

FILE



The Public Utilities Commission of Ohio

PUCO USE ONLY		
Date Received	Case Number	Version
	12-1749-EL-AGG	August 2004

CERTIFICATION APPLICATION FOR AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-5 Experience). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

**This PDF form is designed so that you may input information directly onto the form.
You may also download the form, by saving it to your local disk, for later use.**

A. APPLICANT INFORMATION

A-1 Applicant's legal name, address, telephone number and web site address

Legal Name America Approved Commercial, LLC
 Address 13451 McGregor Boulevard, Unit 29, Fort Myers, FL 33919
 Telephone # (866) 930-1555 Web site address (if any) www.americaapproved.com

A-2 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name America Approved Commercial, LLC
 Address 13451 McGregor Boulevard, Unit 29, Fort Myers, FL 33919
 Telephone # (866) 930-1555 Web site address (if any) www.americaapproved.com

A-3 List all names under which the applicant does business in North America

America Approved Commercial, LLC

A-4 Contact person for regulatory or emergency matters

Name Paula Batz
 Title Director of Pricing

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.
 Technician Date Processed JUN 05 2012

PUCO

RECEIVED-DOCKETING DIV
 JUN -5 AM 10:34

Business address 13451 McGregor Boulevard, Unit 29, Fort Myers, FL 33919
Telephone # (866) 930-1555 Fax # (866) 355-7432
E-mail address (if any) pbatz@americaapproved.com

A-5 Contact person for Commission Staff use in investigating customer complaints

Name (Same Contact Person as Regulatory or Emergency matters - A-4)
Title
Business address
Telephone # Fax #
E-mail address (if any)

A-6 Applicant's address and toll-free number for customer service and complaints

Customer Service address 13451 McGregor Boulevard, Unit 29, Fort Myers, FL 33919
Toll-free Telephone # (866) 930-1555 Fax # (866) 355-7432
E-mail address (if any) customerservice@americaapproved.com

A-7 Applicant's federal employer identification number # 272291448

A-8 Applicant's form of ownership (check one)

- ☐ Sole Proprietorship ☐ Partnership
☐ Limited Liability Partnership (LLP) ☐ Limited Liability Company (LLC)
☐ Corporation ☐ Other

A-9 (Check all that apply) Identify each electric distribution utility certified territory in which the applicant intends to provide service, including identification of each customer class that the applicant intends to serve, for example, residential, small commercial, mercantile commercial, and industrial. (A mercantile customer, as defined in (A) (19) of Section 4928.01 of the Revised Code, is a commercial customer who consumes more than 700,000 kWh/year or is part of a national account in one or more states).

- | | | | | |
|--|--------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| <input type="checkbox"/> First Energy | | | | |
| <input type="checkbox"/> Ohio Edison | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Toledo Edison | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Cleveland Electric Illuminating | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Cincinnati Gas & Electric | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Monongahela Power | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> American Electric Power | | | | |
| <input type="checkbox"/> Ohio Power | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Columbus Southern Power | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Dayton Power and Light | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |

- A-10** Provide the approximate start date that the applicant proposes to begin delivering services

July 1, 2012

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- A-11** **Exhibit A-11 "Principal Officers, Directors & Partners"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-12** **Exhibit A-12 "Corporate Structure,"** provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers and companies that aggregate customers in North America.
- A-13** **Exhibit A-13 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-14** **Exhibit A-14 "Articles of Incorporation and Bylaws,"** if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the Applicant is incorporated and any amendments thereto.
- A-15** **Exhibit A-15 "Secretary of State,"** provide evidence that the applicant has registered with the Ohio Secretary of the State.

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1** **Exhibit B-1 "Jurisdictions of Operation,"** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2** **Exhibit B-2 "Experience & Plans,"** provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise summary of the applicant's experience in providing aggregation service(s) including contracting with customers to combine electric load and representing customers in the purchase of retail electric services. (e.g. number and types of customers served, utility service areas, amount of load, etc.).

