

PETER B. GRINSTEIN* MICHAEL A. GALLO JAY M. SKOLNICK MARC S. STEIN JOSEPH C. LUCCI** TIMOTHY M. REARDON LANCE A. MORRISON EDWARD F. SMITH KEVIN L. BRADFORD**** KATHRYN VADAS CHARLES E. WERN JR. CHARLES E. WERN III***

NADLER NADLER & BURDMAN Co., LPA

ATTORNEYS AND COUNSELORS AT LAW

20 WEST FEDERAL ST., SUITE 600 YOUNGSTOWN, OHIO 44503-1423 (330) 744-0247 (330) 744-8690 FAX

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MURRAY A. NADLER (1899-1986) MYRON J. NADLER (1923-2005) B. RICHARD BURDMAN (1933-2009)

*ALSO ADMITTED IN WISCONSIN

*ALSO ADMITTED IN FLORIDA

***ALSO ADMITTED IN NEW YORG

IN NEW YORK OF THE DIVERSE OF THE PROPERTY OF

March 26, 2012

VIA OVERNIGHT DELIVERY

Public Utilities Commission of Ohio Docketing Division 11th Floor 180 East Broad St. Columbus, Ohio 43215-3793

> RE: Renewal Application of Independent Energy Consultants, Inc. for Certification as a Competitive Retail Aggregator and Power Broker and Motion for Protective Order. Case No. 04-592-EL-AGG

Dear Sir/Madam:

Enclosed please find an original and ten (10) copies of the Renewal Application of Independent Energy Consultants, Inc. for Certification as a Competitive Retail Aggregator and Power Broker.

Also included is an original and ten (10) copies of Independent Energy Consultant's Motion for Protective Order regarding Sections C-3 and C-5 of the Application. The information responding to Sections C-3 and C-5 is stamped confidential and is contained in a single sealed envelope also marked confidential.

Please feel free to call me at (330) 744-0247 if you have any questions. Thank you for your assistance.

Very truly yours,

NADLER NADLER & BURDMAN CO., LPA

Lance A. Morrison

LAM/wf

Enclosures

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of bus Technician Date ProcesseMAK



04 - 592 -EL-AGG	August 2004	
Original AGG Case Number	Version	

Telephone # (330) 995-2675

E-mail address (if any) mburns@naturalgas-electric.com

RENEWAL APPLICATION FOR AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

A. RENEWAL INFORMATION A-1 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address Legal Name Independent Energy Consultants, Inc. Address 215 W Garfield Road Suite 210 Aurora, OH 44202 PUCO Certificate # and Date Certified 04-116(4) May 23, 2010 Telephone # (330) 995-2675 Web site address (if any) www.naturalgas-electric.com A-2 List name, address, telephone number and web site address under which Applicant will do business in Ohio Legal Name Independent Energy Consultants, Inc. Address 215 W Garfield Road Suite 210 Aurora, OH 44202 Telephone # (330) 995-2675 Web site address (if any) www.naturalgas-electric.com A-3 List all names under which the applicant does business in North America Independent Energy Consultants, In-A-4 Contact person for regulatory or emergency matters Name Mark Burns Title President Business address 215 W Garfield Road Suite 210 Aurora, OH 44202

