Public Utilities Commission of Ohio Case No. 10-388-EL-SSO

Garfield Heights Civic Center 5407 Turney Road Garfield Heights, Ohio 44125 Tuesday, April 20, 2010, 6:00 p.m.

11

12

13

14

15

16

17

18

19

10

3

5

6

7

8

9

In The Matter of Application of Ohio Edison Company, the Cleveland Electric Illuminating Company, and the Toledo Edison Company for authority to establish a Standard Service Offer pursuant to Section 4928.143 of the Revised Code in the form of an Electric Security Plan.

20

21

22

23

24

accurate and complete reproduction of a case file document delivered in the regular course of business 25 ____ Date Processed _ rechnician Oc

This is to certify that the images appearing are an

ATTORNEY EXAMINER SEE: Let's go on the Record.

We call for hearing at this time Case No. 10-388~EL-SSO, being entitled "In The Matter Of Application of Ohio Edison Company, the Cleveland Electric Illuminating Company, and the Toledo Edison Company for authority to establish a Standard Service Offer pursuant to Section 4928.143 of the Revised Code in the form of an Electric Security Plan."

As I said before, my name is Greta See.

I'm an attorney examiner with the Public Utilities

Commission assigned to preside over this hearing
this evening. I will now take appearances of

counsel for the intervenors to the case.

On behalf of the company.

MS. MILLER: Ebony Miller. I'm here on behalf of the Cleveland Electric Illuminating Company, Ohio Edison, and the Toledo Edison Company.

ATTORNEY EXAMINER SEE: On behalf of OCC.

MR. REESE: Thank you, Your Honor. I'm here on behalf of the residential consumers of FirstEnergy and on behalf of the Ohio Consumers' Counsel Janine Migden-Ostrander. I'm Richard

Reese. And we are not a signatory to the settlement.

ATTORNEY EXAMINER SEE: Is there counsel for any other intervenors present tonight?

Okay. As I mentioned before, there are representatives from members of the Commission, OCC, and FirstEnergy here tonight. If you have any questions about your utility service other than the case, I'd ask that you see them after the hearing. Or if you want to step outside and see Miss Bowman with the Commission, you can do that at any time before you leave.

The Electric Security Plan is the focus of tonight's hearing, so I'd ask that you refine, limit your comments to that. I know you're already aware of the fact that there are public hearings going on throughout the state for this. In addition to tonight's hearing, there will be three others. There were two held last night. The remaining are in North Ridgeville, Austintown, Springfield. I believe there's one more. I can't recall the location.

MR. PERSON: Kirkland.

ATTORNEY EXAMINER SEE: In Kirkland. An evidentiary hearing is also being conducted before

O

the Commission and it began today, and that is going on in Columbus. The purpose of that hearing is to allow the company, the Commission staff, and other intervenors to present witnesses and expert testimony in support of their various positions.

As I said before, the purpose of the hearing here is to give the public an opportunity to, to give their comments on FirstEnergy's application. We will not be hearing from the company -- from the companies or the staff or the intervenors tonight. This is your opportunity.

I will remind you, though, that when you come forward you may be cross-examined by counsel for the company or OCC. When you arrived -- Miss Bowman was at the table outside -- you may have been asked if you plan to offer testimony tonight. And if you did, you signed in on a, a sign-in sheet. I'll be using that sheet as the order to take witnesses.

If for some reason, although you signed in, you want to pass and don't want to offer testimony, simply indicate that when I call your name. If you wish to offer testimony and did not sign in, you can go outside and sign the sheet.

Or at the end when everybody else is done giving

testimony, I'll open it one more time for anybody that wants to offer testimony.

Before you give your statement, I will swear you in and I will ask you to give your name and address. As you noticed, there's a court reporter sitting to my right; and everything that is being offered tonight to go into the docket is being transcribed by the court reporter.

I want to emphasize that the handout that you may have received that indicated that there was a, an agreement or a stipulation that was entered into by the parties to the case does not include all of the interested parties that have filed for intervention to participate in the case. It's only some of the parties.

If you go to the Commission's website and go into the Docketing Information System, you can put in the case number which is 10-388-EL-SSO; and it will pull up everything that has been filed in the case. If you highlight the document, the date of the document, you can actually see a copy of it. If you go to the last page, you'll be able to see all the parties that have signed onto the agreement.

In some instance, they may not have

1 signed on when it was initially filed. You may 2 have to look and see if there's been a letter 3 filed that indicated their agreement after the date that it was filed with the Commission. 5 Are there any questions about the taking 6 of testimony and the hearing process? 7 No. But I do have a MR. PERSON: 8 question about your title of this. You call it 9 the Electric Security Plan. 10 ATTORNEY EXAMINER SEE: Yes. 11 MR. PERSON: Isn't this a request for 12 rate increases? Or am I missing the boat here? 13 ATTORNEY EXAMINER SEE: It's, it's 14 referred to as an Electric Security Plan pursuant 15 to the statutes. Okay. 16 MR. PERSON: And what does that mean to 17 It's not -- that doesn't -- does that mean me? 18 it's not a request for increasing rates? Or it is 19 a request for increasing rates? 20 ATTORNEY EXAMINER SEE: I'm simply 21 referring to it the way it is referred to in the 22 statutes that govern the Commission. 23 MR. PERSON: But what does it mean? 24 MR. PERSON: It's a rate increase; right?

