FILE McDermott Will&Emery

> Boston Brussis Chicago Disselderi Mousion London Los Angeles Milare Munich New York Change County Rome Sen Diego Sécon Valley Westington, O.C.

Couglas M. Mancino Attorney at Law dimancino@mwe.com +1 310 561 \$525

January 14, 2009

#### VIA FACSIMILE AND FEDERAL EXPRESS

Public Utilities Commission of Ohio Docketing Division 180 East Broad Street Columbus, OH 43215-3793

Re: Case Nos. 08-917-EL-SSO and 08-918-EL-SSO

Dear Sir or Madam:

Enclosed for filing please find an original and 20 copies of The Commercial Group's Reply Brief in the above-referenced cases.

Also enclosed are two extra copies of the document to be date-stamped and returned to me in the enclosed, self-addressed, Federal Express envelope. Please do not hesitate to contact me at the number above if you have any questions.

Thank you for your assistance in this matter.

Sincerely.

ouglas M. Mancino

**Enclosures** 

This is to certify that the images appearing are an accurate and proplets reproduction of a case file document delivered in the argular counce of husiness.

Technician SM Date Processed JAN 15 2009

#### BEFORE

#### THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of the	)	
Columbus Southern Power Company for	)	
Approval of its Electric Security Plan; an	)	Case No. 08-917-EL-SSO
Amendment to its Corporate Separation Plan;	)	
And the Sale or Transfer of Certain Generating	)	
Assets	)	
In the Matter of the Application of Ohio Power	)	
Company for Approval of its Electric Security	)	Case No. 08-918-EL-SSO
Plan; and an Amendment to its Corporate	)	
Separation Plan	)	

#### REPLY BRIEF OF THE COMMERCIAL GROUP

Douglas M. Mancino (0005355) McDermott Will & Emery LLP 2049 Century Park East Suite 3800 Los Angeles, CA 90067-3218 Telephone: (310) 551-9323 Fax: (310) 277-4730 dmancino@mwe.com

Grace C. Wung
McDermott Will & Emery LLP
600 Thirteenth Street, N.W.
Washington, DC 20005
Tel: (202) 756-8160
Fax: (202) 756-8087
gwung@mwe.com

Counsel for Wal-Mart Stores East, LP, Sam's East, Inc., and Macy's Inc.

Dated: January 14, 2009

#### BEFORE

#### THE PUBLIC UTILITIES COMMISSION OF OHIO

Columbus Southern Power Company for	)	
Approval of its Electric Security Plan; an	)	Case No. 08-917-EL-SSO
Amendment to its Corporate Separation Plan;	)	
And the Sale or Transfer of Certain Generating	)	
Assets	)	
In the Matter of the Application of Ohio Power	)	
Company for Approval of its Electric Security	)	Case No. 08-918-EL-SSO
Plan; and an Amendment to its Corporate	)	
Separation Plan	)	

#### REPLY BRIEF OF THE COMMERCIAL GROUP

COMES NOW, Wal-Mart Stores East, LP, Sam's East, Inc., and Macy's, Inc. (collectively, the "Commercial Group"), by and through counsel, files this Reply Brief in the above-captioned proceeding. As discussed below, the Commercial Group respectfully requests that the Public Utility Commission of Ohio ("Commission") deny the application for an electric security plan, as filed, and modify the plan as discussed in its Initial Post-Hearing Brief and herein.

#### I. INTRODUCTION

As discussed in the Commercial Group's Initial Post-Hearing Brief, on July 31, 2008, Columbus Southern Power Company's ("CSP") and ("Ohio Power Company") (collectively, "American Electric Power" or "AEP") filed an electric security plan ("ESP") application with the Commission for review and approval pursuant to Amended Substitute Senate Bill 221 ("SB 221"). Under SB 221, an electric distribution utility can establish an SSO by applying to implement a market rate offer ("MRO") pursuant to Revised Code Section 4928.142, or an ESP

pursuant to Revised Code Section 4928.143. In its application, AEP proposed an ESP which addressed a large range of issues that proposed substantial revisions to the terms and conditions of its service. In reviewing AEP's application, SB 221 places the burden on the electric distribution utility to demonstrate that, in the aggregate, its proposed ESP is superior to an MRO that satisfies the provisions of Section 4928.143 of the Revised Code. Based on the record in this proceeding, and as discussed in the various intervenors' initial briefs, AEP has failed to demonstrate that its proposed ESP satisfies the requirements of SB 221. Accordingly, the Commercial Group continues to request that the Commission deny AEP's proposed ESP as filed, Additionally, with respect to AEP's proposed energy efficiency and peak demand reduction programs, the Commercial Group requests that the Commission find that AEP's proposal fails to further the goals of SB 221, as demonstrated in the record and as further discussed herein.

