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1
         BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO
 2
 3
     In the Matter of the
    Application of Duke
    Energy Ohio for Approval:
     of a Market Rate Offer to :
    Conduct a Competitive
 5
    Bidding Process for : Case No. 10-2586-EL-SSO Standard Service Offer :
    Standard Service Offer
 6
    Electric Generation
 7
    Supply, Accounting
    Modifications, and Tariffs:
     for Generation Service. :
 8
 9
10
                           PROCEEDINGS
11
    before Ms. Katie Stenman and Ms. Christine M.T.
12
    Pirik, Hearing Examiners, at the Public Utilities
    Commission of Ohio, 180 East Broad Street, Room 11-A,
13
14
    Columbus, Ohio, called at 9:00 a.m. on Wednesday,
15
    January 12, 2011.
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                           VOLUME II
18
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20
21
22
                     ARMSTRONG & OKEY, INC.
                222 East Town Street, 2nd Floor
2.3
                     Columbus, Ohio 43215
                (614) 224-9481 - (800) 223-9481
24
                      Fax - (614) 224-5724
25
```

```
245
 1
     APPEARANCES:
 2
            Ms. Amy B. Spiller
            Associate General Counsel
 3
            Duke Energy Corporation
            and Ms. Elizabeth H. Watts
            Assistant General Counsel
 4
            Room 2500, ATII
 5
            139 East Fourth Street
            Cincinnati, Ohio 45201-0960
 6
            Mr. Rocco O. D'Ascenzo
            Senior Counsel
 7
            Duke Energy Business Services, Inc.
 8
            139 East Fourth Street
            Cincinnati, Ohio 43201-0960
 9
                 On behalf of Duke Energy-Ohio.
10
            Kravitz, Brown & Dortch, LLC
            By Mr. Michael D. Dortch
11
            65 East State Street, Suite 200
12
            Columbus, Ohio 43215
13
                 On behalf of Duke Energy Retail Services.
14
            Vorys, Sater, Seymour & Pease, LLP
            By mr. M. Howard Petricoff
15
            Mr. Stephen M. Howard
            Ms. Lija Kaleps-Clark
16
            52 East Gay Street
            Columbus, Ohio 43216-1008
17
                 On behalf of Constellation NewEnergy,
                 Constellation Commodities Group, and the
18
                 Retail Energy Suppliers Association.
19
            Mr. Mark A. Hayden
20
            FirstEnergy
            76 South Main Street
21
            Akron, Ohio 44308
22
            Jones Day
            By Mr. Grant W. Garber
23
            Mr. David A. Kutik
            North Point
24
            901 Lakeside Avenue
            Cleveland, Ohio 44114
25
```

```
246
     APPEARANCES (Continued):
 1
 2
            McNees, Wallace & Nurick, LLC
            By Mr. Samuel C. Randazzo
 3
            Mr. Joseph E. Oliker
            Fifth Third Center, Suite 1700
 4
            21 East State Street
            Columbus, Ohio 43215-4288
 5
                 On behalf of Industrial Energy Users of
 6
                 Ohio.
 7
            Janine L. Migden-Ostrander
            Ohio Consumers' Counsel
 8
            By ms. Ann M. Hotz
            Ms. Jody M. Kyler
 9
            Mr. Richard C. Reese
            Assistant Consumers' Counsel
            10 West Broad Street, Suite 1800
10
            Columbus, Ohio 43215-3485
11
                 On behalf of the residential customers
12
                 of Duke Energy-Ohio.
            Ms. Colleen L. Mooney
13
            Mr. David C. Rinebolt
14
            231 West Lima Street
            Findlay, Ohio 45839-1793
15
                 On behalf of Ohio Partners for Affordable
16
                 Energy.
17
            Chester, Willcox & Saxbe, LLP
            By Mr. John W. Bentine
            Mr. Mark S. Yurick
18
            65 East State Street, Suite 1000
19
            Columbus, Ohio 43215-4213
20
                 On behalf of Kroger Company.
21
            Boehm, Kurtz & Lowry
            By Mr. David F. Boehm
22
            Mr. Michael Kurtz
            36 East Seventh Street, Suite 1510
23
            Cincinnati, Ohio 45202
24
                 On behalf of Ohio Energy Group, Inc.
25
```

```
247
    APPEARANCES (Continued):
 1
 2
            Mike DeWine, Ohio Attorney General
            Public Utilities Section
 3
            By Mr. John H. Jones
            Mr. Steven Logan Beeler
 4
            Assistant Attorneys General
            180 East Broad Street, 6th Floor
 5
            Columbus, Ohio 43215-3793
 6
                 On behalf of the staff of the Public
                 Utilities Commission of Ohio.
 7
            Bricker & Eckler, LLP
 8
            By Mr. Christopher M. Montgomery
            Mr. Terrence O'Donnell
            100 South Third Street
 9
            Columbus, Ohio 43215-4291
10
                 On behalf of Ohio Advanced Energy.
11
            Bricker & Eckler, LLP
            By Mr. Thomas J. O'Brien
12
            100 South Third Street
            Columbus, Ohio 43215
13
14
                 On behalf of the City of Cincinnati.
15
            Bricker & Eckler, LLP
            By Mr. Matthew W. Warnock
16
            100 South Third Street
            Columbus, Ohio 43215-4291
17
            Mr. Kevin Schmidt
18
            33 North High Street
            Columbus, Ohio 43215
19
                 On behalf of Ohio Manufacturers
20
                 Association.
            Law Office of Douglas E. Hart
21
            By Mr. Douglas E. Hart
22
            441 Vine Street, Suite 4192
            Cincinnati, Ohio 45202
2.3
                 On behalf of the Greater Cincinnati
                 Health Council and Eagle Energy, LLC.
24
25
```

```
248
    APPEARANCES (continued):
 1
 2
            Mr. Will Reisinger
            Mr. Nolan Moser
 3
            1207 Grandview Avenue, Suite 201
            Columbus, Ohio 43212
 4
                 On behalf of the Ohio Environmental
 5
                 Council.
 6
            Behrens, Taylor, Wheeler & Chamberlain
            By Mr. Rick D. Chamberlain
 7
            Six Northeast 63rd Street, Suite 400
            Santa Fe North Building
            Oklahoma City, Oklahoma 73105
 8
 9
            Roetzel & Andress
            By Mr. Kevin J. Osterkamp
            155 East Broad Street, 12th Floor
10
            Columbus, Ohio 43215
11
                 On behalf of Wal-Mart Stores East, LP and
12
                 Sam's East, Inc.
13
            Bell & Royer Co., LPA
            By Mr. Barth E. Royer
14
            33 South Grant Avenue
            Columbus, Ohio 43215-3900
15
                 On behalf of Dominion Retail, Inc.
16
            Ms. Anne M. Vogel
17
            American Electric Power
            1 Riverside Plaza
            Columbus, Ohio 43215
18
19
                 On behalf of AEP Retail Energy Partners,
                 LLC.
20
            Ms. Erin C. Miller
21
            Mr. Matthew J. Satterwhite
            American Electric Power
22
            1 Riverside Plaza
            Columbus, Ohio 43215
2.3
                 On behalf of Ohio Power Company and
24
                 Columbus Southern Power Company.
25
```

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1 Tuesday Morning Session, 2 January 11, 2011. 3 4 EXAMINER STENMAN: Let's go on the 5 This is the continuation of the hearing in record. 6 In the Matter of the Application of Duke Energy-Ohio, Inc. for Approval of a Market Rate Offer to Conduct a 7 8 Competitive Bidding Process for a Standard Service 9 Offer Electric Generation Supply, Accounting Modifications, and Tariffs for Generation Service, 10 11 Case Number 10-2586-EL-SSO. Let's start with the appearance of the 12 13 parties beginning with the company and then we'll 14 just go around the table. 15 MS. SPILLER: Good morning, your Honors. 16 Amy Spiller, Rocco D'Ascenzo, and Elizabeth Watts on 17 behalf of Duke Energy-Ohio, 139 East Fourth Street, Cincinnati, 45202. 18 19 Thank you, your Honor. MR. PETRICOFF: 20 On behalf of Constellation NewEnergy, Constellation 21 Commodities Group, and the Retail Energy Suppliers 2.2 Association, Howard Petricoff and Lija Kaleps-Clark 23 from the law firm of Vorys, Sater, Seymour & Pease, 24 52 East Gay Street, Columbus. 25 EXAMINER STENMAN: Thank you.

```
1
                 MR. REISINGER: Good morning, your Honor.
2
    On behalf of the Ohio Environmental Council, William
    Reisinger and Nolan Moser, 1207 Grandview Avenue,
3
     Suite 201, Columbus, Ohio, 43212.
4
5
                 EXAMINER STENMAN: Thank you.
                 MR. HAYDEN: Good morning, your Honors.
6
7
    On behalf of FirstEnergy Solutions, Mark Hayden, and
8
     from the law firm of Jones Day, David Kutik and Grant
9
     Garber.
                 MR. KURTZ: For the Ohio Energy Group,
10
    Mike Kurtz, Boehm, Kurtz & Lowry, 1510 URS Center,
11
12
    Cincinnati, Ohio.
13
                 EXAMINER STENMAN: Thank you.
                 MS. HOTZ: On behalf of the residential
14
    customers of Duke Energy-Ohio, the Ohio Consumers'
15
16
    Counsel, Janine Migden-Ostrander, by Ann Hotz, Rick
17
    Reese, and Jody Kyler, 10 West Broad Street,
    Columbus, Ohio 43215.
18
19
                 MS. MOONEY: On behalf of Ohio Partners
20
     for Affordable Energy, Colleen L. Mooney, David C.
```

Rinebolt, 231 West Lima Street, Findlay, Ohio.

MR. YURICK: Good morning, your Honors.

On behalf of Kroger Company, Mark Yurick, the law

firm of Chester, Willcox & Saxbe, also entering

appearances on behalf of John Bentine and Matt White.

21

2.2

23

24

MR. OLIKER: On behalf of Industrial

Energy Users-Ohio, my name is Joseph Oliker, and I'm
also entering the appearance of Sam Randazzo, of the
law firm of McNees, Wallace & Nurick, 21 East State
Street, Columbus, Ohio, 43215.

MR. JONES: Good morning, your Honors.

On behalf of the Commission staff, Ohio Attorney

2.2

On behalf of the Commission staff, Ohio Attorney General Mike DeWine, Assistant Attorneys General Steve Beeler, John Jones, 180 East Broad Street, Columbus, Ohio, 43215.

MR. HART: On behalf of The Greater Cincinnati Health Council and Eagle Energy, LLC, Douglas L. Hart.

EXAMINER STENMAN: Thank you.

MR. MONTGOMERY: Good morning, your Honors. On behalf of Ohio Advanced Energy, Chris Montgomery and Terrence O'Donnell, the law firm of Bricker & Eckler, 100 South Third Street, Columbus, Ohio, 43215.

EXAMINER STENMAN: Thank you.

MR. MILLER: Good morning, your Honors. On behalf of Columbus Southern Power and Ohio Power Company, Erin Miller. I'd like to also enter the appearance of Matt Satterwhite, 1 Riverside Plaza Columbus, Ohio, 42215.

1 EXAMINER STENMAN: Thank you.

Is there anyone that we missed?

(No response.)

2.2

EXAMINER STENMAN: Okay. Moving on to Ms. Spiller, you had an issue with regard to one of the exhibits that was discussed yesterday?

MS. SPILLER: Yes, your Honor, thank you. And if I may approach.

EXAMINER STENMAN: Yes.

MS. SPILLER: I will present what we will offer as Exhibit B-1 in this proceeding. It is an auction schedule that is attached, copies for counsel, that is attached to Exhibit 3 -- strike that.

Attachment B to Duke Energy-Ohio Exhibit 3, which is the application, is an auction schedule. As filed that Attachment B shows various tranches as well as schedules commencing 2011 through 2018. The first year shows a term of 17 months running from January 2012 through the end of May 2013. That was the as-filed version of Attachment B.

What has been marked as Attachment B-1 to this proceeding is a preliminary draft of the auction schedule, one of the notable differences between this document and the Attachment B as filed is that there

is an incorrect demarcation of the bar graph for the first year.

Although the language reflects a contract duration of 17 months and ten tranches, the bar graph reflects a duration of January 2012 through May of 2013, which is not what the company is proposing. We are not proposing that that first term actually be 29 months.

As a result of that bar graph extending too far or into 2014, all of the bar graphs below that, save the second year, have different tranche sizes.

Mr. Lee yesterday was asked questions by Ann Hotz, counsel for the OCC, regarding the amount of load that would be auctioned off in year 3 of the auction asking whether that would be 80 tranches.

Mr. Lee referred to what has been identified as Attachment B-1 indicating that the auction load for that year would be 90 tranches pursuant to what he was referring to.

So we would simply, for clarity of the record, and to align the witness testimony with the exhibits, offer Exhibit B-1 and then certainly call to the Bench and counsel's attention the differences between what was as-filed and what was discussed

```
yesterday.
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2.2

EXAMINER STENMAN: Just to be sure the record is clear, Exhibit B that was filed with the application is the correct version of this document?

MS. SPILLER: Yes, your Honor.

EXAMINER STENMAN: This is a prior draft.

MS. SPILLER: Yes, your Honor.

EXAMINER STENMAN: Okay. As long as anyone with questions regarding B-1 has the opportunity to re-call the witness if need be, I'm assuming that he will be available if he is re-called?

MS. SPILLER: We would certainly reproduce Mr. Lee for further examination, my only caveat is that I would need some advanced notice. He is currently snowbound in DC on his way back to Boston, so to the extent we need to arrange for different travel to get him to Columbus, I would just appreciate some notice to coordinate that with him.

EXAMINER STENMAN: Does anyone have any plans to re-call Mr. Lee? No? Okay.

Moving on, we have some confidential documents that we were discussing yesterday. Duke has kindly provided the Bench with its proposed redactions. Let's begin by going through the first

```
six documents that we were provided yesterday by IEU.
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2.2

With respect to documents 1, 2 -- 1 and 2, the Bench agrees with Duke's proposed redactions. With regard to document 3, we had some questions regarding -- is there anyone in the room who hasn't signed a confidentiality agreement?

MS. SPILLER: Your Honor, the only outstanding party to have not -- the only party not to have signed a confidentiality agreement is the City of Cincinnati. I do not see Mr. O'Brien here or anyone standing in his stead today.

EXAMINER STENMAN: Okay.

MS. SPILLER: I will say I don't know if anyone else in the room is not otherwise associated with the Commission staff or parties who would have been bound to that confidentiality agreement.

EXAMINER STENMAN: Is there anyone present who isn't associated with a party that has signed a confidentiality agreement that isn't associated with staff or OCC or anyone from the public or the media?

(No response.)

EXAMINER STENMAN: Okay. Duke seeks to protect a statement regarding assurances that customers may not be negatively impacted to be

provided to the PUCO and also statements regarding whether customers will be held harmless with respect to the Indiana commission. We're a little unclear as to why those statements need to be protected.

2.2

MS. SPILLER: Your Honor, I think those statements are integral to the company's assessment and internal evaluation what they deem as relevant information to how they are evaluating business decisions as well as the potential consequences, if you will, of those business decisions. So I think that information, if made public, unfairly discloses the company's evaluation and assessment.

I think also it unfairly would publicize the company's litigation positions, and as I discussed yesterday, I think that would put the company at a disadvantage vis-a-vis those entities who may otherwise be engaged in that proceeding and/or litigation with the company.

EXAMINER STENMAN: A large part of my concern comes really from an inconsistency in the redaction process in document No. 3, that you seek to redact information regarding assurances to the PUCO and also regarding assurances that would need to be made to the Indiana commission, however, in document 1 there is an entire paragraph regarding regulatory

```
approvals in which Duke discusses what the PUCO, the Kentucky PSC, and the FERC may want to see before Duke is allowed to move from MISO to PJM, and also the Indiana commission.
```

2.2

It's really the same sentence and it's really the same information, in one area it's proposed redacted and in another it is not, and in different areas throughout the document it is not proposed as a redaction.

MR. D'ASCENZO: If we could see it.

EXAMINER STENMAN: Would you like to
approach?

MS. SPILLER: Yes, please.

(Discussion off the record.)

EXAMINER STENMAN: Let's go back onto record.

With respect to document 3, Duke has agreed to comply with the Bench's wishes and make public the statements we were discussing. With respect to all the documents, I notice that 1 through 6 do not have a cover page attached, but it's my understanding that IEU intends to utilize the cover page in introducing these documents.

Is there anything on the cover page that Duke would seek protective treatment of?

```
1
                 MS. SPILLER:
                               The cover pages, your
 2
     Honor, just should be the discovery pages as well as
     designation of that which was confidential and should
 3
 4
    not provide any --
 5
                 EXAMINER STENMAN: Do you have a copy of
 6
     the cover page on document 1 in front of you?
 7
                 MR. D'ASCENZO: I do not.
 8
                 EXAMINER STENMAN: Would you approach?
 9
                 MS. SPILLER: Yes, please.
                 EXAMINER STENMAN: Let's go off the
10
11
     record.
12
                 (Discussion off the record.)
13
                 EXAMINER STENMAN: Let's go back on the
14
    record.
15
                 The cover pages will be redacted to
16
     remove any reference to specific plant names.
17
                 Yesterday afternoon IEU provided the
    Bench with a copy of three documents, document No.,
18
19
    what the Bench will refer to as document 7 contains
20
     graphs, I believe all the pages are graphs. Can the
21
     company extrapolate on what is contained here?
2.2
                 MS. SPILLER:
                               I'm sorry, your Honor?
23
                 EXAMINER STENMAN: In document 7, you
24
    were provided three documents yesterday afternoon by
25
     IEU.
```

```
1
                 MS. SPILLER:
                               Right.
 2
                 EXAMINER STENMAN: What are these graphs?
 3
                 MR. D'ASCENZO: Those are discounted cash
 4
     flow analysis.
 5
                 EXAMINER STENMAN: Okay. And why do
 6
     those need to be protected?
 7
                 MR. D'ASCENZO: Because it's showing,
 8
     your Honor, future -- it's projections of the future
 9
     of the company in terms of revenues impacts, the
10
     evaluation under various scenarios, and that's, if I
11
    may, your Honor, those were drafts, they weren't the
12
     final versions.
13
                 EXAMINER STENMAN: Okay. Those will be
14
    protected.
15
                 With respect to document, we're entitling
16
     it document 8, it has RTO charts, the company sought
17
     to protect the last three charts. Can you elaborate
     a little bit on why protective treatment is
18
19
    necessary?
20
                 MR. D'ASCENZO: Let me pull that up, your
21
     Honor. I believe it's the same reason, it's
2.2
     showing -- those are charts that are showing
23
    projections into the future. The first chart is
24
    public, that's just a graph depicting a visual
```

representation of how the PJM market works.

```
1
                 The second chart is an analysis of two
2
    price curves under different scenarios into the
3
     future that the company considered, and, again, it
     shows dollar values well into the future, it is the
4
5
    basis of some of the other confidential analysis that
6
    was performed.
7
                 EXAMINER STENMAN: And with respect to
8
    the last two charts?
9
                 MR. D'ASCENZO: The third chart is an
     aggregate of, it's the 10-year projection and 15-year
10
11
    projection under those scenarios. Under two
12
     scenarios, I should say, that the company evaluated.
13
    And again with the last one, this is a net
14
    present-value analysis of future potential revenues
15
    into the future -- for several years into the future.
16
                 EXAMINER STENMAN: Okay. Those will be
17
    granted protective treatment as well.
                 At this point let's go off the record and
18
19
     let's have the company redact these and then we'll
20
    mark them and grant the protective treatment.
21
                               Thank you, your Honor.
                 MS. SPILLER:
2.2
                 MR. OLIKER: Excuse me, your Honor.
23
                 EXAMINER STENMAN:
24
                 MR. OLIKER: I'm sorry, would you clarify
25
    which documents were labeled as 7, 8, and 9?
```

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264
 1
                 EXAMINER STENMAN: Sure.
 2
                 MR. OLIKER: Sorry.
 3
                 EXAMINER STENMAN: That's okay.
 4
                 (Discussion off the record.)
                 EXAMINER STENMAN: Let's take a 15-minute
 5
 6
    break. Give the company time to deal with those.
 7
                 MS. SPILLER: Thank you, your Honor.
 8
                 (Recess taken.)
 9
                 EXAMINER STENMAN: Let's go back on the
10
    record.
11
                 Ms. Watts or Ms. Spiller.
12
                 MS. SPILLER: Andrew Ritch will be
13
    coming, your Honor.
14
                 EXAMINER STENMAN: Okay.
15
                 MS. WATTS: May I approach?
16
                 EXAMINER STENMAN: You may.
17
                 Please raise your right hand.
18
                 (Witness sworn.)
19
                 EXAMINER STENMAN: Thank you.
20
21
2.2
23
24
25
```

ANDREW S. RITCH 1 2 being first duly sworn, as prescribed by law, was examined and testified as follows: 3 4 DIRECT EXAMINATION 5 By Ms. Watts: Mr. Ritch, would you state your name for 6 0. the record, please? 7 8 Α. Andrew S. Ritch. 9 And by whom and how are you employed? 10 I'm employed by Duke Energy Business Α. 11 Services as a director of renewable strategy 12 compliance. 13 Thank you. And do you have before you --Q. MS. WATTS: First of all, I'd ask that 14 15 Mr. Ritch's testimony be marked as Duke Energy 16 Exhibit 9. 17 EXAMINER STENMAN: It will be so marked. (EXHIBIT MARKED FOR IDENTIFICATION.) 18 19 Do you have before you, Mr. Ritch, what Q. 20 has been marked as Duke Energy Exhibit No. 9? Can 21 you tell me what that is? 2.2 Α. This is my direct testimony on behalf of 23 Duke Energy-Ohio. 24 Is that the testimony that was filed in 25 this case?

