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BEFORE
THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of : Case Nos. 11-346-EL-SSO
Columbus Southern Power Company and : 11-348-EL-SSO
Ohio Power Company for Authority to :
Establish a Standard Service Offer :
Pursuant to § 4928.143, Ohio Rev. Code, :
in the Form of an Electric Security Plan. :

In the Matter of the Application of :
Columbus Southern Power Company and : Case Nos. 11-349-EL-AAM
Ohio Power Company for Approval of : 11-350-EL-AAM
Certain Accounting Authority. :

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PREFILED TESTIMONY
OF
DANIEL R. JOHNSON
ON BEHALF OF THE STAFF OF
THE PUBLIC UTILITIES COMMISSION OF OHIO
ENERGY & ENVIRONMENT DEPARTMENT
MARKET ANALYSIS & PLANNING DIVISION

STAFF EX. ____

August 4, 2011

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1 1. Q. Please state your name and business address.

2 A. My name is Daniel R. Johnson. I am employed by the Public Utilities
3 Commission of Ohio as a Public Utilities Administrator III, Chief of the
4 Policy and Market Analysis Division. My responsibilities include directing
5 the division staff in monitoring and assessing markets in transition to or
6 from competition.

7
8 2. Q. What are your qualifications for this position?

9 A. I hold an MBA from the University of Pittsburgh, and a Master of Energy
10 Resources from the University of Pittsburgh. Prior to joining the Staff of
11 the Commission I was employed by Battelle, Pacific Northwest Laboratory,
12 as a Research Scientist.

13
14 I joined the Staff of the Commission in October of 1986. During my tenure
15 with the Commission I have monitored the development of wholesale and
16 retail electricity markets, and I have led staff teams in the development of
17 rules implementing Senate Bill 3 and Senate Bill 221.

18
19 3. Q. What is the purpose of your testimony?

20 A. The purposes of my testimony are to describe how I tested the validity of
21 the Companies' Market Rate Option (MRO) retail pricing construct, and to

document my independent estimate of the MRO price for the periods comprising the term of the ESP and for Staff's recommended term extension.

Testing the Companies' MRO Retail Pricing Construct

4. Q. Can you please describe AEP's MRO retail pricing construct?

A. Yes. AEP witness Laura Thomas offered a MRO retail pricing construct that valued and summed 10 price components to arrive at a MRO price. The ten components contained in her retail pricing construct are explained below.

Simple Swap

The Simple Swap is a hedging contract mechanism by which a buyer and a seller can lock in a price for future delivery of electric energy. Although the buyer can demand physical delivery of the electric energy, they rarely do so. The contracts are used primarily as financial hedges to achieve future price certainty.

The contract is for a standardized amount of electric energy (50 MW) for each on peak hour in a future month, and separately, for each off-peak hour in a future month. Thus, a party must purchase two monthly contracts for a particular month, one for the on peak hours and another for the off peak hours. By combining all the monthly prices in a future delivery period,

1 such as the two delivery periods identified by Ms. Thomas in her exhibit
2 LJT-1, which comprise the proposed ESP period, we can project future
3 electric energy prices.

4
5 Such contracts are traded every day on the InterContinental Exchange
6 (ICE) electronic trading platform. Parties establish a membership on ICE
7 by posting credit and by agreeing to the terms and conditions of the stand-
8 ardized contract. ICE, in turn, clears transactions by member parties.
9 Trading members see bid and asked prices in real time, which are cleared
10 by ICE when contracts are executed. ICE also daily publishes the prices at
11 which contracts have been cleared that day. The Commission Staff
12 receives a daily email from ICE that contains those cleared prices. These
13 emails are the source of pricing data I used to value the Simple Swap.

14
15 Ms. Thomas used prices that are published by Platt's, an industry standard
16 publisher of electricity market information. It is my understanding that the
17 differences between Platt's published prices and ICE published prices are
18 minimal if any. Having subscribed to Platt's Energy Daily in the past, it is
19 my understanding and belief that the values published by the two different
20 sources are essentially identical.

Basis Adjustment

Each Simple Swap contract is specific to a location. In the case of my and Ms. Thomas' values for the Simple Swap, the location is the AD Hub, which is a short name for the AEP – Dayton Hub. This is a collection of delivery points in Ohio, which are tightly bunched geographically, and within or proximate to the AEP Ohio companies.

However, the final prices for actual deliveries of electric energy would be settled by PJM¹ at a different location from the AD Hub. PJM settles the price for actual deliveries to the AEP companies at the AEP Zone. Thus the prices AEP would actually pay to procure electric energy would be the prices at the AEP Zone, which are different from the prices at the AD Hub. Ms. Thomas therefore had to account for the price differences between those two locations to determine the full price of delivered electric energy.

¹ PJM Interconnection, LLC (PJM) operates markets for the physical delivery of power at all points on the interstate transmission system within its footprint. PJM dispatches power plants and measures the actual production and consumption of electric energy at all the pricing points in its footprint, which includes the price points comprising the AD Hub and the AEP Zone. Thus, PJM settles the prices of actual deliveries, which differ from location to location and from hour to hour, as opposed to the financial hedge contracts that are traded on, and cleared by ICE.

Ms. Thomas used historical differences in locational marginal prices² (LMPs) between the two price points to calculate the Basis Adjustment.

Load Following / Shaping Adjustment

Simple Swap contracts are for 50 MW blocks of power delivered each hour in the contract term. Actual demand for electric energy does not manifest in 50 MW blocks, it manifests in smaller increments and decrements each minute of an hour. In other words, demand rises and falls continuously, not in increments of 50 MW.

In order to supply the actual demand, a buyer must purchase extra electric energy in real time when actual demand exceeds the total number of 50 MW blocks purchased using the Simple Swap hedged contract. Likewise a buyer must sell off excess electric energy when actual demand is less than the number of 50 MW blocks purchased using the Simple Swap hedged contract. This buying and selling deficit and excess energy is necessary for supply and demand to be in balance at each moment.

² Locational marginal prices refer to the prices to deliver the next incremental, or marginal megawatt at a given pricing point on the PJM system. LMPs represent how wholesale electric energy is priced. Buyers pay the LMP for each megawatt consumed at a delivery point each hour. Thus, the difference between a historical series of LMPs at one price point and a historical set of LMPs at another price point are assumed to be indicative of future price differentials between those price points. Because Simple Swap contracts are location specific hedged prices, the differentials are assumed to apply to the difference between the Simple Swap price at one point and the actual LMP paid at another point, e.g., the AD Hub and the AEP Zone.

