7-TP-C10 |-CT-TRF

Lance J.M. Steinhart, P.C. Attorney At Law 1720 Windward Concourse Suite 115 Alpharetta, Georgia 30005

Also Admitted in New York and Maryland

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> Telephone: (770) 232-9200 Facsimile: (770) 232-9208 Email: lsteinhart@telecomcounsel.com

May 16, 2011

## VIA OVERNIGHT DELIVERY

Renee J. Jenkins Director of Administration Public Utilities Commission of Ohio 180 E. Broad St. Columbus, OH 43215-3793 (614) 466-3016

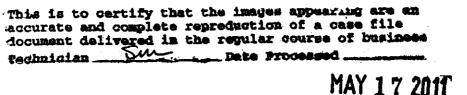
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Re: Value-Added Communications, Inc. and Global Tel\*Link Corporation CIO-Change in Ownership

Dear Ms. Jenkins:

Please be advised that Value-Added Communications, Inc. ("Value-Added") and Global Tel\*Link Corporation ("GTL") (Value-Added and GTL are hereinafter collectively referred to as "Applicants," or individually as an "Applicant") will be undergoing the following transaction: Value-Added to Transfer Control to GTL, as described herein (the "Proposed Transaction"). In connection therewith, we have attached an original and seven (7) copies of a Telecommunications Application Form for Routine Proceedings, and provide the following information:

There are no tariff changes as a result of the Proposed Transaction. In addition, due the nature of the customer base, no notices are being sent to customers, and the Proposed Transaction will be transparent to customers, i.e. inmates at correctional facilities in the State of Ohio.



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# I. <u>Description of the Parties</u>

#### A. Value-Added Communications, Inc.

Value-Added is a privately-held Delaware corporation whose principal offices are located at 3801 E. Plano Parkway, Suite 100, Plano, Texas 75074. Value-Added is engaged in the business of providing managed telecommunications services to inmates of state and county departments of corrections and in owning and operating prison payphones and public payphones. These services enable inmates to communicate with friends, family members, legal counsel and other approved parties outside the correctional facilities. Value-Added provides these services throughout most of the continental United States. Value-Added currently holds the following authorization in the State of Ohio: Interexchange Telecommunication Services; Case No. 93-1107-TP-ACE granted on October 7, 1993. Value-Added currently provides managed inmate services in the State of Ohio.

## **B.** Global Tel\*Link Corporation

GTL is a privately-held Delaware corporation whose principal offices are located at 2609 Cameron Street, Mobile, Alabama 36607. GTL is a wholly-owned direct subsidiary of GTEL Holdings, Inc. GTL is engaged in the business of providing managed telecommunications services to inmates of state and county departments of corrections and in owning and operating prison payphones and public payphones. These services enable inmates to communicate with friends, family members, legal counsel and other approved parties outside the correctional facilities. GTL provides these services throughout most of the continental United States. The Commission issued GTL a Certificate of Public Convenience and Necessity to Provide Competitive Telecommunications Services in the State of Ohio (Certificate Number 90-5632 dated May 4, 1995) in Case No. 94-1983-CT-ACE. The Proposed Transaction will have no effect on GTL's current rates, terms, or conditions for its managed inmate services. Public Utilities Commission of Ohio Page 3 May 16, 2011

### C. GTEL Holdings, Inc.

GTEL Holdings, Inc. is a privately held Delaware corporation whose principal offices are located at 2609 Cameron Street, Mobile, Alabama 36607. GTEL Holdings is a holding company, whose only business activities are conducted through GTL. GTEL Holdings is a wholly owned direct subsidiary of GTEL Acquisition Corp.

# D. GTEL Acquisition Corp.

GTEL Acquisition Corp. is a privately held Delaware corporation whose principal offices are located at 590 Madison Avenue, 41st Floor, New York, New York 10022. GTEL Acquisition Corp. is a holding company, whose only business activities are conducted through GTL. GTEL Acquisition Corp. is wholly owned by GTEL Holding LLC, a privately held Delaware limited liability company whose principal offices are located at 590 Madison Avenue, 41st Floor, New York, New York 10022.