# II. AEP'S ENERGY EFFICIENCY AND PEAK DEMAND REDUCTION PROPOSALS FAIL TO FURTHER THE GOALS OF SB 221

As stated in the Commercial Group's Initial Post-Hearing Brief, AEP has failed to demonstrate that its proposed energy efficiency and peak demand reduction proposals satisfy the goals and requirements of SB 221. Throughout the record and in its initial post-hearing brief, AEP continues to argue that retail customers should be precluded from directly participating in demand response programs offered by the PJM Interconnection, LLC ("PJM"), and that customers should be required to directly participate in AEP's programs. Although AEP recognizes that PJM's demand response programs provides "direct competition" to its energy efficiency and peak demand reduction proposal, AEP continues to fail to recognize that the policy goals of SB 221 encourage such innovation and competition.

<sup>1</sup> See AEP's Initial Post-Hearing Brief at p. 125.

Specifically, as provided in Section 4928.02 of the Revised Code, the policy goals of the state of Ohio include encouraging innovation and market access for cost-effective supply and demand-side retail electric service including, but not limited to, demand-side management.

Allowing customers to directly participate in PJM's demand response programs moves towards achieving the policy goals of SB 221, and will provide an overall benefit to all customers in Ohio, by providing additional opportunities and options for customers to participate in demand response programs.<sup>2</sup> As demonstrated in the record in this proceeding, AEP has not demonstrated that its programs are more cost effective or beneficial to consumers than the PJM demand response programs.<sup>3</sup>

Approving AEP's request to prohibit retail customers from having the ability to directly participate in PJM's demand response programs would frustrate the policy and goals of SB 221. Accordingly, as demonstrated in the record for the reasons stated in the Commercial Groups' Initial Post-Hearing Brief and the reasons stated by numerous other intervenors in this proceeding including Integrys Energy Services, Inc., Constellation NewEnergy, Inc. and Constellation Energy Commodities Group, Inc. and the Industrial Energy Users-Ohlo, the Commercial Group respectfully requests that the Commission deny AEP's request to modify its tariff to specifically preclude customers from directly participating in PJM's demand response resources. AEP has failed to satisfy its burden of proof to demonstrate that its proposal meets the requirements of SB 221.

<sup>&</sup>lt;sup>2</sup> See the Post Hearing Brief of the Industrial Energy Users-Ohio at pp. 29 - 30.

#### III. CONCLUSION

WHEREFORE, for the foregoing reasons, the Commercial Group respectfully requests that the Commission deny AEP's application as filed and modify AEP's electric security plan as discussed in its Initial Post-Hearing Brief and herein.

Respectfully submitted,

Douglas M. Mancino (0005355) McDermott Will & Emery LLP 2049 Century Park East

Suite 3800

Los Angeles, CA 90067-3218 Telephone: (310) 551-9323

Fax: (310) 277-4730 dmancino@mwe.com

Grace C. Wung
McDermott Will & Emery LLP
600 Thirteenth Street, N.W.
Washington, DC 20005

Tel: (202) 756-8160 Fax: (202) 756-8087 gwung@mwe.com

Dated: January 14, 2009

<sup>&</sup>lt;sup>2</sup> See the Commercial Group's Initial Post-Hearing Brief at pp. 7 – 9. Integrys Energy Services, Inc.'s Brief Opposing the Companies' Proposal to Ban PJM Demand Response Participation at pp. 16 – 24, and the Initial Brief of Constellation NewEnergy, Inc. and Constellation Energy Commodities Group, Inc. at pp. 20 – 22.

### **CERTIFICATE OF SERVICE**

I hereby certify that I caused a copy of the "Reply Brief of The Commercial Group" to be served either via first class mail or electronic mail upon the following parties of record on the 14th day of January, 2009.

