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        BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO
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    In the Matter of the
    Application of The East
    Ohio Gas Company d/b/a
    Dominion East Ohio to
5
                         : Case No. 09-0458-GA-UNC
    Adjust Its Pipeline
    Infrastructure Replacement:
6
    Program Cost Recovery
    Charge and Related
    Matters.
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9
                         PROCEEDINGS
10
    before Ms. Christine M. Pirik and Ms. Katie Stenman,
11
    Attorney Examiners, at the Public Utilities
12
    Commission of Ohio, 180 East Broad Street, Room 11-F,
13
    Columbus, Ohio, called at 10 a.m. on Friday,
14
    October 16, 2009.
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                           VOLUME I
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Friday Morning Session,
October 16, 2009.

EXAMINER PIRIK: The Public Utilities

Commission of Ohio has called for hearing at this

time and place case number 09-458-GA-UNC, being in

the matter of the application of the East Ohio Gas

Company d/b/a Dominion East Ohio to adjust its

pipeline Infrastructure Replacement Program, Cost

Recovery Charge, and Related Matters.

My name is Christine Pirik and with me is Katie Stenman, and we are the attorney examiners assigned by the Commission to hear this case. We'll start with the appearances on behalf of the parties.

On behalf of the company.

MR. COLBERT: Thank you, your Honor. On behalf of Dominion East Ohio, Jones Day, David Kutik, Paul Colbert, and Grant Garber, 325 John H. McConnell Boulevard, Suite 600, Columbus, Ohio 43215-2673. Thank you.

EXAMINER PIRIK: Thank you. On behalf of staff.

MR. REILLY: Thank you, your Honor. On behalf of the staff of the Public Utilities

Commission of Ohio, Richard Cordray, Ohio Attorney

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General, Duane Luckey, Section Chief, Steve Reilly
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- and Bill Wright, Assistant Attorneys General, 180
- 3 | East Broad Street, Columbus, Ohio 43215.
- 4 EXAMINER PIRIK: On behalf of the Office
- of Consumers' Counsel.
- 6 MR. SAUER: Thank you, your Honor. On
- 7 | behalf of the residential consumers of Dominion East
- 8 Ohio Energy, the Office of the Ohio Consumers'
- 9 Counsel, Janine L. Migden-Ostrander, Consumers'
- 10 | Counsel, Joseph P. Serio, Larry Sauer, Assistant
- 11 | Consumers' Counsel, 10 West Broad Street, Suite 1800,
- 12 Columbus, Ohio 43215.
- MR. COLBERT: Excuse me, your Honor, but
- 14 Mr. Sauer referenced that he was representing
- 15 Dominion East Ohio Energy.
- MR. SAUER: I don't believe so. No, I'm
- 17 | sorry. If I said that. Dominion East Ohio.
- MR. COLBERT: The customers of.
- MR. SAUER: The residential customers.
- MR. COLBERT: Fair enough. Thank you.
- EXAMINER PIRIK: Before we proceed I want
- 22 to make one clarification request of the parties on
- the record and that is a request that pursuant to the
- 24 attorney examiners' entry issued June 29th, 2009,
- that all future filings regarding the matter that

we're dealing with today in 09-458 be only filed in this docket and not in the Dominion rate case docket which is 07-829 and 08-169, et al.

Before we move forward I believe there is a motion to strike pending and I think it would be appropriate to deal with that motion to strike before we proceed with testimony.

OCC. I believe the motion was filed by OCC.

MR. SERIO: Yes, your Honor, thank you.

OCC contends that in any legal proceeding it's incumbent on a party to meet the deadlines established by that court or administrative agency. In this proceeding it's undisputed that there was never any entry from the Bench that authorized electronic filing and there was no authorization by the Commission through its generic guidelines on electronic filing that would permit electronic filing in a UNC proceeding.

The noon deadline for filing of supplemental testimony was established by an entry and on its face the company has acknowledged they filed electronically, which is contrary to what was authorized, and physically two of those pieces of testimony are docketed after the noon deadline.

Those are unequivocal facts.

In addition, this isn't the first time in the Dominion East Ohio rate case PIR proceedings where there's been a dispute about the company filing documents in a timely manner. OCC filed a motion to reopen the record a couple of months ago in the rate case proceeding, the 07-829 proceeding, and in that proceeding there was an expedited schedule for pleadings.

The company filed a memorandum contra that was outside the timelines established by the Bench, yet nonetheless the Commission took it upon itself to retroactively issue an entry that negated the expedited timeline in order to allow the company's filing which at the time it was done out of time to become then timely. So it's not the first time, it establishes a pattern whereby the company has not adhered to the timelines that this Commission has established.

Moreover, the company never came to the Commission and formally asked for the opportunity to file the documents electronically; they took it upon themselves to do so. The company's response indicates they contacted docketing and got permission from docketing. And in my 23 years plus of practice

at the PUCO, I'm not aware that docketing has the authority to issue a finding that says that you can file electronically if the examiner or the Commission haven't permitted it.

So getting authorization from docketing to file electronically when that hasn't come formally in the proceeding would be equivalent to me calling docketing and saying "Can I file a 40-page brief?"

And docketing's not aware that the Bench has established a 15-page limit on the brief.

So going to docketing and getting their authorization is meaningless because they don't have the authority to do that.

Company also indicated that there was a problem because if they had physically gone to docketing with the documents at 4 minutes till 12, it could be possible they could be docketed time-stamped afterwards. I've taken numerous documents to docketing to file them, and one copy has to be time-stamped in order to meet the deadline. They had three pieces of testimony. If they got there at 11:56, I cannot imagine any circumstances whereby three documents couldn't be entered into the time stamp in the four minutes that they had prior to noon.

So physically filing would have met with the deadline, would have met with the requirements; the company didn't do that.

Finally, the company indicated that OCC accepted electronic notice of depositions and having accepted electronic notice of the depositions, that meant that we were accepting electronic filing of documents.

First of all, whether we accepted as OCC electronic filings of notice of deposition is completely different than the Commission permitting electronic filing of documents in a formal docket before the PUCO. So whether OCC agreed to or didn't object to the notice of deposition filings is irrelevant to the formal pleadings in this proceeding.

Moreover, when it comes to depositions, notices, setting those up, those are often done informally, a lot of times they're done through e-mails among the parties, sometimes they're even done by conversations where the parties agree to certain agreements regarding the availability of witnesses, timing, et cetera.

So what we have is a comparison of apples to oranges.

The last thing that the company raised had to do with whether there was prejudice to OCC, and I'm not going to sit here and say that because the documents were filed 10 or 15 minutes late, OCC was irreparably harmed, but that ignores the fact that the harm and the prejudice occurs to the integrity of the process and to the integrity of the decisions that come out of the PUCO.

If there's a perception that the company does not have to follow rules or that rules are not enforced on the company but they are on other parties, then I think that erodes the public confidence in the decisions that come from the PUCO. And for that reason and that reason alone the Commission has rules, the rules should be enforced, they should be enforced uniformly. In this instance the company did not meet the filing deadline. All three pieces of testimony should be excluded.

EXAMINER PIRIK: Mr. Colbert.

MR. COLBERT: Thank you, your Honor. We filed a response to OCC's motion, I won't reiterate everything in the response. I will address the points raised --

EXAMINER PIRIK: Actually, Mr. Colbert, I need you to address everything because I have not

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seen a copy of that document. I don't know when it was filed, but I have not seen it.
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MR. COLBERT: It was filed yesterday. Do

we have a copy of that?

Didn't bring a copy of it here.

Your Honor --

EXAMINER PIRIK: If we are not served an actual copy of it, then we don't know it was filed until it pops up in our e-mail, and it has not popped up in our e-mail, so that's just for future reference so you will know. If you want us to see something in a quick fashion, you need to give us a hard copy.

MR. COLBERT: And, your Honor, that's I suppose part of the point. Given the controversy we didn't file it electronically so it would pop up directly, we paper filed it.

EXAMINER PIRIK: No, it wouldn't have popped up directly even if you would have electronically filed it. It has to do with a docketing card issue and when they allow it to be issued in the system. So that wouldn't have fixed the issue.

MR. COLBERT: We're happy to hand-deliver it to the attorney examiners as well.

EXAMINER PIRIK: Okay.

MR. COLBERT: And we'll do that. But we basically made three different arguments there, and Mr. Serio raised a fourth issue so I'll address that first. The issue raised by Mr. Serio had to do with the timing of a document filed, a memorandum contra, in the rate case. There was not a finding that that was filed out of time. It was filed within the time limits set forth in the Ohio Administrative Code.

There was an order in the case for expedited filing. The company believed because the Commission had issued its opinion and order in I believe the entry on rehearing that that expedited schedule was over.

As I said, they filed within the time limits in the Ohio Administrative Code, that is within I believe the 14-day period, and the Commission never did find that that pleading was out of time so I don't think that's relevant to the discussion here.

In regard to the discussion here there are basically three points that the company made in its memorandum contra. First, as Mr. Serio said, we discussed the fact that we had called not once, but twice, to check whether electronic filing was available in this case. And each time the company

was informed that electronic filing was available.

We had previously filed one document as he noted, a

notice of deposition, no party objected to that, we

were not contacted by anybody in regard to that

filing.

When we checked again the morning that the testimony was due, docketing checked with individuals here at the Commission and called us back and said that it was fine and we went ahead to proceed with the electronic filing on that basis.

Now, regarding the timing of it, as we explained in the memorandum contra, we started the process to file at approximately 11:45. It took a few minutes, the system takes a few minutes to get everything in. Frankly, we hadn't filed multiple documents before and maybe that was our fault, but the electronic filing system only takes one document at a time, otherwise it shows them all as one document. So we were in the position of filing one after the other after the other.

So the first one went in on the system at 11:56, the second one ended up going in at 12:04.

There was a small gap to the third one which was 12:21 and that was because the electronic system did not accept an attachment to Mr. Reed's testimony on

one page. We thought it would be more convenient for all the parties to have the Excel spreadsheet on one page rather than broken up into two; we managed to get that on one page and send that in. That was the slight delay there.

We immediately, actually while we were doing the electronic filing, tried to serve all of the parties electronically which is part of -- by e-mail that is, which is part of the entry that had been put out in the case that we could serve by e-mail so there would be no delay in anybody receiving the documents.

Now, there were problems with that, we were first -- that is we were first notified by the attorneys general that they had not received some of the e-mails, we looked and found that OCC had not. At that point we continued to e-mail documents and we arranged for hand-delivery of the documents and, after being alerted that there was some confusion about the electronic filings by the AGs, we voluntarily filed all of the documents again by paper and had them hand-delivered so that nobody would be inconvenienced and everybody would have all of the documents.

As Mr. Serio referenced, had we simply --

had we gone through this process and walked in at 11:56 or at a quarter of 12 with all of the documents, regardless of the time on the time stamp they all would have been timely in, whether they would have been time-stamped immediately or not.

Now, we believe, and of course there are no rules associated with electronic filing and what would be timely under such a circumstance or not, but we believe that all of this would and should be considered timely filed so we think that we were okay in that regard. We did it literally as fast as the system would allow us to do it.

Regarding the last argument in terms of prejudice, the Commission has held and there's a particular case, 88-1458, I forget what the tracking is but I believe ACE, but it's 88-1458 that says that unless the opposing party can demonstrate prejudice, that the evidence in this case and in that case direct testimony comes in.

In that case what happened was there was an applicant for a certificate of convenience and necessity. There were two protesters. The protesters failed to appear for a prehearing. There was a motion to dismiss the protests, it was granted orally without them present. Both protestants filed

a motion to come back in so that they could file
direct testimony and the Commission's order expressly
said over the objections of the applicant that
because the applicant had not shown that there was
any harm, that the direct testimony should come in
and they should have an opportunity to make their
case.

This is no difference than that. Even if the Bench were to find that DEO was late in filing its testimony, there has been no harm to OCC or residential customers, indeed we delivered everything to them in a timely manner, we delivered everything to the AGs in a timely manner, all parties have an opportunity to review the testimony in the documents, they had time to decide whether to file their own testimony or not, and they had time to prepare for cross-examination.

Mr. Serio indicated that he wasn't arguing that OCC suffered harm. Under that circumstance, even if it is found that we were untimely in the filing, it certainly would be more prejudicial to the company to be unable to make its affirmative case than harm suffered by any other party including OCC and staff.

So in the first instance the company

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electronically, we believe that we filed as quickly
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    as the system would allow and in a timely manner,
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    certainly within the spirit of both the agreement
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    among the parties and the entry issued by the
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    attorney examiner, and we believe even if for some
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    reason the Commission or the attorney examiner thinks
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    that we did not comply, that there was no prejudice
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    to any party and the testimony should be allowed in
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    any case.
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                So that's the sum and substance of the
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    argument. But as I said, on the prejudice issue
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    there's a case precisely on point. Thank you.
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                EXAMINER PIRIK:
                                  Thank you.
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                Does staff have anything they'd --
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                MR. REILLY: We do not, your Honor.
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                EXAMINER PIRIK: I think I've heard
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    enough, Mr. Serio, but thank you.
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believes that it had permission to file

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I do understand how confusing it is with electronic filing being permitted in certain cases and not being permitted in all cases. The Commission does not have electronic filing rules that are currently effective. We still have our standard procedural rules, and the process is that the Commission on a case-by-case basis determines what

cases are open for electronic filing, and to do that there needs to be a waiver of the current rules that are in effect.

This case was not one of those cases where electronic filing has been authorized by the Commission and we do acknowledge that, however, with that being said I think there is confusion, I mean, there is a list of cases on our DIS system that specifically set forth the cases that this is open for, but I do understand the confusion. I think, in fact, our docketing division and the rest of us at times believe certain cases are open for electronic filing when they have not been granted a waiver yet.

In this situation I think a good-faith effort was made by the company as soon as they became aware of the situation to try to rectify it by immediately filing hard copies. I also think that the company attempted, pursuant to the direction in the September 8th, 2009, attorney examiner entry, to e-mail service the documents to all of the parties. I understand there were difficulties according to what Mr. Colbert just said with that situation, but I don't see where a party was prejudiced and I don't see where there was direct harm given to any party in this case.

That being said, we will consider the
three pieces of testimony as timely filed and we will
deny the motion to strike.

MR. COLBERT: Thank you, your Honor.

MR. SERIO: Two questions, your Honor.

First of all, we have other motions to strike, do

First of all, we have other motions to strike, do you want those when each particular piece is presented?

EXAMINER PIRIK: Yes.

MR. SERIO: Okay. And then, secondly, your decision then would be open for us to argue to the Commission as part of briefing, correct? Or does your Honor require an interlocutory appeal if we chose to take it to the Commission directly?

EXAMINER PIRIK: If an interlocutory appeal is appropriate, we'd have to look at the rules to see whether or not that's an appropriate interlocutory appeal and whether you want to go down that road, that is definitely your choice.

It is not open for argument on brief.

Interlocutory appeal would be the appropriate process.

MR. SERIO: Thank you, your Honor.

EXAMINER PIRIK: But I would look at the rules and see whether or not this is an issue that is an automatic certification to the Commission or

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whether it's one that the attorney examiners would
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    have to consider.
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                MR. SERIO: Thank you, your Honor.
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                EXAMINER PIRIK: So, yes, we will take
    motions to strike on the specific documents after the
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    witnesses are presented for cross-examination.
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                I believe we're ready to proceed with
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    witnesses unless there's anything --
                MR. WRIGHT: Your Honor, could we go off
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    the record for one second?
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                EXAMINER PIRIK: Yes.
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                (Discussion off the record.)
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                EXAMINER PIRIK: We'll go back on the
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    record. Mr. Colbert.
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                MR. COLBERT: Yes, your Honor. At this
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    time Dominion East Ohio would call its first witness,
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    Mr. Mike Reed, to the stand.
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                EXAMINER PIRIK: Please raise your right
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    hand.
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                (Witness sworn.)
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                EXAMINER PIRIK: Please be seated.
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                (EXHIBIT MARKED FOR IDENTIFICATION.)
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1 MIKE REED 2 being first duly sworn, as prescribed by law, was 3 examined and testified as follows: 4 DIRECT EXAMINATION 5 By Mr. Colbert: 6 Good morning, Mr. Reed. O. 7 A. Good morning. 8 Q. Do you have in front of you a copy of 9 your testimony that has been marked as Dominion East Ohio Exhibit 3? 10 11 Yes, I do. Α. 12 Q. And is that the testimony that has been 13 prepared by you for this proceeding? 14 Yes, it is. Α. 15 And do you have any additions, Ο. 16 subtractions, or amendments to that testimony? 17 Α. No, I do not. 18 MR. COLBERT: Your Honor, at this time we 19 would make Mr. Reed available for cross-examination. 20 EXAMINER PIRIK: OCC? 21 MR. SAUER: Thank you, your Honor. 22 23 CROSS-EXAMINATION 24 By Mr. Sauer: 25 Q. Morning, Mr. Reed.

- A. Good morning.
- Q. Can you turn to page 1 of your testimony?

 (Discussion off the record.)

 EXAMINER PIRIK: Mr. Sauer.
- Q. I'll point your attention to your question and answer No. 3, sir. Are you there?
 - A. Yes.

- Q. And you state that you're "responsible for the design and construction of pipeline facilities, including distribution, gathering and transmission facilities." Do you see that?
 - A. Yes.
- Q. And does that responsibility include design and construction for both PIR and non-PIR construction activities?
 - A. Yes, it does.
- Q. And for how long have you been -- when I say "PIR," I'm talking about the company's pipeline infrastructure replacement program. Is that your understanding?
 - A. Yes, it is.
- Q. How long have you been involved with the design and construction for non-PIR related construction activities?
 - A. I've been in my current role since May of

1 2008.

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- Q. And I believe you state the purpose of your testimony on page 2 is addressing the issue of incremental O&M expenses. Is that the case?
 - A. Are you referring to a specific line?
- Q. Yes, it was your question and answer 9.

 I'm sorry, question and answer 8 is where you talk

 about the purpose, page 2, lines 10 through 14.
 - A. Yes.
- Q. And is it your understanding that in this case there's approximately \$1.1 million that the company is trying to recover as incremental O&M expenses; is that true?
 - A. Yes, it is. It is in this case.
 - In this case.
- 16 A. Uh-huh.
- Q. And in your testimony you've described
 several categories of what incremental O&M expenses
 are; is that true? Between pages, I think 4 and 7
 you describe some of the incremental O&M expenses,
 project management activities; is that true?
 - A. Yes, between pages 4 and 7 I describe if not for the PIR program, these would not be incremental expenses.
 - Q. And in addition you've identified

- prioritization and scoping activities, the costs of those are also incremental O&M expenses.
- A. Again, are you referring to a specific line?
 - Q. Question 15 on page 4.
 - A. Okay.

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- Q. And on page 5, question 16, you're

 discussing contractor management activities, the

 costs of those activities are part of the incremental

 O&M expenses as well?
 - A. Yes, they are.
 - Q. And on page 6, question 17, monitoring and reporting activities, the costs of those activities you believe to be incremental O&M expenses.
 - A. Yes, we do.
- Q. And can you tell me within the, and let's go back to the first item on page 3, the project management activities. DEO incurs those types of costs as part of their non-PIR construction activities as well, don't they?
- A. I'm not sure if I understand the question.
- Q. Do you incur costs of project
 management -- do you incur project management costs

- in non-PIR construction programs?
- Α. Yes, we do.

