

BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

- - -

In the Matter of the :
 Application of Columbus :
 Southern Power Company for:
 Approval of an Electric :
 Security Plan; an : Case No. 08-917-EL-SSO
 Amendment to Its Corporate:
 Separation Plan; and the :
 Sale or Transfer of :
 Certain Generating Assets..:

In the Matter of the :
 Application of Ohio Power :
 Company for Approval of :
 Its Electric Security : Case No. 08-918-EL-SSO
 Plan; and an Amendment to :
 Its Corporate Separation :
 Plan. :

- - -

PROCEEDINGS

before Ms. Greta See and Ms. Sarah Parrot, Attorney
 Examiners, at the Public Utilities Commission of
 Ohio, 180 East Broad Street, Room 11-A, Columbus,
 Ohio, called at 9 a.m. on Thursday, July 21, 2011.

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VOLUME IV

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1 Thursday Morning Session,
2 July 21, 2011.

3 - - -

4 EXAMINER SEE: Scheduled for hearing
5 today at this time is Case Nos. 08-917-EL-SSO and
6 08-918-EL-SSO. Assigned by the Commission to hear
7 these proceedings are myself, Greta See, and Sarah
8 Parrot.

9 At this time I'd like to take brief
10 appearances of the parties present today starting
11 with the company and going around the room.

12 MR. NOURSE: Thank you, your Honor, on
13 behalf of the company, Steven T. Nourse, Matthew J.
14 Satterwhite, and Daniel R. Conway.

15 MS. GRADY: On behalf of the residential
16 customers of OCC, Maureen R. Grady and Jeffrey L.
17 Small.

18 MS. KYLER: On behalf of Ohio Energy
19 Group, Jody M. Kyler.

20 MS. MOONEY: On behalf of Ohio Partners
21 for Affordable Energy, Colleen Mooney.

22 MR. DARR: On behalf of IEU-Ohio, Frank
23 Darr and Joe Oliker.

24 MR. JONES: On behalf of the Commission
25 staff, Vern Margard and John Jones.

1 MS. KALEPS-CLARK: On behalf of
2 Constellation NewEnergy and Constellation Energy
3 Commodities Group, Lija Kaleps-Clark from the law
4 firm of Vorys, Sater, Seymour & Pease.

5 MS. HAND: On behalf of Ormet Primary
6 Aluminum Corporation, Emma F. Hand.

7 MR. YURICK: On behalf of the Kroger
8 Company, Mark Yurick, your Honors.

9 MR. CONWAY: Couldn't hear that.

10 EXAMINER SEE: Yes, you're going to have
11 to speak up, Mr. Yurick.

12 MR. YURICK: Sorry, your Honor. I
13 apologize.

14 EXAMINER SEE: Ms. Grady.

15 MS. GRADY: Thank you, your Honor. Your
16 Honor, at this time the Office of Consumers' Counsel
17 calls Mack A. Thompson to the stand.

18 EXAMINER SEE: Mr. Thompson, if you'd
19 please raise your right hand.

20 (Witness sworn.)

21 EXAMINER SEE: Ms. Grady.

22 MS. GRADY: Thank you.

23 - - -

24

25

1 MACK A. THOMPSON

2 being first duly sworn, as prescribed by law, was
3 examined and testified as follows:

4 DIRECT EXAMINATION

5 By Ms. Grady:

6 Q. Good morning, Mr. Thompson.

7 A. Good morning.

8 Q. Can you say for the record by whom you
9 are employed and in what capacity, please?

10 A. The Office of the Ohio Consumers' Counsel
11 as a senior energy policy analyst.

12 Q. Mr. Thompson --

13 MS. GRADY: Your Honor, at this time I
14 would like marked as OCC Remand Exhibit No. 1 the
15 direct testimony on remand of Mack A. Thompson filed
16 June 30th, 2011.

17 (EXHIBIT MARKED FOR IDENTIFICATION.)

18 Q. Mr. Thompson, do you have what has been
19 marked for identification purposes as OCC Exhibit 1?

20 A. Yes.

21 Q. Can you identify that document for me,
22 please?

23 A. That is my prefiled testimony in this
24 case.

25 Q. Mr. Thompson, was that document prepared

1 by you or under your direct supervision?

2 A. Yes.

3 Q. Do you have any additions, corrections,
4 or deletions to that document?

5 A. No.

6 Q. Mr. Thompson, if I were to ask you the
7 questions that are posed in OCC Remand Exhibit No. 1
8 today, would your answers be the same?

9 A. Yes.

10 MS. GRADY: Your Honor, at this time I
11 would offer Mr. Thompson up for cross-examination and
12 move for the admission of OCC Remand Exhibit No. 1.

13 EXAMINER SEE: We're going to start on
14 this side of the room.

15 MR. YURICK: No questions at this time,
16 your Honor.

17 MS. HAND: No questions, your Honor.

18 MS. KALEPS-CLARK: No questions, your
19 Honor.

20 MR. JONES: No questions, your Honor.

21 MR. DARR: No, your Honor.

22 MS. MOONEY: No questions.

23 MS. KYLER: No questions, your Honor.

24 EXAMINER SEE: And on behalf of the
25 company, Mr. Conway?

1 MR. CONWAY: Thank you, your Honor.

2 - - -

3 CROSS-EXAMINATION

4 By Mr. Conway:

5 Q. Good morning, Mr. Thompson.

6 A. Good morning.

7 Q. We spoke before at your deposition, I'm
8 Dan Conway. I'm representing the AEP-Ohio companies.
9 I do have a number of questions for you. If you
10 don't understand the question or can't hear me,
11 please let me know.

12 At the outset, Mr. Thompson, could you
13 turn to page 8 of your testimony at question and
14 answer No. 11.

15 A. Yes.

16 Q. And at this point in your testimony
17 you're describing the company's
18 provider-of-last-resort obligation, how it derives
19 from state statutes, and then you make several
20 statements about the nature of the POLR obligation
21 based on your reading of those statutes; is that a
22 fair recap of what you're doing here?

23 A. Yes.

24 Q. And your conclusion that an EDU's POLR
25 obligation is not statutorily linked to the rights of

1 customers to switch to a CRES provider, that is not a
2 legal conclusion that you're offering here, is it?

3 A. That is correct.

4 Q. And it's just your lay understanding or
5 opinion based on your reading of the statutory
6 language; is that right?

7 A. Yes, it is.

8 Q. And is it also based on the advice of
9 your counsel?

10 A. I read the statute, drew my own
11 conclusions, and they were confirmed by counsel.

12 Q. Just to sum it up, you're not attempting
13 to provide a legal opinion about what the nature of
14 the POLR obligation is, are you?

15 A. I'm not offering a legal opinion.

16 Q. A few questions about your views of
17 migration risk, Mr. Thompson. And specifically, as a
18 matter of reference, question and answer No. 15, page
19 11.

20 A. I'm there.

21 Q. You state on page 11 in the last sentence
22 of that full answer, answer No. 15, that "The revenue
23 lost due to switching is a consequence of operating
24 in a competitive market," and that "It is not a risk
25 that is unique to a distribution company providing

1 POLR service." Do you see that?

2 A. Yes, I do.

3 Q. And your position is that the EDU is a
4 competitor in the market for retail generation
5 service just like the CRES provider is a competitor
6 in that market; is that right?

7 A. Yes.

8 Q. And as competitors, in your view, they
9 stand on an equal footing with regard to the
10 migration risk, right?

11 A. I believe their migration risk is
12 comparable. I don't know that it's exactly equal,
13 but I believe they are comparable.

14 Q. And just so we understand each other, and
15 the record understands us, by "migration risk" you
16 are referring to the risk that an existing customer
17 may leave the supplier's generation service and then
18 obtain that service from some competitive
19 alternative, right?

20 A. Yes.

21 Q. And, again, your position is that as far
22 as the EDU is concerned that migration risk is not a
23 POLR risk, right?

24 A. That's correct.

25 Q. Now, a CRES provider, the nature of their

1 obligations and opportunities, the CRES provider
2 doesn't have an obligation to provide generation
3 service to all customers who take wire service from
4 AEP-Ohio, does it?

5 A. No. Nor do they have the advantage that
6 goes with being the EDU and starting with a customer
7 base.

8 Q. And the CRES is not required to serve all
9 customers of AEP-Ohio that have not switched away
10 from AEP-Ohio standard service offer generation
11 service; is that right?

12 A. Can you rephrase the question?

13 Q. The CRES isn't required to serve all the
14 customers that AEP-Ohio is serving that have not
15 already switched away from AEP-Ohio's standard
16 service offer.

17 A. An individual CRES is not required to
18 serve all the customers. In aggregate I believe all
19 the CRESs would in aggregate serve those customers.

20 Q. Well, maybe I didn't make myself clear.
21 My point is simply that all the customers that are
22 with the EDU's standard service offer at a point in
23 time, any CRES provider -- the CRES provider is not
24 required, doesn't have an obligation to serve those
25 customers, does it?

1 A. No.

2 Q. And if customers have switched from the
3 SSO service of the EDU, AEP-Ohio for example, other
4 CRES providers don't have an obligation to serve any
5 of the customers that have switched if those
6 customers would like to switch to another supplier.

7 A. That's true, they do not have POLR
8 responsibility.

9 Q. And, in fact, the CRES provider can
10 choose which of AEP-Ohio's customers it will offer to
11 serve or not serve, right?

12 A. Yes.

13 Q. And for the customers that it does choose
14 to serve, the CRES provider may also choose the term
15 for which it will provide that service, right?

16 A. The term would be negotiated between the
17 CRES and the customer.

18 Q. But it may choose what it will offer to
19 provide; is that right?

20 A. Yes. Just similar to the manner in which
21 the EDU, in this case AEP, chose a three-year ESP
22 term instead of, say, choosing a one-year ESP term.

23 Q. You think those two aspects are similar.

24 A. I think they're comparable.

25 Q. Okay. But the CRES provider, it can

1 choose a term of one year, two years, or three years
2 or something shorter or longer, right?

3 A. The CRES provider can?

4 Q. Yes. To the customers it chooses to make
5 an offer to serve.

6 A. They can offer to serve those lengths
7 with the customer and that would be subject to the
8 customer and the CRES provider reaching agreement.

9 Q. And a CRES provider doesn't have to begin
10 offering service in the EDU's service area at the
11 outset of an ESP, does it?

12 A. No, it does not.

13 Q. Okay. You can come in at some later
14 time, if it chooses, or it can stay out if it
15 chooses, correct?

16 A. That's correct.

17 Q. And the price at which the CRES provider
18 offers generation service, it's not regulated by the
19 PUCO, is it?

20 A. The price itself, no.

21 Q. They're not -- the CRES provider isn't
22 required to offer generation service at a specific
23 price, is it?

24 A. No, it is not.

25 Q. Now, AEP-Ohio does have an obligation to

1 provide standard service offer generation service to
2 all of its distribution customers; isn't that right?

3 A. Yes, that's true.

4 Q. And it has that obligation throughout the
5 term of its ESP, right?

6 A. That's true.

7 Q. And for all customers who are taking
8 standard service offer generation service from
9 AEP-Ohio at the outset of its ESP, AEP-Ohio must make
10 that service available to them at the ESP price for
11 the duration of the ESP, right?

12 A. Can you repeat that question back,
13 please?

14 (Record read.)

15 A. That's true.

16 Q. And for all customers who have switched
17 already at the outset of the ESP, AEP-Ohio must be
18 prepared to serve them at the ESP price if they
19 return, putting aside customers that may have waived
20 the POLR charge.

21 A. Yes. True.

22 Q. And AEP-Ohio may not choose the price at
23 which it will serve standard service offer -- excuse
24 me, will offer service offer generation service; is
25 that right?

1 A. No, that's not correct.

2 Q. Okay. They can select the price that
3 they'll charge?

4 A. AEP files an ESP plan and proposes that
5 price.

6 Q. They propose a price, but they don't
7 determine what the price is going to be, do they?
8 It's a regulated price by the PUCO.

9 A. It's a regulated price, but the company
10 can reject any modifications made to that price by
11 the Commission.

12 MR. CONWAY: I'm sorry. Could you read
13 that answer back for me.

14 (Record read.)

15 Q. And then it can reject the price that the
16 Commission approves and then it can go ahead and
17 charge whatever price it wants -- it would like to
18 charge?

19 A. No. The company withdraws the ESP and
20 would have to refile.

21 Q. Okay. So they can't simply charge the
22 ESP price that they would prefer to charge; isn't
23 that right?

24 MS. GRADY: Objection. Asked and
25 answered.

1 EXAMINER SEE: I'll allow the witness to
2 answer the question.

3 THE WITNESS: Could you repeat the
4 question?

5 (Record read.)

6 A. Well, similar to a CRES provider can't
7 simply charge the price that it wishes to charge.

8 Q. You think that's similar to the situation
9 a CRES provider is in.

10 A. A CRES provider has to negotiate a rate
11 with the customer.

12 Q. But it's not required to provide any
13 rate, right?

14 A. That's true.

15 Q. Okay. Columbus Southern Power and Ohio
16 Power, they are required to provide a price to
17 customers who like to buy generation service from
18 them, right?

19 A. Yes.

20 Q. And that's a regulated price, right?

21 A. As described before, my understanding is
22 that the company would file an ESP, an ESP with the
23 price, with the design in terms of base price, the
24 riders, and subject that to Commission review.

25 Q. And approval.

1 A. And if modifications are made by the
2 Commission, the company can resubmit -- withdraw and
3 resubmit an ESP. So it's not quite as simple as it's
4 just Commission approval. There is an iteration.

5 Q. Okay. That's fair enough. Thank you.

6 You discuss your view that the Black
7 model doesn't quantify the true cost of the POLR
8 obligation in your testimony; is that right?

9 A. Can you direct me to where in my
10 testimony you're referring to?

11 Q. Well, I think one spot would be page 21.
12 I think it's part C under, I'm not sure which Roman
13 numeral that is but it starts at line 14 on page 21.
14 The heading of that section is your view that the
15 Black model doesn't accurately estimate the company's
16 true cost to provide the POLR service.

17 A. That's true.

18 Q. Okay. And in your view the true cost of
19 POLR only includes costs caused by returning
20 customers, right?

21 A. That's true.

22 Q. It does not include, in your view, the
23 cost of migration risk, right?

24 A. That is true.

25 Q. And your view of the POLR costs for those

1 returning customers is that it would only take into
2 account or should only take into account the
3 incremental cost of capacity and energy incurred to
4 serve the returning customers; is that right?

5 A. That's correct.

6 Q. And by "cost of capacity," are you
7 measuring that cost in your view here that you're
8 espousing by reference to the PJM capacity price, the
9 prices that you list, for example, for the company's
10 ESP on your Exhibit MAT-6?

11 A. I am referencing that to the appropriate
12 comparison determining the cost of returning
13 customers to look at any incremental costs which may
14 exist over and above the existing SSO rates. And if
15 that would be a potential cost, which in my
16 estimation is currently -- if there is any
17 incremental cost, it would be recovered through the
18 FAC.

19 Q. And my question is a threshold question.
20 Do you have a specific standard or measure for cost
21 that you have in mind here? Is it the PJM capacity
22 price or is it not any particular PJM-related price?

23 A. It would be the company's, what has
24 traditionally been referred to as its embedded cost.

25 Q. Okay. I reviewed your testimony

1 regarding the numerical example of how -- that you
2 provide, that in your view illustrates how the Black
3 model produces counterintuitive results. And I'm
4 referring to the example that you illustrate on page
5 23. Could you turn to that.

6 A. I'm there. Thank you.

7 Q. And in your example you analyze an option
8 whose price is calculated by the Black model, and I
9 assume it's the unconstrained version of the model
10 that the companies used originally in this
11 proceeding; is that right?

12 A. Yes, that's what I tried to indicate on
13 lines 7 and 8, the company's unconstrained Black
14 model.

15 Q. Okay. And so you priced, in your example
16 you've priced an option in the manner that the
17 companies priced the options that they looked at
18 using a three-year term, which is consistent with the
19 ESP term; is that right?

20 A. Yes.

21 Q. And in your example that you looked at
22 you used the market price of \$89.60, which I think is
23 similar to what the market price is that was used in
24 the ESP; is that right?

25 A. Yes. It was -- the inputs to the model

1 that I used were the input assumptions that the
2 company used for the Ohio Power residential
3 customers.

4 Q. And then what you did is you looked to
5 see how the model priced the option based on either a
6 \$66.40 ESP price or, alternatively, a \$46.40 ESP
7 price, right?

8 A. Yes.

9 Q. Okay. Now, if we were to use the model
10 as the companies used it, we would have run it before
11 the ESP actually began, right?

12 A. Yes.

13 Q. Okay. And in your example on page 23 in
14 your illustration you calculate what the Black model
15 estimates the three-year option cost would be if the
16 ESP were at \$66.40 per megawatt-hour as well as
17 \$46.40 per megawatt-hour, right?

18 A. Yes.

19 Q. And at the beginning of the three-year
20 electric security plan where the market price is
21 \$89.60 and the ESP price is \$46.40, where does the
22 Black model that the companies used assume that the
23 customer's getting his or her generation service at
24 that point in time?

25 THE WITNESS: Could you read the question

1 back?

2 (Record read.)

3 A. Where does the Black model assume the
4 customer is getting the generation service?

5 Q. The Black model that the companies used.

6 A. I don't think there is any assumption
7 with regard to where -- who is serving that customer.
8 The Black model, you're simply inputting prices into
9 the model and getting results. There's no assumption
10 regarding who's serving the customer.

11 Q. Wouldn't you agree with me that the Black
12 model that the companies ran back in July of 2008
13 that looked at the price of the option that reflected
14 their ESP proposal assumed that at an \$89.60 price
15 customers are not actually at that point taking
16 service from a competitive supplier but, rather,
17 they're taking the ESP price from the companies?

18 A. That may have been an assumption that the
19 company made. The model itself doesn't make any
20 assumption about who's taking service from whom. The
21 model is simply reporting the results of a
22 calculation.

23 Q. Well, the assumption that you make in
24 your example, as I understand it, is that customers
25 are taking service at the \$89.60 rate at the time

1 you're looking at valuing the price of the option;
2 isn't that right?

3 A. I'm making no assumption about who's
4 serving the customer.

5 Q. Well, you -- you look at the difference
6 in the price of the option based on whether or not
7 the ESP price is the \$46.40 price or the \$66.40
8 price, right?

9 A. Yes.

10 Q. And then you state at lines 13 and 14 in
11 this example increasing the SSO price from \$46.40 to
12 \$66.40, then you have in parentheses, the price that
13 a customer would return to, increasing that by
14 \$20 per megawatt-hour would increase the POLR charge
15 to the customer by \$5.81. Do you see that?

16 A. Yes, I do.

17 Q. So in that example aren't you assuming
18 that what the tool is -- the Black model or the
19 option tool is looking at is a scenario where
20 customers are making a choice to return to the SSO
21 from an alternative supplier supply which is priced
22 at \$89.60?

23 MS. GRADY: May I have that question
24 reread, please?

25 (Record read.)

1 MS. GRADY: I'm going to object.

2 EXAMINER SEE: On what grounds,

3 Ms. Grady?

4 MS. GRADY: Your Honor, he already
5 testified that the model makes no assumption about --
6 he's testified several times now that the model makes
7 no assumption about who is supplying the generation.
8 And, again, this is the same question disguised in
9 another form. He's asking -- it's asking about the
10 assumption with respect to the Black model, so he's
11 asked and answered this several times now.

