FILE

12-2813-EL-AGG

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Date Received	Case Number	Version
	- -EL-AGG	August 2004

The Public Utilities Commission of Ohio

CERTIFICATION APPLICATION FOR AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-5 Experience). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

A. APPLICANT INFORMATION

A-1 Applicant's legal name, address, telephone number and web site address

Legal Name PRES Service, LLC
Address 2430 N. Forest Rd., Ste 106, Getzville, NY 14068
Telephone # (716) 633-1370 Web site address (if any) www.pres-services.com

A-2 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name PRES Energy, LLC through its division Energy Finish Line, LLC
Address 2430 N. Forest Rd., Ste 106, Getzville, NY 14068
Telephone # (716) 633-1370 Web site address (if any) www.pres-services.com

A-3 List all names under which the applicant does business in North America

PRES Energy
Energy Finish Line, LLC
PRES Services, LLC

A-4 Contact person for regulatory or emergency matters

Name Robert K. Camera
Title GM, Energy Finish Line, LLC

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business
Technician _____ Date Processed OCT 23 2012

RECEIVED-DOCKETING DIV
2012 OCT 23 AM 11:26
PUCO

Business address PO Box 976, 32 Castle St., Geneva, NY 14456
Telephone # (315) 789-2458 Fax # (315) 663-3037
E-mail address (if any) ken.camera@pres-services.com

A-5 Contact person for Commission Staff use in investigating customer complaints

Name Robert K. Camera
Title GM, Energy Finish Line, LLC
Business address Same as above
Telephone # _____ Fax # _____
E-mail address (if any) _____

A-6 Applicant's address and toll-free number for customer service and complaints

Customer Service address Same as above
Toll-free Telephone # _____ Fax # _____
E-mail address (if any) _____

A-7 Applicant's federal employer identification number # 161609653

A-8 Applicant's form of ownership (check one)

- ☐ Sole Proprietorship
- ☐ Partnership
- ☒ Limited Liability Partnership (LLP)
- ☐ Limited Liability Company (LLC)
- ☐ Corporation
- ☐ Other _____

A-9 (Check all that apply) Identify each electric distribution utility certified territory in which the applicant intends to provide service, including identification of each customer class that the applicant intends to serve, for example, residential, small commercial, mercantile commercial, and industrial. (A mercantile customer, as defined in (A) (19) of Section 4928.01 of the Revised Code, is a commercial customer who consumes more than 700,000 kWh/year or is part of a national account in one or more states).

☐ **First Energy**				
☐ **Ohio Edison**	☐ Residential	☒ Commercial	☐ Mercantile	☒ Industrial
☐ **Toledo Edison**	☐ Residential	☒ Commercial	☐ Mercantile	☒ Industrial
☐ **Cleveland Electric Illuminating**	☐ Residential	☒ Commercial	☐ Mercantile	☒ Industrial
☐ **Cincinnati Gas & Electric**	☐ Residential	☒ Commercial	☐ Mercantile	☒ Industrial
☐ **Monongahela Power**	☐ Residential	☒ Commercial	☐ Mercantile	☒ Industrial
☐ **American Electric Power**				
☐ **Ohio Power**	☐ Residential	☒ Commercial	☐ Mercantile	☒ Industrial
☐ **Columbus Southern Power**	☐ Residential	☒ Commercial	☐ Mercantile	☒ Industrial
☐ **Dayton Power and Light**	☐ Residential	☒ Commercial	☐ Mercantile	☒ Industrial

A-10 Provide the approximate start date that the applicant proposes to begin delivering services

November 1, 2012

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

A-11 **Exhibit A-11 "Principal Officers, Directors & Partners"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

A-12 **Exhibit A-12 "Corporate Structure,"** provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.

A-13 **Exhibit A-13 "Company History,"** provide a concise description of the applicant's company history and principal business interests.

A-14 **Exhibit A-14 "Articles of Incorporation and Bylaws,"** if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the Applicant is incorporated and any amendments thereto.

A-15 **Exhibit A-15 "Secretary of State,"** provide evidence that the applicant has registered with the Ohio Secretary of the State.

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

B-1 **Exhibit B-1 "Jurisdictions of Operation,"** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.

B-2 **Exhibit B-2 "Experience & Plans,"** provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise summary of the applicant's experience in providing aggregation service(s) including contracting with customers to combine electric load and representing customers in the purchase of retail electric services. (e.g. number and types of customers served, utility service areas, amount of load, etc.).

B-4 **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

B-5 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-6 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.

C-2 **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

C-3 **Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.

C-4 **Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).

C-5 **Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, e-mail address, and telephone number of the preparer.

C-6 **Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.

C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization.

C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.

(President)

Signature of Applicant & Title

Sworn and subscribed before me this 22nd **day of** October, 2012

Month **Year**

Loretta Lewandowski

Notary Public

Signature of official administering oath **Print Name and Title**

My commission expires on May 1, 2014

LORETTA T. LEWANDOWSKI
NOTARY PUBLIC, STATE OF NEW YORK
QUALIFIED IN ERIE COUNTY
NO. 01LE6145564
MY COMM. EXPIRES MAY 1, 2014

AFFIDAVIT

State of New York :

Getzville ss.
(Town)

County of Erie :

Robert C. Mapelli Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the President (Office of Affiant) of PKES Services, LLC (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.

2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.

3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.

4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.

5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.

6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.

7. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.

8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.

9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.

10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

(President)

Signature of Affiant & Title

Sworn and subscribed before me this 22nd day of October, 2012
Month Year

Signature of official administering oath

LORETTA LEWANDOWSKI
NOTARY PUBLIC
Print Name and Title

LORETTA T. LEWANDOWSKI
NOTARY PUBLIC, STATE OF NEW YORK
NO. 01LE6146584
QUALIFIED IN ERIE COUNTY
MY COMM. EXPIRES MAY 1, 2014

My commission expires on May 1, 2014

STATE of Ohio
Public Utilities Commission of Ohio

Exhibits A-11 through A-15

Exhibit A-11 - Principal Officers, Directors, and Partners:

Directors of PRES Services, LLC (DBA, PRES Energy)

__Robert C. Moyer__CEO
2430 North Forest Road, Suite 106
Getzville, New York 14068
716 633-1370

__Robert C. Moyer II__President
2430 North Forest Road, Suite 106
Getzville, New York 14068
716 633-1370

Energy Finish Line, LLC - Energy Procurement Consulting

__Robert K. Camera - GM
PO Box 976
32 Castle St., Stes 3&4
Geneva, New York 14456

315 789-2458
315 663-3037 fax
Ken.camera@pres-services.com

Exhibit A-12 - Corporate Structure:

PRES Services has four main operating divisions that address the various aspects of Property Strategy and Energy Cost Management which have the most significant impacts on a company's bottom line. Full service energy cost management services focus on "behind the meter" (Energy Efficiency) system design, optimization, and project implementation to help commercial

companies and institutions reduce their energy demand. This is the historical 'core' for PRES Services with growth of affiliate businesses to provide related and complementary services:

1. Energy strategy development
2. Energy procurement consulting
3. Assessment of load management
4. Risk analysis/management
5. Technology assessment
6. Implementation of Energy Conservation Measures and Projects

Energy procurement assistance is rendered to clients by a Division of PRES Services known as Energy Finish Line, LLC. We provide supply side portfolio management and energy procurement services to help commercial entities and institutions buy energy at predictable and competitive rates.