### E. GTEL Holding LLC

GTEL Holding LLC is controlled by a board of managers including the CEO of GTL and other managers appointed by The Veritas Capital Fund III, L.P. and GS Direct, L.L.C. The Veritas Capital Fund III, L.P. is a private equity investment partnership managed by its sole general partner, Veritas Capital Partners III, L.L.C., a Delaware limited liability company. Veritas Capital Partners III, L.L.C. is controlled by its managing member, Robert B. McKeon, the managing member of Veritas Capital Fund Management, L.L.C., d/b/a Veritas Capital. Veritas Capital is a private equity investment firm headquartered in New York. Founded in 1992, Veritas Capital invests in a broad range of companies through buyouts, growth capital investments, and leveraged recapitalizations. The firm's primary objective is to partner with experienced management teams to develop leading companies in their respective markets. In addition to providing long-term capital, the firm works closely with its management partners in creating and executing a well-defined strategic plan that exploits a company's core competencies as well as attractive industry dynamics. Principals at Veritas Capital bring long term investing experience through a variety of economic conditions allowing the firm to apply its skills and capital to a broad spectrum of industries. However, Veritas Capital has developed specific expertise in the defense, aerospace, government services, media/telecommunications, consumer products, and specialty manufacturing industries.

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The Goldman Sachs Group, Inc. owns all of the equity interests in GS Direct, L.L.C. All of the limited partner equity interests in Goldman, Sachs & Co. are held directly or indirectly by The Goldman Sachs Group, Inc., and The Goldman, Sachs & Co. L.L.C. controls Goldman, Sachs & Co. as its sole general partner. All of the equity interests (voting and non-voting) in The Goldman, Sachs & Co. L.L.C. are held by The Goldman Sachs Group, Inc., which is a public company listed on the New York Stock Exchange. GS Direct, L.L.C. invests capital primarily alongside corporate and sponsor clients in situations in which access to its or its affiliates' capital, relationships or advisory services can enhance the value of the investment. The Goldman Sachs Group, Inc., a bank holding company, provides investment banking, securities, and investment management services primarily to corporations, financial institutions, governments, and high-networth individuals worldwide.

# II. Contact Information

Questions and correspondence concerning the Proposed Transaction should be addressed to:

Lance J.M. Steinhart, Esq. Lance J.M. Steinhart, P.C. 1720 Windward Concourse, Suite 115 Alpharetta, Georgia 30005 (770) 232-9200 (Telephone) (770) 232-9208 (Fax) <u>lsteinhart@telecomcounsel.com</u> (E-Mail)

Attorney for GTL

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# III. Description of the Proposed Transaction

GTL and the shareholders of Value-Added have entered into a Stock Purchase Agreement dated as of April 19, 2011 (the "Stock Purchase Agreement"). Pursuant to the terms of the Stock Purchase Agreement, GTL will purchase all of the issued and outstanding shares of the common stock of Value-Added from its shareholders, which represents 100% of the equity interests in Value-Added. The expected date of closing is August 1, 2011; however, the closing is subject to obtaining all necessary state and federal approvals of the Proposed Transaction. Upon consummation of the Proposed Transaction, Value-Added will be a wholly owned subsidiary of GTL.

Following the stock purchase and approval of this Commission, the assets of Value-Added will be transferred to GTL. GTL plans to operate the companies separately for a period of time, until such time as integration can be accomplished in a transparent manner with no negative effect on end users.

The Proposed Transaction will provide Value-Added with greater operating flexibility to pursue operating purposes, including, without limitation, (a) expansion of its telecommunications infrastructure; and (b) improvement of customer service, billing, financial reporting and other management information systems. There will be no impact on Value-Added's current customers, since the Proposed Transaction will be transparent to said customers, and services to Value-Added customers will continue pursuant to the terms and conditions of its tariff on file with the Commission. In addition, it is anticipated that certain key members of the management of Value-Added will remain in place after the Proposed Transaction is consummated.

