

Intrado Communications Inc.

Exhibit 5

Explanation of How the Proposed Services in the Proposed Market Area  
are in the Public Interest

Intrado Communications Inc.

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Explanation of How the Proposed Services in the Proposed Market Area are in the Public Interest

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Intrado Communications Inc.'s provision of local service for government and public safety agencies and other business customers will provide a competitive alternative to these business customers. It will promote, through competition, the efficient use of the local exchange telecommunications networks. Customers will benefit by having alternatives from which to choose and from general improvements in price, features and options that have been proven to be achieved through increased competition.

Intrado Communications Inc.

Exhibit 6

Description of the Class of Customers that the Applicant Intends to Service

Intrado Communications Inc. intends to offer services to government and public safety agency and other business customers.

Intrado Communications Inc.

Exhibit 7

Evidence of Registration with the Ohio Department of Taxation



2600 Maitland Center Pkwy.  
Suite 300  
Maitland, FL 32751  
P.O. Drawer 200  
Winter Park, Fl.  
32790-0200  
Tel: 407-740-8575  
Fax: 407-740-0613  
www.tminc.com

December 10, 2008  
**Via Overnight Delivery**

Ohio Department of Taxation  
Care of: Public Utilities Section  
21<sup>st</sup> Floor  
30 East Broad Street  
Columbus, Ohio 43266-0420

**RE: Intrado Communications Inc.**

Department of Taxation:

Please be advised that Intrado Communications Inc., currently certificated as a provider of 9-1-1 emergency communication services, has applied for authority from the Public Utilities Commission of Ohio to operate as a provider of Facilities-Based and Resold local exchange services within the State of Ohio.

All official correspondence should be addressed to:

Colleen Lockett  
Intrado Communications Inc.  
1601 Dry Creek Drive  
Longmont, CO 80503  
Telephone: 720-494-5800  
Facsimile: 720-494-6600  
Email: [clockett@intrado.com](mailto:clockett@intrado.com)

Please acknowledge receipt of this filing by date stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided for this purpose.

Questions regarding this filing may be directed to me at (407) 740-3005 or by email at [mbyrnes@tminc.com](mailto:mbyrnes@tminc.com). Thank you for your assistance in this matter.

Sincerely,

Monique Byrnes  
Consultant to Intrado Communications Inc.

*MB/sp*

cc: C. Lockett - Intrado  
file: Intrado - OH Local  
tms: OHf0800a

Intrado Communications Inc.

Exhibit 8

Evidence of Registration with the Ohio Secretary of State  
And  
Certificate of Good Standing

**United States of America  
State of Ohio  
Office of the Secretary of State**

*I, Jennifer Brunner, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show INTRADO COMMUNICATIONS INC., a Delaware corporation, having qualified to do business within the State of Ohio on August 20, 2001 under License No. 1248026 is currently in GOOD STANDING upon the records of this office.*



*Witness my hand and the seal of the  
Secretary of State at Columbus, Ohio  
this 10th day of October, A.D. 2007*

A handwritten signature in cursive script, appearing to read "Jennifer Brunner".

Ohio Secretary of State

Validation Number: V2007283009BB0

Intrado Communications Inc.

Exhibit 9

Executive Summary of Intrado Communication Inc.'s Financial Information

The Company submits the consolidated financials of its parent company, West Corporation (SEC 10-K, filed March 17, 2008), as of December 31, 2007, demonstrating Intrado Communications Inc.'s more than sufficient resources (total assets of \$2,846,490,000) to provide service in the State of Ohio. See Exhibit 10.



Intrado Communications Inc.

Exhibit 10

Financial Statements

The Company submits the consolidated financial statements (SEC 10-K for FY ended December 31, 2007) of its parent company, West Corporation.

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors of  
West Corporation  
Omaha, Nebraska

We have audited the accompanying consolidated balance sheets of West Corporation and subsidiaries (the “Company”) as of December 31, 2007 and 2006, and the related consolidated statements of operations, stockholders’ equity (deficit), and cash flows for each of the three years in the period ended December 31, 2007. Our audits also included the financial statement schedule listed in the Table of Contents at Item 15. These financial statements and financial statement schedule are the responsibility of the Company’s management. Our responsibility is to express an opinion on the financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of West Corporation and its subsidiaries at December 31, 2007 and 2006, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2007, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in Note 11 to the consolidated financial statements, effective January 1, 2007, the Company adopted Financial Accounting Standards Board Interpretation No. 48, *Accounting for Uncertainty in Income Taxes—An Interpretation of FASB Statement No. 109*. As discussed in Note 13 to the consolidated financial statements, the Company changed its method of accounting for stock-based compensation expense in 2006.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company’s internal control over financial reporting as of December 31, 2007, based on the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 17, 2008 expressed an unqualified opinion on the Company’s internal control over financial reporting.

/s/ Deloitte & Touche LLP  
Omaha, Nebraska  
March 17, 2008

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**WEST CORPORATION**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(AMOUNTS IN THOUSANDS)**

	Years Ended December 31,		
	2007	2006	2005
<b>REVENUE</b>	\$2,099,492	\$1,856,038	\$1,523,923
<b>COST OF SERVICES</b>	912,389	818,522	687,381
<b>SELLING, GENERAL AND ADMINISTRATIVE EXPENSES</b>	840,532	800,301	569,865
<b>OPERATING INCOME</b>	346,571	237,215	266,677
<b>OTHER INCOME (EXPENSE):</b>			
Interest income	11,389	6,081	1,499
Interest expense	(332,372)	(94,804)	(15,358)
Other, net	2,007	2,063	678
Other expense	(318,976)	(86,660)	(13,181)
<b>INCOME BEFORE INCOME TAX EXPENSE AND MINORITY INTEREST</b>	27,595	150,555	253,496
<b>INCOME TAX EXPENSE</b>	6,814	65,505	87,736
<b>INCOME BEFORE MINORITY INTEREST</b>	20,781	85,050	165,760
<b>MINORITY INTEREST IN NET INCOME</b>	15,399	16,287	15,411
<b>NET INCOME</b>	<u>\$ 5,382</u>	<u>\$ 68,763</u>	<u>\$ 150,349</u>

The accompanying notes are an integral part of these financial statements.

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**WEST CORPORATION**  
**CONSOLIDATED BALANCE SHEETS**  
**(AMOUNTS IN THOUSANDS)**

	<b>December 31,</b>	
	<b>2007</b>	<b>2006</b>
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 141,947	\$ 214,932
Trust cash	10,358	7,104
Accounts receivable, net	289,480	285,087
Portfolio receivables, current portion	77,909	64,651
Deferred income taxes receivable	33,718	4,636
Other current assets	44,463	49,746
Total current assets	<u>597,875</u>	<u>626,156</u>
<b>PROPERTY AND EQUIPMENT:</b>		
Property and equipment	827,458	743,399
Accumulated depreciation and amortization	(528,813)	(448,692)
Property and equipment, net	<u>298,645</u>	<u>294,707</u>
<b>PORTFOLIO RECEIVABLES, NET OF CURRENT PORTION</b>	132,233	85,006
<b>GOODWILL</b>	1,329,978	1,186,375
<b>INTANGIBLES, net</b>	336,407	195,412
<b>OTHER ASSETS</b>	151,352	148,200
<b>TOTAL ASSETS</b>	<u><u>\$ 2,846,490</u></u>	<u><u>\$ 2,535,856</u></u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable	\$ 60,979	\$ 40,613
Accrued expenses	245,044	375,957
Current maturities of long-term debt	23,943	21,000
Current maturities of portfolio notes payable	77,219	59,656
Income tax payable	2,895	360
Total current liabilities	<u>410,080</u>	<u>497,586</u>
<b>PORTFOLIO NOTES PAYABLE , less current maturities</b>	43,092	27,590
<b>LONG-TERM OBLIGATIONS, less current maturities</b>	3,452,437	3,179,000
<b>DEFERRED INCOME TAXES PAYABLE</b>	90,774	18,320
<b>OTHER LONG-TERM LIABILITIES</b>	47,523	26,959
<b>TOTAL LIABILITIES</b>	<u>4,043,906</u>	<u>3,749,455</u>
<b>COMMITMENTS AND CONTINGENCIES (Notes 6, 9, 10 and 14)</b>		
<b>MINORITY INTEREST</b>	12,937	10,299
<b>CLASS L COMMON STOCK \$0.001 PAR VALUE, 100,000 SHARES AUTHORIZED, 9,898 and 9,777 SHARES ISSUED AND OUTSTANDING</b>	1,029,782	903,656
<b>STOCKHOLDERS' (DEFICIT)</b>		
Class A common stock \$0.001 par value, 400,000 shares authorized, 87,223 and 85,938 shares issued and outstanding	87	86
Additional paid-in capital	—	78,427
Retained (deficit)	(2,231,302)	(2,206,641)
Accumulated other comprehensive income (loss)	<u>(8,920)</u>	<u>574</u>

Total stockholders' (deficit)	(2,240,135)	(2,127,554)
<b>TOTAL LIABILITIES AND STOCKHOLDERS' (DEFICIT)</b>	<b><u>\$ 2,846,490</u></b>	<b><u>\$ 2,535,856</u></b>

The accompanying notes are an integral part of these financial statements.

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**WEST CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(AMOUNTS IN THOUSANDS)**

	Years Ended December 31,		
	2007	2006	2005
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net income	\$ 5,382	\$ 68,763	\$ 150,349
Adjustments to reconcile net income to net cash flows from operating activities:			
Depreciation	102,045	96,218	83,805
Amortization	80,775	40,762	25,677
Provision for share based compensation	1,276	28,738	538
Deferred income tax expense (benefit)	(8,917)	9,300	(2,645)
Debt amortization	14,671	3,410	857
Other	(195)	876	699
Minority interest in earnings, net of distributions of \$13,165, \$18,998 and \$13,690	2,234	(2,814)	1,721
Excess tax benefit from stock options exercised	—	(50,794)	—
Changes in operating assets and liabilities, net of business acquisitions:			
Accounts receivable	14,713	(41,744)	(25,658)
Other assets	(9,497)	(24,418)	(10,395)
Accounts payable	8,753	(7,750)	(2,049)
Accrued expenses and other liabilities	39,492	76,091	53,415
Net cash flows from operating activities	<u>250,732</u>	<u>196,638</u>	<u>276,314</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Business acquisitions, net of cash acquired of \$21,410, \$108,150 and \$0	(291,760)	(643,690)	(209,645)
Purchase of portfolio receivables	(127,412)	(114,560)	(75,302)
Purchase of property and equipment	(103,647)	(113,895)	(76,855)
Collections applied to principal of portfolio receivables	66,927	59,353	64,395
Other	946	539	253
Net cash flows from investing activities	<u>(454,946)</u>	<u>(812,253)</u>	<u>(297,154)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Proceeds from issuance of debt and bonds	300,000	3,200,000	—
Consideration paid to shareholders in exchange for stock	(170,625)	(2,790,911)	—
Principal repayments of long-term obligations	(23,618)	—	—
Consideration paid to stock option holders in exchange for stock options	—	(119,638)	—
Proceeds from private equity sponsors	—	725,750	—
Net change in revolving credit facility	—	(220,000)	(10,000)
Debt issuance costs	(2,299)	(109,591)	—
Proceeds from the sale of stock and stock options exercised	553	18,540	21,175
Excess tax benefits from stock options exercised	—	50,794	—
Proceeds from issuance of portfolio notes payable	108,812	97,871	66,765
Payments of portfolio notes payable	(75,748)	(51,144)	(54,743)
Payments of capital lease obligations	(1,032)	(6,313)	—
Other	(4,772)	4,485	—
Net cash flows from financing activities	<u>131,271</u>	<u>799,843</u>	<u>23,197</u>

**EFFECT OF EXCHANGE RATES ON CASH AND CASH  
EQUIVALENTS**
**NET CHANGE IN CASH AND CASH EQUIVALENTS**
**CASH AND CASH EQUIVALENTS, Beginning of period**
**CASH AND CASH EQUIVALENTS, End of period**

(42)	(131)	148
(72,985)	184,097	2,505
214,932	30,835	28,330
<u>\$ 141,947</u>	<u>\$ 214,932</u>	<u>\$ 30,835</u>

The accompanying notes are an integral part of these financial statements.

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**WEST CORPORATION**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT)**  
**(AMOUNTS IN THOUSANDS)**

	Common Stock	Class A Common Stock	Additional Paid-in Capital	Retained Earnings (Deficit)	Treasury Stock	Unearned Restricted Stock	Other Comprehensive Income (Loss) Foreign Currency Translation	Other Comprehensive Income on Cash Flow Hedge	Total Stockholders' Equity (Deficit)
BALANCE, January 1, 2005	\$ 685	\$ —	\$ 244,747	\$ 549,416	\$ (2,697)	\$ (2,503)	\$ (193)	\$ —	\$ 789,455
Comprehensive income:									
Net income				150,349					150,349
Foreign currency translation adjustment, net of tax of \$(104)							(212)		(212)
Total comprehensive income									150,137
Stock options exercised including related tax benefits (1,157 shares) and ESPP shares granted (57 shares)	12		31,726						31,738
Issuance of shares from treasury			(2,697)		2,697				—
Amortization of restricted stock			(835)			1,373			538
BALANCE, December 31, 2005	697	—	272,941	699,765	—	(1,130)	(405)	—	971,868
Comprehensive income:									
Net income				68,763					68,763
Foreign currency translation adjustment, net of tax of \$(420)							715		715
Unrealized gain on cash flow hedge, net of tax of \$(152)								264	264
Total comprehensive income									69,742
Stock options exercised including related tax benefits (6,565 shares) and ESPP shares granted (34 shares)	71		211,916						211,987
Share based compensation			28,447						28,447
Amortization of restricted stock			(1,130)			1,130			—
Recapitalization	(768)	86	(413,702)	(2,975,169)					(3,389,553)
Accretion of class L common stock priority return preference			(20,045)						(20,045)
BALANCE, December 31, 2006	—	86	78,427	(2,206,641)	—	—	310	264	(2,127,554)
FIN 48 transition liability				(4,035)					(4,035)
BALANCE, January 1, 2007	—	86	78,427	(2,210,676)	—	—	310	264	(2,131,589)
Comprehensive income:									
Net income				5,382					5,382



Foreign currency translation adjustment, net of tax of \$(408)								665		665							
Unrealized loss on cash flow hedge, net of tax of \$(5,810)									(10,159)	(10,159)							
Total comprehensive loss										(4,112)							
Issuance of common stock in a business combination (929,280 shares)	I	1,161								1,162							
Tax benefit of Executive Deferred Compensation Plan distribution		1,393								1,393							
Executive Deferred Compensation Plan contributions		896								896							
Stock sold (400 shares)		50								50							
Stock options exercised including related tax benefits (32 shares)		91								91							
Share based compensation		1,276								1,276							
Accretion of class L common stock priority return preference			(83,294)	(26,008)						(109,302)							
BALANCE, December 31, 2007	\$	—	\$	87	\$	—	\$(2,231,302)	\$	—	\$	—	\$	975	\$	(9,895)	\$	(2,240,135)

The accompanying notes are an integral part of these financial statements.

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**WEST CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Business Description**—West Corporation (the “Company” or “West”) provides business process outsourcing services focused on helping our clients communicate more effectively with their customers. We help our clients maximize the value of their customer relationships and derive greater value from each transaction that we process. We deliver our services through three segments:

- Communication Services, including dedicated agent, shared agent, automated and business-to-business services, emergency communication infrastructure systems and services and notification services;
- Conferencing Services, including reservationless, operator-assisted, web and video conferencing services; and
- Receivables Management, including debt purchasing and collections, contingent/third-party collections, government collections, first-party collections, commercial collections, revenue cycle management, solutions to the insurance, financial services, communications and healthcare industries and overpayment identification and claims subrogation to the insurance industry.

Each of these services builds upon our core competencies of managing technology, telephony and human capital. Many of the nation’s leading enterprises trust us to manage their customer contacts and communications. These enterprises choose us based on our service quality and our ability to efficiently and cost-effectively process high volume, complex voice-related transactions.

Our Communication Services segment provides our clients with a broad portfolio of voice-related services through the following offerings: dedicated agent, shared agent, business services, automated services, emergency communications infrastructure systems and services and notification services. These services provide clients with a comprehensive portfolio of services largely driven by customer initiated (inbound) transactions. These transactions are primarily consumer applications. We also support business-to-business (“B-to-B”) applications. Our B-to-B services include sales, lead generation, full account management and other services. Our Communication Services segment operates a network of customer contact centers and automated voice and data processing centers in the United States, Canada, Jamaica and the Philippines. We also support the United States 9-1-1 network and deliver solutions to communications service providers and public safety organizations, including data management, network transactions, wireless data services and notification services.

Our Conferencing Services segment provides our clients with an integrated global suite of audio, web and video conferencing options. This segment offers four primary services: reservationless, operator-assisted, web and video conferencing. Our Conferencing Services segment operates out of facilities in the United States, the United Kingdom, Canada, Singapore, Australia, Hong Kong, Japan, New Zealand, Germany, Mexico and India.

Our Receivables Management segment assists our clients in collecting and managing their receivables. This segment offers debt purchasing and collections, contingent/third-party collections, government collections, first-party collections, commercial collections, revenue cycle management solutions to the insurance, financial services, communications and healthcare industries and overpayment identification and claims subrogation to the insurance industry. Our Receivables Management segment operates out of facilities in the United States.

**Recapitalization**—On October 24, 2006, we completed a recapitalization (the “recapitalization”) of the Company in a transaction sponsored by an investor group led by Thomas H. Lee Partners, L.P. and Quadrangle Group LLC (the “Sponsors”) pursuant to the Agreement and Plan of Merger, dated as of May 31, 2006, between West Corporation and Omaha Acquisition Corp., a Delaware corporation formed by the Sponsors for the purpose of recapitalizing West Corporation. Omaha Acquisition Corp. was merged with and into West Corporation, with

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**WEST CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**  
**YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005**

West Corporation continuing as the surviving corporation. Pursuant to such recapitalization, our publicly traded securities were cancelled in exchange for cash. The recapitalization has been accounted for as a leveraged recapitalization, whereby the historical bases of our assets and liabilities have been maintained.

In October 2006, we financed the recapitalization with equity contributions from the Sponsors, and the rollover of a portion of the equity interests in the Company held by Gary and Mary West, the founders of the registrant (“the Founders”), and certain members of management, along with a new \$2.1 billion senior secured term loan facility, a new senior secured revolving credit facility providing financing of up to \$250.0 million (none of which was drawn at the closing of the recapitalization) and the private placement of \$650.0 million aggregate principal amount of 9.5% senior notes due 2014 and \$450.0 million aggregate principal amount of 11% senior subordinated notes due 2016.

**Basis of Consolidation**—The consolidated financial statements include our accounts and the accounts of our wholly owned and majority owned subsidiaries. All intercompany transactions and balances have been eliminated in the consolidated financial statements.

**Use of Estimates**—The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Revenue recognition**—The Communication Services segment recognizes revenue for agent-based services including order processing, customer acquisition, customer retention and customer care in the month that calls are processed by an agent, based on the number of calls and/or time processed on behalf of clients or on a success rate or commission basis. Automated services revenue is recognized in the month that calls are received or sent by automated voice response units and is billed based on call duration or per call. Our emergency communications services revenue is generated primarily from monthly fees which are recognized in the months services are performed. Notification services revenue is recognized in the month services are performed. Nonrefundable up front fees and related costs are recognized ratably over the term of the contract or the expected life of the customer relationship, whichever is longer.

The Conferencing Services segment revenue is recognized when services are provided and generally consists of per-minute charges. Revenues are reported net of any volume or special discounts.

The Receivables Management segment recognizes revenue for contingent/third-party collection services, government collection services and claims subrogation services in the month collection payments are received based upon a percentage of cash collected or other agreed upon contractual parameters. First-party collection services on pre-charged off receivables are recognized on an hourly rate basis.

We believe that the amounts and timing of cash collections for our purchased receivables can be reasonably estimated; therefore, we utilize the level-yield method of accounting for our purchased receivables. We follow American Institute of Certified Public Accountants Statement of Position 03-3, “Accounting for Loans or Certain Securities Acquired in a Transfer” (“SOP 03-3”). SOP 03-3 requires that a valuation allowance be taken for decreases in expected cash flows or change in timing of cash flows which would otherwise require a reduction in the stated yield on a portfolio pool. If collection estimates are raised, increases are first used to recover any previously recorded allowances and the remainder is recognized prospectively through an increase in the IRR. This updated IRR must be used for subsequent impairment testing. Because any reductions in expectations are

Table of Contents**WEST CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)  
YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005**

recognized as a reduction of revenue in the current period and any increases in expectations are recognized over the remaining life of the portfolio, SOP 03-3 increases the probability that we will incur impairment allowances in the future, and these allowances could be material. During the fourth quarter of 2007, an allowance of \$2.5 million was recorded. Periodically, the Receivables Management segment will sell all or a portion of a receivables pool to third parties. The gain or loss on these sales is recognized to the extent the proceeds exceed or, in the case of a loss, are less than the cost basis of the underlying receivables.

**Cost of Services**—Cost of services includes labor, sales commissions, telephone and other expenses directly related to service activities.

**Selling, General and Administrative Expenses**—Selling, general and administrative expenses consist of expenses that support the ongoing operation of our business. These expenses include costs related to division management, facilities costs, equipment depreciation and maintenance, amortization of finite lived intangible assets, sales and marketing activities, client support services, bad debt expense and corporate management costs.

**Other income (expense)**—Other income (expense) includes interest income from short-term investments, interest expense from short-term and long-term obligations and rental income.

**Cash and Cash Equivalents**—We consider short-term investments with original maturities of three months or less at acquisition to be cash equivalents.

**Trust Cash**—Trust cash represents cash collected on behalf of our Receivables Management clients that has not yet been remitted to them. A related liability is recorded in accounts payable until settlement with the respective clients.

**Financial Instruments**—Cash and cash equivalents, accounts receivable and accounts payable are short-term in nature and the net values at which they are recorded are considered to be reasonable estimates of their fair values. The carrying values of notes receivable, notes payable and long-term obligations are deemed to be reasonable estimates of their fair values. Interest rates that are currently available to us for the reissuance of notes with similar terms and remaining maturities are used to estimate fair values of the notes receivable, notes payable and long-term obligations.

**Accounts Receivable**—Short-term accounts and notes receivable from customers are presented net of an allowance for doubtful accounts of approximately \$6.5 million and \$8.5 million at December 31, 2007 and 2006, respectively.

**Property and Equipment**—Property and equipment are recorded at cost. Depreciation expense is based on the estimated useful lives of the assets or remaining lease terms, whichever is shorter, and is calculated on the straight-line method. Our owned buildings have estimated useful lives ranging from 20 to 39 years and the majority of the other assets have estimated useful lives of three to five years. We review property, plant and equipment for impairment whenever events or changes in business circumstances indicate that the carrying amount of the assets may not be fully recoverable. Recoverability of an asset “held-for-use” is determined by comparing the carrying amount of the asset to the undiscounted net cash flows expected to be generated from the use of the asset. If the carrying amount is greater than the undiscounted net cash flows expected to be generated by the asset, the asset’s carrying amount is reduced to its fair value. An asset “held-for-sale” is reported at the lower of the carrying amount or fair value less cost to sell.

**Goodwill and other Intangible Assets**—Goodwill and other intangible assets with indefinite lives are not amortized, but are tested for impairment on an annual basis. During September 2007 the Company recognized an

Table of Contents**WEST CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)  
YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005**

\$8.8 million impairment charge to fully write-off the goodwill associated with a majority-owned unrestricted subsidiary. The majority-owned subsidiary, which had been consolidated in the Communication Services segment, was disposed of in the fourth quarter of 2007. We have determined that goodwill and other intangible assets with indefinite lives are not impaired and therefore no additional write-off is necessary. Finite lived intangible assets are reviewed for impairment whenever events or changes in business circumstances indicate that the carrying amount of the assets may not be fully recoverable.

**Other Assets**—Other assets primarily include the unamortized balance of debt acquisition costs, assets held in non-qualified deferred compensation plans, and the unamortized balance of internally developed capitalized software and licensing agreements. The assets held in the non-qualified deferred compensation plans represent mutual funds, invested in debt and equity securities, classified as trading securities in accordance with Financial Accounting Standard No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, considering the employee's ability to change the investment allocation of their deferred compensation at any time. These investments are reported at fair value with unrealized gains and losses recognized currently within other income. The underlying obligation, recorded in other liabilities, is likewise reported at the investments' fair value with adjustments recognized currently within compensation expense. Both the investment and the obligation are classified as non-current.

**Income Taxes**—We file a consolidated United States income tax return. We use an asset and liability approach for the financial reporting of income taxes in accordance with SFAS No. 109, *Accounting for Income Taxes*. Deferred income taxes arise from temporary differences between financial and tax reporting. Income tax expense has been provided on the portion of foreign source income that we have determined will be repatriated to the United States. On January 1, 2007, we adopted Financial Accounting Standards Board Interpretation No. 48, *Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109* ("FIN 48"). FIN 48 requires that uncertain tax positions are evaluated in a two-step process, whereby (1) we determine whether it is more likely than not that the tax positions will be sustained based on the technical merits of the position and (2) for those tax positions that meet the more likely than not recognition threshold, we would recognize the largest amount of tax benefit that is greater than fifty percent likely to be realized upon ultimate settlement with the related tax authority.

**Other Comprehensive Income**—Comprehensive income is composed of results of operations for foreign subsidiaries translated using the average exchange rates during the period. Assets and liabilities are translated at the exchange rates in effect on the balance sheet dates. The translation adjustment is included in comprehensive income, net of related tax expense. Also, the gain or loss on the effective portion of cash flow hedges (i.e., change in fair value) is initially reported as a component of other comprehensive income. The remaining gain or loss is recognized in interest expense in the same period in which the cash flow hedge affects earnings. These are the only components of other comprehensive income.

**Stock Based Compensation**—On January 1, 2006 we adopted Statement of Financial Accounting Standards ("SFAS") No. 123 (revised 2004), "Share-Based Payment" ("SFAS 123R"). SFAS 123R requires us to recognize expense related to the fair value of employee stock option awards and to measure the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. This eliminated the exception to account for such awards using the intrinsic method previously allowable under Accounting Principles Board Opinion No. 25, "Accounting for Stock issued to Employees" ("APB 25"). Prior to January 1, 2006, we accounted for the stock-based compensation plans under the recognition and measurement provisions of APB 25, as permitted by SFAS No. 123, "Accounting for Stock-Based Compensation" ("SFAS 123"). No stock option-based employee compensation cost was recognized in the income statement prior to 2006, as all stock options granted under those plans had an exercise price equal to the market value of the underlying common stock on the date of grant.