ATTORNEY EXAMINER SEE: You can call it

whatever you like. I'm simply referring to it in the statute the way it's been assigned.

MR. PERSON: She can't --

attorney examiner see: I'm referring to it, as part of the hearing, to the way it's been referred to in the statutes, in the laws that refer to what electric utilities must do.

MR. PERSON: She has to remain neutral of this matter, so we can't --

ATTORNEY EXAMINER SEE: So if --

MR. PERSON: What you are asking for, is it a rate increase?

ATTORNEY EXAMINER SEE: Are there any questions about the process, hearing process?

Thank you. Yes.

MR. PERSON: So the purpose of these hearings -- understand that I am, I am ignorant of that. I've never been to one of these before. I don't know; maybe everybody here has been. So I'm asking questions because I don't know.

The question is, do you have these hearings and, and everybody that comes is supposed to know exactly what's going on? You don't contribute any information to us? Is that, is that what you're telling us?

1 MR. PERSON: Yes. 2 ATTORNEY EXAMINER SEE: I can give you --3 MR. PERSON: Is that a yes or no? ATTORNEY EXAMINER SEE: I'm not, I'm not 5 on the stand. I'm trying --6 MR. PERSON: I don't understand. 7 asked --8 ATTORNEY EXAMINER SEE: I'm giving you 9 information. I'm trying to give you basic 10 information, but I'm not trying to appear as if I 11 have already made a decision. I don't, I don't 12 represent any of the other interested parties. 13 the best way for me to avoid appearing as if I 14 have made any decision on what the companies have 15 filed, what they're requesting versus what OCC or 16 what the industrial intervenors may have requested 17 is not to describe it, because I don't want it to 18 be attributed to me or to the Commission. I can't 19 make that decision as to whether they get an 20 increase at all. 21 MR. PERSON: So what I heard you say is 22 no?

ATTORNEY EXAMINER SEE: If that's what you heard, that's fine.

23

24

25

Let me go to the first witness. The

first --

2

MR. PERSON: May I ask a question?

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

1

ATTORNEY EXAMINER SEE: I'm sorry.

Go

4 ahead.

> MR. PERSON: May I ask a question?

ATTORNEY EXAMINER SEE: Do you have a

question about the process tonight, sir?

MR. PERSON: Yes, I'm trying to answer.

ATTORNEY EXAMINER SEE: Okay.

MR. PERSON: I congratulate you on your voice, loud voice. I can't hear anything of what you said.

ATTORNEY EXAMINER SEE: Would you do me a Each time, I need you to raise your hand; because if it goes down and people can't hear, they won't know what's going on.

MR. PERSON: I hate to be repetitious. Like this man said, what is it you want to find out at this meeting so we know which way to go? Or are we here wasting our time? Or is there a specific something that you want to know about the rates, about Garfield, about what?

ATTORNEY EXAMINER SEE: I want to know what you think about the, I want to know what you think about FirstEnergy's Electric Security Plan.

22

23

24

1 How is it going to affect you. 2 MR. PERSON: How would we know? 3 never been explained to us in detail. I haven't 4 got anything like that. 5 ATTORNEY EXAMINER SEE: Were you 6 expecting handouts today to describe to you --7 MR. PERSON: Yes. I came seven minutes 8 ago and I got these handouts. I haven't had a 9 chance to read them yet. 10 MR. PERSON: So I'm thinking that you 11 guys want to raise, you want to raise our rates. 12 Am I wrong or am I right? 13 ATTORNEY EXAMINER SEE: I'm not -- which 14 "you guys" might you be referring to? 15 MR. PERSON: FirstEnergy. 16 MR. PERSON: Can you answer the question? 17 ATTORNEY EXAMINER SEE: Let's go off the 18 Record. 19 (Discussion off the Record.) 20 ATTORNEY EXAMINER SEE: Let's go back on 21 the Record. 22 I have some names here of individuals who 23 said that they wanted to offer testimony. As I 24 stated previously, at the -- once we have taken

all those that signed onto the list to offer

1 testimony tonight, I'll open it back up again for 2 anyone else that wishes to offer testimony. 3 First I'd like to call Calvin Powell. 4 MR. PERSON: That's me. 5 ATTORNEY EXAMINER SEE: Mr. Powell, raise 6 your right hand. 7 (Calvin Powell was sworn.) 8 ATTORNEY EXAMINER SEE: Please state and 9 spell your name for the Record. 10 MR. POWELL: Calvin Powell, C A L V I N, 11 POWELL. 12 ATTORNEY EXAMINER SEE: Go ahead with 13 your testimony. 14 MR. POWELL: Yes. I just wanted to ask. 15 I'm against this rate, rate increase totally. And 16 I am a small business owner. And I pay 17 FirstEnergy about \$15,000 a year in energy costs. 18 And also I'm a consumer. I live -- I'm a 19 homeowner and I'm one of those all-electric 20 customers that FirstEnergy just hates. 21 And but my concern is this. The economy 22 has been bad the past two years. And my business 23 has gone down and I cannot afford to see 24 FirstEnergy raise their rates again and charge me

25

more.

Now, I do have a question for Miss Miller. I can, I cannot ask?

ATTORNEY EXAMINER SEE: At this point, we need to take testimony from you. I'm sure Miss Miller will be here after the hearing.