12 MR. CONWAY: Your Honors, I'm asking what
13 his assumption was, not what the Black model's
14 assumption was at this point.

15 EXAMINER SEE: The objection is
16 overruled.

17 You can answer the question,
18 Mr. Thompson.

19 A. What I'm demonstrating here is that the
20 company is proposing and has charged customers for
21 return rights regardless of whether they're served by
22 the company or someone else. What I'm pointing out
23 here is that the charge calculated for return rights,
24 and if you think about this, the model is not
25 appropriately reflecting the value of the return

1 rights because if I'm having to return to the higher
2 rate, I'm getting less value and paying more for it.

3 So I'm not making any assumption about
4 who's serving the customer. I am saying this
5 calculation which the company's making which is
6 charged to all customers regardless of who's being
7 served makes no sense.

8 Q. And if you're returning, you were served
9 by somebody else, right?

10 A. Yes.

11 Q. And is it your understanding that when
12 using the Black model to estimate POLR costs, the
13 companies do not rerun the model and figure out a new
14 POLR charge whenever market prices change? In other
15 words, they set the POLR charge at the outset of the
16 ESP based on the conditions that exist at that time,
17 right?

18 A. They set the POLR charge at the outset of
19 the ESP, I think, you know, you're talking about the
20 conditions. There's some discrepancy about the
21 assumptions regarding the conditions, but --

22 Q. But they don't rerun, whatever you think
23 about the discrepancies of the assumptions that the
24 companies make, they don't rerun the model at
25 subsequent points in time to reflect changes in

1 market prices, do they?

2 A. Not until the next ESP.

3 Q. POLR charge is fixed at the outset before
4 the ESP starts, right?

5 A. That is how it has been done, yes.

6 Q. Okay. And at the outset of an ESP where
7 the market price is \$89.60 and the ESP price is
8 \$64 -- \$66.40, would it be reasonable to assume that
9 at that point in time the customers are being served
10 by the SSO?

11 A. If you're going back to the assumption
12 related to this example, I have to go back and state
13 this example is not dependent on who is serving the
14 customer.

15 Q. I'm just asking the question, and is your
16 answer "Yes" or "No"?

17 A. My answer is in the context of this
18 example that you're citing to, the assumption
19 regarding who is serving the customer is irrelevant.
20 All customers are being charged for the right to
21 return at an SSO rate. If the SSO rate is increased
22 in the model, the charge would go up so you're
23 getting less value for more cost.

24 Q. Let me disconnect from your example for
25 just a moment, okay? If at the beginning of an ESP

1 the market price is \$89.60 per megawatt-hour and the
2 ESP price is \$66.40, would it be reasonable to
3 conclude or assume that customers would pick and
4 would be on the SSO?

5 A. If the only thing you were looking at is
6 comparison to retail price, perhaps. But there could
7 be nonprice factors, as I've pointed out in the rest
8 of my testimony, that could influence that decision.

9 Q. You also have a discussion in your
10 testimony, Mr. Thompson, regarding the components of
11 the competitive benchmark price and the volatility of
12 those components, do you not?

13 A. Yes, I do.

14 Q. And one of the components of the
15 competitive benchmark price is the ATC simple swap;
16 is that right?

17 A. Yes, it is.

18 Q. And it makes up about two-thirds of the
19 market price; is that right?

20 A. Two-thirds of the market price that the
21 company estimated, yes.

22 Q. And the volatility of that component
23 based on the companies' analysis for the ESP is that
24 it was 33-1/3 percent?

25 A. Yes.

1 Q. And the companies, did they compute the
2 volatility of the single swap using annual average
3 prices?

4 A. That's my understanding.

5 Q. Could you explain for me what your
6 understanding is of how they computed that value for
7 the simple swap?

8 A. Can you be more specific?

9 Q. Can you explain for me what your
10 understanding is of how the companies computed the
11 volatility value for the simple swap?

12 A. My understanding is that the company
13 looked at historic variation in future price strips
14 and computed the volatility from there.

15 Q. And they did that on an average annual
16 basis?

17 A. I believe that's how the company has
18 described it.

19 Q. Do you know whether they could have
20 alternatively done it on a monthly average basis?

21 A. Could they have physically computed it?
22 Yes.

23 Q. Do you know what the result would have
24 been if they had used that approach to calculate the
25 value?

1 A. I don't believe it would be internally
2 consistent within the model to use monthly
3 volatilities with the other inputs.

4 Q. But do you know what the impact would
5 have been if they had?

6 A. Incorrect.

7 Q. I understand that you think that that
8 would be incorrect. My question is as far as the
9 value outputted by the calculation, what would have
10 been the impact? If you don't know, that's fine.

11 A. I don't know, I haven't run it.

12 Q. Okay. Mr. Thompson, you also discuss the
13 capacity component of the competitive benchmark
14 price; do you not?

15 A. Yes, I do.

16 Q. And I believe you characterize that
17 component as a fixed annual cost; is that right?

18 A. Yes, I do.

19 Q. And then it's administered via a PJM
20 capacity auction held in advance of the delivery
21 year; is that your testimony?

22 A. Yes, it is.

23 Q. And the PJM-administered capacity auction
24 prices to which you refer, are they the ones listed
25 on the Attachment MAT-6 to your testimony?

1 A. Yes, they are.

2 Q. So the PJM-administered auction that you
3 reference is the residual base auction that PJM
4 conducts; is that right?

5 A. That's correct.

6 Q. And that auction sets a capacity price
7 for the, is it the planning year or the delivery
8 year three years in advance?

9 A. I think those terms can be used
10 interchangeably.

11 Q. Okay. So at any rate the residual base
12 auction that PJM administers, it sets the capacity
13 price for the planning year three years down the
14 road; is that right?

15 A. Yes.

16 Q. And when is that residual base auction
17 conducted during the year?

18 A. I think it's essentially three calendar
19 years ahead of time. For example, back in 2008 I
20 think the auction was conducted in -- the May 2008
21 auction would have covered the 2011-2012 planning or
22 delivery year.

23 Q. When is the -- and so the residual base
24 auction is conducted during May?

25 A. I believe so.

1 Q. Okay. And at the residual base auction
2 does PJM also establish a reserve margin percentage
3 for the people who buy the capacity in the future?

4 A. I believe so.

5 Q. Okay. And so a CRES provider purchasing
6 capacity for its customers' load would then have to
7 buy enough to cover the reserve margin percentage as
8 well as the actual load; is that the way it works?

9 A. Can you explain --

10 Q. CRES provider, the people who buy the
11 capacity for which the price is set, they buy
12 capacity sufficient to serve whatever load that
13 they're serving as well as a percentage reserve
14 margin associated with the load; is that right?

15 A. Yes, that's true.

16 Q. But after the residual base auction and
17 before the planning or delivery year covered by the
18 auction are there other auctions that PJM conducts
19 that might further affect the capacity price that
20 applies to that planning or delivery year?

21 A. Yeah. There are some incremental
22 auctions, but the way that works is essentially up to
23 2 -- well, somewhere around 2 percent of the capacity
24 cost will be cleared -- or, of the capacity will be
25 cleared in an incremental auction. So if you take,

1 for example, let's say it cleared at zero cost, so
2 you roll 2 percent of nothing into the rest of the
3 base residual auction cost, so, you know, you would
4 expect that to maybe at most drop the capacity cost
5 2 percent which that's less variation than you would
6 expect in the ESP SSO price which I believe the
7 company has referred to as substantially fixed.

8 Q. So when the supplemental or incremental
9 auction occurs, it does change the capacity price for
10 the planning or delivery year?

11 A. Slightly.

12 Q. And during the --

13 A. But during the planning year it is fixed
14 within the year once it is fixed by what happens in
15 the base residual auctions and the incremental
16 auctions, the process that I just described.

17 Q. And in those incremental auctions is the
18 reserve margin percentage subject to change also?

19 A. I don't know.

20 Q. So in any event, there is some variation,
21 some change in the capacity price for the planning or
22 delivery year that results from the conduct of the
23 residual auctions, right?

24 A. There is a change prior to the delivery
25 year, a slight potential change prior to the delivery

1 year, but within the delivery year there is no
2 change.

3 Q. And if there is a change from these
4 incremental auctions, it would then change the
5 capacity price and the cost to the customers of
6 capacity; would it not?

7 A. There's a potential for a slight change,
8 but it's nowhere near the volatility that the company
9 assumed for the simple swap and it might not change
10 at all.

11 Q. And do you know sitting here today to
12 what extent the incremental auctions change the
13 capacity price for the planning and delivery years
14 within the ESP?

15 A. I cannot give an example of what I think
16 is a reasonable estimation.

17 Q. Okay. And if there were changes in the
18 reserve margin percentage that also could happen at
19 the time of the incremental auction, that would then
20 also have an impact on the cost to the purchaser of
21 capacity; would it not?

22 A. Possibly. You're assuming it's in
23 isolation of other changes, the incremental, I mean
24 there could be a byplay where it offsets.

25 Q. I accept that, but I'm focusing on in

1 isolation. It would have an impact on the cost;
2 would it not?

3 A. I don't know that the reserve margin
4 would change.

5 EXAMINER SEE: Mr. Thompson, you're going
6 to need to speak up. You're trailing off at the end
7 of your answers.

8 THE WITNESS: I'm sorry.

9 Q. And you're familiar, I think, with the
10 company's FRR filing which has been discussed at the
11 state level in the 10-2929 case, are you not?

12 A. If by "FRR filing" you mean the cost
13 which would be provided to a CRES provider, yes.

14 Q. And if that were accepted, that would
15 have a significant change on the capacity price that
16 purchasers of that capacity would be paying; would it
17 not?

18 A. Yes. In this instance I believe that
19 would drive the calculated POLR cost down.

20 Q. Getting back to the -- thank you.

21 Getting back to the various price
22 components of the competitive benchmark price,
23 Mr. Thompson, I believe that you state in your
24 testimony, I think it's at page 29 that other than
25 the administrative cost components, excuse me, other

1 than the administrative cost component of the
2 competitive benchmark price, the remaining components
3 likely exhibit some degree of volatility. Do you
4 recall that statement in your testimony?

5 A. I believe other than the administrative
6 costs and the capacity cost which we just discussed.

7 Q. Thank you for that correction.

8 I thought maybe I had brought you along a
9 little bit here after this last discussion so that
10 maybe you'd see some flexibility in some variation in
11 the capacity price also. So we're down to just the
12 administrative cost, huh? Have I brought you along
13 that far?

14 A. No. We're talking about volatility
15 within the year. And I think you're also confusing
16 uncertainty and volatility, but...

17 Q. In any event, putting capacity and
18 administrative costs aside, putting those two cost
19 components aside, at page 29 of your testimony, lines
20 20 through 21 you state that other than those cost
21 components, the remaining components likely exhibit
22 some degree of volatility. Do you see that?

23 A. Yes.

24 Q. Or do you see that and do you agree you
25 said that in your testimony?

1 A. The remaining components likely exhibit
2 some degree of market volatility.

3 Q. Okay. Thank you.

4 A. Would you like me to read the rest of the
5 sentence?

6 Q. No. That's okay. Thank you.

7 You also criticized the company's
8 implementation of the model, and I think I'm
9 referring to the unconstrained model at this point,
10 but you correct me if I've become -- if I'm distanced
11 from that context, you contend that the companies
12 made two date-related errors in their implementation
13 of the model, right?

14 A. I'm referring to the unconstrained model,
15 one of the date-related errors I believe still exists
16 in the constrained model, but you can take those
17 separately if you'd like.

18 Q. And that first criticism you have has to
19 do with the length or term of the option that the
20 companies used in the unconstrained model; is that
21 right?

22 A. Yes.

23 Q. And you have concluded you believe that
24 the companies priced the option using the
25 unconstrained model using a 41-month term, not a

1 36-month term, right?

2 A. Yes.

3 Q. And the sole basis for your understanding
4 is the reference in the "today" row of one of the
5 companies' workpapers, today, quote/unquote today,
6 row of one of the companies' workpapers which has the
7 July 2008 date in it, right?

8 A. Well, it's not the sole reason. The
9 reason I believe that statement is true is because we
10 asked the company for a copy of the constrained
11 model, the company gave us what was reported to be
12 the unconstrained model, and there are only two dates
13 that can be entered into the formula, and there's
14 nothing in there to indicate there's any change to
15 the term -- let me rephrase it.

16 The two dates that are entered into the
17 formula determine the term of the option, and using
18 that formula and plugging the company's assumed
19 information into it I can almost replicate the
20 calculation that -- the calculated value that the
21 company came up with. There appears to be some
22 rounding error or something going on.

23 Q. And that's the extent of your
24 understanding that the company's term is different
25 than the 36 months; is that right?

1 A. Yes, it is.

2 Q. Another of your criticisms is that in the
3 unconstrained Black model the companies used a
4 European option instead of an American option to
5 calculate POLR output values, right?

6 A. Yeah. The issue there is the European
7 option has a fixed strike date and if you charge the
8 customer for a European option, let's say you
9 calculate the value, a three-year European option and
10 charge the customer that value in the midst of the
11 ESP period, theoretically his return rights or
12 exercise rights are outside the term of the ESP
13 period. So that's the date issue I'm referring to
14 there.

15 Q. So the date issue is that you think that
16 the companies in the unconstrained model, by using a
17 European option, have created an output that assumes
18 that the option will be exercised outside of the ESP
19 term.

20 A. Well, let's put this in context. I
21 believe that the Black-Scholes model and calculation
22 is inappropriate for various reasons that I list in
23 my testimony. What I tried to do in this section of
24 my testimony is say if the model is to be used, it
25 needs to be used in a reasonably consistent manner in

1 which the model was developed and designed, and if
2 you're going to calculate a three-year -- an option
3 with a three-year term that can be exercised only at
4 the end of the term, and then you charge customers
5 that value every month of the ESP period, you're
6 breaking the logic of option calculations because
7 you're charging for a right which extends beyond --
8 outside the ESP period.

9 Q. Let me narrow the context or specify the
10 context. Let's limit the conversation to the
11 unconstrained model, all right?

12 A. All right.

13 Q. And the question is, first question is,
14 and I'll preface this with you don't think, do you,
15 so I'm leading you a little bit. You don't think, do
16 you, that the option that the companies used in the
17 unconstrained model had an exercise date outside of
18 the three-year term of the ESP? Do you?

19 THE WITNESS: Can you repeat the
20 question, please?

21 (Record read.)

22 A. I don't know what you mean by "used in
23 the model."

24 Q. Well, I'm referencing it in the same
25 manner that you just, I think you just described,

1 that the use of the European option, I thought you
2 said, one of the problems that results from it is
3 that it assumes that there's an exercise date that
4 extends past the end date of the ESP term. And I'm
5 just asking you here would you agree with me that
6 there's no exercise date outside of the ESP term at
7 least with regard to the way the companies ran the
8 unconstrained model?

9 A. No.

10 Q. Okay.

11 A. The companies ran the unconstrained model
12 by putting in dates which result in an effective
13 term. You could put in January 1, 2000, till the end
14 of 2002 and get a three-year term out of the model.
15 You know, you can put any set of dates into the model
16 and get, effectively, a three-year term that you're
17 calculating. So you're calculating value of an
18 option with a three-year term.

19 Q. If you run -- would you agree that a
20 European option, everything else being held the same,
21 produces a less-costly result than an American option
22 when it's run through the model?

23 A. Well, first of all, I don't -- I believe
24 you had a witness that testified yesterday, you can't
25 really run an American option through, quote/unquote,

1 the model or the formula.

2 Q. Let me ask you about that. In your
3 testimony you indicate that you went to the Chicago
4 Board of Options Exchange and found a tool there, I
5 think you mention it at page 34 of your testimony, Q
6 and A No. 56; is that right? I mean not the page
7 reference, but the fact that you went to the Chicago
8 Board of Options Exchange website and found an
9 options tool that you then used.

10 A. Yes, I did.

11 Q. Okay. And the tool that you found at the
12 Chicago Board of Exchange website allowed you to
13 price a European and American option and compare
14 them; is that right?

15 A. That's true.

16 Q. Okay. And you did that; did you not?

17 A. Yes, I did.

18 Q. And you plugged in a set of values that
19 you got from Ms. Thomas's workpapers in your
20 analysis; did you not?

21 A. Yes, I did.

22 Q. Okay. And then you essentially made your
23 own calculation of POLR output values using those
24 inputs and the Chicago Board of Exchange tool, right?

25 A. Strictly speaking, they weren't POLR

1 output values. They were option values.

2 Q. Okay, I'll accept that correction.

3 And then you flipped the switch from use
4 of the American option to use of a European option
5 and compared what the result was, correct?

6 A. Correct.

7 Q. And what you found is that the numbers
8 don't -- the results, the outputs don't change much
9 depending on which type of option you selected,
10 right?

11 A. The American option had a slight premium
12 relative to the European option, but the difference
13 is the company is calculating the value of a European
14 option and charging that value every month. With an
15 American option you would pay for that option and
16 have the right to strike at any time during the term
17 of that option. So you're paying for one option up
18 front, or you could, you know, spread it over months
19 by dividing it, versus paying for several different
20 European options. So, effectively, the American
21 option would result in a lower value.

22 Q. You think that the companies, when they
23 ran the Black-Scholes or the unconstrained option
24 model, that they ran it using a series of European
25 options as opposed to a single European option.

1 A. I don't think they ran a series of
2 European options. I think what they did was
3 calculate the value of, nominally, a three-year term
4 European option and then are charging that value
5 every month during the ESP period resulting in
6 customers paying for exercise rights that fall
7 outside of the ESP period.

8 Q. What is the difference between the output
9 value that you developed using the Chicago Board of
10 Exchange option tool between the European option run
11 and the American option run?

12 A. The American option will typically have
13 some sort of premium, it's typically slight is my
14 understanding, relative to the European option, but
15 you only pay for it once for the entire term of the
16 option.

17 Q. And you think and it's your understanding
18 that what the companies have done using the European
19 option in the unconstrained model is to charge 36
20 times what the European -- the single European option
21 would have produced?

22 A. They are charging every month for a
23 European option with a three-year term.

24 Q. And every month that they charge for a
25 European option with a 36-month term they're charging

1 a price which is just a little bit less than what one
2 American option for a 36-year term would have
3 produced, right?

4 A. For a 36-month term?

5 Q. For a 36-month term, yes.

6 A. Yes.

7 Q. So, roughly speaking, your understanding
8 is that the companies, by running the calculations
9 the way they did, the model the way they did, are
10 charging roughly 36 times more by using a European
11 option approach than they would charge if they used
12 an American option approach; is that what you're
13 saying?

14 A. If we are going to use this model, we
15 should use it in a model that is logically consistent
16 and the European option approach has a logical
17 problem associated with charging for something that
18 doesn't -- is not exercisable within the ESP period.

19 Q. Can you answer my question? And if you
20 can't, that's fine.

21 THE WITNESS: Can you reread the
22 question?

23 (Record read.)

24 A. Approximately 36 times, yes.

25 MR. CONWAY: Thank you, Mr. Thompson.

1 Your Honor, I'm finished.

2 EXAMINER SEE: Thank you.

3 Ms. Grady?

4 MS. GRADY: Yes, your Honor, may we have
5 a few minutes to confer?

6 EXAMINER SEE: Sure. We'll go back on
7 the record at 15 after.

8 MS. GRADY: Thank you.

9 (Recess taken.)

