

PUCO USE O	NLY – Version 1.07	
Date Received	Renewal Certification Number	ORIGINAL AGG Case Number
		10 - 0073 - GA-AGG

# **RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS**

Please **type or print** all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-16 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 13<sup>th</sup> Floor, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

#### SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply)

🖌 Retail Natural Gas Aggregator	🖌 🗹 Retail Natural Gas Broker
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#### A-2 Applicant information:

Legal Name Address	RD Energy Inc. 226C East Broad	way, Granville OH 4	3023		
Telephone No.	740-321-1075		Web site A	ddress	www.rd-energy.com
Current PUCO Ce	ertificate No.	10-179G(1)	Effective Dates	Februar	y 20, 2010

#### A-3 Applicant information under which applicant will do business in Ohio:

Name	RD Energy Inc.		
Address	226C East Broadway, Granville OH 43023		
Web site Address	www.rd-energy.com	Telephone No.	740-321-1075

#### A-4 List all names under which the applicant does business in North America: Same

#### A-5 Contact person for regulatory or emergency matters:

Name	Darrell Brag	19		Title	President	
Busine	ss Address	226C East Broadway	/, Granville OH 43023			
Telepho	one No. 740	-321-1075	Fax No. 740-205-1335		Email Address	dbragg@rd-energy.com

(CRNGS Broker/Aggregator Renewal) Page 1 of 7

#### A-6 Contact person for Commission Staff use in investigating customer complaints:

Name Darrell Bragg		Title President
Business address 226C East Broa	adway, Granville OH 43023	
Telephone No. 740-321-1075	Fax No. 740-205-1335	Email Address dbragg@rd-energy.com

#### A-7 Applicant's address and toll-free number for customer service and complaints

Customer service address Same		
Toll-Free Telephone No. 877-792-5424	Fax No. 740-205-1335	Email Address dbragg@rd-energy.com

A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee

Name Darrell bragg		Title President	
Business address 226C East Broad	way, Granville OH 43023		
Telephone No. 740-321-1075	Fax No. 740-205-1335	Email Address	dbragg@rd-energy.com
Applicant's federal employer	identification number	20-2177002	

#### A-10 Applicant's form of ownership: (Check one)

A-9

Sole Proprietorship	Partnership
Limited Liability Partnership (LLP)	Limited Liability Company (LLC)
Corporation	Other

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: residential, small commercial, and/or large commercial/industrial (mercantile) customers. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

Columbia Gas of Ohio	Residential 🖌 Small Commercial 🖌 Large Commercial / Industria	l
<b>Dominion East Ohio</b>	Residential Small Commercial Large Commercial / Industria	1
Duke Energy Ohio	Residential Small Commercial 🖌 Large Commercial / Industria	I
Vectren Energy Delivery of Ohio	Residential 🖌 Small Commercial 🖌 Large Commercial / Industria	ł

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

	Residential	<b>Beginning Date of Service</b>	January 2005	End Date
				en name se succes de la casa de la La casa de la
<b>√</b> s	Small Commercial	Beginning Date of Service	January 2005	End Date
<b>1</b>	Large Commercial	<b>Beginning Date of Service</b>	January 2005	End Date
Γ I	Industrial	Beginning Date of Service	January 2005	End Date
Dominio	on East Ohio			
V I	Residential	Beginning Date of Service	January 2005	End Date
	Small Commercial	<b>Beginning Date of Service</b>	January 2005	End Date
ı آ	Large Commercial	Beginning Date of Service	January 2005	End Date
<u> </u>				
<u></u>	Industrial nergy Ohio	Beginning Date of Service	February 2010	End Date
Duke E		Beginning Date of Service Beginning Date of Service	February 2010	End Date End Date
Duke Ei	nergy Ohio			
Duke Ei	nergy Ohio Residential	Beginning Date of Service	October 2008	End Date
Duke Ei	nergy Ohio Residential Small Commercial	Beginning Date of Service Beginning Date of Service	October 2008	End Date End Date
	nergy Ohio Residential Small Commercial Large Commercial	Beginning Date of Service Beginning Date of Service Beginning Date of Service Beginning Date of Service	October 2008	End Date End Date End Date
Duke Ei	nergy Ohio Residential Small Commercial Large Commercial Industrial	Beginning Date of Service Beginning Date of Service Beginning Date of Service Beginning Date of Service	October 2008	End Date End Date End Date
	nergy Ohio Residential Small Commercial Large Commercial Industrial n Energy Delivery o	Beginning Date of Service Beginning Date of Service Beginning Date of Service Beginning Date of Service Of Ohio	October 2008	End Date End Date End Date End Date
	nergy Ohio Residential Small Commercial Large Commercial Industrial n Energy Delivery o Residential	Beginning Date of Service Beginning Date of Service Beginning Date of Service Beginning Date of Service of Ohio Beginning Date of Service	October 2008	End Date End Date End Date End Date End Date