MR. POWELL: Well, then what I would like to say is that now that I've been through this process I can see why they're able to pass these things without the public knowing, because this process is so confusing. And it, they make it as if it's not an increase, an increase. They've changed the terminology for their benefit and for whoever else's benefit -- it's not the consumer's benefit -- to say, "Hey, it's some, some stability program." We know what stability means and that's not a rate increase. And from what I hear and what I read in the newspaper, this is about a rate increase --

ATTORNEY EXAMINER SEE: Okay.

MR. POWELL: -- a rate increase. Now if I'm wrong, I apologize. If it's not about any rate increase, then a year from now after they pass this my rates go down, I'll send a letter out saying, "Thanks a lot." But at this point in time, I don't believe that's the case. Thank you

very much.

2 ATTORNEY EXAMINER SEE: Okay. Thank you.

MR. POWELL: Oh, am I supposed to answer any questions?

ATTORNEY EXAMINER SEE: Counsel doesn't have any cross-examination questions. They'll indicate to me if they do.

Ron Tanski. Mr. Tanski.

(Ronald J. Tanski was sworn.)

ATTORNEY EXAMINER SEE: State and spell your name for the Record and provide us your address.

MR. TANSKI: The name is Ronald J.

Tanski. That's T A N S K I. 3590 Turnberry, T U

R N B E R R Y, Drive, Medina, Ohio, 44256.

ATTORNEY EXAMINER SEE: Okay. Continue with your testimony.

MR. TANSKI: I would like to say that I was dismayed to find out that these public hearings are not being held in western counties of Cuyahoga. Nor is there one meeting being held in Medina. I drove the 40 miles to get here to be at this meeting, and those people don't have the opportunity to come if they don't have a way of getting here over that period of time.

1

5

7

9

12

13

14

11

10

15

16 17

18

19

20

22

23 24

25

To continue what I have to say, I'd like to comment about two items that could be potentially in the tariffs, since we don't know what's in the tariffs. The first subject deals with a tariff, a tariff document that's already in place, 08-935-EL-SSO.

I'm specifically looking at Page 14, Item No. 28, and I will read it into the Record. the April 1st, 2009 through April 1st, 2011 period, the companies will contribute, in aggregate, \$25,000,000 to support economic development and job retention including 7.5 million for projects identified by the OMA; 1 million for OPAE's Community Connections Program or the Fuel Fund; Cleveland, Akron, and Toledo will each have available at least \$500,000 and other municipalities will have at least \$200,000 for economic development and job retention activities; and to assist low income customers in paying their electric bills, a Fuel Fund shall be created consisting of \$2,000,000 per year for 2009 through 2011."

ATTORNEY EXAMINER SEE: And you indicated that's from Case No. 08-935-EL-SSO?

MR. TANSKI: Page 14, Item 28.

ATTORNEY EXAMINER SEE: Okay.

MR. TANSKI: My question is, what happened to the bond system in this state? When you want economic development, you go out to the people that live in this state and ask them to pass a bond for economic development, for job retention.

What this is doing is taking money from everybody that's here, okay, and giving it to whoever the PUCO the Ohio Manufacturers'
Association and any other association here decides what to do with it. The people of this state don't vote on it. This is the decision made between Ohio Edison and any other electric utility and the PUCO.

There is a bond system in place for just those things. I can remember that in my 40 years of voting I have had to vote on many bond issues which call for economic development projects. By demanding this from Ohio Edison, I don't believe for one minute Ohio Edison raised its hand and said, "We're going to give money for economic development." I can't believe they're that benevolent.

Are you?

1 ATTORNEY EXAMINER SEE: Counsel won't be 2 responding to questions. 3 MS. MILLER: I will respond when you're 4 finished. 5 MR. TANSKI: As a matter of fact, I will 6 tell you, Madam, that when I called the 7 authorities they told me the governor wants it in 8 the bill. Governor -- and I know who the PUCO works for. They are appointed by the governor. 10 My second issue deals with an old rate 11 plan that I was on, 14-A. I bought my home in 12 1997. In order to get on 14-A, I had to put 13 certain electric appliances in my home. Okay. 14 ATTORNEY EXAMINER SEE: Would you be 15 referring to an all-electric rate? 16 MR. TANSKI: No. No. I think in some 17 circles it's referred to an all-electric rate. 18 ATTORNEY EXAMINER SEE: Okay. 19 MR. TANSKI: I've always heard it 20 referred to as 14-A. 21 ATTORNEY EXAMINER SEE: 22 MR. TANSKI: 14-A required me to put an electric water heater in. I had to put an 23 24 electric light pole in front of my house. I had

to put a demand meter on my house which allowed

MR. TANSKI: 08-935-EL-SSO --

the electric company to turn down my electricity at peak demand.

And then unilaterally this particular 08-935-EL-SSO came out, unilaterally just said, "Too bad you put all that equipment in. We're not doing anything about it." Is there anything in this rate increase to help the people out who had to do things in order to get the rate decrease? I can answer that question. I think not. Because it wasn't put in this increase.

Now that you've thrown out the agreement, which I was talking about, and unilaterally to discontinue 14, 14-A, is there anything in the new tariff that will reduce the cost, to revert to a less expensive form of energy which I think is the goal of this whole thing?