10 EXAMINER SEE: Let's go back on the
11 record.

12 Ms. Grady.

13 MS. GRADY: Thank you, your Honor. We
14 have no redirect and at this time we would move for
15 the admission of OCC -- re-move for the admission of
16 OCC Remand Exhibit 1.

17 EXAMINER SEE: Are there any objections
18 to the admission of OCC Remand Exhibit 1?

19 MR. CONWAY: No. Thank you.

20 EXAMINER SEE: Then OCC Remand Exhibit 1
21 shall admitted into the record.

22 (EXHIBIT ADMITTED INTO EVIDENCE.)

23 EXAMINER SEE: Thank you, you're excused,
24 Mr. Thompson.

25 THE WITNESS: Thank you.

1 EXAMINER SEE: Ms. Grady, your next
2 witness, please.

3 MS. GRADY: Yes, your Honor, the OCC
4 calls to the witness stand Daniel J. Duann.

5 EXAMINER SEE: Mr. Duann, if you'd raise
6 your right hand, please.

7 (Witness sworn.)

8 EXAMINER SEE: Thank you.

9 - - -

10 DANIEL J. DUANN, Ph.D., CRRA
11 being first duly sworn, as prescribed by law, was
12 examined and testified as follows:

13 DIRECT EXAMINATION

14 By Ms. Grady:

15 Q. Good morning, Mr. Duann.

16 A. Good morning.

17 Q. Could you please state your name and
18 business address for the record?

19 A. Daniel J. Duann, 10 West Broad Street,
20 Columbus, Ohio, Suite 1800.

21 Q. And by whom are you employed and in what
22 capacity?

23 A. I'm employed by the Office of the Ohio
24 Consumers' Counsel, and I am a senior regulatory
25 analyst.

1 MS. GRADY: At this time, your Honor, I
2 would ask that the direct testimony on remand of
3 Daniel J. Duann filed June 30th, 2011, in this
4 proceeding be marked as OCC Remand Exhibit No. 2.

5 EXAMINER SEE: The exhibit is so marked.

6 MS. GRADY: Thank you, your Honors.

7 (EXHIBIT MARKED FOR IDENTIFICATION.)

8 Q. Dr. Duann, do you have in front of you
9 what has now been marked for identification purposes
10 as OCC Remand Exhibit No. 2?

11 A. Yes.

12 Q. And can you identify that exhibit for me,
13 please?

14 A. That's my direct testimony on remand.

15 Q. And, sir, was this document filed or was
16 this document prepared by you or under your direct
17 supervision and control?

18 A. Yes.

19 Q. Dr. Duann, if I were to ask you the
20 questions that are posed in that exhibit, OCC Remand
21 Exhibit No. 2, would your answers today be the same?

22 A. Yes.

23 Q. Did you have any additional corrections,
24 modifications, or deletions to this testimony?

25 A. No, I do not.

1 MS. GRADY: Your Honor, at this time OCC
2 would move for the admission of Remand Exhibit No. 2
3 and offer Mr. Duann up for cross-examination.

4 EXAMINER SEE: Okay. Mr. O'Brien.

5 MR. O'BRIEN: No questions, your Honor.

6 EXAMINER SEE: Mr. Yurick?

7 MR. YURICK: No questions, your Honor,
8 thank you.

9 EXAMINER SEE: Ms. Hand?

10 MS. HAND: No questions, your Honor.

11 EXAMINER SEE: Ms. Clark?

12 MS. KALEPS-CLARK: No questions, your
13 Honor.

14 EXAMINER SEE: Mr. Margard?

15 MR. MARGARD: No, thank you, your Honor.

16 EXAMINER SEE: Mr. Darr?

17 MR. DARR: No, thank you, your Honor.

18 EXAMINER SEE: Ms. Mooney?

19 MS. MOONEY: No questions, your Honor.

20 EXAMINER SEE: Ms. Kyler?

21 MS. KYLER: No questions, your Honor.

22 EXAMINER SEE: Mr. Satterwhite?

23 MR. SATTERWHITE: Yes, just 37 questions.
24 I'm kidding.

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CROSS-EXAMINATION

By Mr. Satterwhite:

Q. Good morning, Dr. Duann. How are you doing today?

A. Pretty good.

Q. My name is Matthew Satterwhite, I'm with the companies, I'm going to ask you a couple of questions today. I've been told by our court reporter that I speak a little fast sometimes, so if I go too fast, you don't understand a question, just ask me to repeat it, and I promise to try to talk slower.

EXAMINER SEE: And I hope you will speak up, Mr. Satterwhite.

Q. I'd like to start with your background a little bit. Looking at page 1 of your testimony that you filed I see the answer to the question on line 10 through 17 you give a little bit of history of where you went to school. Do you see that area?

A. Yes.

Q. And at the end of that around line 15 you discuss where you're a certified rate of return analyst conferred recently, in 2011?

A. Yes.

1 Q. Do you see that?

2 A. Yes.

3 Q. What does that entail? What was that
4 process?

5 A. The certified rate of return analyst is
6 an education and certification program by the Society
7 of the Utility and Regulatory Financial Analysts.

8 Q. So is that a class you go to? Is that an
9 ongoing process you go through? How do you get that
10 certification?

11 A. It is a certification that you need to
12 have certain years of experience, certain educational
13 background, and you also need to pass a written
14 examination.

15 Q. What kind of issues are on that
16 examination?

17 A. There's a lot of issues on that
18 examination and they are primarily in the area of
19 utility rate of return.

20 Q. So the classic elements of rate of
21 return, essentially?

22 A. Also the utility regulation.

23 Q. Turn to page 5 of your testimony. At
24 line 14 you make a statement that's in quotes, the
25 "actual POLR costs." What are you referring to?

1 What's your definition of "actual POLR costs"? How
2 are you using that term?

3 A. The actual POLR costs, this term was used
4 in the Supreme Court remand decision and my
5 understanding is what is the actual cost the EDU
6 incurred to provide POLR service.

7 Q. So, essentially, it's looking after the
8 fact, the after-the-fact cost that can be applied to
9 the carrying out of POLR?

10 A. Not necessarily.

11 Q. What's the difference between what I said
12 and what you think it is?

13 A. Well, the actual cost is the cost that
14 the company incurred. So sometimes, for example,
15 like you go and enter a forward contract with those
16 kinds of things, you incur a cost, and that cost --
17 but that's a forward contract so that contract has
18 not been consumed.

19 Q. So it's something essentially that's
20 auditable after the fact, you can sort of add up the
21 columns of the after-the-fact cost whether it was a
22 contract or --

23 A. Yes.

24 Q. -- actual spending?

25 A. Yes.

1 Q. So the difference is all after-the-fact
2 costs would be something that could be audited; is
3 that fair to describe it that way?

4 A. Yes.

5 Q. Let's go to page 7 of your testimony. A
6 couple places before this, and it starts right here
7 at lines 4 to 7, you talked about being "advised by
8 counsel." You get the obligatory question every
9 other witness gets when you have the "as advised by
10 counsel" in your testimony. You're not testifying as
11 an attorney, correct?

12 A. No.

13 Q. Are you using the "advised by counsel" as
14 a base of an understanding to make recommendations
15 upon?

16 A. Yes.

17 Q. Lines 4 to 7 there you talk about a
18 prospective reduction in the FAC and say that's not a
19 retroactive change to rates. Do you see that?

20 A. Yes.

21 Q. Why is it that, in your opinion, a
22 retroactive change would not be an appropriate
23 action?

24 A. I was advised by counsel, said it's
25 not -- it's not a retroactive ratemaking.

1 Q. Right. But you have no opinion as to why
2 that's important? Why it's inappropriate to do a
3 retroactive change.

4 THE WITNESS: Can I have the question
5 reread, please.

6 (Record read.)

7 A. Actually, I don't quite understand the
8 question.

9 Q. No problem. Let me restate it then. I
10 apologize.

11 You rely on counsel to say, to make sure
12 that it's understood that what you're proposing is
13 not a retroactive change, correct?

14 A. No. It's not -- it's not a retroactive
15 change.

16 Q. Right. You want to make perfectly clear
17 to the Commission that you're not proposing a
18 retroactive change and that's why you state that
19 there.

20 A. Yes. Based on advice of the counsel,
21 yes.

22 Q. Right. I guess my question is why is it
23 important that it's not a retroactive change? What
24 would the connotation be if it was a retroactive
25 change?

1 A. It is my understanding that in Ohio you
2 are not allowed to make a retroactive -- you are not
3 allowed to do retroactive ratemaking.

4 Q. So if it was determined by the Commission
5 that your proposal was a retroactive change, the
6 Commission should not take into account your
7 consideration.

8 MS. GRADY: Can I have that question
9 reread?

10 (Record read.)

11 A. Can you be more specific what do you mean
12 by the proposal? What are you referring to?

13 Q. Sure. You talk about -- in your
14 testimony you make a number of recommendations based
15 on this understanding that's not a retroactive change
16 in the Commission but you ask for a prospective
17 change is how you describe it, so my question is if
18 you look at that in the context of what the
19 Commission has to look at, does the Commission have
20 to accept that what you've described is not a
21 retroactive change to adopt?

22 A. I made this recommendation in my
23 testimony based on the advice of the counsel to say
24 that my proposal is not retroactive ratemaking.

25 Q. Right. And specifically we're talking

1 right now on line 7, excuse me, page 7, lines 4
2 through 7 when you talk about the prospective
3 reduction in the FAC phase-in. Just to make sure I
4 have the --

5 A. Yes.

6 Q. -- process right, so we're on the same
7 page.

8 A. Yes.

9 Q. And the point of what you were saying
10 earlier is that it's not a retroactive change
11 because, if it were, it would be inappropriate.

12 A. If it is a retroactive ratemaking, I
13 believe the Commission would not allow it.

14 Q. Okay. Let's go down to line 13 where you
15 talk about, you have in quotes "the entire POLR
16 charge."

17 A. Yes.

18 Q. Do you see that area?

19 A. Yes.

20 Q. How do you -- what do you consider the
21 entire POLR charge?

22 A. The POLR charge in effect right now.

23 Q. And your recommendation of what should be
24 returned to customers, you're asking the Commission
25 to not just provide back to customers what's in

1 effect now, but what was collected all along or is to
2 be collected all along?

3 A. Yes, my recommendation is the POLR charge
4 is not justified, and I recommend to the Commission
5 to order AEP to return the POLR charge that has been
6 collected and then to refund the POLR charge that it
7 collected since May 2011 and after the Commission
8 made a decision they make adjustment to the rate.

9 Q. Back to the beginning.

10 A. To return the POLR charge that has been
11 collected.

12 Q. Back to the beginning of the ESP period.

13 A. The POLR charge collected since
14 April 2009 should be returned to the customer.

15 Q. Okay. I just want to make sure we're
16 talking about the same thing.

17 A. Uh-huh.

18 Q. So what you're proposing then, if the
19 Commission were to adopt your point of view, is that
20 the SSO rate should reflect a zero value for POLR.

21 A. The SSO rate that approve under the FAC
22 that has been in effect since April 2009, that should
23 not reflect the POLR charge.

24 Q. Right. And that's the entirety of the
25 POLR charge that makes up part of the SSO rate,

1 correct?

2 A. There's only one POLR charge.

3 Q. Right. So the effect of what you're
4 proposing is to have the SSO reflect a zero balance
5 for POLR throughout the entire ESP period.

6 A. You know, I do not understand what you
7 mean, zero balance. We are talking about a POLR
8 charge, a rider.

9 Q. Okay. All right. So if there's a POLR
10 charge now collected, and that's what you want to
11 subtract away, what's the level or what's the value
12 of the POLR charge that would be in there if the
13 Commission adopted your proposition?

14 A. There would be no POLR charge.

15 Q. So it would be zero dollars.

16 A. Yes.

17 Q. Are you aware of what in AEP the AEP-Ohio
18 companies collected a POLR charge before the ESP?

19 MR. DARR: Objection.

20 EXAMINER SEE: On what grounds, Mr. Darr?

21 MR. DARR: It's a fact not in evidence.

22 MR. SATTERWHITE: That's why I'm asking,
23 to see if he knows.

24 EXAMINER SEE: I'll allow it.

25 A. Are you asking whether AEP-Ohio was

1 collecting the POLR charge before January 2009?

2 Q. Sure. Yes.

3 A. Yes.

4 Q. And do you know what that was based on?

5 A. Yes.

6 Q. What was that?

7 A. I think that's the result of a rate
8 stabilization plan approved by the Commission.

9 Q. And do you think it was appropriate for
10 the companies to recover a POLR charge?

11 A. I don't understand the question.

12 Q. Was it appropriate ratemaking on the
13 Commission's part to allow AEP prior to the ESP to
14 recover that POLR charge?

15 A. In the rate stabilization the Commission
16 approved a POLR charge.

17 Q. And you're not arguing that that was a
18 wrong decision by the Commission.

19 A. My testimony does not talk about the
20 prior case.

21 Q. Right, I'm just trying to get your
22 perspective overall because you talk about POLR and
23 the zero balance that should be collected by the
24 company now, I'm just trying to probe what you
25 thought of the POLR charge before.

1 A. I'm not familiar with that case and I
2 have no opinion on whether at that time that POLR
3 charge approved in that case was appropriate or not.
4 I do not have an opinion on that.

5 Q. But you don't challenge the fact that the
6 Commission approved one and there was one in rates.

7 A. The Commission approved one in the ESP
8 and that POLR charge was no longer in the rate
9 charged by AEP-Ohio in the ESP case.

10 Q. Because there was a new plan that it was
11 not timely determined to be for the new plan going
12 forward. It was time to look to see if there should
13 be a change or not.

14 A. I don't know whether that's true or not.
15 What I know is the company, the AEP-Ohio proposed a
16 POLR in the first ESP.

17 Q. In your professional opinion, is there an
18 economic risk to AEP associated with the obligation
19 to be a provider of last resort?

20 A. Under the current regulatory framework I
21 don't think there's a risk to AEP-Ohio.

22 Q. There's no risk at all.

23 A. No.

24 Q. So the requirement to stand ready to
25 serve as a provider of last resort provides no

1 economic risk to an EDU?

2 A. No economic risk to AEP-Ohio.

3 Q. I probably shouldn't ask this, but why is
4 that?

5 A. Well, it is my understanding that based
6 on statute, based on the Supreme Court's decision,
7 based on prior Commission decision regarding the ESP,
8 the risk of POLR is strictly limited to the risk of
9 return, that is the customers leave the AEP system
10 and come back so the AEP has the legal obligation to
11 provide generation service for those type of
12 customer.

13 And I think, you know, OCC Witness
14 Thompson and other witnesses have established that
15 any additional cost, capacity or energy cost, you
16 need to serve those return customers are already
17 recovered by AEP-Ohio, primarily through the fuel
18 adjustment clause.

19 So in that sense I do not believe there's
20 additional risk to AEP-Ohio.

21 Q. So there could be risk if -- you view
22 POLR as only an obligation to be ready to serve
23 customers if they come back after shopping and there
24 could be risk, but that's taken care of by what's
25 already in place so there's zero risk associated with

1 the obligation.

2 A. Yes.

3 Q. Let's go to page 9 of your testimony,
4 please. On line 3 you talk about the position of OCC
5 confirmed by the Supreme Court. Do you see that?

6 A. Yes.

7 Q. Now, is this whole answer background
8 provided by your attorney or are some of these
9 statements your statements relying on what the
10 attorney said?

11 A. That's my statement. I read the Supreme
12 Court decision and I discussed the issue with my
13 attorney, that the counsel at OCC -- the counsels at
14 OCC so that's my statement, yes. That's my
15 understanding.

16 Q. Right. But, again, we established
17 earlier you're not testifying as legal counsel
18 defining the construct of the Supreme Court's
19 opinion, this is just, again, a basis for you to make
20 recommendations based off of; is that correct?

21 A. Yes. I already say that in line 1 that I
22 had been advised by counsel, yes.

23 Q. Right. You switched to it's the position
24 of OCC, so I wanted to make sure that was still under
25 the advisement of legal counsel versus you stepping

1 out to a policy consideration.

2 A. No. This is not a policy consideration.
3 And I'm not making a legal opinion. I'm just, you
4 know, I read the Supreme Court decision and I find
5 that the Supreme Court agree with OCC in this
6 particular issue say that the statute permit an ESP
7 will be include only list item -- list in statute,
8 not list items.

9 Q. Right, and in lines 8 through 10 you sort
10 of make a characterization of application of law.
11 You're making that from an economist's point of view.

12 A. I'm making that as a common sense reading
13 of what's said in the statute.

14 Q. So you were making a distinction between
15 the legal point of view and a common sense point of
16 view? Which is fine.

17 A. Yeah. As I say, I'm not attorney.

18 Q. Okay.

19 A. And I'm not offering legal opinion.

20 Q. That's fine.

21 A. But I can read what a legal decision
22 says.

23 Q. That's fine, I just wanted to establish
24 that was your point of view.

25 On page 11, line 5, this is along the

1 same vein, your point of view versus what you're
2 relying upon. You used the word "reversed." It's
3 your understanding that the court reversed the
4 provisions of the ESP order.

5 A. I think that's the word used in the
6 Supreme Court decision, the word "reversed."

7 Q. So if the decision said something
8 different, you'd let the decision speak for itself?

9 A. Definitely.

10 Q. Okay. Not to beat a dead horse here but
11 you've got a lot of "advised by counsel." If you
12 look on page 12, lines 8 through 14, the description
13 of the Commission's entry is also just background for
14 your explanation beyond that that was advised to you
15 by counsel; is that correct?

16 A. Yes. I read the entry and I discussed
17 this with the counsel.

18 Q. But your characterization of what the
19 Commission was discussing in its entry, that was
20 provided to you by counsel.

21 A. And it also my own understanding, yes.

22 Q. Go to page 13, lines 7 to 8, where you
23 talk about POLR should be cost based. Do you see
24 that?

25 A. Which line you referring to?

1 Q. Lines 7 and 8 on page 13.

2 A. Yes.

3 Q. Besides an after-the-fact audit that we
4 discussed earlier is there any other way to determine
5 costs?

6 A. I don't quite understand the question.
7 When you say determine the cost, you mean determine
8 whether that cost actually be incurred, you are
9 determining the amount of the cost, or -- of the
10 cost? I just, you know, it's a really general
11 question so can you be more specific?

12 Q. Sure. I'm trying to understand the
13 general statement on page 13, lines 7 to 8 where you
14 say "Rather, the POLR charge should be cost-based."
15 So now I'm trying to figure out the universe of how
16 we can get there. We discussed earlier an
17 after-the-fact audit of things you can touch, taste,
18 and feel, I guess, is there anything else, is that
19 the only way to go with a cost?

20 A. If there's an entry or a record in the
21 company's book, that, you know, you can determine the
22 cost.

23 Q. But from your economic background and
24 your education the only way that you know of
25 determining a cost is solely based on an

1 after-the-fact audit of an entry or some document.

2 A. Once again, I just want to be specific,
3 is like in economics, in finance when you talk about
4 cost like the concept of cost of capital, for that
5 concept, that concept sometime the cost of capital to
6 a company cannot readily observe. So in that sense
7 you will have, you know, use a proxy or entity to
8 come to a measurement of that cost, so the cost of
9 capital is an economic concept which cannot be
10 observed.

11 But in regulation you will have another
12 concept that is rate of return which is easily
13 observable. So my question -- my answer to you is if
14 you are talking about very general economics or,
15 yeah, there are some costs that you cannot readily
16 observe.