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**Minority Interest**—Our portfolio receivable lender owned a 30% minority interest in one of our subsidiaries, Worldwide Asset Purchasing, LLC (“WAP”) in 2005. Effective January 1, 2006, and in connection with the renegotiation of the revolving financing facility, we acquired an additional 5% interest in WAP, which reduced the minority interest to 25%.

**Common Stock**—As a result of the recapitalization, our publicly traded securities were cancelled. Our current equity investors (i.e., the Sponsors, the Founders and certain members of management) acquired a combination of Class L and Class A shares (in strips of eight Class A shares and one Class L share) in exchange for cash or in respect of converted shares. Supplemental management incentive equity awards (restricted stock and option programs) have been implemented with Class A shares/options only. General terms of these securities are:

*Class L shares:* Each Class L share is entitled to a priority return preference equal to the sum of (x) \$90 per share base amount plus (y) an amount sufficient to generate a 12% internal rate of return (“IRR”) on that base amount from the date of the recapitalization until the priority return preference is paid in full. At closing of the recapitalization, the Company issued 9.8 million Class L shares. Each Class L share also participates in any equity appreciation beyond the priority return on the same per share basis as the Class A shares.

*Class A shares:* Class A shares participate in the equity appreciation after the Class L priority return is satisfied. At closing of the recapitalization, the Company issued approximately 78.2 million Class A shares.

*Voting:* Each share (whether Class A or Class L) is entitled to one vote per share on all matters on which stockholders vote, subject to Delaware law regarding class voting rights.

*Distributions:* Dividends and other distributions to stockholders in respect of shares, whether as part of an ordinary distribution of earnings, as a leveraged recapitalization or in the event of an ultimate liquidation and distribution of available corporate assets, are to be paid as follows. First, holders of Class L shares are entitled to receive an amount equal to the Class L base amount of \$90 per share plus an amount sufficient to generate a 12% IRR on that base amount, compounded quarterly from the closing date of the recapitalization to the date of payment. Second, after payment of this priority return to Class L holders, the holders of Class A shares and Class L shares participate together, as a single class, in any and all distributions by the Company.

*Conversion of Class L shares:* Class L shares automatically convert into Class A shares immediately prior to an Initial Public Offering (“IPO”). Also, the board of directors may elect to cause all Class L shares to be converted into Class A shares in connection with a transfer (by stock sale, merger or otherwise) of a majority of all common stock to a third party (other than to Thomas H. Lee Partners, LP and its affiliates). In the case of any such conversion (whether at an IPO or sale), if any unpaid Class L priority return (base \$90/share plus accrued 12% IRR) remains unpaid at the time of conversion it will be “paid” in additional Class A shares valued at the deal price (in case of IPO, at the IPO price net of underwriter’s discount); that is, each Class L share would convert into a number of Class A shares equal to (i) one plus (ii) a fraction, the numerator of which is the unpaid priority return on such Class L share and the denominator of which is the value of a Class A share at the time of conversion.

As the Class L stockholders control a majority of the votes of the board of directors through direct representation on the board of directors and the conversion and redemption features are considered to be outside the control of the Company, all shares of Class L common stock have been presented outside of permanent equity in accordance with EITF Topic D-98, *Classification and Measurement of Redeemable Securities*. At December 31, 2007, the 12% priority return preference has been accreted and included in the Class L share balance.

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In accordance with EITF Issue 98-5, *Accounting for Convertible Securities with Beneficial Conversion Features or Contingently Adjustable Conversion Ratios* (“EITF 98-5”), the Company determined that the conversion feature in the Class L shares is in-the-money at the date of issuance and therefore represents a beneficial conversion feature. Under EITF 98-5, \$12.2 million (the intrinsic value of the beneficial conversion feature) of the proceeds received from the issuance of the Class L shares was allocated to additional paid-in capital, consistent with the classification of the Class A shares, creating a discount on the Class L shares. Because the Class L shares have no stated redemption date and the beneficial conversion feature is not considered to be contingent under EITF 98-5, but can be realized immediately, the discount resulting from the allocation of value to the beneficial conversion feature is required to be recognized immediately as a return to the Class L stockholders analogous to a dividend. As no retained earnings are available to pay this dividend at the date of issuance, the dividend is charged against additional paid-in capital resulting in no net impact.

**Recent Accounting Pronouncements**—In September 2006, the Financial Accounting Standards Board (“FASB”) issued SFAS No. 157 *Fair Value Measurements* (“SFAS 157”) which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. The provisions of SFAS 157 apply to other accounting pronouncements that require or permit fair value measurements. SFAS 157 is effective for us on January 1, 2008. Upon adoption, the provisions of SFAS 157 are to be applied prospectively with limited exceptions. The adoption of SFAS 157 is not expected to have a material impact on our consolidated financial statements.

In February 2007, the FASB issued Statement No. 159 *The Fair Value Option for Financial Assets and Financial Liabilities* (“SFAS 159”). This statement, which is expected to expand fair value measurement, permits entities to choose to measure many financial instruments and certain other items at fair value. SFAS 159 is effective for us on January 1, 2008. The adoption of SFAS 159 is not expected to have a material impact on our consolidated financial statements.

In December 2007, the FASB issued Statement No. 141 (Revised 2007) *Business Combinations* (“SFAS 141R”). SFAS 141R will change the accounting for business combinations. Under SFAS 141R, an acquiring entity will be required to recognize all the assets acquired and liabilities assumed in a transaction at the acquisition-date fair value with limited exceptions. SFAS 141R will also change the accounting treatment and disclosure for certain specific items in a business combination. SFAS 141R applies to us prospectively for business combinations occurring on or after January 1, 2009. Accordingly, any business combinations we engage in will be recorded and disclosed following existing GAAP until January 1, 2009. We expect SFAS 141R will have an impact on accounting for business combinations once adopted but the effect is dependent upon acquisitions at that time. We are still assessing the impact of this pronouncement.

In December 2007, the FASB issued Statement No. 160 *Noncontrolling Interests in Consolidated Financial Statements—An Amendment of ARB No. 51* (“SFAS 160”). SFAS 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. SFAS 160 is effective for us beginning in 2009. We are still assessing the potential impact, if any, of the adoption of SFAS 160 on our consolidated financial position, results of operations and cash flows.

**2. RECAPITALIZATION**

On October 24, 2006, we completed a recapitalization of the Company in a transaction sponsored by an investor group led by the Sponsors pursuant to the Agreement and Plan of Merger (the “Merger Agreement”), dated as of May 31, 2006, between West Corporation and Omaha Acquisition Corp. Pursuant to such recapitalization, our publicly traded securities were cancelled in exchange for cash. As a result of and immediately following the recapitalization, the Sponsors owned approximately 72.1% of our outstanding class A





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and Class L common stock, the Founders of the Company owned approximately 24.9% of our outstanding class A and Class L common stock and certain executive officers had beneficial ownership of the remainder, approximately 3.0% of our outstanding class A and Class L common stock. The recapitalization was accounted for as a leveraged recapitalization in accordance with EITF D-98, whereby the historical bases of our assets and liabilities have been maintained. As a result of the closing of the recapitalization, our common stock is no longer publicly traded.

Immediately following the recapitalization, each stock option issued and outstanding under our 1996 Stock Incentive Plan and 2006 Stock Incentive Plan, whether or not then vested (other than certain stock options held by certain members of management who elected to invest in the surviving corporation), was canceled and converted into the right to receive payment from us (subject to any applicable withholding taxes) equal to the product of the excess of \$48.75 less the respective stock option exercise price multiplied by the number of options held. Also immediately following the recapitalization, the unvested restricted shares were vested and canceled and the holders of those securities received \$48.75 per share, less applicable withholding taxes. Certain of our executive officers agreed to convert (“rollover”) existing vested options and common stock in exchange for new options and common stock in the surviving corporation. The total equity participation by the executive officers was \$30.0 million, representing approximately 3% of our total equity. In exchange for each share of pre-merger common stock, the executive officer participant received an equity strip in exchange for such share, consisting of eight shares of class A common stock and one share of Class L common stock.

We financed the recapitalization with \$725.8 million of equity contributions from the Sponsors, the rollover of a portion of the equity interests in the Company held by the Founders and certain members of management, \$250.0 million and \$30.0 million, respectively. Additional financing of the recapitalization was provided by a new \$2.1 billion senior secured term loan facility, a new senior secured revolving credit facility providing financing of up to \$250.0 million (none of which was drawn at the closing of the recapitalization) and the private placement of \$650.0 million aggregate principal amount of 9.5% senior notes due 2014 and \$450.0 million aggregate principal amount of 11% senior subordinated notes due 2016. The \$2.1 billion senior secured term loan facility and new senior secured revolving credit facility bear interest at a variable rate as described in Note 10 to the Consolidated Financial Statements. In connection with the closing of the recapitalization, the Company terminated and paid off the outstanding balance of its existing \$800.0 million unsecured revolving credit facility.

The Company recorded approximately \$108.3 million in debt acquisition costs and approximately \$92.8 million in expenses in connection with the recapitalization. These expenses were primarily for advisory fees, fairness opinions, transaction fees, management fees, accelerated share based compensation costs, legal and accounting fees, bonuses and other closing costs.

**3. MERGERS AND ACQUISITIONS***Omnium*

On May 4, 2007, we completed our previously announced acquisition of all of the outstanding shares of Omnium Worldwide, Inc. (“Omnium”) pursuant to the Agreement and Plan of Merger, dated as of April 18, 2007, by and among West Corporation, Platte Acquisition Corp., a wholly owned subsidiary of West Corporation, and Omnium. The purchase price including transaction costs and working capital adjustment, net of cash received of \$15.2 million, was approximately \$127.1 million in cash and \$11.6 million in Company equity (116,160 Class L shares and 929,280 Class A shares). We funded the acquisition with proceeds from the amended senior secured term loan facility and cash on hand. The results of Omnium’s operations have been included in our consolidated financial statements in the Receivables Management segment since May 1, 2007.

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Omnium is a provider of revenue cycle management solutions to the insurance, financial services, communications and healthcare industries and of overpayment identification and claims subrogation to the insurance industry. Omnium utilizes proprietary technology, data models and business processes to improve its clients' cash flows. Omnium also provides services of identifying and processing probate claims on behalf of credit grantors.

The following table summarizes the preliminary estimated fair values of the assets acquired and liabilities assumed at May 1, 2007. The finite lived intangible assets are comprised of trade names, customer relationships and technology. We are in the process of completing the valuation of certain intangible assets and purchase price allocation, therefore, the purchase price allocation is subject to refinement.

	(Amounts in thousands)
	May 1, 2007
Cash	\$ 15,230
Other current assets	24,637
Property and equipment	10,262
Intangible assets	69,497
Goodwill	94,071
Total assets acquired	<u>213,697</u>
Current liabilities	32,479
Capital lease obligations	933
Non current deferred taxes	26,409
Total liabilities assumed	<u>59,821</u>
Net assets acquired	<u><u>\$ 153,876</u></u>

*TeleVox*

On March 1, 2007, we completed our previously announced acquisition of all of the outstanding shares of TeleVox Software, Incorporated ("TeleVox") pursuant to the Agreement and Plan of Merger, dated as of January 31, 2007, by and among West Corporation, Ringer Acquisition Corp., a wholly owned subsidiary of West Corporation, and TeleVox. The purchase price, net of cash received of \$5.2 million and transaction costs, was approximately \$128.9 million in cash. We funded the acquisition with cash on hand and the proceeds from the amended senior secured term loan facility. The results of TeleVox's operations have been included in our consolidated financial statements in the Communications Services segment since March 1, 2007.

TeleVox is a provider of automated messaging services to primarily the healthcare industry. TeleVox offers customer communication products, including message delivery, inbound inquiry, website design and hosting and secure online communication portals. TeleVox helps its customers communicate with their clients.

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The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at March 1, 2007. The finite lived intangible assets are comprised of trade names, customer relationships and technology.

	(Amounts in thousands)
	March 1, 2007
Cash	\$ 5,161
Other current assets	6,041
Property and equipment	1,012
Other long-term assets	5,053
Intangible assets	49,700
Goodwill	103,515
Total assets acquired	<u>170,482</u>
Current liabilities	14,958
Capital lease obligations	131
Other long-term liabilities	119
Non current deferred taxes	21,186
Total liabilities assumed	<u>36,394</u>
Net assets acquired	<u>\$ 134,088</u>

*CenterPost*

On February 1, 2007, we completed our previously announced acquisition of all of the outstanding shares of CenterPost Communications, Inc. ("CenterPost") pursuant to the Agreement and Plan of Merger, dated as of January 31, 2007, by and among West Corporation, Platinum Acquisition Corp., a wholly owned subsidiary of West Corporation, and CenterPost. The purchase price, net of cash received of \$1.0 million and transaction costs, was approximately \$22.2 million in cash. We funded the acquisition with cash on hand. The results of CenterPost's operations have been included in our consolidated financial statements in the Communications Services segment since February 1, 2007. On April 2, 2007 CenterPost changed its name to West Notifications Group, Inc. ("WNG").

WNG is a provider of enterprise multi-channel solutions for automating communications between companies and their customers via voice, email, fax, wireless text and instant messaging. WNG's solutions are designed to help companies acquire, care for, grow and retain customers by enabling frequent and relevant customer contact at a price-point that is superior to traditional methods. WNG provides services to some of the nation's largest companies in industries such as travel & transportation, banking & financial services, health sciences and property & casualty insurance.

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The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at February 1, 2007. The finite lived intangible assets are comprised of customer relationships and technology.

	(Amounts in thousands) February 1, 2007
Cash	\$ 1,019
Other current assets	1,001
Property and equipment	464
Intangible assets	5,950
Goodwill	16,498
Total assets acquired	24,932
Current liabilities	2,116
Non current deferred taxes	(416)
Total liabilities assumed	1,700
Net assets acquired	\$ 23,232

*InPulse*

On October 2, 2006, we acquired InPulse Response Group, Inc. (“InPulse”) for a purchase price of approximately \$46.1 million in cash and acquisition costs. We funded the acquisition with a combination of cash on hand and our previous bank revolving credit facility. InPulse provides outsourced sales solutions to direct response marketers. These sales are generated from calls from consumers in response to direct response advertising. The results of operations of InPulse have been consolidated with our operating results and reported in our Communication Services segment since the acquisition date, October 1, 2006.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at October 1, 2006.

	(Amounts in thousands) October 1, 2006
Cash	\$ 4,702
Other current assets	2,353
Property and equipment	1,513
Other assets	41
Intangible assets	11,780
Deferred tax receivable	3,614
Goodwill	34,545
Total assets acquired	58,548
Current liabilities	2,220
Capital lease obligations	3,723
Other long-term obligations	6,548
Total liabilities assumed	12,491
Net assets acquired	\$ 46,057

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*Raindance*

On April 6, 2006, we completed the acquisition of all of the outstanding shares of Raindance Communications, Inc. (“Raindance”). The purchase price, net of cash received of \$45.1 million, and transaction costs were approximately \$112.6 million in cash. We funded the acquisition with a combination of cash on hand and borrowings under our previous bank revolving credit facility. The results of Raindance’s operations have been included in our consolidated financial statements since April 1, 2006.

Raindance provides web and audio conferencing services. Based in Louisville, Colorado, Raindance serves a base of corporate customers across vertical markets and industries. Raindance is part of our Conferencing Services segment, and Raindance products and services are being integrated into the InterCall suite of products.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at April 1, 2006.

	(Amounts in thousands) April 1, 2006
Cash	\$ 45,126
Deferred tax asset—short-term	2,705
Other current assets	12,685
Property and equipment	13,937
Deferred tax asset—long-term	40,444
Other assets	117
Intangible assets	30,960
Goodwill	35,657
Total assets acquired	<u>181,631</u>
Current liabilities	17,250
Deferred taxes payable	6,657
Total liabilities assumed	<u>23,907</u>
Net assets acquired	<u>\$ 157,724</u>

*Intrado*

On April 4, 2006, we completed the acquisition of all of the outstanding shares of Intrado Inc. (“Intrado”). The purchase price, net of cash received of \$58.3 million, and transaction costs were approximately \$480.2 million in cash. We funded the acquisition with a combination of cash on hand, a portion of Intrado’s cash on hand and borrowings under our previous bank revolving credit facility. The results of Intrado’s operations have been included in our consolidated financial statements since April 1, 2006.

Intrado is a provider of emergency communications infrastructure systems and services and is part of our Communication Services segment. Based in Longmont, Colorado, Intrado provides mission critical services to major United States telecommunications providers. Intrado supports the United States 9-1-1 network and delivers solutions to communications service providers and public safety organizations, including data management, network transactions, wireless data services and notification services.

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The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at April 1, 2006.

	(Amounts in thousands) April 1, 2006
Cash	\$ 58,322
Other current assets	32,386
Property and equipment	23,530
Other assets	14,898
Intangible assets	140,912
Goodwill	321,567
Total assets acquired	<u>591,615</u>
Current liabilities	20,656
Obligations under capital lease—long-term	1,056
Deferred taxes payable	31,414
Total liabilities assumed	<u>53,126</u>
Net assets acquired	<u>\$ 538,489</u>

Assuming the acquisitions of Omnium, TeleVox, WNG, InPulse, Raindance and Intrado occurred as of the beginning of the periods presented, our unaudited pro forma results of operations for the years ended December 31, 2007 and 2006 would have been, in thousands, as follows:

	2007	2006
Revenue	\$2,131,235	\$2,060,575
Net Income	\$ 3,749	\$ 41,765

The pro forma results above are not necessarily indicative of the operating results that would have actually occurred if the acquisitions had been in effect on the dates indicated, nor are they necessarily indicative of future results of the combined companies.

#### 4. GOODWILL AND OTHER INTANGIBLE ASSETS

The following table presents the activity in goodwill by reporting segment for the years ended December 31, 2007 and 2006, in thousands:

	Communication Services	Conferencing Services	Receivables Management	Consolidated
Balance at January 1, 2006	\$ 88,632	\$ 498,220	\$ 130,772	\$ 717,624
Finalization of purchase price allocation	—	10,240	—	10,240
Earn out adjustment	—	—	5,100	5,100
Acquisitions	409,998	43,413	—	453,411
Balance at December 31, 2006	498,630	551,873	135,872	1,186,375
Acquisitions	120,014	—	94,071	214,085
Impairment of a majority-owned subsidiary	(8,843)	—	—	(8,843)
Finalization of purchase price allocation	(53,885)	(7,754)	—	(61,639)

Balance at December 31, 2007	<u>\$ 555,916</u>	<u>\$ 544,119</u>	<u>\$ 229,943</u>	<u>\$ 1,329,978</u>
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We allocated the excess of the Omnium purchase costs over the fair value of the assets acquired and other finite-lived intangible assets to goodwill based on preliminary estimates. We have engaged the assistance of a third-party appraiser to assist us with the valuation of certain intangible assets. The process of obtaining a third-party appraisal involves numerous time consuming steps for information gathering, verification and review. We expect to finalize this appraisal in the first quarter of 2008. Goodwill recognized in this transaction is currently estimated at approximately \$94.1 million and is not deductible for tax purposes.

In September 2007, we recorded an \$8.8 million impairment charge to fully write-off the goodwill associated with our investment in a majority-owned subsidiary.

During 2007 we completed the purchase price allocation for the WNG acquisition. The results of the valuation of certain intangible assets required a reduction of \$5.6 million to be allocated to finite lived intangible assets and a corresponding increase to goodwill and a decrease in deferred taxes from what was previously estimated. The estimated increase (reduction) in amortization expense for the WNG intangible assets in 2008 through 2011 is approximately (\$3.0) million, (\$3.0) million, \$0.0 million and \$0.3 million, respectively.

During 2007 we completed the purchase price allocation for the TeleVox acquisition. The results of the valuation of certain intangible assets required a reduction of \$0.3 million to be allocated to finite lived intangible assets and a corresponding increase to goodwill and a decrease in deferred taxes from what was previously estimated. The estimated reduction in amortization expense for the TeleVox intangible assets in 2008 through 2011 is approximately (\$4.7) million, (\$4.7) million, (\$3.4) million and (\$3.1) million, respectively.

During 2007 we completed the purchase price allocation for the InPulse acquisition. The results of the valuation of certain intangible assets required a reduction of \$9.9 million to be allocated to finite lived intangible assets and a corresponding increase to goodwill and a decrease in deferred taxes from what was previously estimated. The estimated increase (reduction) in amortization expense for the InPulse intangible assets in 2007 through 2011 is approximately \$24,000, \$0.1 million, (\$2.2) million, (\$3.0) million and (\$3.0) million, respectively.

During 2007, we completed the purchase price allocation for the Raindance acquisition. The results of the valuation of certain intangible assets required an additional \$14.2 million to be allocated to finite lived intangible assets and a corresponding reduction to goodwill and an increase in deferred taxes from what was previously estimated. The estimated increase in amortization expense for the Raindance intangible assets in 2007 through 2011 is approximately \$3.7 million, \$4.1 million, \$2.9 million, \$2.6 million and \$1.7 million, respectively.

During 2007, we completed the purchase price allocation for the Intrado acquisition. The results of the valuation of certain intangible assets required an additional \$77.9 million to be allocated to finite lived intangible assets and a corresponding reduction to goodwill and an increase in deferred taxes from what was previously estimated. The estimated increase in amortization expense for the Intrado intangible assets in 2007 through 2011 is approximately \$2.7 million, \$3.5 million, \$3.5 million, \$4.4 million and \$5.3 million, respectively.

*Factors contributing to the recognition of goodwill*

Factors that contributed to a purchase price resulting in goodwill, non-deductible for tax purposes, for the purchase of Omnium and TeleVox included their position in a large and growing market and margin expansion opportunities due to additional scale.

Factors that contributed to a purchase price resulting in goodwill, non-deductible for tax purposes, for the purchase of WNG included its position in a growing market and margin expansion opportunities due to additional scale. Further, WNG complements



the existing offerings of our Communications Services segment, providing cross-selling opportunities.

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Factors that contributed to a purchase price resulting in goodwill for the InPulse acquisition included its position as a leader in the soft-offer segment of the direct response marketing services market and the acquisition expands our product offering in a growing market.

Factors that contributed to a purchase price resulting in goodwill for the purchase of Raindance included its enhanced multimedia conferencing technologies, system synergies in the Conferencing Services segment and margin expansion opportunities due to additional scale and cost savings opportunities.

Factors that contributed to a purchase price resulting in goodwill for the Intrado acquisition included its position in a growing market and its innovative technology. Further, Intrado complements the existing offerings of our Communications Services segment, providing cross-selling and margin expansion opportunities.

*Other intangible assets*

Below is a summary of the major intangible assets and weighted average amortization periods for each identifiable intangible asset, in thousands:

Intangible assets	As of December 31, 2007			Weighted Average Amortization Period
	Acquired Cost	Accumulated Amortization	Net Intangible Assets	
Customer lists	\$354,668	\$ (127,622)	\$ 227,046	9.0
Technology	49,869	(12,465)	37,404	6.7
Trade names	54,285	—	54,285	Indefinite
Patents	14,963	(6,749)	8,214	17.0
Trade names	9,310	(3,157)	6,153	4.4
Other intangible assets	9,865	(6,560)	3,305	5.8
Total	<u>\$492,960</u>	<u>\$ (156,553)</u>	<u>\$ 336,407</u>	

Intangible assets	As of December 31, 2006			Weighted Average Amortization Period
	Acquired Cost	Accumulated Amortization	Net Intangible Assets	
Customer lists	\$226,506	\$ (75,807)	\$ 150,699	7.1
Technology	4,570	(1,170)	3,400	4.9
Trade names	23,910	—	23,910	Indefinite
Patents	14,963	(5,869)	9,094	17.0
Trade names	6,251	(2,421)	3,830	3.7
Other intangible assets	8,857	(4,378)	4,479	5.2
Total	<u>\$285,057</u>	<u>\$ (89,645)</u>	<u>\$ 195,412</u>	

Amortization expense for finite lived intangible assets was \$66.9 million, \$36.5 million and \$23.8 million for the years ended December 31, 2007, 2006 and 2005, respectively. Estimated amortization expense for the intangible assets acquired in all acquisitions for the next five years in millions is as follows:

2008

\$58.9

2009	\$51.6
2010	\$37.7
2011	\$26.5
2012	\$20.0

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**WEST CORPORATION**  
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The amount of other finite-lived intangible assets recognized in the Omnium acquisition is currently estimated to be approximately \$69.5 million, net of amortization, and is comprised of trade names, customer lists and technology. These finite-lived intangible assets are being amortized over three to seven years based on the estimated lives of the intangible asset. Amortization expense for the Omnium finite-lived intangible assets was approximately \$9.5 million in 2007.

The amount of other finite-lived intangible assets recognized in the TeleVox acquisition is approximately \$42.8 million, net of amortization, and is comprised of trade names, customer lists and technology. These finite-lived intangible assets are being amortized over five to twelve and one half years based on the estimated lives of the intangible asset. Amortization expense for the TeleVox finite-lived intangible assets was approximately \$6.9 million in 2007.

The amount of other finite-lived intangible assets recognized in the WNG acquisition is approximately \$2.7 million, net of amortization, and is comprised of customer lists and technology. These finite-lived intangible assets are being amortized over six to ten years based on the estimated lives of the intangible asset. Amortization expense for the WNG finite-lived intangible assets was approximately \$3.3 million in 2007.

The amount of other finite-lived intangible assets recognized in the InPulse acquisition is approximately \$7.8 million, net of amortization, and is comprised of customer lists and a non-competition agreement. These finite-lived intangible assets are being amortized over thirty to sixty months based on the estimated lives of the intangible asset. Amortization expense for the InPulse finite-lived intangible assets was approximately \$3.2 million and \$0.8 million in 2007 and 2006, respectively.

The amount of other finite-lived intangible assets recognized in the Raindance acquisition is approximately \$21.4 million, net of amortization, and is comprised of customer lists, technology, trade names and leasehold interests. These finite-lived intangible assets are being amortized over an eighteen to sixty month period based on the estimated lives of the intangible assets. Amortization expense for the Raindance finite-lived intangible assets was approximately \$7.0 million and \$2.5 million in 2007 and 2006, respectively.

The amount of other finite-lived intangible assets recognized in the Intrado acquisition is approximately \$124.0 million, net of amortization, and is comprised of customer lists, tradenames, technology, leasehold interests and non-competition agreements. These finite-lived intangible assets are being amortized over one to fifteen years based on the estimated lives of the intangible assets. Amortization expense for the Intrado finite-lived intangible assets was approximately \$10.7 million and \$6.2 million in 2007 and 2006, respectively.