B-4 **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

B-5 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-6 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

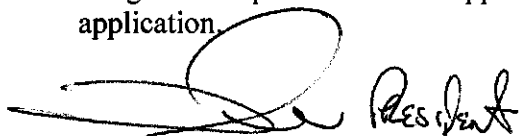
PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.

C-2 **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3 Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.
- C-4 Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).
- C-5 Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant’s CRES operation, along with a list of assumptions, and the name, address, e-mail address, and telephone number of the preparer.
- C-6 Exhibit C-6 “Credit Rating,”** provide a statement disclosing the applicant’s credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody’s Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant’s parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 Exhibit C-7 “Credit Report,”** provide a copy of the applicant’s credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8 Exhibit C-8 “Bankruptcy Information,”** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.

C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.



Signature of Applicant & Title

Sworn and subscribed before me this 31st day of May, 2012
Month Year


Signature of official administering oath

Lisa Marie Klinger - Notary
Print Name and Title

My commission expires on 3/20/2015



AFFIDAVIT

State of Florida _____ :

Fort Myers _____ ss.
(Town)

County of Lee _____ :

Jon Gilbert _____, Affiant, being duly sworn/affirmed according to law, deposes and says that:

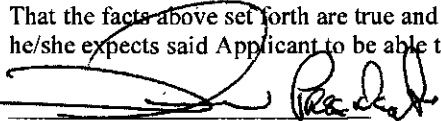
He/She is the President _____ (Office of Affiant) of America Approved Commercial, LLC _____ (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

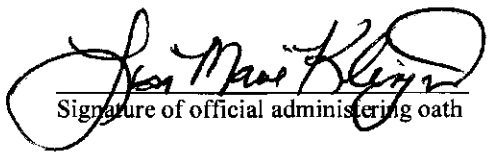
1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt _____ -hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

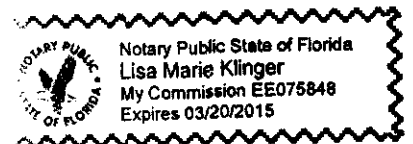

Signature of Affiant & Title

Sworn and subscribed before me this 31st day of May, 2012
Month Year


Signature of official administering oath

Lisa Marie Klinger, Notary
Print Name and Title

My commission expires on 3/20/2015



FILING INSTRUCTION ATTACHMENTS

- A-11 Exhibit A-11 "Principal Officers, Directors & Partners"
Jon Gilbert, President, 239-470-886
Paula Batz, Director of Pricing, 239-689-4337
Both Located at: 13451 McGregor Boulevard, Unit 29, Fort Myers, FL 33919
- A-12 Exhibit A-12 "Corporate Structure"
See Attached Reference A-12
- A-13 Exhibit A-13 "Company History"
See Attached Reference A-13
- A-14 Exhibit A-14 "Articles of Incorporation and Bylaws"
See Attached Reference A-14
- A-15 Exhibit A-15 "Secretary of State"
See Attached Reference A-15
- B-1 Exhibit B-1 "Jurisdictions of Operation"
Energy Broker Licensed in the following Jurisdictions;
Delaware
Illinois
Maine
Maryland
Massachusetts
New Jersey
Pennsylvania
- B-2 Exhibit B-2 "Experience & Plans"
We will not be billing customers as we are not a supplier.
- B-3 Exhibit B-3 "Summary of Experience"
See Attached Reference B-3
- B-4 Exhibit B-4 "Disclosure of Liabilities and Investigations"
N/A
- C-1 Exhibit C-1 "Annual Reports"
N/A as we do not have shareholders
- C-2 Exhibit C-2 "SEC Filings"
N/A as we are a private company
- C-3 Exhibit C-3 "Financial Statements"
See Attached Reference C-3

- C-4 Exhibit C-4 "Financial Arrangements"
As a broker we will not be taking to the power.
- C-5 Exhibit C-5 "Forecasted Financial Statements"
We do not have this as part of our normal business operations
- C-6 Exhibit C-6 "Credit Rating"
We do not have this as part of our normal business operations
- C-7 Exhibit C-7 "Credit Report"
We do not have this as part of our normal business operations
- C-8 Exhibit C-8 "Bankruptcy Information"
N/A
- C-9 Exhibit C-9 "Merger Information"
See Attached Reference C-9

OUR SERVICES

AMERICA APPROVED COMMERCIAL, LLC

America Approved Commercial, LLC (AAC) was established to give commercial, industrial and governmental entities in all 50 states access to a variety of energy providers and products that cater to their specific needs. In today's confusing energy environment every business must implement cost savings strategies to mitigate risk by structuring their energy expenditures.