# IV. Public Interest Considerations

Applicants submit that the Proposed Transaction described herein will serve the public interest. Approval of the Proposed Transaction is in the public interest because it will advance economic efficiency by enabling GTL to expand its own business and achieve economies of scale. These benefits are expected to strengthen GTL's ability to expand their offerings and services to a broader customer base in Ohio. Applicants expect that the Proposed Transaction will enable GTL to strengthen their competitive position to the benefit of Ohio consumers and the telecommunications marketplace.

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Further, as described above and because of the nature of this particular customer base, the Proposed Transaction will be conducted in a manner that will be transparent to customers of Value-Added. Following consummation of the Proposed Transaction, GTL will continue to provide high-quality communications services to Value-Added customers without interruption and without immediate change in rates, terms or conditions.

Applicants emphasize that the Proposed Transaction will be seamless and transparent to Value-Added's customers, and in no event will it result in the discontinuance, reduction, loss, or impairment of service to customers.

I have also enclosed an extra copy of this letter to be date stamped and returned to me in the enclosed, overnight envelope.

If you have any questions or if I may provide you with additional information, please do not hesitate to contact me. Thank you.

Respectfully suppritted,

Lance J.M. Steinhart Attorney for Global Tel\*Link Corporation

cc: David Silverman, Esq.

# The Public Utilities Commission of Ohio TELECOMMUNICATIONS FILING FORM

(Effective: 01/20/2011)

This form is intended to be used with most types of required filings. It provides check boxes with rule references for the most common types of filings. It does not replace or supersede Commission rules in any way.

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In the Matter of the Application of Value-Added Communications, Inc. for a Change in Ownership to Global Tel\*Link Corporation

TRF Docket No. 90 5/90 - CT- TRF Case No. 1 -290

NOTE: Unless you have reserved a Case #, leave the "Case No" fields BLANK.

Name of Registrant(s): DBA(s) of Registrant(s):	Value-Added Communications, Inc.	
Address of Registrant(s):	3801 E. Plano Parkway, Suite 100, Plano, Texas 75074	
Company Web Address:	www.vaci.com	
Regulatory Contact Person(s): Regulatory Contact Person's Em	Cheryl Cook, Manager, Regulatory AffairsPhone: (972) 535-3319ail Address:cheryl.cook@vaci.com	Fax: (972) 238-0022
-	rt: Cheryl Cook, Manager, Regulatory Affairs and Kermit D. Heaton, EVP, Corporate Administration ) :	Phone: (972) 535-3319 Phone: (972) 535-3342
Consumer Contact Information: Address (if different from above	Kermit D. Heaton, EVP, Corporate Administration ):	Phone:(972) 535-3342
Name of Registrant(s): DBA(s) of Registrant(s):	Global Tel*Link Corporation	
Address of Registrant(s):	2609 Cameron Street, Mobile, Alabama 36607	
Company Web Address:	www.gtl.net	
Regulatory Contact Person(s): Regulatory Contact Person's Err	•	5 Fax: (251) 473-4588
Contact Person for Annual Repo	rt: Dorothy Cukier, Corporate Counsel - Executive Director, External Affairs	Phone: (703) 955-3915
Address (if different from above	): 12021 Sunset Hills Road, Ste. 100, Reston, Virginia 20190	
Consumer Contact Information:	Margaret Philips, Customer Service Contact	Phone: (251) 479-4500 or (877) 650-4249
Address (if different from above	):	

Motion for protective order included with filing?  $\Box$  Yes  $\boxtimes$  No Motion for waiver(s) filed affecting this case?  $\Box$  Yes  $\boxtimes$  No [Note: Waivers may toll any automatic timeframe.]

#### Notes:

Section I and II are Pursuant to Chapter 4901:1-6 OAC

Section III – Carrier to Carrier is Pursuant to  $\underline{4901:1-7}$  OAC, and Wireless is Pursuant to  $\underline{4901:1-6-24}$  OAC. Section IV – Attestation

(1) Indicate the Carrier Type and the reason for submitting this form by checking the boxes below.