The intangible asset trade names for two acquisitions in 2003, InterCall and ConferenceCall.com, and two acquisitions in 2006, Intrado and InPulse, were determined to have an indefinite life based on management's current intentions. We periodically review the underlying factors relative to these intangible assets. If factors were to change that would indicate the need to assign a definite life to these assets, we will do so and commence amortization.

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Below is a summary of other intangible assets, at acquired cost, by reporting segment as of December 31, 2007 and 2006 in thousands:

	<u>Communication Services</u>	<u>Conferencing Services</u>	<u>Receivables Management</u>	<u>Corporate</u>	<u>Consolidated</u>
<b>As of December 31, 2007</b>					
Customer lists	\$ 154,727	\$ 135,933	\$ 64,008	\$ —	\$ 354,668
Technology	25,340	3,680	20,849	—	49,869
Trade names	31,206	24,805	7,585	—	63,596
Patents	14,753	—	—	210	14,963
Other intangible assets	6,285	789	2,790	—	9,864
Total	<u>\$ 232,311</u>	<u>\$ 165,207</u>	<u>\$ 95,232</u>	<u>\$ 210</u>	<u>\$ 492,960</u>
<b>As of December 31, 2006</b>					
Customer lists	\$ 78,997	\$ 125,199	\$ 22,310	\$ —	\$ 226,506
Technology	4,390	180	—	—	4,570
Trade names	5,331	24,195	635	—	30,161
Patents	14,753	—	—	210	14,963
Other intangible assets	4,638	1,429	2,790	—	8,857
Total	<u>\$ 108,109</u>	<u>\$ 151,003</u>	<u>\$ 25,735</u>	<u>\$ 210</u>	<u>\$ 285,057</u>

**5. PORTFOLIO RECEIVABLES**

Changes in purchased receivable portfolios for the years ended December 31, 2007 and 2006, respectively, in thousands, were as follows:

	<u>December 31,</u>	
	<u>2007</u>	<u>2006</u>
Beginning of period	\$ 149,657	\$ 94,450
Cash purchases	20,107	18,242
Non recourse borrowing purchases	108,812	97,871
Recoveries	(183,776)	(169,809)
Proceeds from portfolio sales, net of putbacks	(28,848)	(29,527)
Revenue recognized	148,232	139,983
Portfolio allowance	(2,535)	—
Purchase putbacks	(1,507)	(1,553)
Balance at end of period	210,142	149,657
Less: current portion	77,909	64,651
Portfolio receivables, net of current portion	<u>\$ 132,233</u>	<u>\$ 85,006</u>

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**WEST CORPORATION**  
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**6. PROPERTY AND EQUIPMENT**

Property and equipment, at cost, in thousands, consisted of the following:

	December 31,	
	2007	2006
Land and improvements	\$ 7,356	\$ 7,300
Buildings	93,339	92,307
Telephone and computer equipment	561,326	495,532
Office furniture and equipment	62,441	58,688
Leasehold improvements	84,610	82,879
Construction in progress	18,386	6,693
	<u>\$827,458</u>	<u>\$743,399</u>

We lease certain land, buildings and equipment under operating leases which expire at varying dates through July 2024. Rent expense on operating leases was approximately \$41.7 million, \$34.4 million and \$26.3 million for the years ended December 31, 2007, 2006 and 2005, respectively, exclusive of related-party lease expense. On all real estate leases, we pay real estate taxes, insurance and maintenance associated with the leased sites. Certain of the leases offer extension options ranging from month-to-month to five years.

Future minimum payments under non-cancelable operating leases with initial or remaining terms of one year or more, in thousands, are as follows:

Year Ending December 31,	Non-Related Party Operating Leases	Related - Party Operating Lease	Total Operating Leases
2008	\$ 29,540	\$ 2,186	\$ 31,726
2009	26,656	2,253	28,909
2010	19,693	1,931	21,624
2011	12,100	731	12,831
2012	8,503	731	9,234
2013 and thereafter	48,612	1,218	49,830
Total minimum obligations	<u>\$ 145,104</u>	<u>\$ 9,050</u>	<u>\$154,154</u>

In September 2006, we purchased a building for approximately \$30.5 million which we previously leased under a synthetic lease dated May 9, 2003. The aggregate synthetic lease expense for the three years ended December 31, 2007, 2006 and 2005 was \$0, \$1.3 million and \$1.4 million, respectively.

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**7. ACCRUED EXPENSES**

Accrued expenses, in thousands, consisted of the following as of:

	<b>December 31, 2007</b>	<b>December 31, 2006</b>
Accrued wages	\$ 56,463	\$ 60,282
Interest payable	36,900	22,735
Deferred revenue	23,574	19,763
Accrued phone	21,949	17,891
Accrued settlements	21,244	—
Accrued other taxes (non-income related)	17,921	9,223
Accrued employee benefit costs	13,745	23,075
Interest rate hedge position	15,970	—
Customer deposits	4,444	3,149
Stock purchase obligations	—	170,625
Acquisition earnout commitments	—	10,850
Other current liabilities	32,834	38,364
	<u>\$ 245,044</u>	<u>\$ 375,957</u>

During 2007 the stock purchase obligation was settled for \$48.75 per share, the same amount received in the recapitalization by all other former public shareholders of the Company, plus interest at 8.25%, for a total of \$170.6 million plus interest of approximately \$13.3 million.

**8. RELATED PARTIES**

Affiliates of Thomas H. Lee Partners, L.P. and Quadrangle Group LLC provide management and advisory services pursuant to management services agreements entered into in connection with the consummation of the recapitalization. The fees for services and expenses aggregate \$4.1 million in 2007, and approximately \$1.0 million in 2006. In addition, in consideration for financial advisory services and capital structure analysis services rendered in connection with the recapitalization, affiliates of Thomas H. Lee Partners, L.P. and Quadrangle Group LLC received an aggregate transaction fee of \$40.0 million.

We lease certain office space owned by a partnership whose partners own approximately 23% of our common stock at December 31, 2007. Related party lease expense was approximately \$0.7 million each year for the years ended December 31, 2007, 2006 and 2005. The lease expires in 2014.

As a result of our acquisition of Omnium, the Company leases certain office space under a non-cancellable operating lease and a month-to-month cancellable operating lease from a limited partnership partly owned by the President of WAM Receivable Services. Related party lease expense was approximately \$1.0 million in 2007. The non-cancelable operating lease expires in 2010.

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YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005****9. PORTFOLIO NOTES PAYABLE**

Our portfolio notes payable, in thousands, consisted of the following as of:

	<b>December 31,</b>	
	<b>2007</b>	<b>2006</b>
Non-recourse portfolio notes payable	\$120,311	\$87,246
Less current maturities	77,219	59,656
Portfolio notes payable, net of current portion	<u>\$ 43,092</u>	<u>\$27,590</u>

Pursuant to the portfolio notes payable facility, we can borrow from the lender 80% to 85% of the purchase price of each portfolio purchase completed. Interest generally accrues on the debt at a variable rate of 2.75% over prime. The debt is non-recourse and is collateralized by all portfolio receivables within a loan series. Each loan series contains a group of portfolio asset pools that have an aggregate original principal amount of approximately \$20.0 million. These notes are generally paid in full within two years from the date of origination. Interest expense on these notes in 2007, 2006 and 2005 was \$11.1 million, \$5.7 million and \$2.7 million, respectively.

**10. LONG-TERM OBLIGATIONS***Recapitalization*

In connection with the recapitalization, on October 24, 2006 we incurred \$3.2 billion of debt. The debt consisted of \$2.1 billion under a senior secured term loan facility due October 13, 2013 which is, subject to scheduled amortization of 1% per year with variable interest at 2.75% over the selected LIBOR; a new senior secured revolving credit facility providing financing of up to \$250.0 million through October 13, 2013 (none of which was drawn at December 31, 2007); and the private placement of \$650.0 million aggregate principal amount of 9.5% senior notes due 2014 and \$450.0 million aggregate principal amount of 11% senior subordinated notes due 2016. Interest on the notes will accrue and be payable semiannually in arrears on April 15 and October 15 of each year, commencing on April 15, 2007.

*First Amendment*

On February 14, 2007 we amended the senior secured term loan facility. The general terms of the amendment included interest rate repricing based on our debt rating, expansion of the loan facility by \$165.0 million to \$2.265 billion. The repricing grid ranges from 2.75% to 2.125% for LIBOR rate loans, currently priced at Libor plus 2.375%, and 1.75% to 1.125% for base rate loans, currently priced at base rate plus 1.375%.

*Exchange Offer*

On March 30, 2007 we filed with the Securities and Exchange Commission a Form S-4 Registration Statement to exchange our 9.5% Senior Notes due October 15, 2014 (the “exchange senior notes”) and our 11% Senior Subordinated Notes due October 15, 2016 (the “exchange senior subordinated notes”) and, collectively with the exchange senior notes, the “exchange notes”), for all of our outstanding 9.5% Senior Notes due October 15, 2014 (the “outstanding senior notes”) and all of our outstanding 11% Senior Subordinated Notes due October 15, 2016 (the “outstanding senior subordinated notes”) and, collectively with the outstanding senior notes, the “outstanding notes”) and, collectively with the exchange notes, the “notes”), respectively. The terms of the exchange notes are identical to the terms of the outstanding notes except that the exchange notes have been registered under the Securities Act of 1933, as amended (the “Securities Act”), and therefore, are freely transferable. We will pay interest on the notes on April 15 and October 15 of each year.





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The principal features of the exchange offers were as follows:

- We exchanged all outstanding notes that were validly tendered and not validly withdrawn prior to the expiration of the exchange offers for an equal principal amount of the applicable exchange notes that are freely tradable.
- The exchange of outstanding notes for exchange notes pursuant to the exchange offers were not a taxable event for United States federal income tax purposes.
- We did not receive any proceeds from the exchange offers.

*Second Amendment*

On May 11, 2007, West Corporation, Omnium Worldwide, Inc., a subsidiary of West (“Omnium”), as borrower and guarantor, and Lehman Commercial Paper Inc. (“Lehman”), as administrative agent, entered into Amendment No. 2 (the “Second Amendment”) to the credit agreement, dated as of October 24, 2006, by and among West, Lehman, as administrative agent, the various lenders party thereto, as lenders, and the other agents named therein, as amended by Amendment No. 1, dated as of February 14, 2007, among West, certain domestic subsidiaries of West and Lehman (as so amended, the “Credit Agreement”).

The general terms of the Second Amendment included an incremental \$135.0 million additional tranche of the senior secured term loan facility. After the incremental borrowing, the aggregate loan facility is \$2.4 billion. In connection with the Second Amendment, Omnium delivered a Supplement to the Guaranty Agreement, dated as of October 24, 2006, and a Supplement to the Security Agreement, dated as of October 24, 2006, which supplements work to, among other things, include Omnium as a guarantor of the obligations and a grantor of a security interest, respectively, under the Credit Agreement.

*Long-term Obligations*

Long-term obligations, in thousands, consist of the following:

	<b>December 31,</b>	
	<b>2007</b>	<b>2006</b>
Senior Secured Term Loan Facility, due 2013	\$2,376,380	\$2,100,000
9.5% Senior Notes, due 2014	650,000	650,000
11% Senior Subordinated Notes, due 2016	450,000	450,000
	<u>3,476,380</u>	<u>3,200,000</u>
Less: current maturities	23,943	21,000
Long-term obligations	<u>\$3,452,437</u>	<u>\$3,179,000</u>

Interest expense during 2007, 2006 and 2005 on these long-term obligations was approximately \$307.6 million, \$89.3 million, and \$12.6 million, respectively.

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Future maturities of long-term debt, in thousands, at December 31, 2007 were:

<u>Year</u>	<u>Amount</u>
2008	\$ 23,943
2009	\$ 23,943
2010	\$ 23,943
2011	\$ 23,943
2012	\$ 23,943
Thereafter	\$3,356,665

*Senior Secured Term Loan Facility and Senior Secured Revolving Credit Facility.*

In addition to the principal and interest rate, the senior secured term loan facility also requires the Company to pay each lender a commitment fee of 0.50%, subject to adjustment based upon the Company's leverage ratio, in respect of any unused commitments under the revolving credit facility. The Company is required to comply, on a quarterly basis, with a maximum total leverage ratio covenant and a minimum interest coverage ratio covenant. The consolidated total leverage ratio of consolidated debt to earnings before interest expense, share based compensation, taxes, depreciation and amortization, minority interest, non-recurring litigation settlement costs, other non-cash reserves, transaction costs and after acquisition synergies and excluding unrestricted subsidiaries ("Adjusted EBITDA") may not exceed 7.75 to 1.0, and the consolidated interest coverage ratio of consolidated Adjusted EBITDA to the sum of consolidated interest expense must exceed 1.25 to 1.0. Both ratios are measured on a rolling four-quarter basis. We were in compliance with the financial covenants at December 31, 2007. These financial covenants will become more restrictive over time. The senior secured credit facilities also contain various negative covenants, including limitations on indebtedness; liens; mergers and consolidations; asset sales; dividends and distributions or repurchases of the Company's capital stock; investments, loans and advances; capital expenditures; payment of other debt, including the senior subordinated notes; transactions with affiliates; amendments to material agreements governing the Company's subordinated indebtedness, including the senior subordinated notes; and changes in the Company's lines of business. The effective annual interest rate, inclusive of debt amortization costs, on the senior secured term loan facility for 2007 and 2006 was 8.03% and 8.86%, respectively.

The senior secured credit facilities include certain customary representations and warranties, affirmative covenants, and events of default, including payment defaults, breach of representations and warranties, covenant defaults, cross-defaults to certain indebtedness, certain events of bankruptcy, certain events under the Employee Retirement Income Security Act of 1974, material judgments, the invalidity of material provisions of the documentation with respect to the senior secured credit facilities, the failure of collateral under the security documents for the senior secured credit facilities, the failure of the senior secured credit facilities to be senior debt under the subordination provisions of certain of the Company's subordinated debt and a change of control of the Company. If an event of default occurs, the lenders under the senior secured credit facilities will be entitled to take certain actions, including the acceleration of all amounts due under the senior secured credit facilities and all actions permitted to be taken by a secured creditor.

The Company may request additional tranches of term loans or increases to the revolving credit facility in an aggregate amount not to exceed \$365.0 million plus the aggregate amount of principal payments previously made in respect of the term loan facility, which were \$23.6 million as of December 31, 2007. Availability of such additional tranches of term loans or increases to the revolving credit facility is subject to the absence of any default and pro forma compliance with financial covenants and, among other things, the receipt of commitments by existing or additional financial institutions.

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*Senior Notes*

The senior notes consist of \$650.0 million aggregate principal amount of 9.5% senior notes due 2014. Interest is payable semiannually. The senior notes contain covenants limiting, among other things, the Company's ability and the ability of the Company's restricted subsidiaries to: incur additional debt or issue certain preferred shares; pay dividends on or make distributions in respect of the Company's capital stock or make other restricted payments; make certain investments; sell certain assets; create liens on certain assets to secure debt; consolidate, merge, sell, or otherwise dispose of all or substantially all of the Company's assets; enter into certain transactions with the Company's affiliates; and designate the Company's subsidiaries as unrestricted subsidiaries.

At any time prior to October 15, 2010, the Company may redeem all or a part of the senior notes, at a redemption price equal to 100% of the principal amount of senior notes redeemed plus the applicable premium, outlined below, and accrued and unpaid interest and all additional interest then owing pursuant to the applicable registration rights agreement, if any, to the date of redemption, subject to the rights of holders of senior notes on the relevant record date to receive interest due on the relevant interest payment date.

On and after October 15, 2010, the Company may redeem the senior notes, in whole or in part, at the redemption prices (expressed as percentages of principal amount of the senior notes to be redeemed) set forth below, plus accrued and unpaid interest thereon to the applicable date of redemption, subject to the right of holders of senior notes of record on the relevant record date to receive interest due on the relevant interest payment date, if redeemed during the twelve-month period beginning on October 15 of each of the years indicated below:

<u>Year</u>	<u>Percentage</u>
2010	104.750
2011	102.375
2012 and thereafter	100.000

In addition, until October 15, 2009, the Company may, at its option, on one or more occasions redeem up to 35% of the aggregate principal amount of senior notes issued by it at a redemption price equal to 109.50% of the aggregate principal amount thereof, plus accrued and unpaid interest thereon to the applicable date of redemption, subject to the right of holders of senior notes of record on the relevant record date to receive interest due on the relevant interest payment date, with the net cash proceeds of one or more equity offerings; provided that at least 65% of the sum of the aggregate principal amount of senior notes originally issued under the senior indenture issued under the senior indenture after the issue date remains outstanding immediately after the occurrence of each such redemption; provided further that each such redemption occurs within 90 days of the date of closing of each such equity offering.

*Senior Subordinated Notes*

The senior subordinated notes consist of \$450.0 million aggregate principal amount of 11% senior subordinated notes due 2016. Interest is payable semiannually. The senior subordinated indenture contains covenants limiting, among other things, the Company's ability and the ability of the Company's restricted subsidiaries to: incur additional debt or issue certain preferred shares; pay dividends on or make distributions in respect of the Company's capital stock or make other restricted payments; make certain investments; sell certain assets; create liens on certain assets to secure debt; consolidate, merge, sell, or otherwise dispose of all or substantially all of the Company's assets; enter into certain transactions with the Company's affiliates; and designate the Company's subsidiaries as unrestricted subsidiaries.



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At any time prior to October 15, 2011, the Company may redeem all or a part of the senior subordinated notes at a redemption price equal to 100% of the principal amount of senior subordinated notes redeemed plus the applicable premium, outlined below, and accrued and unpaid interest to the date of redemption, subject to the rights of holders of senior subordinated notes on the relevant record date to receive interest due on the relevant interest payment date.

On and after October 15, 2011, the Company may redeem the senior subordinated notes in whole or in part, at the redemption prices (expressed as percentages of principal amount of the senior subordinated notes to be redeemed) set forth below, plus accrued and unpaid interest thereon to the applicable date of redemption, subject to the right of holders of senior subordinated notes of record on the relevant record date to receive interest due on the relevant interest payment date, if redeemed during the twelve-month period beginning on October 15 of each of the years indicated below:

<u>Year</u>	<u>Percentage</u>
2011	105.500
2012	103.667
2013	101.833
2014 and thereafter	100.000

In addition, until October 15, 2009, the Company may, at its option, on one or more occasions redeem up to 35% of the aggregate principal amount of senior subordinated notes issued by it at a redemption price equal to 111% of the aggregate principal amount thereof, plus accrued and unpaid interest thereon to the applicable date of redemption, subject to the right of holders of senior subordinated notes of record on the relevant record date to receive interest due on the relevant interest payment date, with the net cash proceeds of one or more equity offerings (as defined in the senior subordinated indenture); provided that at least 65% of the sum of the aggregate principal amount of senior subordinated notes originally issued under the senior subordinated indenture issued under the senior subordinated indenture after the issue date remains outstanding immediately after the occurrence of each such redemption; provided further that each such redemption occurs within 90 days of the date of closing of each such equity offering.

The Company and its subsidiaries, affiliates or significant shareholders may from time to time, in their sole discretion, purchase, repay, redeem or retire any of the Company's outstanding debt or equity securities (including any publicly issued debt or equity securities), in privately negotiated or open market transactions, by tender offer or otherwise.

*Interest Rate Protection*

In October 2006 we entered into a three-year interest rate swap to hedge the cash flows from our variable rate debt, which effectively converted the hedged portion to fixed rate debt on our outstanding senior secured term loan facility. In August 2007 we entered into an additional two-year interest rate swap with the same objective of converting the hedged portion to fixed rate debt. The initial assessment of hedge effectiveness was performed using regression analysis. The periodic measurements of hedge ineffectiveness are performed using the change in variable cash flows method. The October 2006 swap agreements hedge notional amounts of \$800.0 million, \$700.0 million and \$600.0 million for the three years ending October 23, 2007, 2008, 2009, respectively. The August 2007 swap agreements hedge notional amounts of \$120.0 million for the twenty-four months ending August 28, 2009. In accordance with SFAS 133, *Accounting for Derivative Instruments and Hedging Activities*, these cash flow hedges are recorded at fair value with a corresponding entry, net of taxes, recorded in other

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comprehensive income until earnings are affected by the hedged item. At December 31, 2007, our gross fair value liability position was approximately \$16.0 million. At December 31, 2006, our gross fair value asset position was approximately \$0.5 million. We experienced no ineffectiveness during 2007 or 2006.

The following chart summarizes interest rate hedge transactions, in thousands, effective during 2007 and 2006:

<u>Accounting Method</u>	<u>Effective Dates</u>	<u>Nominal Amount</u>	<u>Fixed Interest Rate</u>	<u>Status</u>
Change in variable cash flow	10/24/06-10/24/07	\$ 800,000	5.0% - 5.01%	Outstanding
Change in variable cash flow	10/24/07-10/24/08	\$ 700,000	5.0% - 5.01%	Outstanding
Change in variable cash flow	10/24/08-10/24/09	\$ 600,000	5.0% - 5.01%	Outstanding
Change in variable cash flow	8/28/07-8/28/09	\$ 120,000	4.81% - 4.815%	Outstanding

**11. INCOME TAXES**

Components of income tax expense, in thousands, were as follows:

	<u>Year Ended December 31,</u>		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
Current income tax expense:			
Federal	\$ 1,296	\$44,865	\$77,977
State	2,695	2,992	5,198
Foreign	11,740	8,348	7,206
	<u>15,731</u>	<u>56,205</u>	<u>90,381</u>
Deferred income tax expense (benefit):			
Federal	(7,973)	8,876	(2,424)
State	(944)	424	(221)
	<u>(8,917)</u>	<u>9,300</u>	<u>(2,645)</u>
Total income tax expense	<u>\$ 6,814</u>	<u>\$65,505</u>	<u>\$87,736</u>

A reconciliation of income tax expense computed at statutory tax rates compared to effective income tax rates was as follows:

	<u>Year Ended December 31,</u>		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
Statutory rate	35.0%	35.0%	35.0%
Non-deductible recapitalization expenses	9.7%	10.9%	0.0%
Valuation allowance addition (reversal)	-18.3%	1.9%	0.1%
State income taxes, net of Federal benefit	14.4%	1.5%	1.4%
Federal tax credits	-20.9%	-1.1%	-0.3%
Uncertain tax positions	12.4%	0.0%	0.0%
Effect of deferred tax rate change	20.0%	0.0%	0.0%
Non-deductible meals	3.9%	0.4%	0.2%
Other	-0.3%	0.2%	0.5%
	<u>55.9%</u>	<u>48.8%</u>	<u>36.9%</u>





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Significant temporary differences between reported financial and taxable earnings that give rise to deferred tax assets and liabilities, in thousands, were as follows:

	<b>Year Ended December 31,</b>	
	<b>2007</b>	<b>2006</b>
Deferred income tax assets:		
Net operating loss carryforwards	\$ 77,456	\$ 42,960
Tax credits	17,977	15,196
Accrued expenses	11,762	4,943
Interest rate hedge activities	5,810	—
Reserves not currently deductible for tax purposes	4,736	—
Benefit plans	3,666	3,573
Allowance for doubtful accounts	2,139	3,144
Other	1,274	360
Gross deferred income tax assets	<u>124,820</u>	<u>70,176</u>
Less valuation allowance	<u>(31,974)</u>	<u>(9,724)</u>
Total deferred income tax assets	<u>\$ 92,846</u>	<u>\$ 60,452</u>
Deferred tax liabilities:		
Acquired intangibles amortization	\$ 107,265	\$ 40,765
Excess tax depreciation over financial depreciation	18,070	20,537
Cost recovery	13,406	7,884
Prepaid expenses	5,897	3,213
International earnings	4,684	1,592
Foreign currency translation	580	145
Total deferred tax liabilities	<u>149,902</u>	<u>74,136</u>
Net deferred tax liability	<u>\$ 57,056</u>	<u>\$ 13,684</u>
Deferred tax assets / liabilities included in the balance sheet are:		
Deferred income taxes receivable	\$ 33,718	\$ 4,636
Deferred income taxes payable	<u>90,774</u>	<u>18,320</u>
Net deferred income taxes	<u>\$ 57,056</u>	<u>\$ 13,684</u>

At December 31, 2007, the Company had federal and foreign net operating loss ("NOL") carryforwards in the amount of \$197.5 million. In connection with the WNG and TeleVox acquisitions, we assumed NOL's of approximately \$63.3 million. The WNG and TeleVox NOL's will begin to expire in 2019 and 2016, respectively. The use of these NOL carryforwards is subject to limitations under Internal Revenue Code Section 382. As a result of these statutory limitations, we believe that \$131.1 million of these NOL's will be utilized to offset future taxable income. The NOL carryforwards consist of a current year NOL of \$18.9 million, \$176.3 million attributable to acquired companies and \$2.3 million attributable to foreign operations. We also have state NOL carryforwards of approximately \$280.2 million which begin to expire in 2012. Due to statutory limitations, we believe \$129.6 million of these NOL's will be utilized to offset future state taxable income. During 2007, we disposed of a majority owned subsidiary which resulted in a \$2.2 million release of valuation allowances related to losses sustained by the unconsolidated equity investment which became deductible for tax purposes upon disposal.



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We also have tax credit carryforwards of \$17.9 million, primarily foreign tax credits and general business credits that can be offset against federal income tax in future years. The foreign tax credits can be carried forward for ten years from the date of origin and the general business credits can be carried forward for twenty years from the date of origin. The foreign tax credits will expire in 2017 and the general business credits will begin expiring in 2023.

In 2007, 2006, and 2005, income tax benefits attributable to employee stock option transactions and distributions from the Executive Retirement Savings Plan of \$0 million, \$50.8 million and \$8.4 million, respectively were allocated to shareholders' equity.

We are subject to taxation in the U.S. and various state and foreign jurisdictions. Tax years 2004, 2005 and 2006 are subject to examination by the respective tax authorities. With few exceptions, we are no longer subject to U.S. federal, state or foreign examinations by tax authorities for years before 2004.

On January 1, 2007, we adopted Financial Accounting Standards Board Interpretation No. 48, *Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109* ("FIN 48"), which clarifies the accounting for uncertainty in tax positions. After the adoption of FIN 48, we have total liabilities for unrecognized tax benefits of \$14.0 million. Of this amount, \$4.0 million was recorded as a decrease to beginning retained deficit for the cumulative effect of adopting FIN 48. In addition we classified certain tax liabilities to long-term liabilities.