HOW WE CAN HELP

AAC is one of the largest licensed, most experienced and trusted energy consulting firms in the nation. We are able to secure price protection for our clients with a simple and objective process based on proven strategies that help eliminate uncertainty and volatility risk.

ENERGY AUDIT

AAC provides, upon customer request, a Level 1, 2 or 3 energy audit to determine the opportunities of increased reduction in expensive energy usage to further maximize savings from a demand side management perspective.

UTILITY BILL AUDIT

One of the first steps in energy saving process is to conduct a utility audit. This will give our consultants a comprehensive understanding of our clients' energy portfolio. Often utility bill auditing discovers billing discrepancies between suppliers and utilities. AAC will review on a monthly basis and any necessary corrections will be managed by AAC on the customer's behalf.

ENERGY PROCUREMENT STRATEGIES/SUPPLY

As a result of energy deregulation, organizations can now manage and control their energy costs in ways never before thought possible. Our consultants will work with the customer to review standard practices and make recommendations to improve efficiency, procure agreements for natural gas and electricity supply as well as structuring those agreements to provide maximum benefit.

DEMAND RESPONSE

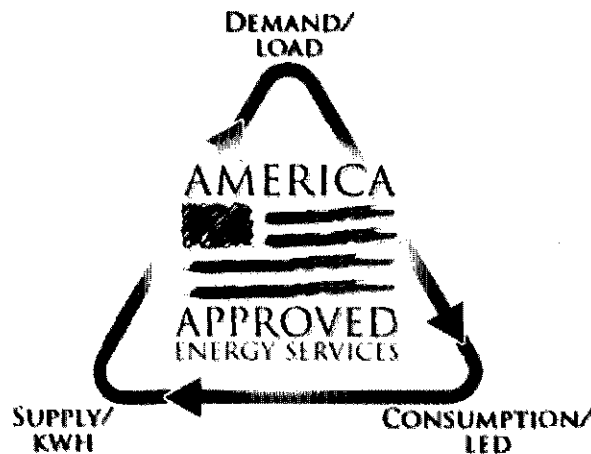
AAC works within the guidelines of the local utility's programs to assist customers in managing their consumption of electricity in response to supply conditions. Often these programs provide a revenue stream to the customer for participating through the use of the company's electricity assets.

EnergyMizer™

This technology is available for residential and commercial applications. It flattens demand by capturing spikes and surges, cleaning, storing them and then releasing that energy to supply inductive loads. There is a guaranteed 8% savings on your electricity bill.

LIGHTING AUDIT

Today's technological advances in lighting can yield reductions in consumption up to 75% while extending the life cycle of the fixtures up to 25 times longer which then reduces maintenance expenses. Our consultants are available to audit commercial businesses and recommend lighting solutions.




A12 + A13

AMERICA APPROVED ENERGY SERVICES

How Do I Begin the Process?

Provide AAC with your three most recent utility bills per account.

We will provide you with a FREE Estimated Savings Cost Analysis (as seen below) and recommendation based on a thorough review of the Retail Energy Providers in your area.

		www.AmericaApproved.com (866) 933-1555 Price is indicative - Subject to Credit Approval Savings are ESTIMATED	
ABC Company		Start Month: June	
Annual KWH, based on estimated usage:		500,000	
Current Supplier Rate per KWH:		0.11090	
Current Projected Rate per KWH for next year:		0.11534	
Current Projected Rate per KWH for third year:		0.11995	

	Current Energy Supplier Local Utility	New Energy Supplier Supplier A
Months	Current Supplier Cost	New Supplier Rate
12	55,450	0.09890
18	84,284	0.09990
24	113,118	0.10250
36	173,093	0.10320

	New Supplier Cost	Estimated Savings
12	49,450	6,000
18	74,925	9,359
24	102,500	10,618
36	154,800	18,293

America Approved Energy Services Procures Energy in the following states:
 Connecticut Delaware Illinois Maine Maryland Massachusetts New Hampshire
 New Jersey New York Ohio Pennsylvania Rhode Island Texas Washington D.C.