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- And are those costs expensed as well? Ο.
- Α. Well, if you're referring to it from an accounting standpoint, or you're referring to it from a capitalization standpoint --
 - Ο. Is there a difference?
- Α. Well, overheads are different. project management costs could be part of that. would have to refer back to Vicki perhaps to help us with that. But all my testimony is based on any incremental costs incurred as a direct result of the PIR program.
- But you are also familiar with capital Ο. projects that are non-PIR.
- MR. COLBERT: I'm going to object at this point, your Honor. Mr. Sauer has asked a number of questions about non-PIR related costs. The witness has now answered that that's outside the scope of his testimony. His testimony deals with PIR related costs only. And I am not at all certain how non-PIR related costs are relevant to the case.
- 23 EXAMINER PIRIK: I'll overrule the 24 objection at this point. You can continue, 25

- MR. SAUER: Thank you, your Honor.
- Q. (By Mr. Sauer) Mr. Reed, I think in your previous answer you said that it depends whether you're talking about accounting or capitalization.
- You were trying to distinguish between two treatments
 for those costs?
 - A. What I was trying to distinguish is we have PIR costs that are associated to O&M that are associated with this testimony, but we also have costs associated with project management costs outside of the PIR project.
 - Q. Yes. And I guess what I'm asking you to focus on are the project management costs outside of the PIR program for a moment.
 - A. Uh-huh.

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- Q. As you incur those costs, are those treated as an expense item for the company?
- A. I don't know if I know the answer to that.
 - Q. How do you charge your time when you're involved with construction activities?
 - A. My time is charged to an O&M function.
 - Q. And would your O&M function be part of the project management activity?
 - A. If I was doing it to a specific project,

- it would, but currently my time is not charged to a specific project.
- Q. For the employees who, as you describe in your answer 14, who oversee the entire construction process from the planning through the design and the construction including all restoration issues; do you see that?
 - A. Uh-huh.

2.3

- Q. Are you familiar with how those DEO personnel charge their time?
- A. I'm familiar with the majority of the folks involved in this and how they charge their time.
- Q. And what's your understanding of how they would charge their time?
- A. Project specific would be capitalized. Overtime for project management not specifically charged to a specific project would be O&M.
- Q. When you say the time, if it's associated with a specific project is capitalized, what do you mean by a specific project?
- A. If a, for instance, if a project manager is involved with a specific project and the activity in the field, that project would most likely be charged to that capital work code. In the event that

- the project manager was involved in meetings not specific to that specific project, that would fall back to O&M charges.
 - Q. And if we go back to the PIR program for a minute, are those projects all specific projects that you would expect these type of individuals to charge those specific projects if they're involved in the project management activities?
 - A. I'm not sure if I followed the question. Could you restate that for me?
 - MR. SAUER: Could you reread the question?

(Record read.)

- A. I would expect them to charge their time appropriately to the project if involved with the project. If not involved with the project and the example would be training or something to that effect, I would not expect them to charge it to that.
- Q. But, again, based on your answer 14 you're talking about personnel who oversee the entire construction process from planning through design and construction including restoration for a specific project, correct?
 - A. Yes.

Q. Why wouldn't time be capitalized as

opposed to expensed?

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- A. Well, in many cases they're doing multiple projects that involve several parts of different projects; as a result those would be O&M.
- Q. But in a situation where they weren't involved with multiple projects and they were involved in a specific project, would their time be expensed or capitalized?
 - A. It would be capitalized.
- Q. And if they were involved in multiple PIR projects, would their time be expensed or capitalized?
 - A. Depends on the nature of the work they're doing at the time.
 - Q. In your answer 14 beginning line 12 you state that "Project management expenses are separated into multiple WBS elements. Specifically, 'PIR.2.IRP.' refers to labor and related vehicle
- costs associated with project management for work on
 long duration, or 'major' projects, which together
 involved \$36.6 million or approximately 41 percent of
 DEO's recent filing."

Do you see that?

- A. Yes, sir.
- Q. Now, is the 36.6 million you're speaking

- to, is that part of the incremental O&M that you're trying to recover as incremental O&M expense?
 - A. No, it is not.

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- Q. Okay. What is that 36.6 million referring to?
 - A. 36.6 is referring to the increase in our capital expenditures as a result of the incremental PIR projects.
 - Q. And as part of the -- do you know what part of the 1.1 million incremental O&M expenses that are proposed to be recovered in this case relate to project management activities?
 - A. I assume we have the attachment, the detail to the back.
 - Q. Is that attached to your testimony?
- A. Yes, it is.
- MR. SAUER: I don't have that attachment.
 - Q. If I understand -- can you kind of walk me through your PIR O&M incremental costs for 2008-2009 reporting as a revised 8/14/09 date on it. What is this document, sir?
- A. This document refers to the incremental

 O&M expenses of approximately 1.1 million in which

 the company requested, this is broken down by

 categories on your left between contractor labor,

- internal labor, and vehicle expenses. Those labor
 charges in those categories are assigned to specific
 WBS elements which is within our SAP system. The
 total hours, total costs involved calculated out
 provide the specifics as it relates to the different
 categories.
 - Q. And what do you mean by WBS category?
 - A. WBS refers to a work basis system, it's a specific category to accumulate all charges and costs to a specific group, in essence an activity code.
 - Q. And the very first WBS related to contract labor --
 - A. Yes, sir.

- Q. -- what's the situation that a contractor would be involved in a PIR project that would result in their costs being expensed as opposed to capitalized?
- A. Again, I could point to my testimony. Specifically this involves 4 additional contract laborers out of the total of 30 that we have that were brought on specifically to help us with the incremental O&M and the PIR program, that enables them to not only prepare documentation including drawings and valuable information for scoping of projects, but also to update our GIS system at the

- back end of the project and any of our compliance
 systems.
- That code represents those four individuals and their time that falls to the O&M categories.
 - Q. Do you have a comparable WBS category that would be for similar contract labor for non-PIR projects?
 - A. Yes, we do. We would.
 - Q. And those WBS costs that would be charged to that particular WBS number would also be expensed?
 - A. Yes. You're referring to the current labor that was not brought on specific from the program. Those charges are not reflected in this spreadsheet.
- Q. Let me make sure I understood your answer. We're talking about a non-PIR project.
 - A. Yes.

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- Q. Correct?
- A. Uh-huh.
- Q. And the situation where there is a contractor who would charge a WBS comparable to the OHADMT.PIR WBS, and those costs would also be expensed.
- A. Yes, they would.

- Q. There are, I believe there are about eight WBS components under the labor category, and I believe you said that's internal company labor?
 - A. Yes, I did.

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- Q. And, again, those are -- are those WBS categories that have comparable WBS accounts for non-PIR projects?
 - A. Yes, they would.
- Q. So the PIR.1.ADMT has a comparable WBS account for non-PIR projects.
 - A. Yes, they would.
- Q. And the costs charged to that WBS account would be expensed as opposed to capitalized.
- A. Again, these costs only reflect incremental expenses with O&M due to PIR. Any other costs, O&M expenses not charged to PIR, would be in the appropriate categories throughout the company.
- Q. Do you consider, for example, the PIR.1.ADMT WBS account, is the comparable account in a non-PIR project, is that collecting incremental O&M costs?
- A. I don't know if I follow your question.

 If you're asking if there is an associated account to the ADMT account that is collecting nonincremental or incremental O&M to PIR, the answer is no. There's no

- other account associated with incremental O&M that is not reflected here and, therefore, there's no other costs.
- Q. And the company's not collecting incremental O&M for non-PIR projects for any reason.
- A. I don't know if I could answer that specifically.
- MR. SAUER: May I have a second, your

9 Honor?

- 10 EXAMINER PIRIK: Yes.
- MR. SAUER: I have no further questions,
- 12 your Honor.
- EXAMINER PIRIK: Mr. Wright.
- MR. WRIGHT: Yes, thank you, your Honor.

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16 CROSS-EXAMINATION

17 By Mr. Wright:

- Q. Good morning, Mr. Reed.
- A. Good morning.
- Q. I just have a couple questions here for you. If I could, turn to page 3, please, of your
- testimony. Are you there?
- 23 A. Page 3, yes.
- Q. Okay. The answer beginning on line 1
- there, you reference parties' agreement and

- 1 Commission approval. Do you see that?
 - Α. Yes, I do.

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- 3 Would I be correct you're referring to Ο. 4 the, by parties' agreement are you referring to the 5 stipulation that was approved as part of the prior 6 rate case?
 - Α. What I'm referring to here is, I'd have to -- I don't know the specific number, but I'm referring to the Commission agreement that was reached post our filing.
- 11 The stipulation. Is that the stipulation Ο. 12 and recommendation?
 - I'm not sure if that's the stipulation Α. and recommendation or it's in the final filing. I'd have to get clarification on that.
 - Well, you go on to say Commission Ο. approval which I took to mean the Commission order approving the stipulation.
- 19 I see. Okay. Α.
- O. Okay. Now, you of course are aware that recovery of incremental O&M expenses is being 22 disputed in this case.
- 23 Yes, I'm aware of that. Α.
- 24 Ο. And by -- you're not an attorney, are 25 you?

A. No.

- Q. So obviously your understanding of the parties' agreement or the Commission's order is based upon your laymen's reading of those documents and nothing more, correct?
 - A. That's true.
- Q. Okay. Now, also on page 3, down at line 14, you talk about "the sheer magnitude of the PIR program has required," you go on. Do you see that?
 - A. Uh-huh.
- Q. The size or magnitude, if you will, of the PIR program, that is -- the level and timing of PIR expenditures is controlled by Dominion East Ohio; is that correct?
 - A. Yes, it is.
- Q. Projects can be added or scaled back at the discretion of Dominion East Ohio, correct?
 - A. Yes, they can.
- Q. Okay. Now, I want to be clear. I want to make sure I'm clear on something here. As we're using this term "incremental expense," is it your testimony that expenses are incremental because they relate to the PIR activities. And again, PIR, you understand that is the pipeline infrastructure replacement program?

- A. Yes, sir.
- Q. Your answer is yes to my question?
- A. Yes.

- Q. Okay. On page 4 of your testimony, sir, the sentence begins I believe on line 13 and I'd like to -- go ahead and start reading the sentence there if you'd like. I'd like to direct your attention to actually line 15. Tell me when you've read the sentence, if you would, please.
- A. Uh-huh.
- Q. You used the term in quotes there "major projects," do you see that?
 - A. Yes.
 - Q. Would I be correct that your use of that term refers to transmission or higher-pressure line projects; would that be fair?
 - A. No, that would be not true.
 - Q. Okay. Please tell me what you mean by major projects.
 - A. Sure. Major is an internal term that we use that qualifies projects of long duration or large expense. A major project could include a residential distribution system which could be non-regulated pounds of pressure or low pressure and a major project could include indeed a transmission system

- that you just referenced. So major is internal to
 us, it is not specific to size, pressure or distinct
 application of a pipeline.
 - Q. Are you aware of whether or not the company, Dominion, has in any prior data response or inquiry of the staff referred -- used the term "major project" to refer to transmission or higher-pressure projects? Would that surprise you?
 - A. It would not surprise me.
 - Q. You state here in your testimony, do you not, that major projects accounts for 41 percent of DEO's filing; is that right?
 - A. That's true.

- Q. Would the balance of that be primarily distribution related?
- A. I couldn't answer that without specifically seeing. It could be related to distribution, but it could also include smaller projects of transmission in nature.
- Q. You wouldn't have, as you sit here today I guess, any approximate breakdown of what the remaining 59 percent of that would be between small transmission and distribution, for example?
- A. It wouldn't be fair to answer that
 without the proper documentation in front of me, but

I would have to --

- Q. Do you have those documents?
- A. Not with me.
- Q. Are you saying you don't have them at the witness stand or you don't have them on the premises today?
- A. I don't have them at the witness stand in front of me.
- Q. Would that be difficult for you to obtain those documents and give me -- I'm not looking for the dollar, I'm looking for just general magnitude.
 - A. Sure.
- Q. And if you can give me general magnitude without reference to the documents, that's fine.
- A. I would, you know, in terms of magnitude, and certainly we could look to see if that's something we could gather, we have not gathered it already, but beyond major projects there would be minor projects or public authority relocation projects, the bulk I would assume would be public authority or minor projects of short duration, typically that could be done in a week to two weeks involving, again, incremental spending and also capital costs.
 - Q. So I may have misheard you. The minor

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category, you used the term minor category as opposed to major, includes what again?
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A. Again, minor categories and major are capitalized. O&M expenses associated with both major and minor would also be included because of incremental work. Projects of short duration would be considered minor. We'd have projects that include public authority or relocation for third parties, those would be included as well.

MR. WRIGHT: Okay. I don't believe I have any other questions. Thank you.

EXAMINER PIRIK: Redirect, Mr. Colbert?

MR. COLBERT: Your Honor, could we take just a five-minute break, please?

EXAMINER PIRIK: I want to be sure that we try to get through as many witnesses as we can, so we'll stay here and we'll wait for you to confer but we'll take a few minutes.

MR. COLBERT: Thank you very much.

(Recess taken.)

EXAMINER PIRIK: Mr. Colbert.

MR. COLBERT: Thank you, your Honor.

REDIRECT EXAMINATION

2 By Mr. Colbert:

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- Q. Mr. Reed, do you remember questions from
 Mr. Sauer talking about the company tracking and
- 5 accounting for various PIR costs?
- A. Yes, I do.
- Q. Does the company track and account for PIR project management costs separately?
 - A. Yes.
- Q. And Dominion East Ohio distinguished PIR related costs from non-PIR related costs?
- 12 A. Yes.
- Q. Could the company have increased the same level of incurred project management O&M expense if it were not for the PIR program?
- A. Could you repeat that?
- Q. Sure. Would the company have incurred the same level of project management O&M expense if it were not for the PIR program?
- A. No, we wouldn't.
- Q. Do you remember some questions from

 counsel for staff, Mr. Wright, regarding information

 concerning major and minor projects?
 - A. Yes, I do.

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Q. And has the company provided a breakdown

- of the types of investments, major and minor, to staff as part of the staff data requests?
 - A. Yes, we have.
- 4 MR. COLBERT: Thank you. That's all I
- ⁵ have, your Honor.

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- 6 EXAMINER PIRIK: Thank you.
- Mr. Sauer, do you have any recross?
- MR. SAUER: No, your Honor.
- EXAMINER PIRIK: Mr. Wright?
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11 RECROSS-EXAMINATION

- 12 By Mr. Wright:
- Q. Were you responsible for that data response that was provided to the staff, sir?
- A. No. Someone on my staff perhaps provided it up through --
- Q. But that would have come through your office; is that right?
- A. It may have come through my office or another office within the organization.
- Q. Do you know whether or not that data response listed projects as major and minor?
- A. Yes, it does.
- Q. Using those -- I'm sorry, do you know whether or not it used those designations?

- A. Sure. We provided a breakdown.
- Q. Okay. And without -- do you know whether or not there was any further explanation as to what those meant on that data response?
- A. We had provided information, again, with respect to majors, minors, public authorities, as requested.
- MR. WRIGHT: That's fine. Thank you.

 Nothing else.
- EXAMINER PIRIK: Thank you, Mr. Wright.
- MR. COLBERT: Nothing further, your
- 12 Honor.

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- EXAMINER PIRIK: Well, with regard to the exhibit.
- MR. COLBERT: Well, with regard to the
 exhibit we would move that the exhibit be accepted
 into evidence and marked, well, it's already been
 marked as DEO Exhibit 3.
- EXAMINER PIRIK: Yes, I will allow it to
 be marked as DEO Exhibit 3. Are there objections to
 this exhibit?
- MR. SERIO: It's Mr. Sauer's witness but
 this relates to the initial motion to strike so if
 it's all right with you, I was going to address it.
- OCC relied on the electronic copy we got,

and the attachment was not on the electronic copy
that we received. And evidently the same holds for
the copy that counsel for the staff didn't get. So
to the extent that there was the question of
prejudice, we relied on the electronic copy we got,
it did not have an attachment, just another reason
why we think that it should have been stricken, your
Honor.

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MR. COLBERT: Your Honor, in regard to the attachment, that was the document that I referred to that wouldn't originally go through in one page. It did go through, it went through -- we had to put it through as a separate document from Mr. Reed's testimony. And of course it was hand-delivered to all of the parties. And it also got docketed in the paper version.

Now, I have not checked to see what happened with the electronic version, but it was delivered to everybody that day. And, in fact, well, it was delivered to everybody that day, and it was filed both electronically and by paper.

EXAMINER PIRIK: Let me just say that I do understand that you just received a copy of it, and to the extent that you need additional time in order to review it, I will visit that at the

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conclusion of the direct testimony. You will perhaps
have time to look at it over lunch. If you need
additional time, you need to ask me at that time.
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I don't want anyone to not have sufficient time to look at this. So we will continue to discuss this issue. I will allow -- are there any other objections, I guess I should say, with regard to this other than what Mr. Serio mentioned?

MR. WRIGHT: Well, Mr. Serio's representation was accurate. It's my belief that the hand-delivered copy that I received, and I actually followed the gentleman in who was delivering it that day, does not appear to include the exhibit that we're talking about.

MR. COLBERT: The hand-delivered, I can confirm, has it because it's on the Commission's docketing site attached to the hand-delivered version.

MR. WRIGHT: Well, what I believe was the hand-delivered copy I got doesn't -- I'm just saying, Paul, it includes the sheet that says the foregoing was electronically filed, but it does not include the exhibit itself. For what that's worth.

EXAMINER PIRIK: Okay.

MR. WRIGHT: I don't have an explanation.

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MR. COLBERT: That, I don't --
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EXAMINER PIRIK: I would ask that OCC and the staff look at the attachment over the lunch break that we're not taking right now, but when we do take it, that you look at it and you let the Bench know if you need additional time to review the document. We will consider providing you with additional time and we'll deal with it at that point in time. I want to be sure everyone has a sufficient amount of time to review the information that is being admitted into the record.

That being said, we will admit DEO Exhibit 3 with the attachment into the record.

(EXHIBIT ADMITTED INTO EVIDENCE.)

EXAMINER PIRIK: Thank you very much.

MR. COLBERT: Thank you, your Honor.

EXAMINER PIRIK: Mr. Colbert.

MR. GARBER: Your Honor, DEO does have one other witness. If we wanted to proceed to direct prior to lunch, we can do that.

EXAMINER PIRIK: Yes, I would like to do that.

MR. GARBER: At this time the company calls Mr. Hall.

EXAMINER PIRIK: Would you please raise

48 1 your right hand. (Witness sworn.) 3 EXAMINER PIRIK: Please be seated. 4 5 ERIC HALL 6 being first duly sworn, as prescribed by law, was 7 examined and testified as follows: 8 DIRECT EXAMINATION By Mr. Garber: 10 Grant Garber on behalf of the company. 0. 11 Mr. Hall, please introduce yourself. 12 Α. My name is Eric Hall, I work for East 13 Ohio. 14 Did you prepare prefiled written direct Ο. 15 testimony in this case? 16 Α. Yes. 17 Q. And you have in front of you a document 18 that's marked as DEO Exhibit 4. Is that a copy of 19 your testimony? 20 Α. Yes. 21 Ο. Do you have any amendments to that 22 testimony? 23 Α. Yes. 24 Q. Please tell us what they are. 25 Α. On line 20 of the testimony --

Q. What page are you?

- A. I'm sorry. It's not numbered. After the introduction, the question regards question No. 4

 "Have you previously testified before the Commission," I answered "no," and upon further reflection I did recall another case I testified in some 15 years ago. There was one other case where I testified before the Commission.
 - Q. Can you tell us just very briefly what that case was about?
 - A. It was a case involving a dispute between East Ohio and Brainard Gas which is another gas company, it was a pipeline safety dispute where Brainard Gas was considered by the utility commission to have done some improper installation of facilities and East Ohio and Brainard were involved in some disputes over customers, we were fighting over customers, Brainard was taking customers from East Ohio, and there was a legal proceeding involving that case and I testified in that case.
 - Q. Mr. Hall, do you have any other amendments to your testimony?
 - A. Yes. On page 4 at line 3, I had submitted some data to support a portion of the claim that I was making regarding increase in leak repairs

and what I had hoped was that the data that I had
submitted would be put into a box and made into a
table; that didn't happen. I put a note there on the
side at the end of line 3, it says "Help me make a
table here." The data that's presented here on lines
and 6 is factually correct and it's the data I
wanted to present, all I wanted was to have a box
drawn around it; that didn't happen.