The following summarizes the activity related to our unrecognized tax benefits, in thousands:

Balance January 1, 2007	\$13,968
Increases for positions taken in current year	542
Increases for positions taken in prior years	482
Increases for interest and penalties	1,214
Expiration of the statute of limitations for the assessment of taxes	(198)
Balance at December 31, 2007	<u>\$16,008</u>

Included in the unrecognized tax benefits as of December 31, 2007 was \$16.0 million of tax benefits of which, \$0.9 million and \$4.6 million represents accrued penalties and interest, respectively which, if recognized, would affect our effective tax rate. We recognize interest accrued related to unrecognized tax benefits and penalties as income tax expense. During 2007, we accrued potential interest of \$1.2 million related to these unrecognized tax benefits during 2007. We do not expect our unrecognized tax benefits to change significantly over the next twelve months.

In preparing our tax returns, we are required to interpret complex tax laws and regulations. On an ongoing basis, we are subject to examinations by federal and state tax authorities that may give rise to different interpretations of these complex laws and regulations. Due to the nature of the examination process, it generally takes years before these examinations are completed and matters are resolved. At year-end, we believe the aggregate amount of any additional tax liabilities that may result from these examinations, if any, will not have a material adverse effect on our financial condition, results of operations or cash flows.

**12. OFF—BALANCE SHEET ARRANGEMENTS**

For 2007 and at December 31, 2007 we did not participate in any off-balance sheet arrangements other than the utilization of standby letters of credit to support primarily workers' compensation policy requirements and

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### WEST CORPORATION

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certain operating leases. These standby letters of credit will expire at various dates through June 2010 and will be renewed as required. The outstanding commitment on these standby letters of credit at December 31, 2007 was \$9.9 million.

During September 2006, the Sallie Mae purchased paper financing facility was terminated which resulted in dissolution of a non-consolidated qualified special purpose entity (“QSPE”) established in December 2003 solely to hold defaulted accounts receivable portfolios and related funding debt secured through the Sallie Mae facility. The portfolios of the QSPE were purchased by a consolidated WAM subsidiary with funding pursuant to the Cargill agreement. Termination of the agreement removed all remaining Sallie Mae related funding commitments and profit sharing requirements.

During September 2006, we purchased for approximately \$30.5 million the building previously leased by us under a synthetic lease.

### 13. EMPLOYEE BENEFITS AND INCENTIVE PLANS

#### *Qualified Retirement Plan*

We have a multiple employer 401(k) plan, which covers substantially all employees twenty-one years of age or older who will also complete a minimum of 1,000 hours of service in each calendar year. Under the plan, we match 50% of employees’ contributions up to 14% of their gross salary or the statutory limit which ever is less if the employee satisfies the 1,000 hours of service requirement during the calendar year. Our matching contributions vest 25% per year beginning after the second service anniversary date. The matching contributions are 100% vested after the employee has attained five years of service. Total employer contributions under the plan were approximately \$6.7 million, \$5.4 million and \$3.2 million for the years ended December 31, 2007, 2006 and 2005, respectively.

#### *Non-Qualified Retirement Plans*

We maintain a grantor trust under the West Corporation Executive Retirement Savings Plan (“Trust”). The principal of the Trust, and any earnings thereon shall be held separate and apart from our other funds and shall be used exclusively for the uses and purposes of plan participants and general creditors. Participation in the Trust is voluntary and is restricted to highly compensated individuals as defined by the Internal Revenue Service. We will match 50% of employee contributions, limited to the same maximums and vesting terms as those of the 401(k) plan. Our total contributions under the plan were approximately \$1.4 million, \$1.5 million and \$0.9 million for the years ended December 31, 2007, 2006 and 2005, respectively. Assets under the Trust at December 31, 2007 and 2006 were \$9.4 million and \$11.9 million, respectively.

Effective January 2003, we established our Nonqualified Deferred Compensation Plan (the “Deferred Compensation Plan”). Pursuant to the terms of the Deferred Compensation Plan, eligible management, non-employee directors or highly compensated employees may elect to defer a portion of their compensation and have such deferred compensation notionally invested in the same investments made available to participants of the 401(k) plan or in notional Equity Strips. We match a percentage of any amounts (50% during 2007, 2006 and 2005) notionally invested in Equity Strips. Such matched amounts are subject to 20% vesting each year. All matching contributions are 100% vested five years after the later of January 1, 2007 or, if later, the date the executive first participates in the Deferred Compensation Plan. Amounts deferred under the Deferred Compensation Plan and any earnings credited there under shall be held separate and apart from our other funds, but remain subject to claims by the Company’s general creditors. Our total contributions under the plan were

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approximately \$2.3 million, \$2.0 million and \$1.0 million for the years ended December 31, 2007, 2006 and 2005, respectively. Assets under the Deferred Compensation Plan at December 31, 2007 and 2006 were \$12.6 million and \$21.1 million, respectively.

*2006 Executive Incentive Plan*

In October 2006, the new board of directors approved the 2006 Executive Incentive Plan ("EIP"). The EIP was established to advance the interests of the Company and its affiliates by providing for the grant to participants of stock-based and other incentive awards. Awards under the EIP are intended to align the incentives of the Company's executives and investors and to improve the performance of the Company. The administrator will select participants from among those key employees and directors of and consultants and advisors to, the Company or its affiliates who, in the opinion of the administrator, are in a position to make a significant contribution to the success of the Company and its affiliates. A maximum of 359,986 Equity Strips (each comprised of eight (8) shares of Class A Common and one (1) share of Class L Common), in each case pursuant to rollover options, are authorized to be delivered in satisfaction of rollover option awards under the Plan. In addition, an aggregate maximum of 11,276,291 shares of Class A Common may be delivered in satisfaction of other awards under the Plan.

In general, stock options granted under the EIP become exercisable over a period of five years, with 20% of the stock option becoming exercisable at the end of each year. Once an option has vested, it generally remains exercisable until the tenth anniversary of the date of grant. In the case of a normal termination, the awards will remain exercisable for the shorter of (i) the one-year period ending with the first anniversary of the participant's normal termination or (ii) the period ending on the latest date on which such award could have been exercised.

Stock option activity under the 2006 EIP for the year ended December 31, 2007 and the partial year ended December 31, 2006 is set forth below:

	Options Outstanding		Weighted Average Exercise Price
	Options Available for Grant	Number of Shares	
Balance at January 1, 2006	—	—	\$ —
2006 Executive Incentive Plan options approved	3,075,347	—	—
Granted December 1, 2006	(2,530,000)	2,530,000	1.64
Balance at December 31, 2006	545,347	2,530,000	1.64
Granted	(227,500)	227,500	1.64
Canceled	301,000	(301,000)	1.64
Exercised	—	(32,000)	1.64
Balance at December 31, 2007	618,847	2,424,500	\$ 1.64

At December 31, 2007, we expect that 2,371,450 options will vest.

At December 31, 2007, the intrinsic value of vested options was approximately \$2.0 million.

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Executive Management Rollover Options

	Options Outstanding	
	Options Available for Grant	Weighted Average Exercise Price
Balance at January 1, 2006		
Class A and L equity strip options available for roll over	3,239,738	\$ —
Class A and L equity strip options granted	(3,239,721)	33.47
Balance at December 31, 2006	17	33.47
Granted	—	—
Canceled	—	—
Exercised	—	—
Balance at December 31, 2007	17	\$ 33.47

An Equity Strip is comprised of eight options of Class A stock and one option of Class L Stock.  
The rollover options are fully vested and none were exercised or cancelled during 2007 or 2006.

The following table summarizes the information on the options granted under the EIP at December 31, 2007:

Outstanding				Exercisable	
Exercise Price	Number of Options	Average Remaining Contractual Life (years)	Weighted Average Exercise Price	Number of Options	Weighted Average Exercise Price
\$1.64	2,424,500	8.87	\$ 1.64	427,000	\$ 1.64

The following table summarizes the information on the Class A and L equity strip options granted under the EIP at December 31, 2007:

Outstanding and Exercisable				
Range of Exercise Prices	Number of Options	Average Remaining Contractual Life (years)	Weighted Average Exercise Price	
\$ 33.00	2,877,309	4.9	\$ 33.00	
34.01	79,380	5.0	34.01	
38.15	283,032	4.9	38.15	
\$ 33.00 - \$38.15	3,239,721	4.9	\$ 33.47	

The aggregate intrinsic value of these options at December 31, 2007 was approximately \$45.0 million.

We account for the stock option grants under the 2006 EIP in accordance with SFAS 123R. For the years ended 2007 and 2006 approximately \$1.3 million and \$42,000 was recorded as share-based compensation for the 2006 EIP option grants, respectively. The fair value of options granted under the 2006 EIP was \$1.15 per option. We have estimated the fair value of 2006 EIP option awards

on the grant date using a Black-Scholes option pricing model that uses the assumptions noted in the following table. Expected volatility was implied using the average four year historical stock price volatility for six companies that were used in applying the market

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approach to value the Company for the recapitalization. The expected life of four years for the options granted was derived based on management's view of the likelihood of a change-of-control event occurring in that time frame. The risk-free rate for periods within the expected life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

Risk-free interest rate	4.65%
Dividend yield	0.0%
Expected volatility	98.0%
Expected life (years)	4.0

At December 31, 2007 there was approximately \$2.2 million of unrecorded and unrecognized compensation cost related to unvested share based compensation under the 2006 EIP. No share-based compensation was recorded for the management rollover options as these options were fully vested prior to the recapitalization which triggered the rollover event.

*Post recapitalization Restricted Stock*

Grants of restricted stock under the EIP are in three Tranches; 33.33% of the shares in Tranche 1, 22.22% of the shares in Tranche 2 and 44.45% of the shares in Tranche 3. Vesting of restricted stock acquired under the EIP shall vest during the grantee's employment by the Company or its subsidiaries in accordance with the provisions of the EIP, as follows:

The Tranche 1 shares will vest over a period of five years, with 20% of the stock option becoming exercisable at the end of each year. Notwithstanding the above, 100% of a grantee's outstanding and unvested Tranche 1 shares shall vest immediately upon a change of control.

The vesting schedule for Tranche 2 and Tranche 3 shares is subject to the total return of the Investors and the Investor IRR ("internal rate of return") as of an exit event, subject to the following terms and conditions: Tranche 2 shares shall become 100% vested upon an exit event if, after giving effect to any vesting of the Tranche 2 shares on a exit event, Investors' total return is greater than 200% and the Investor IRR exceeds 15%. Tranche 3 shares will be eligible to vest upon an exit event if, after giving effect to any vesting of the Tranche 2 shares and/or Tranche 3 shares on a exit event, Investors' total return is more than 200% and the Investor IRR exceeds 15%, with the amount of Tranche 3 shares vesting upon the exit event varying with the amount by which the Investors' total return exceeds 200%, as follows: 100%, if, after giving effect to any vesting of the Tranche 2 shares and/or the Tranche 3 shares on an exit event, the Total Return is equal to or greater than 300%; 0%, if, after giving effect to any vesting of the Tranche 2 shares and/or the Tranche 3 shares on an exit event, the total return is 200% or less; and if, after giving effect to any vesting of the Tranche 2 shares and/or the Tranche 3 shares on an exit event, the total return is greater than 200% and less than 300%, then the Tranche 3 shares shall vest by a percentage between 0% and 100% determined on a straight line basis.

Performance conditions that affect vesting are not reflected in estimating the fair value of an award at the grant date as those conditions are restrictions that stem from the forfeitability of instruments to which employees have not yet earned the right. Paragraph A64 of FAS 123R requires that if the vesting of an award is based on satisfying both a service and performance condition, the company must initially determine which outcomes are probable of achievement and recognize the compensation cost over the longer of the explicit or implicit service period. Since an exit event is currently not considered probable nor is the meeting the performance objectives, no compensation costs will be recognized on Tranches 2 or 3 until those events become probable. The unrecognized compensation costs of Tranches 2 and 3 in the aggregate total \$7.4 million.



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Restricted Stock activity under the 2006 EIP for 2007 and 2006 are set forth below:

	<b>Restricted Stock Available for Grant</b>	<b>Restricted Stock Outstanding Number of Shares</b>	<b>Fair Value</b>
Balance at January 1, 2006	—	—	\$ —
2006 Executive Incentive Plan shares approved	8,200,925	—	—
Restricted Stock granted December 1, 2006	(7,720,000)	7,720,000	1.43
Balance at December 31, 2006	480,925	7,720,000	1.43
Granted	(400,000)	400,000	1.43
Canceled	116,668	(116,668)	1.43
Exercised	—	—	—
Balance at December 31, 2007	<u>197,593</u>	<u>8,003,332</u>	<u>\$ 1.43</u>

The following table summarizes the information on the restricted stock granted under the EIP at December 31, 2007:

<b>Outstanding</b>				<b>Vested</b>	
<b>Fair Value</b>	<b>Number of Shares</b>	<b>Average Remaining Contractual Life (years)</b>	<b>Weighted Average Grant Date Fair Value</b>	<b>Number of Shares</b>	<b>Weighted Average Grant Date Fair Value</b>
\$1.43	8,003,332	8.88	\$ 1.43	541,279	\$ 1.43

We account for the restricted stock in accordance with SFAS 123R. Share-based compensation for 2007 and 2006 for the 2006 EIP restricted stock grants was approximately \$0.7 million and \$0.1 million, respectively. The fair value of the restricted stock granted under the 2006 EIP was \$1.43. We have estimated the fair value of 2006 EIP restricted stock grants on the grant date using a Black-Scholes option pricing model that uses the same assumptions noted above for the 2006 EIP option awards. A 13% discount was applied to the fair value determined using the Black-Scholes pricing model. This discount was determined through reference to the trading multiples of public guideline companies to recognize the lack of marketability and liquidity in our common stock.

At December 31, 2007 there was approximately \$3.1 million of unrecorded and unrecognized compensation cost related to Tranche 1 unvested restricted stock under the 2006 EIP.

#### *1996 & 2006 Stock Incentive Plans*

Effective January 1, 2006, we adopted the fair value recognition provisions of SFAS 123R, using the modified-prospective-transition method. Under that transition method, compensation cost recognized in 2006 and beyond includes: (a) compensation cost for all share-based payments granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the provisions of SFAS 123, and (b) compensation cost for all stock-based payments granted subsequent to January 1, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS 123R. Results for prior periods were not restated and there was no cumulative effect upon adoption of SFAS 123R.

During our annual stockholders meeting on May 11, 2006, the proposal to establish the 2006 Stock Incentive Plan (the “Plan”) was approved. The Plan replaced the Amended and Restated West Corporation 1996



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Stock Incentive Plan, which was scheduled to expire on December 31, 2009. In October 2006, in connection with the recapitalization we terminated the Plan. The Plan authorized the granting to our employees, consultants, directors and non-employee directors of options to purchase shares of our common stock ("Common Shares"), as well as other incentive awards based on the Common Shares. As of its effective date, awards covering a maximum of 5,000,000 Common Shares could have been granted under the Plan. The expiration date of the Plan, after which no awards could have been granted was April 1, 2016. However, the administration of the Plan generally continues in effect until all matters relating to the payment of options previously granted have been settled. Options granted under this Plan had a ten-year contractual term. Options vested and became exercisable within such period (not to exceed ten years) as determined by the Compensation Committee; however, options granted to outside directors generally vested over three years.

Immediately following the recapitalization, each stock option issued and outstanding under our 1996 Stock Incentive Plan and 2006 Stock Incentive Plan, whether or not then vested, was canceled and converted into the right to receive payment from us (subject to any applicable withholding taxes) equal to the product of the excess of \$48.75 less the respective stock option exercise price multiplied by the number of options held. Also immediately following the recapitalization, the unvested restricted shares were vested and canceled and the holders of those securities received \$48.75 per share, less applicable withholding taxes. All options had grant date exercise prices less than \$48.75. We recorded an expense of approximately \$13.6 million in relation to the acceleration of vesting of these options. Certain members of our executive officers agreed to convert ("rollover") existing vested options in exchange for new options.

Prior to the accelerated vesting as a result of the recapitalization, we recognized the cost of all share-based awards on a straight-line basis over the vesting period of the award net of estimated forfeitures. Prior to the adoption of SFAS 123R, we presented all tax benefits of deductions resulting from the exercise of stock options as operating cash flows in the Statement of Cash Flows. Beginning on January 1, 2006 we changed our cash flow presentation in accordance with SFAS 123R which requires the cash flows from the tax benefits resulting from tax deductions in excess of the compensation cost recognized for those options (excess tax benefits) to be classified as financing cash flows in the Statement of Cash Flows. The excess tax benefits for 2006 were approximately \$50.8 million.

The following table presents the activity of the stock options for the fiscal years ended December 31, 2005 and the partial year 2006 up to termination date of the plan on October 24, 2006:

	<b>Stock Option Shares</b>	<b>Weighted Average Exercise Price</b>
Outstanding at January 1, 2005	6,771,858	\$ 19.10
Granted	873,789	35.33
Canceled	(217,159)	26.77
Exercised	(1,157,323)	18.87
Outstanding at December 31, 2005	6,271,165	21.22
Granted	823,250	45.48
Canceled	(138,119)	37.38
Exercised	(978,376)	17.95
Options outstanding at the termination of the plan, at October 24, 2006	<u>5,977,920</u>	<u>\$ 24.72</u>

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The following table summarizes information about our employee stock options outstanding prior to the plan's termination:

Range of Exercise Prices	Stock Option Shares Outstanding	Weighted Average Remaining Contractual Life in Years	Weighted Average Exercise Price	Stock Option Shares Exercisable	Weighted Average Exercise Price
\$8.00 – \$13.6215	1,224,152	2.2	\$ 9.69	1,224,152	\$ 9.69
\$13.6216 – \$18.162	395,893	6.2	\$ 16.14	180,743	\$ 15.89
\$18.1621 – \$22.7025	798,250	6.4	\$ 18.83	573,461	\$ 18.86
\$22.7026 – \$27.243	1,624,029	7.1	\$ 25.14	744,910	\$ 25.39
\$27.2431 – \$31.7835	433,801	7.4	\$ 29.49	128,959	\$ 29.51
\$31.7836 – \$36.324	418,295	8.3	\$ 33.62	85,795	\$ 33.61
\$36.3241 – \$40.8645	329,500	8.9	\$ 37.72	41,188	\$ 38.05
\$40.8646 – \$48.435	754,000	9.6	\$ 46.65	—	\$ 0.00
\$8.00 – \$48.435	<u>5,977,920</u>	<u>6.4</u>	<u>\$ 24.03</u>	<u>2,979,208</u>	<u>\$ 17.70</u>

We have estimated the fair value of option awards on the grant date using a Black-Scholes option pricing model that uses the assumptions noted in the following table. Expected volatilities are based on the historical volatility of trading prices for our Common Shares. The expected life of options granted is derived from historical exercise behavior. The risk-free rate for periods within the expected life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

	2006	2005
Risk-free interest rate	4.7%	3.7%
Dividend yield	0.0%	0.0%
Expected volatility	14.3%	24.9%
Expected life (years)	2.2	3.7

The weighted average fair value per share of options granted in 2006 and 2005 was \$11.28 and \$8.76, respectively. The total intrinsic value of options exercised during 2006 and 2005 was \$26.1 million and \$23.0 million, respectively.

The following table details what the effects on net income would have been had compensation expense for stock-based awards been recorded in 2005 based on the fair value method under SFAS 123R.

	Year Ended December 31, 2005
Net Income (in thousands):	
As reported	\$ 150,349
Add: Stock-based compensation included in reported net income, net of tax	339
Deduct: Total stock based compensation expense determined under the fair value method under SFAS 123R, net of related tax benefits	(10,672)
Pro forma	<u>\$ 140,016</u>

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*Employee Stock Purchase Plan*

We maintained an Employee Stock Purchase Plan (the “Stock Purchase Plan”). The Stock Purchase Plan provided employees an opportunity to purchase Common Shares through annual offerings. Each employee who participated in any offering was granted an option to purchase as many full Common Shares as the participating employee may elect so long as the purchase price for such Common Shares did not exceed 10% of the compensation received by such employee from us during the annual offering period or 1,000 Common Shares. The purchase price was to be paid through payroll deductions. The purchase price for each Common Share was equal to 100% of the fair market value of the Common Share on the date of the grant, determined by the average of the high and low NASDAQ National Market quoted market price (\$38.045 at July 1, 2005). On the last day of the offering period, the option to purchase Common Shares became exercisable. If at the end of the offering, the fair market value of the Common Shares was less than 100% of the fair market value at the date of grant, then the options were not deemed exercised and the payroll deductions made with respect to the options were applied to the next offering unless the employee elected to have the payroll deductions withdrawn from the Stock Purchase Plan. Subsequent to June 30, 2006 this plan was suspended.

*Pre-recapitalization Restricted Stock*

Unearned restricted stock grants totaled 47,851 shares prior to the recapitalization. Prior to the adoption of SFAS 123R, we presented unearned restricted stock grants in the stockholders’ equity section of the balance sheet. Beginning on January 1, 2006 we changed our balance sheet presentation in accordance with SFAS 123R which required unearned restricted stock grants to be included in additional paid-in capital. As a result of the consummation of the recapitalization we recorded an expense of approximately \$0.5 million in relation to the acceleration of vesting of the restricted stock. Compensation expense for restricted stock recognized for the years ended 2006 and 2005 was approximately \$0.8 million and \$0.5 million, respectively.

The components of stock-based compensation expense in thousands are presented below:

	<b>Year Ended December 31,</b>		
	<b>2007</b>	<b>2006</b>	<b>2005</b>
Stock options	\$ 531	\$ 10,757	\$ —
Restricted stock	745	291	538
Employee stock purchase plan	—	47	—
Recapitalization affect on options and restricted stock	—	17,643	—
	<u>\$ 1,276</u>	<u>\$ 28,738</u>	<u>\$ 538</u>

The net income effect of stock-based-compensation expense for 2007, 2006 and 2005 was approximately \$0.5 million, \$18.2 million and \$0.3 million, respectively.

**14. COMMITMENTS AND CONTINGENCIES**

From time to time, we are subject to lawsuits and claims which arise out of our operations in the normal course of our business. West Corporation and certain of our subsidiaries are defendants in various litigation matters in the ordinary course of business, some of which involve claims for damages that are substantial in amount. We believe, except for the items discussed below for which we are currently unable to predict the outcome, the disposition of claims currently pending will not have a material adverse effect on our financial position, results of operations or cash flows.

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*Sanford v. West Corporation et al.*, No. GIC 805541, was filed February 13, 2003 in the San Diego County, California Superior Court. The original complaint alleged violations of the California Consumer Legal Remedies Act, Cal. Civ. Code §§ 1750 et seq., unlawful, fraudulent and unfair business practices in violation of Cal. Bus. & Prof. Code §§ 17200 et seq., untrue or misleading advertising in violation of Cal. Bus. & Prof. Code §§ 17500 et seq., and common law claims for conversion, unjust enrichment, fraud and deceit, and negligent misrepresentation, and sought monetary damages, including punitive damages, as well as restitution, injunctive relief and attorneys fees and costs. The complaint was brought on behalf of a purported class of persons in California who were sent a Memberworks, Inc. (“MWI”) membership kit in the mail, were charged for an MWI membership program, and were allegedly either customers of what the complaint contended was a joint venture between MWI and West Corporation or West Telemarketing Corporation (“WTC”) or wholesale customers of West Corporation or WTC.

On February 16, 2007, after receiving briefing and hearing argument on class certification, the trial court certified a class consisting of “All persons in California, who, after calling defendants West Corporation and West Telemarketing Corporation (collectively “West” or “defendants”) to inquire about or purchase another product between September 1, 1998 through July 2, 2001, were; (a) sent a membership kit in the mail; (b) charged for a MemberWorks, Inc. (“MWI”) membership program; and (c) customers of a joint venture between MWI and West or were wholesale customers of West (the “Class”). Not included in the Class are defendants and their officers, directors, employees, agents and/or affiliates.” On March 19, 2007, West and WTC filed a Petition for Writ of Mandate and Request for Stay asking the appellate court to first stay and then order reversal of the Superior Court’s class certification Order. However, this Petition was denied on June 8, 2007. Thereafter, on June 18, 2007, West and WTC filed a Petition for Review and Request for Stay in the California Supreme Court, but this Petition was denied on June 27, 2007. Discovery in the Superior Court as to the facts of the case is almost complete and expert discovery remains.

*Brandy L. Ritt, et al. v. Billy Blanks Enterprises, et al.* was filed in January 2001 in the Court of Common Pleas in Cuyahoga County, Ohio, against two of our clients. The suit, a purported class action, was amended for the third time in July 2001 and West Corporation was added as a defendant at that time. The suit, which seeks statutory, compensatory, and punitive damages as well as injunctive and other relief, alleges violations of various provisions of Ohio’s consumer protection laws, negligent misrepresentation, fraud, breach of contract, unjust enrichment and civil conspiracy in connection with the marketing of certain membership programs offered by our clients. On February 6, 2002, the court denied the plaintiffs’ motion for class certification. On July 21, 2003, the Ohio Court of Appeals reversed and remanded the case to the trial court for further proceedings. The plaintiffs filed a Fourth Amended Complaint naming West Telemarketing Corporation as an additional defendant and a renewed motion for class certification. One of the defendants, NCP Marketing Group (“NCP”), filed for bankruptcy and on July 12, 2004 removed the case to federal court. Plaintiffs filed a motion to remand the case back to state court. On August 30, 2005, the U.S. Bankruptcy Court for the District of Nevada remanded the case back to the state court in Cuyahoga County, Ohio. The Bankruptcy Court also approved a settlement between the named plaintiffs and NCP and two other defendants, Shape The Future International LLP and Integrity Global Marketing LLC. West Corporation and West Telemarketing Corporation filed motions for judgment on the pleadings and a motion for summary judgment. On March 28, 2006, the state trial court certified a class of Ohio residents. West and WTC filed a notice of appeal from that decision, and plaintiffs cross-appealed. On April 20, 2006, prior to the appeal on the class certification issue, the trial court denied West and WTC’s motion for judgment on the pleadings. The appeal was briefed and was then argued on February 26, 2007. On April 12, 2007, the Court of Appeal affirmed in part and reversed in part the trial court’s Order. The Court of Appeal ordered certification of a class of: “All residents of Ohio who, from September 1, 1998 through July 2, 2001 (a) called a toll-free number, marketed by West and MWI, to purchase any Tae-Bo product, (b) purchased a Tae-Bo product; (c) subsequently were enrolled in an MWI membership program; and (d) were charged for the

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MWI membership on their credit/debit card. Not included in the class are defendants, and their officers, directors, employees, agents, and/or affiliates.” West and WTC sought review of this ruling by the Ohio Supreme Court., however, on October 3, 2007, the Ohio Supreme Court declined to review the case. West and WTC’s summary judgment motion remains pending.