PRES Affiliate Structure (Divisions)

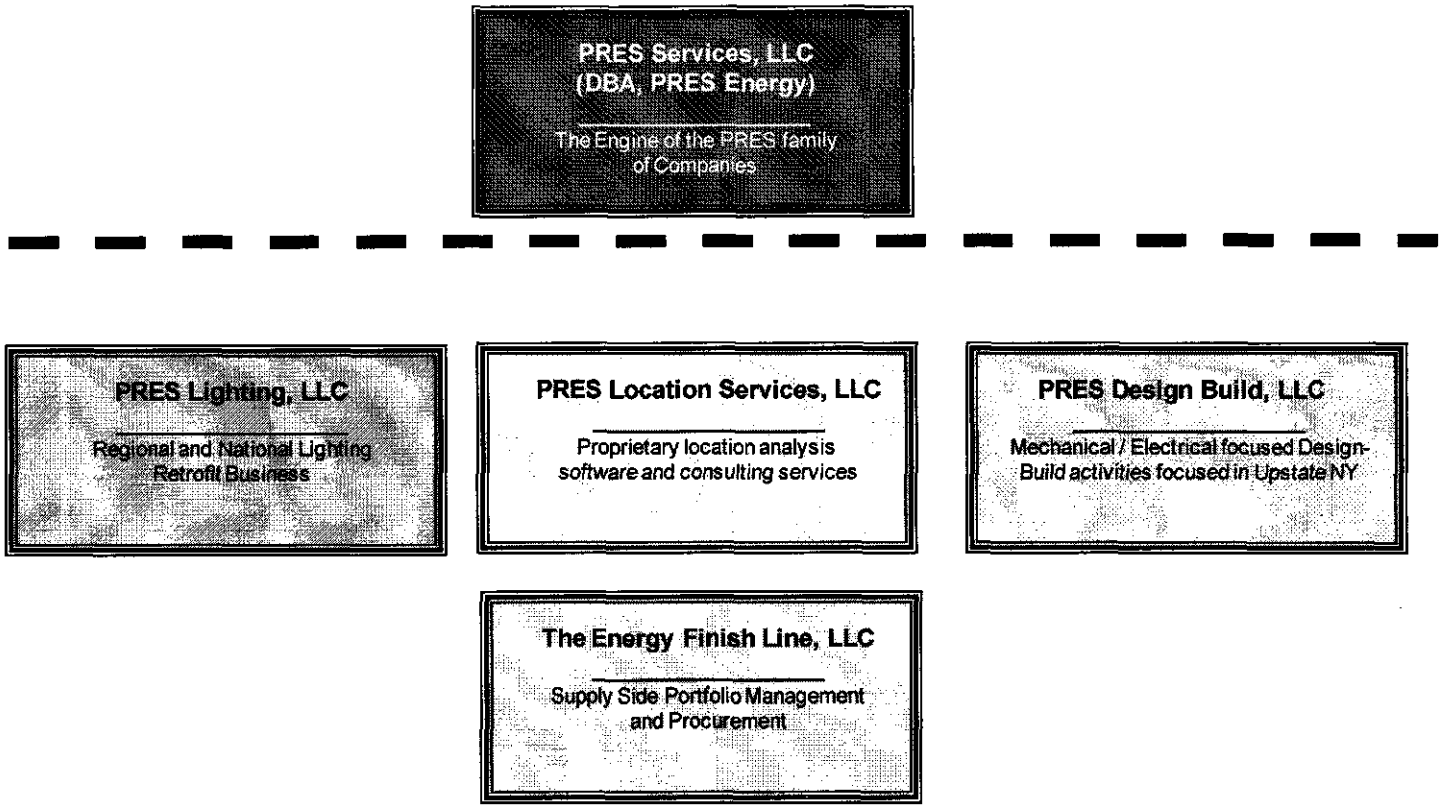

Exhibit A-13 – Company History

PRES Services, LLC

Robert C. Moyer II (President, PRES Services, LLC) co-founded PRES Services in 2001 as a full services real estate and facilities management consulting firm. Initially, the PRES Energy Division provided demand-side services to optimize energy cost performance and delivery of property-related services within the corporations we serve. As a result of a number of very successful engagements with nationally recognized firms on the Demand side, clients requested PRES Services expand into procurement services to assist them with their energy purchasing and risk management strategies. In 2004, the Energy Finish Line, LLC was founded to provide this service.

Mr. Moyer's current responsibilities include overall management of PRES Services, oversight of account management teams, operations planning for our national operations platform, and business development functions. He also provides back-up and support for the energy procurement division as needed.

Energy Finish Line, LLC (EFL) was established as a stand-alone division of PRES Services, LLC in 2004 solely for the purpose to provide objective analysis and advice on electric and natural gas purchasing to large commercial and industrial customers. As our financial report indicates we have a successful track record in this field. Currently, we are providing a customized procurement service to approximately a dozen firms. The size of our clients varies from the rather large with over 750 accounts to the very small with only one or two electric and gas accounts.

Robert K. (Ken) Camera (GM, Energy Finish Line, LLC) was hired as the practice leader for energy procurement consulting services in 2006. After six years with the company, Mr. Camera is in charge of all procurement assignments serving several large multi-national concerns as well as some large regional firms. PRES Energy procurement services are fairly unique in that we operate within a larger procurement community known as brokers. Our signature service proposition is that we provide objective advice and expertise and operate as an extension of our clients' senior energy operations.

Mr. Camera has more than 30 years of facility management and consulting experience for utility and commercial/industrial customers. Through the 1980-90s he worked on numerous utility and regulatory projects that built conservation and energy efficiency resources into utility marketing portfolios. With the deregulation of the electric utility industry, Mr. Camera developed a specialty in the analysis of DSM options using benefit cost analysis methodologies and software. In addition, to technical, economic, and market potential studies of new technologies, he also wrote numerous business plans for unregulated utility subsidiaries entering the competitive market. This led to a number of international assignments in Europe, Hong Kong, and Egypt.

In 2001, as VP of Business Development, Mr. Camera worked for a software company developing Internet-based energy information systems which among other things offered a metering and accounting system that supported companies providing demand response services to commercial/industrial customers in NYS. In 2004 he joined Select Energy as a sales executive involved in the supply of electric and gas commodity and services to commercial and industrial customers in western NY. In 2006 Ken joined PRES Energy as the General Manager of the energy

procurement consulting division assisting large customers on energy buying and buying strategies for their portfolios of properties.

Detailed resumes are available upon request.

Exhibit A-14 - Articles of Incorporation and Bylaws

See Articles on the next page.