1
2 Generally speaking the hourly prices that will be applied to delivered
3 energy will vary from the hedged Simple Swap prices. Higher prices occur
4 at times when demand is heavy, and so higher prices are transacted for
5 more volumes than lower prices when demand is relatively lighter. Thus,
6 higher prices are weighted more heavily than lower prices. The Load
7 Following / Shaping Adjustment component accounts for the difference
8 between load-weighted hourly prices for delivered energy and Simple Swap
9 hedge prices.

10 **Capacity**

11 Capacity represents the fixed cost of generating facilities that are needed to
12 produce electric energy. The market price of capacity is set by means of
13 capacity auctions that are administered by PJM. The auction sets prices
14 that vary annually, and the auction prices are set three years in advance of
15 the year the price is actually in effect.

16
17 The PJM capacity auction prices are generally accepted as transparent,
18 readily discoverable by any buyer on the PJM website, and are known three
19 years in advance. Thus, the market prices of capacity are known today for
20 the proposed ESP period.

Ancillary Services

Ancillary services are separately priced transmission services that are needed to perfect the delivery of electric energy. They include 1) scheduling, system control and dispatch; 2) reactive supply and voltage control from generation service; 3) regulation and frequency response service; 4) energy imbalance service; 5) operating reserve – synchronized reserve service; and 6) operating reserve – supplemental reserve service.^{3,4}

Alternative Energy Requirement

Section 4928.64 requires that electric distribution utilities supply a certain percentage of electric energy that is generated using advanced or renewable resources.

ARR Revenues

ARR stands for Auction Revenue Rights. Auction Revenue Rights are entitlements allocated annually to Firm Transmission Service Customers

³ 175 FERC ¶ 61,080 (1996).

⁴ For a discussion of ancillary services see 2011 Quarterly State of the Market Report for PJM: January through March, Section 6, Ancillary Services.
<http://www.pjm.com/~media/documents/reports/state-of-market/2011/2011q1-som-pjm-sec6.ashx>

1 that entitle the holder to receive an allocation of the revenues (or charges)
2 from the Annual FTR Auction.⁵

3 **Losses**

4 The losses component refers to physical losses of energy in the distribution
5 system.

6 **Risk Adjustment**

7 The Risk Adjustment component is a premium that accounts for the value
8 of various types of risks incurred by the companies, including risks that
9 unhedged prices will increase beyond expectations, risk that added costs
10 will be incurred because quantities of electricity demanded will be different
11 than expected, risk that regulators will disallow costs or delay cost recovery
12 without compensation for the delay, the risk that the companies will be
13 required to share the costs of default by PJM market participants, and
14 others. This is a subjective value.

⁵ FTRs, or Financial Transmission Rights are financial instruments awarded to bidders in the FTR Auctions that entitle the holder to a stream of revenues (or charges) based on the hourly Day Ahead congestion price differences across a specific transmission path. For a primer on ARRs and FTRs, see “PJM ARR and FTR Markets” at <http://pjm.com/Search%20Results.aspx?q=ARR>.

1 **Retail Administration**

2 The Companies characterize this price component as the costs to administer
3 and manage activities needed to participate in an auction and fulfill the
4 contractual obligations in the event the supplier was successful in the auc-
5 tion.⁶

6
7 5. Q. Do you agree that each of the price components is legitimate?

8 A. I agree that each component represents a legitimate category of costs that
9 would be incurred in the market to procure power and energy for Standard
10 Service Offer (SSO) customer load.

11
12 6. Q. Will you please describe how you tested the validity of the AEP retail pric-
13 ing construct?

14 A. Yes. In order to ascertain the validity of that retail pricing construct I
15 devised a test. My test was to see how well AEP's retail pricing construct
16 would predict the results of the three January 25, 2011 FirstEnergy auctions
17 for procuring Standard Service Offer load (FirstEnergy SSO Auctions). I
18 substituted market data that was available to the bidders in the FirstEnergy
19 SSO Auctions for market data used by Ms. Thomas, and using those sub-

⁶ *In re Columbus Southern Power and Ohio Power Company*, Case Nos. 11-346-
EL-SSO, *et al.* (2011 ESP Cases) (Initial Testimony of Laura J. Thomas at 8, lines 11-15)
(January 27, 2011).

1 stituted data, I calculated predictions (or “backcasts”) of the FirstEnergy
2 SSO Auctions based upon AEP’s retail pricing construct.

3
4 I then compared my predictions to the actual results of the three First-
5 Energy SSO Auctions. I hypothesized that if my predicted results closely
6 reflected the actual results, I could conclude the retail pricing construct was
7 valid. If my predicted results differed significantly and/or systematically
8 (i.e., all the predictions were greater than the actual auction results, or all
9 the predictions were lower than the actual auction results) from the actual
10 FirstEnergy SSO Auction results, I would conclude the retail pricing con-
11 struct was not valid. My testimony in this section recounts how I con-
12 ducted this test, and the results of the test.

13
14 7. Q. What principles guided you in conducting your test?

15 A. A guiding principle was to make sure I was comparing apples to apples
16 when I compared my predicted results with the actual results. That meant
17 that I had to value each of the ten pricing components in such a way that
18 maintained the same product definitions for AEP’s retail pricing construct
19 and for the FirstEnergy auctions.

20
21 8. Q. How did you maintain comparability between AEP’s MRO estimates and
22 your estimation of FirstEnergy’s SSO auction prices?

1 A. I used the exact same set of ten price components as Ms. Thomas used.
2 Two price components needed some adjustment in order to maintain com-
3 parability between a market price applicable to AEP and a market price
4 applicable to FirstEnergy. Those price components were the Basis Adjust-
5 ment and the Alternative Energy Requirement components.

6 **Basis Adjustment**

7 Ms. Thomas used a Simple Swap forward contract priced at the AD Hub to
8 value the Simple Swap. I also used a Simple Swap forward contract priced
9 at the AD Hub to value the Simple Swap.

10
11 Transactions with winning bidders in the FirstEnergy SSO Auctions, how-
12 ever, would be settled by PJM not at the AEP Zone, but rather at the FE
13 Zone. Using historical LMP data from Ventyx' Energy Velocity Suite,⁷ I
14 calculated the historical difference in LMPs between the AD Hub and the
15 FE Zone where the transactions would settle. I used the hourly LMPs from
16 January 25, 2009 through January 23, 2011 to calculate the basis adjust-
17 ment. LMPs at the FE Zone were \$2.19 less than corresponding prices at
18 the AD Hub. I reflected that differential by assigning a Basis Adjustment
19 value of negative \$2.19.