Fax # (800) 574-4508

A-5	Contact person for Commission Staff use in investigating customer complaints		
	Name Regina Burns		
	Title Operations Manager		
	Business address 215 W Garfield Road Suit	e 210 Aurora, OH 44202	
	Telephone # (330) 995-2675	Fax # <u>(800) 574-4508</u>	
	E-mail address (if any) <u>rburns@naturalgas</u>	-electric.com	
A-6	Applicant's address and toll-free nun	nber for customer service and complaints	
	Customer Service address 215 W Garfield	Road Suite 210 Aurora, OH 44202	
	Toll-free Telephone #_(888) 862-6060		
	E-mail address (if any) info@naturalgas-ele	ectric.com	
A-7	Applicant's federal employer identific	cation number # 200989144	
A-8	Applicant's form of ownership (check one)		
	☐ Sole Proprietorship	☐ Partnership	
	Limited Liability Partnership (LLP)	Limited Liability Company (LLC)	
	☐ Corporation	Other	
	PROVIDE THE FOLLOWING AS SEPAR.	ATE ATTACHMENTS AND LABEL AS INDICATED:	
A-9		irectors & Partners" provide the names, titles, e applicant's principal officers, directors, partners,	
A-10	structure, including a graphical depicti	provide a description of the applicant's corporate on of such structure, and a list of all affiliate and tail or wholesale electricity or natural gas to e customers in North America.	
B.	APPLICANT MANAGERIAL	CAPABILITY AND EXPERIENCE	
	PROVIDE THE FOLLOWING AS SEPARA	ATE ATTACHMENTS AND LABEL AS INDICATED:	
B-1	the applicant or any affiliated interes	ation," provide a list of all jurisdictions in which st of the applicant is, at the date of filing the red, or otherwise authorized to provide retail or agregation services.	

Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing

statements, and responding to customer inquiries and complaints in accordance with

Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

B-2

- B-3 <u>Exhibit B-3 "Disclosure of Liabilities and Investigations,"</u> provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

 ☑ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☑No ☐Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.

- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 <u>Exhibit C-9 "Merger Information,"</u> provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.

Mal R Bus Passioent Signature of Applicant & Title

Signature of official administering oath

Print Name and Title

My commission expires on 23 205

<u>AFFIDAVIT</u>

State of OHIO:	AURORA ss.	
County of PORTAGE:	(Town)	

MARK BURNS, Affiant, being duly sworn/affirmed according to law, deposes and says that:

ENDEPENDENT ENERGY

(Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

- The Applicant herein, attests under penalty of false statement that all statements made in the
 application for certification renewal are true and complete and that it will amend its application while
 the application is pending if any substantial changes occur regarding the information provided in the
 application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

ne/sne expects said Applicant to be able to prove the same a	at any nearing nereor.	
MallBum, PRESIDENT Signature of Affiant & Title		
Sworn and subscribed before me this day of Month	Maran Jola Year	
Signature of official administering oath	Print Name and Title	STATE OF THE OWNER OWNER OF THE OWNER
My commission expires on _	2/3/2015	A ROE OF CO.

Exhibit A-9 "Principal Officers, Directors & Partners"

Officers

Mark R. Burns, President 215 W Garfield Road Suite 210 Aurora, Ohio 44202 (330) 995-2675

Regina M. Burns, Vice President 215 W Garfield Road Suite 210 Aurora, Ohio 44202 (330) 995-2675

Regina M. Burns, Treasurer 215 W Garfield Road Suite 210 Aurora, Ohio 44202 (330) 995-2675

Regina M. Burns, Secretary 215 W Garfield Road Suite 210 Aurora, Ohio 44202 (330) 995-2675

Directors

Mark R. Burns 215 W Garfield Road Suite 210 Aurora, Ohio 44202 (330) 995-2675

Regina M. Burns 215 W Garfield Road Suite 210 Aurora, Ohio 44202 (330) 995-2675

Exhibit A-10 "Corporate Structure"

Independent Energy Consultants, Inc. has eight employees and two contractors who provide administrative and information technology support. The office address is 215 W Garfield Road Suite 210, Aurora, OH 44202. The corporation does not have any affiliates and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. The corporation seeks to outsource key functions where possible. It has and will continue to hire additional contractors/employees for special projects or when the need arises.

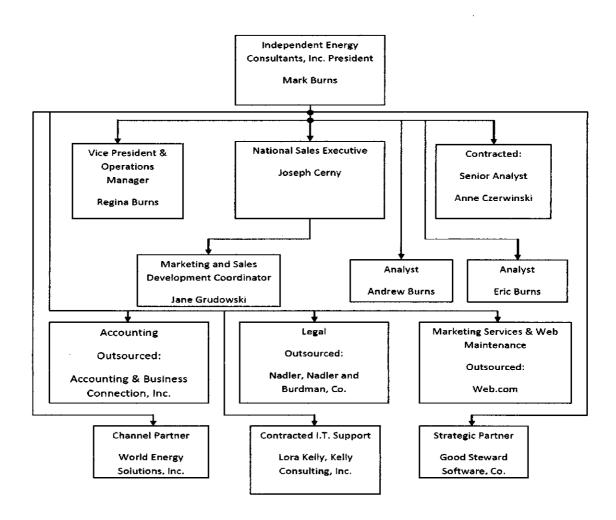


Exhibit B-1 "Jurisdictions of Operation"