N. Y. S. DEPARTMENT OF STATE
DIVISION OF CORPORATIONS AND STATE RECORDS ALBANY, NY 12231-0001

FILING RECEIPT

==========

ENTITY NAME: PIKE REAL ESTATE SERVICES LLC

DOCUMENT TYPE: ARTICLES OF ORGANIZATION (DOM LLC) COUNTY: MONR

SERVICE COMPANY: ** NO SERVICE COMPANY ** SERVICE CODE: 00 *

==========

FILED:07/20/2001 DURATION:********* CASH#:010720000364 FILM #:010720000353

ADDRESS FOR PROCESS	EXIST DATE
PHILLIPS, LYTLE, HITCHCOCK, BLAINE & HUBER LLP 1400 FIRST FEDERAL PLAZA ROCHESTER, NY 14614	07/20/2001

REGISTERED AGENT

THIS FILING HAS AN ASSOCIATED PUBLICATION REQUIREMENT. THE NEWSPAPERS IN WHICH THIS PUBLICATION IS TO BE MADE ARE DESIGNATED BY THE COUNTY CLERK OF THE COUNTY IN WHICH THE ENTITY'S OFFICE IS LOCATED. CONTACT THE RESPECTIVE COUNTY CLERK FOR FURTHER INFORMATION.

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FILER	FEES	235.00	PAYMENTS	235.00
	FILING	200.00	CASH	0.00
PHILLIPS LYTLE HITCHCOCK BLAINE	TAX	0.00	CHECK	235.00
HUBER LLP	CERT	0.00	CHARGE	0.00
1400 FIRST FEDERAL PLAZA	COPIES	10.00	DRAWDOWN	0.00
ROCHESTER, NY 14614	HANDLING	25.00	BILLED	0.00
			REFUND	0.00

==========

DOS-1025 (11/89)

State of New York } ss:
Department of State }

I hereby certify that the annexed copy has been compared with the original document in the custody of the Secretary of State and that the same is a true copy of said original.

Witness my hand and seal of the Department of State on JUL 24 2001

Special Deputy Secretary of State

DOS-1266 (7/00)

F010720000353

ARTICLES OF ORGANIZATION

OF

PIKE REAL ESTATE SERVICES LLC

Under Section 203 of the New York Limited Liability Company Law

The undersigned, for the purpose of forming a limited liability company under Section 203 of the Limited Liability Company Law of the State of New York (the "LLCL"), and being the organizer thereof, hereby certifies that:

1. The name of the limited liability company (hereinafter referred to as the "Company") is "Pike Real Estate Services LLC".

2. The purpose for which the Company is to be formed is to carry on any lawful act or activity for which limited liability companies may be organized pursuant to the LLCL.

3. The County within the State of New York in which the principal office of the Company is to be located is Monroe.

4. The Secretary of State of the State of New York is hereby designated as the agent for the Company upon whom process against the Company may be served, and the address to which the Secretary of State shall mail a copy of any such process served is:

Phillips, Lytle, Hitchcock,
Blaine & Huber LLP,
1400 First Federal Plaza,
Rochester, New York 14614

5. The Company is to be managed by one or more managers.

6. No members of the Company shall be liable in their capacity as members of the Company for debts, obligations or liabilities of the Company.

7. Pursuant to Section 203(e)(7)(b) of the LLCL, no member of the Company, solely by reason of being a member, is an agent of the Company for the purpose of its business, and no member shall have the authority to act for the Company solely by virtue of being a member.

8. The subscriber is a natural person of at least the age of eighteen (18) years.

IN WITNESS WHEREOF, the organizer has signed these Articles of Organization this 16th day of July, 2001.

Thomas F. Judson, Jr.
One Circle Street
Rochester, New York 14607

52357 v1

010720000 353

ARTICLES OF ORGANIZATION

OF

PIKE REAL ESTATE SERVICES LLC

Under Section 203 of the New York Limited Liability Company Law

FILED
JUL 20 12 20 PM '01

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STATE OF NEW YORK
DEPARTMENT OF STATE
FILED JUL 2 0 2001
TAX $
BY:

Filed by:

PHILLIPS, LYTLE, HITCHCOCK,
BLAINE & HUBER LLP
1400 First Federal Plaza
Rochester, New York 14614
Phone No.: (716) 238-2000

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010720000 364

N. Y. S. DEPARTMENT OF STATE
DIVISION OF CORPORATIONS ALBANY, NY 12231-0001

FILING RECEIPT

ENTITY NAME : PIKE REAL ESTATE SERVICES LLC

DOCUMENT TYPE : ASSUMED NAME LTD LIABILITY CO

SERVICE COMPANY : +++ NO SERVICE COMPANY +++ CODE:

FILED: 03/10/2003 CASH#: 103967 FILM#: C328366-2

PRINCIPAL LOCATION

ONE CIRCLE STREET

ROCHESTER
NY 14607

COMMENT:

ASSUMED NAME

PRES ENERGY

FILER				
	* FEES :	45.00	PAYMENTS:	45.00
	* FILING :	25.00	CASH :	
	* COUNTY :	.00	CHECK :	00045.00
	* COPIES :	20.00	C CARD :	
PHILLIPS, LYTLE, HITCHCOCK, ETAL LL	* MISC :			
400 FIRST FEDERAL PLAZA	* HANDLE :	.00		
	*		REFUND:	
ROCHESTER NY 14614	*			

DO3HD104 DOS-281 (8/98)

State of New York }
Department of State } *ss:*

I hereby certify that the annexed copy has been compared with the original document filed by the Department of State and that the same is a true copy of said original.

Witness my hand and seal of the Department of State on **March 25, 2003**

Secretary of State

DOS-200 (Rev. 03/02)

CERTIFICATE OF DOING BUSINESS UNDER ASSUMED NAME

Pursuant to Section 130 of the New York General Business Law

C328366

The undersigned, a limited liability company organized and existing under the laws of the State of New York and formed under Section 203 of the Limited Liability Company Law (the "Company") of the State of New York, does hereby set forth:

1. The name of the Company is: Pike Real Estate Services LLC.

2. The name or designation under which the business of the Company is carried on, conducted or transacted is: PRES Energy.

3. The street address of the principal place of business of the Company in the State of New York is One Circle Street, Rochester, New York 14607.

4. The name of each county in which the Company does business or intends to do business is: Monroe.

5. The street address of each place where the Company carries on or conducts or transacts business in the State of New York is One Circle Street, Rochester, New York 14607.

IN WITNESS WHEREOF, this Certificate has been signed this 24 day of February, 2003.