(2) For requirements for various applications, see the identified section of Ohio Administrative Code Section 4901 and/or the supplemental application form noted.

(3) Information regarding the number of copies required by the Commission may be obtained from the Commission's web site at <u>www.puco.ohio.gov</u> under the docketing information system section, by calling the docketing division at 614-466-4095, or by visiting the docketing division at the offices of the Commission.

(4) An Incumbent Local Exchange Carrier (ILEC) offering basic local exchange service (BLES) outside its traditional service area should choose CLEC designation when proposing to offer BLES outside its traditional service area or when proposing to make changes to that service.

## All Filings that result in a change to one or more tariff pages require, at a minimum, the following exhibits.

Exhibit	Description:
A	The tariff pages subject to the proposed change(s) as they exist before the change(s)
В	The Tariff pages subject to the proposed change(s), reflecting the change, with the change(s) marked in the right margin.
С	A short description of the nature of the change(s), the intent of the change(s), and the customers affected.
D	A copy of the notice provided to customers, along with an affidavit that the notice was provided according to the applicable rule(s).

# Section I - Part I - Common Filings

Carrier Type Other (explain below)	For Profit ILEC	Not For Profit ILEC	
Change terms & conditions of existing BLES	ATA <u>1-6-14(H)</u> (Auto 30 days)	ATA <u>1-6-14(H)</u> (Auto 30 days)	ATA <u>1-6-14(H)</u> (Auto 30 days)
Introduce non-recurring charge, surcharge, or fee to BLES			☐ ATA <u>1-6-14(H)</u> (Auto 30 days)
Introduce or Increase Late Payment	ATA <u>1-6-14(1)</u> (Auto 30 days)	ATA <u>1-6-14(1)</u> (Auto 30 days)	ATA <u>1-6-14(1)</u> (Auto 30 days)
Revisions to BLES Cap.	[] ZTA <u>1-6-14(F)</u> (0 day Notice)		
Introduce BLES or expand local service area (calling area)	ZTA <u>1-6-14(H)</u> (0 day Notice)	<b>ZTA</b> <u>1-6-14(H)</u> (0 day Notice)	ZTA <u>1-6-14(H)</u> (0 day Notice)
Notice of no obligation to construct facilities and provide BLES	ZTA <u>1-6-27(C)</u> (0 day Notice)	☐ ZTA <u>1-6-27(C)</u> (0 day Notice)	
Change BLES Rates	TRF <u>1-6-14(F)</u> (0 day Notice)	☐ TRF <u>1-6-14(F)(4)</u> (0 day Notice)	TRF <u>1-6-14(G)</u> (0 day Notice)
To obtain BLES pricing flexibility	□ BLS <u>1-6-14</u> ( <u>C)(1)(c)</u> (Auto 30 days)		
Change in boundary	ACB <u>1-6-32</u> (Auto 14 days)	ACB <u>1-6-32</u> (Auto 14 days)	
Expand service operation area			TRF <u>1-6-08(G)(0</u> day)
BLES withdrawal			ZTA <u>1-6-25(B)</u> (0 day Notice)
Other* (explain)			

# Section I – Part II – Customer Notification Offerings Pursuant to Chapter 4901:1-6-7 OAC

Type of Notice	Direct Mail	Bill Insert	Bill Notation	Electronic Mail
15-day Notice				
30-day Notice				
Date Notice Sent:				

# Section I – Part III – IOS Offerings Pursuant to Chapter 4901:1-6-22 OAC

IOS	Introduce New	Tariff Change	Price Change	Withdraw

# Section II - Part I - Carrier Certification - Pursuant to Chapter 4901:1-6-08, 09 & 10 OAC

Certification	ILEC	CLEC	Carrier's Not	CESTC	CETC
	(Out of Territory)		Offering BLES		
* See Supplemental	ACE <u>1-6-08</u>	ACE <u>1-6-08</u>	ACE <u>1-6-</u> 08	ACE <u>1-6-</u> 10	UNC <u>1-6-</u> 09
form	* (Auto 30- day)	*(Auto 30 day)	*(Auto 30 day)	_ (Auto 30 day)	*(Non-Auto)

\*Supplemental Certification forms can be found on the Commission Web Page.