⁷ Energy Velocity Suite is a commercial data base of energy operational and market data, which includes data from many publicly available sources, including LMP pricing data from PJM.

1
2 9. Q. Are there any issues with valuing the Basis Adjustment?

3 A. Yes, there are issues. The first issue is that the statistical analysis of
4 correlation between historical time series price differentials between two
5 price points such as the AD Hub and the AEP Zone shows a standard devi-
6 ation that is more than twice the value of the difference. In plain language,
7 that large a standard deviation means the calculated difference between the
8 price points is statistically insignificant. It means that in any given hour
9 Basis Adjustment may be completely different from that which is predicted
10 by the historical relationship.
11

12 10. Q. Are there any other issues?

13 A. Yes. Even if there were a significant historical differential between prices
14 at the AD Hub and prices at the AEP Zone, it does not necessarily mean the
15 conditions that caused that differential will persist in the future. As con-
16 straints on the transmission system are overcome by upgrades, the root
17 causes of the price differentials may go away. In other words, it is a mov-
18 ing target.
19

20 11. Q. Are there any other issues?

21 A. Yes. The period of historical data I used to calculate the Basis Differential
22 between the AD Hub and the FE Zone was a period when FirstEnergy was

1 a member of the Midwest ISO. The FirstEnergy SSO auctions were con-
2 ducted for a future period when FirstEnergy would be a member of PJM.
3 There could be a difference in the differential between these pricing points
4 in the FirstEnergy SSO Auctions periods, than had been the case when
5 FirstEnergy was in the Midwest ISO, due to the fact that FirstEnergy gen-
6 eration and likely the winning bidders in the FirstEnergy SSO Auctions
7 would be dispatched and priced by PJM, not the Midwest ISO.
8

9 12. Q. Did these issues cause you to adjust your calculation of the Basis Differ-
10 ential using historical LMPs in your test of the retail pricing construct?

11 A. No. Even though my calculated Basis Adjustment is statistically insignifi-
12 cant, there is a mean differential that has a numerical value. It appears to
13 me that the industry standard practice is to account for this differential
14 when calculating market offers they may make. I therefore believe it
15 should be recognized with a value, and the mean differential over the hours
16 of the last two years is the best estimate available.
17

18 And, recall that I was conducting a validity test of the MRO retail pricing
19 construct. I decided for purposes of the validity test to include the calcu-
20 lated Basis Adjustment in order to see how the predicted results would
21 compare with the actual FirstEnergy SSO auction results with the basis dif-
22 ferential left as calculated.

1 **Alternative Energy Requirement**

2 13. Q. How did you treat the Alternative Energy Requirement price component in
3 your test?

4 A. Ms. Thomas recognized the Alternative Energy Requirement as a legitimate
5 price component because it is a legal requirement applicable to SSO supply.
6 When predicting the results of the FirstEnergy SSO Auctions I included the
7 Alternative Energy Requirement price component.

8
9 However, the product definition for the FirstEnergy SSO Auctions did not
10 include any requirement for energy from alternative or renewable
11 generating resources. I presumed the FirstEnergy companies planned to
12 procure alternative energy to comply with 4928.64 separately from the SSO
13 auctions. I therefore valued the Alternative Energy Requirement
14 component in my projection of the FirstEnergy SSO auction results at zero.

15
16 Holding the value of the Alternative Energy Requirement as zero maintains
17 the legitimacy of the validity test. If I was trying to predict the full price of
18 supplying FirstEnergy SSO load, I would have left the value of the Alter-
19 native Energy Requirement at the value specified by Ms. Thomas. How-
20 ever, I was attempting to compare apples to apples and test the validity of
21 the pricing construct. Because the FirstEnergy SSO auctions did not
22 include any requirement for suppliers to provide alternative energy, that is,

1 because FirstEnergy would procure the alternative energy separately from
2 its auctions, I valued it at zero (as if it were not in AEP's MRO price, just
3 as it was not in the FirstEnergy SSO auctions). By doing so, I was able to
4 maintain an apples-to-apples comparison in the context of the test.

5 **Load Following / Shaping Adjustment, Losses, and Transaction Risk**
6 **Adder**

7 14. Q. Were the above adjustments the only ones you made for the purpose of
8 maintaining comparability?

9 A. No. I maintained a relationship between each of three price components
10 and the Simple Swap as a way to maintain comparability using a simplified
11 approach.

12
13 Ms. Thomas identified three components that varied with the value of the
14 Simple Swap. Those components are; 1) Load Following / Shaping
15 Adjustment, 2) Losses, and 3) Transaction Risk Adder.⁸ It is intuitive and
16 logical that these components would rise and fall with the value of the
17 Simple Swap. Insofar as the Load Following / Shaping Adjustment is con-
18 cerned, as the Simple Swap increases, it is likely that LMPs will also be

⁸ 2011 ESP Cases (Initial Testimony of Laura J. Thomas at 9, line 6) (January 27, 2011): "Only the SS, load following/shaping adjustment, losses, and the transaction risk adder will change based on the selection criteria [for the Simple Swap forward price quote dates]. The remaining components are independent and are not affected by the SS price selection criteria."

1 higher. Transactions for energy to keep supply and demand in balance will
2 therefore be done at those higher LMPs. Insofar as the Losses component
3 is concerned, the higher the price of energy, as valued by the Simple Swap,
4 the higher the value of the losses of that energy would be. As for the Risk
5 Adjustment, the higher the price of power, the greater the value of risks
6 associated with price and quantity of supply would be.

7
8 The real question was the relationships of each of these three components
9 to the value of the Simple Swap that were used by Ms. Thomas to value
10 each of the components. Ms. Thomas revealed in discovery⁹ that she used a
11 relatively more complex modeled relationship than I used.

12
13 15. Q. So, how did you define the relationship for purposes of the validity test, and
14 would that relationship be adequate to properly value these components?

15 A. For the three components that varied with the Simple Swap I developed
16 averaged scalars based on the percentage of Ms. Thomas' values of the
17 three components and the value of the Simple Swap. First, I took a
18 percentage the Simple Swap represented by each of the three component
19 values for both delivery periods defined by Ms. Thomas. These are shown
20 in Attachment DRJ-1 as "SS Scalars" In the right hand column of the boxes

⁹ See 2011 ESP Cases (OCC Interrogatory 061).

1 showing Ms. Thomas' MRO valuation. Each scalar is simply the
2 component value as a percentage of the value of the Simple Swap.

