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INTRASTATE RAILROAD GROSS EARNINGS

ANNUAL REPORT

Norfolk Southern Railway Company 110 Franklin Road SE Roanoke, VA 24042-0028

OF

(Exact legal name of respondent)

If name was changed during year, show also the previous name and date of change.

Website URL:

(Address of principal business office at end of year)

TO THE PUBLIC UTILITIES COMMISSION OF OHIO



FOR THE YEAR ENDED DECEMBER 31, 20_11

Name, title, address, telephone and fax numbers (including area code) of the person to be contacted concerning this report.

INSTRUCTIONS FOR RAILROAD ANNUAL REPORT

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Technician	$_{\rm n}$ m	Da	te proces	seq		

This form satisfies the filing requirement specified under 4907.13 of the Ohio Revised Code for ALL railroads operating intrastate shipments within Ohio. This form replaces all previously required forms and IS THE ONLY FILING REQUIREMENT FOR OHIO INTRASTATE RAILROADS.

This report should be filed in duplicate.

SCHEDULE A--Identification of Officers and Management

Title President	Name and Office Address Charles Moorman	Three Commercial Place Norfolk, VA 23510
Vice-President	Deborah Butler	18
Secretary	Howard McFadden	17
Treasurer	Marta Stewart	11
Controller/Auditor	Clyde H. Allison, Jr.	
Attorney or General Counsel		
General Manager		
General Superintendent		
Chief Engineer		

SCHEDULE B--Track Information

1. 1. Show total mileage of track owned and operated by respondent in Ohio. <u>4193.52</u>

2. 2. Road is completed from to . Total distance .

3. 3. Number of crossities applied in replacement during year . Number of feet of switch and

- bridge ties applied in replacement during year
- 4. Rail applied in replacement during year: tons .
 5. 5. Number of miles over which operation is conducted by trackage rights .

538.92

SCHEDULE C--Itemized Statement of Intrastate Gross Earnings Within Ohio for the Year Ending December 31, $20\frac{1}{2}$.

1. The definition of Intrastate Railway Operating Revenue:

Transportation of property or people, or the receipt, delivery, storage, or handling of property, entirely in the State of Ohio.

2. 2. The definition of Other Revenue: Dividend and Interest Income, Gains from Disposition of Property --Operating and Nonoperating, Other Operating or Nonoperating Gains.

Intrastate Railway Operating Revenue	\$ 43,925,000
Other Intrastate Revenue	\$ 1,423,000
Total	\$ 45,348,000

IN ORDER TO ENSURE THAT PUCO CORRESPONDENCE IS DIRECTED TO THE APPROPRIATE PERSON AT THE CORRECT ADDRESS, PLEASE COMPLETE THE FOLLOWING.

Name, Title, Address, and Phone Number of the Company's Contact Persons

To Receive Entries and Orders from the Docketing Division

Jim Guilliams - General Tax Agent

Name

Title

110 Franklin Road SE, Roanoke, VA 24042-0028

Address

540-524-5169 Phone Number (Including Area Code)

Jmguilli@nscorp.com

E-Mail Address

Name, Title, Address, and Phone Number of Person to whom Invoice Should be directed

Same as above

Name

Title

Address

Phone Number (Including Area Code)

E-Mail Address

Certification:

I state that I have carefully examined the foregoing report and that all information provided is a true, correct, and complete statement of the business and affairs of the above name railroad.

Signature Date m Hullions 4/5/12 J.M. Guilliams Title

General Tax Agent