January 24, 2011

PUCO Case # 10-176-EL-ATA Fax # 614-466-0313

From: Thomas and Janice Garvey

1401 Erieview Dr Madison, OH 44057

To the PUCO

Attached is a letter we have received from our realtor in regards to our all electric home. We would like this filed in case #10-176-EL-ATA.

Thank you,

Thomas and Janice Garvey

2011 JAN 24 AMID: 46



January 17, 2011

Re:

1401 Erieview Drive in Madison, OH 44057

The economic impact of electrical service pricing

To Whom it May Concern:

I am a licensed real estate broker, own and operate a brokerage firm with 31 associates and actively work with buyers and sellers. My firm has averaged approximately 550 sales per year in recent years. I have personally produced at an average of 50 sales per year in recent years and have been a licensed real estate broker since 1984. I represented Thomas and Janice Garvey in the purchase of their home (as referenced above) back in 2000.

When considering a purchase of the above referenced home, Mr. & Mrs. Garvey expressed concern about the electric heating system and requested a history of billing from the seller. Based upon said history and the understanding that all of the homes on Erieview Drive benefitted from discounted electrical service pricing from The Illuminating Company, Mr. & Mrs. Garvey concluded that their housing budget was comfortable and proceeded with the purchase. It is my understanding that The Illuminating Company had recently decided to terminate the long term, discounted, electrical service pricing on Erieview Drive. Mr. & Mrs. Garvey are not only concerned about the significant increase on their overall housing budget but also the economic impact that this increased pricing will have on the value of their home.

Please note that the Garvey's home does not have a basement yet a slab foundation, the home does not have ductwork or a furnace yet electric baseboard heating and that the discounted electrical service rates were carefully considered when the builder designed and constructed the subject property. Natural gas service is not available on Erieview Drive. If Mr. & Mrs. Garvey were to place their current home on the market, prospective buyers would raise concern about the energy efficiency and costs associated with the electric heating. Mr. & Mrs. Garvey raised the same concern when they were considering the home in 2000 but they may no longer be able to promote the discounted electrical service rate. Clearly, the increased electrical service pricing adversely affects the overall cost of housing on Erieview Drive and therefore, the appeal and value of the subject property. Based upon a few projections on increased electrical service pricing assumptions and current interest rates, I have summarized the economic impact on the Fair Market Value of their home — see page 2.

RE/MAX Results 9954 Johnnycake Ridge Road Concord Township, Ohio 44077

Office: (440) 354-3334 Fax: (440) 354-6654

Website: www.remax-results-concord-ohio.com



Assumption #1: increased electrical service pricing equivalent to \$200 per month

\$200 / 5.37 (factor for 5%, 30 year amortization) = \$37,000. This means that a \$200/M increase to the housing budget is equivalent to borrowing \$37,000 at 5% interest rate with a 30 year amortization.

Assumption #2: increased electrical service pricing equivalent to \$300 per month

\$300 / 5.37 (factor for 5%, 30 year amortization) = \$56,000. This means that a \$300/M increase to the housing budget is equivalent to borrowing \$56,000 at 5% interest rate with a 30 year amortization.

Summation: Buyers carefully consider the overall costs of housing and energy efficiency is a large component of their budgeting. The proposed increase in electrical service costs for the subject property will make it significantly less attractive than competitive listings that offer greater energy efficiency. Arguably, a buyer could purchase a significantly more expensive home yet have the same overall housing costs or budget per month. The elimination of the long term, discounted electrical service rate will not only result in greater costs for the homeowners but will adversely affect or decrease the property values on Erieview Drive.

Respectfully submitted,

Dennis Falvey, Broker

RE/MAX Results

Property Detail Report

Subject Property

1401 Erieview Dr Madison, OH 44057-1523 Madison Two - Lake County



Owner Info:

Owner Name: Garvey Thomas A

Owner Name 2 : Garvey Janice M

Tax Billing Address: 1401 Erieview Dr (no mail)

- And Andrew Company (Andrew Company (Andrew Company) (

Tax Billing City & State: Madison OH

Location Info:

School District : Madison Local

Subdivision: Erieview Estates

Tax Info:

Tax ID: 01-A-090-B-00-022-0

Tax Year : 2009 Annual Tex : \$1,683

Homestead: Homestead

Assessment Year: 2009

Land Assessment: \$23,420

Improved Assessment: \$97,480

Characteristics:

Lot Frontage: 90

Porch: Open Concrete/Masonry

Porch

Patio Type: Concrete/Masonry Patio

Garage Type : Garage

Roof Type: Gable

Roof Material: Asphalt

Roof Shape : Gable

Condition: Good

Total Units: 1

Total Rooms : 5

Full Baths: 2

Topography: Flat/Level

Other Rooms: Family Room

of Buildings: 1

Last Market Sale:

Recording Date ; 01/12/2000

Settle Date : 01/11/2000

Sale Price : \$112,000

Document No : 1389

Deed Type: Warranty Deed

Tax Billing Zip: 44057

Tax Billing Zip+4: 1523

State Use: Single Family Resid

Universal Land Use: SFR

Census Tract: 2069.00

Zoning: R-2

Total Assessment: \$120,900

% Improv : 81% Tax Area: 01

Tax Appraisal Area: 01

Legal Description ; L 22 A Erieview Estates

91.41

Lot Number: 22

Lot Depth: 145

Lo! Acres : .2996

Lot Shape: IRREGULAR

Garage Sq Ft : 528

Style: Ranch

Approximate Finished SqFt: 1,272

Stories: 1

Exterior : Aluminum/Vinyl

Foundation: Slab Bedrooms: 3

Year Built : 1993

Heat Type: Heated

Water : Public

Sewer: Public Service

Owner Name: Garvey Thomas A Owner Name 2 : Garvey Janice M

Seller : Horn Brian E & Jennifer H

More History

Price Per Sq Ft : \$88.05

Sales History:

Recording Date : 01/12/2000

Sale Price : \$112,000

Buyer Name: Carvey Thomas A &

Janice M

01/12/2000

\$112,000

Garvey Thomas A

07/12/1995

09/15/1993 \$95,000 \$88,500

Hom Srian E & Jennifor H

2 of 2

Hom Jennifer H Garvey Janice M Buyer Name 2 : Carvey Janice M . David & Sons Inc Menmuir Todd L Brian E Horn Seller Name: Horn Brian E& Jennifer H 906-1232 1135-148 Document No : 1389 **Grant Deed Grant Deed** Joint Document Type: Warranty Deed Survivorship/Right Of Mortgage History: 01/27/1998 Mortgage Date : 04/07/2000 01/12/2000 09/29/1999 \$92,216 \$17,000 Mortgage Amit: \$90,000 Countrywide Hm Metropolitan Bk&Tr Mortgage Lendor: Fifth Third Bk/Ne Oh Lender Unknown Lns inc Fhe Conventional Mortgage Type; Conventional Borrower 1 : Garvey Thomas A & Hom Brian E & Hom Brian E & Janice M Jennifer H Jennifer H Features: Extra Features Description Sq Ft Number Width Depth Extra Fea Yr Bit Value Frame Garage : 528 Open Masonry Parch : 112 Enclosed Frame Porch : 120 Conc/Mas Patio: 100 Stoop: 16

> Courtery of Dennis Falvey* NEOHREX

The data within this report is compiled by Coretogic from public and private sources, if desired, the accuracy of the data contained herein can be independently verified by the recipient of this report with the applicable county or municipality.