- 1 Yes, it was. Α. 2 Q. And do you have any additions or corrections to that testimony? 3 4 I do not. Α. 5 If I were to ask you the questions Q. 6 contained in that testimony again today, would your answers be the same? 7 8 Α. Yes, they would. 9 MS. WATTS: Duke Energy-Ohio offers Mr. Ritch for cross-examination. 10 11 EXAMINER STENMAN: Okav. Ms. Kaleps-Clark, anything? 12 13 MS. CLARK: No questions. 14 EXAMINER STENMAN: Mr. Reisinger? 15 MR. REISINGER: Just a few questions, 16 your Honor. 17 EXAMINER STENMAN: Okay. MR. REISINGER: I'm not sure if my 18 19 microphone is on.
- 20 EXAMINER STENMAN: Did you use the red
- 21 button on the very bottom?
- That one's on now.
- MR. REISINGER: Okay, is that on now?
- 24 EXAMINER STENMAN: Yes. You have to pull
- 25 it closer, though.

- -

## CROSS-EXAMINATION

By Mr. Reisinger:

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Q. Good morning, Mr. Ritch. My name is Will Reisinger, I represent the Ohio Environmental Council in this case and I have just a couple of questions for you about Duke's contracting strategy, specifically regarding your solar contracting strategy.

Just before we get started, just so I'm clear, you are employed by Duke Energy Business
Services, but you are the person who is in charge of ensuring that Duke Energy-Ohio complies with its alternative energy benchmarks; is that correct?

- A. That is correct.
- Q. Okay. I'm looking at page 3, line 5 of your testimony. When you're describing "AER compliance," you're referring to alternative energy resource benchmarks?
  - A. That's correct.
- Q. So that includes renewable energy benchmarks and solar energy benchmarks --
  - A. Yes.
  - Q. -- correct? Okay.
- So you're the person at Duke Energy-Ohio

who is in charge of ensuring that the company complies with the solar energy benchmarks.

A. Yes.

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- Q. Okay. Let me ask you to turn to page 4 of your testimony, lines 11 through 15 where you are describing the company's 2009 alternative energy compliance report, Case No. 10-511-EL-ACP. Do you see where I'm referring to?
  - A. I do.
- Q. Did you help the company prepare that filing?
  - A. I did.
- Q. Okay. I'm going to read from lines 11 through 15 where you state "This report also demonstrates that Duke Energy-Ohio's methods of procuring RECs have been successful in obtaining the requisite quantities of RECs, even in certain categories such as the in-state (Ohio-based) solar category, which has been the most challenging component of the AER requirements to meet to date."

  Do you see that sentence?
  - A. I do.
- Q. Do you think that sentence is an accurate characterization of the report?
  - A. I do. I think that we demonstrated

compliance with the regulations subject to certain findings from the Commission.

Q. Can you describe those certain contingencies?

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- A. Yes. The two contingencies I mentioned were first and foremost approval of an adjusted baseline calculation that we had used for our 2009 compliance, as well as the approval to substitute 80 solar renewable energy certificates generated within the state of Pennsylvania for a same size shortfall within the state of Ohio.
- Q. So just that I'm clear, Duke Energy-Ohio is not able to meet its in-state solar energy requirement and that's why you're asking the Commission to certify 80 out-of-state RECs.
- A. I think I'd rephrase the question, as we feel that we were able to meet our in-state requirement subject to a finding of the Commission that the 80 Pennsylvania RECs could indeed be admitted for compliance in Ohio.
- Q. Okay. So you have met your in-state requirement contingent upon the Commission allowing you to use out-of-state RECs.
- A. We've met our in-state requirement contingent upon the Commission's approval for the

substitution of said RECs.

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- Q. Okay. And you also in this document, you also make an alternative request in the event that the Commission doesn't certify those 80 out-of-state RECs, you asked for a force majeure determination, a waiver of your solar energy benchmarks for 2009?
  - A. That's correct.
- Q. Okay. And is it correct that this force majeure determination, this filing has not been ruled upon yet by the Commission?
  - A. That's correct.
- Q. Are you aware that one of the requirements for a force majeure determination is for the applicant to demonstrate that it has pursued all reasonable compliance efforts including efforts to long-term contracts?
- A. I'm not aware of that specific part of the force majeure definition.
  - Q. Okay.
- MR. REISINGER: Your Honor, may I approach the witness?
  - EXAMINER STENMAN: You may.
- Q. Mr. Ritch, I just gave you a copy of Ohio Administrative Code 4901:1-40-06, which is the force majeure section, and if you look at (A)(1), this rule

says that the utility shall demonstrate before getting a force majeure determination, the utility shall demonstrate that it pursued all reasonable compliance options including, but not limited to, renewable energy credits, solicitations, REC banking, and long-term contracts. Do you see that language?

A. I do.

2.2

- Q. Okay. So would you agree that under Ohio law at least reasonable compliance efforts include looking at long-term contracts?
- A. The reading to me said that we would consider long-term contracts, and we indeed have considered long-term contracts. We just don't feel that that's a prudent risk for the company to take on behalf of its shareholders.
- Q. Okay. So this rule which is -- which amplifies the statute, 4928.64, this rule at least indicates that long-term contracts, efforts to secure long-term contracts, efforts to look at long-term contracts is part of a reasonable compliance strategy, correct?
  - A. Yes.
- Q. Let me move on to your discussion of long-term versus short-term solar REC contracts. You say in your testimony in a couple places that Duke

has primarily relied on short-term REC contract purchases to meet its benchmark obligations; is that correct?

A. That's correct.

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Q. But on page 3, lines 17 through 20 you also say that you are going to be supplementing your short-term REC contract purchases with 15-year commitments, and you say that we'll discuss that rationale for the company's contracting strategy further in your testimony.

I want to talk about that rationale for the 15-year contracts in a minute, but just so I'm clear, the 15-year contracts that you're referring to, those are just referring to the residential REC purchase program?

- A. That's correct, the residential SREC purchased tariff.
- Q. Is it fair to say that the volume of SRECs that will come from that residential REC purchase program will be relatively small?
- A. Whether it's fair to say is difficult for me to determine, but it would be my personal opinion that the volume of SRECs from that specific program will be modest at best.
  - Q. Okay. Do you have any idea, a ballpark

percentage of what percentage of your solar benchmark compliance will come from the residential REC purchases?

- A. It's extremely difficult to venture a guess there, but if I were to, I'd say it would be a fraction of a percent.
- Q. A fraction of a percent of your compliance with the solar energy benchmark.
  - A. Correct.

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- Q. Okay. Thank you.
- A. Just to give you some additional information on that, the program has been running for several months and we've received five inquiries about it thus far.
  - Q. Okay. Thank you.

I want to talk about the rationale for the 15-year contracts that you alluded to on page 3 with regard to the residential REC purchases, at least would you agree that one rationale is that long-term contracts will provide customers with certainty, it will allow them the certainty to invest in solar projects, for example?

- A. I would certainly agree with that.
- Q. And without that assurance of a long-term revenue stream they might not -- might not be able to

get financing or they might not be willing to take that risk to make that initial investment.

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- A. Well, I think absent the ability for utilities within the state of Ohio to enter into long-term contracts with developers of renewable projects it's highly unlikely that we'll be able to generate the RECs requisite for compliance in the state.
- Q. Well, I was asking just about the residential REC program. Would you agree that one rationale for entering into 15-year contracts with residential customers is to give them the assurance that they might need to invest in these projects?
  - A. Yes, I think that's a fair statement.
- Q. So isn't it a basic economic truth that an individual is more likely to make that investment if he is confident that he is going to get a return on that investment in the future?
- A. Yes, not only because he's confident he's going to get the return, but it derisks the project for said investor as well.
- Q. Okay. How does that basic economic truth that applies to residential customers, why is that different for commercial installers, commercial developers?

- A. The derisking of the project, is that what you're referring to?
  - Q. Yes.

- A. It is no different.
- Q. So commercial developers of solar projects would be more likely to make investments if they were confident that they would be able to recoup their expenses through a long-term contract?
  - A. Yes.
- Q. Okay. On page 6 starting with line 4 of your testimony you outline some of the risks to support Duke's policy on relying on short-term contracts versus long-term contracts, including the uncertainty of cost recovery and the potential for customers switching; is that correct?
  - A. Uh-huh.
- Q. With regard to cost recovery, you also say on page 9, line 23 that "...the MRO will persist indefinitely...." Doesn't that alleviate some of the uncertainty that you referenced on page 6?
  - A. I feel it would, yes.
- Q. Okay. And with regard to the risk of customers switching that you discuss on page 6, are you aware that Duke's long-term forecast report assumes that you're going to win back a lot of these

switching customers?

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- A. I am.
- Q. I just have a couple more questions here. Your solar energy benchmark is going to increase each year. 2009 was .004 percent of retail sales and that number is going to rise to .5 percent of retail sales by 2024; is that correct?
  - A. That is correct.
- Q. And the company doesn't have any immediate plans to build or own solar generation; is that correct?
  - A. We do not.
- Q. Okay. So for at least the foreseeable future Duke is going to be relying primarily on REC purchases to meet its benchmarks; is that correct?
  - A. That is correct, yes.
- Q. Okay. Just in conclusion, your alternative energy filing, I mean it showed that Duke did not meet its 2009 benchmark.
  - MS. WATTS: Objection.
- 21 EXAMINER STENMAN: Basis?
- MS. WATTS: I don't believe that's what the witness testified to.
- MR. REISINGER: I thought we covered that the filing was, it was a force majeure request and it

was also a request to modify the benchmark.

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EXAMINER STENMAN: It was a question. He can answer the question.

- A. Could you repeat the question, please?
- Q. Sure. We discussed earlier that your alternative energy filing indicates that Duke was not able to meet its solar energy benchmark without some modifications from the Commission, correct?
- A. We feel that we did meet our 2009 solar energy benchmark subject to certain findings from the Commission.
- Q. Okay. And as this benchmark rises each year and considering the fact that you're not going to be building or owning generation in the near future, you're going to have to find a lot more SRECs in the coming years; is that correct?
  - A. That is correct.

MR. REISINGER: Thank you, Mr. Ritch. I have no further questions, your Honor.

EXAMINER STENMAN: Mr. Garber.

MR. GARBER: No questions.

EXAMINER STENMAN: Ms. Hotz?

MS. HOTZ: No, thank you.

EXAMINER STENMAN: Ms. Mooney.

MS. MOONEY: No questions.

278 EXAMINER STENMAN: Mr. Yurick. 1 2 MR. YURICK: No questions, your Honor. EXAMINER STENMAN: Mr. Oliker? 3 4 MR. OLIKER: No questions, your Honor. 5 EXAMINER STENMAN: Mr. Hart? 6 MR. HART: Just a couple. 7 8 CROSS-EXAMINATION 9 By Mr. Hart: 10 Mr. Ritch, your for alternative energy Q. 11 going forward is essentially the same as it has been 12 under the ESP? 13 That is correct. Α. 14 And if we were here in an ESP proceeding, 15 I take it you would still have the same strategy. 16 Α. That's correct. 17 EXAMINER STENMAN: Are you finished? MR. HART: Yes. 18 19 EXAMINER PIRIK: Mr. Montgomery. 20 MR. MONTGOMERY: I have just a few. 21 I step up to the table? 2.2 EXAMINER STENMAN: That would be best. I 23 think we have some empty seats here that you could at 24 least utilize temporarily.

## CROSS-EXAMINATION

By Mr. Montgomery:

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Q. Just following up on -- sorry, I'm Chris Montgomery, I'm here on behalf of Ohio Advanced Energy, and I'm just following up on some of the questions you received already about your contracting strategy.

On page 4 of your testimony starting on line 22 you note that one primary reason for the effectiveness of, and I'm paraphrasing here, Duke's strategy regarding Ohio's renewable energy benchmarks through short-term REC purchases is the flexibility and responsiveness that this affords.

Can you describe some of the risks associated with short-term REC purchases going forward as the renewable requirements increase?

- A. Well, the risk is I think primarily that the requisite number of credits would just not be available in the marketplace.
  - Q. Thank you.

On page 6 of your testimony starting on line 6 you note that "With respect to risk, we consider many factors including any cost recovery risks and the uncertainty of the availability and cost of RECs in future periods as compared to the

present."

2.2

If the company was assured cost recovery, would Duke Energy-Ohio be willing to enter into longer term contracts to meet the state's renewable requirements?

- A. Yes, we would.
- Q. Could you elaborate on that answer, just some of the benefits of being assured cost recovery?
  - A. Elaborate from the company's perspective?
  - Q. That's correct.
- A. As to why that would be a benefit to the company?
  - O. That's correct.
- A. Well, it would just give us certainty that we're going to recover the costs of the entire contract for the entire term of the contract and, therefore, we're not risking the ability of our shareholders to recover those costs.
- Q. In your testimony you described the risks associated with entering into long-term contracts.

  Are there any benefits to entering into long-term contracts, and if so, what are they?
- A. Well, the primary benefit, it would just -- it would streamline and ease our ability to comply by entering into these long-term contracts

over, you know, we've defined long-term in my testimony here and I think from others as 15 years or greater.

2.2

Again, on a nonbypassable basis we think that would be, you know, a great incentive not only for developers to develop projects within the state of Ohio, but also it would speed and streamline our ability to meet the ever-increasing renewable energy credit targets within Senate Bill 221.

- Q. Directing you to page 7 of your testimony starting on line 20, you describe the company's current implementation of a residential solar REC purchase program under which the company commits to purchase solar RECs from residential customers for a term of 15 years. Has the company considered a longer term REC purchase program for nonsolar, nonresidential projects?
  - A. No, we have not.
- Q. And because that's the case, why hasn't the company considered that?
- A. Just because solar tends to be, of the four renewable categories, in-state solar, out-of-state solar, in-state renewables, out-of-state renewables, solar is the perineal for us just due to shortage in the marketplace.

Q. On page 8 of your testimony starting on line 23 and going on to page 9 you note that Duke will continue to favor shorter term REC contracts for the reasons you noted previously, "...but we recognize that it may be necessary to supplement this tactic with longer term transactions to adequately assure that the compliance targets are met."

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Under what circumstances would it be necessary for Duke to supplement its current renewable compliance program for the contracts?

- A. With assured cost recovery of said contracts for the term of said contracts.
- Q. Okay. Staying on page 9 of your testimony, starting on line 6, you note that "As compliance obligations grow through time we recognize that multiple tactics will be needed, and that there could very well be a need to introduce into our strategy the issuance of periodic RFPs for RECs, which could result in less administrative burden and could reach additional sellers of RECs."

Has the company considered into entering into bundled contracts for both RECs and electricity?

A. Bundled contracts are typically more problematic for us just because we don't have an immediate need for the electricity portion of the

bundle. But, you know, as the testimony mentions, down the road that may be something that we need to consider as our compliance obligations grow through the years.

- Q. Okay. So that is something that the company could consider going forward as the compliance targets increase.
- A. It could, but again, the caveat is whether or not the power side of the equation is actually needed. In most cases it's not.
- Q. Just one last question here. On page 10 of your testimony starting on line 19, you note how Duke's current REC purchase strategy is supportive of state policy as articulated in Ohio Revised Code 4928.02.

Is it your view that the company's current strategy provides sufficient incentive to renewable energy developers to develop renewable capacity necessary to help the state reach its renewable energy goals?

A. I think that the ability to enter into long-term contracts would provide much greater assurance to developers of these types of projects to begin to look at projects to be sited in the state of Ohio to create jobs in areas of economic development.

1 MR. MONTGOMERY: I have nothing further.

Thank you.

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EXAMINER STENMAN: Thank you.

Ms. Miller.

MS. MILLER: I have no questions, your

Honor.

EXAMINER STENMAN: Mr. Jones?

MR. JONES: Yes, thank you, your Honor.

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## CROSS-EXAMINATION

By Mr. Jones:

Q. I just have one or two questions,
Mr. Ritch. You're saying if the Commission were to
grant the MRO for Duke here, would the company not
have any plans for construction of renewable
facilities to assure compliance with the alternative
energy requirements?

A. No; we may. I mean, the issue with the MRO is that we have the ability to flex our prices according to the market over time. So that, in theory, could give us the ability to reduce customer switching. So if we have greater -- if we have a greater understanding of what our load will be over time, then we could have an enhanced ability to consider long-term contracts.

Q. So that has been under consideration and there may be plans for that in the future?

- A. No, it hasn't been under consideration to date. It's strictly theory at this point.
- Q. Okay. I'd like to direct your attention to your testimony on page 10, lines 9 through 11, particularly on 11 where you talk about -- let me back up.

Let me start at line 9, you said "As described in testimony of Company witness William Don Wathen, Jr., upon the effective date of the MRO, Duke Energy-Ohio will begin recovering costs for purchasing RECs and for any other costs..." Could you please tell us what kinds of other costs you would have in mind in that statement?

A. It would be the purchase price of the RECs and the administrative costs associated with doing so.

MR. JONES: That's all I have. Thank you.

EXAMINER STENMAN: Any redirect?

MS. WATTS: Yes, your Honor, thank you.

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## REDIRECT EXAMINATION

By Ms. Watts:

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- Q. Mr. Ritch, do you recall some discussion with Mr. Reisinger about the benefits of customers of longer term contracts?
  - A. I do.
- Q. And the fact that those longer term contracts will reduce risks for those customers and, therefore, incentivize construction?
  - A. I do.
- Q. Can you explain why the company has been hesitant to date to enter into long-term contracts?
- A. Simply because of the uncertainty over its ability to recover the cost of those contracts over a long period of time due to customer switching.
- Q. And with respect to the company's inability to recover those costs, would you describe how the rider mechanism works when customers are switching away and the costs -- I'd like you to explain how the costs increase for each customer.
- A. Sure. In general what happens, as customers switch away, that leaves a smaller base of remaining customers, so the costs heaped upon those remaining customers increases and increases, and that further accelerates the switching. So I think

that's, you know, one thing that you consider with the whole issue of bypassability is what that does to your remaining base of customers.

Q. Thank you.

MS. WATTS: I have nothing further.

EXAMINER STENMAN: Does anyone have any

recross?

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MR. HART: I do, please.

EXAMINER STENMAN: Okay.

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## RECROSS-EXAMINATION

By Mr. Hart:

- Q. This switching issue, you said that's your real concern about long-term contracts, so if you could solve switching, you could enter into more long-term contracts?
- A. If we had certainty of load over a long period of time, we could.
- Q. And is it fair to say the reason you have a lot of switching is that Duke's rates are above market right now?
  - A. That's correct.
- Q. Is it possible for Duke to proceed with an ESP case with lower rates and solve the switching that way as well?

For lack of a better term, I don't think 1 Α. 2 that's a question specifically in my wheelhouse, but 3 in theory to have -- the important part is the 4 ability to flex your prices for the market. 5 So if you had the ability to do that Q. 6 under an ESP case, that would solve the same problem 7 that you would solve through an MRO? 8 Α. It may. 9 Thank you. MR. HART: 10 11 CROSS-EXAMINATION 12 By Mr. Oliker: 13 Now, do CRES providers currently have an Ο. obligation to satisfy portfolio requirements? 14 15 Α. They do. 16 Ο. And are they guaranteed the ability to 17 recover those costs? 18 Α. No, they're not. 19 Q. Okay. 20 MR. OLIKER: No further questions. 21 EXAMINER STENMAN: Any recross from 22 anyone else? 23 (No response.) 24 EXAMINER STENMAN: Okay, thank you, 25 Mr. Ritch.