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

Columbia Gas of Ohio	Intended Start Date	
Dominion East Ohio	Intended Start Date	
Duke Energy Ohio	Intended Start Date	
Vectren Energy Delivery of Ohio	Intended Start Date November 2012	

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 <u>Exhibit A-14 "Principal Officers, Directors & Partners,</u>" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 <u>Exhibit A-15 "Corporate Structure</u>," provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.
- A-16 <u>Exhibit A-16 "Company History</u>," provide a concise description of the applicant's company history and principal business interests.
- A-17 <u>Exhibit A-17 "Articles of Incorporation and Bylaws</u>," provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application*.
- A-18 <u>Exhibit A-18 "Secretary of State</u>," provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

# SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

#### PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- **B-1** Exhibit B-1 "Jurisdictions of Operation," provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- **B-2** <u>Exhibit B-2 "Experience & Plans</u>," provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- **B-3** <u>Exhibit B-3 "Summary of Experience</u>," provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- **B-4 Exhibit B-4 "Disclosure of Liabilities and Investigations,**" provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

**B-5** <u>Exhibit B-5 "Disclosure of Consumer Protection Violations</u>," disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

<b>No</b>	Yes
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If Yes, provide a separate attachment labeled as <u>Exhibit B-5</u> "Disclosure of Consumer Protection <u>Violations</u>," detailing such violation(s) and providing all relevant documents.

**B-6** Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

✓ No Yes

If Yes, provide a separate attachment, labeled as <u>Exhibit B-6 "Disclosure of Certification Denial,</u> <u>Curtailment, Suspension, or Revocation,</u>" detailing such action(s) and providing all relevant documents.

# SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

**PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED** 

- C-1 <u>Exhibit C-1 "Annual Reports</u>," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
- C-2 <u>Exhibit C-2 "SEC Filings</u>," provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 <u>Exhibit C-3 "Financial Statements</u>," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.
- C-4 <u>Exhibit C-4 "Financial Arrangements</u>," provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements</u>," provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRNGS operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

- C-6 <u>Exhibit C-6 "Credit Rating</u>," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 <u>Exhibit C-7 "Credit Report</u>," provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization.
- C-8 <u>Exhibit C-8 "Bankruptcy Information</u>," provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.
- C-9 <u>Exhibit C-9 "Merger Information</u>," provide a statement describing any dissolution or merger or acquisition of the applicant since applicant last filed for certification.

# SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- **D-1** <u>Exhibit D-1 "Operations</u>," provide a current written description of the operational nature of the applicant's business functions.
- **D-2** <u>Exhibit D-2 "Operations Expertise</u>," given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- **D-3** <u>Exhibit D-3 "Key Technical Personnel</u>," provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title Danellu. Bragg, President Sworn and subscribed before me this 28<sup>th</sup> day of December Month 2011 Year remethis 20 day of second Ruth J. Started Start J. Start J. Started istering oath Print Name and Title Notovic Signature of official administering oath RUTH Y. SAWYER 16412282828287 Rotary Public, State of Philo My Commission Expires on 11. 21. 2014 Ŕ November 21, 2014 "minimin"



# The Public Utilities Commission of Ohio

**Competitive Retail Natural Gas Service Affidavit Form** (Version 1.07)

In the Matter of the Application of

for a Certificate or Renewal Certificate to Provide **Competitive Retail Natural Gas Service in Ohio.** 

Case No. /0-0073 -GA-AGG

County of Licking State of Ohio

DARRELL W. BRAGG

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio (3)Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Millionan

Affiant Signature & Title Dandelw. Bragg, President Sworn and subscribed before me this 28<sup>th</sup> day of December Month 2011

Year 2011

Signature of Official Administering Oath Salkow any C.