You want to get energy use down in electricity, okay, if I can convert everything I have over to natural gas. I did that. I did that for you. But there's nothing in there to help me do that.

ATTORNEY EXAMINER SEE: Could you be -"did that for 'you.'" Just so the Record is
clear, you're referring to whom?

1 ATTORNEY EXAMINER SEE: Your other 2 statement was you, you converted and you "did that 3 for 'you.'" Who is the "you" that you're 4 referring to? 5 MR. TANSKI: Well, I did that for Ohio 6 Edison --7 ATTORNEY EXAMINER SEE: 8 MR. TANSKI: -- at that point. 9 ATTORNEY EXAMINER SEE: That's okay. 10 MR. TANSKI: Pulling that 14-A out from 11 under me was done by that agreement. 12 ATTORNEY EXAMINER SEE: Okay. 13 MR. TANSKI: Okay. So here I am stuck 14 with high-energy-use equipment, because you're 15 raising the rates, okay; and if you allow this 16 agreement to go through, it's going higher. 17 ATTORNEY EXAMINER SEE: Okay. 18 MR. TANSKI: I'm not the only person with 19 all-electric homes. There's others hurting more 20 than I am. Okay. I know what I was told when I 21 put that equipment in. And I can tell you what 22 they tell me now because I've called Ohio Edison; 23 I've called others. I've called the PUCO. "Well, 24 you made that decision." That's their decision 25 [sic]. "You made that decision." And the answer

1 is they could care less. 2 ATTORNEY EXAMINER SEE: Okay. 3 Miss Miller. 4 MS. MILLER: I just have one question for 5 you. 6 MR. TANSKI: Sure. 7 If you were to learn that MS. MILLER: 8 the provision that you read regarding the \$25,000,000 in economic development was funded by 10 FirstEnergy, which it was, and not rate payers, 11 would you agree that that is a substantial benefit 12 to the State of Ohio? 13 MR. TANSKI: Well, let me tell that you 14 what I learned, because you're asking me if I 15 learned. I'll tell you what I have learned. 16 MS. MILLER: I said if you were to learn. 17 MR. TANSKI: I learned that there was a 18 line item in that bill specifically for this. 19 MS. MILLER: I'm not sure what -- I guess 20 my question is that, I mean you read the 21 provision; you thought it was paid by rate payers. 22 If you were to learn it was actually paid by 23 FirstEnergy, would you agree that that's a 24 substantial benefit?

MR. TANSKI: If I send my money to

1 FirstEnergy, it certainly is paid for by 2 FirstEnergy. But you've taken my money in a line 3 item to give to a third-party. MS. MILLER: A line item in the --5 MR. TANSKI: In the utility bill. And 6 them to break down the utility bill. You will not 7 see it in what you get at home. You have to go 8 through everything in there and say, "What's in this? What's in this? What's in this?" What you 9 10 find out, this is in there. 11 MS. MILLER: My direct question is, you don't know if rate payers paid for that, do you? 12 13 MR. TANSKI: Yes, I do. That's what I'm 14 telling you. 15 MS. MILLER: You're assuming. I guess --16 MR. TANSKI: I'm telling you I know the 17 rate payers have a line item in that bill for 18 economic development. 19 MS. MILLER: Do you have that language 20 that you read from, the actual document? Or did 21 you copy it down? 22 MR. TANSKI: This is the document. 23 copied the page out. I read this. 24 MS. MILLER: May I approach?

ATTORNEY EXAMINER SEE:

1 MS. MILLER: May I read the entire 2 language for the Record? 3 MR. TANSKI: I read the whole thing. 4 ATTORNEY EXAMINER SEE: Do you have --5 MR. TANSKI: You have here the same --6 ATTORNEY EXAMINER SEE: Do you have any 7 indication of what the document is? 8 May I see it, Miss Miller? 9 MS. MILLER: Yes. I'm sorry. This 10 provision here. 11 ATTORNEY EXAMINER SEE: It's out of the 12 Commission Order. I can't read it. 13 MS. MILLER: I guess -- I mean I'll ask a 14 more direct question. Isn't it correct that the 15 provision said that the companies will contribute 16 an aggregate \$25,000,000 to support economic 17 development and job retention? 18 MR. TANSKI: I believe in the word 19 "will." Yes. Somebody's telling them to do it. 20 MS. MILLER: That's that this said, is 21 the companies will contribute, not rate payers; 22 correct? 23 MR. TANSKI: I hear what that says. 24 MS. MILLER: No further questions. 25 don't want to belabor it. Thank you.

1 ATTORNEY EXAMINER SEE: Thank you, 2 Mr. Tanski. 3 Mildred Whitmore. 4 MS. WHITMORE: I pass. 5 ATTORNEY EXAMINER SEE: Okay. Erwin Zaretsky. 7 MR. ZARETSKY: Zaretsky. 8 ATTORNEY EXAMINER SEE: Mr. Zaretsky --9 MR. ZARETSKY: Yes. 10 ATTORNEY EXAMINER SEE: -- please raise 11 your right hand. 12 (Erwin V. Zaretsky was sworn.) 13 ATTORNEY EXAMINER SEE: Please state and 14 spell your name for the Record and provide your 15 address. 16 MR. ZARETSKY: Erwin V. Zaretsky. I'm 17 spelling the last name first: Z A R E, like in 18 echo, T, like in Tom, S K Y. First name Erwin, E 19 R W I N. Middle initial V. The address is 37645 20 Miles Road, Moreland Hills, Ohio, 44022. 21 ATTORNEY EXAMINER SEE: Go ahead with 22 your testimony. 23 MR. ZARETSKY: Madam Chairman, Miss 24 Miller, representative of FirstEnergy, members of 25

the OCC, other interested parties, fellow

citizens, I'm a licensed attorney and professional engineer licensed in the State of Ohio. I also did electric distribution for the U.S. Air force, so I'm not unfamiliar with electric distribution, electric power. I also have a few courses in economics and I have, just happen to have an all-electric home, so I am also familiar with the current rates. And I've been following this for almost a year now.

