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**LEADS**

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PUCO

September 20, 2011

Public Utilities Commission of Ohio  
ATTN: Docketing Division  
180 East Broad Street  
Columbus, Ohio 43215

RE: Case No. 11-5028-GA-UNC, 11-5029-GA-AAM

LEADS Inc. expresses its support for the Demand Side Management programs proposed by Columbia Gas of Ohio in the above case numbers. LEADS operates many programs that provides services to low income customers and one of their primary concerns is the cost of the utilities. Columbia's programs will provide customers with substantial energy conservation benefits such as reduced natural gas bills as a result of participating in the proposed programs. *The programs have the potential to save customers millions of dollars in energy costs over the life of the energy conservation measures.*

In addition to lower bills, these programs also:

- Create/retain jobs for Ohioans
- Invest in products and services offered by businesses in Ohio
- Reduce greenhouse gas emissions
- Enhance conservation as an energy resource in Ohio
- Improve the safety, health, durability, comfort and affordability of customers' homes
- Reduce the growth of arrearages for Percentage of Income Payment Plan customers

Without Columbia's programs, many of our customers would have a difficult time heating their homes affordably. With potential funding reductions in federal weatherization and heating assistance programs likely, we urge the PUCO to approve Columbia's DSM programs so that customers can continue to enjoy the many benefits created through energy efficiency programs.

Sincerely,

  
Kenneth A. Kempton  
CEO

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