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MS. WATTS: Your Honor, I do have one
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     more, if I may, one more redirect question.
                  EXAMINER STENMAN: We're done. Thank
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     you.
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                  THE WITNESS: Thank you.
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                  MS. WATTS: We would ask that Duke Energy
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     Exhibit No. 9 be admitted into evidence, please.
                  EXAMINER STENMAN: Any objections to the
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     admission of Duke Energy Exhibit 9?
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                  (No response.)
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                  EXAMINER STENMAN: Duke Exhibit 9 will be
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     admitted.
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                  (EXHIBIT ADMITTED INTO EVIDENCE.)
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                  EXAMINER STENMAN: How would the company
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     like to proceed?
                  MS. SPILLER: Actually, your Honor, may
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     we go off the record for a moment?
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                  EXAMINER STENMAN: Let's go off the
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     record.
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                  (Discussion off the record.)
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                  EXAMINER STENMAN: Let's go back on the
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     record.
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                  MS. WATTS: May I approach, your Honor?
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                  EXAMINER STENMAN: You may.
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                  Please raise your right hand.
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1 (Witness sworn.) 2 EXAMINER STENMAN: Thank you. 3 MS. WATTS: Your Honor, may we have 4 marked Mr. Stevie's testimony as Duke Energy Exhibit 5 10, please? 6 EXAMINER STENMAN: It will be so marked. 7 (EXHIBIT MARKED FOR IDENTIFICATION.) 8 9 RICHARD G. STEVIE 10 being first duly sworn, as prescribed by law, was 11 examined and testified as follows: 12 DIRECT EXAMINATION 13 By Ms. Watts: 14 Dr. Stevie, do you have before you what's 15 been marked as Duke Energy-Ohio Exhibit 10? 16 Α. Yes. 17 Q. And would you state your name for the record, please? 18 19 My name is Richard Stevie. Α. 20 And by whom and in what capacity are you Q. 21 employed? 2.2 Α. Employed by Duke Energy Business Services 23 as chief economist. Would you describe what Duke Energy 24 Ο. Exhibit 10 is, please? 25

1 This is my direct testimony in this Α. 2 proceeding concerning the energy efficiency -- the linkage of energy efficiency to the MRO application. 3 4 And if I were to ask you the questions Q. 5 contained in that testimony again today, would your 6 responses be the same? 7 Α. Yes. 8 MS. WATTS: Mr. Stevie is available for 9 cross-examination. 10 EXAMINER STENMAN: Thank you. 11 Ms. Kelaps-Clark, any cross? 12 MS. CLARK: No questions, your Honor. EXAMINER STENMAN: Mr. Reisinger? 13 14 MR. REISINGER: No questions, your Honor. 15 EXAMINER STENMAN: Mr. Garber? 16 MR. GARBER: No questions, your honor. 17 EXAMINER STENMAN: Ms. Hotz? 18 MS. HOTZ: No. 19 EXAMINER STENMAN: Ms. Mooney? 20 MS. MOONEY: Yes, I have a few questions. 21 2.2 CROSS-EXAMINATION 23 By Ms. Mooney: 24 Mr. Stevie, you testify on page 5 about some of the company's portfolio plan under case 25

09-1999-EL-POR; is that correct?

A. Yes.

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- Q. And you say it was essentially a refiling of the same programs previously approved by the Commission in the ESP?
  - A. Yes.
- Q. Do you have information about how the programs that were approved in the 09-1999 docket ended up meeting their goals?
- A. I provided that for 2009 on my Exhibit RGS-2, Attachment RGS-2, and that was also provided in our status report for 2009. Our 2010 report is due to be filed March 15th of this year.
- Q. Would you agree with me that the company has not met its goals for the, especially for the residential programs that were included in the POR?
- A. No. We met the requirements of the Commission -- the SB 221 requirements.
- Q. Okay. Let me ask it this way, then, has Duke refunded to customers money collected under Rider DR -- DSMR?
  - A. In what context?
- Q. Duke was required to refund 4,346,091 of overrecovery to residential customers because it failed to spend funds collected through rider DS --

MS. WATTS: Objection, your Honor. If Colleen's offering testimony from something that she can give to the witness to look at, then perhaps he can respond to this question, but I don't know what she's referring to right now.

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EXAMINER STENMAN: Do you have a copy of what you're referring to?

MS. MOONEY: I'm referring to a recovery of money collected from Rider DSMR for the period from July 2007 to June 2008.

EXAMINER STENMAN: Have we established that the witness knows --

MS. MOONEY: Well, that's what I asked him.

15 EXAMINER STENMAN: Okay. Go ahead.

- Q. (By Ms. Mooney) Do you know about that refund?
  - A. What exactly is the question?
- Q. Are you aware that Duke refunded \$4,346,091 in overrecovery to residential customers because it failed to spend funds collected through Rider DSMR for energy efficiency programs between June 2007 and June 2008?
- A. This sounds like it is a rate issue that -- I'm familiar with the reconciliations that

were filed with the Commission and were subsequently, as I recall, approved, and the -- as far as I know there was an adjustment made to the Save-A-Watt, the rider to account for those changes.

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- Q. And there was a second refund for the period July through December 2009 for 3,243,694. Are you aware of that refund?
- A. Is this for the period July to December '08?
  - Q. I have '09. July to December of '09.
  - A. That doesn't make any sense to me.

MS. WATTS: Again, your Honor, I would object because there's no foundation for this and Dr. Stevie's at a disadvantage not having any idea what Ms. Mooney is referring to.

EXAMINER STENMAN: I would agree, at this point he doesn't seem to know what you're referring to.

MS. MOONEY: Okay.

- Q. Okay, Mr. Stevie, then let me ask you about the -- are you aware of the Commission's opinion and order in 09-1999-EL-POR that was issued December 15th, 2010?
  - A. Is this the decision in the POR case?
  - Q. Yes.

- A. I have read through that.
- Q. So you are aware of the Commission's opinion and order in that case.
  - A. Yes, I am.

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- Q. Okay. Are you aware that the Commission ordered Duke to immediately remove recovery of any lost generation revenues from Rider DRSR in that opinion and order?
- A. I'm aware that the Commission ruled that the generation portion of lost margins should be removed.
- Q. But the Commission's opinion and order directed Duke to immediately remove recovery of any. Are you aware of that? Of any lost generation -
  MS. WATTS: Objection, your Honor, with respect to relevancy here.

MS. MOONEY: Well, the relevance is he's testifying about the company's compliance with --

EXAMINER STENMAN: It will be overruled.

Let's see where we're going.

THE WITNESS: Can I get the question read back again, please?

(Record read.)

A. Yes, I'm aware of that. I think that's what I said before.

O. Pardon?

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- A. I think that's what I said.
- Q. And were you aware that the Commission had previously also ordered Duke to remove --

MS. WATTS: Objection; no foundation.

EXAMINER STENMAN: Overruled.

- A. "Previously" when?
- Q. Well, are you aware that this was not the first time that -- the opinion and order in 09-1999 was not the first time the Commission issued an order for you to remove the lost generation revenues from the rider?
  - A. I'm not aware of that.
  - Q. Okay, that's fine.

MS. MOONEY: Your Honor, I think the best way for me to handle this is, and I'm not sure this is necessary for the Commission to take administrative notice of its opinion and order in 09-1999-EL-POR that was issued December 15th, 2010.

EXAMINER STENMAN: Administrative notice will be taken.

MS. MOONEY: Okay. That's all I have.

23 Thank you.

24 EXAMINER STENMAN: Any questions,

25 Mr. Yurick?

1 MR. YURICK: I have no questions, thank 2 you, your Honor. 3 EXAMINER STENMAN: Mr. Oliker? 4 MR. OLIKER: No questions, your Honor. 5 EXAMINER STENMAN: Mr. Hart? MR. HART: No. 6 7 EXAMINER STENMAN: Mr. Montgomery? 8 MR. MONTGOMERY: No questions. 9 EXAMINER STENMAN: Ms. Miller. 10 MS. MILLER: No questions, your Honor. 11 EXAMINER STENMAN: Mr. Jones? 12 MR. JONES: No questions, your Honor. EXAMINER STENMAN: Redirect? 13 MS. WATTS: Yes, your Honor, just one 14 15 question. 16 17 REDIRECT EXAMINATION 18 By Ms. Watts: 19 Dr. Stevie, with respect to generation of 20 lost revenues, in your opinion is there any 21 relationship between that particular issue and compliance with the EE mandates in this case? 22 23 No, there's no relationship. Α. 24 And could you elaborate on that a bit, 25 please?

A. Well, under the MRO application we're trying to show that the application and the compliance with Senate Bill 221, that the compliance with Senate Bill 221 will not be affected by that application. It has no relationship at all to recovery of lost margins in any shape or sense, that's an entirely different issue associated with cost recovery for energy efficiency. That's an entirely different proceeding in my view.

Q. Thank you.

2.2

And with respect to compliance, is it correct that the company met its targets for the first reporting year?

- A. That's correct.
- Q. And intends to continue to meet those targets out over time?
- A. It will certainly make every effort to do that subject to the cost-effectiveness of the programs.

MS. WATTS: Thank you. Nothing further.

EXAMINER STENMAN: Any recross?

(No response.)

EXAMINER STENMAN: Thank you, Mr. Stevie.

MS. WATTS: Your Honor, we'd like to move

Exhibit Duke Energy-Ohio 10 into evidence, please.

299 1 EXAMINER STENMAN: Any objections? 2 (No response.) 3 EXAMINER STENMAN: Duke 10 will be 4 admitted. 5 (EXHIBIT ADMITTED INTO EVIDENCE.) 6 EXAMINER STENMAN: Let's go off the 7 record. 8 (Discussion off the record.) 9 EXAMINER STENMAN: Let's take a 20-minute break. So we'll come back at 11:20. 10 11 (Recess taken.) 12 EXAMINER STENMAN: Let's go back on the 13 record. 14 MS. SPILLER: Thank you, your Honor. 15 this time Duke Energy-Ohio will re-call to the stand 16 Julia S. Janson, please. 17 EXAMINER STENMAN: Since it's been probably about 24 hours, let me just swear you in 18 19 again. Would you raise your right hand? 20 (Witness sworn.) 21 EXAMINER STENMAN: Thank you. I believe 2.2 we were with Mr. Oliker for cross. 23 MS. SPILLER: Your Honor, if I may before 24 we get started, oh, she's got a microphone, okay, I

couldn't see it behind the computer monitor.

1 THE WITNESS: Is this okay? Can you hear 2 me? 3 MS. SPILLER: I can. 4 MR. OLIKER: Your Honor, at this time I'd 5 like to mark some of the exhibits that we previously 6 discussed. 7 EXAMINER STENMAN: Okay. 8 MR. OLIKER: I would like to start with 9 the PowerPoint presentation previously identified as 10 document No. 4. I would like to identify that and 11 mark for identification as Exhibit 4 IEU-Ohio. 12 EXAMINER STENMAN: Why don't we just 13 start with number 1 for clarity of the record so we can go in order. 14 15 THE WITNESS: May I? 16 EXAMINER STENMAN: Yes. 17 MR. OLIKER: I apologize. 18 EXAMINER STENMAN: That's okay. 19 MR. OLIKER: I would like to mark for 20 identification the document previously called 21 document 1, the February version of the transaction 2.2 review White Paper, I would like to mark that for 23 identification as IEU-Ohio Exhibit 1. 24 EXAMINER STENMAN: It will be so marked. 25 (EXHIBIT MARKED FOR IDENTIFICATION.)

1 MR. OLIKER: I'm sorry, I'm going to wait 2 for him to pass out the copies. 3 EXAMINER STENMAN: That's okay. And then you'll be marking the redacted version as 1A? 4 5 MR. OLIKER: Yes, the redacted version of 6 that document be marked as IEU-Ohio Exhibit 1A. 7 (EXHIBIT MARKED FOR IDENTIFICATION.) 8 MR. OLIKER: Next I'd like to mark for 9 identification the document previously identified by 10 the Commission as document 2, it is the final 11 transaction review White Paper, I would like to mark 12 that document for identification as IEU-Ohio Exhibit 13 2. 14 EXAMINER STENMAN: Is that the White 15 Paper dated May 7th? 16 MR. OLIKER: Yes it is. EXAMINER STENMAN: Okay, it will be 17 marked as IEU Exhibit 2. 18 19 (EXHIBIT MARKED FOR IDENTIFICATION.) 20 MR. OLIKER: And I would like to mark for 21 identification the redacted version as IEU-Ohio 2.2 Exhibit 2A. 23 EXAMINER STENMAN: It will be so marked. 24 (EXHIBITS MARKED FOR IDENTIFICATION.) 25 MR. OLIKER: Your Honor, I would like to

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1
     mark for identification the document previously
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      identified by the Commission as document 3 also known
3
     as the appendix to the White Paper. I would like to
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     mark that document for identification as IEU-Ohio
     Exhibit 3.
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                  EXAMINER STENMAN: It will be so marked.
7
                  (EXHIBIT MARKED FOR IDENTIFICATION.)
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                  MR. OLIKER: And I would also like to
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     mark for identification the redacted version of that
     document as IEU-Ohio Exhibit 3A.
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                  (EXHIBIT MARKED FOR IDENTIFICATION.)
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                  MR. OLIKER: Your Honor, I would like to
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     mark for identification the document previously
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      identified by the Commission as document 4, the
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     PowerPoint presentation, I would like to mark that
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     document for identification as IEU-Ohio Exhibit 4.
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                  EXAMINER STENMAN: It will be so marked.
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                  (EXHIBIT MARKED FOR IDENTIFICATION.)
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                  MR. OLIKER: And I would like to mark for
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      identification the redacted version as IEU-Ohio
21
     Exhibit 4A.
2.2
                  (EXHIBIT MARKED FOR IDENTIFICATION.)
23
                               I apologize, your Honor, I'm
                  MR. OLIKER:
24
     trying to make sure we have sufficient copies for
25
     every one.
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1 EXAMINER STENMAN: Take your time. 2 MR. OLIKER: Your Honor, I'd like to mark 3 for identification the document previously identified 4 by the Commission as document 5, the assumptions 5 document, I'd like to mark that document for 6 identification as IEU-Ohio Exhibit 5. 7 EXAMINER STENMAN: It will be so marked. 8 (EXHIBIT MARKED FOR IDENTIFICATION.) 9 MR. OLIKER: And I'd like to mark for identification the redacted version of that document 10 11 as IEU-Ohio Exhibit 5A. 12 (EXHIBIT MARKED FOR IDENTIFICATION.) 13 MR. OLIKER: Your Honor, I'd like to mark for identification the document previously identified 14 15 by the Commission as document 6, the e-mail, I'd like 16 to mark that document for identification as IEU-Ohio 17 Exhibit 6. 18 EXAMINER STENMAN: So marked. 19 (EXHIBIT MARKED FOR IDENTIFICATION.) 20 MR. OLIKER: I'd like to mark for 21 identification the redacted version as IEU-Ohio 2.2 Exhibit 6A. 23 EXAMINER STENMAN: It will be so marked. 24 (EXHIBIT MARKED FOR IDENTIFICATION.) 25 EXAMINER STENMAN: Does that conclude the

marking of the exhibits?

2.2

MR. OLIKER: Yes, it does, your Honor.

EXAMINER STENMAN: Ms. Spiller, it's my understanding you wanted to make a motion with regard to IEU Exhibits 1 through 6?

MS. SPILLER: Your Honor, I will make now a motion concerning the confidential nature of information contained within those documents, reserving the right to make further objections as to the admissibility of the documents into evidence in this case.

The first objection, Duke Energy-Ohio would move for a protective order deeming certain information contained within these documents as privileged, proprietary, trade secret information.

Based upon conversations with the Bench we have redacted information that Duke Energy-Ohio submits satisfies the criteria of business proprietary and trade secret information, the public disclosure of which would work unfair competitive advantages to Duke Energy-Ohio both in the marketplace and in its interaction with customers, governmental, other regulatory bodies, with whom it interacts and to whose jurisdiction it is subject.

So we would again move that those

documents that have collectively been identified this morning as IEU-Ohio Exhibits 1A, 2A, 3A, 4A, and 5A, that they be afforded confidential -- I'm sorry, and 6A.

2.2

EXAMINER PIRIK: Actually the numbers are 1 through 6 that are the confidential documents, 1A through 6A are the redacted versions.

MS. SPILLER: Yes, your Honor, thank you very much. So the documents that have been marked as unredacted in fact be deemed business proprietary confidential and subject to seal and the record treated as such.

EXAMINER STENMAN: The documents that have been marked as IEU Exhibits 1, 2, 3, 4, 5, and 6 will be granted protective treatment pursuant to rule 4901-1-24(F) of the Ohio Administrative Code which provides the protective order shall automatically expire after 18 months and requires any party wishing to extend a protective order to file an appropriate motion at least 45 days in advance of the expiration date.

If Duke wishes to extend this confidentiality treatment it should file an appropriate motion at least 45 days in advance. If no such motion to extend confidential treatment is

1 filed, the Commission may release this information 2 without any prior notice to Duke. 3 MS. SPILLER: Thank you, your Honor. 4 MR. OLIKER: Your Honor, can I have a clarification? We're not -- sorry. 5 6 EXAMINER STENMAN: Go ahead. MR. OLIKER: I'm just trying to make sure 7 8 we're not also discussing attorney-client privilege, 9 work product, or any of those issues in this hearing 10 analysis now because I believe we already had that 11 discussion around the time of the motion to compel. 12 EXAMINER STENMAN: I don't believe we are 13 discussing those issues. The Bench has reviewed the 14 confidential versions and also the redacted versions 15 and we believe that anything that has been redacted 16 is the appropriate subject of protective treatment. 17 MR. OLIKER: Thank you, your Honor. 18 EXAMINER STENMAN: Mr. Oliker, you can 19 proceed. 20 21 JULIA S. JANSON 2.2 being first duly sworn, as prescribed by law, was 23 examined and testified as follows: 24 CROSS-EXAMINATION

25

By Mr. Oliker:

- Q. Good morning, Ms. Janson.
- A. Good morning.

2.2

- Q. I'm going to try to keep my questions along a logical track and if at any point I don't make sense to you, I apologize, please ask for a clarification, but due to the restrictions of the confidential and open portion it may seem like the questions may not make sense. So I apologize for that, and please ask me at any time to clarify a question if there's a problem.
  - A. I will.

EXAMINER STENMAN: And let me just remind the parties that we are in an open portion of the transcript.

MS. SPILLER: Thank you, your Honor.

Q. Ms. Janson, earlier you indicated that you authored presentations and --

EXAMINER STENMAN: Can you move the microphone a little closer, thank you.

- Q. Earlier you indicated that you authored presentations and made recommendations to the transaction review committee.
- A. I believe what I indicated was that I collaborated on presentations that were presented to the transaction review committee, yes.

Q. Okay.

2.2

EXAMINER STENMAN: Are both of these microphones working? You both need to make an effort to speak into them. Is there a blue light on there?

EXAMINER STENMAN: Let me see what's going on, let's go off the record for a moment.

(Off the record.)

EXAMINER STENMAN: Back on the record.

THE WITNESS: There is not a blue light.

MR. OLIKER: Your Honor, do I need to give the witness another copy of the document?

EXAMINER STENMAN: She has copies of the redacted version provided to her. When we get to the confidential portion of the transcript you'll need to provide her copies of the unredacted.

MR. OLIKER: Thank you.

Q. (By Mr. Oliker) Ms. Janson could you please look at the document that has been marked for identification as IEU-Ohio Exhibit 4, the PowerPoint presentation.

EXAMINER STENMAN: Are we at 4 or 4A?

MR. OLIKER: 4A, your Honor, thank you.

EXAMINER STENMAN: Thank you.

MS. SPILLER: Your Honor, if I may interject, the documents that Ms. Janson has do not

have the "A" designation, they are the redacted copies.

EXAMINER STENMAN: Okay. Mr. Oliker, can you retrieve those from the witness and just quickly mark them so that we're clear.

- Q. Ms. Janson, are you at document No. 4A?
- A. I do.

2.2

- Q. Did you coauthor that document?
- A. I did.
- Q. Is that document one of several documents that the transaction review committee relied upon when it made its decision to exit the Midwest ISO?
- A. As I believe I mentioned in my testimony yesterday, it was not the transaction review committee that ultimately made that decision, it was based upon a recommendation from the transaction review committee to our chairman, president, and chief executive officer, Jim Rogers.
- Q. Was that document one of the documents the transaction review committee relied upon when they made that recommendation?
  - A. Yes, I believe so.
- Q. Are you familiar with the other documents that the transaction review committee relied upon to make the recommendation?

- A. Can you be more specific about the documents? I will tell you that the transaction review committee will typically receive both documents from the recommending sponsors or presenters as well as documents from other parts of the organization, so without specificity I couldn't know what documents they would have received with reference to this.
  - Q. Perhaps I can clarify. The PowerPoint presentation marked as IEU-Ohio Exhibit 4, that is a summary of several other documents; is that correct?
    - A. Exhibit 4A?

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- Q. That's correct.
- A. I think it would be -- I don't know that it was supplemental, but it was certainly part of the package that they would have received in contemplation of our presentation.
- Q. Can you identify which documents you relied upon when you coauthored that presentation?
  - A. I cannot.
- Q. Are you familiar with the transaction review committee White Paper?
- A. I'm certainly familiar with the White Paper process, yes.
  - Q. If you could look at the document marked

for identification as IEU-Ohio Exhibit 2A; do you recognize that document?

A. I do.

2.2

- Q. Did you rely upon that document when you authored the PowerPoint presentation?
  - A. Coauthored, yes.
- Q. And is it safe to say that you relied on that document when you made the recommendation to the transaction review committee?
- A. Which is "that document," the White Paper?
- Q. The White Paper marked as IEU-Ohio Exhibit 2A.
- A. That in addition to any other documents I may have reviewed in conversations and meetings in which I would have taken part.
- Q. Are you also familiar with the appendix to the White Paper marked IEU-Ohio Exhibit 3A?
  - A. I am.
- Q. And did you rely on that document when you made a recommendation to the transaction review committee?
- A. Again, that would have been one of any number of documents and conversations I would have relied upon.