## Certificate of Service List: 08-917-EL-SSO & 08-918-EL-SSO

Fonner, Cynthia A Constellation Energy Group, Inc. 550 W. Washington St., Suite 300 Chicago, IL 60661 Phone: 312-704-8518 Fax: 312-795-9286	Rii, Ethan E Reed, Presley R Vince, Clinton A Hand, Emma F Sonnenschein Nath & Rosenthal 1301 K Street NW, Suite 600 East Tower Washington, DC 20005 Phone: (202) 408-8004 Fax: (202) 408-6399
Norm Blanchard Community Improvement Corporation 806 Cochran Avenue Cambridge, OH 43725-9317 Phone: 740-432-1881 Fax: 740-432-1990	Orahood, Teresa Bloomfield, Sally Bricker & Eckler LLP 100 South Third Street Columbus, OH 43215-4291 Phone: (614) 227-4821 Fax: (614) 227-2390
Coshocton Port Authority 106 South Fourth Street Coshocton, OH 43812 Phone: 740-622-7005 Fax: 740-622-8045	Etter, Terry Ohio Consumers' Counsel 10 W. Broad Street, Suite 1800 Columbus, OH 43215
Amy Gomberg Environmental Advocate 203 East Broad Street, Ste 3 Columbus, OH 43215 Phone: 614-460-8732	Edwards. Benjamin Attorney At Law One East Livingston Ave Columbus, OH 43215 Phone: (614) 221-1311
William R Amett Fairfield County Economic Development 210 East Main St, Room 404 Lancaster, OH 43130-3879 Phone: 740-652-1546 Fax: 740-687-6048	Duffer, Jennifer D. Mrs. Armstrong & Okey. Inc. 185 South Fifth Street, Suite 101 Columbus, OH 43215 Phone: 614-224-9481 Fax: 614-224-5724
Paulding County Economic Development Inc 101 E Perry St Paulding, OH 45879 Phone: 419-399-8282 Fax: 419-399-8284	Goodman, Craig President National Energy Marketers Assoc. 3333 K Street, N.W., Suite 110 Washington, DC 20007 Phone: (202) 333-3288 Fax; (202) 333-3266

Southgate Corporation 1499 West Main St P.O. Box 397 Newark, OH 43058-0397 Phone: 740-522-2151 Fax: 740-522-5977	M. Howard Petricoff Howard, Stephen M Vorys, Sater Seymour And Pease LLP 52 East Gay Street P. O. Box 1008 Columbus OH 43216-1008 Phone: 614-464-5401 Fax: 614-719-4772
Michelle M. Mills St. Stephen's Community House 1500 East 17th Avenue Columbus, OH 43219 Phone: 614-294-6347 Extn 101 Fax: 614-294-0258	McAlister, Lisa Neilsen, Daniel J Randazzo, Samuel C. Clark, Joseph M McNees, Wallace & Nurik 21 East State Street, 17th Floor Columbus, OH 43215-4228 Phone: 614-719-5957 Fax: 614-469-4653
American Wind Energy Assoc. 1101 14th Street NW, 12th Floor Washington DC 20005	Romeo, Stephen J Smigel Anderson & Sacks River Chase Office Center 4431 North Front Street Harrisburg, PA 17110 Phone: (717) 234-2401 Fax: (717) 234-3211
Michael R. Smalz Appalachian People's Action, Coalition Ohio State Legal Service Assoc. 555 Buttles Avenue Columbus, OH 43215 Phone: 614-221-7201 Fax: 614-221-7625	Bell, Langdon D Royer, Barth E Bell & Royer Co., LPA 33 South Grant Avenue Columbus OH 43215 Phone: (614) 228-0704 Fax: (614) 228-0201
John Orr Constellation Energy Commodities, Group, Inc. VP Regulatory Affairs 111 Market Place, 5th Fl Baltimore, MD 21202 Phone: 713-319-5130	David I. Fein Constellation NewEnergy, Inc. 550 W. Washington Blvd., Suite 300 Chicago, IL 60661 Phone: 312-704-8499