Print Name and Title NANCY C. SALKOW ( Wotary My commission expires on July 04, 2012

HENRY C. SALKOW Ellipsy Public, State of Ohio

(CRNGS Broker/Aggregator Renewal) Page 7 of 7

her Complission Expires 180 East Broad Street • Columbus, OH 43215-3793 • (614) 466-3016 • www.PUCO.ohio.gov The Public Utilities Commission of Ohio is an Equal Opportunity Employer and Service Provider

#### Exhibit A-14

#### Principal Officers, Directors & Partners

http://www.rd-energy.com 226 C. East Broadway Granville, OH 43023 740-321-1075 740-205-1335 Fax 1-877-792-5424 Toll-Free

Darrell W. Bragg, President, Treasurer and Secretary <a href="https://dbragg@rd-energy.com">dbragg@rd-energy.com</a>

#### Exhibit A-15

#### Corporate Structure

Corporation, 100% owned by Darrell Bragg. RD Energy will participate in all deregulated Ohio energy markets geographically. RD Energy nor Darrell Bragg has any affiliate subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.

Rd Energy, Inc. is independent from any other corporate ownership.

Darrell Bragg- President, Treasurer and Secretary

#### Exhibit A-16

#### **Company History**

RD Energy, Inc. was founded January 3, 2005.

Our mission: To provide a resource in this volatile and ever changing energy market for our customers to rely on for support and guidance in their natural gas and electric purchasing decisions so that those decisions are based on insight and facts supported by the latest market conditions and trends.

Corporate Goals:

- 1. Provide information and facts of the energy market so decisions are based on knowledge.
- 2. Provide honest and timely customer advice so decisions can be made with confidence.
- 3. Be available so customers can feel supported.

For a few years prior to 2005 Ray Dankel worked as an Account Executive for what was then known as WPS Energy Services, INC. (Now known as Integrys Energy, Inc.) Due to a customer's target change inside of WPS Energy, it was decided that Ray could better serve WPS Energy and Ray Dankel's customers by becoming an agent for WPS Energy rather than an employee. In early January 2005 Ray Dankel formed the corporation RD Energy, Inc. RD Energy sold natural gas exclusively for WPS Energy to small commercial and industrial accounts throughout Ohio. In addition, RD Energy worked to build strong business organization relationships for those organization's members and member employees.

Darrell Bragg graduated from college in 1980 with a BS degree with areas of concentration in both accounting and finance. Upon graduation Darrell went to work for Columbia Gas Transmission for 9 years. The last three years at Columbia Gas Transmissions he worked as a Transportation and Exchange representative providing information, instruction, problem solving and guidance for the new deregulated market to deregulated transportation customers throughout the Columbia Gas Transmission delivery area. His overall knowledge of accounting, gas measurement, gas control, Appalachian production and billing provided the tools necessary for the Columbia representative position. In 1989 Darrell left Columbia to work over the next six years for two independent natural gas marketers in Ohio. He rose to vice president in both companies exhibiting strength in finance, sales, sales strategy along with exhibiting strong customer and producer relationships. Darrell joined WPS Energy in 1995 as a Vice President and headed up the new small customer programs (choice) beginning in 1998. In 2000 he started up an agent program that sold gas for WPS Energy and later Integrys Energy to the small Choice customers instead of corporate Account Executives. Darrell worked as one of the negotiating representatives for Integrys Energy as Columbus Gas of Ohio, Dominion East Ohio Gas and Duke Energy worked with the PUCO and interested parties to form the current Choice Landscape behind each utility.

In 2008 Darrell left Integrys Energy to take over ownership of RD Energy, Inc. due primarily to some health issues of Ray Dankel. RD Energy's mission statement and corporate goals are the center of Darrell's corporate beliefs and are the foundation of the future vision of the company. In June 2009 RD Energy entered Ohio's electric deregulated market behind the First Energy Utilities in northern Ohio and soon after began serving electric customer behind American Electric Power (AEP). The expectation is to provide the same excellent customer service to our customers and business organization partners for electric as we do for natural gas.