Q. Okay. And you're also familiar probably with IEU-Ohio Exhibit 4A. Actually, I apologize.

IEU-Ohio Exhibit 5A, known as the assumptions document. Do you recognize that document?

A. I do.

2.2

Q. And did you rely on that document when you made a recommendation to that committee regarding the withdrawal of the Midwest ISO to PJM?

MS. SPILLER: Your Honor, I'm going to object to this line of questioning insofar as the internal decision-making process regarding the business decision is not relevant to the issues.

EXAMINER STENMAN: Can you use your microphone.

MS. SPILLER: I'm sorry, your Honor. I'd just note an objection to relevance. The internal business -- the internal decision-making process of Duke Energy-Ohio is not relevant to any of the issues in this case.

MR. OLIKER: I believe that the witness has already stated that there are benefits to moving to PJM and we're trying to figure out what those benefits are and what facts they relied upon in making the recommendation to move to PJM.

EXAMINER STENMAN: The objection will be

overruled at this time.

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MS. SPILLER: Thank you, your Honor.

- Q. Going back to the document that has been marked as IEU-Ohio Exhibit 2A, are there earlier versions of that document?
  - A. Yes.
- Q. Would the document marked as IEU-Ohio Exhibit 1A be one of those versions?
- A. Yes. And if I might, again, we had the discussion yesterday about the role of the transaction review committee in terms of vetting those cross-functional company issues and making recommendations to Mr. Rogers.

We will, from time to time, pursue that body multiple times with any given transaction or matter we ask them to review to bring either updated information, updated assumptions, or if something in the external market, for instance, would change. So that wouldn't be uncustomary for there to be more than one draft that we would present to the TRC.

MR. OLIKER: Your Honor, I object to that the answer exceeds the scope of the question.

MS. SPILLER: Your Honor, I think the witness is certainly permitted to --

EXAMINER STENMAN: Just a moment.

MS. SPILLER: I'm sorry.

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EXAMINER STENMAN: The objection will be overruled.

Ms. Janson, if you could just try to answer the questions as they're asked.

- Q. (By Mr. Oliker) I'm sorry to bounce around here, but I'd like to go back to the document marked as IEU-Ohio Exhibit 4A, the PowerPoint presentation. Mr. Whitlock, who is also a witness for the company in this proceeding, he's also listed as -- I'm sorry, he's listed as a coauthor of the document; is that correct?
  - A. He was a copresenter with me, yes.
- Q. In his testimony Mr. Whitlock states that he is employed by Duke Energy Business Services, LLC as president, midwest commercial generation. Who does Mr. Whitlock report to?
- A. Mr. Whitlock reports to Mr. Trent, who's also a witness in this case, as group executive and president of our commercial business. He's also a member of the transaction review committee.
- Q. So Mr. Whitlock is not in your supervision?
  - A. That is correct. He is a peer.
  - Q. To be clear for the record, several of

these documents mention TRC several times. What does
TRC" mean?

MS. SPILLER: Objection. Asked and answered. I think this was covered in depth yesterday.

EXAMINER STENMAN: It will be overruled.

- A. The TRC is the transaction review committee.
  - Q. And what does "DEO" mean?
  - A. Duke Energy-Ohio.

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- O. And what does "DEK" mean?
- 12 A. Duke Energy-Kentucky.
  - Q. Okay. On page 2 of 4 of the PowerPoint presentation IEU Exhibit 4, the second sub-bullet --
    - A. I'm sorry, does the --
- Q. 4A. I apologize.
- A. 4A, but the pages aren't numbered so does the cover page, is it page 1?
- 19 Q. Look in the top right corner. Oh, at the 20 top.
  - A. Okay. I'm sorry. Page 2 of 4 you say?
- Q. That's right.
- 23 A. Uh-huh.
- Q. The second bullet under "TRC Action

  Requested" indicates that the TRC previously approved

the transfer effective June 1, 2014. On what date did the TRC approve the plan to exit the midwest ISO?

MS. SPILLER: Objection as to relevance.

EXAMINER STENMAN: Overruled.

- A. I do not recollect the exact date but I will tell you it was in the spring.
  - Q. Which year?

2.2

- A. Of this year, but I believe those words meant an effective date of the transfer, not the effective date of the TRC decision.
  - Q. Do you mean 2010?
  - A. That's the year we're in. Uh-huh.

    MS. SPILLER: No. 2011.
- 14 A. Oh, I'm sorry. 2010. My goodness, yes. 15 2010.
  - Q. Thank you.
    - A. I apologize, I've lost a month here.
  - Q. Did Duke Energy-Ohio ever communicate to the Midwest ISO that it intended to leave to PJM, did they ever communicate a June 1, 2014 exit date?
  - A. I am not -- I don't know specifically. I think you should ask either Witness Whitlock or Witness Trent.
  - Q. Aren't you responsible for the regulated utility, Ms. Janson?

MS. SPILLER: Objection; asked and answered yesterday.

2.2

EXAMINER STENMAN: Overruled.

A. I am, but the communication with MISO would have taken place at Mr. Trent's level, and without a document to review, I'm not certain that MISO was specifically notified. I know they were notified that we intended to transfer, but your specific question about whether we intended to transfer on that date, I am not a hundred percent positive.

MR. OLIKER: I apologize if this throws off our exhibit count, but at this point I'd like to mark for identification IEU-Ohio Exhibit 7, a letter to Midwest ISO by Ms. Janson telling them of the withdrawal from PJM.

EXAMINER STENMAN: This will be marked as IEU Exhibit 7.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. Ms. Janson, do you recognize that document?
  - A. I do.
  - Q. Can you describe what it is?
- A. It is a letter from me to Mr. Bear,
  notifying MISO of DEO and DEK's intent to withdraw

from MISO effective December 31st, 2011.

2.2

Q. Are there any earlier versions of that document?

MS. SPILLER: Objection to the relevance.

MR. OLIKER: I'm trying to determine if it was ever communicated that they were going to be leaving the Midwest ISO to join PJM and when that may have occurred.

MS. SPILLER: Again, your Honor, I'm going to object to the relevance. The critical issue in this case regarding RTO membership is whether Duke Energy-Ohio belongs to an independent RTO membership.

MR. OLIKER: There are additional issues associated with RTO membership.

EXAMINER STENMAN: The objection will be overruled.

MR. OLIKER: Thank you.

- A. I do not believe so.
- Q. (By Mr. Oliker) Thank you.

Going back to IEU-Ohio Exhibit 4A, on numbered page 2 of 4 the document that has been marked as, I'm sorry, the TRC is being requested to approve the transfer from the Midwest ISO to PJM on June 1, 2012. Did the transaction review committee provide that approval, and if yes, on what date?

A. Can you restate your question, please?

EXAMINER PIRIK: Mr. Oliker, can you pull
the microphone closer?

MR. OLIKER: Sure.

2.2

- Q. Could you tell me if the transaction review committee approved the June 1, 2012 exit date from the Midwest ISO and when they provided that approval?
- A. Yes, I believe that they did, and that would have been the May 2010 date we discussed earlier.
  - Q. Do you know when in May?
- A. The exact day? On or about the 7th, I believe.
- Q. Okay. And did the June 1, 2012, exit date later change?
  - A. Can you expound upon your question?
- Q. The transaction review committee, you stated, approved a June 1, 2012, exit date. I'm wondering if that date later changed.
- MS. SPILLER: Again, object to the relevance.
- 23 EXAMINER STENMAN: It will be overruled.
- A. I think you'll need to check with another witness on that, please.

- Q. Could you please read the letter that you drafted to the Midwest ISO?
- A. Yes, and it has an effective January 1, 2012 date.
  - Q. So the date did change.
  - A. Yes.

2.2

Q. Do you know when in May Duke Energy-Ohio provided this information to the Midwest ISO?

MS. SPILLER: I'm going to object to the extent Exhibit 7 speaks for itself in terms of the date of the letter.

EXAMINER STENMAN: Your objection will be overruled.

You can answer the question.

- A. May 20th, 2010.
- Q. Did they provide that information to the Midwest ISO informally rather than the letter you sent previous to that date?
  - A. I do not know.
- Q. I think perhaps an exhibit can provide additional information on when the approval happened. If you look at IEU-Ohio Exhibit 6A, the e-mail. Are you familiar with this document or were you aware of its existence?
  - A. I was not copied on this correspondence,

but I do know as a matter of course Ms. Council would typically inform Mr. Rogers if he wasn't present for a transaction review committee of the outcome of the meeting and request his approval under our delegation of authority, and that appears to be what this is.

- Q. And would you consider Mr. Rogers' response there the approval to make the exit from the Midwest ISO to PJM?
  - A. Yes.

2.2

Q. And the information, I believe you previously stated this, about exiting from the Midwest ISO, that was communicated via the letter that you authorized known as IEU-Ohio Exhibit 7?

MS. SPILLER: Objection; asked and

MS. SPILLER: Objection; asked and answered.

16 EXAMINER STENMAN: It will be overruled.

THE WITNESS: I'm sorry, can you ask the question again?

 $$\operatorname{MR.}$  OLIKER: Can you please repeat the question?

(Record read.)

- A. Yes.
- Q. Are you aware of whether at any time Duke Energy-Ohio made its exit from the Midwest ISO conditional on the occurrence of events or changes to

market structure?

2.2

- A. Can you restate the question?
- Q. Are you aware if Duke Energy-Ohio told the Midwest ISO that they will leave for PJM unless certain events happen?
  - A. Can you specify "events"?
- Q. Perhaps a change in market structure or manner of assessing capacity.
- A. I did not have that conversation with MISO.
  - Q. Thank you.

And are you aware of MISO offering any concessions or commitments regarding changes to market structure or other commitments?

MS. SPILLER: I will again object to the relevance to this line of questioning.

A. I am aware that many of the -
EXAMINER STENMAN: Well, Mr. Oliker, do
you have a response?

MR. OLIKER: Well, for one, the application has MISO or PJM listed as the possible RTO in which the competitive bidding process will take place, and the interactions with the RTO and the market monitor are very important for conditions of that competitive bidding process.

EXAMINER STENMAN: The objection will be overruled.

2.2

MS. SPILLER: Your Honor, may I be heard only to the extent that Mr. Oliker misstates the application? The application identifies that we are currently in the Midwest ISO but in the process of realigning.

EXAMINER STENMAN: The application speaks for itself, the way counsel depicts the application is irrelevant to the Commission's consideration.

Do you need the question read back? THE WITNESS: I do.

(Record read.)

A. I am aware that for many of the reasons the decision was made, and some of those strategic considerations were outlined in my testimony yesterday, for many of the reasons that the company made the decision to move to PJM we have been communicating with MISO our concern about its ability to be as effective in a competitive retail generation market as Ohio for quite some time.

And I do also understand that at the, you know, final hour, if you will, Mr. Bear had written communications with Mr. Trent where in a last-ditch attempt I would call it, to not have us move from

MISO to PJM certain, you call them concessions, I would say offers were made to try and make MISO as favorable as PJM would be in certain regards. And those communications were not had by me either in writing or verbally.

- Q. Could you identify who had those communications besides Mr. Trent?
  - A. No, I cannot.

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- Q. Are you aware of a March 22nd, 2010, meeting between Mr. Trent and the Midwest ISO?
- A. I was aware of the existence of a meeting between Mr. Trent and MISO. The exact date you'll have to forgive me.
  - Q. And do you --

EXAMINER STENMAN: Mr. Oliker, you've got to speak up, even with the microphone.

MR. OLIKER: I apologize.

- Q. When did you become aware of that meeting?
- MS. SPILLER: Objection to relevance.
- 21 EXAMINER STENMAN: Overruled.
  - A. I do not recall. I would assume I knew of its occurrence on or -- on or before.
- Q. And you don't know who else attended that meeting with Mr. Trent?

A. I do not.

2.2

- Q. Okay. Were you invited to participate in that meeting?
  - A. I do not recall.

MR. OLIKER: I'm sorry, I'm trying not to ask any of the confidential questions.

EXAMINER STENMAN: Take your time.

- Q. I'm sorry to jump around, Ms. Janson, but do you know Duke-Ohio's ownership of generation resources in the Midwest ISO market area? Could you explain the generation resources?
- A. You would like me to go through the units? The generating units that are owned by Duke Energy-Ohio?
  - Q. Do you know their megawatt ownership?
- A. Roughly 4,000. Those are not, and I previously stated in testimony those are not under my control. You may want to ask Mr. Whitlock too.
- Q. Okay. And does Duke Energy-Ohio also own approximately 3,000 megawatts of gas-fired generation assets in PJM?
  - A. It does.
- Q. Were these gas-fired assets acquired as a result of the merger between Duke and Cinergy?
  - MS. SPILLER: Objection to relevance.

1 EXAMINER STENMAN: Overruled. 2 Α. Yes. 3 In evaluating its RTO options did Duke Ο. 4 Energy-Ohio consider a scenario in which the Duke 5 Energy-Ohio and Duke Energy-Kentucky transmission 6 assets would remain in the Midwest ISO but Duke Energy-Ohio generating assets were pseudo-tied to 7 8 PJM? MS. SPILLER: I'm going to object, again 9 10 object to the relevance. 11 EXAMINER STENMAN: It will be overruled. 12 Α. As I expressed in testimony yesterday, it 13 was not customary for Duke Energy-Ohio to review its 14 RTO membership, and I would assume as part of that 15 regular review any number of assumptions would have 16 been considered and that may have been a 17 consideration. Again, not under my supervision. 18 MR. OLIKER: I believe the remainder of 19 my questions are confidential, your Honor. 20 EXAMINER STENMAN: Okay. Let's go off 21 the record for a moment. 2.2 (Discussion off the record.) 23

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(CONFIDENTIAL PORTION.)

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                  (OPEN RECORD.)
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                  MS. SPILLER: Your Honor, just a point of
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     procedure, if I may. We had marked Ms. Janson's
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     direct testimony as Duke Energy-Ohio Exhibit 2 for
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     this proceeding yesterday. With her examination
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     having concluded we would move for the admission of
     her direct testimony into evidence.
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                  EXAMINER STENMAN: Any objections?
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                  (No response.)
                  EXAMINER STENMAN: Duke Exhibit 2 will be
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     admitted.
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                  (EXHIBIT ADMITTED INTO EVIDENCE.)
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                  MS. SPILLER: Thank you, your Honor.
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                  MR. OLIKER: Your Honor, at this time I'd
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      like to move the IEU-Ohio Exhibits 1 through 8 into
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     the record. 7. I'm sorry, I apologize.
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                  EXAMINER STENMAN: 1 through 7 and then
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      1A through 6A also?
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                  MR. OLIKER: Yes, and 1A through 6A.
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                  EXAMINER STENMAN: Any objections?
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                  MS. SPILLER: Your Honor, yes. Duke
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     Energy-Ohio would have objection to the introduction
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      into evidence of all of those exhibits.
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                  EXAMINER STENMAN: Okay.
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                  MS. SPILLER: Is the Court's discretion
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     as to whether we go one by one or in total?
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                  EXAMINER STENMAN: Let's go one by one.
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                  Ms. Janson, you're excused.
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                  THE WITNESS:
                                Thank you.
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                  EXAMINER STENMAN: Let's start with
     Exhibit 1, and I assume you're going to have the same
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     objections to the confidential and redacted versions;
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      is that correct?
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                  MS. SPILLER: Yes, your Honor, we will.
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                  EXAMINER STENMAN:
                                     Okay.
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                  MS. SPILLER: As I discussed on a prior
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     objection to the line of questioning of Ms. Janson
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     today, document Exhibit -- or, IEU Exhibit 1 and 1A
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     contain information that is irrelevant to this
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     proceeding.
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                  There has been a suggestion of a
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     purported corporate separation violation, there has
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been no testimony elicited from this witness to support that allegation, nor does this document touch upon such an allegation. There's no anticipated testimony in this record from IEU to further that allegation, and again, the basis for the decision, the thought process behind the TRC's recommendation to James Rogers is immaterial to the relevant issues in this decision.

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I would further note that this document goes beyond Ohio proceedings and touches upon issues pending in Kentucky as well as in -- this one extends both to Kentucky and to Indiana. Regulatory treatment decisions involving Duke Energy-Kentucky and Duke Energy Indiana are clearly outside of the scope of this proceeding.

EXAMINER STENMAN: Would you like to respond?

MR. OLIKER: Yes. Well, first of all, the witness's testimony describes the benefits of moving to PJM. And these documents provide the actual reasons why the company thinks there are benefits in moving to PJM. And they're the documents they relied upon. And the record would be incomplete if they are not entered into the record.

I believe a foundation has been laid for

the corporate separation violations and the fact that the generation side is even involved in the decision for the regulated utility to change RTOs raises concerns in itself.

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And these documents demonstrate that that decision was made to enhance generation assets. And as the witness showed, she was barely even involved in that decision. I think that the record is incomplete without these documents. And also I believe that they touch on the policy of the State of Ohio in 4928.02 regarding reasonably priced electric service and these documents contain issues regarding capacity pricing in PJM and demonstrate the influence they may have on the competitive bidding process.

And I believe that the documents also contain portions where they quantify the benefits to customers netted against the cost to the utility and Duke Energy-Ohio is seeking recovery of Midwest ISO exit fees and duplicative transmission costs. I believe that those are key components of this proceeding.

MS. SPILLER: Your Honor, a couple of clarifications I think are noteworthy. First, the transactions that occur at the RTO level are wholesale prices. Any capacity prices here would be

at the retail level.

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And both Mr. Oliker and Mr. Jones suggest that Duke Energy-Ohio is seeking specific dollar amount cost recovery in the context of this proceeding, but even staff's own witness says that they do not believe we are asking for such cost recovery in this proceeding.

As Mr. Wathen has testified through his direct testimony, we are asking for the establishment of the riders for FERC approved costs, those dollar amounts, as Ms. Janson has just testified, have not yet even been established.

EXAMINER STENMAN: At this point the objection will be overruled and Exhibits 1 and 1A will be admitted.

Are there objections to Exhibits 2 through 7 and 2A through 6A?

MS. SPILLER: Your Honor, our objections would be the same insofar as Exhibits 2A through 6A are concerned. With respect to Exhibit 7, again, I think that the objection here is not that focused upon relevance.

EXAMINER STENMAN: Exhibits 2 through 7 will be admitted as well as Exhibit 2A through 6A.

(EXHIBITS ADMITTED INTO EVIDENCE.)

EXAMINER STENMAN: Is there anything else with regard to this witness?

(No response.)

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EXAMINER STENMAN: Before we break for lunch just a word about the confidential portion of the transcript. I know last night I think we all received a copy of the daily transcript somewhere around 9 o'clock, what we would like to do is have the parties examine the confidential portion of the transcript. It doesn't appear that everything that went on in the confidential portion of the transcript was actually confidential, and then be prepared on Friday morning to discuss what the company feels should be redacted and also if any of the parties have any thoughts on what needs to be redacted and what does not so that we can file as much as we possibly can in the open record. We'll deal with that Friday morning.

The confidential portion of the transcript I believe will be sent only to Duke and IEU and it will be Duke's responsibility to disseminate it to any parties who are parties to a protective agreement or confidentiality agreement.

MS. SPILLER: And I'm assuming that just an e-mail transmission is acceptable for that

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      purpose, your Honor?
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                   EXAMINER STENMAN: Yes.
                   At this point we will break for lunch and
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      we will come back at 10 till 2.
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                   (At 12:51 p.m. a lunch recess was taken
      until 1:50 p.m.)
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352 1 Wednesday Afternoon Session, January 12, 2011. 2 3 4 EXAMINER STENMAN: Let's go back on the 5 record. 6 Is Duke ready to call its next witness? 7 MS. SPILLER: We are, your Honor, thank 8 you. Duke Energy-Ohio would call to the stand 9 Mr. Charles Whitlock, please. 10 EXAMINER STENMAN: Please raise your 11 right hand. 12 (Witness sworn.) 13 EXAMINER STENMAN: Thank you. Have a 14 seat. 15 MS. SPILLER: Your Honor, may I approach 16 the witness, please? 17 EXAMINER STENMAN: You may. (EXHIBIT MARKED FOR IDENTIFICATION.) 18 19 20 CHARLES R. WHITLOCK 21 being first duly sworn, as prescribed by law, was 22 examined and testified as follows: 23 DIRECT EXAMINATION 24 By Ms. Spiller:

Q. Mr. Whitlock, can you identify yourself

for the record, please?

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- A. My name is Charles R. Whitlock.
- Q. And what is your business address?
- A. 139 East Fourth Street, Cincinnati, Ohio.
- Q. By whom are you employed, sir, and in what capacity?
- A. I'm the president of Midwest Commercial Generation, employed by Duke Energy Business
  Services.
- Q. And, sir, do you have in front of you a document that has been marked as Duke Energy-Ohio Exhibit 11 to this proceeding?
  - A. I do.
  - Q. And what is that document, please?
- A. It's my direct testimony filed on behalf of Duke Energy-Ohio on November 15th, 2010.
- Q. And was that direct testimony, sir, that was filed in the context of this proceeding?
  - A. Yes.
- Q. Do you have any changes or corrections to your direct testimony?
  - A. I do not.
- Q. Mr. Whitlock, if I were to ask you today the questions that are set forth in your direct testimony that has been marked as Duke Energy-Ohio

Exhibit 11, would your answers be the same as reflected in that document?