3
4 I then averaged the scalars as they differed from one delivery period to the
5 other. I used the Averaged SS Scalars, which are shown in the lower left
6 hand corner of the box showing Ms. Thomas' MRO valuation in Attach-
7 ment DRJ-1. I used the Averaged Scalars when predicting the results of the
8 FirstEnergy SSO Auctions.

9
10 16. Q. Did using the scalars based on percentages of the Simple Swap exactly
11 maintain the relationship to the Simple Swap represented by Ms. Thomas?

12 A. No, the use of the Averaged Scalars is a simplification of the actual
13 relationship between the three price components and the Simple Swap. The
14 percentage approach is virtually linear for the Losses component, but the
15 precise relationships between the Load Following / Shaping adjustment and
16 the Simple Swap, and between the Risk Adder and the Simple Swap are
17 based upon more complex modeling that defines the relationships.

18
19 17. Q. Did your simplified method cause significant inaccuracy in your prediction
20 of FirstEnergy SSO auction results?

1 A. No. I tested the sensitivity of the simplified averaged percentage methodol-
2 ogy by calculating the impact of the variation of the scalars from the aver-
3 age of the scalars on the overall MRO Price.

4
5 18. Q. How did you do that? How much did they differ? Is the difference signifi-
6 cant?

7 A. I first calculated the differences between the averaged SS Scalars and the
8 SS Scalars in each delivery period. The delivery period specific scalars dif-
9 fered from the averaged scalars by plus or minus 2.5% over all three price
10 components. The total of the three price components averaged for the two
11 delivery periods was 12% of Ms. Thomas' total MRO price. The product
12 of the 2.5% variation and the 12% of total MRO price represented by the
13 price components to which the averaged SS Scalars were applied quantified
14 a measure of the impact of the variation on the total MRO price. The
15 variation of those three components by 2.5% from their average would
16 cause a variation in total MRO price of plus or minus 0.3%. This analysis
17 is shown on Attachment DRJ-1 under the heading, "Scalar Sensitivity
18 Analysis."

19
20 Other variables, such as the Capacity price component (as valued by Ms.
21 Thomas vs. as valued by me and by Staff witness Choueiki), and the values
22 selected by Ms. Thomas vs. the values I selected (or others that might have

1 been selected) for the Simple Swap, would cause the total MRO price to
2 swing by much greater magnitudes. This gave me confidence that any
3 deviation from Ms. Thomas' more complex modeling approach was *de*
4 *minimus*. Therefore, using the averaged scalars would yield an acceptable
5 outcome.
6

1 **Other Components**

2 19. Q. How did you maintain comparability of other components?

3 A. Ms. Thomas indicated that three components – Ancillary Services, ARR
4 Credit, and Retail Administration - were independent of the Simple Swap.
5 I described their nature above, and characterized from whence they are
6 derived in my description of each price component at the outset of my tes-
7 timony. I simply carried those values over to my own projection of the
8 FirstEnergy SSO auction results.

9
10 20. Q. Why was it appropriate to carry those values over to your projection of the
11 FirstEnergy SSO auction results?

12 A. I assumed that FirstEnergy, as a member of PJM, would be similarly situ-
13 ated to AEP. Thus, it was reasonable to assume that the values of these
14 price components would be similar for both AEP and FirstEnergy suppliers.
15 FirstEnergy's requirements for Ancillary Services would be similar to
16 AEP's requirement for them. In the case of the ARR credit, I assumed that
17 FirstEnergy would receive similar values for their assigned auction revenue
18 rights as AEP. In the case of Retail Administration, I simply maintained
19 the value assigned by Ms. Thomas in order to maintain a parallel and
20 comparable valuation regardless of whether the value was appropriate or
21 not.

1
2 In addition, these components combined represented only about 5% of Ms.
3 Thomas' MRO price projections. I therefore further assumed that any dif-
4 ference in values between FirstEnergy and AEP would be far lower than the
5 impact of other price components such as the Simple Swap and the Capac-
6 ity components.

7 **Simple Swap and Capacity**

8 21. Q. In your test of AEP's retail pricing construct did you accept Ms. Thomas'
9 values for the Simple Swap and the Capacity price components?

10 A. No. I believe that those components were inappropriately valued by Ms.
11 Thomas, so I based my own valuation on transparent market price data that
12 better reflected current market conditions because it was more recent than
13 the data used by Ms. Thomas. I describe below how I valued the Simple
14 Swap and the Capacity components.

15
16 22. Q. Are these two price components, the Simple Swap and the Capacity
17 Components, more important than others?

18 A. Yes. The two key components are the Simple Swap and the Capacity
19 components. The value of the Simple Swap is a large part of the total MRO
20 price. Its importance is heightened by the fact that the values of three other
21 components, the Load Shaping / Following Adjustment component, the

1 Losses component, and the Risk Premium component all rise as the Simple
2 Swap value rises and likewise fall as the Simple Swap value falls. I
3 described above how this relationship is both intuitive and logical. All told
4 the Simple Swap and the three components that vary with it account for
5 approximately 85% of the MRO prices I calculated.

6
7 The Capacity component can also be a large component. Ms. Thomas val-
8 ued the Capacity component much higher than I did. In Ms. Thomas'
9 MRO valuations the Capacity component accounts for more than 25% of
10 the total price.

11
12 In my test of the validity of the AEP retail pricing construct I substituted
13 values for the Simple Swap and for Capacity, which were appropriate and
14 available at the time of the auction to bidders in that auction. I provide
15 detail below regarding the sources and appropriateness of those values.

16
17 23. Q. How did you value the Simple Swap for purposes of the test?

18 A. I used the most forward price quotes that would have been available to bid-
19 ders in the FirstEnergy SSO Auctions to calculate a Simple Swap price for
20 the delivery periods of each of the three auctions conducted to procure
21 FirstEnergy SSO supply. The Simple Swap price quotes I used were pub-

1 lished by the InterContinental Exchange (ICE) on January 24, 2011. The
2 FirstEnergy SSO Auctions were conducted on January 25, 2011.

3
4 I used cleared settlement prices published by ICE for their product ID num-
5 ber 2160 for AD Hub day ahead on peak monthly strips, and for their prod-
6 uct ID number 2162 for AD Hub off peak monthly strips to make the cal-
7 culations. I used the strips for the months that comprised each of the three
8 auctions for each respective auction.

9
10 I weighted each monthly on peak price by the number of hours in which
11 that price would be in effect. I did the same for each monthly off peak
12 price. Weighting the off peak prices and the on peak prices by the number
13 of off- and on-peak hours gives a proper valuation of the Simple Swap for
14 all hours in each delivery period. This is sometimes called the "Around the
15 Clock Price," which to my knowledge is standard industry practice.