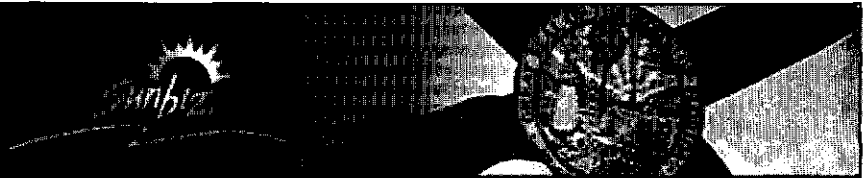
Prepared by:
 Sales Rep A
 800-555-1212
 AMASalesRep@americaapproved.com
 Current Date

Rates are subject to change daily and terms may be selected up to three years.

Energy rates are rising. AAC will provide you with supplier pricing that will protect you against future rate increases.

Our energy analysis will provide you with the best energy product and pricing for your specific and all your energy needs.

FLORIDA DEPARTMENT OF STATE
DIVISION OF CORPORATIONS



[Home](#) [Contact Us](#) [E-Filing Services](#) [Document Searches](#) [Forms](#) [Help](#)

[Previous on List](#) [Next on List](#) [Return To List](#)

Entity Name Search

No Events No Name History

Detail by Entity Name

Florida Limited Liability Company

AMERICA APPROVED COMMERCIAL, LLC

A-14

Filing Information

Document Number L10000037673
FEI/EIN Number 272291448
Date Filed 04/07/2010
State FL
Status ACTIVE
Effective Date 04/01/2010

Principal Address

13451 MCGREGOR BOULEVARD
UNIT 29
FORT MYERS FL 33919

Changed 03/10/2011

Mailing Address

13451 MCGREGOR BOULEVARD
UNIT 29
FORT MYERS FL 33919

Changed 03/10/2011

Registered Agent Name & Address

GILBERT, JON
11029 HARBOUR YACHT COURT
UNIT 202
FT. MYERS FL 33908 US

Name Changed: 03/10/2011

Address Changed: 03/10/2011

Manager/Member Detail

Name & Address

Title MGRM

GILBERT, JOHN
13451 MCGREGOR BLVD
FORT MYERS FL 33919 US

Annual Reports

Report Year Filed Date

A-15



DATE:	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
04/26/2012	201211600697	CORRECT REG./FOREIGN LLC (LFC)	50 00	00	.00	.00	.00

Receipt

This is not a bill. Please do not remit payment.

AMERICA APPROVED COMMERCIAL
13451 MCGREGOR BLVD., STE. 29
FT. MYERS, FL 33919

**STATE OF OHIO
CERTIFICATE**

Ohio Secretary of State, Jon Husted

2032480

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

AMERICA APPROVED COMMERCIAL, LLC

and, that said business records show the filing and recording of:

Document(s)
CORRECT REG./FOREIGN LLC

Document No(s):
201211600697



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of
the Secretary of State at Columbus,
Ohio this 23rd day of April, A.D.
2012.

Jon Husted

Ohio Secretary of State

Jon Gilbert
11029 Harbour Yacht Court
Fort Myers, FL 33908
(239) 470-8816 ♦ jongilbert11@yahoo.com

Profile

Highly Motivated business professional with a successful 17-year track record of profitable business ownership and partnerships. Talent for quickly mastering technology and trends. Flexible and versatile. Poised and competent with demonstrated abilities to thrive in deadline-driven environments. Excellent communication and team-building skills.

Skills Summary

Strategic Sales & Sales Support, Account Management, Business Development, Product & Industry research, Proposal / Analysis preparation, energy knowledge of Fuel Oil, Green Power, Emissions, Renewable Energy & Natural Gas.

Proficient in Microsoft Windows XP, Word, PowerPoint, Excel, MS Outlook.