PIKE REAL ESTATE SERVICES LLC

By: Robert C Moyer
Robert C. Moyer, President

STATE OF NEW YORK)
COUNTY OF MONROE) ss.:

On the 24 day of February, in the year 2003, before me the undersigned, a notary public in and for said state, personally appeared Robert C. Moyer, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledge to me that he executed the name in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

Lisa R Sallerson
Notary Public

LISA R. SALLERSON
Notary Public, State of New York
Qualified in Monroe County
Commission Expires Dec. 12, 20 24

58219.1

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C328366

CERTIFICATE OF DOING BUSINESS UNDER ASSUMED NAME

FOR

PIKE REAL ESTATE SERVICES LLC

Pursuant to Section 130 of the New York General Business Law

STATE OF NEW YORK
DEPARTMENT OF STATE
FILED MAR 10 2003
Amt of CK/Charge $ 45
Auth #
Filing Fee $ 25
County Fee $
Copy Fee $ 20
Return
Sub Handling $
Sub Handling
By: ak

103967

0107 20000353

Filed By:

PHILLIPS, LYTLE, HITCHCOCK,
BLAINE & HUBER LLP
1400 First Federal Plaza
Rochester, New York 14614
Phone No.: (585) 238-2000

18

58219.1

-2-

N. Y. S. DEPARTMENT OF STATE
DIVISION OF CORPORATIONS AND STATE RECORDS ALBANY, NY 12231-0001

FILING RECEIPT

==========

'NTITY NAME: PRES SERVICES, LLC

DOCUMENT TYPE: AMENDMENT (DOM LLC) COUNTY: ERIE
COUNTY PROCESS NAME

SERVICE COMPANY: NATIONWIDE INFORMATION SERVICES, INC. SERVICE CODE: 27

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FILED:02/03/2004 DURATION:********* CASH#:040203000186 FILM #:040203000173

ADDRESS FOR PROCESS

THE LLC
5586 MAIN STREET STE 210
WILLIAMSVILLE, NY 14221

REGISTERED AGENT

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FILER	FEES	95.00	PAYMENTS	95.00
	FILING	60.00	CASH	0.00
OLVER KORTS KORONA RUSSELL	TAX	0.00	CHECK	0.00
PERICAK LLP 100 OFFICE PARK WAY	CERT	0.00	CHARGE	0.00
OBEY VILLAGE OFFICE PARK	COPIES	10.00	DRAWDOWN	95.00
PITTSFORD, NY 14534	HANDLING	25.00	BILLED	0.00
			REFUND	0.00

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07C18737 DOS-1025 (11/89)

State of New York }
Department of State } *ss:*

I hereby certify that the annexed copy has been compared with the original document filed by the Department of State and that the same is a true copy of said original.

Witness my hand and seal of the Department of State on **February 6, 2004**

Secretary of State

DOS-200 (Rev. 03/02)

F040203000173

CERTIFICATE OF AMENDMENT
OF THE
ARTICLES OF ORGANIZATION
OF
PIKE REAL ESTATE SERVICES, LLC

1. The name of the limited liability company is: Pike Real Estate Services, LLC.

2. The date the Articles of Organization were filed by the Department of State is: July 20, 2001.

3. The amendments effected by this certificate of amendment are as follows:

A. Article 1 of the Articles of Organization which sets forth the name of the limited liability company is hereby amended to read: The name of the limited liability company is PRES Services, LLC.

B. Article 3 of the Articles of Organization which sets forth the County in the State of New York in which the principal office of the Company is located is amended to read: The County within the State of New York in which the principal office of the Company is located is Erie.

C. Article 4 of the Articles of Organization which designates the Secretary of State of the State of New York as the agent of the Company upon whom process in any action or proceeding against it may be served and the address to which the Secretary of State shall mail a copy of any process served on him against the Company is amended to read: The Secretary of State of the State of New York is hereby designated as the agent of the Company upon whom process in any action or proceeding against it may be served, and the address to which the Secretary of State shall mail a copy of any process served on him against the Company is 5586 Main Street, Suite 210, Williamsville, New York 14221.

IN WITNESS WHEREOF, the undersigned has executed and signed this certificate this 2nd day of February, 2004 and affirms under penalties of perjury that the foregoing statements are true and complete.

Robert C. Moyer, II, Member

F04020300173

FILED
2004 FEB -3 PM 12: 12

CERTIFICATE OF AMENDMENT
OF THE
ARTICLES OF ORGANIZATION
OF
PIKE REAL ESTATE SERVICES, LLC

Filed by:

OLVER, KORTS, KORONA, RUSSELL & PERICAK LLP
Office and Post Office Address, Telephone
Tobey Village Office Park
100 Office Park Way
Pittsford, New York 14534
(585) 387-0500

DRAWDOWN
NHS
27

Rec 07C18737

1cc

STATE OF NEW YORK
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FILED FEB 0 3 2004
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BY:

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Exhibit A-15 - "Secretary of State"

See State of Ohio Certificate on the next page.

DATE	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
10/01/2012	201227201017	REGISTRATION OF FOREIGN FOR PROFIT LLC (LFP)	125.00	.00	.00	.00	.00

Receipt

This is not a bill. Please do not remit payment.

PRES SERVICES, LLC.
2430 N. FOREST ROAD, SUITE 106
GETZVILLE, NY 14068

STATE OF OHIO
CERTIFICATE
Ohio Secretary of State, Jon Husted

2139823

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

PRES SERVICES, LLC

and, that said business records show the filing and recording of:

Document(s):	Document No(s):
REGISTRATION OF FOREIGN FOR PROFIT LLC	**201227201017**

United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 27th day of September, A.D. 2012.

Jon Husted

Ohio Secretary of State

Applicant Managerial Capability and Experience

Exhibit B-1 - "Jurisdictions and Operation"

At the time of this filing we registered or licensed to provide retail or wholesale electric services in Massachusetts, New Jersey, and Illinois.

Exhibit B-2 - "Experience & Plans"

PRES Services has been in continuous operation since 2001. During this period we have launched several divisions to provide consulting expertise and services in the retail energy market including energy procurement. Our product is objective advice, plans, procedures, management, and analysis. Section 4928.10 refers to rules that prohibit unfair, deceptive, and unconscionable acts and practices. As an entity that provides objective information to its clients our survival depends on employing the highest standards of transparency and honest arrangements with our clients. We doubt that it is possible to find a past client who would not confirm that a past project done with PRES Services or any of its affiliates was nothing less than a win-win engagement. This is evidenced by numerous long-term engagements with clients of 5 years or longer. Our plan is to continue providing this high level of service to existing and future clients.

Exhibit B-3 - "Summary of Experience"

PRES Services, LLC <u>does not</u> provide aggregation services for its clients. Our professional energy procurement consulting arm (Energy Finish Line) provides retail energy buying services to individual clients across the United States. Our services are customized for every assignment and client we have.

Procurement Practice Summary

Current Clients:

- Large Pharmaceutical (6 years) - over 70 million kWhs/year
- Large Bank (6 years) – over 100 million kWhs/year
- Large Hospital Group (6 years) - over 600,000 Dths/year
- Medium human resources (4 years) - ~10 million kWhs/year
- Large property management (< 1 year) – 3 million kWhs/year
- Small local companies (<10).

The client base spans practically every unregulated electric and many gas markets in the United States.