16
17 I derived the Around the Clock price from cleared prices provided by ICE
18 on January 24, 2011, the day before the FirstEnergy SSO auctions took
19 place. I used that single date because it was the most recent data that would
20 surely have been available to bidders in the auctions, and would have been
21 most reflective of the Simple Swap price data they would have used for

1 bidding purposes. As such, the single quote on January 24 is the most
2 indicative of prices bidders could actually hedge when they were bidding.

3
4 24. Q. What capacity values did you use?

5 A. Pursuant to FERC Order FirstEnergy's subsidiary American Transmission
6 System, Incorporated (ATSI) load zone¹⁰ would be integrated into the PJM
7 Balancing Authority effective as of June 1, 2011. In preparation for this
8 transfer, special Fixed Resource Requirement (FRR) Integration Auctions
9 for PJM delivery years 2011-2012 and 2012-2013 were held by PJM for
10 capacity required by PJM.

11
12 I used the FRR Integration Auction values published on PJM's website¹¹ to
13 value capacity for the appropriate SSO auction delivery periods, and I used
14 PJM's RPM Base Residual Auction prices for capacity to value capacity for
15 the appropriate SSO auction delivery period subsequent to the delivery
16 period of the FRR Integration auctions. These values represent transparent,
17 market based prices for capacity.

18

10 The ATSI load zone represents the FirstEnergy companies' service territories. Capacity prices for the ATSI load zone would be the relevant market capacity prices, which would be considered by bidders in the FirstEnergy SSO Auctions.

11 <http://www.pjm.com/~media/markets-ops/rpm/rpm-auction-info/atsi-fr-integration-auction-results.ashx>

1 I used the same methodology used by Staff witness Choueiki to assign the
2 correct value to each FirstEnergy SSO auction delivery period. Those cal-
3 culations are presented in Attachment DRJ-2.
4

5 25. Q. How did you then project the results of the FirstEnergy auctions using
6 AEP's MRO price construct?

7 A. By way of summary I filled in the values of each of the ten components as
8 follows.

- 9 1. As explained above, I used the forward price quotes from ICE to
10 calculate the Simple Swap values for each of the three FirstEnergy
11 auction delivery periods.
- 12 2. I calculated in the basis adjustments using the historical LMP
13 differentials between AD Hub and FE Zone.
- 14 3. I multiplied the Averaged SS Scalar for the load following / shaping
15 adjustment and the Simple Swap value to calculate the value of the
16 load following / shaping adjustment component.
- 17 4. I used the FRR Integration auction results and the PJM RPM Base
18 Residual Auction results, properly prorated for SSO auction delivery
19 periods, to fill in the capacity values.
- 20 5. I used the same value for ancillary services as was used by Ms.
21 Thomas.
- 22 6. I zeroed out the Alternative Energy Requirement value because it
23 was not a part of the product definition for the FirstEnergy auctions.
- 24 7. I used the same value for the ARR Credit as was used by Ms.
25 Thomas.
- 26 8. I calculated the losses by applying the Averaged Losses SS Scalar to
27 the Simple Swap value.

1 9. I calculated the Transaction Risk Adder by applying the Transaction
2 Risk Adder Averaged Scalar to the Simple Swap value.

3 10. I used the same value for Retail Administration as was used by Ms.
4 Thomas.

5 I then summed the ten components to arrive at a predicted, or “backcasted,”
6 auction result, which was based upon the AEP MRO retail pricing
7 construct. Finally, I compared the predicted auction results with the actual
8 results.

9
10 26. Q. How did the projected results compare with the actual results?

11 A. Predicted results are presented in Attachment DRJ-1. The predicted results
12 are given below.

13 2011 – 2012 PJM delivery period	105% of actual
14 2011 – 2013 PJM delivery period	104% of actual
15 2011 – 2014 PJM delivery period	98% of actual
16 Average of three auctions	102% of actual

17
18
19 27. Q. What did you conclude?

20 A. I concluded that there was no systemic bias in the test because two predic-
21 tions were higher than the actual and one prediction was lower than the
22 actual. I further concluded that the MRO retail pricing construct offered by
23 AEP witness Thomas reasonably predicted, or “backcasted,” the actual
24 results of the FirstEnergy SSO auctions, and is therefore valid for forecast-
25 ing the values of future procurements, so long as the appropriate transparent

1 market values are used for the Simple Swap and for the Capacity com-
2 ponents.

3 **Independently Projecting the MRO Price**

4 28. Q. How did you project your independent estimates of MRO prices?

5 A. Given the validity of the AEP MRO retail pricing construct, which I
6 demonstrated above, I used that construct to project future MRO prices in
7 the same way I used the construct to predict the FirstEnergy SSO auction
8 results.

9
10 29. Q. Did you simply repeat AEP's calculations?

11 A. No. I substituted more appropriate values for the Capacity and for the
12 Simple Swap components. I more fully discuss those values below.

13
14 I used the Averaged SS Scalars to calculate the Load Following / Shaping
15 Adjustment, Losses, and Transaction Risk Adder price components, by
16 multiplying the Simple Swap by those scalars. I used Ms. Thomas' values
17 for Ancillary Services, ARR Credit, and Retail Administration – price
18 components that are independent of the Simple Swap. I also used Ms.
19 Thomas' value for the Basis Adjustment after independently verifying the
20 historical difference in LMPs between the AD Hub and the AEP Zone.
21 Finally, I used Ms. Thomas' value for the Alternative Energy Requirement.

1 30. Q. What capacity values did you use?

2 A. I used the capacity values provided to me by Staff witness Choueiki, which
3 are based upon the PJM RPM Base Residual Auctions for the appropriate
4 PJM delivery periods. Those values are given in Dr. Choueiki's Direct
5 Testimony as Attachment HMC-1.
6

7 31. Q. What values did you use for the Simple Swap?

8 A. I used the average of the five most recent daily quotes for on peak and off
9 peak products for the pertinent delivery periods, which were available from
10 ICE at the time I prepared Attachment DRJ-4. The five days were July 7,
11 8, 11, 12, and 13, 2011. I weighted the on peak and off peak strips by the
12 number of on peak and off peak hours, just as I did in the validity test
13 described above. The values are given in Attachment DRJ-4.
14

15 32. Q. You used the average of five days? I thought you said above that you used
16 a single day quote to predict the results of the FirstEnergy SSO auctions.
17 Can you explain?