- Q. So what's the amendment you want to make in particular?
- A. The amendment I would like to make is to strike the words in parentheses on line 3 that say "Help me make a table here."
 - Q. Thank you.

Do you have any further amendments?

A. No.

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- Q. And subject to those amendments if I asked you today all the questions that appear in your prefiled testimony, would your answers be the same?
 - A. Yes.

MR. GARBER: At this time, your Honor, we tender the witness for cross-examination.

EXAMINER PIRIK: OCC.

MR. SERIO: Thank you, your Honor.

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CROSS-EXAMINATION

2 By Mr. Serio:

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- O. Good morning, Mr. Hall.
- A. Good morning.
- Q. I want to make sure that I have the right document here. Your direct testimony consists of seven numbered pages and 17 questions and answers, correct?
 - A. Yes.
- Q. And there's no charts or attachments to your testimony; is that correct?
 - A. That's correct.
 - Q. Okay. Are you generally familiar with proceedings last summer in the Dominion East Ohio rate case and initial requests for the PIR?
 - A. Generally familiar, I would not describe that as my level of familiarity. I would say I was aware.
 - Q. You were aware, okay. The information on page 4, on lines 5 and 6, show actual O&M leak repairs, correct?
 - A. Yes.
- Q. And you indicate there that the numbers increased in '08 and that you expect it to continue to increase in '09 and be larger than the number in

- '09; is that correct?
 - A. Yes.

- Q. Now, when the company actually began replacing pipe, did the company focus on replacing the pipe that was the most in need of repair because it was leaking the most, or what did the company focus on in deciding which projects to attack first?
- A. I think the best way to answer that question would be to look back in the testimony that the company filed at the time. My understanding of our initial attempts were we were looking at some of the larger projects that could have the biggest safety impact meaning we were focusing initially on some of our higher pressure transmission lines or gathering lines in the very initial phases of the program.
 - Q. Do you know who Mr. McNutt is?
- A. I do.
 - Q. And are you familiar that he was a witness in the proceeding --
 - A. I am.
 - Q. -- last year? And do you recall that as part of his testimony, he indicated that regardless of the PIR program, his opinion that the Dominion East Ohio pipeline system was safe as of the date

that we had the hearing?

- A. I do not recall that specifically.
- Q. Do you recall that he indicated in his opinion the system would be safe "tomorrow" is the word that we used at the time, even if the Commission did not approve the PIR program?

MR. COLBERT: Objection, your Honor. In the two consecutive questions counsel for OCC is essentially testifying to hearsay of what another witness said in the other case, and this witness has already answered that he's unaware of the specifics of that testimony.

MR. SERIO: Your Honor, the answer three questions ago he said you'd have to refer back to the testimony in that case. That's what I'm doing. I'm referring back to the testimony that he referred to in his answer, so just trying to see what he does and doesn't recall.

EXAMINER PIRIK: I'm going to overrule the objection, but before we go any further with this line of questioning I want to clarify, because this is one of the areas that I'm concerned about.

Mr. McNutt's testimony is referred to in other testimony that has been filed in this proceeding, and on line 7 of page 4 of this witness's

1 testimony he, and perhaps this is where Mr. Serio is continuing his questioning of, but it refers to 3 testimony, at some place, figure 11, page 23, from a 4 Black & Veatch report and there is nothing, no one's 5 asked to mark an exhibit that references those items 6 or, you know, I think what we had agreed to was that 7 other than the transcript, which I will consider 8 administrative notice of in the distribution rate case in 08-829 -- 07-829 and 08-169, any piece of 10 testimony or document is going to be marked as an 11 exhibit.

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So before we go further I want to be sure we're clear what testimony are we referring to on line 7 and what's going on with Mr. McNutt's testimony as far as getting that in the record.

Because it is referred to in another piece of testimony here.

MR. WRIGHT: Your Honor, if I may, and maybe this will help, I hope it will, in light of the discussion at the outset we had copies made of Mr. McNutt's testimony. I would be happy to allow OCC to have these copies and mark them as an exhibit if they would choose to. If that's -- is that consistent with what we're --

MR. COLBERT: We have no objection.

1 MR. WRIGHT: -- trying to do here? EXAMINER PIRIK: Yes. 3 MR. WRIGHT: Then that will save us 4 having to do that later. 5 EXAMINER PIRIK: Can we go off the record 6 for just a minute while you're passing those out. 7 (Discussion off the record.) 8 EXAMINER PIRIK: We'll go back on the 9 record. For ease of reference, when we are 10 discussing or a party is referencing or the Bench is 11 referencing filings that were made in both 07-829 and 12 08-169, they, rather than refer to the case number, 13 will be permitted to refer to it as the DEO 14 distribution rate case and that will be referencing 15 documents that were in both of those cases. 16 If there's a need for distinction, then 17 the parties will need to distinguish which case the 18 document was actually filed in and a specific date so 19 that the record is clear exactly what document we're 20 talking about, and then those documents need to be 21 brought forth. But henceforth when saying "DEO distribution rate case, " that is what we are 22 23 discussing is both of those cases, consolidated. 24 Now, Mr. Serio. 25 MR. SERIO: Thank you. Can I approach,

your Honor?

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EXAMINER PIRIK: Yes.

- Q. (By Mr. Serio) I'm handing you a multiple-page document, 16 pages long, and it's entitled Direct Testimony of Tim C. McNutt on Behalf of Dominion East Ohio, and it's got a series of case numbers on it beginning with 07-829-GA-AIR. Do you have that document?
- A. Yes, you've given it to me.
- MR. SERIO: And I'd like to mark it for purposes of identification as OCC Exhibit 1 and this was DEO Exhibit 10.0 in the Dominion East Ohio rate case.
- EXAMINER PIRIK: That document is so marked.
- 16 (EXHIBIT MARKED FOR IDENTIFICATION.)
- Q. Would you agree with me that this is the

 Mr. McNutt that I asked you about earlier in my

 cross-examination?
 - A. Yes.
- Q. And on page 4, line 7 of your testimony you indicate "As DEO pointed out in PIR application testimony." Is this the testimony you're referring to?
- A. The testimony that I'm referring to was

- the Black & Veatch report that I specifically mention on line 8.
 - Q. So you were not referring to any company witness testimony?
 - A. I was referring to the Black & Veatch report, page 23, figure 11, which I know was submitted by the company during this process. I don't know who submitted it.
 - Q. Now, I had asked you previously if you were familiar with Mr. McNutt's testimony regarding safety of the Dominion pipeline infrastructure absent the Commission approving the PIR process. Do you recall that question?
 - A. Yes.

- Q. Now, do you recall from the proceeding, the rate case proceeding last year, do you recall any of Mr. McNutt's testimony regarding his view on how safe the distribution system was at the time?
- A. I was not present when Mr. McNutt made his testimony. I do not recall it.
- Q. Now, it's your testimony that the repairs that East Ohio is undertaking is based on maintaining safety first; is that correct?
- A. The repairs that East Ohio is undertaking are based on the leaks that we find.

MR. WRIGHT: Excuse me, sir, can you keep
your voice up a little bit, you trail off a little
bit at the end.

THE WITNESS: All right.

- Q. The prioritization of the work the company is doing under the PIR, you can't do all the jobs at once, correct?
 - A. That's correct.
 - Q. You have to prioritize.
 - A. That's correct.

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- Q. And in prioritizing different jobs, does the company look at the pipe that is leaking the most? Does the company look at a job by replacing it they could save the most money? What is the criteria that you understand the company uses to decide which job to do first?
- A. The company has a prioritization process which is performed over in the design and engineering function. I don't work in that organization. My group is responsible for finding leaks and fixing leaks. So if we find a pipeline that is leaking that we believe needs to be replaced, we will submit it for consideration in that process and there is a multi-step process that is gone through to help prioritize which project gets done next. I am not

intimately familiar with that process.

I know that leakage is one of the factors that are considered.

- Q. So generally speaking the more leaks a particular pipeline has, the more reason you would have to place it higher in the list of prioritization to be replaced.
 - A. It would influence the priority.
- Q. And it's your testimony that it would influence the priority because of implications for safety.
- A. Whenever a leak is found on a pipeline we have to classify it in terms of its severity. And so the rate at which or speed with which we repair it is based on that leak classification.
- Q. So it would be safe to say that the leak classifications that might result in some kind of explosion would be the ones that you would repair most immediately, correct?
 - A. Yes.
- Q. And any leaks that you would characterize as a very slow leak that would not carry the same risk of explosion would be those that would get a lower prioritization, correct?
 - A. Leaks that we determine to be less likely

to be a hazard would get a lower leak classification and would have a longer repair time frame.

Q. Now, generally speaking, the more leaks
on a particular pipe, that would increase the
probability that you might have a higher
prioritization due to the potential risk for
explosion, correct?

MR. GARBER: Objection. I believe this question is calling for testimony that's beyond the scope of the stated expertise of this witness. This witness says he doesn't work in the group that does the prioritization. His group finds leaks and fixes them and I think that we should limit questions and testimony to that framework.

EXAMINER PIRIK: Mr. Serio.

MR. SERIO: The witness has talked about prioritization for safety reasons. I'm trying to explore what he means by "safety" as it relates to leakage. To the extent that he's testifying that -- he's demonstrated an understanding of low prioritization versus the high prioritization, it seems to me it's within his area of expertise to explain how the leaks and the leak rate affect safety and how that affects his understanding of where it falls in the prioritization.

I understand he doesn't make those final decisions. I'm asking him generally if he agrees that the increased number of leaks would cause him to prioritize it higher.

EXAMINER PIRIK: Okay, overruled.

- A. I'm sorry, is there -- I don't recall the question.
 - Q. Let me rephrase the question.
 - A. Yes.
- Q. To the extent that generally there's more leaks on a particular pipeline --
- 12 A. Yes.

- Q. -- would that lead you to believe then that it would increase the likelihood that it would be a leak that would require higher prioritization?
- A. If there are more leaks on a segment of pipeline, I believe it will push it higher up on the priority list. Whatever leaks are on that pipeline are going to be classified the same way regardless of where it is on the priority list. So if we find a class 1 leak which we believe to be an emergency, we will fix it immediately.
- Q. So for pipes that are not a class 1 leak, if there were more leaks on that particular pipe, that would tend to raise its prioritization.

- A. As opposed to one that had fewer leaks, yes.
 - O. Yes.

- A. Or similar classification, yes.
- Q. Now, on line 13, page 4 of your testimony you indicate "the initial focus of the PIR has been on larger diameter bare steel transmission pipeline."

 Do you see that?
 - A. Uh-huh.
- Q. Is it your understanding that the larger diameter bare steel transmission pipe is the pipe that had the higher designation as far as being needed to be replaced for safety compared to the other pipeline that needed to be replaced on the system?
- A. What we were looking at was the consequence of failure of a transmission line would be higher than the consequence of failure on a distribution line and so we prioritized it first.
- Q. So you prioritized the transmission lines generally over the distribution lines, correct?
 - A. Initially.
- Q. But the majority of the leaks are on the distribution line, correct?
 - A. Yes.

- Q. And to the extent that you are able to replace pipe that's distribution pipe first, that would result in lower costs for having to repair pipe, correct?
- A. I don't understand the question. I'm sorry.
 - Q. Let me reask it. To the extent that you have a piece of distribution pipe and that's got more leaks on it than a piece of transmission pipe --
 - A. Yes.

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- Q. -- if you replaced the transmission pipe
 first and the distribution pipe second, you might
 have to spend more money repairing the distribution
 line until you can get around to replacing it,
 correct?
 - A. Possibly.
 - Q. Now, if you were to replace the distribution line first, you could avoid the costs of repairing that you would incur up until the time that you did replace it if you put it in a lower prioritization, correct?
 - A. I'm sorry, state that again, please.
- Q. Okay. I have a piece of distribution pipe --
- 25 A. Yes.

- Q. -- that's got a large number of leaks on it.
 - A. Aleak.
 - Q. Up until the time that you replace it, you might need to repair those leaks, correct?
 - A. I might.
 - Q. To the extent that you have to repair those leaks, that would cause you to incur costs to repair those leaks, correct?
 - A. Yes.

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- Q. Now, if you chose to replace that pipe first, then instead of having to incur all those costs to repair the pipe, you could have avoided them, correct?
 - A. You could avoid them and simply replace the pipe, yes.
- Q. So to the extent that you have expenses
 for repairing distribution pipe, that could be
 affected by the prioritization of transmission pipe
 first and distribution second, correct?
 - A. Yes.
 - Q. And the company is the one that made the decision to do the transmission line first and the distribution line second, correct?
 - A. That was done in conjunction with

discussions with staff.

- Q. But the company made the final decision, correct?
 - A. Yeah.
 - Q. To the best of your knowledge.
 - A. To the best of my knowledge.
- Q. Now, to the extent that you would have taken year 1 of the PIR program and repaired or replaced, I'm sorry, replaced distribution pipe first, we could have seen a larger potential savings on pipeline repair activities, correct?
- A. I don't know that I would agree with that. If you look at my testimony, I commented on an increase in O&M expenses. What I've seen in the last -- since we started the program is a change in our focus. In pre-PIR days when we found a piece of pipe that we thought needed to be replaced, we would go in and replace only that pipe that was leaking. We would not extend that pipe repair beyond to pipe that was not leaking. That was the way -- it was a reactive, if you will, pipe replacement program.

Now we've moved to a proactive pipe placement program so if we identify that same segment of leaking pipe where we may have a few leaks here, but when we submit it to the PIR team and they take a

look at it and they say, "Okay, the bare steel main
actually ends three blocks down the road this way and
three blocks down the road that way and while that
line may not be leaking now, if this segment is
leaking, the pieces next to it are likely to be
leaking soon," what we will do is then prioritize
that entire for replacement rather than just the
piece that's leaking.

So the change has been that while we're doing that work, while we're making that prioritization, I may have to go in and do some O&M leak repairs on those leaks that I would not have otherwise done in the past but that I am doing now, and that's why I think the implementation of the PIR program has actually caused us to repair more leaks, which you can see we have done, and increased our O&M expense in the near term.

- Q. To your knowledge, did the company anticipate or expect that to be the case when they proposed the PIR program?
 - A. I do not know.

Q. You are aware that the company, when it proposed the PIR program, indicated that they anticipated that there would be savings as a result --

A. Yes.

Q. -- of the PIR program.

On page 5 of your testimony you talk about the corrosion remediation category.

- A. Yes.
- Q. And you indicate that you do not attribute these savings to the PIR program from the corrosion remediation expense decrease. Do you see that?
 - A. Yes.
- Q. If you don't consider that PIR related savings, why did the company propose that as one of the four cost savings categories?
- A. The company proposed that there would be savings in the corrosion remediation area on ineffectively coated pipe installed before 1971 as that pipe was identified and removed. The company did not reference corrosion activities in total, that piece that we talked about was a very small subset of all the pipe we have and we did point out that there would be corrosion savings there. What ended up in the final order was an allocation of all corrosion expenses which -- that's a different set of assets than we referenced in our testimony.
 - Q. Okay. My question --

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                EXAMINER PIRIK: I'm sorry, that we
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    referenced in our testimony. Again, we're talking
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    about the DEO rate case; is that the road we're going
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    down? And when you mentioned the Commission order,
    you mentioned the order in the DEO rate case; is that
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    correct?
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                THE WITNESS: I'm referring to the
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    company's filing in the PIR program, and I apologize,
    I don't know the filing numbers.
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                EXAMINER PIRIK: That's fine. That
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    clarifies it. It's 08-169.
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                THE WITNESS: Okay.
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                EXAMINER PIRIK: That's the application.
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    And then you said, the last word you said was
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    testimony, right, as you -- I thought you said as
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    reflected in your testimony. You kind of drifted
    off.
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                MR. SERIO: "In our testimony" I think is
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    what he said.
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                EXAMINER PIRIK: Yes.
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                THE WITNESS: I was referring to the
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    filing application and I may have used the word
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    "testimony," I apologize, I'm an expert in --
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                EXAMINER PIRIK: You're talking about the
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    applications.
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                THE WITNESS: I was talking about our
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    application for the PIR reimbursement program.
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                EXAMINER PIRIK: Thank you for clarifying
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    that.
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                Mr. Colbert or Mr. Garber.
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                MR. GARBER: I guess we just need to
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    clarify whether it was the application in 09-458 or
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    08-169 for the particular charge or for the program
    itself. I mean there is still that ambiguity.
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                THE WITNESS: I could show you the
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    language, I can't remember which document it's in.
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                EXAMINER PIRIK: Let's go off the record
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    for a minute.
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                (Discussion off the record.)
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                EXAMINER PIRIK: We'll go back on the
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    record. Mr. Serio.
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MR. SERIO: Thank you.

Q. (By Mr. Serio) You just gave an answer and you referenced some testimony. Were you referencing the company's PIR application in the 08-169 docket?

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MR. SERIO: Okay. And for purposes of identification, your Honor, I think the company is going to offer that as a DEO Exhibit 13.

- Q. So you were referring to DEO Exhibit 13 when you said "testimony" in your answer.
 - A. That's what I meant.
- Q. Now, you talked about this pipeline that's installed before and after 1970.
 - A. Right.

- Q. The pipe that's installed after 1970, you're going to still have to continue to do corrosion monitoring activities for that pipe, correct?
- A. If it's made of steel, yes.
- Q. And is there a possibility that your corrosion monitoring costs for that pipe could increase in the future?
 - A. Well, as the system grows, as there's new construction, if we add new pipe, obviously there's going to be additional corrosion expenses for that. The pipe that was installed, the steel pipe installed after 1971 is not the pipe that is being replaced under the PIR program. It's a different set of pipe.
 - Q. You're not installing any more steel pipe, correct?
- A. We do from time to time install steel pipe.
 - Q. But the steel pipe you install now is

treated for corrosion protection, correct?

- A. It must be under the code; yes.
- Q. Okay. So the company offered corrosion mediation as one aspect to measure savings, correct?
- A. We suggested there would be savings on corrosion activities on ineffectively coated pipe installed before 1971. That's what we said.
- Q. Okay. So any pipe installed after 1971 where you might experience an increase in corrosion remediation, those costs would not be reflected against the savings in that category, would they?
- A. I don't know the answer to that. I
 mean -- I think they are included in our initial
 filing, let's put it that way. All of those
 expenses, were they on -- all of our corrosion
 expenses in total were included in our filing for the
 PIR baseline.
- Q. So you don't know if the company offered corrosion monitoring as one of the four categories to measure savings knowing that the corrosion monitoring costs might increase in the future.
- A. What we stated is that there would be savings on a specific class of pipe, and that's where we said the savings would occur, and I believe that is the truth.

Q. But you don't know if corrosion monitoring costs won't, in fact, increase as a result of the need to continue to monitor the bare steel pipe in the future, correct?

- A. Our corrosion monitoring costs may increase in the future because we will need to -- when you look at corrosion monitoring costs in total, we have to monitor all pipe that was installed after 1971. That is a requirement.
- Q. So in order for there to be a savings with this anticipated increase in corrosion monitoring in the future, we'd have to see a significantly greater increase in the other corrosion related costs in order to get the savings that was anticipated, correct?
- A. In order for there to be a savings in corrosion expenses in total, the corrosion expenses on ineffectively coated pipe, the savings there would have to be more than increased corrosion expenses in other areas.
- Q. And, in fact, the way the company is proposing to look at savings is not to look at any one of the four individual categories, but to net them together, correct?
 - A. That is correct.