17 Q. And you can get there, you can determine
18 a cost, without needing a balance sheet or a receipt
19 to figure out exactly what the cost is.

20 A. No, you cannot do that. As I indicated,
21 for instance, the cost of capital which is not
22 readily observable but you will use some measure to
23 measure that cost, you have to either estimate or --
24 but you still need some data to verify that cost does
25 exist and what's the reasonable approximation of that

1 cost.

2 Q. Okay.

3 A. So you cannot just say this is cost.

4 Q. But you can reasonably estimate what the
5 cost is going to be. It's not a foreign concept.

6 A. Yeah.

7 Q. Okay. If a cost is not directly
8 observable, then you have to estimate.

9 A. Yes.

10 Q. And does that happen in typical rate
11 regulation in some areas?

12 A. In utility regulation it's generally
13 based on the actual cost of the original cost,
14 after-the-fact costs and, as I mention in the rate of
15 return we try to measure the cost of capital, yeah,
16 sometimes we use the estimate. Yes.

17 MR. SATTERWHITE: I'm sorry, can you
18 reread that answer?

19 (Record read.)

20 Q. Are there other examples within rate of
21 return that you would use an estimate?

22 A. No.

23 Q. What about the pension cost of a company
24 when determining rates?

25 A. I don't think pension cost has anything

1 to do with a rate of return.

2 Q. Right. But when determining rates, I was
3 talking generally in figuring a rate. We're building
4 it now going back to the rate school you were
5 certified in.

6 A. In a utility rate case we try to
7 determine the expense or the cost of the tax year, so
8 we look at the, you know, the company -- the utility
9 accounting book and we can determine that. As for
10 the pension cost, pension cost is a liability into
11 the future so you will have some actual model to
12 estimate that cost, yes.

13 Q. And that's normal.

14 A. That's one way -- I mean, that's the way
15 to measure the cost of pension, yes.

16 Q. What about the cost of equity, is that an
17 out-of-pocket cost?

18 A. I already say that, I say the cost of
19 equity is not, you know, just like the cost of
20 capital is not directly observable, but we still need
21 to, you know, there's a lot of model that you can use
22 to measure the cost, yes.

23 Q. And you yourself in past Commission cases
24 have testified to different levels of cost of equity
25 using a forward-looking model, correct?

1 A. I don't know exactly what you mean by
2 "forward-looking model."

3 Q. Well, let me ask this, have you used --
4 have you testified in past proceedings before the
5 Commission where you helped determine the cost of
6 equity?

7 A. Yes.

8 Q. And what did you do to determine that?

9 A. I use different models to estimate the
10 cost.

11 Q. What models did you use?

12 A. I used a discount cash flow model, I used
13 the capital asset pricing model, that's the two
14 models I use primarily.

15 Q. And, in fact, you applied both of those
16 models in some cases and came out with different
17 levels.

18 MS. GRADY: Different levels of what?

19 MR. SATTERWHITE: Cost of equity.

20 A. You apply the model and each model may
21 give you a different result.

22 Q. Okay. And that's in line with what you
23 were recently certified with -- I'll get the right
24 term now -- as a certified rate of return analyst?

25 A. I don't know what you mean by "in line."

1 I don't understand the question.

2 Q. That's a normal -- that's a normal
3 process. Your previous testimony followed normal
4 process.

5 A. The approach that I use in my testimony
6 filed before the Commission regarding the rate of
7 return, I use the CAPM model and the discount cash
8 flow model and those models are widely used in
9 determining a proper rate of return on equity.

10 Q. So if you applied two different models in
11 the same case and have two different levels, two
12 different outputs, are they still reasonable, both of
13 them?

14 MS. GRADY: Objection.

15 EXAMINER SEE: On what basis, Ms. Grady?

16 MS. GRADY: Your Honor, I think it's a
17 very vague question. I don't know what kind of
18 models we're talking about. Are we talking about
19 rate of return? There's no context to his question.

20 EXAMINER SEE: Rephrase your question,
21 Mr. Satterwhite.

22 Q. The models that you described earlier
23 that you used in previous cases before the
24 Commission, the CAPM and DCF, would come out -- you
25 said that would come out with different outputs and

1 my question was -- you understand that? Do you
2 remember that testimony?

3 A. Yes.

4 Q. So if that came out with different
5 outputs, was part of your testimony wrong and part of
6 your testimony right, or were you using both to show
7 both were reasonable?

8 A. I don't think that my testimony was
9 wrong, but to answer your question is what you are
10 doing, try to determine the return on equity and you
11 apply different model. So the question is not really
12 is model A reasonable, is model B reasonable. That's
13 not a question. The question is you look at the
14 result of these two models and maybe you will look at
15 other factors, then you come to, as an expert, come
16 to your own conclusion and the reasonable or
17 unreasonable is only applied to the conclusion you
18 make. It does not apply to whether the model itself
19 is reasonable or unreasonable.

20 Q. Okay. Thank you.

21 On page 19 of your testimony, lines 10
22 through 20, you discuss the value based pricing and
23 the maximizing of profits. Do you see that?

24 A. Yes.

25 Q. Is it your testimony that the

1 Black-Scholes model contains an element to raise its
2 price based on the monopoly standing of the EDU?

3 THE WITNESS: Can I have the question
4 read back, please?

5 (Record read.)

6 A. First of all, the Black-Scholes model
7 itself has nothing to do with the monopoly profit or
8 not.

9 Q. Thank you.

10 A. What I'm saying here is the Black-Scholes
11 model, the Black model used by the company, which --
12 which is intended, even though, you know, there's
13 already a lot of problem pointed out that it's not a
14 good measure for the -- good measurement for the
15 value to the customer, but it was intended to measure
16 the value of the option to the customer.

17 And if we allow AEP-Ohio, the EDU, as a
18 monopoly provider that -- as a monopoly provider not
19 to catch all the value, the value to the customer,
20 that is essentially allowing the AEP-Ohio to exercise
21 its monopoly power and that will result in a price
22 that will be higher than if the POLR service
23 provided -- that will be higher than the price result
24 in a competitive market for POLR service.

25 MR. SATTERWHITE: Your Honor, I'll move

1 to strike everything after the original answer about
2 whether there was an element within the Black-Scholes
3 model to deal with monopoly.

4 MS. GRADY: Your Honor, if I may respond.
5 I think the question was rather nonsensical.
6 Black-Scholes contains an element to rates. Its
7 price -- I'm not sure what the question was. He's
8 trying to respond to this is what his proposal is.
9 The question was based on this testimony. I think
10 it's responsive. I think it was a very difficult
11 question to respond to. It was a nonsensical
12 question.

13 MR. SATTERWHITE: If I may, your Honor,
14 if you look at the transcript, I believe he answered
15 it directly right away and I said "thank you" and
16 then everything after that sort of went off on I
17 believe it was things already put on the record, his
18 opinion of the model overall, when really we were
19 dealing with what were the elements within the model.

20 EXAMINER SEE: I'm going to grant the
21 motion to strike everything after the witness's
22 initial answer.

23 MR. SATTERWHITE: Thank you, your Honor.

24 Q. Let's move to page 21 of your testimony,
25 please. On line 13 you talk about precedent in Ohio

1 for establishing POLR on a cost basis. Do you see
2 that?

3 A. Yes.

4 Q. And you're referring to FirstEnergy as
5 your example of that precedent; is that correct?

6 A. Yes.

7 Q. Are you aware if FirstEnergy owned
8 generation at the time that that was established?

9 A. I believe FirstEnergy, the parent
10 company, owns FirstEnergy Solution which owns
11 generation.

12 Q. But -- I'm sorry. But the EDU that had
13 the POLR obligation, is it your understanding that
14 they did not own the generation that was with
15 FirstEnergy Solutions?

16 A. No, they do not own -- the EDUs do not
17 own.

18 Q. Okay. And do you know, since you used it
19 as precedent, how FirstEnergy manages the risk of
20 default by FirstEnergy Solutions?

21 A. I remember in Ms. Thomas's testimony she
22 referred to this on a contractual or tariff
23 arrangement to deal with the default by those
24 providers.

25 Q. So in that situation FirstEnergy still

1 has the ultimate responsibility and they have a
2 tariff that governs what happens if there's a
3 default?

4 A. I don't understand the question.

5 Q. I was trying to understand what you said.
6 Were you saying that it's your understanding that
7 FirstEnergy, the EDU, still has the ultimate
8 obligation to provide provider of last resort service
9 and if they have a tariff that governs if there were
10 a default on a contract, that that would pick up the
11 cost associated with that?

12 A. The EDU's POLR obligation, I believe, is
13 defined by statute so I will say the FirstEnergy EDU
14 will still have the obligation.

15 Q. Right. And I'm just trying to
16 understand, so we have the context of what you're
17 using as an example for the Commission, if you know
18 how FirstEnergy continues to pick up that obligation,
19 functionally what they do.

20 A. I do not know the detail, but as I say, I
21 read in Ms. Thomas's testimony, she referred to the
22 tariff or contract that deals with that issue.

23 Q. Okay. Let's go back to page 19, footnote
24 35. You cite a couple of books there, the first one
25 being the "Price Theory and Applications." Do you

1 see that?

2 A. Yes.

3 Q. Can you explain what that book is and how
4 you relied upon it?

5 A. Well, this book is the -- the earlier
6 version of this book is a textbook I used when I was
7 in graduate school.

8 Q. And is that the same with the second book
9 you have there. The "Microeconomic Analysis"?

10 A. Yes. I believe that's exactly the same
11 textbook, the same edition I used when I went to
12 graduate school.

13 Q. And the first book really is premised on
14 a number of vignettes or a number of small case
15 examples from every possible scenario that they can
16 maybe think of how to apply theories on educational
17 or in an educational setting; is that correct?

18 A. The first book is a textbook for graduate
19 economic students.

20 Q. Right, and it's filled with hundreds of
21 little examples of how you can explain different
22 theories.

23 A. Yeah. It deal with the microeconomics
24 theory, yes.

25 Q. So both of these are books used to

1 explain general economic theories.

2 A. To provide you with the training you need
3 to do economic analysis.

4 Q. But they're not electric utility POLR
5 focused books, it's just general economics.

6 A. I will say this is the book, the first
7 book, the "Price Theory and Applications" and
8 especially chapter 8 deal with the monopoly
9 competition and the regulation, and that the theory
10 developed or present in that chapter was a well
11 recognized and was the foundation of the public
12 utility regulation in the United States.

13 Q. In 1978 for the second one and the
14 reprint in 2005 for the first?

15 A. The book? Price Theory and
16 Applications," and in that chapter, chapter 8, those
17 discussions, those presentations are well known, they
18 have been known for seven, eight decades, they lay
19 out the foundation of why we have public utility
20 regulation in the United States right now, yeah.

21 Q. But the books weren't about public
22 utility regulation as much as they were about
23 microeconomics.

24 A. That's correct.

25 Q. Okay. That's all.

1 And would you say that the regulation of
2 the utility industry prevents the natural monopolist
3 from extracting the monopoly profits you describe in
4 your testimony?

5 MS. GRADY: Can I have that question
6 reread?

7 MR. SATTERWHITE: That would be good.

8 (Record read.)

9 A. In theory I think the reason we have
10 public utility commission, reason we set just and
11 reasonable rate based largely on cost is because
12 there's no regulation in public utility then the
13 monopoly will extract monopolistic profit from the
14 customer.

15 Q. So absent a regulator, a monopoly is
16 different versus if there's a regulator in place and
17 you say there's monopolistic tendencies or
18 attributes, there's a check in place from the
19 regulator.

20 A. With the regulation the price and the
21 term of service need to be approved by the regulator
22 and at that price a service then will be different
23 from those would occur if there's no regulations.

24 Q. So to shortcut it, a discussion of
25 monopoly or economic theory is different depending on

1 whether it's regulated or not regulated.

2 A. I didn't understand the question.

3 Q. You have two potential companies that
4 you've identified as having a monopoly, one's
5 regulated, one operates unfettered without
6 regulation. There will be different assumptions,
7 different ways you describe it, different ways you
8 look at those between the one regulated and one
9 unregulated.

10 A. Their behavior will be different, yes.

11 Q. On page 24 of your testimony I'd like to
12 talk to you about lines 14 through 17.

13 MS. GRADY: I'm sorry. What page was
14 that?

15 MR. SATTERWHITE: Sure, page 24, lines 14
16 through 17.

17 Q. In there you're discussing the 2009 FAC
18 audit as an example that the Commission is already
19 adjusting deferrals; is that correct?

20 A. You said the Commission already or --

21 Q. I'm trying to figure out the purpose of
22 why you're including this in your testimony. Is it
23 to show that the Commission already had the ability
24 to change the level of the deferrals?

25 A. Well, as I say here, I say "The value of

1 the phase-in FAC deferral balance should be adjusted
2 based on the results of the remand proceeding" as
3 well as there may be other proceedings and the
4 Commission can take those into consideration.

5 Q. So what you're proposing here is just
6 having other proceedings for the Commission to apply
7 your theory of flowing through the impacts of this
8 case?

9 A. No. Actually, it is my belief that
10 the -- once again, these are based on the discussion
11 with the counsel, is under the FAC audit case I
12 believe the Commission have even a stronger hand in
13 adjusting the FAC and deferral values because that's
14 directly related to the fuel cost in the ESP period
15 and it's also an audit case so if the Commission find
16 the costs are not prudent, I think the Commission can
17 just order the company to reduce that.

18 Q. All right. But what I'm trying to figure
19 out is the purpose of you incorporating the reference
20 to the 2009 FAC and I was asking if you were
21 incorporating that to show an example of where the
22 Commission can change the deferral balances of the
23 companies.

24 A. Yeah, it is my understanding that the
25 Commission should order this phase-in FAC deferral

1 balance be reduced.

2 Q. And is that why you included this as an
3 example in your testimony, to show -- to provide
4 support for your proposal that the Commission should
5 change deferrals based on this case?

6 A. The Commission should reduce the phase-in
7 deferral balance because the POLR charge and the
8 carrying charge were improperly collected and that as
9 a result of that we have a FAC deferral balance that
10 is larger than it should be. So my recommendation to
11 the Commission is they should reduce that. And I put
12 another example is -- I put an example of another
13 case is that that proceeding may also have an impact
14 on the FAC deferral balance.

15 Q. Okay. So really the last sentence there
16 was really the answer to my question, you included
17 that as an example of another place where the
18 Commission might change the deferral balance.

19 A. Yes.

20 Q. Okay, good. On that basis is it your
21 understanding that the Commission can change the
22 deferral balance in the FAC because that's the
23 mechanism that was approved as part of the ESP?

24 MS. GRADY: Can I have a clarification?
25 Are you talking about the FAC proceeding, the 2009

1 FAC proceeding and audit, or are you talking about
2 the ESP approval of the FAC in concept without the
3 annual proceedings?

4 MR. SATTERWHITE: We can see if the
5 witness needs clarification.

6 A. I don't -- really, I don't understand the
7 question.

8 Q. All right. What are you using when you
9 mention the 2009 AEP-Ohio FAC audit case that
10 deferrals could change in your testimony on lines 13
11 through 17? What are you considering?

12 A. I think the question here is should the
13 value of the phase-in FAC deferral balance be
14 adjusted to account for your proposed adjustment for
15 environmental carrying charge and POLR charge, and my
16 answer is yes, they should be adjusted.

17 And I go on to say it should be noted
18 that there may be other proceedings. So I am just
19 pointing out there's other proceedings.

20 Q. Right. And I apologize if I'm the only
21 one in the room not getting this, but what I heard
22 you say earlier was that the second half, I
23 understand the first point so all I'm talking about
24 is your intention of using a reference to the 2009
25 FAC. That was to show that there's a mechanism

1 already in place where the deferrals may change at
2 the Commission as support for what you're proposing,
3 a different change in the FAC deferral?

4 A. No. I'm just pointing out there's other
5 proceedings.

6 Q. Okay. And this other proceeding -- was
7 the basis of the other proceeding the ability for the
8 deferral to change based on the mechanism that was
9 established in the ESP that we're discussing now,
10 when the FAC was set up?

11 THE WITNESS: Can you reread the
12 question, please?

13 (Record read.)

14 A. My recommendation say -- indicate that
15 the deferral balance can be reduced in the ESP is not
16 based on what happened in other cases. I merely
17 point out this other proceeding pending before the
18 Commission and in that proceeding the result of that
19 proceeding will also affect the phase-in deferral
20 balance.

21 Q. Okay. Right, and the ability, the
22 authorization for that is part of how that whole
23 mechanism was set up, the FAC. It was set up to have
24 these audits to then be figured each year.

25 A. When the Commission approve the FAC

1 mechanism in the first ESP, they have two mechanisms,
2 they also have an audit mechanism in place, yeah.

3 Q. All right. So that's a distinction from
4 what you're proposing. You're proposing something
5 that wasn't set up in the ESP. You're proposing to
6 add a new mechanism to change the deferral.

7 A. This is not a new mechanism. This is a
8 recommendation.

9 Q. Fair enough.

10 A. Say that because of this POLR charge and
11 the environmental carrying charge improperly
12 collected, so one way to return this to the customer
13 is to reduce prospectively the FAC deferral balance
14 that would be collected from 2012 to 2018.

15 Q. So they're different.

16 A. The FAC audit proceeding is an FAC
17 proceeding and this is an ESP regarding POLR and
18 environmental carrying charge.

19 Q. Right. And the basis of it, I'll stop
20 beating a dead horse, it's a recommendation you're
21 making now for the Commission to think about adopting
22 going forward.

23 A. Because the collection of the phase-in
24 deferral balance has not started yet, it starts in
25 January of 2012.

1 Q. So yes. If you say "yes," I'll stop.

2 (Laughter.)

3 MR. DARR: I didn't know we were bribing
4 today.

5 MR. SATTERWHITE: That's fine, you don't
6 even have to answer. I'll stop anyway, on that.

7 Q. On page 27 of your testimony can you look
8 at lines 1 through 4 for me. This is sort of
9 discussing where you were taking the last
10 conversation, I think, about a prospective reduction
11 in the balance of the FAC.

12 A. Yes.

13 Q. And there you state what I believe you
14 just stated again, you're not proposing a retroactive
15 change. You're proposing a prospective reduction,
16 correct?

17 A. My proposal is that we are not going back
18 to change the rate that has been in effect during
19 that period.

20 Q. And for that you're using the amount that
21 was determined previously under the authorized rates
22 of the ESP that were then deferred to be collected at
23 a later date, correct?

24 THE WITNESS: Can I have the question
25 read back?

1 (Record read.)

2 A. The amount you are referring to, the
3 number on that page, the 674 million, is that what
4 you're referring to?

5 Q. Yes. All of the numbers you're
6 considering about offsetting the deferral
7 prospectively.

8 A. Yeah. I have estimated the amount. The
9 amount of the environmental carrying charge that is
10 embedded in the base generation rate and the amount
11 of POLR rider that have been collected from
12 April 2009 to May 2011.

13 Q. And you estimate it based on the rates
14 that were previously approved to be collected by the
15 AEP-Ohio companies; is that right?