A. They would.

MS. SPILLER: Your Honor, the witness is available for cross-examination.

EXAMINER STENMAN: Thank you.

Ms. Kaleps-Clark?

MS. CLARK: No questions, your Honor.

EXAMINER STENMAN: Mr. Dortch?

MR. DORTCH: No questions, your Honor

EXAMINER STENMAN: Mr. Garber?

MR. GARBER: No questions.

EXAMINER STENMAN: Mr. Kurtz?

MR. KURTZ: Thank you, your Honor.

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## CROSS-EXAMINATION

By Mr. Kurtz:

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- Q. Just very quickly, good afternoon,
  Mr. Whitlock. You testify about the potential future
  transfer of the legacy generation assets; is that
  correct?
  - A. That's part of my testimony, yes.
- Q. Okay. What are you asking the Commission to do about the transfer of the legacy generation assets in this case?

- A. We are not asking for the Commission to rule on the transfer of the assets in this case.

  Q. So your testimony on that issue is merely
- Q. So your testimony on that issue is merely informative because you're not asking for a specific Commission ruling?
  - A. That's correct.
- Q. Okay.

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MR. KURTZ: Thank you, your Honor. No further questions.

EXAMINER STENMAN: Thank you.

Ms. Hotz?

MS. HOTZ: Yes.

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## 14 CROSS-EXAMINATION

15 By Ms. Hotz:

- Q. Good afternoon. You consider the legacy assets as you define them in your testimony to be unregulated assets, correct?
- A. Yes.

EXAMINER STENMAN: Ms. Hotz, can you use the microphone?

MS. HOTZ: I don't think it works, we tried to turn it on once before. I'll speak up.

24 EXAMINER STENMAN: It sounds like it

works.

MS. HOTZ: Oh, yeah, it does, okay.

Q. (By Ms. Hotz) Do you want me to do it again?

You consider the legacy assets as you define them in your testimony to be unregulated assets, correct?

A. That's correct.

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- Q. Why do you consider those assets to be unregulated as opposed to regulated?
- A. Because we've operated the units really since Senate Bill 3 or 2001 as functionally separate from the distribution company.
- Q. You are president of both the Midwest Commercial Generation and Duke Energy Retail, correct?
  - A. I am.
  - Q. What is Duke Energy Retail?
- A. Duke Energy Retail Sales is a CRES provider in the state of Ohio, and then we're also certified in various distribution companies so we're competitive retail electric supplier in the state of Ohio and Pennsylvania.
- Q. Midwest Commercial Generation and Duke Energy Retail engage in bilateral contracts, do they not?

- A. I don't believe that Midwest Commercial Generation has any contracts with Duke Energy Retail Sales.
- Q. Okay. Sixty percent of Duke's distribution shopping customers purchase power from a Duke affiliate; is that correct?
- A. Could you repeat the question? I'm sorry.
- Q. Sixty percent of Duke's distribution shopping customers purchase power from a Duke affiliate; is that correct?
- A. Duke affiliate? A Duke Energy -- a Duke affiliate? I'm struggling with the "Duke affiliate."
  - Q. Well, an affiliate of Duke Energy-Ohio.
- A. Is Duke Energy-Ohio itself an affiliate?

  It's not in itself so it would be less than

  60 percent.
- Q. So do shopping customers purchase generation from Duke Energy-Ohio?
- A. I would say shopping customers, meaning customers that switched?
  - Q. Yes.

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- A. They do not.
- Q. Okay. So I guess maybe that would clarify it. Sixty percent of Duke's distribution

customers who have switched purchase power from a Duke affiliate, correct?

- A. Duke Energy Retail Sales; that's correct.
- Q. Okay.

MS. HOTZ: Thank you. That's all I have.

EXAMINER STENMAN: Mr. Yurick?

MR. YURICK: No questions, thank you,

your Honor.

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EXAMINER STENMAN: Mr. Oliker.

MR. OLIKER: I have both confidential and nonconfidential questions, but I will try to start with the open record.

EXAMINER STENMAN: Yes.

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## CROSS-EXAMINATION

16 By Mr. Oliker:

- Q. Mr. Whitlock, your testimony indicates that you're president of Midwest Commercial Generation. Who do you report to?
  - A. I report to Keith Trent.
- Q. In what Duke corporate entity is Keith Trent employed by?
- A. I believe he's a Duke Energy Business
  Service employee.
  - Q. In preparing your testimony and

preparation for cross-examination today which documents did you review?

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- A. I reviewed my direct testimony, I think I reviewed my deposition that was taken. I read Jim Rogers' testimony. I read Ms. Janson's testimony. I had a cursory review of Mr. Jennings' testimony, and I reviewed some of the documents that you were questioning Ms. Janson on in response to the IEU's interrogatories.
- Q. So you reviewed the IEU request for production of documents in the interrogatories; is that correct? And also the documents that we put in the record today?
  - A. I reviewed some of those documents.
  - Q. Thank you.

Do you know which ones specifically?

- A. If you put them in front of me, I can tell you which ones. I don't know the best way to tell you which ones specifically I reviewed and didn't.
  - O. Okay. Well, we'll come back to that.
  - A. Okay.
- Q. On page 4 of your testimony you indicate that Duke Energy-Ohio's generating assets are functionally separated from Duke Energy-Ohio's

transmission and distribution basis; is that correct?

A. Yes.

2.2

- Q. Can you provide an explanation of what "functional separation" means?
- A. Yes, functional separation as opposed to a structural separation. Structural separation would be generation that would be owned by another entity. Functional separation, they would be owned by the same utility, the same entity, but you would have controls around access to certain information, you would have some controls around facilities, you would have, you know, about where people can come and go on the floor, so you would have geographical or inside of the building separation. But most of it's about access to information.
- Q. And what is the relationship between Duke Energy Commercial Enterprise, Inc. and Duke Energy-Ohio?
- A. Duke Energy, the DECEs is an affiliation of Duke Energy-Ohio.
  - Q. And how do they operate with each other?
  - A. As an affiliate.
- Q. What are the roles of each business, would you say?
  - A. You're going to have to help me. You're

- going to have to provide a little more clarity.
- Q. What services do they provide in particular?

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- A. Does who? Does Duke Energy-Ohio provide for DECEs?
- Q. Does Duke Energy Commercial Enterprise,
  Inc. provide for Duke Energy-Ohio?
- A. I don't know that I'm aware of any particular services that they provide.
- Q. What is the relationship between Duke Energy Commercial Enterprise, Inc. and Duke Energy Business Services, LLC?
  - A. I'm not sure I know.
- Q. Okay. And does Duke Energy Commercial Enterprise, Inc., have any subsidiaries?
  - A. I believe so.
- Q. Can you identify them, please?
- MS. SPILLER: I'm going to object to the relevance, your Honor.
- 20 EXAMINER STENMAN: Overruled.
- A. I think I want to say that Duke Energy
  Retail Sales is a subsidiary of DECEs, but I'm not
  entirely sure.
- Q. Okay. And I'm not sure I understood your answer regarding what Duke Energy Commercial

Enterprise, Inc. does. What is the function of that company?

- A. I think I asked you a follow-up question and you asked me about services and I told you I wasn't aware of services that DECEs provided to Duke Energy-Ohio.
- Q. What does Duke Energy Commercial Enterprise, Inc. do?
  - A. I don't know exactly.

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- Q. Isn't that the company you work for?
- A. No, I work for Duke Energy Business Services.
- Q. Okay. And did you participate in the transaction review committee?
- A. I've made various presentations to the transaction review committee, if that what's what you mean by "participate," then I did participate.
- Q. And did you author presentations and studies?
- A. I'm struggling with the word "author" but I don't want to parse words. Like, I didn't write the PowerPoint presentation or the White Paper, but I think it was under my direction.
- Q. Okay. So safe to say that you participated in the decision process that the

transaction review committee undertook?

A. I think that's -- that I -- could you repeat the question, please?

(Record read.)

- A. That's fair. Yes.
- Q. I think you touched on this, but you said employees under your supervision drafted studies and analyses that were relied upon by the transaction review committee?
- A. Are you referring to a specific transaction review committee?
- Q. The one that undertook the analysis on whether to exit the Midwest ISO and join PJM.
- A. And the answer is yes, people did prepare analysis that supported that document.
  - Q. Were those people under your supervision?
- A. Yes.

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- Q. And would you be able to identify which employees and what studies or analyses that they created?
- A. Yeah, I would say Leo -- I can tell you -- I could tell you which employees, which employees but I don't know I can create the nexus between the specific analysis.

And I should also say the TRC

presentation that you're referring to, that was led by a group outside of my authority. It was led by Scott Henry and Lee Barrett and Ken Jennings were the ones that provided some of the analysis that was presented to the TRC and the various papers that you talked about already.

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So those two gentlemen prepared some of the analysis but other analysis was prepared by other individuals. And in fact led by Scott Henry.

- Q. And who does he work for?
- A. I believe Scott Henry works for, I know that he works in Jim Turner's organization, but I don't know specifically who he reports to. I apologize for that.
- Q. If you look at the documents in front of you I believe, IEU-Ohio Exhibit 1 through 6, are you familiar with those documents? I think you might have alluded to --
- A. Can I say I believe I'm familiar or do you want me to go through each one and make sure that I'm familiar? Do you want to do it one at a time?
- Q. Yeah, I'd like to make sure one at a time.
  - A. One at a time?
  - Q. We'll start with IEU Exhibit 4, please.

IEU Exhibit 4.

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MS. SPILLER: And, your Honor, if I may just for purposes of the record --

MR. OLIKER: 4A, I apologize.

MS. SPILLER: -- the documents that
Mr. Whitlock has in front of him have two
designations on them, the original just being 1
through 6 consistent with the original identification
of these documents. There is further notation that
says "redacted equals 1A, redacted 2A, redacted 3A,"
so he does, in fact, have in front of him the
redacted documents. I just wanted to note that there
were the two markings on them.

EXAMINER STENMAN: Okay. It will be so noted. And he does not have an unredacted copy in front of him; is that correct?

MS. SPILLER: They are redacted.

- Q. (By Mr. Oliker) Starting with IEU Exhibit 4A. Are you familiar with that document?
  - A. I am.
  - Q. Did you coauthor that document?
- A. Again, if authorship is -- I did not type the document in the PowerPoint but it was prepared under, partially under my direction.
  - Q. Would you be able to identify which

portions of that document were done under -- by either yourself or somebody under your supervision?

- A. Just for clarity in my head, are you talking about the words that are written down or the --
  - Q. Various bullet points.
  - A. I might be able to.
  - Q. Could you try, please?
- A. You want to go bullet point by bullet point? I don't know who prepared bullet point 1 that says "TRC Action Requested." I don't know.

I don't know who wrote bullet point No. 2 or the sub-bullet under 1.

- Q. Would you know if it was somebody under your direction even if you didn't know their exact name?
  - A. No.

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- Q. Okay.
- A. Sub-bullet No. 2 under the main bullet, again, not sure. It's hard with the redacted version to say on No. 2, the bullet point No. 2.

MR. OLIKER: Perhaps we can put this part off until we get to the confidential portion of the hearing so that we can have a full discussion of this matter.

EXAMINER STENMAN: You can do that, or if you're just trying to determine whether he authored the document, you can certainly discuss who authored portions of the document with the witness using the confidential document as long as he's careful with what he refers to, if you provide that to him.

MR. OLIKER: Okay. If that's okay.

- O. Please continue, Mr. Whitlock.
- A. Am I allowed to ask a clarifying question?

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- Q. You are, just don't mention any confidential information.
- A. I won't. I'm just curious, are you looking for who authored it like who wrote this section or who -- what exactly are we trying to -- I don't understand the question fully.
- Q. If you know who authored that section, what affiliate or division they work for, that would be helpful.
  - A. And "authoring" means what?
- Q. Who was responsible for making that recommendation or those facts, doing those studies. Who would have -- who had responsibility for making that portion of the document.
  - A. Okay. That helps. So you want to start,

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let's start back at the top. I would say that the

"TRC Action Requested" was done by the lead person
that was responsible for the analysis, Scott Henry.

And I would say that it's probably safe to assume
that -- well, let's not make any assumptions here.

So Scott Henry I would say on 1.

The second bullet point I would say,
again, Scott Henry: The "TRC previously approved the
transfer," I mean, I think that's just, again, I
don't know.

"June 1, 2014, transfer resulted in,"
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that again I would say Lee Barrett and Ken Jennings.

I want to put the redacted version in front of me so

I am careful to follow your admonishment.

Under the "What has changed?" section, I would say that's likely to have been someone in the Legal department but I'm not sure.

The next one I think would be, again, Lee Barrett and Ken Jennings.

The third bullet would be the same two gentlemen.

The fourth bullet would be the same two gentlemen.

The final bullet would be Scott Henry and the team. It might be helpful to add that a decision

that impacts -- has a large impact across the businesses, specific segments of the business, if it has distribution impacts, transmission impacts, generation impacts, impacts in Duke Energy-Kentucky, impacts in Duke Energy-Ohio, impacts in FERC.

So something as expansive as the decision that we're talking about here is going to have a variety of subject matter experts that are going to do the process before it goes to the TRC. So the question's a little bit difficult to answer, but I think that that's probably as fair a characterization of this as I can give you.

- Q. Can we continue with the rest of the document, though, Mr. Whitlock to page 2.
  - A. I'm here as long as you want me.
- Q. I think you were on page 2. Can we go to page 3, please?
  - A. Sure.

2.2

- Q. How about we just do the major bullet points, I don't think we have to worry as much about the subheadings.
- A. Okay. I would say that Scott Henry. I would say Scott Henry on the, I'm just talking about the three main bullets, Scott Henry.

The third bullet is probably Lee Barrett

and Ken Jennings, although those are a matter of public record so you may have it.

Page 4, I would say that these bullets are all the -- Scott Henry and the team.

- Q. Moving on to the next document titled IEU Exhibit 2, do you recognize that document? 2A, I apologize.
  - A. Give me a second.

I do.

2.2

- Q. And was that document authored at your direction or by yourself?
- A. It was. Again, I would tell you that this analysis was done -- there were portions of this that were done at my direction, but again, it was -- this analysis was conducted by Scott Henry and a team of cross-functional people. So there are portions, again, that I think that you could say were under my direction.
- Q. Okay. And could you please turn to IEU Exhibit 3A. Do you recognize that document?
  - A. I do.
- Q. Could you also please clarify if that document was authored by people under your direction or yourself?
  - A. Again, I would say that portions of this

document were drafted by -- were drafted or had input from people on my team.

Q. Okay.

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- A. And, you know, there are sections that obviously didn't have my team's input but it was part of that multifaceted kind of approach.
- Q. Could you please turn to IEU-Ohio Exhibit
  5. A, I apologize again, 5A.
- A. All I have are As except for I have a 4 non-A.
- Q. Do you recognize that document, IEU-Ohio Exhibit 5A?
  - A. I do.
- Q. And was that document created under your direction or by yourself?
- A. Again, I don't know exactly the author but it looks to me like it was, again, conducted by a variety of different people.
  - Q. Some of them were under your supervision?
  - A. Yes.
- Q. Now I'd ask you to turn to IEU-Ohio
  Exhibit 6A which is an e-mail, and I believe you were
  one of the recipients of that e-mail. Do you
  recognize that document?
- A. I do.

- Q. Now, after that e-mail was sent is it not true that Duke Energy-Ohio sent formal notice to the Midwest ISO on May 20th that it would be withdrawing and joining PJM?
- A. I think we gave notice to MISO of our intention to withdraw prior to that date, but I'm not sure.
- Q. Did you participate in the March 22nd meeting, 2010 meeting with Keith Trent, Messrs. Bear and Dowling at the Midwest ISO?
  - A. I did.

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- Q. Who initiated that meeting?
- A. I believe it was John Bear and Richard requested the meeting.
- Q. Do you know when the meeting was initiated?
- MS. SPILLER: I'm going to object to the relevance.
- 19 EXAMINER STENMAN: Overruled.
  - A. I'm not sure I know. You can probably ask John Bear the reason why.
    - Q. Do you know when it was initiated?
- A. Oh, when? No idea.
- Q. What was the purpose of the March 22nd, 25 2010, meeting?

A. I think Richard Dowling and John Bear, they had had FE basically make a decision to move from PJM, I think that we had filed -- I think that we had given them, I believe, again, subject to confirmation, that we had informal discussions with them or given them notice as required by the RTO that we might be departing, and they wanted to understand the reasons for the departure and to discuss with us there were things that -- to discuss the reasons why we might depart.

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- Q. To clarify, when was the first time that you informally or formally gave notice to the Midwest ISO that you were going to withdraw or considering withdrawing?
- A. Yeah, sitting here right now, I would say, again, the decision to be -- which RTO you're going to be in has really big implications for a variety of different parts of your business so I think that we evaluate that thing on a recurring basis.

So I don't know when we would give informal notice, but I think that, you know, if MISO's running their business and they understand the voluntary membership of an RTO, that there's probably discussions about changes to the transmission owners'

agreement, changes to the market design that happen in committee meetings probably frequently. So I don't know that I can fully answer your question.

- Q. Did you indicate that you would change RTOs unless certain changes happened?
  - A. No, sir.

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- Q. At the March 22nd, 2010, meeting did the Midwest ISO offer concessions or commitments in order to convince Duke Energy-Ohio to remain in MISO?
- A. No. Again, it's my characterization that, you know, the Midwest ISO was trying to understand some of the decisions and why we might make the decision to move from MISO to PJM. And it was really exploratory in nature on their part to try to get inside of the decision-making at Duke about why that decision might be made.

EXAMINER STENMAN: Okay, off the record for a second.

(Discussion off the record.)

EXAMINER STENMAN: Let's go back on the record.

- Q. Why were you at the March 22nd, 2010, meeting given that you were on the generation side of the business?
  - A. I think it's reasonable to expect that,

again, RTO membership has implications on generation, so I think it was reasonable for me as the owner of the P&L to be at the meeting.

Q. And was there anybody from the distribution business there?

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A. Yeah, Jim Turner was scheduled to be at the meeting and then I think at the last minute he was unable to attend the meeting. I think it was the desire that we -- we tried to establish with, again, myself, my boss, Keith Trent, and then Jim Turner, and I can't recall the reason why Jim was not available for the meeting, but it was scheduled and I think it was on short notice from, from memory, on short notice he was not able to attend the meeting and we went on with the meeting. So it was the intent to have somebody there certainly from distribution.

And I think the reason I was there, honestly, is because I think there -- the workings of an RTO are more familiar to me than others in the company.

- Q. And did the Midwest ISO offer concessions or commitments at that meeting?
- MS. SPILLER: Objection; asked and answered.

EXAMINER STENMAN: Overruled.

- A. Again, I think that -- my memory of the meeting was that they were exploring the decisions and I don't remember any concessions being offered by MISO or, you know, John Bear exhibited in the meeting to stay in MISO.
- Q. But they were aware that you planned on withdrawing at that point.
  - A. I believe so.

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- Q. Could you clarify the name that you mentioned, was it John Bear and who?
- A. Jim Torgerson, I think that's -- I hope that's right.
  - Q. I was under the impression that Mr. Dowling was at the meeting?
  - A. Oh, that's right, I'm sorry. Richard, Richard Dowling, that's right, I apologize.
    - Q. So are you sure you remember?
- A. Now I'm sure. I wasn't sure before. I was mistaken before.
  - Q. And at that meeting what was Duke

    Energy -- Duke's response to the changes that the

    Midwest ISO may have talked about?
- A. Again, go ahead, ask your question, I'm sorry.

Q. No; go ahead, you can answer.

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- A. I don't know that I know the question.
- Q. What did you take away from that meeting as their position?
- A. I don't know that I took away anything that was their position. I think, again, that they were trying to understand why we might make the decision to move and they were really trying to understand that.
- Q. And did the Midwest ISO offer concessions at any point, or commitments?
- A. I think that there's a letter that's, I believe it's a matter of public record now that was authored from John Bear to my boss Keith Trent, that outlined some changes that MISO either prospectively may make -- I love that word "prospectively" -- that they might make in the future or that they were contemplated in some areas, but I wouldn't characterize them as concessions.
  - Q. Do you know what pseudo-tying is?
- A. I think I have a better than a layman's understanding of what pseudo-tying is but probably not an electrical engineer understanding of pseudo-tying.
  - Q. Could you describe why a utility would

pseudo-tie one generating asset to a balancing authority or market area?

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- A. Why they might? Because they want to move an asset that geographically sits in one balancing authority to another balancing authority electrically.
- Q. Could you explain what "pseudo-tying" is again for the record? I'm sorry, I don't think I got a description.
- A. That's fine. Yeah, again, here's how I think about pseudo-tying, and I'll use a specific example. At Stuart Station, which is one of the legacy assets that we -- that Duke Energy-Ohio owns that's operated by DP&L, that physically sits inside of PJM's RTO. We pseudo-tie that unit to make it look electrically like it's connected to MISO.
- Q. When you pseudo-tie an asset from one market to another, do you get to participate in the control area of that market for, for example, capacity pricing?
- A. Is your question does our share of Stuart Station look and appear and qualify as a resource inside of MISO?
  - Q. Yes.
  - A. The answer is yes.

