

BEFORE

THE PUBLIC UTILTIES COMMISSION OF OHIO

In the Matter of the Application of the Ohio Edison Company, The Cleveland Electric Illuminating Company, and The Toledo Edison company for Approval Of Their Energy Efficiency and Peak Demand Reduction Program Portfolio Plans for 2010 through 2012 and Associated Cost Recovery Mechanism.	Case Nos.	09-1947-EL-POR 09-1948-EL-POR 09-1949-EL-POR
In the Matter of the Application of the Ohio Edison Company, The Cleveland Electric Illuminating Company, and The Toledo Edison Company for Approval Of Their Initial Benchmark Reports.	Case Nos.	09-1942-EL-EEC 09-1943-EL-EEC 09-1944-EL-EEC
In the Matter of the Energy Efficiency and Peak Demand Reduction Program Portfolio of Ohio Edison Company, The Cleveland Electric Illuminating Company, and The Toledo Edison Company.	Case Nos.	09-580-EL-EEC 09-581-EL-EEC 09-582-EL-EEC

TESTIMONY OF GREGORY SCHECK

Policy and Market Analysis Division Public Utilities Commission of Ohio

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1			Testimony of Gregory Scheck
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3	1.	Q.	Please state your name, employer and business address.
4		A.	My name is Gregory C. Scheck. I am employed by the Public Utilities
5			Commission of Ohio, 180 East Broad Street, Columbus, Ohio 43266-0573.
6	2.	Q.	What is your current position at the Commission?
7		A.	I am a Utilities Specialist in the Policy and Market Analysis Division of the
8			Utilities Department. I am responsible for analyzing issues and providing
9			recommendations pertaining to energy efficiency, demand response, peak
10			demand reductions, advanced metering infrastructure and smart grid.
11	3.	Q.	What are your qualifications as they relate to your testimony in this
12			proceeding?
13		A.	I have worked at the Commission since 1985 in various capacities. Most of
14			that time I have spent reviewing and evaluating demand forecasts, demand
15			side management applications, and advanced metering issues.
16	4.	Q.	What is the purpose of your testimony in this proceeding?
17		A.	I will address the objections I have made in this case filed on February 17,
18			2010 along with another recommendation.
19	5.	Q.	The first objection that I will address relates to the Companies' preliminary
20			analysis that that the Small Commercial Enterprise, the Large Commercial
21			Enterprise and the Governmental Lighting Equipment programs all fail the
22			Total Resource Cost Test. When these lighting programs are rolled into the
23			larger set of commercial and industrial programs they cause those class of

1			program portfolios to fail the TRC test as well. Why is this a problem with
2			respect to the Companies' 3-Year Portfolio Plan?
3		A.	The reason that this analysis poses a problem is that the Commission's
4			administrative rules as put forth in O.A.C. 4901:1-39-04 (B) states that,
5			
6			"Each electric utility shall demonstrate that its program portfolio plan is
7			cost-effective on a portfolio basis. In general, each program proposed
8			within a program portfolio plan must also be cost-effective, although each
9			measure within a program need not be cost-effective."
10			The problem with the Company's filing is that the company would like to
11			proceed with the rollout of a small and large enterprise commercial and
12			industrial lighting program and yet they are providing preliminary analysis
13			that says this program is not cost-effective on a total resources basis. This
14			would suggest that the Companies' should be purchasing the incremental
15			cost of power for customers rather than pursuing energy efficiency in the
16			commercial and industrial lighting category since most of the lighting
17			categories do not pass the TRC test.
18	6.	Q.	Are the TRC preliminary test results for commercial and industrial lighting
19			different than those filed by the other Ohio electric utilities?
20		A	Yes, as I have observed in both AEP-Ohio's DSM Potential Study Volume
21			2 and Duke Energy Ohio's filing thy both demonstrate that commercial and
22			industrial lighting measures in general are cost-effective on a total
23			resources basis. In addition, I have spoken to Dayton Power and Light

- Company personnel and they indicated that commercial lighting was a costeffective program.
- Why do you believe that the Company has provided a preliminary analysis that commercial lighting is not cost-effective on a total resources basis?