Exhibit B-4 - "Disclosure of Liabilities and Investigations"

No PRES Services officer or employee has ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

Exhibit B-5

[See Application Form]

Exhibit B-6

PRES Services, LLC has never had a certification, license, or application to provide retail or wholesale electric service including aggregation denied, curtailed, revoked, or cancelled within the past two years.

Applicant Financial Capability and Experience

Exhibit C-1 - "Annual Reports"

NA. We are not a publicly held company.

Exhibit C-2 - "SEC Filings"

NA. We are not a publicly held company.

Exhibit C-3 - "Financial Statements"

Financial statements for PRES Services are provided on the next page. This compilation of financial information is in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

PRES SERVICES, LLC
Getzville, New York

COMPILED FINANCIAL STATEMENTS
December 31, 2011 and 2010

PRES SERVICES, LLC

COMPILED FINANCIAL STATEMENTS

December 31, 2011 and 2010

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Balance Sheets	2
Statements of Revenues and Expenses	3

Bushnell's Basin
1000 Pittsford Victor Road
Pittsford, NY 14534

McDonald
mcc Cointot
Crouse LLP
Certified Public Accountants

(585) 387-0330
FAX (585) 387-0382
www.mcclip.com

ACCOUNTANTS' COMPILATION REPORT

October 3, 2012

To the Members of
PRES Services, LLC

We have compiled the accompanying balance sheets of PRES Services, LLC as of December 31, 2011 and 2010, and the related statements of revenue and expenses for the years then ended. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

McDonald Cointot Crouse LLP

PRES Services, LLC
Balance Sheets
As of December 31, 2011 and 2010

(See Accountants' Compilation Report)

	2011	2010
ASSETS		
Current Assets		
Bank Accounts		
M&T Bank	$ 426,368	$ 492,351
MTB Money Market	-	-
Total Bank Accounts	426,368	492,351
Accounts Receivable	1,883,866	1,756,697
Total Current Assets	2,310,234	2,249,048
Fixed Assets		
Accum Deprec.	(44,760)	(44,664)
Office Equipment	40,745	40,267
Office Furniture	5,203	5,203
Total Fixed Assets	1,188	806
Other Assets		
Goodwill	276,290	276,290
Goodwill - Accum. Amort.	(147,355)	(128,935)
Investment in Joint Venture	-	13,274
Total Other Assets	128,935	160,629
TOTAL ASSETS	$ 2,440,357	$ 2,410,483
LIABILITIES AND EQUITY		
Accounts Payable	$ 1,329,469	$ 1,237,852
Accrued 401K Plan	-	57
Due to Design Build	-	5,919
Due to EFL	12,816	11,100
Due to PRES Locations Strategies, LLC	11,440	11,440
Estimated Payables	-	7,926
Total Liabilities	1,353,725	1,274,294
PARTNERS EQUITY	1,086,632	1,136,189
TOTAL LIABILITIES AND EQUITY	$ 2,440,357	$ 2,410,483

PRES Services, LLC
Statement of Revenues and Expenses
For the years ending December 2011 and 2010

(See Accountants' Compilation Report)

	2011	2010
Income		
Energy Division Revenue	$ 10,272,654	$ 7,749,078
Design Build Revenue	2,326,914	0
Other Income	(278)	89
PRES/American Energy Revennes	0	25,863
Total Income	**12,599,290**	**7,775,031**
Cost of Goods Sold		
Materials	508,610	356,579
Other	61,503	80,638
PRES People Allocated	972,657	1,087,191
Subcontractors	10,393,831	5,060,356
Travel and Entertainment	113,277	186,112
Intercompany Charges	(4,690)	(344,169)
Total Cost of Goods Sold	**12,045,188**	**6,426,707**
Gross Profit	**$ 554,102**	**$ 1,348,324**
Expenses		
Amortization and Depreciation Expense	18,515	23,967
Contributions	200	300
Dues and Subscriptions	3,367	4,590
Filing Fees	2,466	5,701
Insurance	66,848	61,676
Internet Service and Computer Expense	8,508	6,972
Licenses and Permits	0	290
Management Fee	417,000	507,000
Meals and Entertainment	14,777	20,822
Miscellaneous	1,093	1,823
Office Supplies	10,804	12,892
Outside Services	(361)	20,419
Payroll Expenses	(48,066)	(21,967)
Postage and Delivery	2,834	2,741
Printing and Reproduction	600	544
Professional Fees	11,998	14,743
Rent	19,514	18,996
Retirement	20,046	21,437
Sales & Marketing	0	5,390
Taxes	(3,913)	6,593
Telephone	26,947	25,646
Travel	12,125	18,519
Total Expenses	**585,302**	**759,094**
Net Operating Income	**(31,200)**	**589,230**
Other Income	**(1,007)**	**4,499**
Net Income	**$ (32,207)**	**$ 593,729**

Exhibit C-4 - "Financial Arrangements"

NA.

Exhibit C-5 - "Forecasted Financial Statements"

A financial forecast of the procurement division is provided on the following page.

Bushnell's Basin
1000 Pittsford Victor Road
Pittsford, NY 14534

McDonald mcc Cointot Crouse LLP
Certified Public Accountants

(585) 387-0330
FAX (585) 387-0382
www.mcclip.com

October 4, 2012

Public Utilities Commission of Ohio
Docketing Division 13th Floor
180 East Broad Street
Columbus, Ohio 43215

To whom it may concern:

We are righting on behalf of The Energy Finish Line, LLC and its affiliated company PRES Services, LLC. We are the certified public accountants who handle their corporate business filings and have been asked to provide you the information required for Aggregators/Powerbrokers.

The company has never had a need to have yearend audited financial statements prepared. We have provided a compiled financial statement for Pres Services, LLC which will be certified by management as to its validity. As you will note the company has a strong balance sheet and a long history of stability.

Energy Finish Line, LLC is the entity that will be handling all Powerbroker activities in conjunction with PRES Services, LLC. For the year ended December 31, 2011 this entity had approximately $215,000 in revenue and a net income of approximately $59,000. Management has forecasted gross revenue and net income to be as follows:

2012 Gross Sales	$230,000
2012 Net Income	$62,000
2013 Gross Sales	$325,000
2013 Net Income	$85,000

It is forecasted that Energy Finish Line will distribute the tax effect of any net income but may retain the balance to fund future growth. I hope this brief summary of anticipated future operations is sufficient for you to approve my client's request.

Respectfully,

David K. McDonald, CPA
Managing Partner

Exhibit C-6 - "Credit Rating"

A Comprehensive Report from Dun & Bradstreet is provided on the next page.

Exhibit C-7 - "Credit Report"

A credit report is provided as part of the Comprehensive Report from Dun & Bradstreet is provided on the next page.

Decide with Confidence

Comprehensive Report

To save report(s) to your PC, click here for instructions.

Print this Report

Enhanced Format: View this report with charts and graphs for quicker decision making.

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ATTN: .

Report Printed: SEP 20 2012

Overview

BUSINESS SUMMARY

PRES SERVICES, LLC
PRES ENERGY
2430 N Forest Rd Ste 106
Getzville, NY 14068

D&B D-U-N-S Number: 14-677-2988

Now Included with this Report NEW!