Excluding the all-electric rate, the general population, representatives -- or now "representatives" -- the customers of FirstEnergy received approximately a 25- to 30-percent increase in their per-kilowatt-hour rate. This is before discount. The overall rate before discount went from approximately 10 cents per kilowatt hour to over 13 cents per kilowatt hour. I read 13.1 cents. I calculated 13.4 cents. It's variable based upon usage.

The reason for the rate increase was because last year, about 14 months ago, the PUCO approved a distribution rate increase of approximately a hundred and 37 million dollars.

That hundred 37 million dollars represented to the consumer that 25- to 30-percent increase.

4

Now, according to the information that I have available, based upon the ESP, included is another rate increase for distribution of \$390,000,000. That would increase the rate increase from 14 months ago, going back to what was before, 14 months ago, to 300 percent on the distribution rate or, if I calculate correctly, a 75-percent rate in your, increase in your per-kilowatt-hour cost of electricity before discount.

It's like paying retail -- or wholesale but giving a discount to wholesale when they give you your discount rate. In the end, the consumer is paying more money than he or she paid a year and a half ago or December of 2008.

Now, let's point out, if this increase goes up, and if my calculations are correct, the consumer, at least in northeast Ohio, can be paying up to 15 cents per kilowatt hour which is approximately 50 percent more than a year and a half ago.

As this gentleman testified, he's paying \$15,000 in electric rates. You know what his rates are going to be? Up to over \$20,000.

People who have all-electric homes who use a

significant amount of electricity are going to be paying a hundred to a hundred and 50 percent more than they paid a year and a half ago conceivably just because of increased usage.

The PUCO have the responsibility in the State of Ohio to look after the consumer. So does the governor. So does the state legislature. In March or June of last year, I called the PUCO.

And a gentleman on behalf of the PUCO said, you know, "Don't blame us. Blame your state legislature." So I contacted the state legislature. I gave testimony there a few months ago. I also called my state representative. They said, "It's not our fault. It's the PUCO."

Now, my impression is this, that the PUCO at least in the past had become a rubber stamp for FirstEnergy. And while the State of Ohio and U.S. government gives economic incentives to people, people of low income -- an example, the City of Cleveland has rehab housing which is all-electric -- people can't afford to heat their houses because of this. The rent is less than the cost of electricity, people who have no jobs, citizens struggling to stay in business, and the State of Ohio allowed electric rates to go up.

2

4

3

5

6

7

8 9

10

11

12 13

14

15 16

17

18

19

20 21

22

23

24

25

MR. PERSON:

MR. PERSON: Right. You're in the

ballpark now, yes.

Who's looking after the consumer? Who's looking after the voter? Who's looking after the small man? Not the State of Ohio. Not the State of Ohio.

FirstEnergy is a public utility. FirstEnergy took in last year, if my numbers are correct, 13 billion dollars. The year before, 2008, they took in another 13 billion dollars. 2008 -- again, if my numbers are correct -- their profit was 1 billion dollars. That's not a bad profit out of 13 billion dollars.

Now, unfortunately their gross income didn't go up in 2009. It stayed at 13 billion dollars. But their profits went up to 1.3 billion dollars, \$300,000,000 more, almost what they're asking for the increase in the distribution rate.

Now, I don't know what a reasonable return on equity is. I don't know what a reasonable return is on gross sales. But we have small businessmen here.

How much do you make on your gross sales, 7 percent, 5 percent, 4 percent?

Yeah.

3 4 5

MR. ZARETSKY: This is 13 percent, 13 percent. And they can't afford to take any increased cost out of their profits? And then this a public utility. This is not Microsoft. I don't know what Bill Gates gets in an annual salary. But I do know that Mr. Alexander, your chairman/president, he gets 13 million dollars or he gets 1 percent of the gross profits of the company. I wonder how much of an increase he's going to get if the PUCO increases their rate \$390,000,000. Bet he gets a raise. I certainly would give him a raise.

You know, even if assuming they deserved an increase, which I question, of course, is this the time to give them an increase? Is this a time to put the screws to the consumer in Ohio? Is this the time to put the screws to the small businessman? I think not.

I think we got our priorities goofed up.
We're losing business here. And one of the
reasons, by the way, which has not been alluded to
or talked to -- I think it was in the paper -FirstEnergy, because of reduced rates -- not
reduced rates but reduced usage, anticipates a
decrease of a hundred million dollars in revenue.

You can assume, allude to that, or correct me if I'm wrong, as a result, the reason for asking for this increase is to make up for the hundred million dollars. But they're not asking for a hundred million dollars. They're asking for \$390,000,000.