Professional Experience

CCC TELECOMMUNICATIONS, INC – Fort Myers, FL **May 1993 to 2008**
Partner/VP Sales & Marketing

TELECOMMUNICATION: DEREGULATION/NATIONAL NETWORK/TECHNOLOGY

- ◆ Designed & built one of the largest independently owned Long Distance Telecommunication companies in the United States.
- ◆ Managed the organizations ensuring full compliance with all deregulated agency requirements throughout the country. Fully Tariffed in all deregulated states.
- ◆ Design a large network of switches in New York, Miami and the Midwest to deliver and back haul traffic to most major carriers. (AT&T, MCI & SPRINT) for commercial businesses and residential customers throughout the nation.
- ◆ Built the entire infrastructure of our own billing center for over One Hundred Thousand clients using AS400's mainframe to bill commercial and residential clients in all deregulated markets.
- ◆ Contracted over 14,000 independent consultants throughout the country and designed commission software that integrated with all major carriers to accurately calculate residual commission.
- ◆ Mastered various computer/software programs in tenuous environment.
- ◆ Oversaw front-office operations and provided impeccable customer service.
- ◆ Built a large clientele base of business supported by over 30% referral businesses.

ORGANIZATION SKILLS

- ◆ The ability to oversee all aspects of day-to-day operations.
- ◆ Facility rental/maintenance.
- ◆ Scheduling for busy office averaging 50+ employees.
- ◆ Complete overview of sales accounts, invoicing, budgeting & forecasting.
- ◆ Supervised and trained thousands of sales consultants nationwide.
- ◆ Correspondent & Compliance with all state tariffed requirements.

AMERICA APPROVED ENERGY SERVICES – Fort Myers, FL **May 2009 to Present**
Partner/VP Sales & Marketing

INSOURCE POWER, INC. – National Sales Director **June 2008 to May 2009**

InSource Power is an energy broker serving most major deregulated energy markets. In my role, I was responsible for agent recruiting and training on a national level. Worked directly with my sales team in the education of each deregulated market. In nine months my team was responsible for over 200,000,000 annual kWh in production.

In May 2009, my two partners and myself left InSource Power to form America Approved Energy Services.

Education _____

UNIVERSITY SOUTHERN CALIFORNIA – Los Angeles, CA.
BS Electrical Engineering

EL CAMENO COLLEGE – Torrance, CA
Associate's Degree
GPA: 3.29/3.50

B-3

Paula G. Batz
113 Montleau Avenue
Salisbury, Maryland 21804
pgbatz@aol.com 410-341-3861

Highly motivated manager demonstrating success in developing and implementing processes to streamline production and increase bottom line. Attention to detail has allowed for diverse positions throughout career consistently undertaking challenges in the ever changing business community.

Professional Experience:

America Approved Energy Services

Director of Pricing

2009 – present

Paula joined American Approved Energy Services in September, 2009 to assist with rapid growth and the need to organize their Pricing Desk. She is challenged with maintaining relationships with REP's and improving the efficiency of the pricing that is delivered to the ever increasing sales force.

Affiliated Power Purchasers, Int'l

Utility Consultants

Energy Procurement Analyst / Customer Service

2006 - 2009

Responsible for maintaining relationship with alternate electricity suppliers, utility consultants and customers including customer service, requests for pricing and general office management to assure smooth operations. Assist sales team in structuring electricity deals for all size customers. Position requires staying up to date on current market conditions and tariffs in all deregulated markets. Review supplier contracts to assure proper representation of energy pricing to customers and in their best interest.

Ocean City Christian School

School Secretary

2003 – 2004

Registrar

2004 – 2006

Worked directly with School Administration, students, parents and other schools to maintain school records and office management as well as maintained accurate records.

M & P Home Improvements plus Cleaning Services

Self-employed

2000 – 2004

Contracted by HUD to prepare homes to convey. Contracted with local apartment complexes to completely turn over clean/prep apartments in between rentals. Cleaned and provided handyman services to owners assisting in maintaining rental investments.