# Section II -- Part II -- Certificate Status & Procedural

Certificate Status	ILEC	CLEC	Carrier's Not Offering BLES
Abandon all Services		ABN <u>1-6-26</u> (Auto 30 days)	ABN <u>1-6-26</u> (Auto 30 days)
Change of Official Name *	ACN <u>1-6-29(B)</u>	ACN <u>1-6-29(B)</u>	CIO <u>1-6-29(C)</u>
	(Auto 30 days)	(Auto 30 days)	(0 day Notice)
Change in Ownership *	ACO <u>1-6-29(E)</u> (Auto 30 days)	ACO <u>1-6-29(E)</u> (Auto 30 days)	<ul> <li>☐ CIO <u>1-6-29(C)</u></li> <li>(0 day Notice)</li> </ul>
Merger *	AMT <u>1-6-29(E)</u>	AMT <u>1-6-29(E)</u>	CIO <u>1-6-29(C)</u>
	(Auto 30 days)	(Auto 30 days)	(0 day Notice)
Transfer a Certificate *	ATC <u>1-6-29(B)</u>	ATC <u>1-6-29(B)</u>	CIO <u>1-6-29(C)</u>
	(Auto 30 days)	(Auto 30 days)	(0 day Notice)
Transaction for transfer or lease of property, plant or business *	ATR <u>1-6-29(B)</u>	ATR <u>1-6-29(B)</u>	CIO <u>1-6-29(C)</u>
	(Auto 30 days)	(Auto 30 days)	(0 day Notice)

\* Other exhibits may be required under the applicable rule(s). ACN, ACO, AMT, ATC, ATR and CIO applications see <u>the 4901:1-6-29 Filing Requirements on the Commission's Web Page</u> for a complete list of exhibits.

## Section III - Carrier to Carrier (Pursuant to 4901:1-7), and Wireless (Pursuant to 4901:1-6-24)

Carrier to Carrier	ILEC	CLEC
Interconnection agreement, or amendment to an approved agreement	□ NAG <u>1-7-07</u> (Auto 90 day)	NAG <u>1-7-07</u> (Auto 90 day)
Request for Arbitration	ARB <u>1-7-09</u> (Non-Auto)	ARB <u>1-7-09</u> (Non-Auto)
Introduce or change c-t-c service tariffs,	ATA <u>1-7-14</u> (Auto 30 day)	ATA <u>1-7-14</u> (Auto 30 day)
Request rural carrier exemption, rural carrier suspension or modification	UNC <u>1-7-04</u> or 05 (Non-Auto)	
Changes in rates, terms & conditions to Pole Attachment, Conduit Occupancy and Rights- of-Way.	UNC 1-7-23(B) (Non-Auto)	
Wireless Providers See <u>4901:1-6-24</u>	RCC [Registration & Change in Operations]	NAG Interconnection Agreement or

#### Section IV. - Attestation

#### Registrant hereby attests to its compliance with pertinent entries and orders issued by the Commission.

#### <u>AFFIDAVIT</u>

#### **Compliance with Commission Rules and Service Standards**

1 am an officer/agent of the applicant corporation, \_\_\_\_\_\_, and am authorized to make this statement on its behalf.

 $\Box$ 1 attest that these tariffs comply with all applicable rules, including the Minimum Telephone Service Standards (MTSS) Pursuant to Chapter 4901:1-5 OAC for the state of Ohio. 1 understand that tariff notification filings do not unply Commission approval and that the Commission's rules, including the Minimum Telephone Service Standards, as modified and clarified from time to time, supersede any contradictory provisions in our tariff. We will fully comply with the rules of the state of Ohio and understand that noncompliance can result in various penalties, including the suspension of our certificate to operate within the state of Ohio.

L fattest that customer notices accompanying this filing form were sent to affected customers, as specified in Section II, in accordance with Rule 4901:1-6-7. Onto Administrative Code.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on

\*This affiduxit is required for every tariff-affecting filing — It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.