And then they can -- they should be taking that hundred million dollars out of their gross profits or net profits. That's not alluded to either. This is a monopoly. This is not a competitive business. I don't have the opportunity to ride down the block to another gas station to get my energy.

Now, just for purposes of reference, if you want to know what you're paying for your electric rate, look at this from the equivalency of gasoline. We all understand gasoline. No one here understands, unless you're an engineer perhaps, what a kilowatt hour is.

The equivalent of what you're paying in electric rates is equivalent approximately to paying \$4.51, \$4.50 per gallon of gasoline. Now, if this rate goes through, the potential is you'll be paying the equivalent of \$5.50 per gallon of gasoline.

2

3

5

7

8

9 10

11

13

12

14

15 16

17

18

19

20

21

22

24

24

25

Now, I don't know how many of you have all-electric cars here. Anyone have an all-electric car? This is going to cost you more. In fact, if you want an all-electric car now, it's going to cost you more to drive an all-electric car than a hybrid electric car in the state of Ohio, at least northeast Ohio.

How many cars do you think is, are going to be sold in Lordstown when they get people to figure out that it's going to cost them more money? How many businesses who are manufacturing, are heavily into manufacturing in the state of Ohio, small machine shops are going to stay, are forced to stay in business because of electric rates? How many testing laboratories that use a lot of electricity, companies that use electric motors and power are going to be able to maintain their viability here because of electric rates? How many people with long-term contracts for manufacturing are going to increase or be able to increase the cost to the consumer for their product when their electric rates go up and/or stay in business?

We're not talking a few cents. We're talking a significant amount of money. Who's

looking after the interest of the voter and citizens of the State of Ohio? I certainly hope the PUCO is. I hope Governor Strickland is. I hope the state legislature is. Because up to now, people have been pointing fingers: You. You. You. Not me.

It's now everybody. You're on notice.

Thank you very much.

ATTORNEY EXAMINER SEE: Okay. Thank you.

Do you have questions for this witness?

MS. MILLER: Yeah. I have one question.

ATTORNEY EXAMINER SEE: Okay.

MS. MILLER: You had indicated that one rate plan is in effect and then the company comes in with another rate plan and that's on top of the old rate plan and created this pancake in effect.

Do you recognize that certain rates expire and then new rates are put in place and the rates -- and it could result in a rate decrease? It's not a pancake effect?

MR. ZARETSKY: Well, "could" is not "probable." You're an attorney. You know the difference between "could," "possible," and "probable." Probability is rates will not go down.

Now, you clarified something before I spoke. Off the Record, you clarified something when you indicated this was "to replace," the \$390,000,000 was -At least implied. You didn't say it per

At least implied. You didn't say it per se. Implied.

-- the \$390,000,000 was to replace the hundred 37 million dollars distribution cost? Am I correct?

MS. MILLER: No. And actually that's a problem with a lot of your testimony. You take two ideas and mix them. It's not correct. I mean when you talk about a hundred and 37 --

MR. REESE: Objection, Your Honor. He's testifying.

MS. MILLER: I'm -- he asked me a question.

MR. PERSON: She's clarifying.

MS. MILLER: He asked me a question.

ATTORNEY EXAMINER SEE: Mr. Zaretsky and Miss Miller, if you want to ask, clarify questions or cross-examine this witness, you certainly may. I'm not going to put your response to Mr. Zaretsky's question in the Record. You

certainly can go off the Record and respond to

him.

MS. MILLER: Okay.

If you want to ask me questions, you should probably ask me afterwards. I can't --

MR. ZARETSKY: We could talk --

MS. MILLER: -- can't answer your questions.

MR. ZARETSKY: I'll stick around.

MS. MILLER: Are you aware that certain rates expire and the new rates are put in place?

It's not like one rate continues and another rate is on top?

MR. ZARETSKY: I understand that. But whatever information has been publicly put out has not been clear, precise, or complete. And certainly it was stealth, because I saw nothing directly from FirstEnergy with regard to the rates. I got this from third-party information.

One other point I want to make by the way. I think it's very important. Someone alluded to this also. The notification that I got that the meeting was going to be held, the hearings are going to be held this week was eight days ago. Where was public notice of these meetings? Rhetorical question. Thank you very

1 much. 2 ATTORNEY EXAMINER SEE: All right. Thank 3 you. 4 MS. MILLER: Stephen Wert.... 5 MR. WERTHEIM: Wertheim. 6 ATTORNEY EXAMINER SEE: Say it again, 7 sir. 8 MR. WERTHEIM: Wertheim. 9 ATTORNEY EXAMINER SEE: Wertheim, Okay. 10 Mr. Wertheim, raise your right hand, please. 11 (Stephen C. Wertheim was sworn.) 12 ATTORNEY EXAMINER SEE: Please state your 13 And I need you to definitely spell your name. 14 last name. 15 MR. WERTHEIM: Absolutely. Want a card? 16 Would that be easier? 17 ATTORNEY EXAMINER SEE: Yes. 18 THE REPORTER: Thank you. 19 MR. WERTHEIM: My name is Stephen 20 Wertheim, STEPHEN, WERTHEIM. And I 21 live at 4355 Baintree, University Heights, Ohio, 22 44118. I'm, I'm here today -- I'm the director of 23 a program called 2-1-1 First Call For Help. What 24 we are is a 24/7 information referral agency that

links people to various health and human services.