Exhibit A-17

Articles of Incorporation and Bylaws

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# Pt

# Prescribed by J. Kenneth Blackwell

Ohio Secretary of State Central Ohio: (614) 466-3910 Toll Free: 1-877-SOS-FILE (1-877-767-3453)

Expedite this Form: (selections)		
Mail For	n to one of the Following:	
<b>⊙</b> Yes	PO Box 1390	
	Columbus, OH 43216	
- Requ	ilres an additional fea of \$100 ***	
ONO	PO Box 670	
	Columbus, OH 43216	

www.state.oh.us/sos e-mail: busserv@sos.state.oh.us

# INITIAL ARTICLES OF INCORPORATION

(For Domestic Profit or Non-Profit) -Filing Fee \$125.00

#### THE UNDERSIGNED HEREBY STATES THE FOLLOWING:

#### (CHECK ONLY ONE (1) BOX)

(1) Articles of Incorporation	(2) Articles of Incorporation	(3) Articles of Incorporation Professional
Profit	Non-Profit	(170-ARP)
(113-ARF)	(114-ARN)	Profession
ORC 1701	ORC 1702	ORC 1785

Complete ti	ie general informa	tion in this section	for the box checked above.
FIRST:	Name of Corpor	ation RD	Energy, Inc.
SECOND:	Location	Rocky River	Cuyahoga
		(City)	(County)
Effective Da	ata (Optional)		Date specified can be no more than 90 days after date of filing. If a date is specified,
		(mm/dd/yyyy)	the date must be a date on or after the date of filing.
Check f	ere if additional	provisions are a	ttached

THIRD:	he information in this section if box (2) or (3) is checked. Completing this section is optional if box (1) is checked. Purpose for which corporation is formed
	to engage in any lawful act or activity for which corporations may be formed under Section 1701 to 1701.98,
	inclusive, of the Ohlo Revised Code.

Complete the information in this section if box (1) o	r (3) is checked.		·····
FOURTH: The number of shares which the corp common or preferred and their par value if any)		have outstanding (Plea	ase state if shares are none
(Refer to instructions if needed)	(No. of Shares)	(Турв)	(Par Value)

.

	are the names and addresses of the Individuals	The set of an ve as midal Directors.
(Name)		
(Strøet)	NOTE: P.O. Box Addresses are	NOT acceptable.
(City)		
	(State)	(Zip Code)
(Name)		
(Street)	NOTE: P.O. Box Addresses are	NOT acceptable.
(City)	(State)	(Zip Code)
(Name)		
(Street)	NOTE: P.O. Box Addresses are A	NOT acceptable,
(Çity)	(Stale)	
		(ZIp Code)
RED e authenticated I) by an authorized Intative See Instructions)	U Carry Clambel Authorized Representative Ray Dankel	January 3, 2005 Date
e authenticated I) by an authorized ntative	Authorized Representative	
e authenticated I) by an authorized ntative	Authorized Representative Ray Dankel (print name) 2109 Wooster #51	Date
e authenticated I) by an authorized ntative See Instructions)	Authorized Representative Ray Dankel (print name) 2109 Wooster #51 Rocky River, Ohio 44116	
e authenticated I) by an authorized ntative See Instructions)	Authorized Representative Ray Dankel (print name) 2109 Wooster #51 Rocky River, Ohio 44116	Date
e authenticated I) by an authorized ntative See Instructions)	Authorized Representative Ray Dankel (print name) 2109 Wooster #51 Rocky River, Ohio 44116 Authorized Representative (print name)	Date
e authenticated I) by an authorized ntative See Instructions)	Authorized Representative Ray Dankel (print name) 2109 Wooster #51 Rocky River, Ohio 44116	Date

Lest Revised: May 2002

ORI	GINAL APPOINTMENT OF STATUTOR	RY AGENT
The undersigned, being ai hereby appoint the following the second s	t least a majority of the incorporators of <u>RD Energy</u>	Inc.
statute to be served upon	the corporation may be served. The complete address of the ag	and required or permitted by jent is
Ray Dankel		
(Name) 2109 Wooster #	51	
(Strent)	NOTE: P.O. Box Addresses are NOT acceptable.	<u></u>
Rocky River		
(City)	,Ohio44116 (Zip Code)	_
Aust be authenticated by a authorized representative	Authorized Representative	January 3, 2005 Date
	Authorized Representative	Date
	Authorized Representative	Date
	ACCEPTANCE OF APPOINTMENT	
e Undersigned,	Ray Dankel	
alutory agent for, ereby acknowledges and i	RD Energy, Phc. accepts the appointment of statutory agent for said entity.	, named herein as the
	Signature: (Statutory Agent)	