D&B's Credit Limit Recommendation
How much credit should you extend?
Learn More **View Now**

Payment Trends Profile
Payment trends and industry benchmarks
Jump to Payment Trends

Enhanced Financial Stress Score
Provides a 26% predictive boost in performance over original score
More Info

New and Improved Commercial Credit Score 8.0 (Now Available)
Integrates consumer credit insight for a 9% predictive lift on small businesses
More Info

This is a **single** location.

Telephone:	716 633-1370
Manager:	ROBERT MOYER SR, MBR
Year started:	2001
Employs:	10
History:	CLEAR
SIC:	8748
Line of business:	Business consulting services

Credit Score Class: 2

Moderate risk of severe payment delinquency over next 12 months

Financial Stress Class: 3

D&B PAYDEX®: 60

When weighted by dollar amount, payments to suppliers

average 22 days beyond terms.

D&B Rating:	**1R3**
Number of employees:	1R is **10 or more** employees.
Composite credit appraisal:	3 is **fair.**

D&B EXCLUSIVE

EXECUTIVE SUMMARY

The **Financial Stress Class of 3** for this company shows that firms with this class had a failure rate of 0.24% (24 per 10,000), *which is lower than the average of businesses in D&B's database*

The **Credit Score class of 2** for this company shows that 10.6% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D&B's database.

Predictive Scores	**This Business**	**Comments**
Financial Stress Class	3	Failure Rate lower than the average of businesses in D&B's database
Financial Stress Score	1485	Highest Risk: 1,001; Lowest Risk: 1,875
Credit Score Class	2	Probability of Severely Delinquent Payment is lower than the average of businesses in D&B's database.
Credit Score	461	Highest Risk: 101; Lowest Risk: 670
Other Key Indicators		
PAYDEX Scores	22 days beyond terms	Pays more slowly than the average for its industry of 2 days beyond terms
Industry Median	2 days beyond terms	
Present management control	11 years	
UCC Filings	UCC filing(s) are not reported for this business	
Public Filings	No record of open Suit(s), Lien(s), or Judgment(s) in the D&B database	
History	Is clear	

CREDIT CAPACITY SUMMARY

D&B Rating: **1R3**
Number of employees: 1R indicates **10 or more** employees.
Composite credit appraisal: 3 is **fair.**

The 1R and 2R ratings categories reflect company size based on the total number of employees for the business. They are assigned to business files that do not contain a current financial statement. In 1R and 2R Ratings, the 2, 3, or 4 creditworthiness indicator is based on analysis by D&B of public filings, trade payments, business age and other important factors. 2 is the highest Composite Credit Appraisal a company not supplying D&B with current financial information can receive. For more information, see the D&B Rating Key.

# of Employees Total:	10	**Payment Activity:** (based on 10 experiences)	
		Average High Credit:	$60,058
		Highest Credit:	$250,000

Total Highest Credit: $361,200

Jump to:

Overview | Payments | Public Filings | History & Operations | Banking & Finance

Scores D&B EXCLUSIVE

FINANCIAL STRESS SUMMARY

The Financial Stress Score Model predicts the likelihood of business failure which includes ceasing business without paying all creditors in full, reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.

Financial Stress Class: 3

Probability of Failure

Among Businesses with this Class: 0.24% (24 per 10,000)

Financial Stress National Percentile: 55 (Highest Risk: 1; Lowest Risk: 100)

Financial Stress Score: 1485 (Highest Risk: 1,001; Lowest Risk: 1,875)

Average failure rate of Businesses in D&B's Database: 0.48% (48 per 10,000)

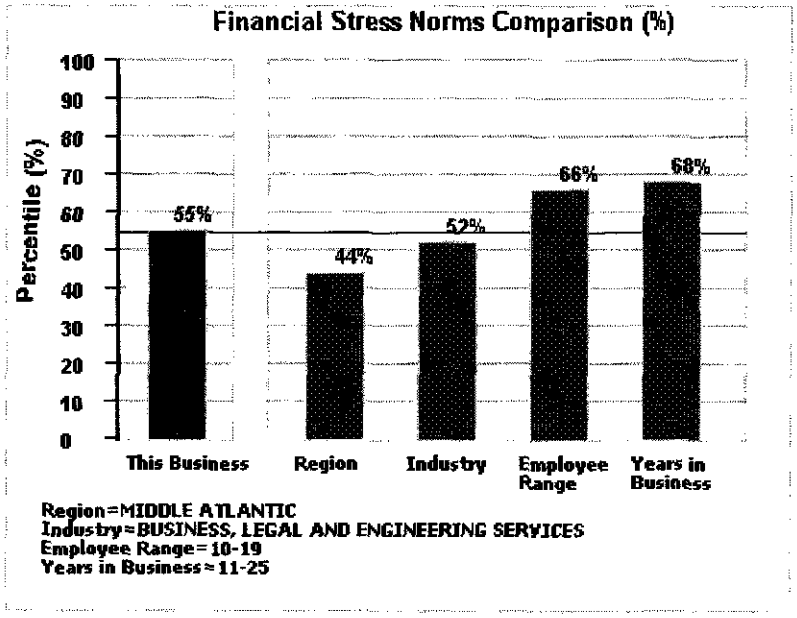
The Financial Stress Score of this business is based on the following factors:

- Low proportion of satisfactory payment experiences to total payment experiences.
- Low Paydex Score.
- Unstable Paydex over last 12 months.

Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The probability of failure shows the percentage of firms in a given percentile that discontinue operations with loss to creditors. The average probability of failure is based on businesses in D&B's database and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	55
Region: **MIDDLE ATLANTIC**	44
Industry: **BUSINESS, LEGAL AND ENGINEERING**	52



SERVICES	
Employee Range: **10-19**	66
Years in Business: **11-25**	68

This business has a Financial Stress Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

CREDIT SCORE CLASS SUMMARY

The Commercial Credit Score predicts the likelihood that a company will pay its bills in a severely delinquent manner (90 days or more past terms), obtain legal relief from creditors or cease operations without paying all creditors in full over the next 12 months. Scores are calculated using a statistically valid model derived from D&B's extensive data files.

Credit Score Class: 2

Moderate risk of severe payment delinquency over next 12 months.