379 MR. OLIKER: I don't think I have any 1 2 more public questions, your Honor. 3 EXAMINER STENMAN: Mr. Hart? 4 MR. HART: Yes, thank you. 5 6 CROSS-EXAMINATION 7 By Mr. Hart: 8 Q. Mr. Whitlock, I'm back here. 9 Hi. Α. 10 A little awkward being behind you. Q. 11 That's all right. Α. 12 Q. I want to understand a little better what 13 Midwest Commercial Generation is. Is that a business 14 unit within Duke Energy Business Services? I would define Midwest Commercial 15 Α. 16 Generation as kind of an organization of people 17 loosely. It's not incorporated. It's not an LL, you 18 know, it's not an LLC, it's more of an organizational 19 structure. 20 An organization that you manage. Q. 21 Α. Yes. That includes Duke Energy-Ohio generation 2.2 Q. 23 assets? 24 When you -- the business that I manage? Α. Yeah. 25 Q.

- A. Absolutely, the Duke Energy-Ohio assets.
- Q. I assume by "midwest" it also includes the Indiana and Kentucky assets.
- A. It does not include Indiana nor does it include Kentucky.
  - Q. So it's just Duke Energy-Ohio?
- A. Midwest Commercial Generation has things not related to the assets in it but it also has -- like Duke Energy Retail Sales, I would say is in Midwest Commercial Generation, the organization. All right?
  - Q. Okay.

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- A. Does that help?
- Q. So the only generation assets that are in Midwest Commercial Generation are the Ohio assets. The Duke Energy-Ohio assets.
- A. Yeah, the reason I struggle with that is that there's Ohio Valley Electric Cooperative which is a long-term PPA that sits inside of there --
  - Q. Okay.
- A. -- that's not DE-Ohio. That's not a DE-Ohio asset.
  - Q. Are all of the DE-Ohio assets within MCG?
- 24 A. I believe, yes.
  - Q. Okay.

A. Generation assets.

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- Q. You're also the president of Duke Energy Retail which is a CRES provider.
  - A. I am. And it is.
- Q. Now, there's been testimony in this case that Duke Energy-Ohio has lost approximately 60 percent of its load to CRES providers, correct?
  - A. That's correct.
- Q. And am I correct that of that 60 percent approximately 60 percent is served by Duke Retail?
  - A. That's correct.
- Q. Okay. So if my math's correct, that means approximately 24 percent of the total load is served by independent companies not affiliated with Duke.
  - A. I'll trust your math.
  - Q. Well, 60 times 60 is 36, right?
  - A. Yes.
  - Q. And then Duke's 24.
- 20 A. Correct.
- Q. So if we just look at native load,
  76 percent is served by either Duke-Ohio or Duke
  Retail.
- A. Correct.
- 25 Q. Am I correct that Duke Retail does have

bilateral supply agreements with Duke Energy-Ohio?

- A. I'm sorry, repeat the question.
- Q. Duke Retail does have bilateral supply agreements with Duke Energy-Ohio.
  - A. That's correct.

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- Q. And earlier when you said that it didn't have any with Midwest Commercial Generation, that's because Midwest Commercial Generation is a legal entity.
  - A. That's correct.
- Q. So of the 60 percent of the 60 percent that's Duke Retail, how much of that power is obtained from Duke Energy-Ohio?
- MS. SPILLER: Objection. Excuse me,
  Mr. Whitlock, I'm just objecting to the relevance.

MR. HART: It's relevant to whether it is a fully functional market, your Honor, because that's the basis of the entire case is the assertion that there is.

EXAMINER STENMAN: The objection will be overruled.

THE WITNESS: Could somebody repeat the question?

Q. I'll state it again, hopefully I'll get it the same.

Of the 60 percent of the 60 percent that's supplied to the public by Duke Retail, how much of that power does it obtain from Duke Energy-Ohio?

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- A. I would say that it obtains all of the power from MISO. Duke Energy-Ohio will enter into hedges on a forward basis to hedge the commodity risk with various entities, but all the power is procured from MISO.
- Q. How much of it is subject to these bilateral agreements?
- A. I don't know how to do this because I'm afraid that answering the question prejudices a commodity position that Duke Energy Retail Sales might have that I don't know that I want to answer.
  - Q. Are you saying it's confidential?
- A. I would say that it's confidential. I mean, I don't know that other parties would want to tell how much of their sales position has been hedged in the market. I'd prefer to, I guess what I'm saying is I'd prefer, if I have to answer the question, I'd prefer to answer it --

MR. DORTCH: Your Honor, for the record on behalf of Duke Energy Retail Sales we'll object on the basis that the answer will be proprietary and

confidential and ask that it be -- ask that the question again be asked, if at all, during the sealed portion of this area.

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EXAMINER STENMAN: It will be taken up during the confidential portion.

MR. HART: Okay, that's fine.

- Q. (By Mr. Hart) Now, you've testified that Midwest Commercial Generation's functionally separate from Duke Energy-Ohio. If Duke Energy-Ohio were to actually divest those generation assets to a different affiliate, what would be different about the separation than currently exists in this functional separation?
- A. Again, I would think that -- I tried to lay up the difference between functional separation and structural separation, so structural separation if we moved to an affiliate it would not be owned by DEO. It would be owned by a separate entity.
- Q. Is that the only difference between what's today and what an actual transfer would entail.
- A. No, again, I think the transfer would, the transfer of moving the assets outside of DE-Ohio would break a paradigm, this regulatory-like paradigm that exists in the state of Ohio and it would allow

the generation, it would allow customers to make decisions about price whether through a competitive retail electric supplier or whether through an auction determined standard service offer price unencumbered by the generation, and it would allow the owner of the generation to manage that generation to the market with clarity for a longer period of time than might be offered under -- than is offered under a three-year ESP.

So I think there are other things that happen by virtue of the fact that they sit in an unaffiliate as opposed to in DE-Ohio.

- Q. Let's explore a couple of those.
- A. Sure.

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- Q. Because as I understand your testimony, one of the reasons Duke Energy-Ohio wants to transfer those assets is so that those assets aren't encumbered by the risk of shoppers returning to Duke Energy-Ohio; is that fair?
  - A. That's a piece.
- Q. Okay. So currently you have to stand ready to serve all of the customers in case they return and so you can't hedge those assets long term somewhere else.
  - A. Well, I think that the switching

introduces a problem than the temporary problem that you just referred to.

- Q. So switching risk is --
- A. Can I answer the question?
- Q. Sure, go ahead.

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- A. Now I forgot the question.

  (Record read.)
- A. Yeah. So the switching piece, right, inside of a defined window of time, I'll call it the existing ESP, when customers switch away, the hedge goes away, right? We're relying as part of the --when you connect the generation to the load, you're relying for that load to provide the hedge for the generation.
  - Q. Okay.
- A. And when the customer switches away, that hedge goes away, and then you're left with hedging that at a different price. And it creates uncertainty and volatility in the earnings stream of the generation asset.
- Q. So you can sell the capacity that's not used for the switching customer but not at your retail rate.
- A. But, no, it's -- again, the generation would get sold at a wholesale rate but it wouldn't --

so we've connected our generation through the ESP to a, I'll call it a retail rate and it might be a wholesale rate, but it's a retail rate. When that customer switches away, I'm left with selling that generation into a wholesale market at a different margin than I had with the retail customer.

- Q. Okay. And after the transfer of these assets to a different affiliate, that other affiliate would have that same problem, wouldn't it?
  - A. No.

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- Q. Wouldn't they also be selling the assets in the open market?
- A. They would sell their assets into -- we would sell our assets into a bilateral market that has firm liquidated damages and that thing doesn't go away, right? That customer does not switch away. And if they do switch away, we take lawyers and go after those people to get our money.
- Q. But the rate that you would get would not be at Duke Energy-Ohio retail rates, it would be at the wholesale market rate.
- A. It would be at a -- so go back to the question, right, just so it's clear. We would sell our generation in a wholesale market and assume when we set the ESP rate that it was approximated the

wholesale market with some retail ladders that Judah Rose talked about but that's the underpinning of that transaction.

That price when that goes away, if I sold it in the wholesale market, those customers do not go away. They stay there. So it is different. That customer doesn't switch.

- Q. But the rate that that customer pays is the same rate you would get today for the load that is freed by the switching customer.
- A. Is your question that the -- I'm struggling with the question.
- Q. Today when a customer switches away, the capacity that's freed up by that you can sell on the wholesale market.
  - A. Correct.

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- Q. And if you have no load to serve because the generation assets have been transferred, you're going to sell all that load to the wholesale market.
  - A. Correct.
- Q. The rates that you get at the wholesale market are going to be the same in both scenarios.
- A. Today they would be the same, right. I mean, historically they wouldn't have been the same. There's a difference in the price I guess.

Q. Okay. Now, I kind of got sidetracked there. One of the reasons that Duke Energy wants to -- Duke Energy-Ohio wants to transfer the assets is so that the assets don't have to be on standby for customers that would return; is that fair?

THE WITNESS: I'm sorry, would you repeat the question or could you read it? I don't know who should repeat it.

MR. HART: I'll let her repeat it because I don't think I can.

(Record read.)

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- A. I think that's fair. I would add that that's not the only reason.
- Q. Okay. But that risk is that you may have to serve additional load that can come back to you unexpectedly so you have to have a way to deal with that.
- A. Well, again, I think under the contemplation of the MRO and what happens in FirstEnergy's service territories is that that standard service offer is borne by the auction participants.
  - Q. I'm talking about today.
- A. Right, either prospectively, right, right.

Q. Today.

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- A. The question was about why do we want to separate the generation.
  - Q. Right.
- A. And so the generation absolutely right now is -- provides that standby service, if you will. We're not paid for it, but we provide it.
- Q. Right. So you have to be prepared for that in case it happens because you're legally responsible for supplying that load.
  - A. That's true.
- Q. Now, you're familiar in the proposed auction process that Duke's proposing to essentially sell slices of the company load, correct?
  - A. I am.
- Q. And that tranche or slice of the total load carries with it that exact same risk, doesn't it?
  - A. The risk of?
  - Q. Of shopping customers returning.
  - A. Customers switching and reswitching?
  - Q. Yes.
- A. It should because I think that the auction participants would price that as one of the things that they would want to be compensated for.

And so let me -- can I add something to that?

Q. Sure. Go ahead.

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A. So instead of having the generation of Duke Energy-Ohio be the provider of last resort, it's my feeling that the market has the ability, the capability to do that, and a lot of my testimony is spent around the time saying if you can run a competitive auction as other states do and we've done successfully inside of FirstEnergy service territory, that the nexus of generation and load that you do not need to rely on the generation, and in fact, relying on the generation ends up costing customers more.

That they can get a better deal in the market than relying on the generation, the backstop of the generation of Duke Energy-Ohio or any other utility, but instead let the market price that and that results in a better deal for customers.

- Q. Let me get back to my question, which was the auction participants, what they're being asked to bid on is to supply a percentage of Duke's native load subject to the risk of shopping.
  - A. That's correct.
- Q. And if they were to buy in today, they might actually only be supplying 40 percent of the actual wired load.

A. If they were to buy a slice of system today what would their POLR obligation, what would be the --

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- Q. What would they actually be supplying?
- A. It would be the standard service offer which is the 40 percent.
- Q. Forty percent, but they're legally obligated to supply a hundred percent if those other 60 come back.
  - A. That's my reading of it.
- Q. So they need to price that risk into their bid when they participate in an auction.
- A. I would say that it would be prudent to do that. I don't know that all do, but --
- Q. Okay. That's the exact risk that Duke is trying to shed by transferring the assets.
  - A. When you say "shed," what do you mean?
- Q. The risk of having to supply shopping customers who return.
- A. No, I would say that Duke Energy-Ohio, again, taken the nexus of the generation, we think that the market provides a better opportunity to price that POLR obligation than Duke Energy-Ohio specific generating assets. That the market works better than whatever we call it, quasi regulation.

- Q. Okay. Let's talk about that a little bit. Go back prior to the ESP case which is in place now when Duke was under rate of return I guess.
- A. How far back are we going because prior to this ESP there was a --
  - Q. The electric -
    EXAMINER STENMAN: Mr. Hart, could you

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MR. HART: Sure, I'm sorry.

- Q. Let me just start over. Prior to the ESP case how did Duke Energy-Ohio's retail rates compare to the other major Ohio utilities?
- MS. SPILLER: I would object to the relevance.
- EXAMINER STENMAN: Overruled. You can answer.
  - A. I said I don't know.
  - Q. You don't know, okay. So you don't know whether Duke's rates were low in the state or high?
    - A. So are you -- can you tell me the time frame you're talking about, that might help.
      - Q. 2007, 2008.
- A. Yeah. I would say in the -- close to the middle.
- 25 Q. Okay.

A. Middlish.

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- Q. Where do they stand today?
- A. I think they're high.
- Q. Okay. And were you a participant in the ESP case in 2008?
  - A. I don't remember.
- Q. Okay. You understand the ESP, how the prices got set in the ESP case?
  - A. Loosely I do, sure.
- Q. Do you recall that there's a theoretical construct of what a competitive price would be in Duke's rates compared to that?

MS. SPILLER: Your Honor, I'm going to object to this line of questioning, I think this is well outside the issues in this proceeding.

MR. HART: Your Honor, this goes to whether the auction is going to result in competitive prices or not.

MS. SPILLER: I'm sorry?

MR. HART: It goes to whether the auction will result in the best competitive prices or not.

MS. SPILLER: I don't think that's the standard for review with regard to the MRO. So again, and I further think that this is well beyond the scope of this witness's testimony in this

proceeding.

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EXAMINER STENMAN: The objection will be overruled. He can answer if he knows.

- A. So maybe I can cut to the chase and answer your question about whether or not the competitive markets provide a -- that an auction provides a competitive price. I would refer you to my testimony on Attachment CRW-2, page 1 of 2 and 2 of 2.
- Q. That was not the immediate question, Mr. Whitlock.
- A. I was just responding to what I thought the, again, the objection and the overruled -- what you were trying to get at, so I was trying to answer that question, that it did work. It worked in FE's service territory and if you look, the chairman of the PUCO thought very highly of the results that were determined in that auction.

MR. HART: Could I have the actual question read back?

(Record read.)

- A. Are you saying that, are you referring to the test that's --
  - Q. Yes.
    - A. -- more favorable in the aggregate, yeah,

I take issue with the word "theoretical." I think it's a real determination of what we think the market is. And people put on testimony and I believe that Duke Energy-Ohio put on testimony much like Judah Rose's in this case that it wasn't just theoretical, it was something more than theoretical.

- Q. Okay. And those rates were established independent of Duke's actual cost of generation, correct?
- 10 A. There was no -- wow. I would say that's true.
  - Q. Okay. So fair to say those rates more than cover Duke's cost of generation assuming it's got load?
  - A. I don't think that's a fair characterization.
    - Q. They don't cover costs?
  - A. I don't know that they have to cover costs. Are you talking about at the specific time if we don't have any switching would it cover our costs?
    - O. Yes.

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- A. Yes.
- Q. Let me ask you about Exhibit, I think it's about 1.
- MR. HART: Is this the amended schedule,

B-1, Amy? 1 2 MS. SPILLER: There is not an -- I don't 3 know that it's fair, Mr. Hart, to call it an "amended 4 schedule." There was the schedule as submitted and 5 filed which is B, B.1 was what I would call a 6 clerical error and inadvertently shown to Mr. Lee 7 yesterday. 8 MR. HART: I guess I want to use whatever 9 the current proposal is in the case. EXAMINER STENMAN: And that would be B 10 11 that was filed in the application, correct? 12 MS. SPILLER: That would be B, yes. 13 MR. HART: What percentage did that show for the auction in 2013, is it 90 or 80? 14 15 MS. SPILLER: It's 80. 16 MR. HART: Okay. 17 (By Mr. Hart) I want to ask you are you 0. familiar with the proposed timing of the auctions? 18 19 Honestly, I haven't spent a lot of time Α. 20 looking at the schedule yet, but if you --21 Well, let me show you my copy of, 2.2 actually it shows the 20 percent on it. 23 MR. HART: It's the one you handed out 24 this morning, so if you want to get him the correct

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one.

MS. SPILLER: Are you asking me to give the witness the correct one?

MR. HART: Yeah.

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MS. SPILLER: May I approach, your Honor? EXAMINER STENMAN: You may.

MS. SPILLER: Thank you.

MR. HART: I just want to make sure, see, this one has 90. This is the actual filing, okay, thank you.

- Q. (By Mr. Hart) Mr. Whitlock, what I want to ask you about is the proposed auction to occur in 2013 at which time the proposed 80 percent of Duke's load to be the subject of that auction. It says the number of tranches to procure, is that the same as 80 percent? I believe. Does it say "80"?
  - A. It says "80 tranches," yeah.
  - Q. I believe so.
  - A. All right.
- Q. Would Duke Energy-Ohio propose to transfer its generation assets before or after that auction occurs?
- A. I think the testimony is that we're going to, as soon as we get done with the, as soon as Duke Energy-Ohio is done with the MRO proceeding that we will seek in short order the transfer of the

generation.

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- Q. Well, what I'm getting at is my understanding is the auction is proposed to occur in 2013, but the actual delivery pursuant to that auction would not begin until June of 2014. So I'm trying to get where in that sequence of events would the actual transfer of assets occur, before or after the auction?
- A. Again, it's my testimony that when a hundred percent of the load has been auctioned, that that's when -- on or before that time we would seek to move the assets to a subsidiary.
- Q. So would Duke Energy-Ohio still have the assets at the time of the auction where 80 percent of the load would be bid in?
- A. I think I would tell you that on or before that time. You're asking me to speculate on when the transfer would actually happen, and I think it's on or before the hundred percent, so I don't know that I can answer your question.
  - Q. You don't know at this point.
  - A. I don't.
- Q. Okay. Do you know whether Duke
  Energy-Ohio or the affiliate to whom the assets are
  transferred would be a participant in the auction?

- A. I don't know, but I can tell you that whether it's Duke Energy-Ohio or the company that gets the assets transferred to it or another entity, we would -- I would support participating in Duke Energy-Ohio's competitive auction, if that's your question.
  - Q. Okay. Are you generally familiar with how that auction runs?
    - A. It hasn't ran yet.

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- Q. How it's proposed to run?
- A. I'm assuming that it's -- the details of that, the details of the auction will not develop under -- that was developed by other -- another part of the organization.
- Q. I wasn't asking if you did it. I'm just asking if you know how it works.
- A. I'm trying to answer your question. So I'm going to make the assumption that it works like FE's auction did in the material aspects.
  - Q. Okay.
- A. And then I would say yes, I am familiar with that.
- Q. And are you familiar with the concept that the bidding goes in rounds, well, let me just stop there, that the bidding would occur in

individual rounds?

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- A. I am.
- Q. And if a particular round is oversubscribed, then the auctioneer lowers the price and a new round commences.

MS. SPILLER: Your Honor, I'm sorry, but Mr. Whitlock has testified that he's not familiar with the details of this auction. He tendered an assumption, Mr. Hart has not even confirmed that that assumption is in fact accurate, and now this witness is testifying and I think it's -- he's treading on speculation and conjecture, and if Mr. Hart perhaps has the documents to assist in this cross-exam.

EXAMINER STENMAN: Well, the witness has answered the question so Mr. Hart may continue, and if the witness knows, he can continue to answer the questions. The objection's overruled.

MR. HART: Could I have the question again?

(Record read.)

MR. HART: Thank you.

Q. Let me ask you a new question. Did you understand that the --

EXAMINER STENMAN: Can you speak up.

MR. HART: Sure.

- Q. Do you understand that once a round occurs that is not fully subscribed, that the auction comes to an end?
  - A. Yes.

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- Q. And if the 2013 auction as proposed were to occur, then there would be three different products offered each of which would be, what, 26 or 27 percent of the total load? Maybe that print's too small to see.
- A. No, I got new glasses, I should be able to.
  - Q. It's a third of 80, correct?
  - A. Yeah, that's what it looks like to me.
  - Q. Which mathematically is 26 and 2/3. Would you agree that each of those products then would have to have bidders bid on all of the available tranches in order for the auction to continue?
    - A. Repeat the question. I'm sorry.
  - Q. If the auction in 2013 were to go forward as proposed, for the auction to continue into another round each of those product definitions would have to have full subscription, meaning either 26 or 27 tranches, bid upon.
    - A. I believe that's true.

- Q. So if there's not enough non-Duke generation bidding to fill one of those tranches, the auction would stop.
- A. I don't know why you have to characterize it as "non-Duke." Just saying if --
- Q. Well, let me rephrase that. You understand that --
- A. If you're saying there's not enough people in the auction? If the auction is not fully subscribed, that the auction is going to end.
  - O. Correct.

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- A. Again, that's my understanding of the way it would work. Right, if there aren't enough auction participants, I think there are rules around the competitive bid that say, again, loosely, if there aren't four competitive bidders, and there are requirements about how much of that can be the distribution utility that's winning that auction, that it wouldn't be approved. Is that your question?
- Q. Right. But let's assume you have a few rounds and the tranches are fully subscribed. There will be a point at which it's no longer fully subscribed.
  - A. Correct.
  - Q. If there are not 26 or 27 tranches bid

upon by someone other than Duke, couldn't effectively Duke stop the auction by not bidding on that tranche?