Greater Baltimore Medical Center

Department of Hyperbaric Medicine

Clinical Practice Coordinator

Supervisor: Richard Kelton, M.D., Director, Hyperbaric Medicine

1998 – 2000

Assisted in the set-up of new facility, developing billing procedures, working with insurance companies, patients, physicians and nursing staff to maintain clinical practice.

Baromedical Nurses Association

National Association of Hyperbaric Nurses

1985 – 1999

During my employment at both Hyperbaric facilities, worked for Baromedical Nurses nationally attending annual meetings, maintain membership files and assisting in marketing of this organization to professional in this field.

University of Maryland Medical Center

R Adams Cowley Shock Trauma Center

Department of Hyperbaric Medicine

Administrative Assistant/Clinical Practice Coordinator

Supervisor: Roy Myers, M.D., Director, Hyperbaric Medicine/Attending Trauma Surgeon

1983 – 1998

Worked for a large staff including Director and Assistant Director of Hyperbaric Medicine, Chamber Operators, Nurses and international physicians in training. Developed Hyperbaric Medicine database which included statistical data for all facilities nationwide, worked with Director in finalizing journal articles including researching references for peer review journals, and Coordinated the American College of Surgeons Advanced Trauma Life Support Program which taught physicians and nurses how to treat patients during the "Golden Hour"

Education

University of Maryland University College – Business Management

America Approved Commercial, LLC
Balance Sheet
As of December 31, 2011

C-3

	<u>Total</u>
ASSETS	
Current Assets	
Bank Accounts	
America Approved Commissions Account	180.77
America Approved Merchant Account	2,599.70
America Approved Operating Account	37,381.40
Total Bank Accounts	\$40,161.87
Accounts Receivable	
Accounts Receivable (A/R)	29,170.00
Total Accounts Receivable	\$29,170.00
Other Current Assets	
Computer Programming & Software	92,424.95
Loan to Chris W	2,000.00
Undeposited Funds	3,375.00
Total Other Current Assets	\$97,799.95
Total Current Assets	\$167,131.82
Fixed Assets	
Accum. Depreciation	-18,474.33
Computer Equipment	13,619.02
Original Cost	558.38
Total Computer Equipment	14,177.40
Furniture & Fixtures	4,409.47
Total Fixed Assets	\$112.54
TOTAL ASSETS	\$167,244.36
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
loan Dixie Management	673.10
Loan from Gries Investment Fund	33,072.49
Loan from Investors	10,390.00
Loan from Knights	-35,216.88
Loan from Melissa Jensen	0.00
Loan From Peter Jensen	9,500.00
Loan from Ray Jensen	5,000.00
Loan to AAEDS	0.00
Loan to Joe Galluzzo	0.00
Total Other Current Liabilities	\$23,418.71
Total Current Liabilities	\$23,418.71
Total Liabilities	\$23,418.71
Equity	
Opening Balance Equity	0.00
Retained Earnings	-57,087.11
Net Income	200,912.76
Total Equity	\$143,825.65
TOTAL LIABILITIES AND EQUITY	\$167,244.36