Incidence of Delinquent Payment

Among Companies with this Class:	10.60%
Average Compared to Businesses in D&B's Database:	23.50%

Credit Score Percentile: 79 (Highest Risk: 1; Lowest Risk: 100)

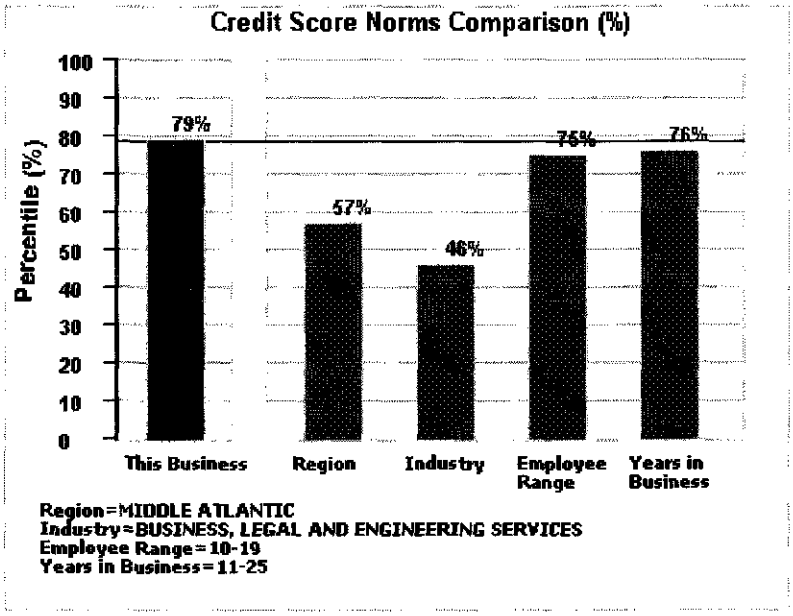
Credit Score: 461 (Highest Risk: 101; Lowest Risk: 670)

The Credit Score of this business is based on the following factors:

- Low number of satisfactory payments.
- Business is privately held.
- Low proportion of satisfactory payment experiences to total payment experiences.

Notes:

- The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency.
- The probability of delinquency shows the percentage of firms in a given percentile that are likely to pay creditors in a severely delinquent manner. The average probability of delinquency is based on businesses in D&B's database and is provided for comparative purposes.
- The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
- The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.



Norms	National %
This Business	79
Region: **MIDDLE ATLANTIC**	57
Industry: **BUSINESS, LEGAL AND ENGINEERING SERVICES**	46
Employee Range: **10-19**	75
Years in Business: **11-25**	76

This business has a Credit Score Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

Jump to:

Overview | Scores | Public Filings | History & Operations | Banking & Finance

Payments D&B Exclusive

PAYMENT TRENDS

Total Payment Experiences for the HQ in D&B's File:	10
Payments Within Terms: (not dollar weighted)	90%
Total Placed For Collection:	0
Average Highest Credit:	$60,058

Current PAYDEX is:	**60**	equal to 22 days beyond terms
Industry Median is:	**79**	equal to 2 days beyond terms
Payment Trend currently is:	↓	**down**, compared to payments three months ago

Indications of slowness can be the result of dispute over merchandise, skipped invoices, etc. Accounts are sometimes

Largest High Credit:	$250,000
Highest Now Owing:	$20,000
Highest Past Due:	$0

placed for collection even though the existence or amount of the debt is disputed.

PAYDEX Scores

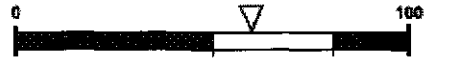
Shows the D&B PAYDEX scores as calculated on the most recent 3 months and up to 24 months of payment experiences.

The D&B PAYDEX is a unique, dollar weighted indicator of payment performance based on up to payment experiences as reported to D&B by trade references. A detailed explanation of how to read and interpret PAYDEX scores can be found at the end of this report.

3-Month D&B PAYDEX: 58
When weighted by dollar amount, payments to suppliers average 24 days beyond terms.

Based on payments collected over last 3 months.

D&B PAYDEX: 60
When weighted by dollar amount, payments to suppliers average 22 days beyond terms.



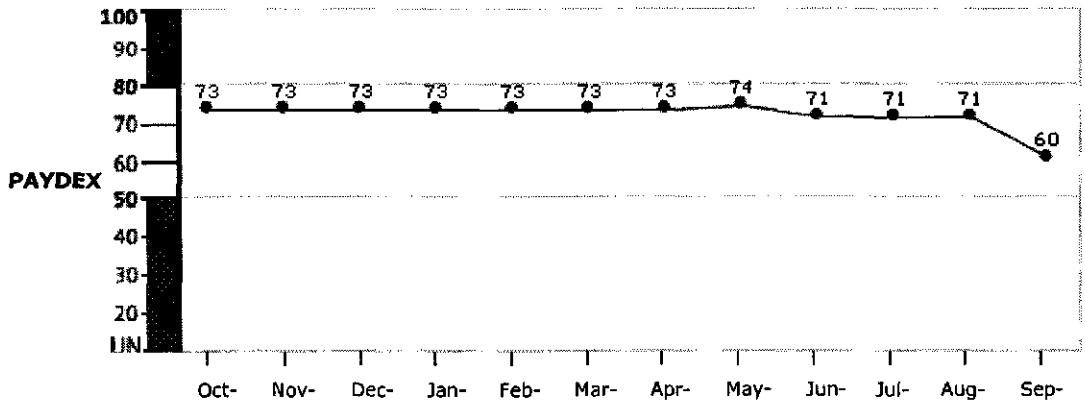
Based on up to 24 months of payments.

PAYDEX Yearly Trend

PAYDEX Scores Comparison to Industry

	10/11	11/11	12/11	1/12	2/12	3/12	4/12	5/12	6/12	7/12	8/12	9/12
This Business	73	73	73	73	73	73	73	74	71	71	71	60
Industry Quartiles												
Upper			80			80			80			80
Median			79			79			79			79
Lower			69			70			70			69

Shows the trend in D&B PAYDEX scoring over the past 12 months.



'11 '11 '11 '12 '12 '12 '12 '12 '12 '12 '12 '12

Last 12 Months

Based on payments collected over the last 12 months.

- *Current PAYDEX for this Business is 60, or equal to 22 days beyond terms*
- The 12-month high is **74**, or equal to 9 days beyond terms
- The 12-month low is **60**, or equal to 22 days beyond terms

PAYDEX Comparison to Industry

Shows PAYDEX scores of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Business consulting services, based on SIC code 8748.

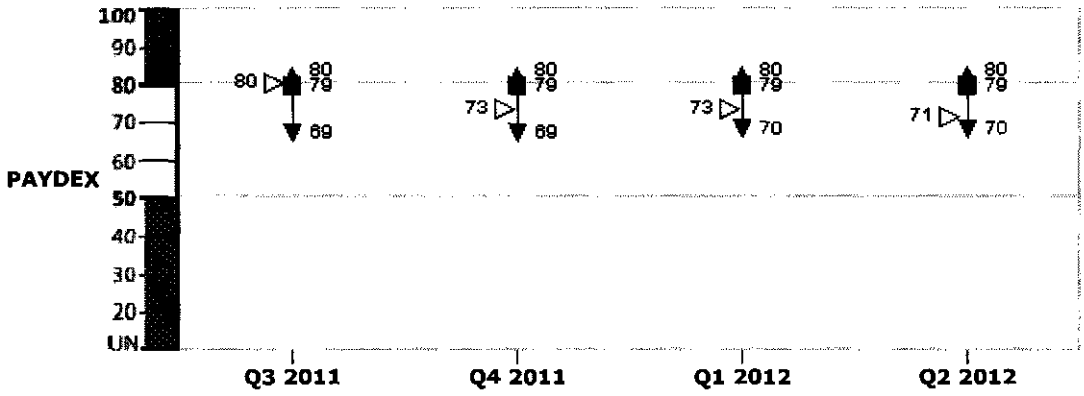
Quarterly PAYDEX Scores Comparison to Industry

Previous Year

	9/10	12/10	3/11	6/11
This Business	UN	79	79	80
Industry Quartiles				
Upper	80	80	80	80
Median	79	79	79	79
Lower	69	68	68	69

Current Year

	9/11	12/11	3/12	6/12
This Business	80	73	73	71
Industry Quartiles				
Upper	80	80	80	80
Median	79	79	79	79
Lower	69	69	70	70



Last 12 Months

Based on payments collected over the last 4 quarters.