Independent Energy Consultants, Inc. is certified by the Public Utilities Commission of Ohio to provide brokerage and aggregation services of natural gas and electricity throughout all deregulated areas of Ohio. They are similarly licensed in:

- Illinois by the Illinois Commerce Commission as an Agent/Broker/Consultant,
- Virginia by the Virginia State Corporation Commission to provide brokerage and aggregation services of natural gas and electricity, and
- The Public Utilities Commission of Texas as an Aggregator of Electric.

Exhibit B-2 "Experience & Plans"

Contract Services: With the aid of its legal counsel, Independent Energy Consultants, Inc. has developed a standard professional services agreement that it will use with its clients. It will also use the respective commodity suppliers' "Independent Agent Agreements" when brokering deals between suppliers and commercial and industrial customers.

Billing Statements: Independent Energy Consultants, Inc. brokers energy contracts for Commercial and Industrial customers and designs and implements Governmental Aggregation programs. In the process it never takes title to electricity, so there is no billing for the commodity. Independent Energy Consultants does provide invoices to its clients for consulting services rendered using a commercially available accounting system.

Customer Service Experience: Independent Energy Consultants, Inc. is currently administering Electric and/or Natural Gas Governmental Aggregation programs that impact a combination of over 100 Ohio communities. Independent Energy Consultants also provides brokerage service to many commercial and industrial customers outside of aggregation programs. Most questions and calls were answered immediately, and all were responded to within 24 hours of receipt. Customer service often came in the form of assisting residents who had contacted their local government and/or Choice supplier and who still had questions or disputes.

Frequent communication with and detailed quarterly reports to governmental aggregators was used as a customer service technique to head off problems before they arose. This involved training of municipal personnel and preparation of material such as Frequently Asked Questions (FAQs), press releases and conducting informational town hall meetings.

Customer Complaints and Inquiries: Independent Energy Consultants, Inc. has helped facilitate the resolution of numerous customer complaints. Virtually all of the questions and complaints, however, concerned matters involving the local utility and/or the supplier of choice.

Inquiries directed to Independent Energy Consultants, Inc. usually pertain to the customers seeking advice on the aggregation process, deciding whether or not to accept an offer, help understanding utility bills, etc.

Customer complaints or inquiries can be made in a number a ways. Customers may contact Independent Energy Consultants, Inc. by:

- Calling the direct number: (330) 995-2675
- Calling the toll free number: (888) 862-6060
- Sending a fax: (800) 574-4508
- Sending an e-mail: mburns@naturalgas-electric.com; rburns@naturalgas-electric.com; rburns@naturalgas-electric.com; rburns@naturalgas-electric.com; rburns@naturalgas-electric.com; mburns@naturalgas-electric.com; rburns@naturalgas-electric.com; mburns@naturalgas-electric.com; rburns@naturalgas-electric.com; rburns@naturalgas-electric.com; rburns@naturalgas-electric.com; rburns@naturalgas-electric.com; mburns@naturalgas-electric.com; <a href="mburns@natural
- Contact via the Independent Energy Consultants website: info@naturalgas-electric.com

Since the onset of deregulation in Ohio, the founder of Independent Energy Consultants, Inc. has led the development and administration of many government aggregation programs that serve many communities. The cumulative total of these groups represents approximately 200,000 residential customers and tens of thousands of commercial customers. Shown below is a partial list of those programs currently served by Independent Energy Consultants, Inc.