West Corporation and WTC have engaged in extensive mediation and negotiations with plaintiffs’ counsel and, as a result, believe that a final settlement may be reached that will resolve the *Sanford* and *Ritt* class actions discussed above. The settlement may involve modification of the class definitions in these actions, and would require the approval of the Court of Common Pleas in Cuyahoga County, Ohio, and the San Diego County, California Superior Court. As a result of the settlement negotiations, which transpired in the fourth quarter of 2007, West recorded a \$20.0 million accrued liability and a \$5.0 million asset for expected insurance proceeds at December 31, 2007.

*Federal Communications Commission Inquiry.* On June 22, 2007 we received a letter from the Investigations and Hearing Division of the Federal Communications Commission (FCC) Enforcement Bureau regarding registration, filing and regulatory surcharge remittance requirements applicable to traditional telephone companies. We believe that we operate as a provider of unregulated information services. Consequently, we do not believe that we are subject to the FCC or state public utility commission regulations applicable to providers of traditional telecommunications services in the U.S. and responded to the FCC’s inquiry accordingly. We believe that we exercise reasonable efforts to monitor telecommunications laws, regulations, decisions and trends and comply with any applicable legal requirements. However, if we fail to comply with any applicable government regulations, or if we are required to submit to the jurisdiction of such government authorities as a provider of traditional telecommunications services, we could be temporarily prohibited from providing portions of our services, be required to restructure portions of our services or be subject to ongoing reporting and compliance obligations, including being subject to litigation, fines, regulatory surcharge remittance requirements (past and/or future) or other penalties for any non-compliance. On October 2, 2007 the FCC entered an order in *Qwest Communications Corp. v. Farmers and Merchants Mutual Telephone Co.* determining that conference calling companies are both customers and end users. The Company believes this order supports the Company’s position and a supplemental response to the FCC’s June 22, 2007 inquiry was provided to the FCC. On January 15, 2008 the Universal Service Administrative Company’s (“USAC”) “Administrator’s Decision on Contributor Issue” concluded that InterCall’s audio bridging services are toll teleconferencing services and consequently, InterCall is required to report its revenues to USAC and pay universal service on end user telecommunications revenues. USAC’s decision ordered InterCall to submit the appropriate forms, including previously due forms, within 60 days of the administrator’s decision. On February 1, 2007 InterCall filed an appeal of the USAC decision. (In the matter of InterCall, Inc. Appeal of Decision of the UASAC and Request for Waiver, CC Docket No. 96-45). On February 5, 2007 InterCall filed a petition to stay the USAC decision. (In the matter of InterCall Inc.’s Petition for Stay of the Decision of the Universal Service Administrative Company, WCB Docket No. 96-45). On March 17, 2008 the Wireline Competition Bureau staff informed the Company and USAC by phone that InterCall need not file the appropriate forms with USAC until written instructions are received from the FCC. If such filings are required by the FCC, the Company intends to comply with the filing requirements while continuing to pursue its appeal.

*Tammy Kerce v. West Telemarketing Corporation* was filed on June 26, 2007 in the United States District Court for the Southern District of Georgia, Brunswick Division. Plaintiff, a former home agent, alleges that she was improperly classified as an independent contractor instead of an employee and is therefore entitled to minimum wage and overtime compensation. Plaintiff seeks to have the case certified as a collective action under the Fair Labor Standards Act. Plaintiff’s suit seeks statutory and compensatory damages. On December 21, 2007,

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Plaintiff filed a Motion for Conditional Certification in which she requests that the Court certify a class of all West home agents who were classified as independent contractors for the prior three years for purposes of notice and discovery. West filed its Response in Opposition to the Motion for Conditional Certification on February 11, 2008. If Plaintiff's motion is granted, individual agents will receive notice of the suit and have an opportunity to join the suit. After discovery, West will have an opportunity to seek to decertify the class before trial. It is uncertain when the Motion for Conditional Certification will be ruled on. West Corporation is currently unable to predict the outcome or reasonably estimate the possible loss, if any, or range of losses associated with this inquiry.

*Department of Labor Inquiry.* On January 18, 2008 West Corporation was contacted by the United States Department of Labor indicating that an investigation would begin relating to the classification of home agents as independent contractors. The company terminated all independent contractors in September of 2007. All home agents are currently classified as employees. West Corporation is currently unable to predict the outcome or reasonably estimate the possible outcome of the investigation.



Table of Contents**WEST CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)  
YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005****15. BUSINESS SEGMENTS**

We operate in three segments: Communication Services, Conferencing Services and Receivables Management. These segments are consistent with our management of the business and operating focus.

The Communication Services segment is comprised of dedicated agent, shared agent, automated, business-to-business services, emergency infrastructure systems and services and notification services. The Conferencing Services segment is composed of audio, web and video conferencing services. The Receivables Management segment is composed of debt purchasing and collections, contingent/third-party collections, government collections, first-party collections, commercial collections, revenue cycle management solutions and overpayment identification and claims subrogation to the insurance industry.

	<b>For the year ended December 31,</b>		
	<b>2007</b>	<b>2006</b>	<b>2005</b>
Revenue:			
Communication Services	\$ 1,094,346	\$ 1,020,242	\$ 873,975
Conferencing Services	727,831	607,506	438,613
Receivables Management	283,446	234,521	216,191
Intersegment eliminations	(6,131)	(6,231)	(4,856)
Total	<u>\$ 2,099,492</u>	<u>\$ 1,856,038</u>	<u>\$ 1,523,923</u>
Operating Income:			
Communication Services	\$ 114,754	\$ 89,065	\$ 122,076
Conferencing Services	181,673	119,437	105,793
Receivables Management	50,144	28,713	38,808
Total	<u>\$ 346,571</u>	<u>\$ 237,215</u>	<u>\$ 266,677</u>
Depreciation and Amortization (Included in Operating Income):			
Communication Services	\$ 96,810	\$ 71,056	\$ 59,683
Conferencing Services	64,477	57,042	41,480
Receivables Management	21,533	8,882	8,319
Total	<u>\$ 182,820</u>	<u>\$ 136,980</u>	<u>\$ 109,482</u>
Capital Expenditures:			
Communication Services	\$ 49,267	\$ 40,043	\$ 43,881
Conferencing Services	39,550	34,090	17,640
Receivables Management	4,788	7,206	8,274
Corporate	10,042	32,556	7,060
Total	<u>\$ 103,647</u>	<u>\$ 113,895</u>	<u>\$ 76,855</u>
	<b>As of</b>	<b>As of</b>	<b>As of</b>
	<b>December 31,</b>	<b>December 31,</b>	<b>December 31,</b>
	<b>2007</b>	<b>2006</b>	<b>2005</b>
Assets:			
Communication Services	\$ 1,085,615	\$ 933,716	\$ 360,150
Conferencing Services	859,988	835,399	749,168
Receivables Management	593,685	355,555	301,155

Corporate	307,202	411,186	88,189
Total	<u>\$ 2,846,490</u>	<u>\$ 2,535,856</u>	<u>\$ 1,498,662</u>

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YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005**

For 2007, 2006 and 2005, our largest 100 clients represented approximately 57%, 61% and 63% of total revenue. Late in 2006, AT&T, Cingular, SBC and Bell South were merged. The aggregate revenue as a percentage of our total revenue from these four entities in 2007, 2006 and 2005 were approximately 14%, 17% and 19% respectively. At December 31, 2007 these four entities represented approximately 9% of our gross receivables compared to approximately 10% at December 31, 2006.

**16. CONCENTRATION OF CREDIT RISK**

Our accounts receivable subject us to the potential for credit risk with our customers. At December 31, 2007, three customers accounted for \$38.2 million or 12.9% of gross accounts receivable, compared to \$41.6 million, or 14.6% of gross receivables at December 31, 2006. We perform ongoing credit evaluations of our customers' financial condition. We maintain an allowance for doubtful accounts for potential credit losses based upon historical trends, specific collection problems, historical write-offs, account aging and other analysis of all accounts and notes receivable. As of February 11 2008, \$27.4 million of the \$38.2 million of the December 31, 2007 gross accounts receivable, noted above had been collected.

**17. SUPPLEMENTAL CASH FLOW INFORMATION**

The following table summarizes, in thousands, supplemental information about our cash flows for the years ended December 31, 2007, 2006 and 2005:

	Years Ended December 31,		
	2007	2006	2005
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:</b>			
Cash paid for interest	\$302,545	\$ 68,775	\$13,595
Cash paid for income taxes, net of \$ 6,575 and \$6,801 for refunds in 2007 and 2006	\$ 3,424	\$ 20,987	\$71,836
<b>SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING ACTIVITIES:</b>			
Future obligation related to acquisitions	\$ —	\$ 5,100	\$ 3,400
Conversion of note payable to an equity interest in a majority owned subsidiary	\$ —	\$ —	\$10,291
<b>SUPPLEMENTAL DISCLOSURE OF NONCASH FINANCING ACTIVITIES:</b>			
Issuance of common stock exchanged in a business acquisition	\$ 11,616	\$ —	\$ —
Issuance of restricted stock	\$ —	\$ 8	\$ —
Issuance of stock from treasury reserves	\$ —	\$ —	\$ 2,697
Stock purchase obligations	\$ —	\$(170,625)	\$ —
Value of roll over shares from the Founders and management	\$ —	\$ 280,043	\$ —

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YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005****18. QUARTERLY RESULTS OF OPERATIONS (UNAUDITED)**

The following is the summary of the unaudited quarterly results of operations for the two years ended December 31, 2007 and 2006.

(Amounts in thousands)	Three Months Ended				Year Ended
	March 31, 2007	June 30, 2007	September 30, 2007 (1)	December 31, 2007 (2)	December 31, 2007
Revenue	\$508,633	\$520,186	\$ 531,098	\$ 539,575	\$ 2,099,492
Cost of services	218,985	224,306	228,309	240,789	912,389
Gross Profit	289,648	295,880	302,789	298,786	1,187,103
SG&A	193,063	206,305	217,213	223,951	840,532
Operating income	96,585	89,575	85,576	74,835	346,571
Net income (loss)	\$ 9,019	\$ 2,512	\$ 1,921	\$ (8,070)	\$ 5,382

(Amounts in thousands)	Three Months Ended				Year Ended
	March 31, 2006	June 30, 2006	September 30, 2006	December 31, 2006 (3)	December 31, 2006 (3)
Revenue	\$424,738	\$461,678	\$ 473,245	\$ 496,377	\$ 1,856,038
Cost of services	197,291	200,123	206,733	214,375	818,522
Gross Profit	227,447	261,555	266,512	282,002	1,037,516
SG&A	156,058	185,052	183,315	275,876	800,301
Operating income	71,389	76,503	83,197	6,126	237,215
Net income (loss)	\$ 41,064	\$ 37,750	\$ 42,921	\$ (52,972)	\$ 68,763

- (1) Net income in the third quarter 2007 was affected by an \$8.8 million impairment charge to fully write off the goodwill associated with a majority-owned subsidiary.
- (2) Net income in the fourth quarter 2007 was affected by an \$18.5 million of settlements, impaired purchased portfolio receivables and site closures.
- (3) Net income in the fourth quarter 2006 was affected by recapitalization expenses, accelerated share-based compensation and interest expense associated with the financing of the recapitalization aggregating approximately \$140.9 million. Further, approximately \$37.2 million of these fourth quarter expenses are estimated to be non-deductible for income tax purposes.

**19. SUBSEQUENT EVENTS**

On February 19, 2008 we announced we will be seeking to acquire Genesys (Euronext Eurolist: FR0004270270) (“Genesys”), a leading global multimedia collaboration service provider and combine its business with the business of one of our subsidiaries, InterCall, Inc. We will make a cash offer of €2.50 per ordinary share and for the American Depositary Shares (ADSs) at the U.S. dollar (“USD”) equivalent. For that purpose, West International Holdings Limited, an indirect wholly-owned subsidiary of West, filed with the French Autorité des Marchés Financiers (the “AMF”) a draft Tender Offer Prospectus (Projet de Note d’information). Genesys’ board of directors has unanimously expressed support for this project and has recommended the offer to its shareholders. The total transaction value, excluding transaction expenses, is approximately €182.9 million (approximately U.S. \$285 million) and is expected to be funded with a combination of our cash on hand (EUR and USD) and our bank credit facilities. We have secured a commitment under our existing credit facility for an incremental term loan of up to \$125 million which may be used in

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connection with the financing of the transactions contemplated by the tender offer agreement. The loan would be subject to the same covenants and would mature on the same date as the Company's other terms loans outstanding under such facility. We expect to close the transaction during the second quarter.

The transaction is to take the form of a tender offer subject to the standard procedure under applicable French laws and regulations for all Genesys shares and bonds redeemable in shares ("ORAs") and all ADSs representing ordinary shares. The offer will only be opened for acceptance once the French regulatory authority, the AMF, has granted approval. The offer will be subject to the following conditions: (i) Genesys securities tendered in the offer represent more than 66.66% of all the shares (including shares represented by ADSs) of Genesys on a fully diluted basis; and (ii) receipt of antitrust approvals in the United States, the United Kingdom and Germany. As of March 14, 2008, we have received the necessary antitrust approvals from the applicable regulatory authorities in the United States and Germany.

The draft Tender Offer Prospectus (Projet de Note d'information) was filed with the AMF on February 19, 2008.

**20. FINANCIAL INFORMATION FOR SUBSIDIARY GUARANTOR AND SUBSIDIARY NON- GUARANTOR**

In connection with the issuance of the senior notes and senior subordinated notes, West Corporation and our U.S. based wholly owned subsidiaries guaranteed, jointly, severally, fully and unconditionally, the payment of principal, premium and interest. Presented below is condensed consolidated financial information for West Corporation and our subsidiary guarantors and subsidiary non-guarantors for the periods indicated.

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**SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS**  
**(AMOUNTS IN THOUSANDS)**

	Year Ended December 31, 2007				
	Parent / Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations and Consolidating Entries	Consolidated
<b>REVENUE</b>	\$ —	\$1,826,255	\$ 335,873	\$ (62,636)	\$ 2,099,492
<b>COST OF SERVICES</b>	—	825,829	149,196	(62,636)	912,389
<b>SELLING, GENERAL AND ADMINISTRATIVE EXPENSES</b>	(1,347)	763,088	78,791	—	840,532
<b>OPERATING INCOME</b>	1,347	237,338	107,886	—	346,571
<b>OTHER INCOME (EXPENSE):</b>					
Interest Income	9,985	126	1,674	(396)	11,389
Interest Expense	(165,805)	(150,125)	(16,838)	396	(332,372)
Subsidiary Income	48,797	42,627	—	(91,424)	—
Other, net	44,558	(41,153)	(1,398)	—	2,007
Other expense	(62,465)	(148,525)	(16,562)	(91,424)	(318,976)
<b>INCOME BEFORE INCOME TAX EXPENSE AND MINORITY INTEREST</b>	(61,118)	88,813	91,324	(91,424)	27,595
<b>INCOME TAX EXPENSE (BENEFIT)</b>	(66,500)	40,955	32,359	—	6,814
<b>INCOME BEFORE MINORITY INTEREST</b>	5,382	47,858	58,965	(91,424)	20,781
<b>MINORITY INTEREST IN NET INCOME</b>	—	—	15,399	—	15,399
<b>NET INCOME</b>	<u>\$ 5,382</u>	<u>\$ 47,858</u>	<u>\$ 43,566</u>	<u>\$ (91,424)</u>	<u>\$ 5,382</u>

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**(AMOUNTS IN THOUSANDS)**

	Year Ended December 31, 2006				
	Parent / Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations and Consolidating Entries	Consolidated
<b>REVENUE</b>	\$ —	\$1,638,642	\$ 276,520	\$ (59,124)	\$1,856,038
<b>COST OF SERVICES</b>	—	757,916	119,730	(59,124)	818,522
<b>SELLING, GENERAL AND ADMINISTRATIVE EXPENSES</b>	185	740,416	59,700	—	800,301
<b>OPERATING INCOME</b>	(185)	140,310	97,090	—	237,215
<b>OTHER INCOME (EXPENSE):</b>					
Interest Income	2,793	2,143	1,145	—	6,081
Interest Expense	(670)	(84,982)	(9,152)	—	(94,804)
Subsidiary Income	29,845	37,336	—	(67,181)	—
Other, net	58,261	(55,294)	(904)	—	2,063
Other Expense	90,229	(100,797)	(8,911)	(67,181)	(86,660)
<b>INCOME BEFORE INCOME TAX EXPENSE AND MINORITY INTEREST</b>	90,044	39,513	88,179	(67,181)	150,555
<b>INCOME TAX EXPENSE</b>	21,281	10,134	34,090	—	65,505
<b>INCOME BEFORE MINORITY INTEREST</b>	68,763	29,379	54,089	(67,181)	85,050
<b>MINORITY INTEREST IN NET INCOME</b>	—	—	16,287	—	16,287
<b>NET INCOME</b>	<u>\$68,763</u>	<u>\$ 29,379</u>	<u>\$ 37,802</u>	<u>\$ (67,181)</u>	<u>\$ 68,763</u>

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**SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS**  
**(AMOUNTS IN THOUSANDS)**

Year Ended December 31, 2005					
	Parent / Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations and Consolidating Entries	Consolidated
<b>REVENUE</b>	\$ —	\$1,357,123	\$ 217,890	\$ (51,090)	\$ 1,523,923
<b>COST OF SERVICES</b>	—	644,316	94,155	(51,090)	687,381
<b>SELLING, GENERAL AND ADMINISTRATIVE EXPENSES</b>	459	524,984	44,422	—	569,865
<b>OPERATING INCOME</b>	(459)	187,823	79,313	—	266,677
<b>OTHER INCOME (EXPENSE):</b>					
Interest Income	841	181	477	—	1,499
Interest Expense	(708)	(10,129)	(4,521)	—	(15,358)
Subsidiary Income	113,771	34,175	—	(147,946)	—
Other, net	58,056	(58,832)	1,454	—	678
Other Income (Expense)	171,960	(34,605)	(2,590)	(147,946)	(13,181)
<b>INCOME BEFORE INCOME TAX EXPENSE AND MINORITY INTEREST</b>	171,501	153,218	76,723	(147,946)	253,496
<b>INCOME TAX EXPENSE</b>	21,152	39,684	26,900	—	87,736
<b>INCOME BEFORE MINORITY INTEREST</b>	150,349	113,534	49,823	(147,946)	165,760
<b>MINORITY INTEREST IN NET INCOME</b>	—	—	15,411	—	15,411
<b>NET INCOME</b>	<u>\$150,349</u>	<u>\$ 113,534</u>	<u>\$ 34,412</u>	<u>\$ (147,946)</u>	<u>\$ 150,349</u>



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**WEST CORPORATION AND SUBSIDIARIES**  
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**SUPPLEMENTAL CONDENSED BALANCE SHEET**  
**(AMOUNTS IN THOUSANDS)**

	December 31, 2007				
	<u>Parent / Issuer</u>	<u>Guarantor Subsidiaries</u>	<u>Non- Guarantor Subsidiaries</u>	<u>Eliminations and Consolidating Entries</u>	<u>Consolidated</u>
<b>ASSETS</b>					
<b>CURRENT ASSETS:</b>					
Cash and cash equivalents	\$ 87,610	\$ (3,012)	\$ 57,349	\$ —	\$ 141,947
Trust cash	—	10,358	—	—	10,358
Accounts receivable, net	—	264,946	24,534	—	289,480
Intercompany receivables	80,338	11,382	—	(91,720)	—
Portfolio receivables, current portion	—	—	77,909	—	77,909
Deferred income taxes receivable	27,815	5,903	—	—	33,718
Other current assets	2,541	37,417	4,505	—	44,463
Total current assets	198,304	326,994	164,297	(91,720)	597,875
Property and equipment, net	66,221	215,695	16,729	—	298,645
PORTFOLIO RECEIVABLES, NET OF CURRENT PORTION	—	—	132,233	—	132,233
INVESTMENT IN SUBSIDIARIES	72,697	59,683	—	(132,380)	—
GOODWILL	—	1,329,978	—	—	1,329,978
INTANGIBLES, net	—	336,349	58	—	336,407
OTHER ASSETS	122,935	27,938	479	—	151,352
<b>TOTAL ASSETS</b>	<u>\$ 460,157</u>	<u>\$2,296,637</u>	<u>\$ 313,796</u>	<u>\$ (224,100)</u>	<u>\$ 2,846,490</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)</b>					
<b>CURRENT LIABILITIES:</b>					
Accounts payable	\$ 6,645	\$ 46,256	\$ 8,078	\$ —	\$ 60,979
Intercompany payables	—	—	91,720	(91,720)	—
Accrued expenses	72,340	158,036	14,668	—	245,044
Current maturities of long-term debt	4,294	19,649	—	—	23,943
Current maturities of portfolio notes payable	—	—	77,219	—	77,219
Income taxes payable	(4,334)	2,398	4,831	—	2,895
Total current liabilities	78,945	226,339	196,516	(91,720)	410,080
PORTFOLIO NOTES PAYABLE , less current maturities	—	—	43,092	—	43,092
LONG—TERM OBLIGATIONS, less current maturities	1,521,910	1,930,527	—	—	3,452,437
DEFERRED INCOME TAXES	31,121	59,745	(92)	—	90,774
OTHER LONG-TERM LIABILITIES	38,534	8,885	104	—	47,523
MINORITY INTEREST	—	—	12,937	—	12,937
CLASS L COMMON STOCK	1,029,782	—	—	—	1,029,782
<b>TOTAL STOCKHOLDERS' EQUITY (DEFICIT)</b>	<u>(2,240,135)</u>	<u>71,141</u>	<u>61,239</u>	<u>(132,380)</u>	<u>(2,240,135)</u>

<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)</b>	<u>\$ 460,157</u>	<u>\$2,296,637</u>	<u>\$ 313,796</u>	<u>\$ (224,100)</u>	<u>\$ 2,846,490</u>
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**WEST CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SUPPLEMENTAL CONDENSED BALANCE SHEET**  
**(AMOUNTS IN THOUSANDS)**

	December 31, 2006				
	Parent / Issuer	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations and Consolidating Entries	Consolidated
<b>ASSETS</b>					
<b>CURRENT ASSETS:</b>					
Cash and cash equivalents	\$ 202,610	\$ (13,358)	\$ 25,680	\$ —	\$ 214,932
Trust cash	—	7,104	—	—	7,104
Accounts receivable, net	—	262,723	22,364	—	285,087
Intercompany receivables	95,680	—	—	(95,680)	—
Portfolio receivables, current portion	—	—	64,651	—	64,651
Deferred income taxes receivable	(192)	4,828	—	—	4,636
Other current assets	17,067	29,020	3,659	—	49,746
Total current assets	315,165	290,317	116,354	(95,680)	626,156
Property and equipment, net	66,760	209,657	18,290	—	294,707
PORTFOLIO RECEIVABLES, NET OF CURRENT PORTION	—	—	85,006	—	85,006
INVESTMENT IN SUBSIDIARIES	1,794,851	30,116	—	(1,824,967)	—
GOODWILL	—	1,186,375	—	—	1,186,375
INTANGIBLES, net	—	194,996	416	—	195,412
OTHER ASSETS	128,695	18,230	1,275	—	148,200
<b>TOTAL ASSETS</b>	<b>\$ 2,305,471</b>	<b>\$1,929,691</b>	<b>\$ 221,341</b>	<b>\$ (1,920,647)</b>	<b>\$ 2,535,856</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)</b>					
<b>CURRENT LIABILITIES:</b>					
Accounts payable	\$ 3,229	\$ 31,434	\$ 5,950	\$ —	\$ 40,613
Intercompany payables	—	32,248	63,432	(95,680)	—
Accrued expenses	243,814	116,540	15,603	—	375,957
Current maturities of long-term debt	21,000	—	—	—	21,000
Current maturities of portfolio notes payable	—	—	59,656	—	59,656
Income tax payable	39,636	(43,352)	4,076	—	360
Total current liabilities	307,679	136,870	148,717	(95,680)	497,586
PORTFOLIO NOTES PAYABLE, less current maturities	—	—	27,590	—	27,590
LONG-TERM OBLIGATIONS, less current maturities	3,179,000	—	—	—	3,179,000
DEFERRED INCOME TAXES	25,035	(6,362)	(353)	—	18,320
OTHER LONG TERM-LIABILITIES	17,655	4,949	4,355	—	26,959
MINORITY INTEREST	—	—	10,299	—	10,299
CLASS L COMMON STOCK	903,656	—	—	—	903,656
<b>TOTAL STOCKHOLDERS' EQUITY (DEFICIT)</b>	<b>(2,127,554)</b>	<b>1,794,234</b>	<b>30,733</b>	<b>(1,824,967)</b>	<b>(2,127,554)</b>

<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)</b>	<u><u>\$ 2,305,471</u></u>	<u><u>\$1,929,691</u></u>	<u><u>\$ 221,341</u></u>	<u><u>\$ (1,920,647)</u></u>	<u><u>\$ 2,535,856</u></u>
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**WEST CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS**  
**(AMOUNTS IN THOUSANDS)**

	Year Ended December 31, 2007			
	Parent / Issuer	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidated
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES:</b>	\$ —	\$ 199,127	\$ 51,605	\$ 250,732
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
Business acquisitions	—	(291,760)	—	(291,760)
Purchase of portfolio receivables	—	—	(127,412)	(127,412)
Purchase of property and equipment	(10,042)	(85,862)	(7,743)	(103,647)
Collections applied to principal of portfolio receivables	—	—	66,927	66,927
Other	—	946	—	946
Net cash provided by (used in) investing activities	(10,042)	(376,676)	(68,228)	(454,946)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>				
Proceeds from issuance of new debt	—	300,000	—	300,000
Consideration paid to shareholders in exchange for stock	(170,625)	—	—	(170,625)
Principal payments of long-term obligations	(4,297)	(19,321)	—	(23,618)
Debt issuance costs	(2,299)	—	—	(2,299)
Proceeds from stock sale and options exercised	553	—	—	553
Proceeds from issuance of portfolio notes payable	—	—	108,812	108,812
Payments of portfolio notes payable	—	—	(75,748)	(75,748)
Payments of capital lease obligations	—	(1,032)	—	(1,032)
Other	(4,772)	—	—	(4,772)
Net cash (used in) provided by financing activities	(181,440)	279,647	33,064	131,271
Intercompany	76,482	(91,752)	15,270	—
<b>EFFECT OF EXCHANGE RATES ON CASH AND CASH EQUIVALENTS</b>	—	—	(42)	(42)
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	(115,000)	10,346	31,669	(72,985)
<b>CASH AND CASH EQUIVALENTS, Beginning of period</b>	202,610	(13,358)	25,680	214,932
<b>CASH AND CASH EQUIVALENTS, End of period</b>	<u>\$ 87,610</u>	<u>\$ (3,012)</u>	<u>\$ 57,349</u>	<u>\$ 141,947</u>