- Q. So it's possible that we could get savings in three of the four categories, but see the anticipated cost increases that you expect in corrosion monitoring in the future and that could offset all the other savings, correct?
 - A. It's theoretically possible.
 - Q. Can you guarantee it won't happen?
 - A. No.

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- Q. So then it's possible.
- 10 A. It's possible.
 - Q. On page 6 of your testimony, your answer 16, you list a number of factors there, O&M expenses included are influenced by many factors.
 - A. That's right.
 - Q. Are any of these factors items that occurred since the implementation of the PIR program or did these factors influence the company's thinking even prior to the implementation of the PIR program?
 - A. I'm not sure I understand the question.
 - Q. Let me break it down this way. So talk about improvements in technology and process management.
 - A. Yes.
- Q. That could have driven cost savings
 before you implemented the PIR as well as after,

correct?

- A. Yes.
- Q. So with that in mind is there any factors listed here that are factors after the PIR that weren't also factors prior to the PIR?
 - A. No. All of the factors that I list here are things that were impacting us before the PIR and will continue to impact us during the PIR.
- Q. And, in fact, whatever impact they had prior, it's probably the same impact in the future, correct?
 - A. I don't know that. Technology increases change things rapidly. I can't speak to or speculate about how that will impact our business.
 - Q. Now, do you know if the company initially projected savings as a result of the first year of the PIR program?
 - A. No, I don't know.
 - Q. But it's your testimony that in the initial year of the program the company has experienced increases in cost categories, correct?
 - A. In some of the cost categories, yes.
 - Q. Now, on page 7 of your testimony you indicate ultimately DEO expects each category to experience cost reductions. Ultimately. Year two?

- 1 Year ten? Year 25?
 - A. I don't know.
- Q. Is there a witness in this case that would be able to tell me when?
 - A. Not that I'm aware of.
- Q. And when you say "ultimately," there's no particular point in time that you're referring to, correct?
 - A. No.

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- Q. So as you testify it's possible that we might not see savings till year 25.
- 12 A. I don't know when we will see savings.
- Q. And on line 2 when you talk about cost reductions, that's what you mean with regard to savings, correct?
 - A. Line 2 of page 7?
- 17 Q. Yes.
 - A. Yes. As compared to the baseline, yes.
- Q. Now, on line 6, page 7 of your testimony,
 you state "DEO should not be penalized for its
 voluntary inclusion of such savings."
- My question to you is should ratepayers
 be penalized from DEO not including such cost
 savings?
 - A. I don't understand the question.

Q. If the company doesn't include those savings --

A. Right.

- Q. -- would it be appropriate then to penalize customers for not recognizing those cost savings?
- A. I think what the company is saying is we want to include a cost comparison of costs in the categories identified. And we think that some of those categories are going to increase at least in the near term and that those increases are going to be due completely to the implementation of the PIR program.

As we replace pipe, if we replace bare steel pipe, most of that pipe will be replaced with plastic, some we'll replace with steel. New steel pipe requires new test points so that was the whole -- the point of my testimony was we've actually gotten more test points now for corrosion monitoring and therefore more potential future remediation than we had before we started.

And so what we're saying is if you're going to look at all the savings, you also have to look at the ways in which the PIR program may have influenced those costs to go up and that that is the

appropriate way to look at these expenses.

- Q. And what you're saying is the company should not be penalized because they've included a category of cost savings, correct?
- A. What this references was this issue of corrosion correction expense which was not specifically referred to in the order. I believe the order referenced corrosion monitoring. And it's a question we weren't -- we believed the corrosion process includes two steps, one is monitoring the test points that you have out there, and then when you find test points that don't meet the criterion as specified in the code, you have to take correction activity to make sure they do meet the requirements of the code.
- Q. When you say "code," what were you referring to?
 - A. The pipeline safety code, 49 CFR.
 - Q. Is that Department of Transportation?
 - A. Yes.
 - Q. United States Department of Transportation?
 - A. 42 CFR part 192.
- Q. So my question to you was you're saying
 the company shouldn't be penalized. My question then

- is, is it your testimony that customers should be penalized by the company not including that cost category?
- MR. GARBER: Objection. Asked and answered.
- 6 EXAMINER PIRIK: Objection overruled.
- A. I don't think we're penalizing the customers.

- Q. So in your opinion not recognizing those savings would not be penalizing customers.
- A. In my opinion the appropriate way to recognize savings is to look at the costs in their entirety.
 - Q. So if in its entirety costs went up, there would be no cost savings, then; is that correct? That's the way you would suggest we look at it?
 - A. If all of the cost categories went up, there would be no savings. I don't think that we would then increase the PIR but -- I don't think it would go negative, if you will.
- Q. Now, if that was to occur, then, we wouldn't achieve the savings that you think ultimately we would expect to see in the PIR program, correct?

- A. The biggest thing that's going to drive savings in this program over the long-term is reduction of incidents of leaks. That's really where the money is because as you replace bare steel pipe, most of the leaks that we see are on bare steel pipe, as you replace bare steel pipe and you have less and less and less of it in your system, you're going to experience fewer incidents of leaks, as we get to that point there will be savings.
 - Q. If most of the savings are in reducing incidents of leaks, why is not that the priority to replace that pipe first?
 - A. We looked at, as I talked about earlier, we looked at the consequence of failure for transmission lines being higher and so we started there. We are already beginning to replace distribution pipe under the program as well and I expect that we will be replacing more distribution pipe in the coming year than we did this year under the program.
 - Q. Can you --
- MR. WRIGHT: Excuse me, Joe. Can I have the last response read back, please?
- EXAMINER PIRIK: Yes.
- 25 (Record read.)

- MR. WRIGHT: Thank you.
- MR. SERIO: Can I approach, your Honor?
- 3 EXAMINER PIRIK: Yes.
- Q. You previously referenced what had been marked as DEO Exhibit 13 which is the application in the 08-169 proceeding. I'm showing you that. Can you show me where in that document it indicates that transmission pipe needs to be replaced first because there's the greater risk of failure of the transmission pipe?
- 11 A. I don't know that this document says
 12 that.
 - Q. Do you know if there's any document that the company has entered into the record in this proceeding that shows or quantifies the increased risk of failure to the transmission line versus the distribution line?
- A. I don't know if we have submitted such a document or not.
- MR. SERIO: Thank you. That's all I have, your Honor.
- MR. WRIGHT: I'm sorry, Joe, can I just hear the last question and answer again, please?
- MR. SERIO: Sure.
- 25 (Record read.)

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1 MR. WRIGHT: Thank you.

EXAMINER PIRIK: We'll go off the record.

(Discussion off the record.)

EXAMINER PIRIK: We'll go back on the

5 record. Mr. Wright.

MR. WRIGHT: Thank you.

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By Mr. Wright:

- Good afternoon, Mr. Hall. How are you? Ο.
- Α. It is afternoon. Thank you, I'm good.

CROSS-EXAMINATION

- 12 Q. Just the last line of questioning that 13 you were engaging in with Mr. Serio -- well, strike 14 that.
- 15 It's your testimony that as you sit here 16 today -- strike that.
 - It's your belief that the possibility for savings that could be achieved under the PIR is a longer-term proposition; is that fair?
 - Α. Yes.
 - Ο. And I believe you just testified, did you not, that, and I quote, "where the money is is repairing distribution leaks"; is that correct?
- 24 I said where the money is, I believe I Α. 25 testified was in repairing leaks.

- O. You did not indicate "distribution."
- A. I don't recall if I used the word distribution in the response or not.
 - Q. All right. Your testimony identifies, does it not, a greater incidence of distribution leaks than DEO has been repairing; is that correct?
 - A. The number of leaks that we have repaired has increased over the last several years; that's what my testimony says.
 - Q. And, for example, the portion of your testimony that was not boxed on page 4 --
 - A. Yes.

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- Q. -- you don't provide any break, do you, in your testimony about -- the breakdown of those leaks as between transmission or distribution?
 - A. I do not provide that breakdown.
 - Q. Did you not think that was important?
 - A. No.
- Q. Okay. What we have established from your testimony is for prioritization purposes, first of all there's a process you go through and that's outside your bailiwick, right?
 - A. Yes.
 - Q. Is that what you testified --
- 25 A. We will submit jobs into that process.

- Q. Okay. But the actual decisions, you pass it on and the process works.
 - A. That's right.
 - Q. And you're not part of the process.
- A. That's right.

- Q. Okay. Now, your testimony does indicate, though, does it not, that the initial focus has been on transmission related projects, bare steel.
 - A. Yes.
- Q. Okay. And as you sit here today, it's your testimony you're requesting that the Commission consider the possibility of savings and also balancing that against the expense categories, the levels of expenses which in most cases I believe you've testified you believe are going to continue at least in the near term to increase?
- A. What I testified is that they went up comparing the first period to the baseline period, and I offered explanations as to why.
- Q. And is it your expectation that that is going to continue in the near term?
 - A. I don't know.
- Q. Actually, it could go up or down depending on how DEO manages the program, could it not, that's going to reflect the level of activity

that DEO engages in under the PIR, correct?

- A. The level of pipeline replacement will influence, in other words, how quickly we replace bare steel pipe will influence how quickly leaks go down on bare steel pipe.
 - Q. Just as a focus on distribution pipe and leaks on that pipe would have the same impact, right? That tends to reduce costs associated with leakage on distribution lines, right? I'm not trying to be tricky with, I'm --
 - A. No, and I think what we did was we tried to look at more than just the cost impact. We tried to look at the consequence of failure and that was the reason we moved to the transmission step first.

But your question is yeah, if you want to drive leaks down faster, should you focus on distribution pipe? The answer is yes.

Q. Thank you.

Mr. Serio asked you a question, I want to make sure I understand this. On page 7 of your testimony, and I believe in another -- on page 3 you also used the term "ultimately." You say on page 3 "Management of project on a prioritized basis will ultimately lead to lowest total cost to customers."

Now, when you used the term prioritized basis, you're

- suggesting under the current priority system DEO has in place, correct, for purposes of PIR.
 - A. I'm sorry, can you direct me to the language you're referencing specifically?
 - Q. I'm sorry. I'm on page 3, line 16. The sentence begins on line 15. The term "prioritized basis," do you see that?
 - A. Yes.

- Q. And I assume what you're saying there is continuing under the current thinking, DEO thinking, in terms of identifying and prioritizing projects, that there will ultimately be a lower total cost; is that a fair reading of the sentence?
- A. That's a fair reading. I will tell you that I think our prioritization process is going to continue to be refined and improved, but yes.
- Q. The process -- okay, that's fair. But again, that's a process you're not intimately familiar with or really a part of.
 - A. That's correct.
- Q. Now, the term "ultimately," and again it was used here and I believe at the end of your testimony, you have testified, have you not, that you don't know, you don't have a particular time frame over the course of the 25-year, 20-year period,

- whatever it may be, as to when these lower costs may
 begin to be flowed back in terms of savings to

 customers. Is that fair?
 - A. Actually, we -- if you looked at what we filed, we submitted savings in the year 1 of the program. We submitted some 80-some thousand dollars of savings.
 - Q. Well, you used the term "ultimately lead," again, on page 3.
 - A. Right.

- Q. And I believe those savings related to corrosion remediation, did they not?
 - A. I believe on page 3 I'm discussing savings specifically as they relate to leak repair.
 - Q. That's correct. And my question to you was the savings that you just referenced a moment ago in your response, that related to the 85,000 plus whatever it might have been, in that ballpark, that related to corrosion remediation activities; is that right?
 - A. That's where that savings was generated from was corrosion remediation, yes.
 - Q. But, again, you're saying any sort of -- well, strike that.
 - I think I'm about done. Your testimony,

- again, just before we leave this thing, that the
- initial focus was on the larger diameter bare steel
- 3 | lines; is that right?
- 4 A. Yes.

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- Q. Those would be projects that would tend to be larger and of a longer duration; is that right?
- A. Probably.
 - Q. Okay. So those would probably fit within the definition of major projects as Mr. Reed used that term. Would that be fair?
- A. I don't know.
- Q. You were sitting here when he testified, weren't you?
- 14 A. I was.
- Q. You just don't recall what he said.
- A. I recall what he said. What I'm saying

 is the prioritization of major versus minor is

 something that is done in the design and construction

 group and I --
- Q. Okay. All right. So you're saying that's outside your bailiwick.
 - A. Yes.
- Q. You're familiar with those labels,
- those -- internally, I assume.
- 25 A. I am.

- Q. On page 5 of your testimony, sir, line 3.
- A. Yes.

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- Q. You have a sentence there that says "Some of the bare steel may actually be replaced with other steel pipe." Do you see that?
 - A. Yes.
 - Q. I assume that would be because of pressure and volume considerations --
 - A. Right.
 - Q. -- principally.
- 11 A. You can't use plastic pipes when your
 12 pressures get over a certain threshold. You have to
 13 use steel.
 - Q. Would your use of the word "some" there, this is because some of the bare steel pipe, would that tend to -- the word "some" refer to a relatively small percentage of the replacements?
 - A. I'll be honest, I don't know the percentage. I've used the word "some" because I thought it was the best word.
 - Q. Some as opposed to all, is that what you're saying?
 - A. Yes, some as opposed to all.
 - Q. Okay.
- MR. WRIGHT: One moment, your Honor.

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                 That's all we have. Thank you very much.
                 THE WITNESS: Thank you.
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                 EXAMINER PIRIK: Go off the record.
                (Discussion off the record.)
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                 EXAMINER PIRIK: We'll go back on. We'll
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    break for lunch until 1:25.
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                 (At 12:31 p.m., a lunch recess was taken
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    until 1:25 p.m.)
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Friday Afternoon Session,

October 16, 2009.

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EXAMINER PIRIK: We'll go back on the record. Mr. Garber.

6 MR. GARBER: Thank you, your Honor.

⁷ Brief redirect.

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REDIRECT EXAMINATION

10 By Mr. Garber:

- Q. Mr. Hall, on cross-examination there was a lot of discussion about a term prioritization.
- 13 A. Yes.
- Q. Do you recall that discussion?
- 15 A. Yes.
- Q. And when you used the word prioritization or prioritize, what did you mean by that?
 - A. My function within the company is to prioritize leaks for repair based on the severity of the leak and then ensure that those repairs are completed in priority order. I was not referring to prioritization of pipeline replacement projects within the PIR. That function is done in another location.
 - Q. I'm sorry, first of all, I might have to

- ask you to raise your voice just a little bit.
 - A. I'm sorry. I apologize.
 - Q. Secondly, why were you not referring to the prioritization of actual PIR projects?
- A. That's just not part of my day-to-day job.
 - Q. Mr. Hall, there was also discussion on cross-examination about leak repair savings. Does the company expect there to be leak repair savings during the course of the PIR program?
 - A. Yes, we do.

Q. And why does the company expect that?

MR. WRIGHT: Excuse me, your Honor, could
I ask for a clarification on the question? When
you're saying "during the term of the program," are
you talking about the five-year term as approved or
the longer term as you proposed it?

MR. GARBER: The longer term.

MR. WRIGHT: Thank you.

- Q. With that clarification, Mr. Hall, why does the company expect there to be --
- A. We do expect that there will be leak repair savings that will accrue as a result of reduction in leaks which is directly attributable to the PIR program.

- Q. And does the company anticipate that at some point during the program leak repair savings will exceed any increases in corrosion activity expense?
- A. We think that the savings in leak repairs will dramatically increase -- or, be dramatically more than any increases that might occur in the corrosion monitoring area.
 - Q. Why is that?

- A. Well, the corrosion monitoring expenses are, when you look at the total list of PIR expenses, the corrosion monitoring piece is really a very small portion of it, a million or less. Leak repair expense is the overwhelming majority of it; it's 10 million or more of the total of 18 million that we've identified. So that's where, as I said earlier, that's where the money is in this program.
- Q. Do you believe that expenses and savings in the O&M baseline categories during the first year of the program will be indicative of expenses or costs and savings in future years of the program?
- A. No, I do not. There were some certain things that were done in the first year of the program as we got it up and running that will not be done or will be different in subsequent years that

- will cause those expenses to increase in the later years of the program.
- MR. SERIO: I'm sorry, I didn't hear the last word, did you say "increase" or "decrease"?
- THE WITNESS: I'm sorry, I meant to say

 would cause the savings to increase in the later

 years of the program is what I meant to say.
 - Q. Mr. Hall, on cross-examination there was also some discussion about why the company began its PIR related work on transmission pipe.
 - A. Yes.

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- Q. I believe you said it was because of the consequence of failure. Do you recall saying that?
 - A. Yes.
- Q. And can you explain what you meant by the term "consequence of failure"?
- A. When I talk about consequence of failure on a transmission pipeline, I'm talking really about two different things. Our transmission pipelines bring large volumes of gas to distribution centers, to cities or what have you, so if there's a transmission line failure, it can impact a large number of customers in terms of a supply outage.
- Second risk that you can have with a transmission line failure that's different from a

- distribution line failure is because you have higher pressures and higher volumes of gas, if you have a failure on a transmission line, there's more energy released with the potential for a larger impact damage, loss of life.
 - Q. To your knowledge, did the company ever submit to PUCO staff a list or an indication of the order in which it would undertake certain projects prior to the implementation of the PIR program?
 - A. We did submit to the PUCO staff a list of proposed projects as we were beginning our PIR replacement efforts.
 - Q. And do you know when that took place?
 - A. I was in attendance at a meeting in

 November of last year where that list was submitted.

 MR. GARBER: May I approach the witness?

 EXAMINER PIRIK: Yes.
 - Q. Mr. Hall, I've just placed in front of you what we're going to designate as DEO Exhibit 14. Do you recognize this document?
 - A. Yes.

- Q. What is it?
- A. This is an excerpt from the presentation that Dominion and Dominion representatives made, I believe it was, it might have even been in this very

- 1 room, to the Public Utilities Commission at a meeting
- on November 14th of 2008 where we discussed how we
- were going to put together our pipeline
- 4 | infrastructure replacement program.

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- Q. Was this the meeting at which you said you were in attendance?
 - A. I was in attendance at this meeting.
 - Q. Can you turn to the second page of the packet that I just handed you.
- EXAMINER PIRIK: Before we go any further

 I just want to be sure that we clarify. Was it the

 Commissioners or was it the staff?
- THE WITNESS: It was the staff.
- EXAMINER PIRIK: The staff.
- THE WITNESS: Yes.
- EXAMINER PIRIK: Okay. Thank you.
- Q. (By Mr. Garber) Was OCC in attendance at this meeting?
- A. I believe there were representatives from OCC at this meeting.
- Q. If you look at the second page, can you tell me what the title is "Short and Long-term
 Prioritization Strategy"?
- 24 A. Yes, I'm looking at that page.
 - Q. Can you tell us what this means? What is

this talking about?

- A. What we're discussing with staff in November of 2008 was what we were going to be doing in terms of prioritizing projects for replacement both near term and long-term. So we were discussing with staff the fact that our prioritization process would change over time and that our short-term process was going to be to focus on review of our remaining bare transmission lines, which is what I testified to earlier today, so we made sure that the Commission knew that that was our early focus of the program.
- Q. And to your knowledge did anyone, either on Commission staff or the OCC representatives in attendance, did anyone object to this proposal?
 - A. No.
- MR. SERIO: I'm going to object to that, your Honor. He's not in a position to know if OCC or staff objected to it. That would be for OCC or staff representatives.
- MR. GARBER: Your Honor, if I may be heard.
- EXAMINER PIRIK: I'm sorry. Just to

 clarify, then, for the record, I will overrule the

 objection but I think it does need to be clear.

THE WITNESS: Okay.