Wednesday, May 23, 2012 12:19:31 PM GMT-4 - Accrual Basis

America Approved Commercial, LLC
Balance Sheet
As of April 30, 2012

C-3

	<u>Total</u>
ASSETS	
Current Assets	
Bank Accounts	
America Approved Commissions Account	-61.37
America Approved Merchant Account	1,245.22
America Approved Merchant Fund	12,992.50
America Approved Merchant Fund Account (deleted)	0.00
America Approved Operating Account	23,718.50
Total Bank Accounts	<u>\$37,894.85</u>
Accounts Receivable	
Accounts Receivable (A/R)	175,453.60
Total Accounts Receivable	<u>\$175,453.60</u>
Other Current Assets	
Computer Programming & Software	119,144.95
Loan to Chris W	2,000.00
Undeposited Funds	3,375.00
Total Other Current Assets	<u>\$124,519.95</u>
Total Current Assets	<u>\$337,868.40</u>
Fixed Assets	
Accum. Depreciation	-18,474.33
Computer Equipment	13,619.02
Original Cost	558.38
Total Computer Equipment	<u>14,177.40</u>
Furniture & Fixtures	4,409.47
Total Fixed Assets	<u>\$112.54</u>
TOTAL ASSETS	<u><u>\$337,980.94</u></u>
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
loan Dixie Management	673.10
Loan from Gries Investment Fund	23,072.49
Loan from Investors	10,390.00
Loan from Knights	-35,216.88
Loan from Melissa Jensen	0.00
Loan From Peter Jensen	9,500.00
Loan from Ray Jensen	5,000.00
Loan to AAEDS	0.00
Loan to Joe Galluzzo	0.00
Total Other Current Liabilities	<u>\$13,418.71</u>
Total Current Liabilities	<u>\$13,418.71</u>
Total Liabilities	<u>\$13,418.71</u>
Equity	
Opening Balance Equity	0.00
Retained Earnings	143,825.65
Net Income	180,736.58
Total Equity	<u>\$324,562.23</u>
TOTAL LIABILITIES AND EQUITY	

C-9

Certified Copy

I certify the attached is a true and correct copy of the Articles of Organization of AMERICA APPROVED.COM, LLC, a limited liability company organized under the laws of the state of Florida, filed electronically on May 06, 2009 effective May 06, 2009, as shown by the records of this office

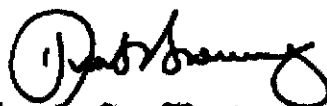
I further certify that this is an electronically transmitted certificate authorized by section 15.16, Florida Statutes, and authenticated by the code noted below.

The document number of this limited liability company is L09000044144.

Authentication Code: 090507091814-200155542052#1

Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this the
Seventh day of May, 2009




Kurt S. Browning
Secretary of State

COVER LETTER

C-9

**TO: Registration Section
Division of Corporations**

SUBJECT: AMERICA APPROVED.COM, LLC
Name of Limited Liability Company

The enclosed Articles of Amendment and fee(s) are submitted for filing.

Please return all correspondence concerning this matter to the following:

JON GILBERT

Name of Person

AMERICA APPROVED.COM, LLC

Firm/Company

6900-29 DANIELS PARKWAY, #107

Address

FORT MYERS, FL 33912

City/State and Zip Code

majensen76@hotmail.com

E-mail address: (to be used for future annual report notification)

2010 APR 16 PM 1:54
SECRETARY OF STATE
TALLAHASSEE, FLORIDA

FILED

For further information concerning this matter, please call:

MELISSA JENSEN

Name of Person

at (239)

866-930-1555

Area Code & Daytime Telephone Number

Enclosed is a check for the following amount:

☐ \$25.00 Filing Fee

☐ \$30.00 Filing Fee &
Certificate of Status

☒ \$55.00 Filing Fee &
Certified Copy
(additional copy is enclosed)

☐ \$60.00 Filing Fee,
Certificate of Status &
Certified Copy
(additional copy is enclosed)

MAILING ADDRESS:

Registration Section
Division of Corporations
P.O. Box 6327
Tallahassee, FL 32314

STREET/COURIER ADDRESS:

Registration Section
Division of Corporations
Clifton Building
2661 Executive Center Circle
Tallahassee, FL 32301

C-9

**ARTICLES OF AMENDMENT
TO
ARTICLES OF ORGANIZATION
OF**

AMERICA APPROVED.COM, LLC

(Name of the Limited Liability Company as it now appears on our records.)
(A Florida Limited Liability Company)

The Articles of Organization for this Limited Liability Company were filed on 05/06/2009 and assigned
Florida document number L09000044144.

This amendment is submitted to amend the following:

A. If amending name, enter the new name of the limited liability company here:

The new name must be distinguishable and end with the words "Limited Liability Company," the designation "LLC" or the abbreviation "L.L.C."

Enter new principal offices address, if applicable:

(Principal office address MUST BE A STREET ADDRESS)

Enter new mailing address, if applicable:

(Mailing address MAY BE A POST OFFICE BOX)

B. If amending the registered agent and/or registered office address on our records, enter the name of the new registered agent and/or the new registered office address here:

Name of New Registered Agent:

New Registered Office Address:

Enter Florida street address

Florida

City

Zip Code

New Registered Agent's Signature. If changing Registered Agent:

I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent as provided for in Chapter 608, F.S. Or, if this document is being filed to merely reflect a change in the registered office address, I hereby confirm that the limited liability company has been notified in writing of this change.