Exhibit B-2 "Experience & Plans"

IEC's Active	IEC's Active Governmental Aggregation Clients		
Community	Commodity	Local Utility Company	
Aurora	Electric	Ohio Edison	
Aurora	Natural Gas	Dominion East Ohio	
Austintown Twp	Electric	Ohio Edison	
Austintown Twp	Natural Gas	Dominion East Ohio	
Barberton	Natural Gas	Dominion East Ohio	
Beaver Twp ²	Electric	Ohio Edison	
Berlin Twp ²	Electric	Ohio Edison	
Berlin Twp ³	Electric	Ohio Edison	
Berlin Twp ³	Natural Gas	Columbia Gas of Ohio	
Bethlehem Twp ¹	Natural Gas	DEO/COH	
Boardman Twp	Electric	Ohio Edison	
Boardman Twp	Natural Gas	Dominion East Ohio	
Canfield Twp	Natural Gas	Dominion East Ohio	
Canfield Twp	Electric	Ohio Edison	
Canton	Natural Gas	Dominion East Ohio	
Canton	<u>Electric</u>	Ohio Power	
Canton Twp ¹	Natural Gas	Dominion East Ohio	
Coitsville Twp ²	Electric	Ohio Edison	
Colerain Twp	Natural Gas	Duke Energy	
Ellsworth Twp ²	Electric	Ohio Edison	
Euclid	Natural Gas	Dominion East Ohio	
Euclid	Electric	CEI	
Findlay	Electric	Ohio Power	
Findlay	Natural Gas	Columbia Gas of Ohio	
Florence Twp ³	Electric	Ohio Edison	
Florence Twp ³	Natural Gas	Columbia Gas of Ohio	

Independent Energy Consultants, Inc. – Renewal Application for Aggregator/Power Brokers

Community	Commodity	Local Utility Company
Forest Park	Electric	Duke Energy
Forest Park	Natural Gas	Duke Energy
Goshen Twp ²	Electric	Ohio Edison
Green	Natural Gas	Dominion East Ohio
Greenhills	Electric	Duke Energy
Greenhills	Natural Gas	Duke Energy
Green Twp ²	Electric	Ohio Edison
Groton Twp ³	Electric	Ohio Edison
Groton Twp ³	Natural Gas	Columbia Gas of Ohio
Hamilton Twp	Natural Gas	Duke Energy
Hartville	Electric	Ohio Edison
Huron Twp ³	Electric	Ohio Edison
Huron Twp ³	Natural Gas	Columbia Gas of Ohio
Margaretta Twp ³	Electric	Ohio Edison
Margaretta Twp³	Natural Gas	Columbia Gas of Ohio
Milan Twp³	Electric	Ohio Edison
Milan Twp ³	Natural Gas	Columbia Gas of Ohio
Jackson Twp ¹	Natural Gas	Dominion East Ohio
Jackson Twp ²	Electric	Ohio Edison
Lake Twp ¹	Natural Gas	Dominion East Ohio
Lake Twp	Electric	Ohio Edison/Ohio Power
Lawrence Twp ¹	Natural Gas	Columbia Gas of Ohio
Lexington Twp ¹	Natural Gas	DEO/COH
Marlboro Twp ¹	Natural Gas	Dominion East Ohio
Massillon	Natural Gas	Dominion East Ohio
Massillon	Electric	Ohio Edison
Milton Twp ²	Electric	Ohio Edison
Mogadore	Natural Gas	Dominion East Ohio
Munroe Falls	Natural Gas	Dominion East Ohio
Munroe Falls	Electric	Ohio Edison
New Middletown	Electric	Ohio Edison
Nimishillen Twp ¹	Natural Gas	Dominion East Ohio
North Canton	Natural Gas	Dominion East Ohio