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EXAMINER PIRIK: I think if it was

phrased such as at the meeting did you hear any

objection to.

THE WITNESS: I did not hear anybody at the meeting express an opinion that this was an inappropriate way to prioritize work.

EXAMINER PIRIK: However, you wouldn't be aware of whether there was an objection outside of the context of that meeting.

THE WITNESS: That is correct. I would not be aware of that.

EXAMINER PIRIK: Okay. I think that clarifies the record.

Mr. Garber.

- Q. (By Mr. Garber) Mr. Hall, why are there more leaks on distribution pipe as opposed to transmission pipe?
 - A. In the aggregate?
- O. Yes.

A. Well, I think it's -- if you look at our piping, the overwhelming majority of our pipe is distribution pipe. We're a distribution gas company, so the vast majority of our piping is distribution piping as opposed to transmission.

- 1 And as far as you know, does the Ο. 2 Commission's staff or is the Commission's pipeline 3 safety staff aware of DEO's leak repair process? 4 Α. The pipeline safety staff of the Public 5 Utility Commission audits our leak repair process б every year at all of our physical locations that 7 perform leak repair. MR. GARBER: That's all the redirect I 8 9 have, your Honor. 10 EXAMINER PIRIK: Thank you. 11 Mr. Serio. 12 MR. SERIO: Thank you. 13 14 **RECROSS-EXAMINATION** 15 By Mr. Serio: 16 You just answered some questions about Ο. 17 prioritization --
 - A. Yes.

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- Q. -- and you indicated you're not part of the prioritization for the PIR program.
 - A. That is correct.
 - Q. Do you ever provide input to the PIR prioritization folks?
- A. My group will provide suggestions for pipelines that we believe need to be replaced due to

leakage.

- Q. Do they ever -- does the PIR prioritization group ever ask you specific questions, or do they just ask for your recommendations in general?
- A. I'm not sure what you mean by a specific question in that context.
 - Q. When they ask for your input --
 - A. Yes.
- Q. -- do they have specific questions regarding your input or do they just say "What do you recommend and why?"
- A. They will ask us to look at the jobs that we are presenting and indicate which of them may have more leaks or less leaks, so they'll try to make sure that they understand all of the facts about the jobs that we're presenting so that they can be prioritized appropriately using the company's prioritization tool.
- Q. Okay. Now, you indicated that over the longer term you expect leak repair, correct?
 - A. Yes.
- Q. And over the longer term, in your mind, was more than just the five-year period that the current PIR program has been approved for, correct?

- A. I don't know if there will be savings on
 leak repairs within the five-year period or not. But
 I do expect that it will occur and that those savings
 will be substantial.
 - Q. Do you know if when the company did its initial application in the 08-169 PIR proceeding, they indicated that the company did not anticipate any leak repair savings in the first five years of the program?
- 10 A. I'm not aware that we said that or did
 11 not say it. I do not know.
- Q. Do you still have with you the direct testimony of Mr. McNutt which I --
- 14 A. No.

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- Q. -- marked for identification as OCC
- 17 A. No.

Exhibit 1?

- Q. Do you know what you did with it? Do you have it available?
- MR. GARBER: May I approach, your Honor?
- THE WITNESS: I have a feeling I'm going
- 22 | to get it.
- Thank you.
- Q. Can you turn to page 14 of that testimony, question No. 42. If you could read the

- question and answer that's presented in 42 and then
 my question to you as you're reading it, is there
 anywhere in this that you see that there is a
 limitation of the savings that they would only be
- 5 achieved in the long-term and not in the short-term.
- EXAMINER PIRIK: Mr. Serio, I know you're asking him to read the answer, but it's a rather lengthy answer.
 - MR. SERIO: He doesn't have to read it out loud, I meant to himself.
- 11 A. Okay.

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- EXAMINER PIRIK: Okay.
- MR. SERIO: I'm sorry, I just wanted him
 to have the question in mind as he's reading it to
 himself.
- EXAMINER PIRIK: I wanted to be certain.
- A. Okay, I've read the question -- I'm

 sorry, I've read the answer to the question. Would

 you repeat for me --
 - Q. My question to you was did you see anything in that answer that would lead you to -- did you see anything in the answer that would indicate that the savings that Mr. McNutt was talking about would be limited to the period beyond five years?
 - A. I don't see in the answer to this

- question where Mr. McNutt discusses how quickly the O&M savings will occur in any way. It doesn't address that.
 - Q. Now, it's your understanding that the PIR program's only been approved for five years, correct?
 - A. Yes, that is my understanding.
 - Q. And it is possible that the Commission could make a determination not to extend the PIR program beyond five years, correct?
 - A. I don't know that.

- Q. If, in fact, the Commission did not extend the program and we didn't see any savings in the first five years as you indicated was possible, then we'd end up in a situation where we saw no savings; isn't that possible?
- MR. GARBER: Objection, your Honor, this witness has already indicated he can't certainly predict what the Commission's activity is going to be with respect to this question. This isn't his area of expertise with respect to his testimony in this case in any event and, therefore, I ask that this question be stricken because it's outside this witness's expertise.
- EXAMINER PIRIK: Objection overruled.
 - A. I don't believe that I indicated that

- there was no possibility of savings in five years. I don't agree with your statement of fact.
- Q. Okay. I believe on redirect you were asked if you anticipated leak repair savings in the short-term, in five years. And you indicated that you only anticipated them over the longer term. So now are you saying that you anticipate savings in the short-term on leak repair?
 - A. Let me be clear. I don't know how quickly savings will begin to show in the leak repair category because that will be dependent upon the rate at which we replace pipe which I do not control.
 - Q. Now, on redirect you talk about consequences of failure of transmission line, and I think you indicated that the company has significantly more distribution line than transmission.
 - A. Yes.

- Q. The transmission line that DEO has, what does that pipeline do? Is it transmitting -- does it transmit gas from other pipelines to DEO distribution, or is it transmission from, well Ohio gas production to the DEO distribution system?
- A. We have transmission lines that move gas from interstate delivery points and bring it onto our

system, it may go into our storage facilities or it may be going to pressure regulating stations where pressures are reduced and it then is distributed into lower pressure distribution systems, all those things are true.

We do have places within our transmission system where we do accept deliveries of local production into our system. We also have separate gathering systems which are designed for the purpose of gathering local production.

- Q. Now, the distribution -- I'm sorry, the transmission system that the company has, because that's a higher pressure system, that's subject to greater scrutiny by the United States Department of Transportation pipeline safety rules, correct?
- A. I don't know if I would agree with the term "greater." There are separate sections of the code that apply to transmission that do not apply to distribution.
- Q. To the extent that there are sections of the United States Department of Transportation safety rules that apply to transmission that do not apply to distribution, does that mean that the company has to engage in more systematic review or monitoring of the transmission system rather than the distribution

system?

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- A. There are integrity assessments required on certain portions of our transmission system that are not required on distribution pipe.
- Q. Okay. Now let's turn to what's marked as DEO Exhibit 14, the two-page handout from the PUCO meeting on the 14th.
 - A. Yes.

MR. SERIO: First of all, your Honor, it indicates in the bottom left-hand corner of page 4 that this is privileged and confidential. I assume since the company introduced this they're waiving any confidentiality that's listed on the document.

MR. GARBER: Yes, your Honor.

EXAMINER PIRIK: Thank you.

- Q. Secondly, is there anywhere in this document that this is marked as a draft versus a finished report or presentation?
- A. I'm looking at the document. The pages that I have are not marked draft.
- Q. To the best of your knowledge, did any of the pages of this document indicate that this was a draft document?
 - A. I don't recall that.
 - Q. When the presentation was made to the

PUCO staff, did the company indicate that this was a
draft document and that the company was willing to
make changes, or did the company present this as this
is what we're going to do?

- A. My recollection of the presentation was that we were proposing this as the way we wanted to go about establishing our PIR program and we were seeking feedback and would be willing to make changes based on appropriate feedback. That was the purpose of the meeting.
- Q. But you don't know if the document indicates that or not, do you? The complete document.
- A. I can't reference the complete document because I'm not looking at it.
- Q. To your knowledge, at the meeting on the 14th of November was there any additional information in the document DEO Exhibit 14 that broke down the potential for leak repair savings as a result of the way that the company was prioritizing the replacement strategy?
- A. Not that I recall. But like I said, I don't have the entire document in front of me.
- Q. Now, to the extent that the company has already replaced some transmission lines, would you

classify them as gathering pipelines from other interstate pipelines or would they be pipelines to and from storage?

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- A. The transmission pipe that we've replaced would be classified as transmission pipe, not as gathering pipe. When I mentioned gathering pipe, what I was saying is we have a separate classification of pipe that is also called gathering, I was trying to differentiate it from transmission. Some of the distribution piping may have gone to storage, some may not.
 - Q. Generally speaking, gathering pipe is a smaller diameter pipe than either distribution or transmission; isn't that correct?
 - A. It can be. It depends on the volume of gas you're trying to gather and the pressures at which you're trying to operate the system. Those are the things that determine the size of the pipe.
 - Q. Is there any production in the Dominion East Ohio service territory that warrants or justifies large diameter gathering pipe?
- A. I would say that in general our gathering pipe is smaller than our transmission pipe.
- MR. SERIO: Thank you, your Honor, that's all I have.

EXAMINER PIRIK: Mr. Wright?

MR. WRIGHT: Thank you, your Honor, just

 3 a question or two.

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RECROSS-EXAMINATION

6 By Mr. Wright:

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- Q. I want to go back. Mr. Serio just went through a litany of questions with you on this Exhibit No. 14.
- A. Yes.
- Q. Fair to say that Dominion called this
 meeting; it was intended to be informational for
 those in attendance, both the staff and the OCC? Is
 that fair?
- A. I'm not aware of who called the meeting
 but its intent was clearly an exchange of
 information.
 - Q. Did you conduct the meeting?
- A. Did I conduct it? No, I attended it.
 - Q. Okay. You attended it. And I believe you've already testified, have you not, that this did not represent a final plan, this represented Dominion's thinking at that time and subject to change from whatever input might be obtained at that meeting or later; did it not?

A. Yes.

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- Q. Was that not your testimony?
 - A. Yes, I believe I said that.
- Q. Okay. So you're not suggesting, are you,
 that a presentation that was intended to be
 informational that didn't even constitute a final
 plan, that that somehow was binding on the Commission
 staff or even the OCC for that matter in terms of
 recommendations that they might make in reaction to
 Dominion's subsequently filed PIR application?
 - A. I would expect that if the Commission or the OCC had strong disagreements with the way we were proposing to go about the program, that this presentation would have caused them to share those objections with us.
 - Q. Do you know whether or not they even received this prior to walking in the door to the meeting?
 - A. I don't know if it was given out before or whether they saw it for the first time at the meeting.
 - Q. Okay.
- MR. WRIGHT: That's all the questions I have. Thank you.
- EXAMINER PIRIK: Thank you. Mr. Garber.

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MR. GARBER: Yes, your Honor, at this

time we would offer for admission DEO Exhibit 4 which

is the direct testimony of Mr. Hall.
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EXAMINER PIRIK: Again, I'm going to come back to that document and I'm going to reference page 4. What are we doing with regard to the Black & Veatch report?

MR. GARBER: We can mark that now, your Honor, as DEO Exhibit 15.

EXAMINER PIRIK: Yes.

MR. WRIGHT: I'm sorry, your Honor, can I inquire about the use of the Black & Veatch report?

I guess I'm still not real clear other than the reference in the testimony.

EXAMINER PIRIK: I understand. It's referenced in the testimony, we need to have it marked. They don't have to move it now because they haven't presented it, apparently they're going to present it at a later time also.

At the point in time where they move it, then I will ask for objections to that document. But my understanding was previously that they're not going to move it at this time.

MR. WRIGHT: Okay.

EXAMINER PIRIK: Even though it's

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    referenced in here.
                MR. WRIGHT: My understanding has always
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    been that this witness is not sponsoring that
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    document per se.
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                MR. COLBERT: Correct.
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                MR. WRIGHT: Okay.
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                MR. SERIO: Your Honor, I did have one
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    clarification for you. If that was presented and it
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    was not accepted into the record, would that mean
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    that the reference in this testimony would also be
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    rejected, then, or do you require us to make that
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    motion at this point in time?
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                EXAMINER PIRIK: I think once we mark it
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    if they don't move it in the record, I think it's
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    open to motions to strike, if they have no intentions
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    of this witness being allowed to rely on that
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    document, then I think it's subject to being stricken
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    on the record, but I will -- it's the company's call
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MR. GARBER: May I approach the court reporter with the exhibit?

as to whether they're going to move it at this time

EXAMINER PIRIK: Yes.

or what they're going to do.

MR. GARBER: Do your Honors want copies

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                EXAMINER PIRIK: Yes.
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                MR. GARBER: I would note on our copy of
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    this document it's handwritten from a prior copy of
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    DEO 11, but just to clarify, this in this proceeding
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    will be DEO 15.
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                EXAMINER PIRIK: The document will be so
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    marked.
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                (EXHIBIT MARKED FOR IDENTIFICATION.)
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                EXAMINER PIRIK:
                                  I am going to --
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    typically parties ask for documents to be marked at
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    the beginning once it's presented. These weren't
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    actually requested to be marked, but at this time I
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    will mark DEO Exhibit 4 as the testimony of Eric
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    Hall, DEO Exhibit 13 as the application in 08-169,
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    DEO 14 as the presentation to the staff of the
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    Commission on November 14th, 2008. So those will be
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    marked.
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                (EXHIBITS MARKED FOR IDENTIFICATION.)
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                EXAMINER PIRIK: So at this point in time
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    we have four documents, DEO 4, DEO 13, DEO 14, DEO
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    15.
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                MR. COLBERT: And DEO 3, your Honor,
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    which had been admitted.
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                EXAMINER PIRIK: No, I'm just talking
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    about this witness.
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                MR. COLBERT: Okay. I'm sorry.
                EXAMINER PIRIK:
                                 I'm organize.
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                MR. COLBERT:
                              I'm sorry.
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                EXAMINER PIRIK:
                                 So with regard to those
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    four exhibits, so far you've only moved 4 but I
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    believe --
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                MR. GARBER: Right, I was going to start
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    with 4 and then we also are going to offer DEO 14.
                EXAMINER PIRIK:
                                 Okay. Are there
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    objections to DEO 4, in light of the fact that they
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    don't intend on moving DEO 15 at this time?
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                MR. SERIO: Your Honor, I would object to
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    line 7 and 8 beginning "As DEO" ending "in the period
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    after Veatch report." This witness has no reference
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    back to the Black & Veatch report which in and of
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    itself constitutes hearsay, the authors of the report
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    aren't scheduled to be a witness before the
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    Commission to my knowledge.
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                Your Honor, I don't have the specific
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    cites here, but you may recall from the rate case
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    there was a number of documents that OCC attempted to
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put into the record with regard to their expert

witness on the impact of low-income -- straight fixed

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record the company objected to on the grounds that it
was hearsay. And I would propose to go back and
check the transcript and I would make every argument
that the company made against the report that OCC
wanted to apply equally to the Black & Veatch report
inasmuch as it's complete hearsay without the author
of the report here to testify on behalf.

And for the record, your Honor, I believe in the rate case the objection was sustained and the document that OCC wanted to put into the record was rejected and not allowed into the record on the grounds that it was hearsay.

EXAMINER PIRIK: Mr. Garber.

MR. GARBER: Yes. First of all, I think the only thing we are discussing here is, first it's the parenthetical reference, right, on page 4? Did you mention part of line 7 as well?

MR. SERIO: Well, the sentence "As DEO pointed out" through the end of that sentence and then the -- see figure 11, page 23. I believe the sentence and the reference to Black & Veatch all would be stricken.

MR. GARBER: Your Honor, I think it's correct that unless DEO 15 is at some point offered successfully into evidence, that those two portions

of that sentence would have to be stricken and I'd
just ask, your Honor, first of all, I think we could
get a ruling on DEO 4 as to all but, I'm just
suggesting, and then if not, that your Honor hold in
abeyance ruling on the admission of this until
subsequently the company is able to offer it into

evidence.

EXAMINER PIRIK: That is what I will do,
I will hold it in abeyance and you can re-move it at
a later time once the decision about the
admissibility of this document is actually ruled on.
That makes sense, that's a good proposal.

MR. GARBER: Just to clarify, your Honor, if the Black & Veatch report ultimately is not accepted into evidence, then we'd be talking about striking the two portions of Mr. Hall's testimony and then the rest would be admitted; is that right?

EXAMINER PIRIK: I don't know, I haven't taken objection on the rest of the document yet, so I'll take those when we actually decide on that exhibit.

MR. WRIGHT: Your Honor, if I may be heard briefly on this, I think Mr. Serio makes some good points with which I agree, but in any event the only reference in the witness's, Mr. Hall's,

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testimony to this document is to figure 11. So that
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- certainly would not be a reason to bring in the
- entire document that we've been given. Figure 11
- 4 appears to be the only thing he's relying on and
- 5 trying to use here in testimony.
- I think for other reasons it's
- 7 problematic for him to do that, but at a minimum the
- 8 | entire document I don't believe should come in.
- 9 EXAMINER PIRIK: I do understand, first
- of all, we don't have the entire document. There's
- 11 quite a few pages that are missing.
- MR. WRIGHT: Well, what have we been
- 13 handed?
- MR. GARBER: You're talking about the
- 15 | Black & Veatch report.
- 16 EXAMINER PIRIK: Yes.
- MR. GARBER: First of all, this is the
- whole document.
- EXAMINER PIRIK: No, it's not, it goes
- 20 from page 23 to page 32 in my document.
- MR. WRIGHT: Mine goes to 41.
- MR. GARBER: I think the pages might be
- 23 | numbered and slightly out of order, but I believe all
- the pages are there. That's a copying error. If you
- go past 35, it starts back at 24 again.

EXAMINER PIRIK: Okay. And I do understand your request, Mr. Wright.

MR. WRIGHT: Thank you.

in very nicely with the Exhibit 14. My biggest concern about bringing partial documents on the record is just that, we have partial documents on the record and we don't have anything to read the context for it. So I prefer to have the full document. So I don't have a problem once we determine whether or not this document is appropriate, which apparently is going to happen at a later time, having the full document, but then with regard to DEO 14 we need the full document.

MR. GARBER: DEO has that, your Honor, we just didn't have sufficient copies. If there was an objection based on completeness, we can provide that and we will provide that.

EXAMINER PIRIK: Well, we're going to be reconvening on Monday anyway, be sure the court reporter and the rest of us have full copies on Monday, then I think that would be appropriate.

MR. GARBER: Yes, your Honor.

EXAMINER PIRIK: Now where are we, I'm sorry, I just want to be sure I know where we are.

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We're holding 14 in abeyance and the Black & Veatch report is not being moved at this time. So now with regard to DEO Exhibit 13 and 14, are those intended to go at a later time?
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MR. GARBER: Your Honor, I believe 14 was subject to providing the complete copy which we can do on Monday, so if you want to hold off on that and then wait for a ruling until we have a complete copy of 14.

it. We can wait until then. And then 13 was something you were going to do at another time also?

MR. GARBER: 13 was the 08-169 application which I believe OCC used so I can't speak for that.

MR. SERIO: I just marked it for identification.

MR. GARBER: I don't think there is going to be any objection to a document that was filed in the case.

EXAMINER PIRIK: But when it was initiated, OCC pointed out the fact that it was referred to as DEO 13 because that was part of the documents that you all had intended on marking as exhibits. So they through ease of trying to get it

in referred to it as that. If you have no intention
of entering that as an exhibit, then we'll go back to
OCC and they can call it an OCC exhibit but I just
need to know --

MR. GARBER: We do have an intention of marking that, your Honor.