A. From my review, with respect to the High Performance T8, 4 lamp fixtures replacing T12, 4 lamp fixtures with magnetic ballasts the Company has provided high estimates for both the labor and incremental lighting equipment costs. The assumption that the entire labor costs should be included is not reasonable in that in many of the retrofit applications the customer would have less than the useful life remaining with their current lighting system.

In addition, to the above lighting program the Staff reviewed the Companies' Occupancy Sensor lighting programs for both the Small and Large Enterprise customer categories. Interestingly, the Occupancy Sensor lighting program for smaller commercial customers passes the TRC test while the same program for larger commercial customers does not. Staff further reviewed the Company's consultant spreadsheet of assumptions regarding these two programs and determined that the reason the Occupancy Sensor lighting program for larger customers failed the TRC test because it is assumed that only one customer would be participating in this type of lighting program while the smaller commercial customers would participate in much larger numbers. Staff does not believe that there would be this amount of disparity in participation between the smaller and larger customer classes.

1 The only reasoning the Staff can think as to why the Company used these type of assumptions in their commercial lighting analysis is that the 2 Company may not be interested in putting forth their best efforts in terms of 3 administrating their own commercial and industrial programs under their 4 supervision. On the other hand, the Companies' show that self-directed 5 mercantile projects are quite cost-effective. The Staff is concerned that the 6 Companies' may rely solely on the mercantile self-directed projects to 7 reach their annual benchmarks. 8

- 9 8. Q. Does the Staff any recommendations regarding the Companies' preliminary cost effectiveness analysis?
- 11 A. Yes, the Staff recommends that the Company remodel its small and large
 12 commercial and industrial enterprise and governmental sector lighting
 13 analysis by providing an expected likelihood of lighting program cost
 14 effectiveness outcomes using a range of assumptions.
- 9. Q. What other concerns does the Staff have regarding the Companies' PORfilings?
- The Staff is concerned that the Company is proposing a request for bid for 10. 17 A. · interruptible load post May 31, 2011. Presently, the Companies' offer 18 19 interruptible load offering through their Riders ELR and OLR. These riders have yet to be resolved in the Companies filed MRO case. At the present 20 21 time, it is unsure as to how the Companies' are going to meet their annual peak load reduction targets for 2011 and beyond. The Staff recommends 22 that the Companies' need to provide more clarity as to how they are going 23 to meet their annual peak demand reduction targets from 2011 and beyond. 24

- 1 11. Q. Are there any other issues that the Staff would like express a concern and or recommendation?
- 3 A. Some parties have expressed a concern about the collaborative makeup and the collaborative process itself. Staff's general opinion is that a 4 collaborative process did start by the Company in May of 2009. The 5 Companies' collaborative process includes a general collaborative and 6 subcommittees to the general collaborative to work out specific program 7 issues. The Staff does note that the general collaborative and the 8 subcommittees have recently met quite frequently out of the necessity to 9 resolve the CFL light bulb program and getting some other programs on a 10 fast track to meet the Companies' goals in 2010 and beyond. The Staff 11 notes that the Companies' have almost been in a mode of emergency to 12 resolve issues and meet its annual targets. Going forward, the Staff 13 recommends that the Company have planned meetings in advance for the 14 next year with meeting materials provided in advance for relevant customer 15 input. The Companies' are fully aware of the annual benchmarks they need 16 to meet. It is the Companies' responsibility to allow enough time for 17 customer input regarding program designs and other ideas, because 18 ultimately it is the customers of the Companies' that must be convinced that 19 energy efficiency is worthwhile and receive their acceptance. 20

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CERTIFICATE OF SERVICE

I certify that a copy of the foregoing *Testimony* submitted by the Staff of the Public Utilities of Ohio was sent by electronic mail and by U.S. postage paid mail to the parties listed on February 23rd, 2010.