- A. Could Duke. You're talking about Duke as a market participant.
  - Q. Yes.
- A. Could I -- any market participant can withdraw their offer into the auction and it would stop the auction.
  - Q. Yes.
- A. I think that that's true -- I believe that's true of any auction participant.
- Q. And if Duke were to withdraw and there weren't 26 or 27 other tranches bid upon by independent parties, that would stop the bidding at that round.
- A. I would say, again, if that happened in any auction, whether it was me, whether it was Duke Energy-Ohio or JRM or AEP or FirstEnergy, if that tranche level goes below the subscription, the auction stops.

MR. HART: That's all I have, thank you.

EXAMINER STENMAN: Mr. Montgomery.

 $\mbox{MR. MONTGOMERY:} \ \mbox{I have no questions.}$ 

EXAMINER STENMAN: Ms. Miller.

MS. MILLER: No questions, your Honor.

1 EXAMINER STENMAN: And just for the 2 record, there are seats up here at the table if you 3 would like to join us. 4 Mr. Jones. 5 MR. JONES: No questions, your Honor. 6 EXAMINER STENMAN: Let's take a 7 five-minute break at this point and come back at 3:15 8 and we'll go with redirect. 9 MS. SPILLER: Thank you, your Honor. 10 (Recess taken.) 11 EXAMINER STENMAN: Let's go back on the 12 record. Ms. Spiller. 13 MS. SPILLER: Thank you, your Honor. 14 15 REDIRECT EXAMINATION 16 By Ms. Spiller: Mr. Whitlock, do you recall the questions 17 Q. from Mr. Oliker regarding pseudo-tying? 18 19 Α. I do. 20 And, Mr. Whitlock, is the Stuart station Q. 21 a designated network resource in MISO? 2.2 Α. It is. 23 And can you move the legacy Duke 24 Energy-Ohio assets that are designated network 25 resources in MISO to PJM yet leave the load behind?

- A. I think you'd have flickering light bulbs and a huge reliability problem if you were to do that.
  - Q. And why is that, sir?
- A. Because of the proximity of that generation to the load I think.
  - Q. And what is --
  - A. Can I add something to that?
  - Q. Sure.

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- A. And I think you would see the load that would be cleared in the market that was in different -- that was in MISO, and you would have the generation cleared by PJM.
- Q. And what is a designated network resource in MISO?
- A. It's a designated network resource. It's requirements, right? You have a must-offer obligation of energy. When you're at DNR, you get auction revenue rights, congestion hedges of being a result of a DNR, so there are a variety of things as a result of that.
- Q. So you were asked by Mr. Hart about Duke Energy-Ohio's competitive bid -- competitive bidding process plan. Have you reviewed what Duke Energy-Ohio has proposed in this plan, sir?

- A. I have not. Again, I made the assumption that it was close to what FE did.
- Q. Were you involved in developing that plan on behalf of Duke Energy-Ohio?
  - A. I was not.

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- Q. From your experience, in the FirstEnergy distribution utility companies' prior load auctions in Ohio, do you know whether the Commission will approve the auction results?
  - A. What will they approve?
- Q. Did they approve the FirstEnergy auction results, to your knowledge?
  - A. They did.
- Q. Would you expect that same circumstance to occur with respect to any competitive bidding process or auction implemented by Duke Energy-Ohio under its MRO?
  - A. Most likely.
  - Q. Thank you.
    - MS. SPILLER: Nothing further.
- 21 EXAMINER STENMAN: Any recross?
- MS. CLARK: No.
- MR. DORTCH: No your Honor.
- MR. GARBER: No.
- MR. KURTZ: No, your Honor.

1 MS. HOTZ: No. 2 MR. OLIKER: Your Honor, I have some 3 questions that would touch on the confidential 4 section that would touch on some of the things that 5 Ms. Spiller mentioned. 6 EXAMINER STENMAN: So we need to go into 7 the confidential portion for that? 8 MR. OLIKER: Where I can address that, 9 yes. 10 EXAMINER STENMAN: Mr. Hart, any recross? 11 MR. HART: No, other than the 12 confidential issues. 13 EXAMINER STENMAN: Mr. Jones, anything? MR. JONES: No, your Honor. 14 15 EXAMINER STENMAN: Let's, again, go into 16 a confidential portion of the transcript. 17 (CONFIDENTIAL PORTION.) 18 19 20 21 2.2 23 24 25

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                  (OPEN RECORD.)
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                  MS. SPILLER: Your Honor, if we are still
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     on the record, I would move for the admission of Duke
14
     Energy-Ohio Exhibit No. 11 which is the direct
15
     testimony of Charles Whitlock in this proceeding.
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                  EXAMINER STENMAN: Any objections to the
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     admission of Duke 11?
                  (No response.)
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                  EXAMINER STENMAN: Hearing none, it will
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     be admitted.
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                  (EXHIBIT ADMITTED INTO EVIDENCE.)
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                  EXAMINER STENMAN: Ms. Spiller, you may
23
     call your next witness.
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                  MR. D'ASCENZO: For its next witness Duke
     Energy-Ohio calls Kenneth J. Jennings.
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1 EXAMINER STENMAN: Please raise your 2 right hand. 3 (Witness sworn.) 4 EXAMINER STENMAN: Thank you. 5 MR. D'ASCENZO: Your Honor, for purposes 6 of marking exhibits I would like to mark the direct 7 testimony of Kenneth Jennings as Duke Energy-Ohio Exhibit 12. 8 9 EXAMINER STENMAN: It will be so marked. 10 I believe the witness needs a copy of his testimony. 11 MR. D'ASCENZO: Yes, may I approach? 12 EXAMINER STENMAN: Yes, you may. 13 (EXHIBIT MARKED FOR IDENTIFICATION.) 14 15 KENNETH J. JENNINGS 16 being first duly sworn, as prescribed by law, was 17 examined and testified as follows: 18 DIRECT EXAMINATION 19 By Mr. D'Ascenzo: 20 Hello, Mr. Jennings. Q. 21 Hello. Α. 2.2 Q. Would you please state your name for the 23 record? 24 My name is Kenneth J. Jennings. Α. 25 And what is your business address? Q.

- A. 139 East Fourth Street, Cincinnati, Ohio, 45202.
  - Q. And by whom are you employed and in what capacity?
  - A. I am employed by Duke Energy Commercial Enterprises. My position is director of market policy and RTO services.
  - Q. Mr. Jennings, do you have in front of you what was just marked as Duke Energy-Ohio Exhibit 12?
    - A. Yes, I do.

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- Q. And could you please identify that document?
- A. Direct testimony of Kenneth J. Jennings on behalf of Duke Energy-Ohio, Incorporated.
- Q. Mr. Jennings, was that document prepared by you?
  - A. Yes, it was.
- Q. Do you have any changes, corrections, or additions to that testimony?
  - A. No, I don't.
- Q. If you were asked those same questions today, would your answers be the same?
  - A. Yes, they would.
- Q. And do you adopt that document as your direct testimony for this proceeding?

1 A. Yes, I do. 2 MR. D'ASCENZO: Your Honor, the witness is available for cross-examination. 3 4 EXAMINER STENMAN: Any cross, 5 Ms. Kelaps-Clark? 6 MS. CLARK: No questions, thank you. 7 EXAMINER STENMAN: Mr. Dortch? 8 MR. DORTCH: No, your Honor. 9 EXAMINER STENMAN: Mr. Chamberlain? 10 MR. CHAMBERLAIN: No questions. 11 EXAMINER STENMAN: Mr. Garber. 12 MR. GARBER: No questions. 13 EXAMINER STENMAN: Mr. Kurtz. 14 MR. KURTZ: Very quickly. 15 16 CROSS-EXAMINATION 17 By Mr. Kurtz: 18 When did Duke join MISO or Cinergy, the Q. 19 predecessor? 20 I don't recall exactly. Officially I Α. 21 want to say that it would have probably been around 2.2 2001 when they first started MISO day one. 23 Under the MTEP, Midwest ISO Transmission Ο. 24 Expansion Plan, Duke Energy-Ohio is responsible for 25 its member load ratio share of the large transmission projects approved by MISO during the time that Duke was a member; is that correct? When I say large, what they're called now, multivalued projects or the extra high voltage projects; is that correct?

- A. I think I would say that the obligation there is somewhat contingent, so I would say that I don't agree 100 percent with you, no.
  - Q. What's it contingent on?

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- A. I think further litigation and possibly negotiation.
- Q. Well, under the MISO MTEP tariff as it exists you're responsible for your help load ratio share of the projects that were approved while the utility was a member; isn't that correct?
- A. Can you repeat that question one more time?
- Q. Under the MISO tariffs, Duke the utility is responsible for its member load ratio share of the MTEP projects that were approved while it was a member.
- A. I don't know that that's the exact wording of the tariff and so I think that's, what you just stated was an interpretation of the tariff.
  - Q. What part do you disagree with?
  - A. That Duke Energy-Ohio would be obligated

to pay for all of the transmission expansion costs that were approved while it was a member.

- Q. Isn't that what the tariff says?
- A. I think there are other words that talk about things of the nature of usage, costs incurred, so I don't think it's as simple as you summarized it, no.
- Q. When you calculated the cost that Duke would incur for MTEP when it transfers out of PJM, how did you make that calculation?
- A. Are we talking about confidential now or is this --
  - Q. Let me clarify.

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- A. -- this is public.
- Q. I didn't ask for the dollar amount. The dollar amount is in various of these IEU exhibits, but without disclosing the dollar amount how did you calculate the amount?
- A. I would say that you take the capital expenditure that MISO has summarized, let me say that this is one way that we looked at it, there's a couple of ways to look at it, correct? One way to look at it was to take the number of projects and summarize the capital expenditures and take the load ratio share.

Another way to look at it was to, well, I think that pretty much summarizes it, there are other --

- Q. Let's look it the way you just described.
- A. All right.

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- Q. Under that way Duke would be responsible for a transmission -- extra high voltage transmission project type that, for example, these wind projects that connect the wind farms in North Dakota, the big high voltage multibillion dollar projects, Duke would be responsible for its member load ratio share of those transmission projects for the life of the transmission projects, 40, 50 years, even after you moved to PJM under that interpretation; isn't that the way it works?
- A. I think the multi -- the multivalue projects, I think what you've described is typical of the RECB projects, the reliability projects that have been conducted. I would say that it's typical of some of the other types of projects. I think the multivalue projects are a different scenario and I think that they're under different premise and may have different set of circumstances to define what the allocation should be and what the obligation is.
  - Q. Let's assume that Duke Energy-Ohio is

responsible for its member load ratio share of these MTEP projects that were approved while it was a member. Just make that assumption. Are you with me?

A. I think so.

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- Q. Okay. Now you move to PJM. What value would the ratepayers receive from the fact that Duke is now a member of PJM but is required to pay for MISO transmission projects for the life of the -- for the 40, 50-year life of those transmission projects? What value would consumers get from the --
- A. Are you asking me what value is the consumer getting if Duke Energy-Ohio moves to PJM while they have an assumed obligation?
- Q. No. If there is an assumed obligation, if there is an obligation for MTEP, what value would Ohio consumers get from Duke being in PJM yet paying for MISO high voltage transmission projects? Are there any reliability benefits? What value would consumers get for having to foot that bill?
- A. If I assume that Duke Energy-Ohio customers were going to have to pay for that anyway, and all options were exhausted, the value that customers would receive is they would probably receive the benefits of greater deliverability of the wind from the west to the east.

Q. Of course they wouldn't have any entitlement to the wind generation, would they?

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A. I'm not exactly sure. I'm not an expert in renewable energy credits and such, but it's certainly -- the markets are extremely connected from an energy perspective. L and P's tend to track energy prices, tend to track similarly between the two markets, so to the extent that there's an excessive supply of wind in the -- in MISO and there is exports from MISO into PJM, then there would be a realization of low cost renewable electricity.

I think there are other benefits of moving to PJM with regard to the MVP projects, though, as well.

- Q. Let me state the obvious. Once you move to PJM, you're responsible or a going-forward basis for the PJM equivalent of MTEP which is RTEP; isn't that correct?
- A. Yes. I mean, both markets have expansion plans and both of them have processes for transmission expansion for multiple reasons, whether they be reliability or economic reasons. Both markets have that. Let me finish, please.

With regard to RTEP, right now the expectation of RTEP projects is significantly less

than the expectation of MISO projects in general.

The MTEP mechanism is expected to exceed RTEP by as much as I think 10 to 12 billion dollars. I think if you were to examine that and look at what the expectations of RTEP expenses in PJM would be versus MTEP expenses in MISO, I mean, I think you're looking at a reliability requirement -- or, a revenue requirement in MISO that would be more than two times that of the revenue requirement in PJM for expansion projects.

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- Q. Just to be clear, when Duke goes to PJM, Duke and therefore its customers who use transmission will be responsible for the PJM expansion plans and also, if Duke is on the hook under this interpretation for the MTEP projects approved while it was a member, then your proposal is that consumers would pay the PJM expansion plans plus the MISO expansion plans.
- A. I disagree because, first of all, I don't believe that we are obligated to the entire amount that is currently approved. And secondly, the ambitious transmission expansion plan of MISO has only started. We've only seen first blush of it. I mean, the next step is probably another

  5 billion-dollar expansion and then beyond that there

may be another \$10 billion to come. And I think
Mr. Whitlock mentioned earlier RGOS report, that's an
acronym for the regional generation outlet study and
talks about what MISO's plant is for expansion to
deliver into the eastern part of the RTO and
Mr. Whitlock didn't recall who wrote it but actually
MISO wrote it. So it's certainly not biased in any
way by any other analysts or consultants.

Q. In fact on Appendix C --

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- A. What my point was that if I was on the hook for everything that they've approved today, it's probably a billion dollars or something on that order.
- Q. Your member load ratio share of a billion dollars?
- A. Yeah, but it's less than the \$20 billion we're going to be on the hook for if we stay in high,
- Q. I interrupted you. Is it the rate base amount that Duke Energy would be on the hook would be a billion dollars or would it be your member load ratio --
- A. No, no, no, that's what their projections are approved for, I believe. It's about that.
  - Q. But your member load ratio share of a

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billion dollars.

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- A. The load ratio share in MISO is currently about 5.6 percent for Duke Energy-Ohio, and another benefit of moving to PJM is, is that our load ratio to PJM is only about 3 percent.
- Q. Now, you won't officially move to PJM until January 1, 2012; is that correct?
  - A. That's correct.
- Q. Okay. Now, MISO has all through 2011 to approve additional MTEP or multivalue projects.
  - A. That's correct.
- Q. Okay. Have they accelerated their approval process? What's right now on the schedule to be subject to MISO board approval?
  - A. I don't recall the schedule.
- Q. Haven't they accelerated their projects to get those things approved while Duke is a member so you'll be on the hook for more?
- A. I won't make assumptions about what MISO's intents are.
- Q. Is there a number in the public record as to what you assume -- instead of being on the hook for a 40-year revenue requirement of your share of these MTEPs, you said you're going to buy out of that obligation at some price; is that fair?

A. I suppose.

Q. Okay.

A. I'm not sure.

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- Q. Is there a public number in this record as to what you assume your buyout costs will be? I know we have some confidential information, is there anything in the public record?
- A. I don't think so. To the best of my knowledge, I don't think so.

MR. KURTZ: Thank you, your Honor. No further questions.

EXAMINER STENMAN: Ms. Hotz?

MS. KYLER: I have a few.

EXAMINER STENMAN: Okay.

15

## 16 CROSS-EXAMINATION

17 By Ms. Kyler:

- Q. So you're familiar with the RGOS study that Mr. Whitlock mentioned, correct?
  - A. Yes I am.
- Q. Do you know for certain those RGOS projects will be included in the 2011 MTEP?
- A. I'm not sure which projects you're talking about.
  - Q. I'm talking about these wind projects

that you're talking about, transmission projects to bring wind in from the Great Plains. Do you know for certain that those projects will be in the 2011 MTEP?

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A. I do not know that for 2011. To clarify, the RGOS project is a view of the entire plan for, I would say for the next seven or eight years so I don't think it's the plan for the next MTEP I guess is what I'm saying.

EXAMINER STENMAN: Let me stop you both for a second. What is the RGOS project just for clarity of the record?

THE WITNESS: I did clarify it earlier, but I'll do it again. It's the regional generation outlet study.

EXAMINER STENMAN: Thank you.

- Q. So this is the study about wind projects that may be coming onto MISO's system that if Duke stayed in MISO, the consumers would be responsible for, correct?
  - A. I think that's pretty accurate.
- Q. And you said you don't know for certain that the projects included in this RGOS study would be included in the 2011 MTEP, correct?
  - A. I would say that some will, some won't.
  - Q. And Duke should not be financially

responsible for RGOS study projects that are approved for the 2012 MTEP and beyond, correct?

- A. Repeat the question one more time. I'm sorry.
- Q. Okay. If projects from the RGOS study, the transmission projects included in the RGOS study, are approved to be a part of the MTEP after January 1st, 2012, Duke would not be responsible for those projects, correct, or for the cost of those projects?
- A. I think every one would agree that there's little interpretation that would imply that, that we would be on the hook for that.

MS. KYLER: That's all. No further questions.

EXAMINER STENMAN: Thank you.

Mr. Yurick?

MR. YURICK: I just had a couple.

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## CROSS-EXAMINATION

By Mr. Yurick:

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Q. Good afternoon, Mr. Jennings. I want to direct your attention to pages 7 and 8 of your testimony. The question is starting on line 8 of page 7, "Please briefly explain why Duke Energy-Ohio realigned its RTO membership." Do you see that?

A. Yes, sir.

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- Q. And you identify four basic reasons; is that right?
  - A. Yes, sir.
- Q. The first one is that it benefits joint owners because there's one set of market signals governing dispatch and one set of inputs to allow for resource planning, and that's on lines 15 through 17. Do you see that?
  - A. Yes, sir.
- Q. And then second you say that "...with the recent decision of FirstEnergy," this is starting on lines 21 through 23, they're allowing FirstEnergy, the recent decision of FirstEnergy Ohio electric distribution allows them to realign their RTO membership. Do you see that?
  - A. Yes, sir.
- Q. Okay. You say that that eliminates a seam in Ohio, correct?
  - A. Yes, sir.
- Q. And you say that Duke Energy-Ohio's realignment should be of assistance to the Public Utilities Commission. Do you see that?
  - A. What line was that again?
    - Q. 5 and 6 on page 8. I'm sorry.

- A. Okay. Yes, sir.
- Q. And then the third reason is that the, this is on lines 11 through 13, "...PJM's forward-looking capacity market provides a useful tool for utilities and suppliers in determining pricing going forward and offers a measure of predictability for resource planning." That's reason 3, correct?
  - A. Yes.

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- Q. And reason 4 is that, this is on lines 1 and 17, "The PJM market is a better fit for competitive retail electric markets for the reasons I already described, and those below regarding membership of other utilities and forward-looking working capacity markets with prices determined through transparent auctions." That's the fourth reason, correct?
  - A. Yes.
- Q. Who determined those four reasons? Was that you?
  - A. No. I would not -- I probably was not the author of those principles.
- Q. Okay. Well, who did author those principles?
- A. I would say that it was Julie Janson and

Chuck Whitlock in collaboration.

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- Q. And how did Julie Janson and Chuck Whitlock communicate these four reasons to you?
- A. I don't recall. I know that they've been quiding principles for me.
  - Q. Was there a memo, do you think?
- A. I think it was more of a discussion of what the benefits are, the collaborative discussion of what the benefits would be.
- Q. Did you make an independent determination of whether those four criteria or those four reasons were true on your own?

A. No.

MR. YURICK: At this point I would move to strike the question and answer beginning on line 8 of page 7 and ending with line 22 on page 8 because the witness doesn't have independent knowledge and didn't make those determinations by himself.

Additionally, they're likely hearsay although we don't know because the witness doesn't remember, you know, how he got that information and he made no independent calculations to deny or confirm those basically the conclusions.

MR. D'ASCENZO: Your Honor, the witness did testify that it was through discussions in a

collaborative process. We've had a lot of testimony today about the strategic reasons why Duke

Energy-Ohio has made its determination. The information that Mr. Jennings articulated in his reasonings has also been testified to by both

Ms. Janson, Mr. Whitlock, as well as articulated in documents that were described throughout.

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If Mr. Yurick would care to ask
Mr. Jennings' opinion on whether or not he believes
that these are true, which he hasn't done, perhaps
the proper foundation could be laid.

MR. YURICK: Well, I don't think it's up for me to lay a foundation for this witness's opinion but I think I did do a fairly good job of laying a foundation for the fact that this witness has no independent knowledge and made no independent expert analysis of whether these four reasons have any basis in fact or not. He was simply, he thinks he may have been present in a room when some people were talking about them and that's not enough to sponsor testimony, respectfully.

EXAMINER STENMAN: At this point the Bench agrees with Mr. Yurick and would grant the motion to strike.