EXAMINER PIRIK: And you don't have to move it at this time. Again, we can move it at a later time after Ms. Friscic, at the conclusion of your direct, I'm fine with that, I just wanted to be sure we covered all the bases here. Does that work for every one?

MR. GARBER: Yes, your Honor.

EXAMINER PIRIK: Essentially all the exhibits will wait until Ms. Friscic testifies.

MR. SERIO: Your Honor, the only comment I would make, to the extent Exhibit 14 is more complete we may not have this witness at that time and if there's anything in it that would indicate it was less than that, that it wasn't a final document, that's the only concern I would have. Other than that, I don't have any problem with waiting till we get the full document.

EXAMINER PIRIK: Well, we're going to take a break here in a few minutes anyway. If you

have one copy of it, if you can at least show it to the parties, they may not have time to review it at this point in time, but this is just a point I want to be sure everyone understands, unless there is a huge voluminous document that is already in another docket that we can take notice of, if it's a reasonable length like these are, I need the whole document in the record, otherwise we don't have any context and it's hard for parties to cross-examine on documents that are only part of the document.

So that's just my responsibility to make sure the record's clean and clear so that when I sit down to write an order, I'm not looking at something that's not a full document. So that's just kind of for the future that's where I go with that.

MR. GARBER: Your Honor, we will allow the parties to examine that here when we take a break.

EXAMINER PIRIK: Excellent. Thank you. So that takes care of the DEO exhibits, we will wait until after Miss Friscic.

MR. GARBER: If I may, at one point on the record about the Black & Veatch report, I know the parties before we started agreed that documents that were filed in the rate case, that there wouldn't

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1
    be any objection to that, and I just want to note for
    the record that the Black & Veatch report was filed
3
    in the rate case.
4
                MR. REILLY: If we could just for
5
    clarity, was it filed in the rate case or presented
6
    as an exhibit to testimony?
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                MR. GARBER: It was filed in the case,
8
    I'm not sure if it was an exhibit to testimony.
                EXAMINER PIRIK: Perhaps someone could
10
    check that for us.
11
                MR. COLBERT: We'll check that, your
12
    Honor.
13
                (Discussion off the record.)
14
                EXAMINER PIRIK: OCC Exhibit 1, which is
15
    the direct testimony of Mr. McNutt.
16
                MR. SAUER: Yes. We would move for the
17
    admission of OCC Exhibit No. 1.
18
                EXAMINER PIRIK: Are there any
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MR. GARBER: No, your Honor.

19

objections?

EXAMINER PIRIK: Hearing none, OCC

22 Exhibit 1 shall be admitted into the record.

23 (EXHIBIT ADMITTED INTO EVIDENCE.)

EXAMINER PIRIK: We'll take at least a

 25 | 15-minute break, let's say we're coming back at 2:30

122 1 and hope we come back at 2:30, I have a conference call, so we'll come back as soon as we can. 2 3 MR. COLBERT: Thank you, your Honor. 4 THE WITNESS: I'm excused? 5 EXAMINER PIRIK: You are excused, thank б you very much. 7 (Recess taken.) 8 EXAMINER PIRIK: We'll go back on the 9 record. Company. 10 MR. COLBERT: Yes, your Honor, at this 11 time the company would call Vicki H. Friscic. 12 EXAMINER PIRIK: Raise your right hand. 13 (Witness sworn.) 14 EXAMINER PIRIK: Please be seated. 15 (EXHIBITS MARKED FOR IDENTIFICATION.) 16 17 VICKI H. FRISCIC 18 being first duly sworn, as prescribed by law, was 19 examined and testified as follows: 20 DIRECT EXAMINATION 21 By Mr. Colbert: 22 Good afternoon, Ms. Friscic. Q. 23 Good afternoon. Α. 24 Do you have in front of you a document

marked as DEO Exhibit 1 that is your direct testimony

- 1 | in this case?
 - A. Yes, I do.
- Q. And do you have a document in front of
 you marked as DEO Exhibit 2 that is your supplemental
 direct testimony --
 - A. Yes.

- Q. -- in this case? And were these pieces
 of testimony prepared by you and/or under your
 supervision?
- A. Yes, they were.
- Q. And as regards DEO Exhibit No. 2, do you have any additions, deletions, or amendments to that document?
- 14 A. I do have some changes.
- MR. COLBERT: Your Honor, if I may, to

 make it easier for the parties we've redlined that

 exhibit, there aren't many changes but so those can

 follow I'll pass it along.
- MR. WRIGHT: Exhibit 1 or 2.
- MR. COLBERT: Exhibit 2, the
- 21 supplemental.
- Q. Ms. Friscic, could you please go through the amendments to Exhibit 2?
- 24 A. Yes.
- Q. Thank you.

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1
           Α.
                On page 6 in the paragraph marked All at
2
    the top of the page we have revised the numbers in
3
    that paragraph to reflect the testimony of
4
    Mr. Soliman. On line 3 the number 452,195 has been
5
    changed to 460,131. On line 5 the number 2,510,364
6
    has been changed to 3,980,603. And on line 7 the
7
    number 360,649 has been changed to 390,686.
8
                On line 20 of the same page the term
9
    "massed assets" has been changed to "blanket work
10
    orders."
11
                And on page 13, line 17, at the very end
12
    of that sentence the words "PIR cost recovery charge"
13
    should be stricken.
14
                MR. REILLY: I'm sorry, is that page 7?
15
    Oh, page 13.
16
                THE WITNESS: Page 13, line 17.
17
                MR. REILLY:
                              Thank you.
18
                With those amendments is this a true and
           Q.
19
    final copy of your testimony marked as DEO Exhibit 2?
20
           Α.
                Yes, it is.
21
                MR. COLBERT: Your Honor, with that
22
    Ms. Friscic is available for cross-examination.
23
                EXAMINER PIRIK:
                                  OCC?
24
                MR. SAUER: Thank you, your Honor.
25
    of all, we have a couple of motions to strike.
                                                      Page
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1
    2, the answer --
2
                MR. COLBERT: Of which document?
3
                MR. SAUER: Supplemental, supplemental
4
    testimony.
5
                MR. WRIGHT: These all relate to the
6
    supplemental?
7
                MR. SAUER: Yes, it does.
                Ms. Friscic addresses a comment in OCC's
8
9
    comments that were filed on October 2nd.
10
    October 15th we withdrew one of our comments and her
11
    testimony addresses a comment which has been
12
    withdrawn.
13
                EXAMINER PIRIK: Mr. Sauer, as you're
14
    going through and you're specifically making your
15
    motions, if you could refer to the page and then the
16
    specific line numbers and where it starts and where
17
    it ends.
18
                MR. SAUER: Page 2, answer 5 [sic] is
19
    where it's located, and specifically line 4 --
20
                MR. COLBERT: Where on line 4, Larry, are
21
    you starting?
22
                MR. SAUER: "But that the Office of
23
    Consumers' Counsel, "through line 15, the period.
24
                EXAMINER PIRIK: You said line 13?
25
                MR. SAUER: Line 15, the very end of that
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126
1
    answer.
2
                EXAMINER PIRIK:
                                  Okay.
3
                MR. SAUER: And in addition to that, on
4
    page 10 --
5
                MR. COLBERT: Your Honor, may we address
6
    one at a time?
7
                EXAMINER PIRIK: Yes. I'm still
8
    confused. You're starting with line 4 beginning with
    the word "but" through line 15 and the words "the OCC
10
    saw black," is that correct?
11
                MR. SAUER: Actually, the entire answer
12
    could be stricken but to the extent it addresses our
13
    comment, the answer kind of begins at the point of
14
    where it starts saying but the OCC's comments.
15
                EXAMINER PIRIK: Okay. So essentially --
16
                MR. SAUER: It's the entire substance of
17
    the answer.
18
                EXAMINER PIRIK: -- the entire answer.
19
                MR. SAUER: Yes.
20
                EXAMINER PIRIK: Entire answer 5, lines 3
21
    through 15. And, Mr. Colbert, I'm going to hear all
22
    of these and, or at least get them all written down,
23
    I want him to go through each one and then we'll
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MR. COLBERT: Fair enough. Thank you.

address them each individually.

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1
                MR. SAUER: And they all refer to
2
    locations in the testimony that refer to a comment
3
    that's been withdrawn, it's the same.
4
                EXAMINER PIRIK:
                                  Okay.
5
                MR. SAUER: Page 10, lines 7 through 10
6
    beginning with the word "the" --
7
                EXAMINER PIRIK: I'm sorry, you have to
8
    wait until we get there.
                MR. SAUER: I'm sorry.
10
                EXAMINER PIRIK: Page 10 beginning with
11
    the word on line 7.
12
                MR. SAUER: Near the end of that line,
13
    "the," through the end of line 10.
14
                And then page 16, questions and answers
15
    31, 32, and 33 all address comment 4 which was
16
    withdrawn.
17
                EXAMINER PIRIK: Lines 3 through 18?
18
                MR. SAUER: Lines 3 through 18, correct.
19
                EXAMINER PIRIK:
                                  Okay. Does that
20
    complete it?
21
                MR. SAUER: Yes, those were the portions
22
    of the testimony we think should be stricken.
23
                Mr. Colbert.
24
                MR. COLBERT: Thank you, your Honor.
25
    Your Honor, I'm sorry, I've got to get back to the
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first one. Thank you.

First, generally the basis of their objection as I understand it is that OCC withdrew a comment from the record. The comment that they withdrew is the request that DEO not be able to recover costs, I believe \$70,500, related to a subscription for Envista software related to the PIR program. That \$70,500 represents a small fraction of the over \$1 million of the incremental O&M expense that is one of the major issues at odds in this case.

The point that Ms. Friscic is making in her testimony is simply that the understanding of the staff is drawn into question by OCC, who was a major participant in this case, failing to make the same objection to incremental O&M expenses.

That point is even stronger with the withdrawal of their comment, that is OCC has no comments now suggesting that any incremental O&M expenses raised in this case by DEO should be withdrawn at all. So the point that Ms. Friscic is making remains valid, is valid, and there's no basis to strike it.

OCC still had an opportunity and, in fact, did file comments in this case. OCC had an opportunity to file and sponsor direct testimony in

this case and has chosen not to do so. And OCC will
have an opportunity to cross-examine Ms. Friscic on
not only the issue of the Envista subscription but
also on the incremental O&M expenses which are part
of her testimony.

So we think that there's no evidentiary basis to exclude any of the three areas raised by Mr. Sauer. We think that the point that Ms. Friscic is making in her testimony remains valid and we think that OCC has every opportunity still to make their case and to cross-examine her.

If the Bench feels that some of it should be stricken, it should be narrowed in scope significantly. There is a very small portion of this that touches upon the expenses associated with the Envista subscription at all. For example, on page 2 starting at line 6 and going to line 7 it says "While OCC did recommend a minor adjustment to the incremental O&M expense amount," that is the only portion of the testimony on that page that goes toward the objection that OCC has withdrawn and that is the basis of their motion.

So while we think all of the testimony is valid and should remain, if the object is to rid the testimony of discussion about the Envista software,

the material that should be stricken should be much narrower in scope.

MR. WRIGHT: Your Honor.

EXAMINER PIRIK: Yes.

MR. WRIGHT: If I may.

EXAMINER PIRIK: I was going to go back to Mr. Sauer first. I was going to call on you next.

MR. WRIGHT: I'm sorry.

EXAMINER PIRIK: Mr. Sauer.

MR. SAUER: I guess our position is, your Honor, that when we filed our comments, we filed them stating they were preliminary and that it's our position that the party speaks through what's on the record, what they put on the record, not what they might have or could have and we've, in this case, modified what we're putting on the record and Ms. Friscic shouldn't be in a position to speak for what our position is through her testimony based on modifications that were made to our comments.

EXAMINER PIRIK: Mr. Wright.

MR. WRIGHT: Well, just to build on what Mr. Sauer just said, at best it's highly unusual that the actions of one party would be used to somehow impugn another party's position. That's not been -- I haven't seen that in my experience, quite frankly.

But in any event, and I think this goes
more to Mr. Sauer's point, the comments here arise
from a reading of the stipulation and why the staff
might have signed the stipulation and its
interpretation may differ very significantly from any
other signatory party that signed the stipulation,
including the OCC.

So I think to try to jump inside the OCC's head is entirely -- as to why they did what they did, either why they signed the stipulation or why they withdrew their comment here is difficult if not impossible for the witness to do, and I would submit of little or no probative value in any event.

MR. COLBERT: If I may make --

EXAMINER PIRIK: Mr. Colbert.

MR. COLBERT: -- one more just brief
point. OCC has not withdrawn its comments. Both
Mr. Sauer and Mr. Wright indicated that they still
retained comments. Those comments are part of the
record and they are something that needs to be
addressed. And Ms. Friscic has addressed them in her
testimony.

It would not be fair for Ms. Friscic's testimony to be stricken regarding OCC's comments while OCC's comments remain on the record.

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MR. WRIGHT: I apologize. I had
understood that the comment had been withdrawn. Am I
in error on that?
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MR. SAUER: We filed a withdrawal of the comment on the 15th of October.

MR. COLBERT: Of one small comment.

MR. SAUER: Of one comment.

MR. COLBERT: Not of all of their

comments.

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MR. WRIGHT: But the bulk of my objection to what they're trying to do has nothing to do with that, I would just note that, in any event.

EXAMINER PIRIK: I do understand the motion to strike as far as the fact OCC has withdrawn the comments, or at least that one comment in particular.

Part of my frustration with the exhibits in this case has been that I believe that appropriately the application as well as the comments should have been submitted or at least offered as exhibits at the very beginning of the hearing, and I was surprised that the parties did not do that and we're proceeding through the process without those things already being marked as exhibits. Not that I expect them to be moved into admission at this point

in time, but I was surprised that they weren't at least marked up front as exhibits.

So that being said, I have every intention of having the OCC comments and the staff comments as well as the filing to withdraw that one comment submitted as exhibits on the record at some point in the proceeding whether I ask for them or whether someone else moves them into the record.

MR. WRIGHT: That was our intention.

of striking OCC comments in their entirety and I think the request to withdraw will speak for itself and it will be -- it will clarify the record as to what OCC's issues really are and what their recommendations are. And then the rest of it will be done by cross-examination.

I do understand your proposal with regard to the segments of Ms. Friscic's testimony, however, I think the Commission, you know, I think at issue is the question of the stipulation itself, but more importantly in my mind the Commission's order and what they actually approved.

So I think the Commission will be able to make their own determination and put appropriate weight the testimony as it's presented, and the

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proposals and the comments, and they will rule
accordingly in their order. So at this time I'm
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- going to deny the motions to strike in their
- 4 entirety.

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- MR. COLBERT: Your Honor, if it is

 helpful, in the notebooks that we passed out the

 comments of staff and OCC are marked as DEO Exhibit 5

 and 6.
- been marked yet, but if you're asking that they be marked, we will mark them as DEO Exhibit 5 and DEO
 Exhibit 6.
- MR. COLBERT: I was suggesting that that might be appropriate.
 - EXAMINER PIRIK: And then we're also going to need the filing, I don't recall the date that it was filed, but the filing for the withdrawal.
 - MR. SAUER: That was on the 15th, your Honor. And we have copies of our comments and the withdrawal of the one comment that we're prepared to enter as exhibits.
- EXAMINER PIRIK: Can we go off the record for just a minute.
- 24 (Discussion off the record.)
- EXAMINER PIRIK: We'll go back on the

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    record. At this time I'm going to call upon
2
    Mr. Colbert to walk us through the documents that he
3
    so nicely or Dominion has so nicely prepared for us
4
    in the way of exhibits and we're going to mark
5
    exhibits for future reference.
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                MR. COLBERT: Your Honor, based on the
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    discussion off the record -- Steve, I think --
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                MR. REILLY: 1 through 4 is what we need.
9
    We don't have 1 through 4.
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                MR. COLBERT: I'm sorry?
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                MR. REILLY: We don't have Exhibits 1
12
    through 4.
13
                EXAMINER PIRIK: We'll go off the record.
14
                (Discussion off the record.)
                (EXHIBITS MARKED FOR IDENTIFICATION.)
15
16
                EXAMINER PIRIK: We'll go back on the
17
             I'm going to go through a list of exhibits
    record.
18
    that we've gone through to designate the exhibit
19
    numbers and at the conclusion of my list parties will
20
    correct me if I've misspoken about a description or
21
    an exhibit number.
22
                Staff Exhibit 1 is the October 2nd, 2009,
23
    comments and recommendations submitted by staff in
24
    09 - 458.
25
                OCC Exhibit 2 is the October 2nd, 2009,
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- comments filed in this docket, 09-458, by the Office of Consumers' Counsel.
- OCC Exhibit 3 is the, I'm sorry, the date of that again?
- MR. SAUER: October 15th. It's the withdrawal.
- TEXAMINER PIRIK: October 15th withdrawal of one of OCC's comments filed in 09-458.
- DEO Exhibit 5 is the August 28th, 2009, application filed in 09-458.
- DEO Exhibit 6 is the May 29th notice of intent filed in this case, 09-458.
- DEO No. No. 7 is the stipulation and recommendation filed on August 22nd, 2008, in case number 08-169.
- Staff Exhibit No. 2 is the July 12th,
 2008, report filed by the staff in case number
 8 08-169.
- Staff Exhibit 3 is the May 23rd, 2008, report filed by the staff in the DEO distribution rate case.
- DEO Exhibit 8 is the May 23rd, 2008, Blue
 Ridge Consulting Services Report filed in the DEO
 distribution rate case.
- And I believe that concludes all the ones

- we premarked. Any corrections? Okay. Henceforth
- we'll refer to those exhibits by their exhibit
- 3 numbers.
- 4 Mr. Colbert, had we concluded with going
- 5 forward?
- MR. COLBERT: We had, your Honor. We
- offered Ms. Friscic for cross-examination.
- 8 EXAMINER PIRIK: Mr. Sauer.
- MR. SAUER: Thank you, your Honor.
- 10

11 CROSS-EXAMINATION

12 By Mr. Sauer:

- Q. Ms. Friscic, if you would turn to page 2
 of your testimony --
- EXAMINER PIRIK: Are we talking the supplemental or the --
- MR. SAUER: The supplemental, yes.
- Q. And in your answer No. 5 there was some discussion of OCC's comments; do you see that?
 - A. Yes, I do see that.
- Q. And your understanding of OCC's comments is speculation, is it not?
- A. It is DEO's view of OCC's comments and what they mean.
- Q. And no one from OCC has told you that was

- 1 their position.
 - A. Correct.
- Q. And if you would turn to page 10 of your testimony, lines 7 to 10. Are you there?
- 5 A. I am.

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- Q. In there you are making a comment about OCC's comments, are you not?
 - A. I am. It's DEO's view that OCC's failure to recommend the exclusion of incremental O&M can be interpreted as support for inclusion of the O&M.
- Q. And no one from OCC has told you that was their position, have they?
 - A. That's correct.
- Q. And if you would turn to page 16 of your testimony, your question and answer 31 through 33.
- 16 A. Yes.
- Q. You're addressing OCC comment No. 4 in there, are you not?
- 19 A. I am.
- Q. And your answer 33 is a statement
 regarding whether or not the Envista expenses should
 have been included in incremental O&M; is that the
 issue?
- A. That's true. In the answer to 33 we're stating our support for why Envista subscription

- 1 service should, in fact, be included in incremental Since it's incremental, it would not have been 3 incurred but for the PIR program.
 - Ο. And you're basing that on a statement that was in OCC's comment, correct?
 - I am. Α.