16 A. Based on the rate in AEP's tariff.

17 Q. The approved rate by the Commission.

18 A. Approved at that time, yes.

19 Q. And the scope of that is carrying all the
20 way back to the start of the ESP, correct?

21 A. April 2009.

22 Q. We're close, don't worry.

23 Move on to page 29 of your testimony.

24 You recommend that 10.93 rate. Do you see that?

25 A. Yes.

1 Q. What all did you consider when deciding
2 to do a 10.93 as your recommendation?

3 A. What I consider is what is fair to the
4 customer of AEP-Ohio and what is fair to AEP.

5 Q. And I guess my question was more did you
6 consider other rates? Is this rate where you
7 started? Or did you lay out a bunch of rates and
8 consider which would be the best one for your
9 recommendation?

10 A. My starting point is to look at what AEP
11 has been charging the customer for any deferral
12 balance, and my point is simply if there's a revenue
13 shortfall, then AEP charge 11 percent. For example,
14 11 percent. Then, if the customer are providing
15 more, then the customer should receive interest
16 similar to that.

17 Q. So you just started here. You just went
18 right to 10.93 to decide what your recommendation was
19 going to be. You didn't consider interest rates?

20 A. I consider what is the fair rate to the
21 customer of AEP-Ohio.

22 Q. Right. But your analysis was short and
23 sweet, you started right there and that's what you
24 went with?

25 A. My analysis, I look at what AEP has been

1 charging then -- the customer for any shortfall and I
2 think if the customer provide more, then the customer
3 should return interest that is similar to that rate.
4 And I'm essentially using the same methodology so
5 that 10.93 is using a similar methodology and I also
6 explain and say that alternatively if the company can
7 come in and say, oh, we didn't charge that much, you
8 know, we using the methodology that for the second
9 quarter of 2011 we charge whatever percentage, then
10 that percentage can be used.

11 Q. So how does that -- you also give an
12 alternative suggestion that starts on line 13. Do
13 you see that?

14 A. Yes.

15 Q. How is that different from what you
16 suggested up top? Are there different levels for
17 different deferrals?

18 A. No. The difference is because the
19 carrying costs that are charged on the deferral
20 balance and they change it every month depending on
21 the actual cost of AEP-Ohio's debt, and the 10.93
22 percentage that I propose is based on a long-term
23 debt of 5.34 percent so if a rate is different than,
24 you know, than the interest rate charged by AEP-Ohio
25 could be different.

1 Q. Give me one second. I'm seeing if I can
2 wrap up.

3 In your testimony you mention the
4 Commission rule that Company Witness Nelson mentions
5 and the 3 percent interest rate. Do you see that?

6 A. Yes.

7 Q. Do you disagree that the Commission's
8 approved a reasonable level of interest rates for the
9 purpose of that rule of 3 percent?

10 MS. GRADY: Objection.

11 EXAMINER PARROT: Grounds?

12 MS. GRADY: That's a mischaracterization
13 of the rule. The rule does not state that it is an
14 interest rate of 3 percent.

15 MR. SATTERWHITE: I'll rephrase then.
16 That's fair.

17 Q. Are you familiar with that rule?

18 A. I read that rule, yes.

19 Q. Do you disagree with the Commission's
20 basis of that rule of whatever the percentage it has
21 in there as a proper percent to be used?

22 MS. GRADY: Objection, your Honor. I
23 believe it's still a mischaracterization of the rule.

24 MR. SATTERWHITE: If I may, I'm just
25 asking whatever the rule says, does he agree with it.

1 MR. DARR: Relevance, your Honor.

2 EXAMINER PARROT: I'll allow it.

3 Did you understand the last phrasing of
4 the question there, Dr. Duann?

5 Can you try that one more time,
6 Mr. Satterwhite, as you just --

7 MR. SATTERWHITE: Reread what I said last
8 as a quick review.

9 (Record read.)

10 A. My understanding is the rule apply to
11 deposit made by a customer and later that deposit was
12 returned to the customer, and I don't believe it is
13 applicable in this circumstance.

14 Q. Right. But earlier you described about
15 what you would look at in terms of what a proper
16 interest rate should be, so you didn't consider this
17 rule at all when you were trying to figure out what a
18 proper interest rate would be?

19 A. When I try to develop my position on the
20 proper interest rate, my starting point is what is
21 fair and what has been charged by AEP and what should
22 be returned to the customer. And I also read
23 Mr. Nelson's testimony regarding this.

24 Q. Right. So my question was, you didn't
25 consider the Commission's existing rule as in this

1 rule that had a level in it as being fair to
2 customers to make a recommendation.

3 A. I can say --

4 MS. GRADY: Objection.
5 Mischaracterization. The rule doesn't say that it's
6 a fair level. The rule says -- that's a total
7 mischaracterization.

8 MR. SATTERWHITE: Your Honor, I was
9 asking what in his mind was making a recommendation.
10 He keeps saying, his answer is he has to determine
11 what is fair. I'm simply seeing if he used the basis
12 of other Commission rules to determine what's fair.

13 EXAMINER PARROT: Can you put it that
14 way, Mr. Satterwhite?

15 Q. When you were looking at the proper
16 interest rate to recommend to the Commission, did you
17 look at other Commission rules where the Commission
18 expresses an interest rate to see what would be fair
19 to customers?

20 A. Other than this 4901:1-7-05, or are you
21 talking about other or you are talking about this
22 one?

23 Q. That and others. I'm trying to get the
24 universe of what you looked at.

25 A. As I say, I look at it and I find this

1 rule does not apply in this circumstance.

2 Q. So you did -- because originally you said
3 you started with the 10.9 and didn't look at other
4 things.

5 A. No, I didn't say that.

6 Q. I'm sorry.

7 A. I didn't say that.

8 Q. So now you did look at other Commission
9 rules and consider what the Commission has in its
10 rules as far as interest rates for customers and you
11 still ended up on the 10.9 as your final
12 recommendation.

13 A. I only look at this particular rule, yes.

14 MR. SATTERWHITE: I thank the Bench for
15 clarifying my question. That's all I have right now.

16 EXAMINER PARROT: Thank you,
17 Mr. Satterwhite.

18 Ms. Grady, redirect?

19 MS. GRADY: Your Honor, if I could have a
20 short break to confer with Mr. Duann.

21 EXAMINER PARROT: Sure. Let's take a
22 five-minute break.

23 MS. GRADY: Thank you.

24 (Recess taken.)

25 EXAMINER SEE: Ms. Grady.

1 MS. GRADY: Thank you, your Honor, we
2 have no questions on redirect. At this time I would
3 re-move for the admission of OCC Remand Exhibit No.
4 2.

5 EXAMINER SEE: Are there any objections
6 to the admission of OCC Remand Exhibit 2?

7 MR. SATTERWHITE: No, your Honor.

8 EXAMINER SEE: With that, the exhibit is
9 admitted into the record.

10 (EXHIBIT ADMITTED INTO EVIDENCE.)

11 EXAMINER SEE: And you're dismissed,
12 Dr. Duann.

13 Let's go off the record for a minute.

14 (Discussion off the record.)

15 EXAMINER SEE: Let's go back on the
16 record.

17 Mr. Darr.

18 MR. DARR: Thank you, your Honor.

19 IEU-Ohio calls Kevin Murray, please.

20 EXAMINER PARROT: Please raise your right
21 hand.

22 (Witness sworn.)

23 EXAMINER PARROT: Please be seated.

24 MR. DARR: Before proceeding can we have
25 the direct testimony of Kevin Murray on behalf of IEU

1 which was filed June 30th marked as IEU Remand
2 Exhibit 2, I believe?

3 EXAMINER PARROT: It shall be so marked.

4 (EXHIBIT MARKED FOR IDENTIFICATION.)

5 - - -

6 KEVIN M. MURRAY

7 being first duly sworn, as prescribed by law, was
8 examined and testified as follows:

9 DIRECT EXAMINATION

10 By Mr. Darr:

11 Q. Please state your name.

12 A. Kevin M. Murry.

13 Q. By whom are you employed?

14 A. McNees, Wallace & Nurick.

15 Q. Do you have in front of you what's been
16 marked as IEU Remand Exhibit No. 2?

17 A. Yes, I do.

18 Q. Would you identify that for us, please?

19 A. That's my direct testimony filed in this
20 proceeding on June 30th.

21 Q. Do you have any corrections or changes to
22 that testimony?

23 A. No, I do not.

24 Q. If I asked you the questions today that
25 are contained in your testimony, would your answers

1 be the same?

2 A. Yes.

3 MR. DARR: I move the exhibit and offer
4 Mr. Murray for cross-examination.

5 EXAMINER PARROT: Thank you, Mr. Darr.
6 Mr. O'Brien?

7 MR. O'BRIEN: No.

8 EXAMINER PARROT: Mr. Kravitz?

9 MR. KRAVITZ: No, your Honor.

10 EXAMINER PARROT: Ms. Hand?

11 MS. HAND: No.

12 EXAMINER PARROT: Ms. Clark?

13 MS. KALEPS-CLARK: No, thank you.

14 EXAMINER PARROT: Mr. Margard?

15 MR. MARGARD: No, thank you.

16 EXAMINER SEE: Ms. Kyler?

17 MS. KYLER: No questions.

18 EXAMINER PARROT: Mr. Small?

19 MR. SMALL: No questions.

20 EXAMINER PARROT: Mr. Nourse?

21 MR. NOURSE: Thank you, your Honor.

22 - - -

23 CROSS-EXAMINATION

24 By Mr. Nourse:

25 Q. Good morning, Mr. Murray.

1 A. Good morning.

2 Q. You testified regarding the POLR charge
3 and the company's Black-Scholes option or I'll call
4 it the Black model.

5 A. Yes.

6 Q. Did you do any of your own quantitative
7 analysis of the POLR charge for AEP-Ohio's cost
8 associated with the POLR obligation?

9 A. No.

10 MR. DARR: Mr. Nourse, I apologize for
11 interrupting. A, I can't hear you. B, we also have
12 a confidential exhibit associated with Mr. Murray's
13 testimony and just to advise the Bench that if that
14 issue comes up, we'll probably need to do some
15 careful stepping.

16 EXAMINER PARROT: Yes. So if we tread
17 into those waters, please let the Bench know.

18 MR. NOURSE: Certainly. And I'm not
19 going to ask you about it.

20 I think it's been filed under seal, so I
21 presume it would be admitted under seal as well.

22 Q. Okay. So, Mr. Murray, you didn't perform
23 any modeling on your own, correct?

24 A. That's correct.

25 Q. Do you believe the POLR obligation

1 imposes costs on AEP-Ohio?

2 A. It may or may not.

3 Q. Do you believe it does?

4 A. It may or may not. I think that depends
5 on what assumptions you make.

6 Q. Do you believe during the term of the
7 current ESP that it has imposed costs on AEP-Ohio?

8 A. I don't believe companies have identified
9 any actual costs that they've incurred.

10 Q. That's not my question. I'm asking you
11 if you believe that the POLR obligation has imposed
12 costs on AEP-Ohio during the term of the ESP.

13 A. And my answer is no, I don't believe the
14 companies have incurred any actual costs.

15 Q. Thank you.

16 Regarding the POLR obligation, do you
17 agree that there are two components of risk
18 associated with that obligation being migration, or
19 leaving customers, and returning customers who come
20 back from shopping during the term of the ESP?

21 A. I understand that that's how the
22 companies characterized it. I don't characterize the
23 risk of the customer leaving as part of the POLR
24 risk.

25 Q. But you do believe the return risk is

1 part of the POLR risk?

2 A. I recognize that that's -- you can
3 characterize it that way.

4 Q. And wasn't that your testimony in the
5 earlier portion of this proceeding, that you
6 recognized the return risk as part of the POLR
7 obligation?

8 A. Yes.

9 Q. Okay. And that's still your position.

10 A. I recognize that.

11 Q. Okay. Was your position that only the
12 one risk exists, was that adopted by the Commission
13 in the ESP decision?

14 A. No.

15 Q. Now, is it your understanding that that
16 issue of whether there's one risk or two risks for
17 POLR, was that part of the appeal that we're sitting
18 here today about?

19 MR. DARR: Objection. Relevance.

20 EXAMINER PARROT: I'll allow the
21 question.

22 A. I don't know.

23 Q. Is it your understanding that the
24 question of whether two risks or one risk exists part
25 of the scope of the remand proceeding we're sitting

1 here today in?

2 A. I think you're asking for a legal
3 conclusion.

4 MR. SMALL: Your Honor, I'll state it as
5 an objection. I think he's asking for a legal
6 conclusion.

7 MR. NOURSE: Your Honor, I'm not asking
8 for a legal conclusion. He's got testimony about the
9 POLR risk in particular, you know, focusing on the
10 one risk versus the two. I want to understand if
11 that is his recommendation that the scope be narrowed
12 in this remand.

13 A. My understanding, my layman's
14 understanding of the Supreme Court decision is the
15 entirety of the POLR charge is remanded to the
16 Commission with a question as to whether or not it's
17 appropriate at all. So that would include both the
18 risk of leaving as well as the risk of returning.

19 Q. So your understanding is that anything
20 associated with the POLR charge, the scope and nature
21 of the POLR obligation, the bypassability of the
22 charge, the level of the charge, whether there is a
23 charge, any other issue is fair game in the remand?

24 A. That's my understanding.

25 Q. Okay. Let me ask you about the -- let me

1 kind of do a compare and contrast, you've heard other
2 witnesses go through this routine, but I believe
3 you've been here for at least part of the hearing,
4 correct?

5 A. I was here earlier today, that's the
6 extent.

7 Q. Have you reviewed any of the transcripts
8 from the other days' hearing?

9 A. Very briefly, I had a chance to skim
10 through I think volume I and volume II.

11 Q. Okay. Well, when we talk about -- let me
12 just, I want to compare an EDU's obligations or
13 situation with that of a CRES provider on a couple
14 different points and ask for your understanding of
15 those points.

16 A. Okay.

17 Q. Now, when it comes to the price of
18 generation service, would you agree that an EDU --
19 EDU's generation price is established through
20 regulation and approved by the PUCO and a CRES
21 provider can select their own price when offering it
22 to customers?

23 A. Yes.

24 Q. Okay. And an EDU, by virtue of the
25 standard service obligation -- standard service offer

1 has to provide that offer to all customers, whereas
2 CRES providers select the customers they'd like to
3 make offers to; is that correct?

4 A. An EDU is statutorily obligated to act as
5 a provider of last resort.

6 Q. Okay. So would you agree or disagree
7 with my question?

8 A. Yes.

9 Q. Okay. Yes, you would agree, right?

10 A. I believe I answered the question.

11 Q. You said yes, you would agree or
12 disagree. So I just wanted to make sure the record's
13 clear. Do you agree?

14 A. I agree that the EDU has to act as a
15 provider of last resort and the CRES does not have
16 that obligation.

17 Q. Okay. Now, with respect to the term of
18 the rate, generation rate, the EDU has to provide
19 their SSO rate during the term of their SSO plan,
20 whereas a CRES provider can select their own term; is
21 that correct?

22 A. Subject to the qualification of if the
23 EDU has accepted the plan.

24 Q. Correct. For an effective plan like an
25 electric security plan.

1 A. For a plan that's been accepted by the
2 EDU.

3 Q. Okay. Do you agree that the EDU also has
4 to serve customers if a CRES supplier defaults on
5 their service obligations?

6 A. That would depend on the specifics of the
7 electric security plan. That would be the case as I
8 understand the company's current electric security
9 plan.

10 Q. So you don't believe that's a statutory
11 obligation, it's just a provision in an ESP?

12 A. There's a statutory obligation. What I'm
13 trying to recognize is there is and there has been
14 the ability to transfer the statutory obligation to
15 another party through contract.

16 Q. Okay. But the obligation rests with the
17 EDU?

18 A. That's correct.

19 Q. By virtue of the statute. That's your
20 understanding.

21 A. That's correct.

22 Q. Okay. And the CRES supplier, no other
23 CRES suppliers have any kind of obligation like that,
24 do they?

25 A. CRES providers don't have any

1 provider-of-last-resort obligation.

2 Q. Thank you.

3 Now, do you agree that the standard
4 service offer includes a firm supply of generation?

5 A. Yes.

6 Q. Okay. And the standard service offer is
7 where the POLR obligation comes from, those are
8 essentially synonymous; would you agree?

9 A. No.

10 Q. Okay. Explain why you don't agree.

11 THE WITNESS: Could I have his original
12 question read back, please?

13 (Record read.)

14 A. I'm trying to make sure I don't confuse
15 terms here, but the obligation to provide a standard
16 service offer as existed since 2001 when Ohio
17 implemented retail Choice, and in that context there
18 has been a continuing obligation on the electric
19 distribution utility either through transition plans,
20 rate stabilization plans, or now electric security
21 plans to act as the provider of last resort.

22 Q. Well, we'll get to that in a minute. But
23 what my question is, is the POLR obligation arises
24 from the standard service obligation -- offer, excuse
25 me. Do you agree with that?

1 A. Yes.

2 Q. Yeah, okay. Now, is the POLR obligation,
3 fulfilling the POLR obligation providing that service
4 is a generation related service, correct?

5 A. In the initial phase of this proceeding I
6 testified that it was a generation related service.
7 The company characterized it as a distribution
8 related service. My understanding of the
9 Commission's order is it also characterized it as a
10 distribution related service.

11 Q. And you're saying that because it's a
12 charge that the distribution utility renders.

13 A. It's associated with an obligation
14 incurred, that rests upon the electric distribution
15 utility.

16 Q. And are you suggesting that EDUs only
17 have distribution services and functions by that
18 answer?

19 A. No.

20 Q. So the name "distribution utility"
21 doesn't limit the scope of the services rendered by
22 the EDU, does it?

23 A. EDUs are required to provide or satisfy
24 the standard service offer obligations which
25 includes, as we've identified, a firm supply of

1 generation service.

2 Q. Correct. And you agree that the POLR
3 service arises by virtue of the standard service
4 offer.

5 A. Yes.

6 Q. Okay. Now, on page 3 of your testimony
7 in lines 16 through 18 here it just makes a similar
8 statement to what you just did in your prior answer
9 where you said that the standard service offer has
10 existed since Senate Bill 3 was enacted, correct?

11 A. Correct.

12 Q. And just for clarification, you say here
13 in line 18 that Senate Bill 3 was enacted in 1999,
14 but the standard service offer obligation actually
15 commenced the beginning of 2001, correct?

16 A. That's my understanding.

17 Q. Okay. Now, I want to refer you to
18 another statement you make back in your testimony and
19 then ask you a series of questions, I think the two
20 statements are related. So look back on page 10 and
21 lines 14 through 18, you state that the business and
22 financial risks related to migration from and return
23 to SSO were already reflected in pre-ESP rates. Is
24 that a fair characterization?

25 A. That's a paraphrasing but it's what I

1 stated.

2 Q. Okay. So I want to talk to you about the
3 differences in the last decade, if there are any in
4 your opinion, that -- with respect to the SSO. Would
5 you agree that business and financial risks
6 associated with the standard service offer have
7 changed over the last decade from the ETP case to the
8 RSP case to the ESP case?

9 A. Yes.

10 Q. And under Senate Bill 3 there was a
11 market development period for five years and the
12 design of Senate Bill 3 was such that utilities were
13 to begin charging market prices starting in 2006; is
14 that your understanding?

15 A. That's my recollection.

16 Q. Okay. And then did that happen in 2006
17 as designed?

18 A. No.

19 Q. What happened?

20 A. All of the -- rephrase that.

21 The majority of the electric utilities in
22 Ohio with the exception of Monongahela Power elected
23 to propose rate stabilization plans which were filed
24 at the Commission and ultimately approved in one form
25 or another.

