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March 17, 2011

Case Number: 11-1209-GA-AGG

Request a Motion for a Protective Order under Ohio Code 4901-1-24 Paragraph D with regards to T.E.S. Energy Services, L.P's CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS / AGGREGATORS.

T.E.S. Energy Services, L.P (TES) officially requests that Exhibit C-5 "Forecasted Financial Statements" and Exhibit C-7 "Credit Report" be ruled proprietary & confidential. TES is a privately held company that has competitors all over the United States. The attached financial information is TES's official internal accounting information. Publishing this information publically, could give an unfair competitive advantage to other energy management companies.

Please let me know if you have any questions or comments.

Officially submitted,

Linda Graham, Office Manager

Attachments:

Exhibit C-5 "Forecasted Financial Statements" and Exhibit C-7 "Credit Report"



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## Exhibit C-5 Forecasted Financial Statements

## T.E.S. ENERGY SERVICES, L.P.

We would like to make the following comments regarding 2011.

- 1. Today's date is 3/17/11. When we submit our completed application for our broker's license, we have been told it takes some 90 days for the process. That puts the date around 7/1/2011.
- 2. Once we receive our license to transact, we will be addressing our national accounts: Sally's Beauty Supply, ClubCorp USA, ProLogis to execute energy contracts. That is approximately a 60-day process at best.
- 3. Once our customer is in contract it's estimated our commission payments take another 60 to 90 days to receive.
- 4. In conclusion, we will incur expenses with little or no income in 2011. We will be in a start up mode.

Sincerely,

Brian Markham,

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President

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## **CONFIDENTIAL**

Exhibit C-5

& Exhibit C-7