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- Ο. And no one from OCC has told you that was their position, have they?
- Well, I would like to correct. Α. basing our view that that cost should be included in incremental O&M based on DEO's support for that dollar amount. 12
- 13 Whether the dollar amount is included --Q. 14 let me strike that.
- 15 The recovery of that dollar amount is 16 what's in dispute, correct?
 - Α. DEO doesn't view that as being in dispute.
- 19 You've stated that OCC has agreed to the Ο. 20 recovery of incremental expenses as part of the 21 stipulation underlying the PIR cost recovery charge, 22 the last statement in lines 16 through 18.
 - Α. That's correct.
- 24 And no one from OCC has said that to you, Ο. 25 have they?

- A. Correct, no one from OCC has said that,
 however, DEO has anticipated and has presented to
 staff and OCC from the beginning that we would be
 including incremental O&M and, therefore, we believe
 that the stipulation in the DEO distribution rate
 case allows the inclusion of incremental O&M for that
 reason.
 - Q. If you can turn back to page 2 again, lines 20 to 23.
 - A. Yes.

- Q. And in that portion of your testimony you state that each company has unique issues that it is addressing in its infrastructure replacement program and each company presumably negotiated in good faith with staff and other parties regarding the resolution of those issues. Do you see that?
 - A. I do.
- Q. When you say "each company," are you referring to DEO, Duke, and Columbia? Are those the companies?
- A. I'm referring, yes, to the other gas LDCs in the state which have some form of main line replacement program. DEO has gotten the distinct impression that staff is trying to use a cookie-cutter approach to approving these cases when,

- in fact, different situations, different facts in
- each case have been separately ruled on and,
- therefore, we believe our case should be viewed
- 4 separately from the other cases which have already
- been before the Commission.
- 6 MR. WRIGHT: Your Honor, I would move to
- ⁷ strike everything after the very early part of the
- 8 answer. The question put to the witness was are the
- 9 other companies that you're referring to there Duke,
- 10 Dominion, and Columbia.
- MR. COLBERT: Your Honor.
- MR. WRIGHT: The answer rambled on beyond
- 13 what was asked.
- EXAMINER PIRIK: I agree. If you could
- 15 | just stick with the -- I'm going to deny the motion
- to strike but if you could just stick with the answer
- and then if your counsel wishes to follow on
- 18 redirect, he can ask you more questions at that
- 19 point.
- THE WITNESS: Okay. Thank you.
- Q. DEO is a local distribution natural gas
- 22 | company, is it not?
- 23 A. That's correct.
- O. As is Duke and Columbia.
- 25 A. Yes.

- Q. And through the PIR DEO is seeking
 recovery or authority to recover costs associated
 with its pipeline infrastructure replacement program
 pursuant to Revised Code 4929.11; is that correct?
 - A. I'm not sure of the reference to the Revised Code section.
 - Q. You're seeking recovery through alternative regulation.
 - A. That's correct.
 - O. And as Duke and Columbia have done.
- A. I can't speak to Duke and Columbia's programs in that regard.
 - Q. You're -- DEO is seeking authority to replace your aging infrastructure in an accelerated manner?
 - A. Yes.

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- Q. As is Duke and Columbia.
- A. I assume so.
 - Q. In your testimony at page 2 you said each company has unique issues addressing their infrastructure replacement program. Do you see that?
 - A. Yes.
 - Q. So either you know they have these unique issues or you don't know that, correct?
 - A. I know that we have looked at the

- provisions of the other cases, not in detail. The
 point that I'm making here is that DEO requests that
 our case be made on the merits of our case and not on
 what has happened in the other cases.
 - Q. Well, you aren't suggesting that the Commission has decided the other cases on something other than the merits, right?
 - A. The merits of those particular cases rather than ours.
 - Q. And is it true that DEO is seeking approval to replace -- the cost of the replacement for certain, you know, bare steel, cast iron, wrought iron, copper lines?
 - A. That is true.

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- Q. Similar to what Duke and Columbia are asking for.
- EXAMINER PIRIK: Did you say yes?
- A. I am not familiar with the details of their cases to that extent of what they're replacing specifically.
 - Q. What is it that you think their pipeline infrastructure programs are intended to replace?
- A. Well, my understanding is that their

 programs are to, similar to DEO's, replace bare steel

 and other aging infrastructure; however, the details

- of cost recovery may be different between those cases
 and ours and we're merely stating that we would like
 for our case to be evaluated on its own and not
 necessarily fit into any particular mold that may
 have been established in the other cases.
 - Q. When the company filed their application, did they ask for the Commission to approve a program that was similar to what the Duke's AMRP program was?
 - A. I'd have to refer back to that document.
 - O. Do you have that?

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- 11 A. I do. And which document are you referring to, Mr. Sauer?
 - Q. The company's application, I believe it was the February 22nd application.
- EXAMINER PIRIK: DEO Exhibit 13?
- MR. SAUER: I believe so.
- EXAMINER PIRIK: Is that what you're referring to?
- MR. SAUER: I believe that's correct.
- Q. I believe if you look at page 3, there aren't line numbers but paragraph No. 6.
 - A. Yes, in paragraph 6 I see it.
- Q. Isn't it true that in your application
 you're referencing the fact that the Commission has
 supported a similar program at Duke?

A. Yes, that's correct.

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- Q. And is there anything within this paragraph that says that DEO's recovery should be somehow different than the recovery that the Commission has allowed for Duke?
 - A. Later in our application we do describe what we believe our recovery should be without regard to Duke.
 - Q. But the question is directing you to paragraph 6 where you have discussed the program that the Commission has approved for Duke. Is there anything there where you're asking for some different treatment?
 - A. In paragraph 6 we're stating that the Commission has supported a similar mains replacement program for Duke, we're not discussing cost recovery in that paragraph. Later in our application we do detail what DEO is requesting with regard to cost recovery.
- MR. WRIGHT: I'm sorry, excuse me.
- What's the page, the reference again?
- MR. SAUER: Page 3 of the
- ²³ February 22nd application.
- MR. WRIGHT: All right.
- MR. SAUER: Company Exhibit 13.

MR. WRIGHT: Thank you.

- Q. (By Mr. Sauer) If you're not discussing cost recovery here, in what ways did you want the Commission to provide DEO with a program similar to Duke?
- A. I believe you asked me about paragraph 6 and whether or not we're asking for cost recovery.

 What I stated was that paragraph 6 addresses that the Commission has supported a similar mains replacement program for Duke, and we don't mention cost recovery in that paragraph.
- Q. And my question is, in what way are you asking the Commission for a similar program to Duke?
- A. We're merely stating in this application we're asking for a mains -- an accelerated mains replacement program and pointing out that the Commission did, in fact, support a similar program for Duke.
- Q. And it's your understanding that the Duke AMR program does not provide them with the opportunity to recover incremental O&M expenses; is that correct?
- A. There are incremental O&M expenses in the Duke case is my understanding.
 - Q. Is there something in particular you can

- point to that indicates the Duke program allows for the recovery of incremental O&M expenses?
- A. I don't have anything like that in front of me.
- MR. COLBERT: Your Honor, may we go off the record for a moment?
- 7 EXAMINER PIRIK: Yes.
- 8 (Discussion off the record.)
- 9 EXAMINER PIRIK: We can go back on the 10 record. Mr. Sauer.
 - Q. Furthermore, the DEO program has also asked for curb-to-meter line replacement as well as main-to-curb line replacements, has it not?
 - A. That's correct.

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- Q. And those are similar requests the Duke and Columbia programs have as well, right?
- A. I'm not familiar with those provisions of the Duke and Columbia applications.
 - Q. But as you go through and replace main lines, it makes -- apparently makes sense economically to replace the lines from the main line that's being replaced to the curb; does it not?
- A. That's certainly DEO's view in our application, yes.
 - Q. Do you have any reason to believe it

would be a somewhat different position for Columbia or Duke?

A. No.

- Q. Has the Commission implemented a procedural schedule for DEO's PIR program that's very similar to the Columbia and Duke programs?
 - A. I don't know what their procedural schedules are or were.

EXAMINER PIRIK: Mr. Sauer, could you just clarify for me, you say has the Commission implemented a procedural schedule. Are you referring to the Commission's order in the distribution rate case?

MR. SAUER: I think there's a systematic process that the Commission's going through for these PIR programs and Dominion has a program that they file their notice and there's a process in place -- is there not -- where you file your notice, file your application, there are comments that are filed, you have to address those comments and then if they can't resolve them, there's a hearing, is that --

EXAMINER PIRIK: So you are referring to the stipulation and the Commission's order in the distribution rate case.

MR. SAUER: Yes.

EXAMINER PIRIK: Thank you.

- Q. That was the procedure I was asking you.

 Is that DEO's procedure as you understand it?
 - A. Could you ask the question again, please?
 - Q. Is there a procedure for the DEO PIR program in which the program is required to file a notice of application and then follow that with an application and then interested parties may file comments, the company is to address those comments, and then if they can't resolve the comments, there will be a hearing?
- A. Correct. True. In DEO's case that's the schedule.
 - Q. And for DEO that's the process that will take place for the next five years, correct?
 - A. Correct.

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- Q. And that will take place between typically June and November for DEO?
- A. For DEO our schedule is that we will do a notice of intent filing in May with an application in August of each year --
 - Q. And do you --
 - A. -- in the PIR case.
- Q. And Duke and Columbia have similar requirements for programs.

- A. I don't know.
- Q. Do you have any reason to believe that they're any different?
 - A. No.

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- Q. At a 50,000-foot level the infrastructure replacement programs have a cookie-cutter look to them; do they not?
- Α. I think there are similarities in that what we're trying to accomplish is basically the same thing. However, again, I state that DEO has merely made the comparison to say we have a main line replacement program that we've proposed, we pointed out that the Commission supported a similar program for Duke, we've asked for, regardless of what was asked for by the other companies, we in our original application in the DEO distribution rate case laid out the cost recovery that we would like to seek, and that proceeding resulted in a stipulation in that distribution rate case. And in accordance with that process we now have filed an application to establish a rate, an adjustment to the rate that we started with as zero.
- Q. And in that answer was there something that would point to the uniqueness of the DEO program that differentiates itself from the Dominion -- I'm

sorry, the Duke and Columbia programs?

- A. I believe that each company has made its

 own request with regard to cost recovery in their

 respective case.
 - Q. Is one of the things that -- strike that.

 I've got a couple questions I'd like to
 ask that kind of predate the PIR program. To your
 knowledge, did DEO have a capital forecasting group
 in place?
 - A. DEO, I don't know whether it's DEO or Dominion, there is a financial planning group, I'm really not very well aware of what the capital forecasting process is.
 - Q. Is there a -- are you part of the accounting function --
 - A. No. I'm in the regulatory function.
 - Q. Regulatory. And within the accounting group do you know is there a budgeting section?
 - A. I believe the budgeting function at Dominion is a separate group from accounting.
 - Q. When you're talking budgeting, O&M budgeting, or are you talking capital budgeting?
- A. I'm talking overall plan for the group.

 Now, certainly costs in our budgets would be done by

 each individual cost center manager and then, I

- believe there's a group that would roll that all up.

 So I don't really know the details of the function of
 the planning group at East Ohio or Dominion.
 - Q. In terms of the incremental O&M expenses that Dominion is proposing to recover in this case, are you familiar with the cost components that they're trying to recover, for example, labor or contract labor?
 - A. Yes, I am generally.
 - Q. What are those components?
 - A. In incremental O&M DEO has proposed to recover contractor costs, those contractors were used primarily to update the GIS system for the PIR project changes.
 - Q. I'm sorry, did you say the GIS system?
 - A. Yeah.

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- Q. I'm not sure what that is.
- 18 GIS is the mapping system. I know I've Α. 19 heard what it stands for, but I'm not sure what that 20 But it is our mapping system. So my 21 understanding is the contractors were used to update 22 DEO's system of maps for the changes that have 23 occurred as a result of the PIR program, and we had 24 incremental contractors come onboard to handle that 25 for us, specifically with regard to the PIR program.

Incremental O&M expense also includes internal labor and associated vehicle costs for certain employees, some of the functions of those employees include project management, data preparation, project scoping and prioritization.

And then we also requested recovery of the subscription costs and training for the Envista web-based service, and that is a service that we subscribe to specifically for the PIR program and that would enable us to enter our construction projects and then municipalities or other governmental entities which would also subscribe separately could see where we have planned construction going on. It would be a way to coordinate projects with other entities.

- Q. So the components that you've just described, and I don't know if you have Mr. Reed's DEO Exhibit 3, he had an attachment to his testimony that I think lays out the components you just discussed, the contract labor and labor, the vehicle expense, and the Envista subscription fees. Is that --
- A. I don't have that in front of me but I am familiar with that attachment, yes, I've seen that.
 - Q. And those are the components that you

- 1 were discussing.
- A. Yes.
- MR. SAUER: May I approach the witness,
- 4 your Honor?
- 5 EXAMINER PIRIK: Yes.
- 6 MR. SAUER: I have a document I'd like to
- 7 mark as OCC Exhibit 4.
- 8 EXAMINER PIRIK: The document will be so
- 9 marked.
- 10 (EXHIBIT MARKED FOR IDENTIFICATION.)
- Q. Ms. Friscic, I've handed you a document
- 12 that has a cover page. It says "Title
- 13 | 18--Conservation of Power and Water Resources,
- 14 Chapter 1--Federal Energy Regulatory Commission,
- Department of Energy, Part 201--Uniform System of
- 16 Accounts Prescribed for Natural Gas Companies Subject
- 17 to the Provisions of the Natural Gas Act." Are you
- 18 familiar with the document and the excerpt pages that
- 19 follow?
- A. Generally familiar, yes.
- Q. In fact, you cited to some of these pages
- in your testimony; did you not?
- 23 A. T did.
- Q. And for the record can you explain what
- the Uniform System of Accounts Part 201, what this

1 is?

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- A. Part 201, as it says, prescribes a uniform system of accounts, lays out some guidance to utility companies in accounting and other matters for utility business.
- Q. And, again, on page 6 of your testimony, lines 11 through 13, it looks like is where you cite this document and section 11 I think is --

9 EXAMINER PIRIK: You're referring to DEO 10 Exhibit 2, supplemental testimony?

MR. SAUER: Supplemental testimony, yes,

your Honor.

- Q. Page 6. Do you see that?
- A. Yes, I do see that.
- Q. And those pages are attached here, are they not?
- A. I'm still trying to determine whether the one that I cited is, in fact, here.
- Q. Yeah, section 11 begins on page 619 and you refer to part B which is on page 620, correct?
- A. I see it. Yes. Yes, that's the section
 I cited. So of the document that you handed me, page
 at the very bottom --
 - Q. Yes.
- A. -- starts section 11 where it's talking

about work order and property records system required, that is the section that I cited in my 3 testimony.

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- And you cited this section because you were discussing the issue that had to do with whether or not certain projects that were included in DEO's application should have been included because they were either beyond the date certain or they were a blanket order that didn't have a specific date; is that correct?
- That's correct. I'm specifically citing Α. subpart B of the passage that we just mentioned that talks about how the utility shall keep its work order system, and it specifically says that work orders covering jobs of short duration may be cleared monthly. And I referenced that because that is the accounting that's followed for certain of DEO's plant.
- And the closing of the -- the monthly Ο. closing that you're referring to there in your testimony has nothing to do with placing the plant facilities in service, does it?
 - Α. That's correct.
- 24 A little further on in your testimony Ο. 25 there, I'm looking at I think specifically lines 21

to 23 on page 6 of the supplemental testimony, you state that "DEO has utilized that approach for some time predating the date certain in its last rate case, Case No. 07-829-GA-AIR." Do you see that?

A. Yes, I do.

- Q. And then on the next page, 7, lines 2 to 5, you state that the "Staff's recommended disallowance is thus inconsistent with the FERC-approved accounting methodology employed in the traditional ratemaking process" Do you see that?
 - A. Yes, I see that.
- Q. Isn't it true that when the company files a rate case, it does so with the intention of not filing another rate case for a number of years?
 - A. That's not necessarily true.
- Q. Is it true that before your last rate case, 07-829-GA-AIR, it had been approximately 14 years since the company filed its last rate case?
 - A. That's correct.
- Q. Can you think of any other situation in which DEO has filed a rate case and then subsequently followed it up with another rate case within a year?
- A. Not in recent history. My understanding is that the company had numerous back-to-back rate cases in the early-'80s.

- Q. Isn't it true that DEO anticipates annual filings in the PIR cases?
 - A. That is true.

- Q. And would you agree that through the PIR program there's an opportunity for the company to reduce the regulatory lag that would otherwise be experienced under traditional ratemaking?
- A. If the appropriate cost recovery is approved in our case, it should result in a reduced regulatory lag with regard to DEO recovering costs associated with implementing this accelerated program.
- Q. Doesn't the PIR program provide the company with incentive to push its contractors to get the projects completed and in service by the date certain each year?
- A. I'm not -- could you repeat the question, please? I'm not sure what the question is.
- Q. Would you agree that the PIR program provides the company with an incentive to push its contractors to get the projects completed and in service by the date certain each year?
- A. In theory that may be the case, but I really can't speak to what the company might do with its contractors. I'm not in the operations area.

- Q. Isn't the completion of the projects and the placing of the facilities in service ultimately within the company's control?
 - A. Within the company's control? Yes.
- Q. Can you please turn to page 3 of your testimony, lines 13 to 15.

EXAMINER PIRIK: Again, DEO Exhibit 2?

MR. SAUER: Yes.

A. I'm there.

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- Q. It states that "Staff Recommendation No.

 1 would require DEO to amortize deferred depreciation

 expense incurred on new editions during the PIR

 program year over the useful lives of the PIR assets,

 approximately 50 years." Do you see that?
 - A. I do.
- Q. And isn't it true that DEO is replacing facilities that were installed before 1909 or a hundred years ago?
- A. While it's true that DEO is replacing some very old pipeline, the lives for depreciation purposes of the pipelines is roughly 50 years. So in terms of depreciation expense, the lives of the assets are 50 years.
- Q. But, again, they're replacing facilities that are much older than 50 years.

They are, but those facilities were Α. depreciated over the lives of the assets.

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- Is it true that at the end of the Ο. 4 company's proposed PIR program, 99 percent of the pipelines to be replaced will be at least 75 years old?
 - Α. I don't know whether that's a fact.
 - Q. I think if you turn to the PIR application, February 22nd, DEO Exhibit 13, page 3.
- 10 Yes, we do make that statement in the Α. 11 first line of page 3.
 - Ο. And isn't it true that DEO is replacing bare steel and cast iron, wrought iron, and copper lines with plastic lines?
 - Not in all cases. Where plastic can be Α. used it's my understanding it is being used; however, based on some higher pressures in some of the lines my understanding is that we have to use steel to replace those higher-pressure lines.
 - Is it DEO's expectation that the plastic Ο. lines will have a longer life expectancy than the pipelines that are being replaced that are not plastic?
- 24 I don't know whether for depreciation Α. 25 purposes that is true or not.

- Q. For the life of the assets themselves, though, do you anticipate they'll be in the ground longer than -- and used and useful longer than the facilities that are being replaced?
 - A. My understanding is that plastic pipeline lasts a long time. That's not my area of expertise.
 - Q. Is the bare steel that you're putting in the ground better than the bare steel that's being replaced?
 - A. We're not putting bare steel in the pipe now, any steel, my understanding is that any steel we're putting in now is coated steel.
 - Q. And is that coated steel better than the coated steel or bare steel that's being replaced?
 - A. Yes.

- Q. And would be expected to last longer than the pipe that's in the ground that's not coated?
- A. That's an operational detail that I'm not sure I can address.
- Q. Could you turn to page 8. I guess before we leave that point, you wouldn't expect the facilities going into the ground to last a shorter period of time than what's being replaced, would you?
- He's asked a number of questions operational that the

MR. COLBERT: Objection, your Honor.