SHURI & SHEPHERD

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10000001

Exhibit A-18

Secretary of State

SHORT & SHEPHERD

PAGE 01



DATE: 01/10/2005

DOCUMENT ID DESCRIPTION 200501000716

DOMESTIC ARTICLES/FOR PROFIT (AF

FILING 125.00 EXPED 100.00

PENALTY

.00

CERT

.00

COPY .00

Receipt

This is not a bill. Please do not remit payment.

JOHN B. SHEPHERD 24461 DETROIT RD., 340 WESTLAKE, OH 44145

# STATE OF OHIO CERTIFICATE

Ohio Secretary of State, J. Kenneth Blackwell

1510932

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

# RD ENERGY, INC.

and, that said business records show the filing and recording of:

-----

Document(s) DOMESTIC ARTICLES/FOR PROFIT

Document No(s): 200501000716



United States of America State of Ohio Office of the Secretary of State

Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 10th day of January, A.D. 2005.

uneth Bachmere

Ohio Secretary of State

# Exhibit B-1

# Jurisdiction of Operations

RD Energy is authorized to provide electric service in:

Ohio

Illinois

.

Michigan

Exhibit B-2

**Experience & Plans** 

RD Energy, Inc. has provided services to residential (through business organizations), commercial, mercantile and industrial customers. By establishing a working and trusting relations with the individual client or business association, we provide energy information, strategies and insight so customers can make the right decisions for their home or business. Starting with Darrell Bragg's (president) 29 years in the energy market along with his experience in pricing, risk management, strategy creation, forecasting and overall energy knowledge, RD Energy takes its mission statement and corporate goals very seriously. The first step in having a happy customer is having an informed one and one who feels that both information and the human touch are only a phone call or email away. All RD Energy employees and sales agents are trained to treat every customer with honesty and respect.

As RD Energy moves forward in the Ohio electric marketplace, we will be simply a broker and not a supplier. We will not be billing, but we will be handling billing questions. We won't own the supplier contract, but we will know what the contract says and will be the contracts intersect for the supplier.

RD Energy has plans to provide both custom pricing to large volume users and a guaranteed savings offer to small commercial and residential customers. Customers with custom pricing will be provided not only a competitive price to compare with the utility rate, but we will provide a savings analysis as well so the customer can see the real value of the price. We will understand the supplier contract and point out both the most attractive points of the contract as well as any potential pitfalls of the contract. We recognize that nay contract surprise to the detriment of the customer will likely lead to a lost customer at renewal time. So we will work hard to prevent contract surprises.

#### Exhibit B-3

#### Summary of Experience

RD Energy, Inc. has served the natural gas market in Ohio since January 2005. As an agent for a major natural gas supplier RD Energy has brought approximately 10,000 new accounts to the supplier representing industrial, commercial and residential accounts with annual volumes adding up to approximately 4 bcf/year.

RD Energy's President has been involved in nearly all parts of the natural gas industry starting in January 1981 when he became employed by Columbia Gas Transmission. During his 9 years at TCO he became a resident expert in plant accounting, revenue accounting, Appalachian pool production, gas control, gas measurement and the scheduling of gas. The final three years at TCO he was Transportation and Exchange Representative, which involved being one of five representatives of TCO that was the marketing go between TCO and all of its deregulated utility and industrial customers. This position required expertise in most operational aspects of TCO. Darrell later worked in the deregulated supplier side of the business and has participated in sales, planning, finance, delivery, production, supply, scheduling, management, accounting, ect. Each company he has worked for has seen fit to promote him to the Vice President level in a short period of time. In his most recent role he was responsible for the creation growth and financial profitability for all commercial and residential business in the company's eastern U.S. footprint for natural gas, electric and governmental aggregation.

Since taking over ownership in July 2008, Darrell continues to manage one of the largest business association relationships in the country, has continued a business practice of honesty and professionalism has brought the electric product to many natural gas customers and continues to grow the business. His knowledge of business principals, the energy industry and the recognition of the value of strong customer relationships demonstrate that his years in the business world and energy experience provides the bedrock of experience needed to function soundly in the Ohio deregulated market place.