If Changing Registered Agent, Signature of New Registered Agent

C-9

If amending the Managers or Managing Members on our records, enter the title, name, and address of each Manager or Managing Member being added or removed from our records:

MGR = Manager
MGRM = Managing Member

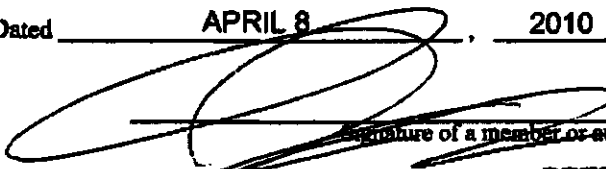
<u>Title</u>	<u>Name</u>	<u>Address</u>	<u>Type of Action</u>
MGRM	PETER JENSEN	872 CYPRESS LAKE CIRCLE FORT MYERS, FL 33919	<input type="checkbox"/> Add <input checked="" type="checkbox"/> Remove
MGRM	JON GILBERT	6900-29 DANIELS PARKWAY, #107 FORT MYERS, FL 33912	<input checked="" type="checkbox"/> Add <input type="checkbox"/> Remove
			<input type="checkbox"/> Add <input type="checkbox"/> Remove
			<input type="checkbox"/> Add <input type="checkbox"/> Remove
			<input type="checkbox"/> Add <input type="checkbox"/> Remove
			<input type="checkbox"/> Add <input type="checkbox"/> Remove

2010 APR 16 PM 5:54
TALLAHASSEE, FLORIDA
SECRETARY OF STATE

FILED

D. If amending any other information, enter change(s) here: *(Attach additional sheets, if necessary.)*

Dated APRIL 8, 2010



Signature of a member or authorized representative of a member
PETER JENSEN

Typed or printed name of signee

**Electronic Articles of Organization
For
Florida Limited Liability Company**

C-9
L10000037673
FILED 8:00 AM
April 07, 2010
Sec. Of State
nculligan

Article I

The name of the Limited Liability Company is:
AMERICA APPROVED COMMERCIAL, LLC

Article II

The street address of the principal office of the Limited Liability Company is:
6900-29 DANIELS PKWY
107
FORT MYERS, FL. 33912

The mailing address of the Limited Liability Company is:
6900-29 DANIELS PKWY
107
FORT MYERS, FL. 33912

Article III

The purpose for which this Limited Liability Company is organized is:
ANY AND ALL LAWFUL BUSINESS.

Article IV

The name and Florida street address of the registered agent is:
JOHN GILBERT
6900-29 DANIELS PKWY
107
FORT MYERS, FL. 33912

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered Agent Signature: JOHN GILBERT

C-9

Article V

The name and address of managing members/managers are:

Title: MGRM
JOHN GILBERT
6900-29 DANIELS PKWY #107
FORT MYERS, FL. 33912 US

L10000037673
FILED 8:00 AM
April 07, 2010
Sec. Of State
nculligan

Article VI

The effective date for this Limited Liability Company shall be:

04/01/2010

Signature of member or an authorized representative of a member

Signature: JOHN GILBERT

C-9

Certified Copy

I certify the attached is a true and correct copy of the Articles of Organization of AMERICA APPROVED COMMERCIAL, LLC, a limited liability company organized under the laws of the state of Florida, filed electronically on April 07, 2010 effective April 01, 2010, as shown by the records of this office

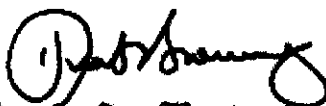
I further certify that this is an electronically transmitted certificate authorized by section 15.16, Florida Statutes, and authenticated by the code noted below.

The document number of this limited liability company is L10000037673.

Authentication Code: 100408092402-200174841532#1

Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this the
Eighth day of April, 2010




Kurt S. Browning
Secretary of State