18 A. Yes. When I predicted the results of the FirstEnergy auctions, the most up
19 to date information that would have been available to the bidders in those
20 auctions was actually available to me, as it was published just before those
21 auctions were held. Any auction that may be held for the AEP MRO is still
22 relatively far into the future. I used the average of the five days to indicate

1 current market conditions, and to avoid any possibility that an outlier value
2 for a single day would skew the results from a reflection of current market
3 conditions.

4
5 33. Q. Is that the way Ms. Thomas chose values for the Simple Swap?

6 A. No, it is not. Ms. Thomas used the average of quotes from the first five
7 days of each of the 4 quarters of 2010. She did so in order to mitigate any
8 timing bias associated with choosing a single date or a single set of consec-
9 utive dates.

10
11 34. Q. Do you agree with that approach?

12 A. No. Respondents to a request for proposals would use the most recent
13 quotes available because the most recent quotes would be the best estimates
14 of the prices they could hedge. That is why I used the most recent price
15 quotes available within practical limits.

16
17 Neither Ms. Thomas nor I have likely picked the values that will be availa-
18 ble just prior to an auction being conducted because we are predicting the
19 MRO prices so far in advance of the time when an auction would be con-
20 ducted. Despite that I believe it is more appropriate for the Commission to
21 know the most up-to-date information. I therefore chose the most recent
22 dates available at the time of preparation.

1 35. Q. Is this a significant issue?

2 A. Yes, it is. For example, in Case No. 08-920-EL-SSO, *et al.*, AEP's last
3 ESP filing, AEP filed its MRO estimate using June pricing data. By the
4 time the hearing commenced Simple Swap prices had fallen nearly 25%.

5
6 The Simple Swap and the three price components that vary with the Simple
7 Swap value, account for approximately 85% of the MRO prices as I calcu-
8 lated them. Thus it is by far the largest determinant of the MRO price.

9
10 And, the Simple Swap exhibits significant volatility. Attachment DRJ-3
11 shows the trend over the last 17 months of the on and off peak weighted
12 average price for each of the two proposed ESP delivery periods. The
13 Simple Swap value for 2012 varied between a low of \$36 and a high of
14 \$44, an upward swing from low to high of more than 20%. The Simple
15 Swap value for 2013 through 2014 delivery period varied between a low of
16 \$40 and a high of \$50, an upward swing of 25%.

17
18 Both trend lines exhibit three downward trends and three upward trends,
19 one of each following the other. With the potential exception of Capacity
20 values these price swings dwarf any uncertainty associated with the values
21 of pricing components that are independent of the Simple Swap. If one
22 counts the impact of both the Simple Swap and the pricing components that

1 vary with the Simple Swap, MRO price estimations would have swung up
2 and down by \$10 or more six times in the last 17 months.

3
4 36. Q. How do you view the approach taken by Ms. Thomas to choosing the for-
5 ward quote dates?

6 A. Given the volatility of forward prices and the lead time of making an ESP
7 filing relative to a SSO auction or procurement, estimating the Simple
8 Swap as it might actually influence an MRO is problematic no matter what.
9 I have marked on Attachment DRJ-4 Ms. Thomas' estimates with horizon-
10 tal lines to show how the daily price has varied from her estimate. There is
11 no way to avoid that uncertainty.

12
13 37. Q. Did you estimate MRO prices for each of the two delivery periods for
14 which Ms. Thomas estimated them?

15 A. Yes. I also calculated an MRO price for the PJM delivery year 2014 –
16 2015. Staff witness Fortney has recommended that AEP extend its pro-
17 posed ESP period to include that additional year. I therefore concluded it
18 would be useful for the Commission to understand how prices may be
19 expected to behave during the additional year recommended by Mr.
20 Fortney.

1 38. Q. What were the MRO prices you predicted?

2 A. The prices I predicted are given in Attachment DRJ-4. They are as follows;

3	Calendar year 2012	\$58.85
4	January 2013 through May 2014	\$61.38
5	June 2014 through May 2015	\$73.59

6
7

8 39. Q. Does this conclude your testimony?

9 A. Yes, it does.

MRO PRICING CONSTRUCT VALIDITY TEST

Calculation of System Component Values
Calculation of Simple Swap Scalars

AEP LIT - 1					
2012 \$/MWh					
	Residential	Commercial	Industrial	All	SS Scalars
1 Simple Swap	\$40.59	\$40.59	\$40.59	\$40.59	\$40.59
2 Basis Adjustment	\$0.58	\$0.58	\$0.58	\$0.58	\$0.00
3 Load Following/Shaping Adjustment	\$6.34	\$3.17	\$2.72	\$4.15	0.102281
4 Capacity	\$26.39	\$23.63	\$14.70	\$22.07	\$0.00
5 Ancillary Services	\$4.60	\$0.00	\$0.00	\$0.00	\$0.00
6 Alternative Energy Requirement	\$0.54	\$0.50	\$0.54	\$0.54	\$0.00
7 ARR Credit	-\$1.00	-\$1.00	-\$0.85	-\$1.12	\$0.00
8 Losses	\$3.04	\$1.76	\$0.79	\$1.80	0.0442328
9 Transaction Risk Adder	\$4.20	\$3.73	\$3.31	\$3.71	0.0913949
10 Retail Administration	\$5.00	\$5.00	\$5.00	\$5.00	\$0.00
Class Total	\$88.18	\$77.94	\$48.35	\$77.91	
% Allocation Factor	0.34	0.24	0.42		
Weighted Total		\$77.91			

AEP LIT - 1					
Jan 2013 - May 2014 \$/MWh					
	Residential	Commercial	Industrial	All	SS Scalars
1 Simple Swap	\$45.06	\$45.06	\$45.06	\$45.06	\$45.06
2 Basis Adjustment	\$0.88	\$0.88	\$0.88	\$0.88	\$0.00
3 Load Following/Shaping Adjustment	\$8.90	\$3.09	\$2.98	\$4.20	0.0932768
4 Capacity	\$28.21	\$22.40	\$16.40	\$21.87	\$0.00
5 Ancillary Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6 Alternative Energy Requirement	\$0.79	\$0.79	\$0.79	\$0.79	\$0.00
7 ARR Credit	-\$1.00	-\$1.00	-\$0.95	-\$1.11	\$0.00
8 Losses	\$3.84	\$3.95	\$0.87	\$1.96	0.0435057
9 Transaction Risk Adder	\$4.84	\$3.91	\$1.57	\$3.95	0.0876499
10 Retail Administration	\$5.00	\$5.00	\$5.00	\$5.00	\$0.00
Class Total	\$89.20	\$82.94	\$74.90	\$82.90	\$0.00
% Allocation Factor	0.34	0.23	0.43		
Weighted Total		\$82.90			