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**WEST CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS**  
**(AMOUNTS IN THOUSANDS)**

	Year Ended December 31, 2006			
	Parent / Issuer	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidated
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES:</b>	\$ —	\$ 151,417	\$ 45,221	\$ 196,638
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
Business acquisitions	(538,817)	(104,873)	—	(643,690)
Purchase of portfolio receivables	—	—	(114,560)	(114,560)
Purchase of property and equipment	(32,556)	(72,098)	(9,241)	(113,895)
Collections applied to principal of portfolio receivables	—	—	59,353	59,353
Other	13	526	—	539
Net cash provided by (used in) investing activities	(571,360)	(176,445)	(64,448)	(812,253)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>				
Proceeds from issuance of new debt and bonds	3,200,000	—	—	3,200,000
Consideration paid to shareholders in exchange for stock	(2,790,911)	—	—	(2,790,911)
Consideration paid to stock optionholders in exchange for options	(119,638)	—	—	(119,638)
Proceeds from private equity sponsors	725,750	—	—	725,750
Net change in revolving credit facility	(220,000)	—	—	(220,000)
Debt issuance costs	(109,591)	—	—	(109,591)
Proceeds from stock options exercised	18,540	—	—	18,540
Excess tax benefits from stock options exercised	50,794	—	—	50,794
Proceeds from issuance of portfolio notes payable	—	—	97,871	97,871
Payments of portfolio notes payable	—	—	(51,144)	(51,144)
Payments of capital lease obligations	—	(6,313)	—	(6,313)
Other	4,485	—	—	4,485
Net cash (used in) provided by financing activities	759,429	(6,313)	46,727	799,843
Intercompany	(6,290)	20,369	(14,079)	—
<b>EFFECT OF EXCHANGE RATES ON CASH AND CASH EQUIVALENTS</b>	—	—	(131)	(131)
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	181,779	(10,972)	13,290	184,097
<b>CASH AND CASH EQUIVALENTS, Beginning of period</b>	20,831	(2,386)	12,390	30,835
<b>CASH AND CASH EQUIVALENTS, End of period</b>	<u>\$ 202,610</u>	<u>\$ (13,358)</u>	<u>\$ 25,680</u>	<u>\$ 214,932</u>

- 10.03      Registration Rights Agreement, dated as of October 24, 2006, among West Corporation, the Guarantors Signatory thereto and Deutsche Bank Securities Inc., Lehman Brothers Inc., Banc of America Securities LLC, Wachovia Capital Markets, LLC and GE Capital Markets, Inc., with respect to the 9 1/2% senior notes due 2014 (incorporated by reference to Exhibit 4.3 to Form 10-Q filed on November 9, 2006)

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**WEST CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS**  
**(AMOUNTS IN THOUSANDS)**

	Year Ended December 31, 2005			
	Parent / Issuer	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidated
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES:</b>	\$ —	\$ 234,497	\$ 41,817	\$ 276,314
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
Business acquisitions	—	(208,785)	(860)	(209,645)
Purchase of portfolio receivables	—	—	(75,302)	(75,302)
Purchase of property and equipment	(7,060)	(64,496)	(5,299)	(76,855)
Collections applied to principal of portfolio receivables	—	—	64,395	64,395
Other	253	—	—	253
Net cash provided by (used in) investing activities	(6,807)	(273,281)	(17,066)	(297,154)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>				
Net change in revolving credit facility	(10,000)	—	—	(10,000)
Proceeds from stock options exercised	21,175	—	—	21,175
Proceeds from issuance of portfolio notes payable	—	—	66,765	66,765
Payments of portfolio notes payable	—	—	(54,743)	(54,743)
Net cash (used in) provided by financing activities	11,175	—	12,022	23,197
Intercompany	2,903	38,312	(41,215)	—
<b>EFFECT OF EXCHANGE RATES ON CASH AND CASH EQUIVALENTS</b>	—	—	148	148
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	7,271	(472)	(4,294)	2,505
<b>CASH AND CASH EQUIVALENTS, Beginning of period</b>	13,560	(1,914)	16,684	28,330
<b>CASH AND CASH EQUIVALENTS, End of period</b>	<u>\$ 20,831</u>	<u>\$ (2,386)</u>	<u>\$ 12,390</u>	<u>\$ 30,835</u>



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**WEST CORPORATION AND SUBSIDIARIES  
CONSOLIDATED VALUATION ACCOUNTS  
THREE YEARS ENDED DECEMBER 31, 2007**

<b>Description (amounts in thousands)</b>	<b>Balance Beginning of Year</b>	<b>Reserves Obtained with Acquisitions</b>	<b>Additions - Charged (Credited) to Cost and Expenses</b>	<b>Deductions - Amounts Charged- Off</b>	<b>Balance End of Year</b>
December 31, 2007—Allowance for doubtful accounts—Accounts receivable	\$ 8,543	\$ 528	\$ 892	\$ 3,492	\$ 6,471
December 31, 2006—Allowance for doubtful accounts—Accounts receivable	\$ 10,489	\$ 230	\$ (583)	\$ 1,593	\$ 8,543
December 31, 2005—Allowance for doubtful accounts—Accounts receivable	\$ 10,022	\$ —	\$ 2,803	\$ 2,336	\$ 10,489

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Table of Contents**EXHIBIT INDEX**

Exhibits identified in parentheses below, on file with the SEC are incorporated by reference into this report.

<b><u>Exhibit Number</u></b>	<b><u>Description</u></b>	<b><u>Sequential Page Number</u></b>
2.01	Purchase Agreement, dated as of July 23, 2002, by and among the Company, Attention, LLC, the sellers and the sellers' representative named therein (incorporated by reference to Exhibit 2.1 to Form 8-K dated August 2, 2002)	*
2.02	Agreement and Plan of Merger, dated as of March 27, 2003, by and among West Corporation, Dialing Acquisition Corp., ITC Holding Company, Inc. and, for purposes of Sections 3.6, 4.1 and 8.13 and Articles 11 and 12 only, the Stockholder Representative (incorporated by reference to Exhibit 2.1 to Form 8-K dated April 1, 2003)	*
2.03	Purchase Agreement, dated as of July 22, 2004, by and among Worldwide Asset Management, LLC; National Asset Management Enterprises, Inc.; Worldwide Asset Collections, LLC; Worldwide Asset Purchasing, LLC; BuyDebtCo LLC; The Debt Depot, LLC; Worldwide Assets, Inc., Frank J. Hanna Jr., Darrell T. Hanna, West Corporation and West Receivable Services, Inc. (incorporated by reference to Exhibit 2.1 to Current Report on Form 8-K filed on August 9, 2004)	*
2.04	Purchase Agreement, dated as of July 22, 2004, by and among Asset Direct Mortgage, LLC, Frank J. Hanna, Jr., Darrell T. Hanna and West Corporation. (incorporated by reference to Exhibit 2.2 to Current Report on Form 8-K filed on August 9, 2004)	*
2.05	Asset Purchase Agreement, dated as of May 9, 2005, among InterCall, Inc., Sprint Communications Company L.P. and Sprint Corporation, solely with respect to certain sections thereof (incorporated by reference to Exhibit 2.1 to Current Report on Form 8-K filed on June 9, 2005)	*
2.06	Agreement and Plan Merger, dated January 29, 2006, by and among West Corporation, West International Corp. and Intrado Inc. (incorporated by reference to Exhibit 2.06 to Form 10-K filed February 24, 2006)	*
2.07	Agreement and Plan Merger, dated February 6, 2006, by and among Raindance Communications, Inc., West Corporation and Rockies Acquisition Corporation (incorporated by reference to Exhibit 2.07 to Form 10-K filed February 24, 2006)	*
3.01	Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1 to Form 8-K dated October 30, 2006)	*
3.02	Amended and Restated By-Laws of the Company (incorporated by reference to Exhibit 3.2 to Form 8-K dated October 30, 2006)	*
10.01	Indenture, dated as of October 24, 2006, among West Corporation, the Guarantors named on the Signature Pages thereto and The Bank of New York, as Trustee, with respect to the 9 1/2% senior notes due 2014 (incorporated by reference to Exhibit 4.1 to Form 10-Q filed on November 9, 2006)	*
10.02	Indenture, dated as of October 24, 2006, among West Corporation, the Guarantors named on the Signature Pages thereto and The Bank of New York, as Trustee, with respect to the 11% senior subordinated notes due 2016 (incorporated by reference to Exhibit 4.2 to Form 10-Q filed on November 9, 2006)	*

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<u>Exhibit Number</u>	<u>Description</u>	<u>Sequential Page Number</u>
10.04	Registration Rights Agreement, dated as of October 24, 2006, among West Corporation, the Guarantors Signatory thereto and Deutsche Bank Securities Inc., Lehman Brothers Inc., Banc of America Securities LLC, Wachovia Capital Markets, LLC and GE Capital Markets, Inc., with respect to the 11% senior subordinated notes due 2016 (incorporated by reference to Exhibit 4.4 to Form 10-Q filed on November 9, 2006)	*
10.05	Lease, dated September 1, 1994, by and between West Telemarketing Corporation and 99-Maple Partnership (Amendment No. 1) dated December 10, 2003 (incorporated by reference to Exhibit 10.07 to Form 10-K filed February 24, 2006)	*
10.06	Employment Agreement between the Company and Thomas B. Barker dated January 1, 1999, as amended January 28, 2008 (incorporated by reference to Exhibit 10.06 to Form 10-K filed March 17, 2008) (1)	**
10.07	Employment Agreement between the Company and Paul M. Mendlik dated November 4, 2002, as amended January 28, 2008 (incorporated by reference to Exhibit 10.07 to Form 10-K filed March 17, 2008) (1)	**
10.08	Employment Agreement between the Company and Nancee R. Berger, dated January 1, 1999, as amended January 28, 2008 (incorporated by reference to Exhibit 10.08 to Form 10-K filed March 17, 2008) (1)	**
10.09	Employment Agreement between the Company and Steven M. Stangl dated January 1, 1999, as amended January 28, 2008 (incorporated by reference to Exhibit 10.09 to Form 10-K filed March 17, 2008) (1)	**
10.10	Employment Agreement between the Company and Joseph Scott Etzler, dated May 7, 2003, as amended January 28, 2008 (incorporated by reference to Exhibit 10.10 to Form 10-K filed March 17, 2008) (1)	**
10.11	Registration Rights and Coordination Agreement, dated as of October 24, 2006, among West Corporation, THL Investors, Quadrangle Investors, Other Investors, Founders and Managers named therein (incorporated by reference to Exhibit 4.5 to Form 10-Q filed on November 9, 2006)	*
10.12	Credit Agreement, dated as of October 24, 2006, among West Corporation, as Borrower, The Lenders Party thereto, Lehman Commercial Paper Inc., as Administrative Agent and Swing Line Lender, Deutsche Bank Securities Inc. and Bank of America, N.A., as Syndication Agents, and Wachovia Bank, National Association and General Electric Capital Corporation, as Co-Documentation Agents, Lehman Brothers Inc. and Deutsche Bank Securities Inc., as Joint Lead Arrangers and Lehman Brothers Inc., Deutsche Bank Securities Inc. and Banc of America Securities LLC, as Joint Bookrunners (incorporated by reference to Exhibit 10.1 to Form 10-Q filed on November 9, 2006)	*
10.13	Guarantee Agreement, dated as of October 24, 2006, among The Guarantors identified therein and Lehman Commercial Paper Inc., as Administrative Agent (incorporated by reference to Exhibit 10.2 to Form 10-Q filed on November 9, 2006)	*
10.14	Amendment No. 1, dated as of February 14, 2007, by and among West, certain domestic subsidiaries of West and Lehman Commercial Paper Inc. ("Lehman"), as Administrative Agent, to the Credit Agreement dated as of October 24, 2006 between West, Lehman and the various lenders party thereto, as lenders (incorporated by reference to Exhibit 10.1 to Form 8-K dated February 20, 2007)	*

- 10.15 Amendment No. 2, dated as of May 11, 2007, by and among West, Omnium Worldwide, Inc., as borrower and guarantor, and Lehman Commercial Paper, Inc. ("Lehman"), as Administrative Agent, to the Credit Agreement dated as of October 24, 2006 between West, Lehman and the various other lenders party thereto, as lenders (incorporated by reference to Exhibit 10.1 to Form 8-K dated May 15, 2007)

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<b>Exhibit Number</b>	<b>Description</b>	<b>Sequential Page Number</b>
10.16	West Corporation Nonqualified Deferred Compensation Plan (incorporated by reference to Annex B to Schedule 14A filed April 10, 2003) (1)	*
10.17	Security Agreement, dated as of October 24, 2006, among West Corporation, The Other Grantors Identified therein and Lehman Commercial Paper Inc., as Administrative Agent (incorporated by reference to Exhibit 10.3 to Form 10-Q filed on November 9, 2006)	*
10.18	Intellectual Property Security Agreement, dated as of October 24, 2006, among West Corporation, The Other Grantors Identified therein and Lehman Commercial Paper Inc., as Administrative Agent (incorporated by reference to Exhibit 10.4 to Form 10-Q filed on November 9, 2006)	*
10.19	Deed of Trust, Assignment of Leases and Rents, Security Agreement and Financing Statement, dated October 24, 2006, from West Corporation, as Trustor to Chicago Title Insurance Company, as Trustee and Lehman Commercial Paper Inc., as Beneficiary (incorporated by reference to Exhibit 10.5 to Form 10-Q filed on November 9, 2006)	*
10.20	Deed of Trust, Assignment of Leases and Rents, Security Agreement and Financing Statement, dated October 24, 2006, from West Business Services, LP to Lehman Commercial Paper Inc. (incorporated by reference to Exhibit 10.6 to Form 10-Q filed on November 9, 2006)	*
10.21	Mortgage, Assignment of Leases and Rents, Security Agreement and Financing Statement, dated October 24, 2006, from West Telemarketing, LP to Lehman Commercial Paper Inc. . (incorporated by reference to Exhibit 10.7 to Form 10-Q filed on November 9, 2006)	*
10.22	Management Agreement, dated as of October 24, 2006, among Omaha Acquisition Corp., West Corporation, Quadrangle Advisors II LLC, and THL Managers VI, LLC (incorporated by reference to Exhibit 10.8 to Form 10-Q filed on November 9, 2006)	*
10.23	Founders Agreement, dated October 24, 2006, among West Corporation, Gary L. West and Mary E. West (incorporated by reference to Exhibit 10.9 to Form 10-Q filed on November 9, 2006)	*
10.24	Stockholder Agreement, dated as of October 24, 2006, among West Corporation, THL Investors, Quadrangle Investors, Other Investors, Founders and Managers named therein (incorporated by reference to Exhibit 10.10 to Form 10-Q filed on November 9, 2006)	*
10.25	Form of Rollover Agreement (incorporated by reference to Exhibit 10.11 to Form 10-Q filed on November 9, 2006)	*
10.26	West Corporation 2006 Executive Incentive Plan (incorporated by reference to Exhibit 10.12 to Form 10-Q filed on November 9, 2006) (1)	*
10.27	Form of West Corporation Restricted Stock Award and Special Bonus Agreement (incorporated by reference to Exhibit 10.13 to Form 10-Q filed on November 9, 2006) (1)	*
10.28	Form of Option Agreement (incorporated by reference to Exhibit 10.14 to Form 10-Q filed on November 9, 2006) (1)	*
10.29	Form of Rollover Option Grant Agreement (incorporated by reference to Exhibit 10.15 to Form 10-Q filed on November 9, 2006) (1)	*

10.30	West Corporation Nonqualified Deferred Compensation Plan (incorporated by reference to Exhibit 10.16 to Form 10-Q filed on November 9, 2006) (1)	*
10.31	West Corporation Executive Retirement Savings Plan Amended and Restated Effective January 1, 2005 (incorporated by reference to Exhibit 10.33 to Form 10-K filed on February 28, 2007) (1)	*

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<b>Exhibit Number</b>	<b>Description</b>	<b>Sequential Page Number</b>
10.32	Amendment One West Corporation Executive Retirement Savings Plan (incorporated by reference to Exhibit 10.34 to Form 10-K filed on February 28, 2007) (1)	*
10.33	Amendment Two West Corporation Executive Retirement Savings Plan (incorporated by reference to Exhibit 10.35 to Form 10-K filed on February 28, 2007) (1)	*
10.34	Form of Change in Control Severance Agreement (incorporated by reference to Exhibit 10.1 to Form 8-K dated June 5, 2006) (1)	*
10.35	Senior Management Transaction Bonus Plan (incorporated by reference to Exhibit 10.2 to Form 8-K dated June 5, 2006) (1)	*
10.36	Senior Management Retention Plan (incorporated by reference to Exhibit 10.3 to Form 8-K dated June 5, 2006) (1)	*
10.37	Voting Agreement (incorporated by reference to Exhibit 99.2 to Form 8-K dated June 5, 2006)	*
10.38	Supplemental Indenture, dated as of March 16, 2007, by and among CenterPost Communications, Inc., TeleVox Software, Incorporated, West At Home, LLC and The Bank of New York, to the Indenture, dated as of October 24, 2006, by and among West Corporation, the guarantors named therein and The Bank of New York, with respect to West Corporation's \$650.0 million aggregate principal amount of 9 1/2% senior notes due October 15, 2014 (incorporated by reference to Exhibit 99.1 to Form 8-K filed on March 30, 2007)	*
10.39	Supplemental Indenture, dated as of March 16, 2007, by and among CenterPost Communications, Inc., TeleVox Software, Incorporated, West At Home, LLC and The Bank of New York, to the Indenture, dated as of October 24, 2006, by and among West Corporation, the guarantors named therein and The Bank of New York, with respect to West Corporation's \$450.0 million aggregate principal amount of 11% senior subordinated notes due October 15, 2016. (incorporated by reference to Exhibit 99.2 to Form 8-K filed on March 30, 2007)	*
10.40	Supplemental Indenture, dated as of March 30, 2007, by and among SmartTalk, Inc. and The Bank of New York, to the Indenture, dated as of October 24, 2006, by and among West Corporation, the guarantors named therein and The Bank of New York, with respect to West Corporation's \$650.0 million aggregate principal amount of 9 1/2% senior notes due October 15, 2014 (incorporated by reference to Exhibit 99.3 to Form 8-K filed on March 30, 2007)	*
10.41	Supplemental Indenture, dated as of March 30, 2007, by and among SmartTalk, Inc. and The Bank of New York, to the Indenture, dated as of October 24, 2006, by and among West Corporation, the guarantors named therein and The Bank of New York, with respect to West Corporation's \$450.0 million aggregate principal amount of 11% senior subordinated notes due October 15, 2016 (incorporated by reference to Exhibit 99.4 to Form 8-K filed on March 30, 2007)	*
10.42	Separation Agreement dated September 27, 2007 between West Corporation and Robert E. Johnson (incorporated by reference to Exhibit 10.42 to Form 10-K dated March 17, 2008)(1)	**
21.01	Subsidiaries	**
31.01	Certification pursuant to 15 U.S.C. section 7241 as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002	**

31.02 Certification pursuant to 15 U.S.C. section 7241 as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002

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<u>Exhibit Number</u>	<u>Description</u>	<u>Sequential Page Number</u>
32.01	Certification pursuant to 18 U.S.C. section 1350 as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002	**
32.02	Certification pursuant to 18 U.S.C. section 1350 as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002	**
<hr/>		
* Indicates that the page number for such item is not applicable.		
** Filed herewith		
(1) Indicates management contract or compensation plan or arrangement.		

Intrado Communications Inc.

Exhibit 11

Documentation to Support the Applicant's Cash and Funding Sources

See Exhibit 10

Intrado Communications Inc.

Exhibit 12

Technical and Managerial Expertise

See attached resumes

**George Heinrichs, President**

George Heinrichs is Co-founder of Intrado Inc.<sup>1</sup> and President of Intrado Inc. and Intrado Comm. A recognized emergency services expert, Mr. Heinrichs has played a key role in the evolution of the nation's 9-1-1 network and continues to influence 9-1-1 public policy. For his sustained support and leadership as well as his contributions to public safety and communications, Mr. Heinrichs has received numerous awards, including the National Emergency Number Association (NENA) William H. Stanton Nation 9-1-1 Service Award, the NENA President's Award and the Denver Telecom Professional Executive of the Year. In 2005, Mr. Heinrichs received the Ernst & Young Entrepreneur of the Year Award for Technology.

**Stephen Meer, Chief Technology Officer**

Stephen Meer is the Co-founder of Intrado Inc. and Chief Technology Officer of Intrado Inc and Intrado Comm. He is also actively involved with the development of 9-1-1 public policy and is a valued advisor to government and industry organizations such as the FCC, the National Emergency Number Association (NENA), and the U.S. Department of Transportation. Mr. Meer is a charter-certified Emergency Number Professional (ENP), RCA Fellow, and an active member of NENA, APCO International, the Institute of Electrical and Electronics Engineers (IEEE) and the National Sheriff's Association. In 2005, Mr. Meer received the Ernst & Young Entrepreneur of the Year Award for Technology.

**Craig W. Donaldson, Senior Vice President, Regulatory and Government Affairs**

Craig W. Donaldson is the Senior Vice President of Regulatory and Government Affairs for Intrado Inc. and Intrado Communications Inc. and is responsible for the development of the Company's telecommunications-related policies that are advocated in state and federal forums.

Mr. Donaldson joined Intrado Inc. in 1997 and served as Intrado Inc.'s General Counsel until the Company was acquired by West Corporation in April 2006. Before joining Intrado Inc. Mr. Donaldson practiced law for ten years with an emphasis on trials and appeals and represented clients primarily in the media and telecommunications industries. Prior to that, he worked at AT&T for six years and served for one year on the Colorado Commission Government Productivity under former Governor Roy Romer. Mr. Donaldson currently serves on the Advisory Board for the University of Colorado's Silicon Flatirons Telecommunications Program and on the Board of ATIS (Alliance for Telecommunications Industry Solutions).

<sup>1</sup> Intrado Inc. was formerly known as SCC Communications

**Mary Hester, Executive Vice President**

Mary Hester is the executive vice president of Intrado with responsibility for managing overall company operations, strategic planning and financial performance.

Prior to assuming her current assignment, Ms. Hester was senior vice president of business operations for Intrado where she led Intrado teams responsible for sales and delivery of Intrado 9-1-1 services to telecommunications carriers and public safety agencies in North America serving over 350 million subscribers. Under her leadership, Intrado greatly expanded its footprint in emergency communications with the introduction of new 9-1-1 initiatives and products for public safety. She also strengthened Intrado's relationships with Incumbent Local Exchange Carriers, VoIP carriers and direct customers.

Ms. Hester has an extensive public safety background that began with a 15-year career with the Boulder Regional Communications Center. Ms. Hester is a member of the National Emergency Number Association, and has received numerous civic awards for her dedication to public safety.

**Tim Jenkins – Vice President, Delivery Operations**

Tim Jenkins is Vice President of Delivery Operations for the Advanced Service Provider Division. In this role, Mr. Jenkins is responsible for customer implementation and support for Intrado's Advanced 9-1-1 services. He is also responsible for the development and maintenance of processes that support customers.

Prior to joining the Advanced Service Provider Division, Tim was Vice President and General Manager of Intrado's Wireless and ILEC business units. In this role, his team was responsible for total customer service delivery and customer satisfaction.

Before joining Intrado, Tim spent 15 years at Ameritech and SBC Communications, holding a variety of management positions in public safety customer support, computer systems administration, and telephone installation and maintenance organizations. Tim's 20 years of telecommunications experience include extensive 9-1-1 system planning, development, and implementation, in addition to extensive experience in wireless telecommunications and standardization of telecommunications processes.

### **Jay Neilson - Director of Network System Operations**

In his position as Director of Network System Operations of Intrado Comm, Mr. Neilson is responsible for the Network Operations Center (service and repair activities) and the Emergency Call Relay Center. Both of these centers are manned 24/7. In addition, the Product Support Group and the Network System engineers report to him. Mr. Neilson also manages network change of control notification, a process that must be undertaken to notify the appropriate PSAP contact staff every time Intrado or another vendor makes a change in its processes or equipment.

Mr. Neilson has 20 years experience in the telecom industry. His career began when he was a central office technician for Western Telecommunications, a long distance provider (using microwave technology) a voice and data provider. He then became a research and development engineer with Kansas Cellular (known as "Kinnet") where he was involved with cellular, fiber optic and SONET communication technologies. While at Kinnet, he had responsibility for maintaining three DMS switches (models 100, 250 and 500) and he conducted studies involving local multipoint distribution services ("LMDS") and served as a beta tester for a LMDS product. Thereafter, prior to joining Intrado Comm, Mr. Neilson was associated with Level 3 where he was in charge of operations engineering. At Level 3, engineers who were responsible for VoIP operations and engineers responsible for SS7 activities reported to him.

### **Michael Nelson -Vice President of Software Engineering**

Mr. Nelson has more than 26 years of experience in software development. He is responsible for software development and forward looking architectures for Intrado Communications Inc. service offerings and software products. He has extensive telecommunications and information technology experience in product development involving call processing, large databases, GIS functionality, client server system architecture and monitoring and alarming systems. Mr. Nelson holds six patents related to emergency call services.

Prior to joining the Intrado family of companies, Mr. Nelson held senior positions in software development at Qwest and U S WEST, including senior director of network systems where he managed software development organizations related to telephony network design and operations. Mr. Nelson was a member of the technical staff at AT&T Bell Laboratories after earning a Master of Science degree in computer science from the University of Southern California and a bachelor's degree in computer science from Northern Arizona University. Mr. Nelson has been an active participant in American National Standards development bodies and was a member of the FCC NRIC study of next generation 9-1-1 services.

Intrado Communications Inc.

Exhibit 12

Technical and Managerial Expertise (Continued)

---

**Carey F. Spence-Lenss, ENP -Vice President, Regulatory and Government Affairs**

Carey F. Spence-Lenss is the Vice President of Regulatory Affairs for Intrado Communications Inc. and is responsible for the company's regulatory, legislative, and policies initiatives. Ms. Spence-Lenss was a founding member of the NENA Emergency Number Professional program and served as an officer on the Texas Emergency Number Association. She is an active member of the National Association of 9-1-1 State Administrators ("NASNA"), Association of Public Safety Communications ("APCO"), National Emergency Number Association ("NENA") and served on several national committees and conference planning, and the National Conference of State Legislators. From 1989 to 2003, she held various management positions at the Texas Commission on State Emergency Telecommunications, including Deputy Director from 1998 to 2003, and is a graduate of the State of Texas Governor's Executive Management School. At Intrado Comm, she leads a team of 9-1-1 professionals throughout the United States who provide support and information to 9-1-1 stakeholders, namely State Agencies and Public Safety Answering Points ("PSAPs"), related to state legislative/statutory, administrative rules and tariffs, and cost recovery.