#### Exhibit B-4

# Disclosure of Liabilities and Investigations

None

Exhibit C-1

**Annual Reports** 

RD Energy, Inc is not required to produce an annual report.

Exhibit C-2

**SEC Filings** 

RD Energy, Inc is a broker/sales agent and does not take title to the natural gas or electric and is not a public entity. RD Energy, Inc. is an Ohio Corporation with 100% of the stock owned by Darrell Bragg, so no SEC filing is required.

#### Exhibit C-3

#### **Financial Statements**

RD Energy, Inc. is a privately held corporation and these documents are "CONFIDENTIAL" and are being filed separately under seal along with the appropriate "Motion for Protective order"

#### Exhibit C-4

#### **Financial Arrangements**

RD Energy, Inc. is a broker/sales agent only and does not take title to the natural gas or electric and is not a public entity. RD Energy does not require any loans to operate.

#### Exhibit C-5

#### Forecasted Financial Statements

RD Energy, Inc. is a privately held corporation and these documents are "CONFIDENTIAL" and are being filed separately under seal along with the appropriate "Motion for Protective order"

Exhibit C-6

Credit Rating

RD Energy, Inc. does not have a DNB number so there is not Credit Rating to report.

# Exhibit C-7

Credit Report

RD Energy, Inc. does not use loans to operate, so there is no credit report to show.

#### Exhibit C-8

#### **Bankruptcy Information**

RD Energy, Inc. has not had any reorganization, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.

#### Exhibit C-9

#### Merger Information

RD Energy, Inc. has had no dissolution or mergers or acquisition of the applicant since the applicant last filed for certification.

Exhibit D-1

Operations

RD Energy Inc. serves as an energy supplier sales agent for both deregulated natural gas and electric, as an energy program and enrollment facilitator for business associations, as an energy information source to its natural gas and electric customers and can provide pricing and supply strategies for customers ranging from industrial to residential including governmental communities. RD Energy personnel are recognized as having the integrity, the expertise and the communication skills necessary to provide timely, accurate and critically important data for clients of all sizes to make educated decisions on the product and timing of their energy purchase that best meets their energy budgets and financial demands.

#### Exhibit D-2

#### **Operations Expertise**

#### President – Darrell Bragg

Past Qualifying Positions:

- a. Vice President & General Manager and Integrys Energy Services Inc. (1995-2008) Served as the Income Stream leader for Direst Mass Market and Governmental Aggregation Programs for the Integrys Energy business footprint. Responsible for developing the Income Stream to maximize growth, profitability and customer satisfaction. Participated in, reviewed and created the marketing plan, product pricing, product delivery, risk management, billing, financial reporting, budgeting Appalachian production services, in bound call center, resolve customer complaints, legal contracting as well as tariff negotiations. The overall goal was to have a high degree of customer delight while balancing competitive pricing and profitability.
- b. Vice President and partner at Fuels Services Group, Inc. (1992-1995) Responsible for Appalachian and Southwest natural gas purchasing as well as the Industrial Sales. Crates sales and purchasing plans and reviewed financial reporting, billing and natural gas delivery. Also worked to develop strong utility and pipeline relationships.

#### Exhibit D-3

#### Key Technical Personnel

Darrell Bragg- President. He's been in the industry for 31 years. Over the course of his career Darrell has directly served and has been in charge of every element of the natural gas process from well head supply purchasing to burner tip deliver and every component in between.

Ali Shaffer- Operations Manager. Al's role at RD Energy is one of tracking all data, contracts and pricing as well as providing customer service. At the front line to customer service Ali serves as the go between for customers who need a quick response to their questions and the data available to answer their questions. Her skill set include a business and communication degree from Bowling Green State University. Her skill set and professionalism provides customers with assurance that any concerns are handled accurately and efficiently and the response will be timely. Ali also uses her skills to help with the sales and marketing components of RD Energy. This foregoing document was electronically filed with the Public Utilities

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Summary: Application Renewal Certification Application Competitive Retail Natural Gas Brokers/Aggregators electronically filed by Ms. Margeaux Kimbrough on behalf of RD Energy Inc.