Averaged SS Scalars		
3 Load Following/Shaping Adjustment		0.0977789
8 Losses		0.0438693
9 Transaction Risk Adder		0.0895224

SS Scalar Sensitivity Analysis				
	2012	2013 - 2014		Average
3 Load Following/Shaping Adjustment	1.0450439	0.9539561		0.0977789
8 Losses	1.00838707	0.99171293		0.0438693
9 Transaction Risk Adder	1.02091636	0.97908364		0.0895224
Averages	1.02508244	0.97491756		
Overall Variation from Average	0.0250824	-0.0250824	2.5%	
AVG of 3 components / total price using AEP MRO Estimation	12%	Impact on AEP MRO Prices (plus or minus)		0.31%

Simple Swap Based Upon ICE Quotes on Jan 18, 19, 20, 21, 24, 2011
Capacity Based upon ATSI Integration Auctions, and PJM

Staff Prediction of FirstEnergy SSO Auction January 2011 Delivery Period June 1, 2011 to May 31, 2012 \$/MWh				
	Residential	Commercial	Industrial	All
1 Simple Swap				\$ 37.55
2 Basis Adjustment				\$ (2.19)
3 Load Following/Shaping Adjustment				\$ 3.67
4 Capacity				\$ 8.08
5 Ancillary Services				\$ 0.60
6 Alternative Energy Requirement				\$ 0.54
7 ARR Credit				\$ (1.12)
8 Losses				\$ 1.65
9 Transaction Risk Adder				\$ 3.36
10 Retail Administration				\$ 5.00
Total				\$ 57.14
FE Auction Results				\$ 54.55
Ratio of Predicted to Actual			105%	

Staff Prediction of FirstEnergy SSO Auction January 2011 Delivery Period June 1, 2011 to May 31, 2014 \$/MWh				
	Residential	Commercial	Industrial	All
1 Simple Swap				\$ 38.31
2 Basis Adjustment				\$ (2.19)
3 Load Following/Shaping Adjustment				\$ 3.75
4 Capacity				\$ 5.94
5 Ancillary Services				\$ 0.60
6 Alternative Energy Requirement				\$ 0.79
7 ARR Credit				\$ (1.11)
8 Losses				\$ 1.68
9 Transaction Risk Adder				\$ 3.43
10 Retail Administration				\$ 5.00
Total				\$ 56.20
FE Auction Result				\$ 54.10
Ratio of Predicted to Actual			104%	

Staff Prediction of FirstEnergy SSO Auction January 2011 Delivery Period June 1, 2011 to May 31, 2013 \$/MWh				
	Residential	Commercial	Industrial	All
1 Simple Swap				\$ 39.38
2 Basis Adjustment				\$ (2.19)
3 Load Following/Shaping Adjustment				\$ 3.85
4 Capacity				\$ 3.88
5 Ancillary Services				\$ 0.60
6 Alternative Energy Requirement				\$ 0.79
7 ARR Credit				\$ (1.11)
8 Losses				\$ 1.73
9 Transaction Risk Adder				\$ 3.53
10 Retail Administration				\$ 5.00
Total				\$ 55.45
FE Auction Result				\$ 56.58
Ratio of Predicted to Actual			98%	

Ratio of Predicted to Actual	102%
Average of All 3 Auctions	

Capacity Component Valuation for FirstEnergy SSO Auctions

Capacity Auction		
Planning Period	Auction Clearing Price (\$/MW-day)	Load Factor
ATSI Integration Auctions		0.5616
June 2011 - May 2012*	\$108.89	
June 2012 - May 2013*	\$20.46	
PJM RPM Base Residual Auction		
June 2013 - May 2014	\$27.73	

Auction Period (PJM delivery year)	Value (\$/MWh)
June 2011 - May 2012	\$8.08
Jun 2012 - May 2013	\$4.80
Jun 2011 - May 2014	\$3.88

*<http://www.pjm.com/~media/markets-ops/rpm/rpm-auction-info/atsi-frr-integration-auction-results.ashx>

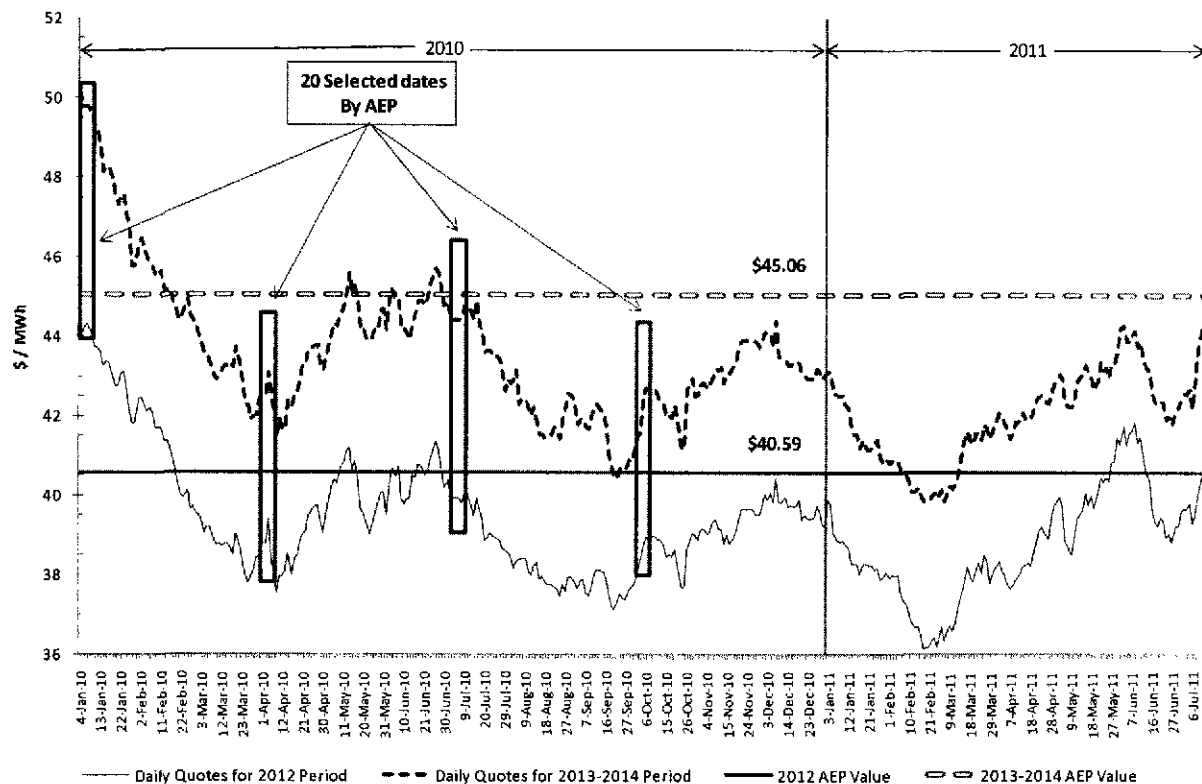
Load Factor Calculation

Source: 2010 CE/OEC/TEC Long Term Forecast Report

Year	Territory	Form D1	Form D3	Load Factor
		Net Energy for Load*	Sum Internal Peak	
2012	Total Ohio	56,698,000	11,606	55.62%
2013	Total Ohio	57,494,000	11659	56.29%
2014	Total Ohio	58,420,000	11788	56.57%
* (includes Losses)				56.16%