Thomas Lindgren

Stephen A. Reilly Assistant Attorney General

PARTIES OF RECORD:

Craig I, Smith Attorney at Law 2824 Coventry Road Cleveland, Ohio 44120 Wis29@yahoo.com Arthur E. Korkosz
Kathy J. Kolich (Counsel of Record)
Ebony L. Miller
FIRSTENERGY SERVICE COMPANY
76 South Main Street
Akron, Ohio 44308
korkosza@firstenergycorp.com
elmiller@firstenergycorp.com
kjkolich@firstenergycorp.com

James F. Lang
Laura C. McBride
N. Trevor Alexander
Kevin P. Shannon
CALFEE, HALTER & GRISWOLD LLP
1400 KeyBank Center
800 Superior Ave
Cleveland, OH 44114
jlang@calfee.com
lmcbride@calfee.com
talexander@calfee.com
kshannon@calfee.com

Jeffrey L. Small (Counsel of Record)
Gregory J. Poulos
Christopher J. Allwein
Office of the Ohio Consumers' Counsel
10 West Broad Street, Suite 1800
Columbus, Ohio 43215-3485
small@occ.state.oh.us
poulos@occ.state.oh.us
allwein@occ.state.oh.us

Samuel Randazzo (Counsel of Record) Lisa G. McAlister Joseph M. Clark MCNEES WALLACE & NURICK LLC David C. Rinebolt Colleen L. Mooney Ohio Partners for Affordable Energy 231 West Lima Street Fifth Third Center
21 East State Street, 17th Floor
Columbus. OH 43215-4228
sam@mwncmh.com
lmcalister@mwncmh.com
jclark@mwncmh.com

P.O. Box 1793 Findlay, OH 45839-1793 drinebolt@aol.com cmooney2@columbus.rr.com

David F. Boehm, Esq.
Michael L. Kurtz, Esq.
BOEHM, KURTZ & LOWRY
36 East Seventh Street
Suite 1510
Cincinnati, OH 45202
dboehm@bkllawfirm.com
mkurtz@bkllawfirm.com

Glenn S. Krassen BRICKER & ECKLER LLP 1375 East Ninth Street Suite 1500 Cleveland, Ohio 44114 GKrassen@Bricker.com

Matthew W. Warnock BRICKER & ECKLER LLP 100 South Third Street Columbus, Ohio 43215 MWarnock@Bricker.com Thomas J. O'Brien BRICKER & ECKLER LLP 100 South Third Street Columbus, OH 43215-4291 tobrien@bricker.com

Michael K. Lavanga
Counsel of Record
Garrett A. Stone
Brickfield, Burchette, Ritts & Stone, P.C.
1025 Thomas Jefferson Street, N.W.
8th Floor, West Tower
Washington, D.C. 20007
mkl@bbrslaw.com
gas@bbrslaw.com

Richard L. Sites General Counsel & Sr. Director of Health Policy OHIO HOSPITAL ASSOCIATION 155 East Broad Street, 15th Floor Columbus, OH 43215-3620 ricks@ohanet.org

Henry W. Eckhart 50 West Broad Street, #2117 Columbus, Ohio 43215 henryeckhart@aol.com Nolan Moser
Will Reisinger
Trent A. Dougherty
The Ohio Environmental Council
1207 Grandview Avenue, Suite 201
Columbus, Ohio 43215
nmoser@theOEC.org
will@theOEC.org
trent@theOEC.org

Theodore J. Robinson
2121 Murray Avenue
Pittsburgh, Pa. 15217
robinson@citizenpower.com

Joseph P. Meissner, Esq.
Matthew D. Vincel, Esq.
The Legal Aid Society of Cleveland
1223 W. 6th Street
Cleveland, Ohio 44113
jpmeissn@lasclev.org
mvincel@lasclev.org

Michael E Heintz Environmental Law & Policy Center 1207 Grandview Avenue, Suite 201 Columbus, Ohio 43204 mheintz@elpc.org Christopher L. Miller
Andre T. Porter
Gregory H. Dunn
Schottenstein Zox & Dunn Co. LPA
250 West Broad Street
Columbus, Ohio 43215
cmiller@szd.com
aporter@szd.com
gdunn@szd.com

Robert J. Triozzi
Steven Beeler
Cleveland City Hall
601 Lakeside Avenue, Room 106
Cleveland, Ohio 44114
RTriozzi@city.cleveland.oh.us
SBeeler@city.cleveland.oh.us

Jacqueline Lake Roberts 101 Federal Street Suite 1100 Boston, MA 02110 iroberts@enemoc.com