**Thomas W. Hicks, Director-Carrier Relations**

Thomas W. Hicks is Intrado Comm's Director - Carrier Relations and has nearly 40 years of experience in telecommunications. Mr. Hicks oversees regulatory and technical affairs involving other carriers, including wireline and VoIP interconnection. Mr. Hicks is active in 9-1-1 industry standards bodies, including leading the ATIS-ESIF Emergency Call and Data Routing subcommittee focused on the development of network interoperability and technology integration standards related to emergency call and data routing components. He also participates as a 9-1-1 subject matter expert for ATIS-ESIF on the North American Numbering Council (NANC) Pseudo-ANI (pANI) Issues Management Group for development of pANI Administration Guidelines. He is a recipient of the NENA Lifetime Membership Award for contributing to and leading industry and association efforts that led to the creation of FCC Docket 94-102 (wireless E9-1-1 order) and for establishing and leading the NENA Technical Standards organization.

**Eric Sorensen, Director - Regulatory Compliance**

Eric Sorensen, who has more than 15 years of telecommunications experience with an ILEC, oversees all state and federal regulatory compliance for Intrado Comm. During his tenure, he served as the Company's Director, International Market Development and was responsible for all operations of Intrado's services in the State of Texas, including the implementation, delivery, maintenance, and billing of E9-1-1 database services. Mr. Sorensen was also instrumental in the development of innovative E9-1-1 services and led Intrado's contribution to the successful conclusion of six wireless 9-1-1 technology demonstrations, including both Phase One and Phase Two services. He is the former Product Management Director for 9-1-1 and emergency services at AT&T in the Pacific Bell territory. In this role, Mr. Sorensen was instrumental in leading the effort that brought E9-1-1 service to Pacific Bell subscribers statewide. He has served as the Western Regional Vice President of NENA and as a Board member for the Colorado NENA chapter.

**Bob Currier, ENP -Manager -Government Affairs**

Bob Currier coordinates with the public safety community on Enhanced 9-1-1 deployment issues; presents educational programs at local, state and regional levels; and assists in the deployment of Enhanced 9-1-1 services to PSAPs and government programs across the Great Lakes region and throughout the northern east coast. Mr. Currier is currently the North Central Regional Director of NENA; a member of the NENA Finance and Operations Committee; and has served in many positions on the Michigan Chapter of NENA and APCO Executive Boards. He is a state-certified fire training instructor for the St. Clair County Fire and Emergency Service Training Institute, and an instructor for the NENA Educational Advisory Board. He was recognized by his peers in Michigan for his outstanding service to 9-1-1 and public safety; he received the Meritorious Service Award from the Port Huron Police Department for his efforts in implementing 9-1-1 services in St. Clair County; and he was honored as Intrado Communications Inc. Employee of the Month for his dedication to serving the public safety community.



Intrado Communications Inc.

Exhibit 13

Names, Addresses, and Phone Numbers of Officers

Intrado Communications Inc.

Exhibit 13

Names, Addresses, and Phone Numbers of Officers

---

George Heinrich	President
Craig W. Donaldson	Senior Vice President - Regulatory Affairs
Paul Mendlik	Treasurer
Mary West	Secretary

All officers are located at:

Intrado Communications Inc.  
1601 Dry Creek Drive  
Longmont, CO 80503  
720.494.5800

Intrado Communications Inc. is wholly owned by Intrado Inc. which in turn is a wholly owned subsidiary of West Corporation – a public consortium which files financial reports with the Securities and Exchange Commission. The names of West corporate officers and contact information is found below:

Thomas Barker	Chief Executive Officer and Director
Nancee Berger	Chief Operating Officer and President
Paul Mendlik	Chief Financial Officer, Treasurer and Executive VP – Finance
Mike Sturgeon	Executive Vice President – Sales and Marketing
Mark Lavin	Chief Administrative Officer and Executive VP – Corporate Services
Dave Mussman	Executive Vice President, General Counsel and Secretary

West Corporation officers are located at:

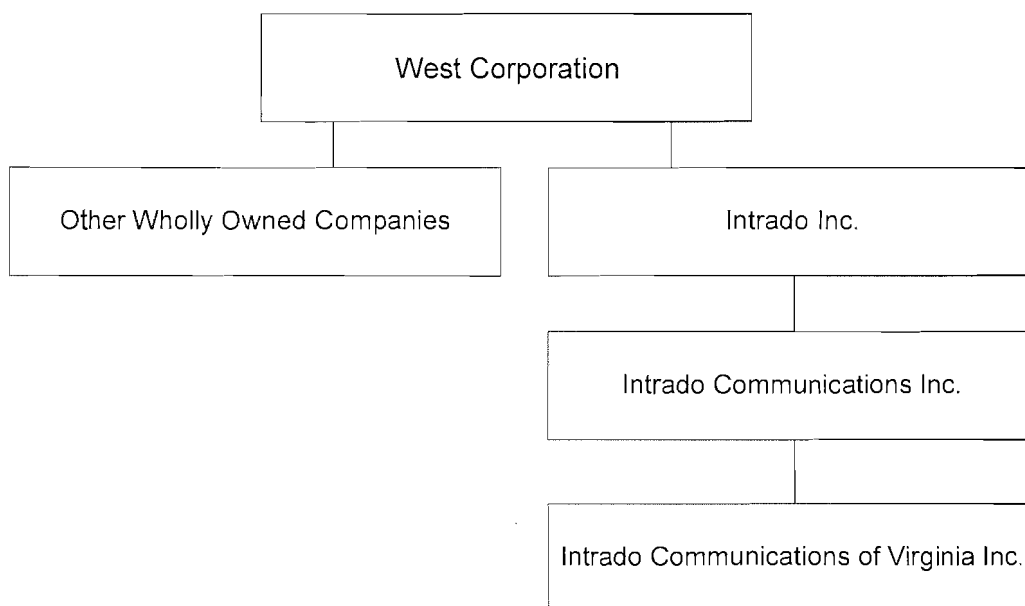
West Corporation  
11808 Miracle Hills Drive  
Omaha, NE 68154  
800.232.0900

# Intrado Communications Inc.

## Exhibit 14

### Corporate Structure and Ownership

Intrado Communications Inc. is wholly owned by Intrado Inc. Intrado Inc. is a wholly owned subsidiary of West Corporation, a public consortium.



Intrado Communications Inc.

Exhibit 15

Information Regarding Similar Operations in Other States

Intrado Communications Inc.

Exhibit 15

Information Regarding Similar Operations in Other States

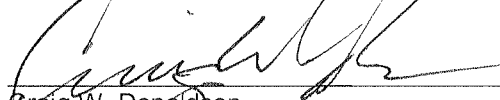
Intrado Communications Inc. is certificated to provide local exchange services in 38 states and holds emergency services telecommunications authority in two states (Colorado and Ohio). To date the Company has not provided local exchange services directly to end users. However, the Company fully intends to utilize its existing authority in the various states to begin implementation of its local exchange services for public safety, government agencies, and other business customers.

Intrado Communications Inc.

Exhibit 16

Verification of Maintenance of Telephone Records

I, Craig W. Donaldson, Senior Vice President – Regulatory Affairs for Intrado Communications Inc., verify that Intrado Communications Inc. will maintain its local telephony records in accordance with Generally Accepted Accounting Principles ("GAAP"), as required by O.A.C. 4901:1-6-10(D)(4), adopted pursuant to PUCO Case No. 06-1345-TP-ORD.

  
\_\_\_\_\_  
Craig W. Donaldson  
Senior Vice President – Regulatory Affairs

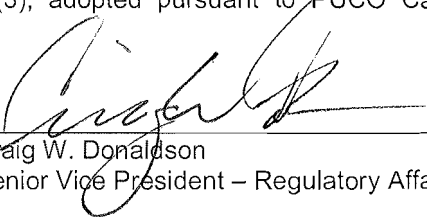
11-25-08  
Date

Intrado Communications Inc.

Exhibit 17

Verification of Compliance with Affiliate Transaction Requirements

I, Craig W. Donaldson, Senior Vice President – Regulatory Affairs for Intrado Communications Inc., verify that Intrado Communications Inc. will comply with all Affiliate Transaction Requirements set forth in O.A.C. 4901:1-6-10(D)(3), adopted pursuant to PUCO Case No. 06-1345-TP-ORD.

  
\_\_\_\_\_  
Craig W. Donaldson  
Senior Vice President – Regulatory Affairs

11-25-08  
Date

Intrado Communications Inc.

Exhibit 18

Explanation of Interconnection Agreements



## EXHIBIT 18

### Explanation of Interconnection Negotiation and Arbitration Requests Pursuant to 1996 TRA Sections 251 and 252

Intrado Communications Inc. (Intrado Comm) does not have an approved interconnection agreement (ICA) with any providers in Ohio at this time, although it has submitted ICAs with Embarq and Cincinnati Bell for approval. Below is the status of negotiations and/or arbitrations with AT&T Ohio, Cincinnati Bell Telephone Company, United Telephone Company of Ohio dba Embarq, Verizon North, and Windstream:

Company Name	Date 251 Negotiations Requested	Date of Request for Arbitration	Current Status
AT&T	5/18/2007	12/21/2007; Case No. 07-1280-TP-ARB	Arbitration hearings held 10/17/08; Commission award pending.
Cincinnati Bell	5/18/2007	4/21/2008; Case No. 08-537-TP-ARB	Arbitration hearings held 7/29/08. Commission award released 10/8/08. Petition for rehearing filed 11/7/08. Interconnection Agreement (ICA) that conforms with rulings of arbitration award jointly submitted by parties on 11/7/08.
Embarq	5/18/2007	11/28/2007; Case No. 07-1216-TP-ARB	Arbitration hearings held 5/27/08. Commission award released 9/24/08. Petition for rehearing filed 10/24/08. Interconnection Agreement (ICA) that conforms with rulings of arbitration award jointly submitted by parties on 10/24/08.
Verizon	5/18/2007	3/5/2008; Case No. 08-198-TP-ARB	Arbitration hearings scheduled for 1/9/09.
Windstream-Alltel	7/13/2007	N/A	Intrado Comm is currently negotiating with Windstream regarding terms of a footprint-wide ICA.

**intrado<sup>®</sup>**  
COMMUNICATIONS INC.

May 18, 2007

**VIA CERTIFIED MAIL**

AT&T Contract Management  
311 S Akard  
Four AT&T Plaza, 9<sup>th</sup> floor  
Dallas, TX 75202

RE: Request for Section 251 Interconnection

Dear Contract Manager:

Pursuant to Section 251, et seq. of the Telecommunications Act of 1996, as amended, Intrado Communications Inc. herein requests interconnection with AT&T.

Please forward the appropriate materials to:

Thomas W. Hicks  
Director, Regulatory Affairs  
c/o Colleen Lockett  
Intrado Communications Inc.  
1601 Dry Creek Drive  
Longmont, CO 80503  
e-mail: regulatory@intrado.com

We look forward to commencing interconnection negotiations with your team. Should you have any questions please feel free to contact me at (972) 772-5883.

Thank you for your consideration.

Sincerely,



Thomas W. Hicks

U.S. Postal Service<sub>®</sub>  
**CERTIFIED MAIL<sub>®</sub> RECEIPT**  
 (Domestic Mail Only; No Insurance Coverage Provided)

For delivery information visit our website at [www.usps.com](http://www.usps.com)

**OFFICIAL USE**

Postage	\$	5-10-07 Postmark 2006
Certified Fee		
Return Receipt Fee (If endorsement Required)		
Restricted Delivery Fee (Endorsement Required)		
Total Postage & Fees	\$ 6.11	C (celet)

Sent To:  
 Street, Apt. No.,  
 or PO Box No.  
 City, State ZIP+4

PS Form 3811, June 2002 See Reverse for Instructions

SENDER: COMPLETE THIS SECTION	COMPLETE THIS SECTION ON DELIVERY
<ul style="list-style-type: none"> <li>Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired.</li> <li>Print your name and address on the reverse so that we can return the card to you.</li> <li>Attach this card to the back of the mailpiece, or on the front if space permits.</li> </ul>	<p>A. Signature <i>EJ</i> <input checked="" type="checkbox"/> Agent <input type="checkbox"/> Address</p> <p>B. Received by (Printed Name) C. Date of Delivery 5-22-07</p> <p>D. Is delivery address different from item 1? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No          If YES, enter delivery address below:</p>
<p>1. Article Addressed to:          AT+T Contact Management          311 S Akard          FOUR AT+T PLAZA 9<sup>th</sup> Floor          Dallas, TX 75202</p>	<p>3. Service Type:  <input type="checkbox"/> Certified Mail <input type="checkbox"/> Express Mail  <input type="checkbox"/> Registered <input type="checkbox"/> Return Receipt for Merchandise  <input type="checkbox"/> Insured Mail <input type="checkbox"/> C.O.D.</p>
<p>2. Article Number          (Transfer from service label)</p>	<p>4. Restricted Delivery? (Extra Fee) <input type="checkbox"/> Yes</p>
<p>7006 0100 0001 0663 8660</p>	
<p>PS Form 3811, February 2004 Domestic Return Receipt 102565-02-M-11</p>	

TO: Contract Management  
311 S Akard  
Four AT&T Plaza, 9th floor  
Dallas, TX 75202  
Fax: 1-800-464-4548

\_\_\_\_\_, 2007

RE: Request to Initiate Negotiations

Director - Contract Management:

Pursuant to Sections 251 & 252 of the Telecommunications Act of 1996, \_\_\_\_\_

\_\_\_\_\_ ("Carrier") desires to begin the negotiations process to reach a mutually acceptable

- ☒ Local Interconnection (includes Resale provisions) Agreement  
☐ Resale (only) Agreement  
☐ Commercial Agreement Type: \_\_\_\_\_  
☐ Cellular/PCS (Wireless) Agreement  
☐ Paging Interconnection Agreement  
☐ Paging Facilities Agreement  
☐ ILEC/OE-LEC Agreement Type: \_\_\_\_\_  
☐ Other \_\_\_\_\_

with AT&T in the state(s) of (check all that apply) ☒ Alabama ☒ Arkansas ☒ California ☒ Connecticut  
☒ Florida ☐ Georgia ☒ Illinois ☒ Indiana ☒ Kansas ☒ Kentucky ☒ Louisiana ☒ Michigan  
☐ Mississippi ☐ Missouri ☒ Nevada ☒ North Carolina ☒ Ohio ☒ Oklahoma ☐ South Carolina  
☒ Tennessee ☒ Tennessee ☒ Texas and/or ☒ Wisconsin.

Fill in the required information below. \*

Carrier's information:

CARRIER NOTICE CONTACT INFO*	
NAME	Tom Hicks
TITLE	Director, Regulatory Affairs
STREET ADDRESS	1601 Dry Creek Drive
ROOM OR SUITE	
CITY, STATE, ZIP CODE	Longmont, CO 80503
E-MAIL ADDRESS	regulatory@intrado.com
TELEPHONE NUMBER	(972) 772-5883
FACSIMILE NUMBER	(801) 740-4258
STATE OF INCORPORATION	Delaware

Attorney's information: (if applicable)

CARRIER NOTICE CONTACT INFO	
ATTORNEY NAME	
NAME OF FIRM	
STREET ADDRESS	
ROOM OR SUITE	
CITY, STATE, ZIP CODE	
E-MAIL ADDRESS	
TELEPHONE NUMBER	
FACSIMILE NUMBER	

Is a signature-ready copy of the 13-State or 9-State Agreement desired? ☐ Yes ☐ No

*If yes, Interconnection in the 13-State region, request MUST include ISP option – All Traffic or ISP-bound Traffic only. If no option is indicated, the Agreement will default to the ISP-bound Traffic Only option. (AT&T 13-St Interconnection Agreement may be viewed at <https://clec.att.com/clec/shell.ctm?section=115>.)*

If 13-State: ISP option: ☐ All Traffic ☐ ISP-bound Traffic only

Enclose proof of certification for each state requested.

Enclose documentation from Telcordia as confirmation of ACNA.

Enclose documentation from NECA as confirmation of OCN(s).

Enclose verification of type of entity and registration with Secretary of State.

Form completed and submitted by: Tom Hicks \_\_\_\_\_

Contact number: (972) 772-5883 \_\_\_\_\_

AT&T will formally reply in writing to this request.

\* NOTE: All requested information is required. Be aware that the failure to provide accurate and complete information may result in return of this form to you and a delay in processing your request.

TO: Contract Management  
311 S Akard  
Four AT&T Plaza, 9<sup>th</sup> floor  
Dallas, TX 75202  
Fax: 1-800-404-4548

May 18, 2007

RE: Request to Initiate Negotiations

Director - Contract Management:

Pursuant to Sections 251 & 252 of the Telecommunications Act of 1996, Intrado Communications Inc.,

("Carrier") desires to begin the negotiations process to reach a mutually acceptable

- ☒ Local Interconnection (includes Resale provisions) Agreement  
☐ Resale (only) Agreement  
☐ Commercial Agreement Type: \_\_\_\_\_  
☐ Cellular/PCS (Wireless) Agreement  
☐ Paging Interconnection Agreement  
☐ Paging Facilities Agreement  
☒ ILEC/OE-LEC Agreement Type: local interconnection  
☐ Other \_\_\_\_\_

with AT&T in the state(s) of (check all that apply) ☒ Alabama ☒ Arkansas ☒ California ☒ Connecticut  
☒ Florida ☒ Georgia ☒ Illinois ☒ Indiana ☒ Kansas ☒ Kentucky ☐ Louisiana ☒ Michigan  
☒ Mississippi ☒ Missouri ☒ Nevada ☒ North Carolina ☒ Ohio ☒ Oklahoma ☒ South Carolina  
☒ Tennessee ☒ Tennessee ☒ Texas and/or ☒ Wisconsin.

Fill in the required information below. \*

*Carrier's information:*

CARRIER NOTICE CONTACT INFO*	
NAME	Tom Hicks
TITLE	Director, Regulatory Affairs
STREET ADDRESS	1601 Dry Creek Drive
ROOM OR SUITE	
CITY, STATE, ZIP CODE	Longmont, CO 80503
E-MAIL ADDRESS	regulatory@intrado.com
TELEPHONE NUMBER	972 772-5883
FACSIMILE NUMBER	801 740-4258
STATE OF INCORPORATION	Delaware

Attorney's information: (if applicable)

CARRIER NOTICE CONTACT INFO	
ATTORNEY NAME	
NAME OF FIRM	
STREET ADDRESS	
ROOM OR SUITE	
CITY, STATE, ZIP CODE	
E-MAIL ADDRESS	
TELEPHONE NUMBER	
FACSIMILE NUMBER	

Is a signature-ready copy of the 13-State or 9-State Agreement desired? ☐ Yes ☐ No

*If yes, Interconnection in the 13-State region, request MUST include ISP option - All Traffic or ISP-bound Traffic only. If no option is indicated, the Agreement will default to the ISP-bound Traffic Only option. (AT&T 13-St Interconnection Agreement may be viewed at <https://clec.att.com/clec/shell.cfm?section=115>.)*

If 13-State: ISP option: ☐ All Traffic ☐ ISP-bound Traffic only

Enclose proof of certification for each state requested.

Enclose documentation from Telcordia as confirmation of ACNA.

Enclose documentation from NECA as confirmation of OCN(s).

Enclose verification of type of entity and registration with Secretary of State.

Form completed and submitted by: Tom Hicks

Contact number: 972 772-5883

AT&T will formally reply in writing to this request.

\* NOTE: All requested information is required. Be aware that the failure to provide accurate and complete information may result in return of this form to you and a delay in processing your request.

**intrado**  
COMMUNICATIONS INC.

May 18, 2007

**VIA Certified Mail**

Manager - Contract Management  
Verizon Wholesale Markets  
600 Hidden Ridge  
HQEW-MNOTICES-CM  
Irving, TX 75038

RE: Request for Section 251 Interconnection

Dear Contract Manager:

Pursuant to Section 251, et seq., of the Telecommunications Act of 1996, as amended, Intrado Communications Inc. herein requests interconnection with Verizon.

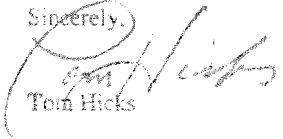
Please forward the appropriate materials to:

Tom Hicks  
Director, Regulatory Affairs  
c/o Colleen Lockett  
Intrado Communications Inc.  
1601 Dry Creek Drive  
Longmont, CO 80503  
e-mail: regulatory@intrado.com

We look forward to commencing interconnection negotiations with your team. Should you have any questions, please feel free to contact me at (972) 772-5883.

Thank you for your consideration.

Sincerely,

  
Tom Hicks





July 13, 2007

**VIA CERTIFIED MAIL**

Mr.  
ALLTEL Communications, Inc.  
One Allied Drive  
Little Rock, AR 72202

RE: Request Interconnection Negotiations pursuant to Section 251 of the Telecommunications Act of 1996.

Dear:

Pursuant to Section 251, et seq. of the Telecommunications Act of 1996, as amended, Intrado Communications Inc. herein requests interconnection with ALLTEL Communications, Inc..

Please forward the appropriate materials to:

Thomas W. Hicks  
Director, Regulatory Affairs  
c/o Colleen Lockett  
Intrado Communications Inc.  
1601 Dry Creek Drive  
Longmont, CO 80503  
e-mail: regulatory@intrado.com

We look forward to commencing interconnection negotiations with your team. Should you have any questions please feel free to contact me at (972) 772-5883.

Thank you for your consideration.

Sincerely,

A handwritten signature in cursive script that reads "Thomas W. Hicks".

Thomas W. Hicks


Intrado Communications Inc.

Exhibit 19

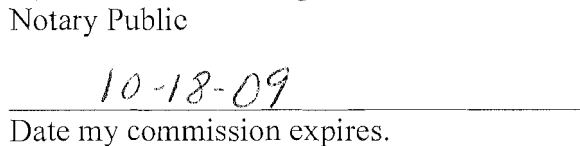
Notarized Affidavit Regarding Requests for Interconnection  
And  
Proposed Timeline for Construction, Interconnection,  
and Offering of Services to End Users

State of Colorado )  
 ) SS:  
County of Boulder )

I, Craig W. Donaldson, Senior Vice President of Regulatory Affairs for Intrado Communications Inc. (Intrado Comm), am authorized to attest on behalf of Intrado Comm that it has filed interconnection agreements for approval with Cincinnati Bell Telephone Company and United Telephone Company of Ohio dba Embarq in Case No. 08-537-TP-ARB and Case No. 07-1216-TP-ARB, respectively, and have pending arbitrations for interconnection agreements with AT&T Ohio and Verizon North in Case No. 07-1280-TP-ARB and Case No. 08-198-TP-ARB, respectively, and have requested negotiations with Windstream for an interconnection agreement as shown on Exhibit 18 to this application.

  
Craig W. Donaldson

November, 2008.  
Colleen M. Lockett  
Notary Public



Intrado Communications Inc.

Exhibit 20

Advance Payments and Deposits

Deposits

The Company does not intend to collect deposits. However, the Company reserves the right to collect and maintain a deposit in compliance with the Minimum Telephone Service Standards as codified in Chapter 4901:1-5 of the Ohio Administrative Code.

Advance Payments

Intrado Communications Inc. does not require advance payments.

Intrado Communications Inc.

Exhibit 21

Tariff Sheets Listing Charges to be Paid Prior to Customer Receipt of Dial Tone

**SECTION 2 - REGULATIONS (CONT'D.)**

**2.5 Payment Arrangements (Cont'd.)**

**2.5.2 Billing and Collection of Charges (Cont'd.)**

**E.** Billing of the Customer by the Company will begin on the first day following the Service Commencement Date, which is the first day following the date on which the Company notifies the Customer that the service or facility is available for use.

**F. Late Payment Fee**

If any portion of the payment is not received by the Company, or if any portion of the payment is received by the Company in funds that are not immediately available, then a late payment penalty shall be due the Company. The late payment penalty shall be that portion of the payment not received by the date due minus any charges billed as local taxes multiplied by 1.5%.

**G. Returned Check**

The Customer will be assessed a charge for each check submitted by the Customer to the Company that a financial institution refuses to honor.

<u>Maximum</u>	<u>Current</u>
\$40.00	\$20.00

**H. Advanced Payments**

The Company does not require End User advanced payments.

**I. Deposits**

The Company does not intend to collect deposits. However, the Company reserves the right to collect and maintain a deposit in compliance with the Minimum Telephone Service Standards as codified in Chapter 4901:1-5 of the Ohio Administrative Code.

Intrado Communications Inc.

Exhibit 22

Customer Bill and Disconnect Notice

See Attached

# Intrado Communications Inc.

1601 Dry Creek Drive, Longmont Colorado 80506  
1-877-856-7504

---

[DATE]

Customer Name

Account Number: xxxxxxxx

Address 1

Address 2

City, State, Zip

Telephone Number: XXX-XXX-XXXX

## IMPORTANCE NOTICE

Total Amount Due: [\$xx.xx]

Amount Due for Local Exchange Service: [\$xx.xx]

Dear Valued Customer:

Our records indicate that your account is now past due. Failure to pay your past due balance may result in disconnection of your local telephone services. To avoid disconnection you must pay at least the Amount Due for Local Exchange Service noted above by [DATE]. An additional charge for reconnection may apply if your service is disconnected.

You may remit payment by check or money order to Intrado Communications, Inc. Lockbox #1273, Denver, Colorado 80256. Payments made to an unauthorized payment agent may result in the untimely or improper crediting of your account.

If you have questions regarding your bill or outstanding balance, please contact:

Intrado Communications, Inc.  
Customer Service  
1601 Dry Creek Drive  
Longmont, CO 80503  
Phone: 1-877-856-7501  
Hours: Mon – Fri; 8:00 a.m. to 5 p.m. EST

If your questions are not resolved after you have called Intrado Communications, Inc., you may call the Public Utilities Commission of Ohio (PUCO), toll free at 1-800-686-7826 or 1-614-466-3292 or for TDD/TYY toll free at 1-800-686-1570 or 1-614-466-8180 from 8:00 AM to 5:00 PM weekdays or visit the PUCO website at [www.puco.ohio.gov](http://www.puco.ohio.gov).

If you have paid the total past due amount, please disregard this letter.

Thank you for your attention to this matter.

Sincerely,

Intrado Communications Inc.