Daily ICE Swap Prices (Jan2012 & Jan2013-May2014)

Trade Dates = Jan 4, 2010 - July 13, 2011



Staff Independent MRO Estimates

Based upon AEP LJT - 1					
Jan 2012 thru Dec 2012					
	\$/MWh				SS Scalars
	Residential	Commercial	Industrial	All	
1 Simple Swap	\$40.59	\$40.59	\$40.59	\$40.59	\$40.59
2 Basis Adjustment	\$0.58	\$0.58	\$0.58	\$0.58	\$0.00
3 Load Following/Shaping Adjustment	\$6.54	\$5.17	\$2.77	\$4.15	0.10228101
4 Capacity	\$28.49	\$23.03	\$18.29	\$22.07	\$0.00
5 Ancillary Services	\$0.80	\$0.80	\$0.80	\$0.80	\$0.00
6 Alternative Energy Requirement	\$0.54	\$0.54	\$0.54	\$0.54	\$0.00
7 ARR Credit	-\$1.40	-\$1.06	-\$0.93	-\$1.12	\$0.00
8 Losses	\$0.04	\$1.78	\$0.76	\$1.80	0.04423281
9 Transaction Risk Adder	\$4.20	\$3.71	\$1.33	\$3.71	0.09139487
10 Retail Administration	\$5.00	\$5.00	\$5.00	\$5.00	\$0.00
Class Total	\$88.18	\$77.94	\$69.63	\$77.91	
% Allocation Factor	0.34	0.24	0.42		
Weighted Total			\$77.91		

AEP LJT - 1					
Jan 2013 - May 2014					
	\$/MWh				SS Scalars
	Residential	Commercial	Industrial	All	
1 Simple Swap	\$45.06	\$45.06	\$45.06	\$45.06	\$45.06
2 Basis Adjustment	\$0.58	\$0.58	\$0.58	\$0.58	\$0.00
3 Load Following/Shaping Adjustment	\$9.50	\$3.08	\$2.85	\$4.20	0.09327677
4 Capacity	\$28.31	\$22.40	\$18.40	\$21.87	\$0.00
5 Ancillary Services	\$0.80	\$0.80	\$0.80	\$0.80	\$0.00
6 Alternative Energy Requirement	\$0.79	\$0.78	\$0.79	\$0.78	\$0.00
7 ARR Credit	-\$1.40	-\$1.05	-\$0.82	-\$1.11	\$0.00
8 Losses	\$1.32	\$1.95	\$0.87	\$1.96	0.04350572
9 Transaction Risk Adder	\$4.44	\$3.82	\$3.57	\$3.95	0.0876499
10 Retail Administration	\$5.00	\$5.00	\$5.00	\$5.00	\$0.00
Class Total	\$89.23	\$82.34	\$74.80	\$82.80	\$0.00
% Allocation Factor	0.34	0.23	0.43		
Weighted Total			\$82.90		

Averaged SS Scalars		
3 Load Following/Shaping Adjustment		0.097778689
8 Losses		0.043868265
9 Transaction Risk Adder		0.089522384

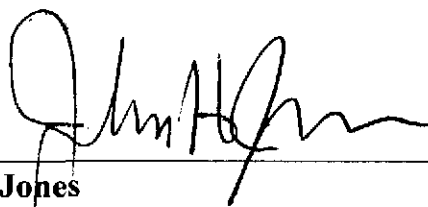
SS Based upon Average of ICE Quotes for AD Hub July 7, 8, 11, 12, and 13, 2011				
Capacity Values Based upon PJM RPM Base Residual Auction Results from HMC - 1				
Jan 2012 thru Dec 2012				
	\$/MWh			
	Residential	Commercial	Industrial	All
1 Simple Swap				\$ 40.20
2 Basis Adjustment				\$ 0.58
3 Load Following/Shaping Adjustment				\$ 3.93
4 Capacity				\$ 3.75
5 Ancillary Services				\$ 0.60
6 Alternative Energy Requirement				\$ 0.54
7 ARR Credit				\$ (1.12)
8 Losses				\$ 1.76
9 Transaction Risk Adder				\$ 3.80
10 Retail Administration				\$ 5.00
Total				\$58.85

Jan 2013 - May 2014				
	\$/MWh			
	Residential	Commercial	Industrial	All
1 Simple Swap				\$ 43.81
2 Basis Adjustment				\$ 0.58
3 Load Following/Shaping Adjustment				\$ 4.28
4 Capacity				\$ 1.58
5 Ancillary Services				\$ 0.60
6 Alternative Energy Requirement				\$ 0.79
7 ARR Credit				\$ (1.11)
8 Losses				\$ 1.92
9 Transaction Risk Adder				\$ 3.92
10 Retail Administration				\$ 5.00
Total				\$61.38

Jun 2014 - May 2015				
	\$/MWh			
	Residential	Commercial	Industrial	All
1 Simple Swap				\$ 48.41
2 Basis Adjustment				\$ 0.58
3 Load Following/Shaping Adjustment				\$ 4.73
4 Capacity				\$ 8.14
5 Ancillary Services				\$ 0.60
6 Alternative Energy Requirement				\$ 0.79
7 ARR Credit				\$ (1.11)
8 Losses				\$ 2.12
9 Transaction Risk Adder				\$ 4.33
10 Retail Administration				\$ 5.00
Total				\$73.59

PROOF OF SERVICE

I hereby certify that a true copy of the foregoing **Prefiled Testimony of Daniel R. Johnson**, submitted on behalf of the Staff of the Public Utilities Commission of Ohio, was served by regular U.S. mail, postage prepaid, or hand-delivered, upon the following Parties of Record, this 4th day of August, 2011.



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