1 Q. Okay. And is it fair to say, we'll leave
2 Mon Power off to the side, that's a good idea, is it
3 fair to say those rate stabilization plans adopted
4 rates that were generally below market rates at that
5 time?

6 A. The rate stabilization plans were, to
7 some degree, negotiated, to some degree litigated is
8 my recollection. I believe the prevailing
9 expectation at the time was that the rates, the rate
10 stabilization rates at the time they were approved
11 would be below the expected market rates for the
12 duration of the rate stabilization plans.

13 Q. And that was also true specifically for
14 AEP-Ohio companies, correct?

15 A. Yes.

16 Q. Is it also your recollection that under
17 Senate Bill 3 the EDUs were able to freely transfer
18 their generation assets without PUCO approval?

19 A. My recollection is they had the option,
20 not the obligation.

21 Q. Right. So they didn't have to get PUCO
22 approval under Senate Bill 3 to transfer generation
23 assets.

24 A. I honestly don't recall whether or not
25 PUCO approval was required or not. My recollection

1 is they had the opportunity but not the obligation.

2 Q. Okay. And do you recall whether that
3 changed with the enactment of Senate Bill 221 such
4 that now under Senate Bill 221 PUCO approval is
5 required to transfer generation assets?

6 A. That's my recollection for generation.
7 I'd have to refer to the statute. I don't recall
8 specifically if there's a date certain associated
9 with that or not.

10 Q. What do you mean by "a date certain"?

11 A. If a particular generating asset was
12 owned by the electric distribution company as of a
13 date certain, whether or not that triggered the
14 approval, or if it had come into ownership after a
15 date certain that they didn't have to seek Commission
16 approval. I just don't recall. I know that there is
17 an approval process in the statute.

18 Q. Well, if you recall, is the date certain
19 you're talking about in conjunction with the
20 effective date of Senate Bill 221 or some other time
21 in the past?

22 A. I don't recall. I'd have to refer to the
23 statute.

24 Q. Okay. Under the regime for pricing of
25 standard service offers that was enacted under Senate

1 Bill 3, is it your understanding that that was
2 supposed to be a market-based price that's
3 essentially the standard under Senate Bill 3?

4 A. For what period of time are you referring
5 to?

6 Q. Well, between 2001 and 2006.

7 THE WITNESS: Could I have the question
8 reread?

9 (Record read.)

10 A. The pricing during what was called the
11 transition period under Senate Bill 3 was the result
12 of outcomes of transition plan proceedings, and the
13 transition plan proceedings required utilities to
14 unbundle their rates as well as separate their
15 generation rates into components that were associated
16 with their expectation or claims as to whether or not
17 they had any regulatory assets or stranded generation
18 assets.

19 So in that respect I think you could
20 characterize the rates from 2001 through 2005
21 involving regulated rates. In 2006 as Senate Bill 3
22 was originally enacted the expectation, my
23 recollection is the statutory provision is the
24 expectation was we would move to market-based
25 generation rates. So -- and I think as we've

1 previously identified, that didn't actually transpire
2 as a result of the option of rate stabilization
3 plans.

4 Q. Okay. And if you recall, did the
5 standard service offer provision within Senate Bill 3
6 have a list, either an all-inclusive list or
7 exclusive list, of rate adjustments that were
8 permissible under the standard service offer?

9 A. I don't recall. You're testing a
10 ten-year-old memory at this point.

11 Q. Okay. Would you agree that's a fair
12 characterization of the ESP statute under Senate Bill
13 221?

14 MR. DARR: Objection. That question is
15 unclear. What is being characterized.

16 EXAMINER PARROT: Mr. Nourse, would
17 you --

18 MR. NOURSE: Your Honor, I can rephrase
19 that.

20 EXAMINER PARROT: Yes. Please do.

21 Q. Do you agree that under Senate Bill 221
22 the ESP statute delineates a number of rate
23 adjustments that are permissible as part of an
24 electric security plan?

25 A. That's my understanding.

1 Q. And you don't recall whether that's the
2 case under Senate Bill 3?

3 A. I would have to go back and refresh my
4 memory by reviewing the statutory language.

5 Q. All right. Now, can you recall any other
6 market conditions affecting wholesale and retail
7 electric prices that have changed over the period of
8 2001 to 2011?

9 THE WITNESS: Could I have that question
10 reread?

11 (Record read.)

12 A. There's been a wide variety of influences
13 that have affected both wholesale and retail prices
14 over the last decade.

15 Q. Correct. Thank you.

16 Are you aware of any other aspects of
17 AEP-Ohio's cost structure for supporting an SSO that
18 would have changed during the past decade?

19 A. In various regulatory proceedings here at
20 the Commission the company has represented at times
21 the elements of its cost structure have changed, but
22 we, to my recollection, have not had a proceeding
23 over the last decade that looks at the totality of
24 the company's cost structure and whether or not
25 that's changed in that time period.

1 Q. So individual cost components may have
2 changed but you're not sure about the totality?

3 MR. DARR: Objection. That clearly is a
4 mischaracterization of the answer that was just
5 given.

6 MR. NOURSE: There was a question there,
7 your Honor. He can disagree if he doesn't think I
8 stated it --

9 MR. DARR: The question was premised on a
10 characterization, your Honor, and that was a
11 mischaracterization.

12 EXAMINER PARROT: I'll allow the
13 question. Would you like it reread?

14 THE WITNESS: Yes, please.

15 (Record read.)

16 A. As I believe I stated, we've had
17 proceedings in which the company has represented and
18 the Commission has accepted that individual
19 components of cost for such things as fuel have
20 changed, but I don't believe we've had a proceeding
21 that's looked at whether or not the company's costs
22 in total have changed up or down over the last
23 decade.

24 Q. Okay. A couple more questions about
25 comparing the Senate Bill 3 SSO and the Senate Bill

1 221 SSO. Was there a significantly excessive
2 earnings test under Senate Bill 3 that applied to the
3 provision of the SSO?

4 A. No.

5 Q. Okay. Was there a market rate offer test
6 as a constraint on the SSO under Senate Bill 3?

7 A. I'm not clear what you mean by the market
8 rate offer test.

9 Q. Sure. Is it your understanding under the
10 ESP statute under 221 that the Commission has to
11 determine, as an over-arching matter in approving an
12 electric security plan that the results are more
13 favorable in the aggregate than the expected results
14 under market rate offer?

15 A. That's my understanding.

16 Q. Was that the case under Senate Bill 3
17 SSO?

18 A. No.

19 Q. Was participation in a regional
20 transmission organization by an EDU, was that
21 required under Senate Bill 3?

22 A. Yes.

23 Q. Nothing about that has changed with
24 Senate Bill 221?

25 A. I'd have to go back and compare the

1 statutes. I believe the requirements to participate
2 still exist, but I think there may have been some
3 tweaking in some of the wording.

4 Q. All right. Can you turn to page 5 of
5 your testimony. Starting on line 11 you make a
6 statement that AEP-Ohio can mitigate POLR risks by
7 encouraging customers to waive POLR charges and
8 return to market. Do you see that?

9 A. Yes.

10 Q. So do you agree that the return to market
11 option is a good solution for managing return risk?

12 A. I recommended it initially in my
13 testimony, so, yeah, I think it's a good option.

14 Q. Okay. And on lines 20 and 21, same page,
15 you state that the SSO does not impose a risk on EDUs
16 with regard to the obligation to physically provide
17 generation supply. Do you see that?

18 A. Yes.

19 Q. And then you go on on page 6 to say
20 essentially that this is because PJM manages physical
21 supply; is that correct?

22 A. Yes.

23 Q. Okay. Now, are you saying that the PJM's
24 operational control already binds AEP-Ohio to provide
25 POLR service independent of the SSO obligation?

1 THE WITNESS: Could I have the question
2 reread?

3 (Record read.)

4 A. I don't understand the question.

5 Q. I don't understand your testimony, I'm
6 trying to clarify that. So, again, you're starting
7 on page 5 and you're saying the SSO obligation does
8 not impose a risk with regard to the physical
9 generation supply, and, again, that's because PJM --
10 because of the PJM market and the fact that AEP's a
11 member; that's your testimony, correct?

12 A. As part of its tariff PJM has mechanisms
13 in place to try to assure that there's adequate
14 generation and demand response resources to serve
15 load and it physically dispatches those assets on a
16 day-to-day basis as demand arises in the marketplace.
17 So what I'm trying to point out is that even if
18 AEP-Ohio owned no generation assets, PJM would still
19 exist and physically dispatch resources in the region
20 to serve load.

21 Q. And when you mentioned the tariff just
22 now, you were talking about the RAA or the PJM
23 tariff, is that what you're talking about?

24 A. I was talking in broader terms in the
25 totality of PJM's tariff.

1 Q. But you weren't referring to a PUCO
2 tariff.

3 A. Yes.

4 Q. Does PJM, membership in PJM or the PJM
5 tariff as we've referred to it, does that require
6 capacity and energy and ancillary services to be
7 provided by an LSE?

8 MR. DARR: For the record, can we define
9 LSE?

10 MR. NOURSE: Load-serving entity. Thank
11 you.

12 A. I'm not sure what you mean by "provided"
13 in that context.

14 Q. Well, okay.

15 A. Can you clarify, are you talking about
16 does that require an entity to physically own and
17 dispatch assets?

18 Q. Yeah, why don't you explain your
19 understanding of what it requires relative to
20 capacity, energy, ancillary services by an LSE.

21 A. And I don't understand your question.

22 MR. DARR: I need to interject. A, the
23 question is confusing, as can you tell by the
24 witness's response. B, it's not only confusing but
25 the PJM tariff, as I understand it, is some 2,000

1 pages long. I'm having a little difficult -- and
2 that's only one of them. I'm having a little
3 difficulty trying to figure out what Mr. Nourse is
4 going after here.

5 MR. NOURSE: Well, your Honor, I think --

6 MR. DARR: I object to the question as
7 being vague.

8 MR. NOURSE: Yeah.

9 EXAMINER PARROT: Could you try to
10 rephrase it one more time, Mr. Nourse?

11 MR. NOURSE: Okay.

12 Q. (By Mr. Nourse) Are you saying that the
13 PJM tariff obligations mirror or displace the SSO
14 obligations under Ohio law?

15 A. No. The two are distinct. The SSO
16 obligation under Ohio is a statutory obligation that
17 requires an electric distribution utility to make
18 available a firm supply of generation service. It
19 doesn't define or limit how the distribution
20 utility's obligated to do that, and I think what I'm
21 trying to distinguish is it doesn't attach an
22 obligation to a distribution utility to own and
23 control physical distribution assets.

24 What I'm trying to distinguish and point
25 out is the PJM Interconnection, PJM has, broadly

1 speaking, oversight authority over whether or not
2 there's adequate resources in the region to serve
3 expected demand and assumes day-to-day responsibility
4 to dispatch those resources to meet load.

5 Q. Does the PJM membership or tariff require
6 AEP-Ohio to supply firm supply of generation service
7 to all its retail customers?

8 A. Does the PJM tariff require AEP to do
9 that?

10 Q. Yes.

11 A. I don't believe so.

12 Q. Does the PJM tariff or membership require
13 AEP-Ohio to be a default supplier for retail
14 customers?

15 MR. DARR: Again, same concern. There
16 are multiple provisions of the PJM tariffs and if
17 we're talking about something specific, maybe this
18 question makes some sense, but right now I'm having
19 trouble following it. I'm sure the witness is having
20 trouble following it too.

21 EXAMINER PARROT: Mr. Nourse.

22 MR. NOURSE: Your Honor, he just answered
23 the question relative to providing a firm supply, I'm
24 simply asking him about defaulting. It's the same
25 kind of question.

1 EXAMINER PARROT: Mr. Murray, you may
2 answer the question if you know.

3 THE WITNESS: Can I have the question
4 read?

5 (Record read.)

6 A. I don't understand your question.
7 You've -- it's too broad in context to frame a
8 response because if you're referring to both the AEP
9 as well as simply membership of PJM.

10 Q. Are you aware of any aspect of PJM
11 membership or the tariff that requires AEP Ohio to be
12 a default supplier for retail customers?

13 A. Again, I think your question is too broad
14 to be able to respond to.

15 Q. I asked you if you're aware.

16 A. Your question is referring both to AEP
17 who has several -- I think you said AEP-Ohio.

18 Q. Correct.

19 A. So I'm presuming you're referring to the
20 two distribution companies who are load-serving
21 entities under PJM's tariff. You're also referring
22 to membership in PJM, and membership can and at times
23 is distinct from being a load-serving entity. So
24 you're mixing apples and oranges and that doesn't
25 allow me to respond to your question.

1 Q. Well, I didn't mix. I said either-or.
2 Are you aware of any provision in the tariff or by
3 virtue of being a member of Columbus Southern Power
4 or Ohio Power Company to provide default service to
5 retail customers in Ohio?

6 A. No, because PJM's tariff doesn't deal
7 with retail customers. PJM's tariff operates at the
8 wholesale level.

9 Q. Okay. Now, would you agree that physical
10 supply is not the only aspect of providing the
11 standard service offer?

12 MR. DARR: Objection. The question is
13 vague.

14 EXAMINER PARROT: You may answer the
15 question.

16 A. There's both a physical supply as well as
17 the pricing of the service. So yes.

18 Q. And would you agree that also a utility
19 or a load-serving entity's management of its risk
20 would also manifest through hedging, bilateral
21 financial transactions, you know, forward sales,
22 things like that in addition to physical supply?

23 A. It could.

24 Q. And are those things that are -- are any
25 of the things I just listed required of an LSE under

1 PJM's tariff or by virtue of membership?

2 A. Would you repeat the things you listed?

3 Q. Hedging, bilateral financial
4 transactions, forward sales.

5 A. I don't believe any of those are
6 required.

7 Q. Okay. Now, you mentioned earlier that
8 FirstEnergy, I believe you mentioned FirstEnergy
9 operating companies fulfill the POLR obligation
10 without generation asset ownership; is that your
11 understanding?

12 A. I was referring to the distribution
13 companies, but yes, that's my understanding.

14 Q. Okay. And I meant the same thing by
15 "operating companies."

16 Do you believe that switching to a
17 competitive bidding format for AEP-Ohio is fair game
18 or within the scope of this remand proceeding?

19 A. The companies have not proposed it as
20 part of the remand proceeding, but my understanding
21 of the Supreme Court remand was it was -- the case
22 was remanded to the Commission for the purposes of
23 identifying the actual -- the actual cost of the
24 companies providing POLR or some other basis by which
25 to justify it.

1 And there's certain -- in that context
2 there's certainly nothing that would have foreclosed
3 the companies from providing -- from proposing a
4 competitive bidding process to transfer the POLR risk
5 to another company and point to the results of that
6 as their actual cost of providing POLR service.

7 MR. NOURSE: Can I have the answer
8 reread, please?

9 (Record read.)

10 Q. Okay. And do you think, well, let me ask
11 you this, under that scenario you just described it's
12 your belief that AEP-Ohio, while owning its own
13 generation assets as they do today, could implement
14 an approach that sets those generation assets aside
15 and go out and purchase power in the market; is that
16 what you're talking about, to bid out the SSO?

17 A. No. We weren't talking about bidding out
18 the SSO. We were talking about bidding out the POLR
19 obligation. The two are distinct.

20 Q. And can you explain that, how would
21 bidding out the POLR obligation discretely, how would
22 that work?

23 A. As I've characterized it in my testimony,
24 I've limited the POLR obligation to the obligation to
25 provide a firm supply of generation under those

1 circumstances in which a customer leaves and goes to
2 a competitive electric retail supplier and for
3 whatever reason subsequently returns and informs the
4 company they want to obtain standard service offer
5 generation.

6 There's nothing that would foreclose the
7 company from bidding out the obligation for some
8 other entity to step up and be willing to fulfill
9 that role. Particularly in circumstances where we
10 have market prices that, at least on some rate
11 schedules are below ESP prices, there may be lots of
12 people willing to step up and assume that type of
13 responsibility.

14 Q. Okay. So your answer related, first of
15 all, to the return risk only, correct?

16 A. That's correct.

17 Q. And you're saying -- would it require a
18 waiver like we've talked about for parties to --
19 customers that would shop to waive the POLR charge to
20 be able to come back at market and then we would farm
21 that out through a bid? Is that what you're saying?

22 THE WITNESS: Could I have the question
23 reread?

24 (Record read.)

25 A. I don't believe so. If a customer were

1 to elect to waive the POLR charge, they would be, in
2 this example, foregoing their right to return. What
3 I'm suggesting is you could test the market by seeing
4 if there were any suppliers that would be willing to
5 say "I'll step up and I will provide generation
6 service at a rate, equal rate that's reflected in the
7 ESP price. And in exchange for that, I've agreed to
8 do that, but in exchange for assuming that
9 responsibility I want you to pay me something up
10 front." And that payment would be a payment for
11 assuming the POLR risk.

12 Q. Okay. Well, it's late-July as we sit
13 here. Is that something that could be done relative
14 to the remand and implemented in any meaningful way
15 with the remainder of 2011?

16 A. I've identified that it's a -- an option.
17 I'm not trying to comment on whether or not people
18 think it's very practical at this point.

19 Q. Okay. And to clarify, your example there
20 that we've been talking about, that does not apply to
21 the SSO as a whole. You're talking about managing
22 the return risk only for customers who leave and then
23 would come back during the term of the ESP.

24 A. That's correct.

25 Q. Okay. Let me ask you to turn back to

1 page 8 of your testimony. Now, I think here starting
2 at line 7 where you say one option is to bid out the
3 entire generation supply, that's a different example
4 than we just talked about, right?

5 A. That's my understanding of what the
6 company witness was discussing in her testimony.

7 Q. Okay. But you're presenting that here as
8 an option to identify actual POLR cost, in your
9 words?

10 A. I think what I'm trying to identify is
11 the example that appears here in my testimony is
12 slightly different than the example we just discussed
13 during my cross-examination because it talks about
14 bidding out the entire SSO supply obligation
15 including the POLR risk, whereas we were previously
16 just discussing bidding out the POLR risk.

17 Q. Right. So in this example you say down
18 on line 13 that this would be a better
19 apples-to-apples comparison. Do you see that?

20 A. Yes.

21 Q. Okay. And you're saying rather than
22 comparing a base generation rate and a POLR -- a
23 separate nonbypassable POLR rate to a rate offered by
24 a CRES supplier, the apples-to-apples would be the
25 fact that a bidding context like this would have a

1 bundled price that already reflects the premium for
2 migration risk?

3 MR. DARR: May I make an inquiry here?
4 In Mr. Nourse's question he talked about a
5 nonbypassable charge. I'm a bit buffaloed by that.
6 A nonbypassable POLR I believe he mentioned.

7 MR. NOURSE: I didn't hear the last
8 sentence. What did you say?

9 MR. DARR: I believe the question that
10 Mr. Nourse posed talked about a nonbypassable POLR
11 rate. We've had an extensive amount of discussion
12 about this already.

13 MR. NOURSE: That's fine.

14 MR. DARR: I'm trying to understand his
15 question because --

16 MR. NOURSE: That's fine. I can remove
17 that word or try to rephrase it without that word.
18 It's not critical.

19 Q. (By Mr. Nourse) Mr. Murray, what I'm
20 asking is to clarify your point here about apples to
21 apples, and you're comparing, you're saying it would
22 be better, you're saying one price that reflects the
23 POLR risk, if you will, already is better than two
24 prices being a base generation charge and a POLR
25 charge, two separate charges. Is that your point

1 here?