People contact us around the clock 24 hours a day. We serve Cuyahoga, Geauga, and Medina County.

Something interesting happened last year. For the first time ever, utility bill payment assistance became our number 1 call. Even when we look at what our top ten requests are for the year, it was number 1. When we looked further, what we saw was approximately 23,600 folks had contacted us. And when we just looked back about four years, we saw that that was a 100-percent increase.

I've not seen anything like this. Even when we look at things like food pantries, we saw during the same period an 82-percent increase.

Homeless shelter, 23-percent. Even foreclosure prevention was about an 8-percent. So this is, this was quite a high increase.

We, we looked at it a little further.

Became very concerned. A couple of things. I

note that there are a lot of senior citizens here

tonight. I got to tell you that I have my AARP

card as well. So when we looked at what was

happening to seniors, we saw something that really
kind of surprised us as well, that basically as a

group then they represented about 2,000 of the

calls we got this year for utility bill payment assistance.

б

And we saw that it went up. It was about the same amount, about 98 percent during that same period from 2006 to 2009. It's really -- what really struck us about that, we were talking, we were talking to seniors, many of whom were homeowners who were having trouble staying in their homes in spite of programs like, like HEAP and programs like Homestead Exemption. They -- people who had long ago finished paying off their mortgages weren't able to pay their utilities. And it worries us because it will destabilize a group of people.

What we also saw when we looked at the numbers a little closer, another concern came up, is that when we look at that increase overall in the people asking for utility bill payment assistance we found an increase of about 109 percent in the city itself, going to about 13,000 -- I'm sorry. It's late in the day -- 175 for last year.

But one of the things that's interesting is that what we've seen this time that we didn't see four years ago is almost no suburbs, with the

exception of Hunting Valley in, in Cuyahoga

County, that we didn't get requests for utility

assistance. And since we're sitting in Garfield

Heights, I should tell you that their increase

over the last four years increased about 302

percent.

I can understand folks say, "Well, this is a fast-growing suburb and you would expect that sort of thing, because there's diversity here."

But I should tell you that when we looked at a place like North Olmsted -- we're getting calls from places we've never gotten calls from before -- their increase in the last four years went up 320 percent.

I'll give you copies of this data -ATTORNEY EXAMINER SEE: That would be appreciated.

MR. WERTHEIM: -- when I'm done.

The concern we have is that any increase, if there is an increase, is going to destabilize more and more folks. About 50 percent of all our calls are housing related. And our concern is, is that the growth of this from the traditional areas, areas that I know some of us here have dealt with in the past in the city first, suburbs

are now something that's being affected everywhere.

But one thing I did want to mention for the man from Medina, Medina had gone up, Medina City had gone up 250 percent in calls in the first four -- in the last four years.

We're seeing that there is no area that hasn't been affected. I think what's going on here is, for lack of a better term, a game changer. We understand that this system has been in place for a long time, and we understand that blame is being pointed in a number of different directions. But we truly, as, as someone who tries to link people to health and human services and services in general, are really at a point where we don't -- we fear next winter, that the demand will be higher than we've ever seen before.

Thank you very much.

ATTORNEY EXAMINER SEE: Thank you. You had a, you had a copy of this that you're reading from --

MR. WERTHEIM: Yes.

ATTORNEY EXAMINER SEE: -- in case the court reporter.... I'm sorry. Do you have another copy? I'll give this copy to the court

```
1
    reporter so that she can refer to numbers, make
2
    sure they're correct. Thank you.
3
             MR. WERTHEIM:
                             Thank you.
4
             ATTORNEY EXAMINER SEE: That was all of
5
    the witnesses that I had on the list that signed
    up.
7
             You wanted to offer testimony, ma'am?
8
             MS. BENEK: I didn't realize that anybody
9
    that wanted to ask a question....
10
             ATTORNEY EXAMINER SEE: You want to offer
11
    testimony?
12
             MS. BENEK: I'm sorry. I couldn't hear
13
    you back there.
14
             ATTORNEY EXAMINER SEE: This is off the
15
    Record.
16
              (Discussion off the Record.)
17
             ATTORNEY EXAMINER SEE: Let's go back on
18
    the Record.
19
             I need you to raise your right hand.
20
              (Martha Benek was sworn.)
21
             ATTORNEY EXAMINER SEE: You have
22
    questions for whom? You have questions for me or
23
    you have questions for the representative from
24
    FirstEnergy?
25
             MS. WHITMORE: What I'm going to say is
```

```
1
    true. That's all I'm going to tell you.
2
             ATTORNEY EXAMINER SEE: If you have -- at
3
    this point, I need you --
             Let's go off the Record.
5
              (Discussion off the Record.)
6
             ATTORNEY EXAMINER SEE: Let's go back on.
7
             MS. WHITMORE: I'm on the Record now?
8
             ATTORNEY EXAMINER SEE: I need you to
9
    state your name --
10
             MS. BENEK: My name is --
11
             ATTORNEY EXAMINER SEE: -- and give your
12
    address.
13
             MS. BENEK: -- Martha Benek, B E N E K.
14
    I live in -- want the address?
15
             ATTORNEY EXAMINER SEE: Yes.
16
             MS. WHITMORE: 18612 Waterbury in Maple
17
    Heights.
18
             ATTORNEY EXAMINER SEE: Okay.
19
             MS. WHITMORE: I merely wanted to make
20
    some comments or ask questions. I didn't realize
21
    that people were signing in to do this. Okay.
22
    And I'm still not right apparently.
23
             But I did feel that when I came -- this
24
    is my first public hearing --
25
             ATTORNEY EXAMINER SEE: Okay.
```

MS. WHITMORE: -- in front of any kind of Commission. I assumed that there would be some introductory remarks by somebody which would give us a clue as to what was going on. My biggest regret is that I'm not a lawyer because I sure didn't know what was going on for a while.