Consumerpowerline 17 State Street 19th Floor New York, NY 10004	Nourse, Steven T Senior Counsel American Electric Power Company 1 Riverside Plaza Columbus, OH 43215 Phone: 614-716-1608 Fax: 614-716-2014
Eric Stephens Direct Energy Services, LLC 5400 Frantz Road Suite 250 Dublin, OH 43016	Smalz, Michael Attorney At Law Ohio State Legal Service Assoc. 555 Buttles Avenue Columbus, OH 43215-1137 Phone: 614-221-7201 Fax: 614-221-7625
Gary A. Jeffrics Dominion Retail. Inc. 501 Martindale Street Suite 400 Pittsburgh, PA 15212-5817 Phone: (412) 237-4729 Fax: (412) 237-4782	White, Matthew S. Attorney At Law Chester Wilcox & Saxbe I.I.P 65 East State Street, Suite 1000 Columbus, OH 43215 Phone: 614-221-4000 Fax: 614-221-4012
Bobby Singh Integrys Energy Services Inc 300 West Wilson Bridge Road, Suite 350 Worthington, OH 43085 Phone: (614) 844-4340 Fax: (614) 844-8305	Eckhart, Henry Attorney At Law 50 West Broad Street, Suite 2117 Columbus, OH 43215-3301
Mr. Denis George Kroger Company, The 1014 Vine Street-Go7 Cincinnati, OH 45202-1100	Idzkowski, Michael E. Ohio Consumer Counsel 10 West Broad Street, Suite 1800 Columbus, OH 43215-3485 Phone: 614-466-8574
Natural Resources Defense Council 101 N Wacker Dr., Suite 609 Chicago, IL 60606 Phone: 312-780-7431 Fax: 312-663-9900	Boehm, David Esq. Boehm, Kurtz & Lowry 36 East Seventh Street, Suite 1510 Cincinnati, OH 45202-4454

Ohio Consumers' Counsel 10 W. Broad Street, Suite 1800 Columbus, OH 43215-3485 Phone: 614-466-8574 Fax: 614-466-9475	Gearhardt, Larry R. Ohio Farm Bureau Federation 280 N. High Street P.O. Box 182383 Columbus, OH 43218-2383 Phone: 614-246-8256 Fax: 614-246-8656
Dale Arnold Ohio Farm Bureau Federation. Inc. Director Energy Services P.O. Box 182383 Columbus, OH 43218	Richard L. Sites Ohio Hospital Association 155 E. Broad Street, 15th Floor Columbus, OH 43215-3620 Phone: (614) 221-7614 Fax: (614) 221-7614
Ohio Manufacturers Assn 33 N. High St Columbus, OH 43215	Brandi Whetstone Sierra Club Ohio Chapter 131 N High St., Ste. 605 Columbus, OH 43215 Phone: 614.461.0734 Ext. 311
Rinebolt David C Ohio Partners For Affordable Energy 231 West Lima St. Po Box 1793 Findlay, OH 45839-1793	Michael S. Adcock Ormet Primary Aluminum Corp. P.O. Box 176 Hannibal OH 43931
The Association Of Independent Colleges And Universities Of Ohio 41 South High Street, Suite 2720 Columbus, OH 43215 Phone: 614-462-2700 Fax: 614-222-4707	Miller, Christopher L. Schottenstein Zox & Dunn Co., LPA 250 West Street Columbus, OH 43215 Phone: 614-462-5033 Fax: 614-462-5135
Wind On The Wires 1619 Dayton Avenue Suite 203 Saint Paul, MN 55104	Kurtz, Michael Boehm, Kurtz & Lowry 36 East Seventh Street, Suite 1510 Cincinnati, OH 45202 Phone: (513) 421-2255 Fax: (513) 421-2764

Roberts, Jacqueline	Schmidt, Kevin
Grady, Maureen	33 North High Street
Ohio Consumers' Counsel	Columbus, OH 43215
10 West Broad Street Suite 1800	Phone: (614) 224-5111
Columbus, OH 43215	Fax: (614) 224-1012
Phone: 614-466-8574	
Fax: 614-466-9475	}
The Ohio Environmental Council	Moser, Nolan
1207 Grandview Ave Ste. 201	1207 Grandview Ave, Suite 201
Columbus, OH 43212-3449	Columbus, OH 432112-344
Phone: 614-487-7506	Phone: 614-487-7506
	Fax: 614-487-7510
Resnik, Marvin	Conway, Daniel
American Electric Power Serv Corporation	Porter Wright Morris & Arthur LLP
1 Riverside Plaza, 29th Floor	41 South High Street
Columbus, OH 43215	Columbus, OH 43215
Phone: 614-716-1606	Phone: 614-227-2270
Fax: 614-716-2950	Fax: 614-227-2100
Debroff, Scott	Office Of Consumers' Counsel
Attomey At Law	10 W. Broad Street, Suite 1800
Smigel, Anderson & Sacks	Columbus, OH 43215-3485
River Chase Center	Phone: (614) 466-8574
4431 North Front Street	Fax: (614) 466-9475
Harrisburg, PA 17110	
Phone: 717-234-2401	
Fax: 717-234-3611	j