- witness has already said she doesn't know and are
- beyond the discussion in her testimony.
- 3 EXAMINER PIRIK: I'll overrule the
- 4 objection. You can answer if you can, if not, you
- ⁵ | will respond appropriately.
- 6 A. I would say that the new pipeline being
- 7 | put in as a result of the PIR program would last at
- 8 | least as long as the old pipeline. Again, however,
- ⁹ I'm not an expert on the pipelines themselves.
- Q. Thank you. And again, if you can turn to
- 11 page 12.
- EXAMINER PIRIK: DEO Exhibit 2?
- MR. SAUER: I'm sorry. Yeah,
- 14 | supplemental. Page 8. I'm sorry, it was page 8,
- 15 lines 9 through 12.
- 16 0. In that --
- 17 A. Mr. Sauer, would you please repeat what
- 18 | you would like for me to look at here?
- Q. Yeah, I'm sorry, page 8.
- 20 A. Okay.
- Q. Lines 9 through 12.
- A. Okay. Thank you.
- Q. And in there you're discussing the
- decline in residential customers of over 30,000 --
- 25 35,000. Do you see that?

A. Correct. Yes, I see that.

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- Q. And do you know over what period of time these 35,000 customers have left the DEO system?
- A. As it states on line 10, since

 December 31, 2007, which was the end of the test year

 in the DEO distribution rate case, we've seen a

 decline in residential customer counts of 35,000

 customers.
 - Q. And since December 31, 2007, up till what point?
- A. Up to a recent date, and the exact date
 I'm not sure of.
 - Q. Do you know if these were low-income customers?
 - A. I think we're just speaking of residential customers in the aggregate.
- Q. Do you know if they were low-use customers?
- A. I do not know.
 - Q. Do you know if these customers have only left the system during the nonheating season and would be anticipated to return during the winter heating season?
- A. I don't know that.
- Q. Do you know if they have left the system

- because of the high customer charge as a result of
 the straight fixed variable rate design?
- MR. COLBERT: Objection, your Honor, it is not the rate case, again.
- 5 EXAMINER PIRIK: Objection sustained.
- Q. Could you turn to page 13, question and answer 23.
 - MR. WRIGHT: I'm sorry, what question?

 MR. SAUER: Yeah, let me check that. It is in the supplemental testimony, page 13, question and answer 21, not 23.
 - A. Yes, I'm there.

- Q. And you were asked a question "If DEO had not voluntarily included corrosion remediation in the calculation of baseline O&M savings would there be any savings for customers?" And your answer to that question was no, correct?
- A. That's correct. With regard to where we are for this cost recovery application.
- Q. And didn't DEO in its application cite to the Duke program and the \$8-1/2 million in O&M savings to date credited through the rider AMRP and state in its application that DEO also anticipates significant benefits from reduced incidents of leak repair expenses and like Duke will credit savings in

1 avoided O&M costs to consumers?

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MR. COLBERT: Your Honor, could counsel specify where he's reading from so we can all look?

MR. SAUER: It's in, I think DEO Exhibit

13, yeah, the February 22nd application.

MR. COLBERT: At?

MR. SAUER: Paragraph 6, again.

Q. Do you see that?

A. Yes, I'm reading it right now.

Yes, I've read that now.

- Q. And if there are no savings, then the program is not achieving a promised result then, is it?
- A. It is. We included \$85,000 of savings in the specified cost categories plus corrosion remediation which we voluntarily added. Our program has begun to show some savings and we expect that that will continue and grow as our program gets further along.
- Q. And can you say whether or not these savings will materialize within the five years that the program has been preapproved at this point?
 - A. I'm not sure when they will materialize.
- Q. And if there would be no savings in the five years the program's preapproved, then are

customers receiving the significant benefits from the PIR program that were touted?

- A. I definitely think so. The customers are getting the benefit of an improved system for pipelines, for DEO, and so safety and reliability will be enhanced and so the customers benefit from that.
 - Q. But their benefits would be limited to those benefits you just mentioned. There's no benefits as a result of savings from the program.
 - A. Correct. There's no benefit from savings until such savings materialize, and we did include savings in this application.
 - Q. And would you agree that the company had an obligation to provide safe and reliable service even without the PIR program?
 - A. Yes, I agree that we had that obligation. What we're doing now is a proactive approach for ensuring that safety and reliability go forward by replacing our old bare steel pipe and other aging infrastructure on an accelerated basis.
 - Q. So they're getting a benefit that they were going to get anyway without the PIR program, it's not an added benefit, it's just a benefit.
 - A. It is a benefit.

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MR. SAUER: Can I have a few minutes,
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- your Honor? I may be just about finished.
- 3 EXAMINER PIRIK: Yes.
- 4 (Discussion off the record.)
- 5 EXAMINER PIRIK: Mr. Sauer.
- 6 MR. SAUER: Can we mark this as OCC
- ⁷ Exhibit 5.
- 8 EXAMINER PIRIK: The document is so
- 9 marked.
- 10 (EXHIBIT MARKED FOR IDENTIFICATION.)
- 11 Q. Ms. Friscic, I've handed you a document
- 12 | that is marked as -- the cover page is OCC request to
- produce No. 23 and then there's a two-page attachment
- 14 from DEO. Do you see that?
- A. Yes, I do.
- Q. Are you familiar with this document?
- A. Yes, I am.
- Q. Did you prepare the response or supervise
- 19 the response?
- A. I did not prepare the response, however,
- 21 I reviewed it before it was submitted to OCC.
- Q. Thank you.
- And the only reason I'm bringing this up,
- because it addresses a change that you made in your
- testimony and, for clarification, if some of the

- adjustments that the staff recommends are accepted or if they're rejected, then numbers shift around, and that's all I'm trying to get across is that what you started with was a \$390,000 number in your supplemental testimony on page 6 that you've changed -- you've changed to that 390,000 number, it agrees with this; is that right?
 - A. It does agree with this, yes.
 - Q. And within DEO's response there are -- the last item has an asterisk here; do you see that?
 - A. Yes.

- Q. And that has a -- what does the asterisk represent?
- A. The asterisk represents that information is not yet available and this goes to the blanket work order process that East Ohio uses to account for certain of its plant additions. And because of that system certain of this information is not available, so we've just acknowledged that in the document.
- Q. And the \$21,000 cost that's there, that is a result of several projects or a blanket of projects, accumulated.
- A. It may be. I'm not certain of the composition of that 21,000.
 - Q. And those projects -- project or projects

- were not in service as of date certain June 30th, 2 2009, correct?
 - A. Correct. As a result of the mass or the blanket work order process, yes.
 - Q. And then right above the asterisk there are about eight projects beginning right under the June 30th date, July 1st, 2009, date through the August 17th, 2009, date, that are also projects that were not in service as of June 30th, 2009, correct?
 - A. That's correct.

- Q. And so the first projects we were talking about that were the asterisked project or projects could just have easily have been included in the 3,980,603 number, correct? Those are also blanket projects that were not in service.
 - A. Could you repeat the question, please?
- Q. Yes. The last item with the asterisk you said represents a blanket of projects that were not in service as of June 30th, 2009.
 - A. Yes.
- Q. And those would be comparable projects to what you describe on line 5 of your supplemental testimony, the 3,980,603; those are associated with projects that are still in construction or preliminary design.

- A. They would be comparable, but they are not also included in that number.
 - Q. Right. I understand.

- A. Okay. The ones that have an in-service date after June 30th or the asterisk would be comparable.
- Q. And similarly, the seven or eight projects that range from July 1st, 2009, through August 17th, 2009, are similar projects to the projects that are described on line 3 of page 6 of your testimony. And, again, they aren't included in the same place, but they are projects that could just as easily have been classified there as opposed to here.
- A. Which specific projects are you talking about which could just as easily have been classified in those other numbers?
- Q. The seven or eight projects that fall under the June 30th, 2009, between July 1st, 2009, and August 17th, 2009, those are projects that have in-service dates after date certain.
 - A. That's true, yes.
- Q. And that's the same as the projects that total the 460,131 on line 3, those are also projects that were placed in service after June 30th, 2009.

1 Α. Yes. MR. SAUER: I think that's all I have. 3 EXAMINER PIRIK: Thank you. 4 Staff? 5 MR. WRIGHT: Yes, thank you, your Honor. 6 As we previously requested and I believe there was no 7 objection stated, Mr. Reilly and I will be 8 bifurcating. Mr. Reilly will be asking questions relative to staff recommendations 1 through 3, myself 4 and 5. 10 11 EXAMINER PIRIK: Okav. 12 MR. WRIGHT: And I believe I've been 13 designated to go first. 14 EXAMINER PIRIK: Just as a remainder, we 15 are going to conclude at 4:30 so I'm not telling you 16 you have to be done by then, I'm saying if you're 17 continuing and you're on a line of questioning, if 18 you could let me know when would be a good time to 19 break, that would be appropriate.

MR. WRIGHT: Okay. I don't think my piece is going to be very long. I'll try to keep it that way.

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CROSS-EXAMINATION

2 By Mr. Wright:

- O. Good late afternoon, Ms. Friscic.
- A. Good afternoon.
- Q. By trade you're an accountant, not an attorney, correct?
 - A. Correct.
 - Q. So any reference in the staff report or, excuse me, in your testimony, the various editorial references you make as to what the stipulation means, what the Commission order approving the stipulation in the prior rate case means, any of that, that is your interpretation of the words on the page, correct?
 - A. That is correct.
 - Q. Okay. Now, one area of significant disagreement that the staff and the company have is over whether or not incremental O&M should be included; is that correct?
 - A. Correct.
 - Q. And you would, I believe your testimony indicates, does it not, that -- it's your position I guess I should say that the issue of O&M is actually addressed in the stipulation and the prior staff report, staff report from the prior rate case, our

disagreement is with -- your disagreement is with the staff's characterization of what that means. Is that fair? That wasn't asked very well, but if you understand the question.

- A. Well, would you mind repeating the question, please?
 - Q. I will try.

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The disagreement between the company and the staff on this incremental O&M issue is the topic we're discussing. Your testimony -- you have a different reading, a different interpretation, of what the prior stipulation approved and what the prior Staff Report said with regard to that issue than the staff does; is that fair? Is that generally the genesis of the issue or the core of the issue?

- A. We believe -- DEO believes that that issue is clear. My understanding is that staff does not agree with our position.
- Q. And it's your position as representing the company that it's clear from how the staff addressed the issue in the prior staff report and then what was ultimately approved by the Commission in the prior rate case; is that right?
 - A. That is right.
 - Q. All right. Your testimony at pages --

- the bottom of page 2 and the top of page 3 about you reference, although I think you generally indicated that the general premise of all the LDC infrastructure programs is basically the same, they serve the same overriding purpose, you're indicating, are you not, that -- well, you stated that each should stand on its own merits.
 - A. I did state that, yes.
 - Q. I believe you used that term.
 - A. Yes, I did.

- Q. You're not suggesting, however, are you, that you believe the Commission is limited to or should ignore -- necessarily ignore the programs for any of the other LDCs? Is that what your testimony is?
- A. My testimony is merely that we've made some very specific requests for cost recovery that we want to be evaluated based on the support that we're providing for that, and whether or not that is reasonable and appropriate in our circumstances.
- Q. So in your opinion the Commission should, it would be your recommendation that the Commission really look at your case in a vacuum and pay no attention to either of the other cases, any of the other issues in those other cases and how they may

- 1 have been treated; is that fair?
- A. Well, I can't say what the Commission
- 3 | should or shouldn't do. We've merely asked that our
- 4 | cost recovery proposals be given appropriate
- 5 consideration.

- Q. So you didn't intend that as a limitation
- ⁷ upon the Commission per se.
 - A. I did not.
 - Q. All right.
- EXAMINER PIRIK: Again, Mr. Wright, when
- 11 you're referring to page numbers, you are referring
- 12 to DEO Exhibit 2.
- MR. WRIGHT: All questions will be
- 14 referring to DEO Exhibit 2, the supplemental
- 15 testimony of the witness.
- EXAMINER PIRIK: Thank you.
- MR. WRIGHT: Yes. Thank you.
- I'm eliminating some things, so bear with
- me, please.
- 20 EXAMINER PIRIK: You're fine.
- Q. Page 13 of DEO Exhibit 2, again, your
- 22 | supplemental testimony, at line 14 you're discussing
- in this answer some amount of savings; are you not?
- ²⁴ Page 13.
- 25 A. Yes.

- Q. And let me direct your attention to line
 14, the sentence that begins "The 5,543,000 of
 savings."
 - A. Yes.
 - Q. You indicate that that recommendation by the staff does not take into account the fact that the PIR program has not yet had the effect of reducing O&M expense related to leak detection repair. That is what your sentence says, basically.
 - A. Yes.

- Q. And corrosion monitoring.
- A. And corrosion monitoring.
- Q. Okay. Inasmuch as we have not been able to establish within any time frame whether there will be savings or if there are savings, of what magnitude those savings may be, that could be your testimony next year, couldn't it?
- A. It's possible. DEO has already stated that we fully believe that there will be savings as our program progresses and we in good faith have agreed to give those savings, when they occur, back to customers; however, we view these categories specified in the stipulation in DEO's distribution base rate case in the aggregate.
 - Q. When you say give them back, that's the

- deal, isn't it? The deal requires you to give them back, doesn't it?
 - A. That is the deal.
 - Q. As an offset to the regulatory asset.
 - A. That is correct. In the aggregate.
 - Q. Okay.

MR. WRIGHT: Give me one more minute.

I'm going to turn it over to Mr. Reilly

now.

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EXAMINER PIRIK: Mr. Reilly.

MR. REILLY: Thank you, your Honor.

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CROSS-EXAMINATION (Continued)

14 By Mr. Reilly:

- O. Good afternoon, Ms. Friscic.
- A. Good afternoon, Mr. Reilly.
- Q. I would like to talk to you a little bit
- about the company accounts in rate proceedings, all
- 19 right?
- 20 A. Okay.
- Q. As I think Mr. Wright pointed out, you're
- 22 an accountant by background.
- 23 A. Tam.
- Q. And you've been in the company's
- 25 accounting department for a while, I believe you ran

- the tax and, I forget what your testimony said, the tax and accounting section for a while.
- A. Tax and accounting services. When I first started with the company.
 - Q. And now you're running the rate -- the regulatory section.
 - A. That's true.

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- Q. All right. Isn't it true that the company accounts -- amounts in the company accounts are not necessarily determinative of the amounts used for those accounts in rate proceedings?
 - A. I don't understand the question.
- Q. In rate proceedings do the amounts that are contained in company accounts get adjusted sometimes?
 - A. Sometimes.
- Q. So that different amounts are used in the computation of rates than appear in the company accounts sometimes.
- MR. COLBERT: Objection.
 - A. Sometimes.
- MR. COLBERT: Your Honor, excuse me. Can
 you specify, please, which accounts you're talking
 about. Otherwise the question is ambiguous. Are you
 talking about the company's natural accounts or the

- FERC accounts, for example?
- Q. I'm talking about any of the company's
- 3 accounts. I'm talking about any of the company's
- 4 accounts, that they are not -- the amounts appearing
- 5 in the company accounts are not necessarily
- 6 determinative of the amounts used in ratemaking or
- ⁷ rate proceedings, correct?
- A. In a base rate case there are adjustments
- 9 required to certain of the company's amounts.
- Q. And it is your position that in a
- different type of rate proceeding adjustments could
- 12 not be made to company accounts?
- A. I don't believe I've said that.
- Q. Okay. You have seen adjustments -- let
- 15 me back up a second.
- You've been involved in rate proceedings
- 17 before.

- A. In DEO's case, yes.
- 19 O. Yes. I meant DEO's case. And in those
- 20 | rate proceedings -- in some of those rate proceedings
- you saw adjustments made to the amounts appearing on
- the company's books of account, true?
- 23 A. True.
- 0. Thank you.
- 25 And those adjusted amounts would have

- been the amounts used to calculate the company's
 ultimate rates, correct?
 - A. Where we have either been required to make adjustments or have agreed to adjustments, those adjustments would, in fact, affect the ultimate rate.
 - Q. Right. In fact, there were adjustments that the company agreed to in your last rate proceeding; isn't that correct?
 - A. That is correct.
 - O. Thank you.

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- If I could turn your attention to page 6

 of your testimony, supplemental testimony. I'm

 sorry, your supplemental testimony Exhibit 2,

 Dominion Exhibit 2.
- A. Yes, I'm there.
- Q. And in the answer to question 13 you're quoting part of a FERC system of accounts rule,
- A. Correct.
 - Q. Okay. And I'd like to direct your attention to lines 16 and 17 -- excuse me. Yes, lines 16 and 17, the last word on 16 into 17, it says "Work orders covering jobs of short duration may be cleared monthly." Do you see that?
 - A. I do.

- Q. As far as you know, is that part of the rule, I realize it speaks for itself, but is that statement part of the rule?
 - A. Well, I'm not sure that these are rules as much as they are guidance for utility companies to use and we have consistently followed this guidance with regard to our plant accounts.
 - Q. Fine, guidance. Whichever it is. What I'm really interested in, do you understand the word "may" as used in that sentence to provide the utility, in this case Dominion, with an option, with the option?
 - A. I do understand the word "may."
 - Q. So you understand that the rule does not -- or the guidance does not demand that Dominion do anything. It provides Dominion with options, correct?
 - A. Correct.

- O. Thank you.
- I'd like to direct your attention to page
 7 of Dominion Exhibit 2, line 1. The fifth word in
 that line is "that," do you see that?
 - A. What are you referencing?
- Q. The word "that" in line 1 of page 7 of
 Dominion Exhibit 2, I believe it's the fifth word on

1 the line.

- A. On line 1?
- O. Yes.
- A. Page --
- Q. Does your line 1 begin with "proceeding"?
- A. No, it does not.
- 7 O. Ah. Hold on.
- 8 A. I'm looking at --
- MR. SERIO: Can we go off the record,
- 10 your Honor?
- 11 (Discussion off the record.)
- EXAMINER PIRIK: We can go back on the
- 13 record.
- Q. Ms. Friscic, if you will take a look at
- Dominion Exhibit 2, page 7, line 2, what I want to
- 16 talk to you about is what "that" in that line refers
- 17 to. It's the seventh word in. What I'm trying to
- understand is what is referenced with that word.
- EXAMINER PIRIK: Can we go off the record
- 20 for a minute.
- 21 (Discussion off the record.)
- EXAMINER PIRIK: We'll go back on the
- record. Just to clarify for all future references,
- we are talking about the -- and earlier in
- Ms. Friscic's testimony there was a redline version

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1
    presented to parties for the purpose of understanding
    any corrections that she had made to her testimony
3
    that had been filed on October 9th, 2009.
4
    version that we are all referring to and that will be
5
    cited to is the version that was filed on
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    October 9th, 2009, and that is, in fact, DEO Exhibit
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    2.
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                The only purpose of the redline version
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    was so that we would all understand the corrections
10
    that Ms. Friscic was providing, and that's
11
    appreciated because that does make it easier.
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                With that understanding between all the
13
    parties we have decided that we're going to adjourn
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    for the day and we will reconvene Monday morning at
    9 a.m. here in 11-F.
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                MR. REILLY:
                              Thank you, your Honor.
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                EXAMINER PIRIK: Adjourned.
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                 (Thereupon, the hearing was adjourned at
19
    4:28 p.m.)
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1	CERTIFICATE	
2	I do hereby certify that the foregoing is	
3	a true and correct transcript of the proceedings	
4	taken by me in this matter on Friday, October 16,	
5	2009, and carefully compared with my original	
6	stenographic notes.	
7		
8	_s/Maria DiPaolo Jones	
9	Maria DiPaolo Jones, Registered Diplomate Reporter and CRR and	
10	Notary Public in and for the State of Ohio.	
11	My commission expires June 19, 2011.	
12	(MDJ-3460)	
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