2 A. What I'm trying to point out is that by
3 including the POLR risk in price that bidders bid on,
4 it allows customers to make better informed decisions
5 about whether or not switching to a competitive
6 retail electric supplier makes economic sense.

7 Q. Now, first of all, you're agreeing, are
8 you not, that in such an example where the supply is
9 bid out, the SSO supply is bid out, that the
10 resulting auction clearing prices do reflect the
11 incremental premium for -- associated with the POLR
12 obligation that's transferred?

13 A. That depends on the structure of the
14 auction and to the extent the bidders would
15 successfully reflect that in their clearing prices.

16 Q. Well, I'm not sure what you mean by
17 "successfully reflect," but in your experience and in
18 the context of your statement here about a better
19 apples-to-apples comparison were you assuming that
20 the price premium associated with the POLR obligation
21 is transferred through the auction, as you state
22 here, that would be part of the auction clearing
23 price?

24 A. Subject to the caveat that the price
25 premium may be zero.

1 Q. Okay. Now, does it matter to you, when
2 you say it's a better apples-to-apples comparison,
3 whether the resulting price for the customer is
4 higher?

5 MR. DARR: Objection. The price of what?
6 Again, the question is vague. I'm struggling here.

7 MR. NOURSE: I don't think it's unclear,
8 your Honor. He's saying apples-to-apples comparison,
9 so if he doesn't understand the question, he can so
10 indicate.

11 A. I don't understand the question, and I
12 don't believe this section of my testimony is talking
13 about whether or not prices are higher or lower.

14 Q. I know it's not, but I'm asking you about
15 that. Is it better to have an apples-to-apples
16 comparison that collapses two rates into one and
17 maybe better apples to apples in your view, does that
18 matter whether the resulting price paid by a
19 customer -- customers ultimately is higher or not?

20 A. I'm not following your question. Better
21 compared to what?

22 Q. You didn't consider the resulting price
23 in your analysis here?

24 MR. DARR: Objection.

25 EXAMINER PARROT: Mr. Murray, you may

1 answer the question.

2 THE WITNESS: Could I have the question
3 reread?

4 (Record read.)

5 A. No. My analysis here is a theoretical
6 example.

7 Q. If the resulting price were higher, would
8 you still say that it's a better apples-to-apples
9 comparison?

10 MR. DARR: Objection. Price of what?

11 MR. NOURSE: I said the resulting price
12 to customers under this option.

13 EXAMINER PARROT: The objection is
14 overruled.

15 You can answer.

16 THE WITNESS: Could I have that question
17 reread, please?

18 (Record read.)

19 A. What my testimony is trying to discuss is
20 a better way to measure actual POLR cost. If you
21 conducted a bid, it's possible the prices may be
22 higher or lower than some other outcome. What I'm
23 trying to identify is this is a better way of
24 measuring what's been characterized as the POLR risk.

25 Q. Okay. And this answer 14, you say in the

1 first line of the answer there are several ways that
2 actual POLR costs could be measured, and then I
3 believe you go on to mention two ways. Am I missing
4 something there?

5 A. That's correct.

6 Q. Okay. So in the second -- we talked
7 about the first option. The second option starts on
8 line 16; is that correct?

9 A. Yes.

10 Q. And this is really the option we talked
11 about earlier of the more narrow option for returning
12 customers?

13 A. No. I would characterize this as a third
14 option.

15 Q. Okay. Go ahead. Can you explain this
16 option, how it differs?

17 A. In this option, the third option, we're
18 not bidding out anything at all. We're leaving the
19 POLR obligation with the electric distribution
20 companies and setting up a mechanism where we would
21 measure and allow their actual incremental cost of
22 providing that service to be collected.

23 Q. Okay. And would that kind of purchased
24 power go through the FAC as you say at the top of
25 page 9, right?

1 A. It would under the current market
2 security plan.

3 Q. Okay. And costs including purchased
4 power that flow through the FAC are subject to a
5 prudence review, correct?

6 A. That's my understanding.

7 Q. Would IEU object if AEP-Ohio took that
8 approach when market prices were high relative to the
9 cost of the company's generation?

10 MR. DARR: Objection. Relevance.

11 MR. NOURSE: I'm sorry?

12 MR. DARR: Relevance.

13 EXAMINER PARROT: Overruled.

14 A. I haven't discussed that with IEU so I
15 have no way of knowing what the response would be.

16 Q. Would it be, in your opinion, prudent for
17 a utility to purchase power when they've got their
18 own generation, and under this example it would be
19 lower cost to utilize the generation it owns?

20 MR. DARR: I'm sorry, I missed the end of
21 that question, could I have that read, please?

22 MR. NOURSE: To utilize the generation
23 that it owns.

24 A. Your question doesn't make much sense to
25 me because in my example what I am suggesting is the

1 electric distribution utility would go to the market
2 and buy power. It's not discriminatory in terms of
3 where the generation would be sourced. So if the
4 company's affiliate owned generation, it wasn't
5 precommitted to some other use and was the most
6 economical option on the market, there's nothing that
7 would foreclose the distribution utility from simply
8 buying from the affiliate. And you would do that
9 logically as a prudent purchase. So you're going to
10 purchase from wherever the most appropriate source is
11 in the market.

12 Q. Okay. So in your answer just now you
13 mentioned two constraints, that it would -- that the
14 existing generation is not available, and that the
15 purchase would be the most economical. Those would
16 be restrictions on this kind of approach, would they
17 not?

18 A. If you're purchasing from the market at
19 the time a customer returns, you're making purchasing
20 decisions based upon a set of facts and circumstances
21 at that particular moment in time.

22 Q. Yeah, but under this option are you
23 saying that the companies would not be obligated to
24 serve the returning customers but for purchases
25 through the market without regard to whether those

1 are most economical or whether their existing
2 generation is available?

3 A. What I am suggesting is if the Commission
4 were to approve this type of mechanism, it would be
5 with the expectation that the companies are not
6 obligated to supply generation in the event a
7 customer returns. At the same time, it would be the
8 expectation that the companies are not foreclosed
9 from supplying generation as well.

10 MR. NOURSE: That's all the questions I
11 have. Thank you, your Honor.

12 Thank you, Mr. Murray.

13 EXAMINER PARROT: Thank you. Any
14 redirect, Mr. Darr?

15 MR. DARR: If I could have just a couple
16 minutes, I don't think this will take very long.

17 EXAMINER PARROT: Okay. Let's take a
18 five-minute break.

19 (Recess taken.)

20 EXAMINER PARROT: Let's go back on the
21 record.

22 Mr. Darr?

23 MR. DARR: Thank you. I believe I can do
24 this in two questions, but please don't hold me to
25 that magic number.

1 - - -

2

3 REDIRECT EXAMINATION

4 By Mr. Darr:

5 Q. During your cross-examination,
6 Mr. Murray, you were asked whether or not there was
7 an obligation to provide firm service as developed
8 through the PJM market prices. Do you remember that
9 question and answer?

10 A. Yeah, I believe the question was whether
11 or not there was an obligation under PJM's tariff.

12 Q. And you answered that question "No." Do
13 you recall that?

14 A. Yes.

15 Q. What was the basis for your answering
16 that "No"?

17 A. The question was being posed, as I
18 understood it, in the context of whether or not there
19 was a similar obligation under PJM's tariff as to
20 what exists relative to the Ohio statutory obligation
21 of an electric distribution utility to provide a firm
22 supply of generation service as part of the standard
23 service offer.

24 When you look at service at the retail
25 level, there are rate schedules that define the

1 quality of service. You have rate schedules that are
2 firm. You have rate schedules that are interruptible
3 as where the customers agree to interrupt service for
4 a lower price that reflects a lower quality of
5 service.

6 Because PJM operates at a wholesale level
7 there's kind of a disconnect between the wholesale
8 and retail market in that respect. PJM assembles the
9 resources that it thinks are needed in total to meet
10 the region's peak demand and dispatches them
11 accordingly. Those resources are a combination of
12 generation resources as well as demand response
13 resources that are willing to be interruptible under
14 emergency conditions.

15 When it gets hot, not unlike the
16 conditions that we're facing this week, PJM will
17 dispatch up the stack, dispatch all the generation
18 resources that are available that day, eventually the
19 interruptible loads if it gets that far. But if
20 conditions are such that at that point in time you
21 don't have enough general resources to serve load,
22 PJM will direct load-serving entities to curtail load
23 on a pro rata basis throughout the system.

24 So I was trying to make that distinction
25 in terms of recognizing that there's a difference

1 between the way PJM physically operates and how the
2 statute speaks to and characterizes service at the
3 retail level in Ohio.

4 MR. DARR: Thank you. That's all I have.

5 EXAMINER PARROT: Thank you, Mr. Darr.

6 Mr. O'Brien?

7 MR. O'BRIEN: No questions, your Honor.

8 EXAMINER PARROT: Mr. Yurick?

9 MR. YURICK: No.

10 EXAMINER PARROT: Ms. Hand?

11 MS. HAND: No questions.

12 EXAMINER PARROT: Ms. Clark?

13 MS. KALEPS-CLARK: No.

14 EXAMINER PARROT: Mr. Margard?

15 MR. MARGARD: No, thank you.

16 EXAMINER PARROT: Ms. Mooney?

17 MS. MOONEY: No questions.

18 EXAMINER PARROT: Ms. Kyler?

19 MS. KYLER: No questions.

20 EXAMINER PARROT: Mr. Small?

21 MR. SMALL: No questions, your Honor.

22 EXAMINER PARROT: Mr. Nourse?

23 MR. NOURSE: No questions, thank you.

24 EXAMINER PARROT: Thank you very much,
25 Mr. Murray. You are excused.

1 MR. DARR: Move IEU Exhibit 2 and also
2 request that we keep the KMM-3 under seal.

3 EXAMINER PARROT: Are there any
4 objections to the admission of IEU-Ohio Remand
5 Exhibit No. 2?

6 MR. NOURSE: No.

7 EXAMINER PARROT: Seeing none, IEU-Ohio
8 Remand Exhibit 2 is admitted into the record and
9 specifically KMM Exhibit 3 is admitted under seal
10 pursuant to the protective order that was granted on
11 Friday, July 15th.

12 (EXHIBIT ADMITTED INTO EVIDENCE.)

13 EXAMINER PARROT: Let's go off the
14 record.

15 (Discussion off the record.)

16 EXAMINER PARROT: Let's go back on the
17 record. At this point we're going to take a lunch
18 break and we will reconvene at 2 o'clock. Thank you.

19 (Thereupon, at 12:52 p.m., a lunch recess
20 was taken.)

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1 Thursday Afternoon Session,
2 July 21, 2011.

3 - - -

4 EXAMINER PARROT: Let's go back on the
5 record.

6 Mr. Darr.

7 MR. DARR: Yes, ma'am. IEU-Ohio calls
8 Joseph Bowser.

9 EXAMINER PARROT: Please raise your right
10 hand.

11 (Witness sworn.)

12 EXAMINER PARROT: Very good. Please
13 proceed.

14 MR. DARR: Thank you, your Honor. For
15 purposes of this I would like to have IEU Remand
16 Exhibit No. 3 marked which is the prefiled testimony
17 of Mr. Bowser.

18 EXAMINER PARROT: So marked.

19 (EXHIBIT MARKED FOR IDENTIFICATION.)

20 MR. DARR: As a preliminary matter, the
21 copy that I gave to the court reporter is identical
22 to the one that was filed with the Commission on
23 June 30th. Pursuant to the attorney examiners' entry
24 earlier this week certain portions of that I know
25 have been ordered to be stricken and we are

1 proffering those for purposes of any subsequent
2 proceedings that might arise out of this matter.

3 EXAMINER PARROT: Very good. Thank you,
4 Mr. Darr.

5 MR. DARR: Thank you.

6 MR. SATTERWHITE: If I could make a
7 suggestion on that. Sorry.

8 EXAMINER PARROT: Mr. Satterwhite.

9 MR. SATTERWHITE: Thank you. I think,
10 having some inside knowledge about how records are
11 viewed like if something should move beyond the
12 Commission, I think it might be good to put something
13 in parentheses such as "stricken from the record" or
14 a cite to the attorney entry citing that because I
15 think if someone were to pull this, they would be
16 drawn to that saying this must be important testimony
17 without seeing that other order. So I think
18 something handwritten in the official document would
19 be appropriate like "proffered but not admitted" or
20 something like that.

21 MR. DARR: You saw what my suggestion was
22 this morning, that we do a mark-up which I prepared.
23 I had some discussion as to the procedural steps that
24 should be taken. At this point I don't care how we
25 mark it, obviously we have the AE's entry which

1 designates certain items which have been taken out,
2 but if you want, I have no objection to having the
3 document that becomes part of the record which
4 would -- to have those portions marked as having been
5 stricken pursuant to Monday's entry.

6 EXAMINER PARROT: Mr. Satterwhite, I
7 believe we can just read into the record right now
8 for purposes of doing this what the portions are that
9 have been stricken pursuant to the entry. Or are you
10 suggesting that's not sufficient?

11 MR. SATTERWHITE: Yeah, I'm saying
12 actually physically mark on the document because I
13 think if someone were to pull the document later in
14 like reviewing this record for whatever purpose they
15 might be doing that for, they wouldn't have that part
16 when they actually are just pulling the transcripts
17 or the testimony to look at.

18 EXAMINER SEE: Which is the case if they
19 have pulled it at this point already.

20 MR. SATTERWHITE: Right, but we've now
21 moved to highlight it, essentially.

22 EXAMINER SEE: Why not --

23 MR. SATTERWHITE: You were not going to
24 highlight it, that was just for ease of the Bench?

25 EXAMINER PARROT: No, we were not going

1 to do that.

2 MR. DARR: That was my suggestion earlier
3 today. What I have done basically is submitted the
4 original as filed, it does not have any markings on
5 it indicating the page and line numbers that have
6 been stricken.

7 MR. SATTERWHITE: Okay.

8 EXAMINER PARROT: So we would be relying
9 on the ruling to designate those portions were
10 stricken by the examiner.

11 MR. SATTERWHITE: I thought it was
12 elevating it. Sorry, I didn't mean to talk over you.

13 EXAMINER SEE: And just so we're clear,
14 the court reporters do not submit attached to the
15 transcript testimony that has already been docketed.
16 So the only version in the record at this point is
17 the testimony that was filed June 30th along with the
18 Commission's entry for July 19th striking those
19 portions.

20 MR. DARR: That helps clear up the
21 situation that I thought might be emerging here
22 because we have been submitting copies to the court
23 reporter for whatever reason, it's interesting how
24 this conversation is developing, but we've been
25 submitting them, I've been submitting them over the

1 last few days quite honestly under the working
2 assumption that would become part of the moving --
3 part of the record here. So if that's not the case,
4 then I think we're going to be fine.

5 - - -

6 JOSEPH G. BOWSER

7 being first duly sworn, as prescribed by law, was
8 examined and testified as follows:

9 DIRECT EXAMINATION

10 By Mr. Darr:

11 Q. Having waddled through that, Mr. Bowser,
12 can you state your name for the record?

13 A. Joseph G. Bowser.

14 Q. By whom are you employed?

15 A. I'm employed by McNees, Wallace & Nurick.

16 Q. In what capacity?

17 A. As a technical specialist.

18 Q. Do you have in front of you what's been
19 marked as IEU Remand Exhibit No. 3?

20 A. Yes, I do.

21 Q. Could you identify that for us, please?

22 A. Yes. That's my prefiled testimony that
23 was filed in this case on June 30th, 2011.

24 Q. Do you have any additions or corrections
25 to that? Do you have any additions or corrections to

1 that testimony?

2 A. No, I do not, other than the item that
3 you just mentioned a minute ago for purposes of the
4 motion to strike. I don't know if that's a needed
5 correction or not.

6 Q. Turning your attention to page 12, do you
7 have a correction to that page?

8 A. Actually, it's --

9 Q. Is it page 14?

10 A. Yes, page 14.

11 Q. Okay. Do you have a correction to page
12 14?

13 A. Yes, I do.

14 Q. Could you identify what that correction
15 is, please?

16 A. Yes. Starting at line 20 there's a
17 sentence that says "Again, these amounts do not
18 include any recognition of interest that should be
19 added to these amounts." It should be corrected to
20 strike the word "again" and then say "These amounts
21 and any reduction in revenues deferred for future
22 collection for the pre-2009 component do not include
23 any recognition of interest that should be added to
24 these amounts."

25 Q. Could you explain to the --

1 MR. SATTERWHITE: Sorry. If you could
2 repeat it one more time.

3 EXAMINER PARROT: Let's go through it one
4 more time, please.

5 THE WITNESS: Okay. The word "again"
6 would be stricken and then where it says "These
7 amounts," "these" would begin the sentence and then
8 actually it would be to inserted after the word
9 "amounts" these words: "and any reduction in
10 revenues deferred for future collection for the
11 pre-2009 component."

12 Q. Why are you suggesting that that
13 correction be made?

14 A. Yes. Because on page 12, lines 3 through
15 5, that language that was stricken actually applied
16 to both the post-2008 component and the pre-2009
17 component. And so, therefore, to have all the
18 information necessary here I'd need to make that
19 change.

20 Q. Are there any additional corrections that
21 you need to make?

22 A. No, I don't.

23 Q. If I asked you today the questions that
24 are contained in that testimony, would your answers
25 be the same as set out in IEU Remand Exhibit No. 3?

1 A. Yes, they would.

2 MR. DARR: Move the admission of that
3 exhibit and submit the witness for cross-examination.

4 EXAMINER PARROT: Thank you, Mr. Darr.
5 Mr. Yurick?

6 MR. YURICK: No questions, your Honor,
7 huh.

8 EXAMINER PARROT: Ms. Hand?

9 MS. HAND: No questions your Honor.

10 EXAMINER PARROT: Ms. Clark?

11 MS. KALEPS-CLARK: No questions, your
12 Honor.

13 EXAMINER PARROT: Mr. Margard?

14 MR. MARGARD: No questions, your Honor.

15 EXAMINER PARROT: Ms. Kyler?

16 MS. KYLER: No questions, your Honor.

17 EXAMINER PARROT: Ms. Grady?

18 MS. GRADY: No questions, your Honor.

19 EXAMINER PARROT: Mr. Satterwhite?

20 MR. SATTERWHITE: The bad guy. Yes.

21 - - -

22 CROSS-EXAMINATION

23 By Mr. Satterwhite:

24 Q. Good afternoon, Mr. Bowser. Good to see
25 you again.

1 A. Good afternoon.

2 Q. Matthew Satterwhite from the company.
3 Try to be brief. Please turn to page 10 of your
4 testimony, please.

5 A. Okay.

6 Q. Do you see in lines 1 through 7 where
7 you're discussing what the Commission authorized for
8 the ESP on top there?

9 A. Yes, I do.

10 Q. Is it your understanding that the PUCO
11 canceled its authorization of those rates for that
12 time period as a result of the case we're in now?

13 A. Could you say that again?

14 Q. Sure. Is it your understanding that the
15 PUCO canceled its authorization of the rates that you
16 say are authorized there as a result of this ESP
17 remand?

18 A. No. They did not.

19 Q. Okay. Look down on lines 7 through 10
20 where you talk about the fact that to the extent the
21 amount of the revenue collected, you say it's not
22 properly includable in an ESP, you characterize that
23 as an overcollection. Do you see that?