Community	Commodity	Local Utility Company
Norton	Natural Gas	Dominion East Ohio
Norton	Electric	Ohio Edison
Osnaburg Twp ¹	Natural Gas	Columbia Gas of Ohio
Oxford Twp	Electric	Ohio Edison
Oxford Twp ³	Natural Gas	Columbia Gas of Ohio
Paris Twp¹	Natural Gas	Columbia Gas of Ohio
Perkins Twp ³	Electric	Ohio Edison
Perkins Twp ³	Natural Gas	Columbia Gas of Ohio
Perry Twp ¹	Natural Gas	DEO/COH
Perry Twp	Electric	Ohio Edison/Ohio Power
Pike Twp ¹	Natural Gas	DEO/COH
Plain Twp ¹	Natural Gas	Dominion East Ohio
Poland Twp	Natural Gas	Dominion East Ohio
Poland Twp	Electric	Ohio Edison
Poland Village	Natural Gas	Dominion East Ohio
Poland Village	Electric	Ohio Edison
Sandy Twp ¹	Natural Gas	Columbia Gas of Ohio
Silver Lake	Natural Gas	Dominion East Ohio
Silver Lake	Electric	Ohio Edison
Springfield Twp	Natural Gas	Duke Energy
Springfield Twp	Electric	Duke Energy
Springfield Twp ²	Electric	Ohio Edison
Stark Council of Governments - 17 Communities	Natural Gas Public Owned Accounts	DEO and COH
Stow	Natural Gas	Dominion East Ohio
Stow	Electric	Ohio Edison
Sugarcreek Twp ¹	Natural Gas	Columbia Gas of Ohio
Tuscarawas Twp ¹	Natural Gas	DEO/COH
Vermillion Twp ³	Electric	Ohio Edison
Vermillion Twp ³	Natural Gas	Columbia Gas of Ohio
Washington Twp	Electric	Ohio Edison/Ohio Power
Washington Twp ¹	Natural Gas	Columbia Gas of Ohio
West Chester Twp	Electric	Duke Energy

Community	Commodity	Local Utility Company
West Chester Twp	Natural Gas	Duke Energy
Youngstown	Natural Gas	Dominion East Ohio
Twinsburg	Natural Gas	Dominion East Ohio
Algonquin ⁴	Electric	Commonwealth Edison
Genoa⁴	Electric	Commonwealth Edison
Huntley ⁴	Electric	Commonwealth Edison
Lakewood⁴	Electric	Commonwealth Edison
Lake in the Hills ⁴	Electric	Commonwealth Edison
McCullom Lake⁴	Electric	Commonwealth Edison
McHenry ⁴	Electric	Commonwealth Edison
Spring Grove ⁴	Electric	Commonwealth Edison
Woodstock ⁴	Electric	Commonwealth Edison
Marengo ⁴	Electric	Commonwealth Edison
Riley ⁵	Electric	Commonwealth Edison
Dunham⁵	Electric	Commonwealth Edison
Chemung ⁵	Electric	Commonwealth Edison
Alden ⁵	Electric	Commonwealth Edison
Hartland ⁵	Electric	Commonwealth Edison
Seneca ⁵	Electric	Commonwealth Edison
Coral ⁵	Electric	Commonwealth Edison
Grafton ⁵	Electric	Commonwealth Edison
Dorr ⁵	Electric	Commonwealth Edison
Greenwood ⁵	Electric	Commonwealth Edison
Hebron ⁵	Electric	Commonwealth Edison
Richmond⁵	Electric	Commonwealth Edison
Burton ⁵	Electric	Commonwealth Edison
Nunda ⁵	Electric	Commonwealth Edison

Member Stark County Governmental Aggregation Program
 Member Mahoning County Governmental Aggregation Program
 Member Erie County Governmental Aggregation Program
 Member McHenry County Council of Governments
 Member McHenry County Governmental Aggregation Program

Exhibit B-3 "Disclosure of Liabilities and Investigations"

Neither Independent Energy Consultants, Inc. nor any of its employees have ever had a judgment, investigation, or ruling against it. There are no circumstances that would financially or operationally impact its ability to perform the brokerage and aggregation service for which it seeks certification.

Exhibit C-1 "Annual Reports"

Independent Energy Consultants, Inc. is a privately held corporation, and as such, does not produce Annual Reports.

Exhibit C-2 "SEC Filings"

Independent Energy Consultants, Inc. is a privately held corporation, and as such, does not produce or file 10-K/8-K, 10-Q, etc., Reports with the Securities Exchange Commission.

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Exhibit C-3 "Financial Statements"

Independent Energy Consultants, Inc. has filed this information Under Seal.