I question -- and I thank the people that did speak. I thought you were very good and expressed yourself and expressed what I, a lot of what I wanted.

I went to open a CD today. When you talk about the percentage of return, on a 24-month CD I would have gotten 1.7 percent. That's my return.

And the Public Utilities Commission, we are right now at this time concentrating on just one utility which is looking for an increase.

Telephone legislation has gone through or I believe it's in process in the legislature which will also increase or in some way affect the kind of service that we can expect from our telephone companies. There is also the natural gas industry, which is a public utility.

We're talking only about this. And, yes,
I, I understand the people who got all-electric
homes and found a 300-percent increase in their

utility. I really felt for them. I did, seriously.

But you know, a few years ago, maybe eight, ten years ago, our gas bills in the wintertime jumped well over a hundred, a hundred and 50 dollars. Nobody gave me a decrease in the, in the gas rate or in the electric rate. So my sister in an all-electric home has been telling me, "Oh, my utility bills aren't so bad," until this past year when she found out. Because their, their heat was included.

So, yeah, it's really been bad. And I agree with them; I wouldn't want a 300-percent increase in my bill. And I feel that if it's, if the Utilities Commission is supposed to be a state function, the state represents us and you should be looking out for keeping not only the electric rates reasonable but to keep watching what the heck's going on.

And, yes, I agree, our legislatures are also to blame. How can you find out? You can't even find out who your state senator is and your state district representative. It's difficult. You have to have --

Our local newspapers are closed. I don't

know what's happening in Maple Heights unless I go down to city hall. And they say, "Look at the notices." I don't have a computer.

We are now in the ignorant stage. We can't get information. I knew about this
Utilities Commission meeting because it did appear in the paper, in the Plain Dealer two times. So for public notice, there was something in the newspapers.

But how far did that go? This should be like that one in Strongsville where people were raising the roof. And they got their electric rates somewhat reduced as a result of that. But we're not raising the roof. We're just asking the Public Utilities Commission, which somebody said represented the people, to act as our representatives and try to keep something from jumping like this.

You have bills or presentations made two years ago that haven't been cleared. And there's another one in the wind and, "Let's get it out in the next three, four, five weeks." This is stupid.

The big thing is if you're going to rush it, you're not going to do a good job. If you're

-

holding something for two years, why? Was there something wrong with it? And what about the other stuff that's nipping at your heels? The telephone? The gas? We're just the ones that are sitting there taking it.

I really think the Public Utilities

Commission has failed to represent the customer.

I believe it is, it, it is, as you say, a rubber stamp for the utilities. I just -- and that is proof.

I felt, I felt like when you come out and say, "Well, did you sign this? You have to.

You're giving testimony," or something like that, you're putting us down. You may not think so but that's the feeling, like, "What did I say?"

She (indicating) tried to explain how she felt to me. And when I tried to get your attention, you know, that was a no-no.

But, anyway --

Right? You were trying to explain how you felt because you didn't understand what was going on?

You should change your meetings so that you give an introduction so people know what we're talking about. And are there going to be two

sides presented? Or is it only going to be one, one entity that will be presenting its facts?

Thank you for listening to me. I'm sorry. That's it.

ATTORNEY EXAMINER SEE: Thank you.

Is there anyone else that didn't give testimony that wants to?

Okay. As I indicated before, the information that was given to us tonight becomes part of a transcript. It will be put into the docket of the Commission's record of the case along with all the other documents that have been filed in the case. And once the Commission reviews the evidence that's part of the record and all the matters and all the documents that are put into the docket, they will issue their Opinion and Order on FirstEnergy's request.

Not sure when that will happen. But there, as I said before, there are additional public hearings in four -- I believe four more are going on throughout FE's service territory.

I appreciate you taking out, the time out of your evening and offering us your testimony tonight. Thank you.

(The hearing concluded at 7:24 p.m.)

CERTIFICATE

2 STATE OF OHIO

COUNTY OF STARK

I, Jocelyn S. Harhay, RPR, Notary Public in and for the State of Ohio, do hereby certify that the April 20, 2010, public hearing was to the best of my ability reduced to machine shorthand, afterwards transcribed under my direction by means of computer, and that to the best of my ability the foregoing is a true and correct transcript of the April 20, 2010, public hearing.

I further certify that this April 20, 2010, public hearing was taken at the time and place in the foregoing caption specified.

I further certify that I am not a relative or employee of an attorney of any of the parties in the above-captioned action and that I am not, nor is the court reporting firm with which I am affiliated, under a contract as defined in Ohio Civil Rule 28(D).

IN WITNESS WHEREOF, I have hereunto set my hand at Hartville, Ohio, on April 22, 2010.

Jocelyn S. Harhay, RPR, Notary Public

My Commission expires: June 15, 2013.