24 MR. DARR: Objection, that misrepresents
25 the nature of what's in that quotation.

1 Q. Can you look at page 10, lines 7 through
2 10.

3 MR. SATTERWHITE: I just want to get him
4 to where it is. I apologize if I mischaracterized
5 it.

6 A. Yes. Actually, that's addressing the
7 impacts on the revenues deferred for future
8 collection.

9 Q. Is it your intention that that has been
10 overstated because it's not properly includable in an
11 ESP?

12 A. What's overstated?

13 Q. I'm asking. Is it your contention that
14 that is overstated?

15 A. It's my contention that the deferred
16 revenue balance is overstated, correct.

17 Q. And that is due to the fact that because
18 of the remand proceeding it's your belief that
19 something was not properly included in the ESP?

20 A. The POLR revenues that I address later as
21 well as the environmental carrying charges on the
22 2001 to 2008 environmental expenditures, for those
23 two items I'm saying that the postponed or deferred
24 revenues that the company is entitled to collect
25 under the ESP, that those are overstated.

1 Q. Right. Maybe I started in the wrong
2 place on this, and I apologize. You're relying on
3 your representation from your counsel that that's the
4 effect of the Supreme Court case to state that --
5 that has this impact on this, correct?

6 A. Well, narrowly speaking the part that I'm
7 relying on counsel for is that the Supreme Court
8 basically said that these charges were not
9 appropriate, but I'm not saying that I'm relying on
10 counsel for the part about the deferred revenues
11 discussions.

12 Q. Right. I understand the impact of that
13 is your testimony, but the crux of it which are based
14 on it to carry that out, that's the part that you're
15 relying on counsel. I think we said the same thing.

16 A. Yes.

17 Q. Okay. And then on lines 10 through 16
18 you discuss how to reduce the total authorized
19 revenue by amounts not properly collectible. Do you
20 see that?

21 A. Yes, I do.

22 Q. And the not properly collectible, is that
23 referring back to what you stated up above as what's
24 been overstated on line 10?

25 A. Yes. That's correct.

1 Q. Let's go to page 12 of your testimony,
2 please.

3 A. Okay.

4 Q. Lines 7 through 15 you discuss Columbus
5 Southern Power's situation and the lack of deferral
6 recovery that is limited to Ohio Power. Do you see
7 that?

8 A. Yes.

9 Q. So are you saying it's inappropriate to
10 recover these amounts that you're sponsoring that
11 need to be recovered in this case with the deferrals
12 unless there's an ongoing deferral where they can be
13 grabbed from?

14 THE WITNESS: Could I have the question
15 read back?

16 (Record read.)

17 A. I guess I don't fully understand your
18 question.

19 Q. Let me start and break it down, the
20 assumptions I made. You present the facts -- the two
21 companies, Columbus Southern Power and Ohio Power,
22 you show that Ohio Power still has deferrals
23 remaining, Columbus Southern Power does not have
24 expected deferrals, so, therefore, you can only
25 adjust the deferrals facing Ohio Power, correct?

1 A. Based on where the dollars are today and,
2 you know, maybe I need to back up a minute and just
3 say that, you know, the revenue phase-in that the
4 company has here which, you know, basically is under
5 4928-144, when the Commission allowed that, they
6 basically said that -- there was an allowable revenue
7 requirement, there was a revenue requirement in the
8 case.

9 And, you know, just generally speaking
10 that revenue requirement for like the first year of
11 the ESP would have been where you started with the
12 2008 rates, you would add in the various ESP
13 components to that such as the environmental carrying
14 charges, the POLR, there was a component for
15 incremental fuel, and then there's, of course, other
16 components as well. When you add all of those up,
17 you come up with, in effect, a 2009 revenue
18 requirement.

19 Then the billing caps come into play, so
20 for Ohio Power I think the 2009 billing cap was
21 8 percent, so you would take that revenue requirement
22 number, you would apply the billing cap and then that
23 balance left over is what I'm referring to as
24 deferred revenues or postponed revenues.

25 And under my understanding of the

1 phase-in, now the way that the company then is
2 recognizing those deferred revenues, if you will, is
3 by deferral expenses. The Commission order allowed
4 those expenses to be deferred as well.

5 So, you know, that's the background on
6 that. And then getting maybe to the bottom line to
7 your question --

8 Q. Thank you.

9 A. -- yes, yes, it appears today -- it
10 appears today that Ohio Power would likely have a
11 larger balance of those deferred revenues when we get
12 to the end of the ESP than Columbus & Southern would.

13 Q. And, in fact, if you look at your answer
14 on lines 9 through 13, you really limit the
15 opportunity to Ohio Power.

16 A. In this part of the discussion, that's
17 correct, but I do talk about Columbus Southern later
18 in the testimony of a possible, you know, option that
19 the Commission could consider.

20 Q. Right. But as far as the deferrals that
21 are at issue and discussed in this case, we'll get to
22 the other stuff later, you're limiting it to Ohio
23 Power just by effect from what's been deferred.

24 A. Well, that's what the deferrals reflect
25 today, but I wouldn't say I'm limiting to Ohio Power

1 because that rate scenario that I laid out for you of
2 how I understand the rates were set in the
3 proceeding, that applies to Columbus Southern as
4 well. So, you know, things could happen on Columbus
5 Southern that could change -- that could cause a
6 deferral to get greater or cause a deferral to get
7 smaller.

8 Q. So your testimony on line 12 to 13 saying
9 it's limited to Ohio Power is inaccurate?

10 A. Well, with the facts of where those are
11 today, of where those deferral balances are today and
12 are expected to be absent other things happening,
13 then that's true. But I'm just saying there are
14 other things that could happen, but we don't know
15 what those are today.

16 Q. Okay. So that's still a true statement.
17 You're just saying anything could happen so something
18 else could change.

19 A. Yes.

20 Q. Back to my original question, then, thank
21 you for the background, are you stating that the
22 issues that you said have been overcollected or
23 over -- what's the term? Overstated in this case are
24 only properly collected in a situation when there is
25 a deferral as opposed to some other way from the

1 company?

2 A. When you say "only properly collected
3 when there's a deferral," what do you mean by that?

4 Q. Well, you stated in here that you'd like
5 to restate and refigure the deferrals.

6 A. Okay.

7 Q. Correct?

8 A. The deferred revenues, yes.

9 Q. Okay. I'm asking if that is the only
10 appropriate way to adjust for what you're trying to
11 adjust for.

12 A. Under my understanding of, you know, the
13 way the phase-in was designed, I believe that that is
14 the way to do it, yes.

15 Q. Okay. And that's the only appropriate
16 way that you know of in your expertise and
17 experience.

18 A. Well, I'm just basing it on, you know,
19 how the phase-in was designed and I think, you know,
20 we have to recognize how it was set up and follow
21 that.

22 Q. For example, and I think you state also
23 in your testimony the Commission couldn't just order
24 a refund of those.

25 A. Right. They couldn't order a refund of

1 those amounts because that would be retroactive
2 ratemaking.

3 Q. Because, as you said earlier -- I'm
4 sorry. I didn't mean to cut you off.

5 A. No. Go ahead.

6 Q. As you said earlier on page 10, the
7 Commission authorized those rates to be collected.

8 A. Well, I think you have to distinguish
9 between what's been collected and what's collectible.
10 In this case, yes, it would be retroactive ratemaking
11 to go back and give those amounts back to customers;
12 however, you know, what those deferred revenue
13 balances ultimately become, that number is going to
14 change over time and it's really not until the end of
15 the ESP that whatever that deferred balance is is
16 going to be collectible from customers by way of a
17 phase-in rider.

18 Q. And isn't it true that the mechanism to
19 change items within that number were defined by the
20 ESP when the Commission approved the ESP?

21 A. When you say "within that number," what
22 number do you mean?

23 Q. Well, you're talking about the overall
24 deferral. You said there could be changes to a
25 deferral over time so you really don't know the final

1 number until you get there. And so my question is,
2 is that governed by the scope, the four corners, the
3 Commission's approval of the ESP?

4 MR. DARR: Objection. Asks for a legal
5 conclusion.

6 MR. SATTERWHITE: If I can respond, he's
7 the one who said it can change. I'm just trying to
8 see his understanding of how that could change.

9 EXAMINER PARROT: If you could qualify
10 that you're not seeking a legal conclusion, that
11 would get us a little further maybe.

12 Q. In your -- I'm sorry. Go ahead.

13 A. Can I paraphrase? Are you saying what
14 kinds of things could make the deferral change? Is
15 that your question?

16 Q. Yeah. You refer to changes that could
17 occur in the deferrals so that we don't know a final
18 number yet.

19 A. Yes.

20 Q. So in your capacity as, not as an
21 attorney, but are the mechanisms to change that final
22 deferral defined by the scope of the ESP?

23 A. Under the phase-in and the way the rates
24 were set, you know, a couple of the examples I gave
25 earlier such as the POLR charge, the environmental

1 charges, incremental fuel cost, those are all items
2 where that deferred revenue balance could change.
3 For instance, if the recommendations I'm making in
4 this case on POLR and the environmental charges were
5 agreed to by the Commission, then that should change
6 that deferred revenue balance.

7 Another example would be in the company's
8 I believe 2009 fuel audit there are issues that are
9 still outstanding from that case, depending on what
10 happens there, if there was some kind of
11 disallowance, then that also could have an effect on
12 the deferred revenues under the way the phase-in is
13 designed in this case.

14 Q. But it's your understanding, let's take
15 the fuel clause as a good example, it's your
16 understanding that that would set up as part of the
17 overall ESP and those audits will contemplate it at
18 the time that that was set up?

19 A. I do not remember that. I don't remember
20 if that was the case or not. But I know that
21 incremental fuel costs were a definite component of
22 the ESP.

23 Q. Okay. Thank you.

24 MR. SATTERWHITE: Sorry. Can I have one
25 second?

1 Q. Would you agree that in order to -- for a
2 regulatory asset under FAS 71 be established there
3 would need to be a deferral of costs or expenses as
4 opposed to a deferral of revenue?

5 A. Could you ask that again?

6 Q. Sure. Would you agree that in order for
7 a regulatory asset under FAS 71 to be established,
8 there would need to be a deferral of costs or
9 expenses as opposed to a deferral of revenue? Before
10 you were saying "revenue."

11 MR. DARR: May I have a clarification on
12 that? As I understand it, FAS 71 has been
13 encompassed in a new accounting standard which I
14 believe was like accounting standard 980 or something
15 like that. Is that what you're referring to?

16 MR. SATTERWHITE: We can let the witness
17 testify and clarify.

18 MR. DARR: I'm trying to make sure that
19 we're all on the same page here.

20 A. There has, yeah, there's been in the last
21 couple years, it's been called a codification of the
22 accounting standards and basically the old FASB
23 numbers that many of us who have been around for a
24 while are familiar with like FAS 71 have been now
25 encompassed in other standards.

1 I don't remember the exact number of that
2 standard, but --

3 Q. Let me make it easier then. Forget all
4 that. Did the Commission authorize a deferral of
5 expenses or of revenues?

6 A. They authorized a deferral of revenues in
7 my mind, but then what they also did was they said in
8 the phase-in and in the order that the company could
9 defer expenses to recognize those revenues. That's
10 the mechanism for how you would recognize those
11 deferred revenues. But it's important that, you
12 know, it's deferred revenues that are really at issue
13 here because the company doesn't know what that
14 number is going to be that it's going to be able to
15 collect until it gets out to the end of the ESP
16 period.

17 Q. Right. But -- sorry. Go ahead.

18 A. That's it.

19 Q. Just to be clear, the deferral is of
20 expense, not of revenues, that's what was authorized.

21 A. No. I believe it was an authorization of
22 deferred revenues. But for accounting purposes the
23 way the companies reflected that was deferring
24 expenses on their books.

25 Q. And was that difference, that distinction

1 you're making, was that authorized by the Commission
2 or was that just done by the utility?

3 A. That was authorized by the Commission.

4 Q. Okay. So is your proposal that we go
5 back and change the fuel rate that was applied
6 overall at this time?

7 A. Well, depending what happens at points in
8 time with the deferred revenues, the fuel adjustment
9 clause rate may go up or down depending on the
10 operation of the billing caps.

11 Q. Right. So are you asking if the
12 Commission were to adopt your testimony and your
13 position, that the Commission go back and change the
14 rates over time, the fuel rates over time?

15 A. No. This would be, again, this is a --
16 how can I say it? A postponed revenue, if you will.
17 This is an amount that the company will ultimately --
18 will ultimately be determined at the end of the ESP
19 and then the company will be able to collect through
20 a phase-in rider. So the adjustment is a prospective
21 adjustment. It's not going back. That's why it's
22 not retroactive ratemaking.

23 Q. And you're saying that not as a legal
24 opinion but that's your understanding of how
25 everything works.

1 A. Yes. That's correct.

2 Q. Okay. Let me ask you a question about
3 your position on the universal service fund. Make
4 sure I've got the right page here. I believe it's on
5 page 13.

6 A. Okay.

7 Q. You discuss the need to flow through
8 changes to the universal service fund rider. Do you
9 see that?

10 A. Yes.

11 Q. Is that something that would need to --
12 let me ask this -- strike that. I'll try to be
13 clear.

14 What's your understanding of who oversees
15 the universal service fund?

16 A. I believe it's overseen by the Department
17 of Development.

18 Q. Is it correct that it's collected by
19 utilities but controlled by the Department of
20 Development?

21 A. Well, I believe the Department of
22 Development administers the program, but the
23 utilities collect USF riders, collect, you know, the
24 difference between the PIPP customers' tariff rates
25 and what they actually pay, collect that through the

1 USF rider from other -- from customers.

2 Q. But aren't the funds essentially
3 collected by the utilities but provided to the
4 Department of Development to handle?

5 A. I believe that's correct.

6 Q. So if the Commission were to find the
7 need to do this flow-through that you've described in
8 your testimony, the Department of Development would
9 have to be involved as well?

10 A. Well, I don't think they'd have to be
11 involved. I think, you know, just through their
12 involvement annually with the setting of the USF
13 riders, I mean I think that's the only involvement
14 they would need to have. I mean, you know, basically
15 what the companies would do is when you provided your
16 information to the Department of Development for
17 setting the rates for the next year, in effect you
18 would recognize these adjustments that I've proposed.

19 Q. But it's something that definitely the
20 Department of Development might want to have a say
21 in?

22 A. Well, I can't speak for them. So I don't
23 know.

24 Q. But definitely as a party that oversees
25 the fund, would it be logical to involve them in the

1 decision of how to do that?

2 A. I don't know. I don't know if that's the
3 case or not.

4 Q. You have no opinion on that?

5 A. No.

6 Q. Okay. Let's go to pages 15 and 16 of
7 your testimony. I believe you were referring to this
8 earlier, the other opportunities of deferrals when
9 you were talking about Columbus Southern Power and
10 Ohio Power.

11 A. What line are you on?

12 Q. Specifically if you look on 16, page 16,
13 lines 6 through 9 you discuss a downward adjustment
14 to these other regulatory assets that are eligible
15 for future recovery.

16 A. Yes.

17 Q. Is that what you were speaking about
18 earlier when we were talking about opportunity to
19 recover or offset versus Ohio Power and Columbus
20 Southern Power's deferrals?

21 A. This is the distinction that I was making
22 for Columbus Southern Power, that's right.

23 Q. Okay. Thank you.

24 Now, you mention on lines 5 to 6 here
25 that it's your understanding that customers will not

1 be able to secure a refund of what you're calling the
2 unlawful amounts. Do you see?

3 A. Yes.

4 Q. Is that a legal conclusion or is that in
5 your expertise just what you're used to for
6 ratemaking?

7 A. That's my understanding of retroactive
8 ratemaking.

9 Q. Okay.

10 A. So, therefore, that -- customers wouldn't
11 be able to get a refund.

12 Q. So instead you imposed this alternative
13 of offsetting other deferrals that aren't related to
14 this case; is that correct?

15 A. Yes. Basically what I was trying to do
16 here was to, you know, if there's nothing in ESP to
17 do an offset, then if the Commission decided that it
18 wanted to do something, it would probably have to
19 look outside the ESP if it wanted to strike, as I
20 refer to in my testimony, a just and reasonable
21 result.

22 Q. So you're not representing that there's a
23 traditional mechanism for the Commission to apply
24 something unrelated to a deferral and attach it to
25 that deferral to offset it?

1 A. In this case, no, I'm not.

2 MR. SATTERWHITE: That's all I have.

3 Thank you.

4 EXAMINER PARROT: Any redirect, Mr. Darr?

5 MR. DARR: No, your Honor.

6 EXAMINER PARROT: Very good. Thank you.

7 You're excused, Mr. Bowser. Thank you.

8 MR. DARR: Move IEU Remand Exhibit No. 3.

9 EXAMINER PARROT: Are there any
10 objections to the admission of IEU Remand Exhibit
11 No. 3?

12 MR. SATTERWHITE: No objection.

13 EXAMINER PARROT: IEU Remand Exhibit 3 is
14 admitted into the record subject to the portions that
15 were stricken by the attorney examiner pursuant to
16 her ruling of July 19th. And just for clarity of the
17 record I will identify that those are the portions at
18 page 6, lines 5 through 12; page 11, lines 5 through
19 23; and page 12 at lines 1 through 5, and, again, for
20 clarity Mr. Darr has proffered that testimony today.

21 MR. DARR: Thank you, your Honor.

22 (EXHIBIT ADMITTED INTO EVIDENCE.)

23 EXAMINER PARROT: Let's go off the
24 record.

25 (Discussion off the record.)

1 EXAMINER SEE: Let's go back on the
2 record. For purposes of scheduling rebuttal
3 testimony, AEP-Ohio's rebuttal testimony will be due
4 by the end of business on Monday, July 25th. We will
5 reconvene for the companies' rebuttal testimony on
6 Thursday, July 28th, 10 a.m., in this room.

7 Let's go back off the record.

8 (Discussion off the record.)

9 EXAMINER PARROT: Let's go back on the
10 record. We've agreed to a briefing schedule with
11 simultaneous initial and reply briefs to be filed.
12 The initial briefs are to be filed by August 4th, and
13 the reply briefs by August 12th. And those briefs
14 are to be served electrically on the parties as well
15 as the attorney examiners and filed with the
16 Commission in the usual manner.

17 Is there anything else that we need to
18 discuss today?

19 MR. NOURSE: No, thank you, your Honor.

20 EXAMINER PARROT: Seeing none, we are
21 adjourned until next week. We will reconvene on
22 Thursday, July 28th, at 10 a.m. in this room, 11-A.
23 Thank you.

24 (Thereupon, the hearing was adjourned at
25 2:58 p.m.)

1 CERTIFICATE

2 I do hereby certify that the foregoing is a
3 true and correct transcript of the proceedings taken
4 by me in this matter on Thursday, July 21, 2011, and
5 carefully compared with my original stenographic
6 notes.

7
8 Maria DiPaolo Jones, Registered
9 Diplomat Reporter and CRR and
Notary Public in and for the
State of Ohio.

10 My commission expires June 19, 2016.

11 (MDJ-3873)

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Case No(s). 08-0917-EL-SSO, 08-0918-EL-SSO

Summary: Transcript Transcript of Columbus Southern Power Company and Ohio Power Company hearing held on 07/21/11 - Volume IV electronically filed by Mrs. Jennifer Duffer on behalf of Armstrong & Okey, Inc. and Jones, Maria DiPaolo Mrs.