MR. YURICK: Thank you very much, your

450 1 Honor. 2 I have no further questions. Thank you. 3 EXAMINER STENMAN: Mr. Oliker. 4 MR. OLIKER: I do have some confidential 5 questions to ask, but I'll try to put those off. I 6 think we'll probably have to go through those documents at a later time. 7 8 EXAMINER STENMAN: Let's go off the 9 record for a second. (Discussion off the record.) 10 11 EXAMINER STENMAN: Let's take a 12 ten-minute break. 13 (Recess taken.) 14 EXAMINER STENMAN: Let's go back on the 15 record. Mr. Oliker. 16 17 18 CROSS-EXAMINATION 19 By Mr. Oliker: 20 Mr. Jennings, I wanted to --Q. 21 EXAMINER STENMAN: Can I actually have 2.2 you mark these first if we're going to talk about 23 them? 24 MR. OLIKER: Sure. Of course. Do vou 25 want me to mark them for identification in the

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      record, your Honor?
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                  EXAMINER STENMAN: Yes.
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                  MR. OLIKER: Your Honor, IEU Ohio would
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      like to mark for identification the document
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     previously referred to as document 7, an Excel
     spreadsheet as IEU-Ohio Exhibit No. 8 and we would
6
     also like to mark for identification a redacted
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     version as Exhibit 8A.
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                  EXAMINER STENMAN: It will be so marked.
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                  (EXHIBITS MARKED FOR IDENTIFICATION.)
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                  MR. OLIKER: And IEU-Ohio would also like
12
     to mark for identification an Excel spreadsheet --
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                  EXAMINER STENMAN: One second.
14
                  (Discussion off the record.)
15
                  EXAMINER STENMAN: Let's go back on the
16
      record. We've marked 8 and 8A the document formerly
17
     referred to as 7.
18
                  Mr. Oliker, you can continue.
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                  MR. OLIKER: I would like to mark for
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      identification a graph for RTO clearing price as
      IEU-Ohio Exhibit 9, and I would like for
21
2.2
      identification the redacted version as Exhibit 9A.
23
                  EXAMINER STENMAN: It will be so marked.
24
                  (EXHIBITS MARKED FOR IDENTIFICATION.)
25
                  MR. OLIKER: I would like to mark for
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identification the TRC scrub review guidelines as IEU-Ohio Exhibit 10, and I'd like to mark the redacted version as IEU-Ohio Exhibit 10A.

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EXAMINER STENMAN: They will be so marked.

EXAMINER STENMAN: Mr. D'Ascenzo, would you like to make a motion with respect to these documents?

(EXHIBITS MARKED FOR IDENTIFICATION.)

MR. D'ASCENZO: Yes, your Honor, for the reasons that were talked about earlier today Duke Energy-Ohio would move respectfully move that these documents be treated as confidential, proprietary, trade secret information. Duke Energy-Ohio, these documents show forward-looking forecasts with respect to views to capacity prices, potential revenues under various scenarios, and also internal analysis that was performed and assumptions including risks.

This is all proprietary information, the release of which would put Duke Energy-Ohio at a competitive disadvantage. It's also information that is not disseminated internally except for employees who have a need to know for a business reason. So with that, we respectfully request that the documents that are labeled as IEU-Ohio Exhibit 8, 9, and 10 be

given confidential treatment.

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EXAMINER STENMAN: As with the documents previously discussed today, IEU Exhibits 8, 9, and 10 will be granted protective treatment pursuant to rule 4901-1-24 section F of the Ohio Administrative Code which provides the protective order shall automatically expire after 18 months and requires any party wishing to extend a protective order to file an appropriate motion at least 45 days in advance of the expiration date. If Duke wishes to extend this confidential treatment it should do so by filing a motion 45 days in advance. If no such motion to extend the confidential treatment is filed, the Commission may release this information without prior notice to Duke.

Mr. Oliker.

- Q. (By Mr. Oliker) Mr. Jennings, the Federal Energy Regulatory Commission required Duke to make a compliance filing requiring its out of time FRR claim; is that correct?
- A. As I understand what FERC's order said was, first of all, their order was with regards to both the application to realign in PJM as well as the out of time FRR.
  - Q. Okay.

- A. And so yeah, there were compliance requirements in the order.
- Q. And you're familiar with what they are requesting you to file, and has that filing occurred?
- A. Yes, sir.

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MR. OLIKER: Can I please approach for a second?

EXAMINER STENMAN: You may.

MR. OLIKER: We intended to put this in as an exhibit but we had a problem with our computer, I hope we can take administrative notice, I'm sorry, I only have one copy for the two of you because we need to give one to the court reporter.

EXAMINER STENMAN: There's no reason that this can't be put in as an exhibit if you provide copies at a later time.

MR. OLIKER: Thank you, your Honor.

Q. Mr. Jennings, would you please turn to page 11.

EXAMINER STENMAN: Would you like to mark it?

MR. OLIKER: Absolutely. At this time I would like to mark for identification as IEU-Ohio Exhibit 11 the FERC filing in docket number ER 10-2254.

EXAMINER STENMAN: It will be so marked.

(EXHIBIT MARKED FOR IDENTIFICATION.)

Q. Mr. Jennings, can you please read the last sentence that begins on page 11, continues onto page 12?

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- A. "Specifically, for load that is not opted out the Participating LSE must pay DEO an amount equal to its daily unforced capacity obligation in megawatts multiplied by the PJM Final Zonal Capacity Price for unforced capacity in the constrained region."
  - Q. Has FERC accepted this filing?
  - A. Have they accepted the compliance filing?
  - Q. The compliance filing, yes.
- A. To my understanding it was accepted on December 27th.
  - Q. Okay. Thank you.

Mr. Jennings, I'm trying to confirm for my understanding your testimony. In the company's application on page 21 there's a sentence that states, quote, but as a member of either the Midwest ISO or PJM, both of which are FERC approved RTOs, the company has met the statutory obligation with respect to RTO membership.

The application also refers to your

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testimony in RTO matters, although you discuss both the Midwest ISO and PJM in your testimony, your testimony is not as explicit as the company's application.
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Is it your testimony that regardless of whether the company's a member of PJM or Midwest ISO on January 1, 2012, the requirements for an MRO as they relate to RTO membership are satisfied?

EXAMINER STENMAN: Mr. Oliker, what page are you referencing?

MR. OLIKER: I believe it's on page 21.

EXAMINER STENMAN: Of?

MR. OLIKER: Of the application.

EXAMINER STENMAN: Of the application.

Thank you. I apologize.

- A. Do I have the application?
- Q. Perhaps you can answer it without the application.
  - A. I'd rather not. I'd rather see it.

MR. D'ASCENZO: Your Honor, may I

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22 EXAMINER STENMAN: You may.

MR. D'ASCENZO: Thank you.

A. Can you tell me what line or what part of the page you were quoting from again? Q. I think it starts on the second line of page 21. Maybe the first line, actually.

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- A. And could I hear the question again? (Record read.)
- A. I think yes, to the best of my knowledge, the requirements with regard to RTO membership would be accomplished.
- Q. Okay. Your testimony indicates that you're employed by Duke Energy Commercial Enterprise, Inc. What does Duke Energy Commercial Enterprise, Inc. do within the Duke Energy corporate structure?
- A. It's very much a, like the Duke Energy
  Business Services, it acts as a service organization
  within the company and that's really all I know.
  - Q. Does it have any subsidiaries?
- A. Not that I'm aware of. I wouldn't know, though.
- Q. And what is the relationship between Duke Energy Commercial Enterprise, Inc., and Duke Energy Business Services, LLC?
- A. To be quite honest, I don't know. The only way I would know that I'm an employee of Duke Energy Commercial Enterprise is the fact that I can look and see it somewhere.
  - Q. Mr. Jennings, were you involved in the

preparation or review of any studies or analyses that were relied upon in Duke Energy-Ohio's exit from the Midwest ISO?

- A. I participated in certain analytic functions.
  - Q. Did you prepare any studies?
- A. I gathered information and compiled it into workable formats.
- Q. Which studies or analyses did you prepare?
- A. I worked on the discounted cash flow models.
  - Q. And when did you perform those studies?
  - A. They were ongoing. I would say that those analyses probably started late-2009/early-2010.
  - Q. And do you know what the transaction review committee is?
    - A. Yeah, I know what it is.
    - Q. Did you participate at its meetings?
      - A. No, I did not.
  - Q. Did you attend any of its meetings?
- 22 A. No, I did not.

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- Q. But you did prepare documents or studies that were relied upon at those meetings.
  - A. I'm not so certain that I prepared

documents that were relied upon in those meetings. In prepared the documents that may have supported documents that were relied upon at those meetings.

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- Q. But you were -- but the documents in your control were later, as they were passed along, and then they created assumptions that were relied upon.
- A. Can you say that one more time? I'm sorry.
- Q. The studies or analyses that you performed would have been the foundation for certain assumptions that were relied upon in later documents.
- A. Some of it was, yeah. I wouldn't say a hundred percent of it was, but I would say some of it was.

MR. OLIKER: At this time I think I'm -- I'm sorry, my apologies.

- Q. Could you please look at, I believe it's document No. 10, IEU-Ohio Exhibit 10, the TRC scrub, maybe 10 A for purposes of the public hearing.
  - A. Can you --
  - Q. Are you familiar with --
- A. I think I have the document but I'm not exactly sure which one you're referring to.
- Q. It's called the TRC Scrub Review Guidelines.

A. I see that.

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- Q. Do you recognize this document?
  - A. Not particularly, no.
- Q. Is that your name on the bottom of the document?
  - A. Yes, it is.
- Q. Can you identify the individuals that are listed on page 1 of that document?
- 9 A. When you say "identify," what do you want 10 me to do?
  - Q. Could you give their job title, responsibilities, and who they work for?
    - A. All of them?
    - Q. As many as you know, please.
  - A. Okay, I was going to say not all of them I cannot. John Gatto, he's the manager of credit risk. Swati Daji is the chief risk officer. Bob Bolubasz is a risk manager.
- Q. Do you know which Duke entity they work for?
- A. No. I don't. Not off the top of my head.
- Q. Okay. Continue, please.
- A. Gwen Pate is vice president of accounting. Bryan Buckler is general manager of

1 accounting; I'm not exactly sure, he's in accounting. 2 Tom Heath is in accounting. Cooper Monroe is in tax. 3 Kodwo is in the Legal department and is an attorney. 4 Kate Moriarty FRR is in the Legal department as an 5 attorney. Mark Krabbe is director or managing 6 director of finance. Lisa Cullen is a Finance Manager. Those are the ones that I'm most familiar 7 8 with.

- Q. What about Walt Yaeger on the project business team?
- A. Walt Yaeger is my colleague that covers the MISO markets.
- Q. What was the project business team and what was the project business team requested to complete?
- A. I would say that this project team was intended to be points of contact to gather information.
  - Q. Regarding what?

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- A. Regarding what? The TRC scrub team compiled this report and they gathered information with regard to this particular project and the people that were on the business team were the points of contact that they would call.
  - Q. And was this project the exit from

ARMSTRONG & OKEY, INC., Columbus, Ohio (614) 224-9481

Midwest ISO to join PJM.

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- A. For them the project is whatever they called it in this document, and like I said, I haven't seen the document before, but . . .
- Q. So you weren't even aware of this document's existence?
  - A. Not really, no. I wasn't.
- Q. Do you have any idea why your name was listed on the document?
- A. I'm presuming because I was the point of contact that they used when they needed information. I was one of the -- I should say I was one of the points of contact when they needed information or they needed whatever.
- Q. And was the project business team designed to assist with the analysis of exiting the Midwest ISO to join PJM.
  - A. Say that again, I'm sorry.
- Q. Was the project business team, one of its jobs, was it to analyze exiting the Midwest ISO to join PJM?
- A. Well, let me say this, it's not their primary function. That group that's identified there is basically our market policy and RTO team and that's it. That's what that team does.

Q. Is that one of its functions?

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- A. It was one of the -- I would say that it functioned to help justify that project, provided input where needed. And I shouldn't even say justified. It provided independent information about the move, about the realignment.
- Q. Would you identify which information you would have provided that's in this document?
- A. In which, in the TRC scrub document? Is there a particular page that you could point me at that --
- Q. Just in general. I'm wondering which information you would have been in charge of gathering.
- MR. D'ASCENZO: Your Honor, are we in the confidential under seal portion of --
- - MR. D'ASCENZO: Okay.
- Q. I do believe you have the redacted version in front of you.
  - A. I do.
  - Q. Okay.
- A. I mean, as I look through this I see one time MISO exit fee, we would have -- that project,

what's it called? The project business team would have provided an input for that. The MISO transmission expansion, that team would have provided estimates for that. Given that it's redacted I'm not exactly sure what else might have been provided.

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- Q. Okay. Would it be correct to characterize the employees that are listed in that document as a group of employees to assemble the data that is necessary to evaluate whether Duke Energy-Ohio should withdraw from the Midwest ISO?
- A. No, I wouldn't characterize them like that at all.
  - Q. How would you characterize them?
- A. I would say that in some ways they were charged with identifying risks that may not have been identified already. They may have -- they were probably expected to validate certain assumptions and principles, that's kind of what I kind of see their function as being.
- Q. Do you know who the TRC scrub team reported to?
  - A. No, I don't.

MR. OLIKER: I think that's all we have on the public record, your Honor.

EXAMINER STENMAN: Mr. Hart?

1 MR. HART: No questions. EXAMINER STENMAN: Mr. Beeler? 2 3 MR. BEELER: Yeah, I think we do have 4 some, Mr. Jones stepped out with Mr. Strom. 5 EXAMINER STENMAN: Do you need just a 6 moment? 7 MR. BEELER: I think so. 8 (Discussion off the record.) 9 EXAMINER STENMAN: All right, let's go 10 back onto record. 11 Mr. Jones, do you have questions? 12 MR. JONES: Yes I do, your Honor. Thank 13 you. 14 15 CROSS-EXAMINATION 16 By Mr. Jones: 17 Q. Hi, Mr. Jennings. 18 Α. Hello, Mr. Jones. 19 Mr. Jennings, first I want to direct your Q. 20 attention to page 16 of your testimony. I don't know 21 if you've corrected this or not, and I apologize if 2.2 you've already done this, but there are some words 23 here on line 8, must be a few extra words there, it says, begins with "...the benefit of knowing the PJM 24

capacity prices for the precise term as the as each

and MRO period."

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Do you have some extra words there?

- A. Yeah, I noticed that yesterday as a matter of fact, and I apologize for that.
  - Q. And what do we need to cross out here?
  - A. Let me read through it again real quick.

I think what it was meant to say was

"...bidders in Duke Energy-Ohio's future MRO auctions

would have the benefit of knowing the PJM capacity

prices for the precise term of each MRO period."

- Q. Okay. So we're striking out "as the as" and in place of that putting "of."
  - A. Yes.
  - Q. Great.

On page 10 of your testimony, line 15.

- A. I'm there.
- Q. Okay. It says Duke Energy-Ohio signed a PJM reliability assurance agreement. Has that been signed as of this date, do you know?
  - A. I'm not sure.
- Q. I want to refer you to page 9, line 8 -- I'll wait till you get there.
  - A. Okay.
  - Q. Where you talk about the MISO exit fee.
    - A. Yes, sir.

Q. Okay. Is that just a projection at this point or is there an actual fee that you're aware of, that the company's aware of, that would have to be paid for that exit from MISO?

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MR. D'ASCENZO: I'm going to object to form, your Honor, simply that releasing of a number delves into confidential information, information that has been granted confidential protection. To the extent the witness can answer the question without divulging numbers, I will withdraw the objection.

MR. JONES: I didn't ask for a number yet.

EXAMINER STENMAN: Please do answer without divulging confidential information.

Mr. Jones can delve into that in the confidential transcript if necessary.

- A. I'm sorry, I -- can you re --
- Q. Is there an actual number for that cost?
- A. I don't think -- no, I would say no, there's not an actual number yet. Not a number certain.
- Q. And this is something that is pending with FERC at this point for getting that approved for the cost to be recovered?

- A. For the exit fee?
- Q. Yes.

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- A. I don't think that it's currently pending with FERC, no.
  - Q. Okay.
  - A. When you say "pending," what do you mean?
- Q. I mean you're going to seek approval from FERC for the approval of these costs for recovering them, for the exit fees and the entrance fees into PJM.
- A. I'm not exactly sure how that would work. My understanding is, is that similar to LG&E, there would be an exit filing made with FERC. And then whether that gets approved or not -- then FERC could possibly approve that. It would be a process that would occur after the exit.
- Q. Okay. And there would be a separate filing, then, for the entrance fee into PJM?
- A. I'm not sure that there is a fee called an entrance fee.
- Q. Okay. There's nothing, there's no entrance fee, to your knowledge, into PJM other than I know you talked about the expansion costs going into PJM, but there's no other costs to go into PJM besides the expansion of the RTEP?

A. There are integration -- there's an integration cost.

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- Q. Okay. And would there be an application for recovery of that cost?
- A. I'm not sure about recovery or, I'm not even sure that there would be a filing for integration costs.
- Q. I want to ask you if you're familiar with a filing at FERC, a docket involving MISO involving their long-term transmission rights, docket number ER11-2059. Are you familiar with that filing in that docket?
  - A. I'm only vaguely familiar with it.
- Q. Okay. And do you know whether or not that filing would have a potential to increase costs on Duke for PJM integration?
  - A. I don't think so.
- Q. Okay. Still regarding the issue of the transmission expansion fees in PJM, are you aware of the Atlantic Grid Operations petition for declaratory ruling requesting recovery of transmission expansion off the east coast of PJM, which is docket number EL11-13? Do you have any knowledge or familiarity with that?
  - A. No, I'm not familiar with that docket at

all.

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- Q. Mr. Jennings, as far as when FirstEnergy did their realignment from MISO to PJM and they held -- opened up a separate docket and invited public comment to address the impact of the RTO realignment upon interested stakeholders, are you familiar with that docket, that docket number or case number 09-778-EL-UNC here at the Commission that involved FirstEnergy?
  - A. Somewhat, yes.
- Q. Okay. Would you agree with me,
  Mr. Jennings, that a similar docket should be opened,
  if there's realignment here for this case and the MRO
  is approved, that there should also be a separate
  docket opened up before the Commission to have public
  comment, opportunity for public comment to address
  the impact of that RTO realignment in this case?
- A. I'm not sure I can answer that. One, I don't really have a personal view; two, the only discussions I've had about that have been with my attorney and I don't think it would be proper for me to just repeat what my attorney told me.
- Q. So you don't have a position on that either way at this point?
  - A. Yeah, I'd prefer not to take a position

on that.

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- Q. Okay. I wanted to ask you, Mr. Jennings, about the MTEP expansion planned fees for MISO. How long will that continue, for Duke to be responsible for those costs?
- A. I'm not sure exactly how that will work.

  I'm sure it could work in a variety of ways. It

  could work over time, it could be a one-time payment,

  so I think that's all subject to negotiation and

  settlement.
- Q. If there is no one-time payment, do you know how long the duration would be?
- A. No, I have no clue about what the banding could be on timing for payment.
- Q. Do you know the dollar figure involved with the MTEP?
- A. I don't know a specific number. We've provided estimates, but I wouldn't say that I know the number, no.
  - Q. Who did you provide estimates to?
- A. Well, my group provided them through our evaluation process. I think some of those documents were made available.
- Q. And how about for RTEP, do you have a number for that?

- A. What do you mean by "a number"?
- Q. Well, as to what the cost is going to be.
- A. There are, I mean, RTEP I think I view as being an ongoing cost --
  - Q. Right.

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- A. -- of doing business, so it's not one number.
  - Q. Right. It's an annual number, right?
  - A. It's an annual number.
  - Q. Do you know what that is?
  - A. We have estimates of that as well.
- Q. Okay. And that information as to what the cost would be from the MTEP and the annual number for the RTEP, that's confidential information as far as you know?
  - A. I think it is.
- Q. And as far as you know is it in any document in the confidential portion of this docket, of this hearing today, information, as far as information that IEU has provided in the --
  - A. No, I'm not aware of that.
- MR. JONES: Your Honor, if I could just have a second.
- 24 EXAMINER STENMAN: Yes.
- Let's go off the record for a second.

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                  (Discussion off the record.)
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                  EXAMINER STENMAN: Let's go back on the
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      record. Any further questions from staff?
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                  MR. JONES: No further questions, your
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      Honor, thank you.
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                  EXAMINER STENMAN: Thank you. At this
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      time we'll adjourn for the day and we'll reconvene
 8
      tomorrow morning at 9 o'clock.
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                   (The hearing adjourned at 5:48 p.m.)
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## CERTIFICATE

I do hereby certify that the foregoing is a true and correct transcript of the proceedings taken by me in this matter on Wednesday, January 12, 2011, and carefully compared with my original stenographic notes.

Maria DiPaolo Jones, Registered Diplomate Reporter and CRR and Notary Public in and for the State of Ohio.

My commission expires June 19, 2011.

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Summary: Transcript Transcript of Duke Energy Ohio for Approval of a Market Rate Offer hearing held on 01/12/11. electronically filed by Mrs. Jennifer Duffer on behalf of Armstrong & Okey, Inc. and Jones, Maria DiPaolo Mrs.