Score Comparison Key:	▷ *This Business*	▲ *Industry upper quartile*
		■ Industry median
		▼ Industry lower quartile

- Current **PAYDEX** for this Business is **60**, or equal to 22 days beyond terms
- The present industry **median score** is **79**, or equal to 2 days beyond terms.

- Industry upper quartile represents the performance of the payers in the 75th percentile
- Industry lower quartile represents the performance of the payers in the 25th percentile

Payment Habits

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences used to calculate the percentage, and the total dollar value of the credit extended.

$ Credit Extended	% of Payments Within Terms	# Payment Experiences	$ Total Dollar Amount
Over 100,000	0%	1	$250,000
50,000-100,000	100%	1	$90,000
15,000-49,999	100%	1	$20,000
5,000-14,999	0%	0	$0
1,000-4,999	0%	0	$0
Under 1,000	100%	3	$350

0% 50% 100%

Based on up to 24 months of payments.

Payment experiences reflect how bills are met in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc.

PAYMENT SUMMARY

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

There are 10 payment experiences in D&B's file, with 5 experiences reported during the last three month period.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	Total Rcv'd (#)	Total Dollar Amts ($)	Largest High Credit ($)	Within Terms (%)	Days Slow <31 (%)	31-60 (%)	61-90 (%)	90> (%)
Top industries:								
Mfg refrig/heat equip	2	340,000	250,000	26	74	0	0	0
Whol electrical equip	2	100	50	100	0	0	0	0
Mfg plane engine/part	1	20,000	20,000	100	0	0	0	0
Nonclassified	1	250	250	100	0	0	0	0
Photocopying service	1	0	0	0	0	0	0	0
Other payment categories:								
Cash experiences	2	100	50					
Payment record unknown	1	750	750					
Unfavorable comments	0	0	0					
Placed for collections:								
With D&B	0	0	0					
Other	0	N/A	0					
Total in D&B's file	10		250,000					

The highest **Now Owes** on file is $20,000 The highest **Past Due** on file is $0

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed. Indications of slowness can be result of dispute over merchandise, skipped invoices, etc.

PAYMENT DETAILS

Detailed payment history for this company

Date Reported (mm/yy)	Paying Record	High Credit ($)	Now Owes ($)	Past Due ($)	Selling Terms	Last Sale Within (months)
08/12	Ppt	90,000	0	0	N30	2-3 mos
	Ppt	50	0	0	N30	6-12 mos
	Ppt	50	0	0	N30	6-12 mos
	Slow 30	250,000	0	0	N30	6-12 mos
07/12	(005)	50			Cash account	1 mo
05/12	Ppt	0	0			1 mo
11/11	(007)	50			Cash account	1 mo
10/11	(008)	750	0	0		1 mo
06/11	Ppt	20,000	20,000	0		1 mo
11/10	Ppt	250	250	0		2-3 mos

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Jump to:

Overview | Scores | Payments | History & Operations | Banking & Finance

Public Filings

PUBLIC FILINGS

A check of D&B's public records database indicates that no filings were found for PRES SERVICES, LLC at 2430 N Forest Rd Ste 106, Getzville NY.

D&B's extensive database of public record information is updated daily to ensure timely reporting of changes and additions. It includes business-related suits, liens, judgments, bankruptcies, UCC financing statements and business registrations from every state and the District of Columbia, as well as select filing types from Puerto Rico and the U.S. Virgin Islands.

D&B collects public records through a combination of court reporters, third parties and direct electronic links with federal and local authorities. Its database of U.S. business-related filings is now the largest of its kind.

GOVERNMENT ACTIVITY

Activity summary

Borrower (Dir/Guar):	NO
Administrative debt:	NO
Contractor:	NO
Grantee:	NO
Party excluded from federal program(s):	NO

Possible candidate for socio-economic program consideration

Labor surplus area:	YES (2012)
Small Business:	YES (2012)
8(A) firm:	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Jump to:

Overview | Scores | Payments | Public Filings | Banking & Finance

History & Operations

HISTORY

The following information was reported **07/04/2012**:

Management: ROBERT MOYER SR, MBR
ROBERT MOYER, MBR

The New York Secretary of State's business registrations file showed that Pres Services, LLC was registered as a limited liability company on July 20, 2001.

Ownership information provided verbally by Lora Lewandowski, Offc Mgr, on Jun 23 2009.

Business started 2001.

ROBERT MOYER SR born 1942. 2001-present active here.

ROBERT MOYER born 1971. 2001-present active here.

OPERATIONS

07/04/2012

Description: Operates as a provider of business consulting services, specializing in energy conservation (100%).

Terms are Net 30 days. Sells to commercial concerns. Territory : United States.

Employees: 10 which includes partners.

Facilities: Rents premises in a two story brick building.

Location: Suburban business section on main street.

SIC & NAICS

SIC:
Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code.

The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

87489904 Energy conservation consultant

NAICS:

541690 Other Scientific and Technical Consulting Services

Jump to:

Banking & Finance

KEY BUSINESS RATIOS

D&B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance.
To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

Based on this number of establishments: 29

Industry Norms based on 29 establishments

	This Business	Industry Median	Industry Quartile
Profitability			
Return on Sales	UN	4.1	UN
Return on Net Worth	UN	25.8	UN
Short-Term Solvency			
Current Ratio	UN	2.3	UN
Quick Ratio	UN	1.6	UN
Efficiency			
Assets Sales	UN	31.4	UN
Sales / Net Working Capital	UN	5.9	UN
Utilization			
Total Liabs / Net Worth	UN	92.2	UN

UN = Unavailable

FINANCE

07/04/2012

The name and address of this business have been confirmed by D&B using available sources.

CUSTOMER SERVICE

If you have questions about this report, please call our Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. If you are outside the U.S. contact your local D&B office.

*** Additional Decision Support Available ***

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. or visit our website at www.dnb.com.

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Exhibit C-8 - "Bankruptcy Information"

NA.

Exhibit C-9 - "Merger Information"

NA.

_____

_____
Signature of Applicant & Title

Sworn and subscribed before me this _____ day of _____, _____
Month Year

_____ _____
Signature of official administering oath Print Name and Title

My commission expires on _____-