#### **VERIFICATION**

1. Kernitt D. Heaton, Executive Vice President of Value-Added Communications, Inc., verify that I have utilized the Telecommunications Application Form for Routine Proceedings provided by the Commission and that all of the information submitted here, and all additional information submitted in conjection with this case, are true and correct to the best of my knowledge.

Kermit D. Heaton, Executive Vice President -

5/11/2011

\*Verification is required for every filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.

#### VERIFICATION

1. Teresa L. Ridgeway, Secretary of Global Tel\*Link Corporation, verify that I have utilized the Telecommunications Application Form for Routine Proceedings provided by the Commission and that all of the information submitted here, and all additional information submitted in connection with this case, are true and correct to the best of my knowledge.

Teresa I., Ridgeway, Secretary

Date

\*Verification is required for every filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.

Send your completed Application Form, including all required attachments as well as the required number of copies, to:

#### Public Utilities Commission of Ohio Attention: Docketing Division 180 East Broad Street, Columbus, OH 43215-3793 Or

Make such filing electronically as directed in Case No 06-900-AU-WVR

OH CIO

Registrant hereby attests to its compliance with pertinent entries and orders issued by the Commission.

# <u>AFFIDAVIT</u>

#### **Compliance with Commission Rules and Service Standards**

I am an officer/agent of the applicant corporation, \_\_\_\_\_, and am authorized to make this statement on its behalf.

 $\Box$ I attest that these tariffs comply with all applicable rules, including the Minimum Telephone Service Standards (MTSS) Pursuant to Chapter 4901:1-5 OAC for the state of Ohio. I understand that tariff notification filings do not imply Commission approval and that the Commission's rules, including the Minimum Telephone Service Standards, as modified and clarified from time to time, supersede any contradictory provisions in our tariff. We will fully comply with the rules of the state of Ohio and understand that noncompliance can result in various penalties, including the suspension of our certificate to operate within the state of Ohio.

I attest that customer notices accompanying this filing form were sent to affected customers, as specified in Section II, in accordance with Rule 4901:1-6-7, Ohio Administrative Code.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on

\*This affidavit is required for every tariff-affecting filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.

### **VERIFICATION**

I, Kermit D. Heaton, Executive Vice President of Value-Added Communications, Inc., verify that I have utilized the Telecommunications Application Form for Routine Proceedings provided by the Commission and that all of the information submitted here, and all additional information submitted in connection with this case, are true and correct to the best of my knowledge.

Kermit D. Heaton, Executive Vice President

\*Verification is required for every filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.

Date

#### **VERIFICATION**

I, Teresa L. Ridgeway, Secretary of Global Tel\*Link Corporation, verify that I have utilized the Telecommunications Application Form for Routine Proceedings provided by the Commission and that all of the information submitted here, and all additional information submitted in connection with this case, are true and correct to the best of my knowledge.

Teresa \_\_\_ Ridgewa Secretary

\*Verification is required for every filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.

Send your completed Application Form, including all required attachments as well as the required number of copies, to:

Public Utilities Commission of Ohio Attention: Docketing Division 180 East Broad Street, Columbus, OH 43215-3793 Or Make such filing electronically as directed in Case No 06-900-AU-WVR

OH CIO

# United States of America State of Ohio Office of the Secretary of State

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show VALUE-ADDED COMMUNICATIONS, INC., a Delaware corporation, having qualified to do business within the State of Ohio on August 20, 1993 under License No. 851849 is currently in GOOD STANDING upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 16th day of May, A.D. 2011

**Ohio Secretary of State** 

Validation Number: V2011136M66174

# United States of America State of Ohio Office of the Secretary of State

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show GLOBAL TEL\*LINK CORPORATION, a Delaware corporation, having qualified to do business within the State of Ohio on September 03, 1992 under License No. 826963 is currently in GOOD STANDING upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 16th day of May, A.D. 2011

**Ohio Secretary of State** 

Validation Number: V2011136MD7A05