Exhibit C-4 "Financial Arrangements"

Independent Energy Consultants, Inc. does not need to rely on outside financial arrangements to conduct its business as a Power Broker/Aggregator. Independent Energy Consultants, Inc. is an energy-management consulting firm and does not take title to or trade energy, nor is it a capital intensive business.

Independent Energy Consultants, Inc. maintains a business checking account with Chase and Huntington Banks in Aurora, Ohio.

Independent Energy Consultants, Inc. has business debit and credit cards with Chase Bank, and a Staples Office Supply credit card.

Exhibit C-5 "Forecasted Financial Statements"

Independent Energy Consultants, Inc. has filed this information Under Seal.

Exhibit C-6 "Credit Rating"

As a privately held S Corporation, Independent Energy Consultants, Inc. does not possess a published credit rating.

Exhibit C-7 "Credit Report"

The credit report for Independent Energy Consultants, Inc. as provided by Experian is provided on the following two pages.

Independent Energy Consultants, Inc. and the company owners possess an unblemished corporate and personal credit history.

Experian.com Personal Services Enterprise Services Small Business About Experian



Report

Phone:

Home | My reports | My account | Products | Help | Logout

Mark R Burns

Corporation

April 2004

8 Years

8 Years

06/12/2007

\$500,000 - \$999,999

3

8742-Energy Conservation & Mgmt Consult

54161203-Human Resource Consulting

Report Originally Retrieved 03/16/2012

Note: This report was previously requested and billed to your account within the past 7 days. You will not be charged to see it again now.

For help reading this report, please review our sample report.

Search inquiry: Independent Energy Consultants, Inc. / Undefined / OH

CreditScoreSM Report

as of: 03/16/12 15:58 ET

Independent Energy Consultants, Inc

Doing Business As: lec Energy, Inc.

Address: 215 W Garfield Rd Ste 210

Aurora, OH 44202-8849 United States

330-995-2670

750177526 Experian BIN:

Corporation Service Company Dba Csc - La Agent:

Agent Address: 211 E 7TH Street

Austin, TX

Filing Data Provided by: Date of Incorporation: Payment Tradelines (see charts):

Key Personnel:

NAICS Code(s):

Business Type:

Experian File Established:

Experian Years on File:

Years in Business;

Total Employees:

SIC Code:

2 UCC Filings:

Businesses Scoring Worse: 67% ✓ Bankruptcies 0 ✓ Liens 0 ✓ Judgments Filed: 0 √ Coffections a

This location does not yet have an estimated Days Reyond Terms (DBT) or a Payment Trend Indicator. This is often the result of too few Payment Tradelines.

Credit Summary

Back to top

Credit Ranking Score: 67







The objective of the Credit Ranking Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

Key Score Factors:

- Number of recently active commercial accounts
- Total balance to total high credit on all commercial accts,
 Number of commercial accounts paying same as industry norm.

Recommended Action: Low-Medium Risk

Payment Summary Back to top

> Insufficient information to produce **Monthly Payment Trends**

Insufficient information to produce Quarterly Payment Trends chart

Insufficient information to produce

Insufficient information to produce

Insufficient information to produce

Combined Payment Trends chart. **Continuous Payment Trends Newly Reported Payment Trends** chart. Number of Accounts: 0 Present Balance: \$0 Highest Balance: \$0 Number of Accounts: 1 Present Balance: \$0 Highest Balance: \$0 Number of Accounts: 1 Present Balance: \$0 Highest Balance: \$0 * The information herein is furnished in confidence for your exclusive use for legitimate business purposes and shall not be reproduced. Neither Experian nor its sources or distributors warrant such information nor shall they be liable for your use or reliance upon it. © 2012 Experian Information Solutions Inc. Back to top Receipt Email report © 2012 Experian Information Solutions, Inc. All rights reserved. Contact us Legal terms Privacy Experian and the Experian marks herein are service marks or registered trademarks of Experian.

Exhibit C-8 "Bankruptcy Information"

Independent Energy Consultants, Inc. has never filed for reorganization or bankruptcy protection.

Exhibit C-9 "Merger Information"

Independent Energy Consultants, Inc. became an Ohio corporation on April 8, 2004. Neither it nor its principals have ever been involved in a corporate dissolution, merger or acquisition.