Confidential

Intrado Communications Inc.  
1601 Dry Creek Drive  
Longmont, CO 80503

Remit to: Intrado Communications Inc.  
LOCKBOX #1273  
Denver, CO 80256

To:  
Intrado Customer  
Address 1  
Address 2

For Billing Questions, please call 1-877-856-7504 or email us at [TBD]

If your complaint is not resolved after you have called Intrado Communications Inc., or for general utility information, business customers may contact the Public Utilities Commission of Ohio for assistance at 1-800-686-7826 (toll free) or for TTY at 1-800-686-1570 (toll free) from 8:00 a.m. to 5:00 p.m. weekdays, or at [www.puco.ohio.gov](http://www.puco.ohio.gov)

Invoice	
No.	
Date	Page
[TBD]	1 of 2
Purchase Order No.:	
Cust. No.:	

Terms: 30 NET	Due Date: 6-NOV-08		Attn: Customer Contact
Invoice	Quantity	Unit Price	Extended Amount
<b>Service Provider:</b> <b>Intrado Communications Inc.</b>  <b>Description of Services:</b> Flat Rate Business Line 9-1-1 Routing ALI Management Services   <b>Taxes, Fees and Surcharges</b>     <b>Subtotal</b> <b>Total for Intrado Communications Inc.</b>  <b>TOTAL DUE</b>	1 [TBD]  1 [TBD]		[TBD]          [TBD]  [TBD]

Intrado Communications Inc.

Exhibit 23

Copy of Residential Customer Application

Not applicable

Intrado Communications Inc.

Exhibit 24

List of Ohio ILEC Exchanges to be Serviced by Intrado Communications Inc.

See Attached Listing

12/4/2008

Proposed Market Area (PMA) for  
CLECs Provision of Local Service

Company Name: Intrado Communications Inc.

Select All AT&T Ohio

dba:

Select All United Telephone dba Embarq

Certificate Number:

Select All Verizon North

Select All Cincinnati Bell

**Designate Proposed Market Area (PMA) by putting an "X" in appropriate boxes**

\* Hanover was inadvertently omitted from the exchange name which was updated on 9-6-06.

ILEC	COUNTY	EXCHANGE	PMA
Arcadia	HANCOCK	Arcadia	
Arthur Mutual	PAULDING	Arthur	
AT&T Ohio	ADAMS	Winchester	X
AT&T Ohio	ATHENS	Nelsonville	X
AT&T Ohio	BELMONT	Barnesville	X
AT&T Ohio	BELMONT	Bellaire	X
AT&T Ohio	BELMONT	Bethesda	X
AT&T Ohio	BELMONT	Martins Ferry-Bridgeport	X
AT&T Ohio	BELMONT	Somerton	X
AT&T Ohio	BELMONT	St. Clairsville	X
AT&T Ohio	BROWN	Aberdeen	X
AT&T Ohio	BROWN	Ripley	X
AT&T Ohio	BUTLER	Middletown	X
AT&T Ohio	BUTLER	Monroe	X
AT&T Ohio	BUTLER	Trenton	X
AT&T Ohio	CHAMPAIGN	Christiansburg	X
AT&T Ohio	CLARK	Donnelsville	X
AT&T Ohio	CLARK	Enon	X
AT&T Ohio	CLARK	Medway	X
AT&T Ohio	CLARK	New Carlisle	X
AT&T Ohio	CLARK	North Hampton	X
AT&T Ohio	CLARK	Pitchin	X
AT&T Ohio	CLARK	South Charleston	X
AT&T Ohio	CLARK	South Vienna	X
AT&T Ohio	CLARK	Springfield	X
AT&T Ohio	CLARK	Tremont City	X
AT&T Ohio	COLUMBIANA	Columbiana	X
AT&T Ohio	COLUMBIANA	East Liverpool	X
AT&T Ohio	COLUMBIANA	East Palestine	X
AT&T Ohio	COLUMBIANA	Leetonia	X
AT&T Ohio	COLUMBIANA	Lisbon	X
AT&T Ohio	COLUMBIANA	New Waterford	X
AT&T Ohio	COLUMBIANA	Rogers	X
AT&T Ohio	COLUMBIANA	Salem	X
AT&T Ohio	COLUMBIANA	Salineville	X
AT&T Ohio	COLUMBIANA	Wellsville	X
AT&T Ohio	COSHOCTON	Conesville	X
AT&T Ohio	COSHOCTON	Coshocton	X
AT&T Ohio	COSHOCTON	West Lafayette	X
AT&T Ohio	CUYAHOGA	Bedford	X
AT&T Ohio	CUYAHOGA	Berea	X
AT&T Ohio	CUYAHOGA	Brecksville	X

12/4/2008

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ILEC	COUNTY	EXCHANGE	PMA
AT&T Ohio	CUYAHOGA	Chagrin Falls	X
AT&T Ohio	CUYAHOGA	Cleveland	X
AT&T Ohio	CUYAHOGA	Gates Mills	X
AT&T Ohio	CUYAHOGA	Hillcrest	X
AT&T Ohio	CUYAHOGA	Independence	X
AT&T Ohio	CUYAHOGA	Montrose [CUY]	X
AT&T Ohio	CUYAHOGA	North Royalton	X
AT&T Ohio	CUYAHOGA	Olmsted Falls	X
AT&T Ohio	CUYAHOGA	Strongsville	X
AT&T Ohio	CUYAHOGA	Terrace	X
AT&T Ohio	CUYAHOGA	Trinity	X
AT&T Ohio	CUYAHOGA	Victory	X
AT&T Ohio	ERIE	Bloomington	X
AT&T Ohio	ERIE	Castalia	X
AT&T Ohio	ERIE	Sandusky	X
AT&T Ohio	FAIRFIELD	Carroll	X
AT&T Ohio	FAIRFIELD	Lancaster	X
AT&T Ohio	FAIRFIELD	Rushville	X
AT&T Ohio	FAIRFIELD	Sugar Grove	X
AT&T Ohio	FAYETTE	Bloomington	X
AT&T Ohio	FAYETTE	Jeffersonville	X
AT&T Ohio	FAYETTE	Milledgeville	X
AT&T Ohio	FAYETTE	Washington Court House	X
AT&T Ohio	FRANKLIN	Alton	X
AT&T Ohio	FRANKLIN	Canal Winchester	X
AT&T Ohio	FRANKLIN	Columbus	X
AT&T Ohio	FRANKLIN	Dublin	X
AT&T Ohio	FRANKLIN	Gahanna	X
AT&T Ohio	FRANKLIN	Grove City	X
AT&T Ohio	FRANKLIN	Groveport	X
AT&T Ohio	FRANKLIN	Harrisburg	X
AT&T Ohio	FRANKLIN	Hilliard	X
AT&T Ohio	FRANKLIN	Lockbourne	X
AT&T Ohio	FRANKLIN	New Albany	X
AT&T Ohio	FRANKLIN	Reynoldsburg	X
AT&T Ohio	FRANKLIN	Westerville	X
AT&T Ohio	FRANKLIN	Worthington	X
AT&T Ohio	GALLIA	Cheshire	X
AT&T Ohio	GALLIA	Gallipolis	X
AT&T Ohio	GALLIA	Guyan	X
AT&T Ohio	GALLIA	Rio Grande	X
AT&T Ohio	GALLIA	Vinton	X

12/4/2008

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ILEC	COUNTY	EXCHANGE	PMA
AT&T Ohio	GALLIA	Walnut	X
AT&T Ohio	GEAUGA	Burton	X
AT&T Ohio	GEAUGA	Chesterland	X
AT&T Ohio	GREENE	Beavercreek	X
AT&T Ohio	GREENE	Bellbrook	X
AT&T Ohio	GREENE	Bowersville	X
AT&T Ohio	GREENE	Cedarville	X
AT&T Ohio	GREENE	Fairborn	X
AT&T Ohio	GREENE	Jamestown	X
AT&T Ohio	GREENE	Spring Valley	X
AT&T Ohio	GREENE	Xenia	X
AT&T Ohio	GREENE	Yellow Springs-Clifton	X
AT&T Ohio	HANCOCK	Findlay	X
AT&T Ohio	HIGHLAND	Belfast	X
AT&T Ohio	HIGHLAND	Danville [HIG]	X
AT&T Ohio	HIGHLAND	Hillsboro	X
AT&T Ohio	HIGHLAND	Marshall	X
AT&T Ohio	HIGHLAND	Rainsboro	X
AT&T Ohio	HIGHLAND	Sugar Tree Ridge	X
AT&T Ohio	HOCKING	Murray City	X
AT&T Ohio	JEFFERSON	Mingo Junction	X
AT&T Ohio	JEFFERSON	Steubenville	X
AT&T Ohio	JEFFERSON	Toronto	X
AT&T Ohio	LAKE	Leroy	X
AT&T Ohio	LAKE	Mentor	X
AT&T Ohio	LAKE	Painesville	X
AT&T Ohio	LAKE	Wickliffe	X
AT&T Ohio	LAKE	Willoughby	X
AT&T Ohio	LAWRENCE	Arabia	X
AT&T Ohio	LAWRENCE	Ironton	X
AT&T Ohio	LUCAS	Holland	X
AT&T Ohio	LUCAS	Maumee	X
AT&T Ohio	LUCAS	Toledo	X
AT&T Ohio	LUCAS	Whitehouse	X
AT&T Ohio	MADISON	London	X
AT&T Ohio	MADISON	Sedalia	X
AT&T Ohio	MADISON	South Solon	X
AT&T Ohio	MADISON	West Jefferson	X
AT&T Ohio	MAHONING	Canfield	X
AT&T Ohio	MAHONING	Lowellville	X
AT&T Ohio	MAHONING	North Jackson	X
AT&T Ohio	MAHONING	North Lima	X

12/4/2008

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ILEC	COUNTY	EXCHANGE	PMA
AT&T Ohio	MAHONING	Sebring	X
AT&T Ohio	MAHONING	Youngstown	X
AT&T Ohio	MIAMI	Fletcher-Lena	X
AT&T Ohio	MIAMI	Piqua	X
AT&T Ohio	MONROE	Beallsville	X
AT&T Ohio	MONROE	Clarrington	X
AT&T Ohio	MONROE	Duffy	X
AT&T Ohio	MONROE	Graysville	X
AT&T Ohio	MONROE	Lewisville	X
AT&T Ohio	MONROE	Woodsfield	X
AT&T Ohio	MONTGOMERY	Centerville [MOT]	X
AT&T Ohio	MONTGOMERY	Dayton	X
AT&T Ohio	MONTGOMERY	Miamisburg-W. Carrollton	X
AT&T Ohio	MONTGOMERY	Vandalia	X
AT&T Ohio	MUSKINGUM	Dresden	X
AT&T Ohio	MUSKINGUM	Fultonham	X
AT&T Ohio	MUSKINGUM	Norwich	X
AT&T Ohio	MUSKINGUM	Philo	X
AT&T Ohio	MUSKINGUM	Zanesville	X
AT&T Ohio	PERRY	Corning	X
AT&T Ohio	PERRY	Glenford	X
AT&T Ohio	PERRY	New Lexington	X
AT&T Ohio	PERRY	Roseville	X
AT&T Ohio	PERRY	Shawnee	X
AT&T Ohio	PERRY	Somerset	X
AT&T Ohio	PERRY	Thornville	X
AT&T Ohio	PICKAWAY	New Holland	X
AT&T Ohio	PORTAGE	Atwater	X
AT&T Ohio	PORTAGE	Kent	X
AT&T Ohio	PORTAGE	Mantua	X
AT&T Ohio	PORTAGE	Mogadore	X
AT&T Ohio	PORTAGE	Ravenna	X
AT&T Ohio	PORTAGE	Rootstown	X
AT&T Ohio	SANDUSKY	Fremont	X
AT&T Ohio	SANDUSKY	Lindsey	X
AT&T Ohio	SENECA	Fostoria	X
AT&T Ohio	SENECA	New Riegel	X
AT&T Ohio	SENECA	Tiffin	X
AT&T Ohio	STARK	Alliance	X
AT&T Ohio	STARK	Canal Fulton	X
AT&T Ohio	STARK	Canton	X
AT&T Ohio	STARK	Hartville	X

12/4/2008

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ILEC	COUNTY	EXCHANGE	PMA
AT&T Ohio	STARK	Louisville	X
AT&T Ohio	STARK	Magnolia-Waynesburg	X
AT&T Ohio	STARK	Marlboro	X
AT&T Ohio	STARK	Massillon	X
AT&T Ohio	STARK	Navarre	X
AT&T Ohio	STARK	North Canton	X
AT&T Ohio	STARK	Uniontown	X
AT&T Ohio	SUMMIT	Akron	X
AT&T Ohio	SUMMIT	Greensburg	X
AT&T Ohio	SUMMIT	Manchester [SUM]	X
AT&T Ohio	TRUMBULL	Girard	X
AT&T Ohio	TRUMBULL	Hubbard	X
AT&T Ohio	TRUMBULL	Kirtland	X
AT&T Ohio	TRUMBULL	Niles	X
AT&T Ohio	TRUMBULL	Sharon	X
AT&T Ohio	TUSCARAWAS	Gnadenhutten	X
AT&T Ohio	TUSCARAWAS	Newcomerstown	X
AT&T Ohio	TUSCARAWAS	Uhrichsville	X
AT&T Ohio	WARREN	Franklin	X
AT&T Ohio	WASHINGTON	Belpre	X
AT&T Ohio	WASHINGTON	Marietta	X
AT&T Ohio	WASHINGTON	New Matamoras	X
AT&T Ohio	WASHINGTON	Newport	X
AT&T Ohio	WAYNE	Dalton	X
AT&T Ohio	WOOD	Perrysburg	X
AT&T Ohio	WYANDOT	Upper Sandusky	X
Ayersville	DEFIANCE	Ayersville	
Bascom Mutual	SENECA	Bascom	
Benton Ridge	HANCOCK	Benton Ridge	
Benton Ridge	HENRY	New Bavaria	
Benton Ridge	PUTNAM	North Creek	
Buckland	AUGLAIZE	Buckland	
CC&S Telco	WILLIAMS	Cooney	
Century	ERIE	Birmingham	
Century	ERIE	Vermilion	
Century	LORAIN	Amherst	
Century	LORAIN	Avon	
Century	LORAIN	Avon Lake	
Century	LORAIN	Lorain	
Champaign	CHAMPAIGN	Terre Haute	
Champaign	CHAMPAIGN	Urbana	
Chillicothe	ROSS	Bainbridge [ROS]	



12/4/2008

Proposed Market Area (PMA) for  
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dba:

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Select All Cincinnati Bell

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\* Hanover was inadvertently omitted from the exchange name which was updated on 9-6-06.

ILEC	COUNTY	EXCHANGE	PMA
Chillicothe	ROSS	Bourneville	
Chillicothe	ROSS	Chillicothe	
Chillicothe	ROSS	Clarksburg	
Chillicothe	ROSS	Frankfort	
Chillicothe	ROSS	Hallsville	
Chillicothe	ROSS	Kingston	
Chillicothe	ROSS	Londonderry	
Chillicothe	ROSS	Massieville	
Chillicothe	ROSS	Richmondale	
Cincinnati Bell	BUTLER	Bethany-West Chester	X
Cincinnati Bell	BUTLER	Hamilton	X
Cincinnati Bell	BUTLER	Reily	X
Cincinnati Bell	BUTLER	Seven Mile	X
Cincinnati Bell	BUTLER	Shandon	X
Cincinnati Bell	CLERMONT	Bethel	X
Cincinnati Bell	CLERMONT	Clermont	X
Cincinnati Bell	CLERMONT	Little Miami	X
Cincinnati Bell	CLERMONT	Newtownsville	X
Cincinnati Bell	CLERMONT	Williamsburg	X
Cincinnati Bell	HAMILTON	Cincinnati	X
Cincinnati Bell	HAMILTON	Harrison	X
Columbus Grove	PUTNAM	Columbus Grove	
Conneaut	ASHTABULA	Conneaut	
Continental	PAULDING	Grover Hill	
Continental	PUTNAM	Continental	
Continental	PUTNAM	Miller City	
Doylestown	WAYNE	Doylestown	
Farmers Mutual	HENRY	Okolona	
Fort Jennings	PUTNAM	Fort Jennings	
Germantown	MONTGOMERY	Germantown	
Glandorf	PUTNAM	Glandorf	
Kalida	PUTNAM	Kalida	
Little Miami	BROWN	Fayetteville	
Little Miami	WARREN	Butlerville	
McClure	HENRY	McClure	
Middle Point Home	VAN WERT	Middle Point	
Minford	SCIOTO	Minford	
New Knoxville	AUGLAIZE	New Knoxville	
Nova	ASHLAND	Nova	
Nova	ASHLAND	Sullivan	
Oakwood	PAULDING	Oakwood	
Orwell	ASHTABULA	Colebrook	

12/4/2008

Proposed Market Area (PMA) for  
CLECs Provision of Local Service

**Company Name:** Intrado Communications Inc.

Select All AT&T Ohio

**dba:**

Select All United Telephone dba Embarq

**Certificate Number:**

Select All Verizon North

Select All Cincinnati Bell

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ILEC	COUNTY	EXCHANGE	PMA
Orwell	ASHTABULA	Orwell	
Orwell	ASHTABULA	Windsor	
Orwell	HANCOCK	Mount Cory	
Orwell	PUTNAM	Belmore	
Orwell	PUTNAM	Gilboa	
Orwell	PUTNAM	Leipsic	
Orwell	PUTNAM	Pandora	
Orwell	TRUMBULL	North Bloomfield	
Ottoville Mutual	PUTNAM	Cloverdale	
Ottoville Mutual	PUTNAM	Ottoville	
Pattersonville	CARROLL	Pattersonville	
Ridgeville	HENRY	Ridgeville Corners	
Sherwood Mutual	DEFIANCE	Sherwood	
Sycamore	SENECA	McCutcheonville	
Sycamore	SENECA	Melmore	
Sycamore	WYANDOT	Sycamore	
Telephone Service Co	AUGLAIZE	Cridersville	
Telephone Service Co	AUGLAIZE	Wapakoneta	
United of Indiana	DARKE	Union City	
United Telephone dba Embarq	ALLEN	Beaverdam	X
United Telephone dba Embarq	ALLEN	Bluffton	X
United Telephone dba Embarq	ALLEN	Cairo	X
United Telephone dba Embarq	ALLEN	Delphos	X
United Telephone dba Embarq	ALLEN	Elida	X
United Telephone dba Embarq	ALLEN	Gomer	X
United Telephone dba Embarq	ALLEN	Lafayette	X
United Telephone dba Embarq	ALLEN	Lima	X
United Telephone dba Embarq	ALLEN	Westminster	X
United Telephone dba Embarq	ASHTABULA	Andover	X
United Telephone dba Embarq	ASHTABULA	Jefferson	X
United Telephone dba Embarq	ASHTABULA	New Lyme	X
United Telephone dba Embarq	ATHENS	Glouster	X
United Telephone dba Embarq	AUGLAIZE	Waynesfield	X
United Telephone dba Embarq	CHAMPAIGN	North Lewisburg	X
United Telephone dba Embarq	CHAMPAIGN	Rosewood	X
United Telephone dba Embarq	CRAWFORD	Bucyrus	X
United Telephone dba Embarq	CRAWFORD	Chatfield	X
United Telephone dba Embarq	CRAWFORD	Lykens	X
United Telephone dba Embarq	CRAWFORD	New Winchester	X
United Telephone dba Embarq	DARKE	Ansonia	X
United Telephone dba Embarq	DARKE	Arcanum	X
United Telephone dba Embarq	DARKE	Bradford	X

12/4/2008

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ILEC	COUNTY	EXCHANGE	PMA
United Telephone dba Embarq	DARKE	Gettysburg	X
United Telephone dba Embarq	DARKE	Greenville	X
United Telephone dba Embarq	DARKE	Hollansburg	X
United Telephone dba Embarq	DARKE	New Madison	X
United Telephone dba Embarq	DARKE	Rossburg	X
United Telephone dba Embarq	DARKE	Versailles	X
United Telephone dba Embarq	DEFIANCE	Defiance	X
United Telephone dba Embarq	DEFIANCE	Jewell	X
United Telephone dba Embarq	DELAWARE	Sunbury	X
United Telephone dba Embarq	FULTON	Archbold	X
United Telephone dba Embarq	FULTON	Lyons	X
United Telephone dba Embarq	FULTON	Metamora	X
United Telephone dba Embarq	FULTON	Swanton	X
United Telephone dba Embarq	FULTON	Wauseon	X
United Telephone dba Embarq	HARDIN	Ada	X
United Telephone dba Embarq	HARDIN	Alger	X
United Telephone dba Embarq	HARDIN	Dunkirk	X
United Telephone dba Embarq	HARDIN	Mount Victory	X
United Telephone dba Embarq	HARDIN	Ridgeway	X
United Telephone dba Embarq	HENRY	Deshler	X
United Telephone dba Embarq	HENRY	Florida	X
United Telephone dba Embarq	HENRY	Gerald	X
United Telephone dba Embarq	HENRY	Grelton-Malinta	X
United Telephone dba Embarq	HENRY	Hamler	X
United Telephone dba Embarq	HENRY	Holgate	X
United Telephone dba Embarq	HENRY	Liberty Center	X
United Telephone dba Embarq	HENRY	Napoleon	X
United Telephone dba Embarq	HOLMES	Big Prairie	X
United Telephone dba Embarq	HOLMES	Glenmont	X
United Telephone dba Embarq	HOLMES	Holmesville	X
United Telephone dba Embarq	HOLMES	Killbuck	X
United Telephone dba Embarq	HOLMES	Millersburg	X
United Telephone dba Embarq	HOLMES	Nashville	X
United Telephone dba Embarq	KNOX	Centerburg	X
United Telephone dba Embarq	KNOX	Danville [KNO]	X
United Telephone dba Embarq	KNOX	Fredericktown	X
United Telephone dba Embarq	KNOX	Gambier	X
United Telephone dba Embarq	KNOX	Martinsburg	X
United Telephone dba Embarq	KNOX	Mount Vernon	X
United Telephone dba Embarq	LICKING	Alexandria	X
United Telephone dba Embarq	LICKING	Croton	X
United Telephone dba Embarq	LICKING	Hebron	X

12/4/2008

Proposed Market Area (PMA) for  
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Select All Cincinnati Bell

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ILEC	COUNTY	EXCHANGE	PMA
United Telephone dba Embarq	LICKING	Johnstown	X
United Telephone dba Embarq	LICKING	Pataskala	X
United Telephone dba Embarq	LICKING	Utica-Homer	X
United Telephone dba Embarq	LOGAN	Belle Center	X
United Telephone dba Embarq	LOGAN	Bellefontaine	X
United Telephone dba Embarq	LOGAN	De Graff	X
United Telephone dba Embarq	LOGAN	East Liberty	X
United Telephone dba Embarq	LOGAN	Huntsville	X
United Telephone dba Embarq	LOGAN	Rushsylvania	X
United Telephone dba Embarq	LOGAN	Russells Point	X
United Telephone dba Embarq	LOGAN	West Liberty	X
United Telephone dba Embarq	LOGAN	West Mansfield	X
United Telephone dba Embarq	LUCAS	Richfield Center-Berkey	X
United Telephone dba Embarq	LUCAS	Waterville	X
United Telephone dba Embarq	MAHONING	Berlin Center	X
United Telephone dba Embarq	MAHONING	Damascus	X
United Telephone dba Embarq	MAHONING	North Benton	X
United Telephone dba Embarq	MARION	Caledonia	X
United Telephone dba Embarq	MERCER	Rockford	X
United Telephone dba Embarq	MORGAN	Chesterhill	X
United Telephone dba Embarq	MORGAN	McConnellsville	X
United Telephone dba Embarq	MORGAN	Pennsville	X
United Telephone dba Embarq	MORGAN	Reinersville-Hackney	X
United Telephone dba Embarq	MORGAN	Stockport	X
United Telephone dba Embarq	MORROW	Cardington	X
United Telephone dba Embarq	MORROW	Chesterville	X
United Telephone dba Embarq	MORROW	Johnsville	X
United Telephone dba Embarq	MORROW	Marengo	X
United Telephone dba Embarq	MORROW	Mount Gilead	X
United Telephone dba Embarq	MUSKINGUM	Adamsville	X
United Telephone dba Embarq	MUSKINGUM	Fazeysburg	X
United Telephone dba Embarq	PERRY	Crooksville	X
United Telephone dba Embarq	PERRY	Junction City	X
United Telephone dba Embarq	PICKAWAY	Mount Sterling	X
United Telephone dba Embarq	PORTAGE	Lake Milton	X
United Telephone dba Embarq	PORTAGE	Wayland	X
United Telephone dba Embarq	PORTAGE	Windham	X
United Telephone dba Embarq	PREBLE	Camden	X
United Telephone dba Embarq	PREBLE	Eaton	X
United Telephone dba Embarq	PREBLE	Eldorado	X
United Telephone dba Embarq	PREBLE	New Paris	X
United Telephone dba Embarq	PREBLE	West Manchester	X

12/4/2008

Proposed Market Area (PMA) for  
CLECs Provision of Local Service

Company Name: Intrado Communications Inc.

Select All AT&T Ohio

dba: Select All United Telephone dba Embarq

Certificate Number: Select All Verizon North

Select All Cincinnati Bell

**Designate Proposed Market Area (PMA) by putting an "X" in appropriate boxes**

\* Hanover was inadvertently omitted from the exchange name which was updated on 9-6-06.

ILEC	COUNTY	EXCHANGE	PMA
United Telephone dba Embarq	PUTNAM	Ottawa	X
United Telephone dba Embarq	RICHLAND	Adario	X
United Telephone dba Embarq	RICHLAND	Bellville	X
United Telephone dba Embarq	RICHLAND	Butler	X
United Telephone dba Embarq	RICHLAND	Lexington	X
United Telephone dba Embarq	RICHLAND	Lucas	X
United Telephone dba Embarq	RICHLAND	Mansfield	X
United Telephone dba Embarq	RICHLAND	Shelby	X
United Telephone dba Embarq	RICHLAND	Shiloh	X
United Telephone dba Embarq	SANDUSKY	Woodville	X
United Telephone dba Embarq	SENECA	Green Springs	X
United Telephone dba Embarq	SENECA	Old Fort	X
United Telephone dba Embarq	SHELBY	Anna	X
United Telephone dba Embarq	SHELBY	Botkins	X
United Telephone dba Embarq	SHELBY	Fort Loramie	X
United Telephone dba Embarq	SHELBY	Jackson Center	X
United Telephone dba Embarq	SHELBY	Sidney	X
United Telephone dba Embarq	TRUMBULL	Bristolville	X
United Telephone dba Embarq	TRUMBULL	Cortland	X
United Telephone dba Embarq	TRUMBULL	Greene	X
United Telephone dba Embarq	TRUMBULL	Hartford	X
United Telephone dba Embarq	TRUMBULL	Johnston	X
United Telephone dba Embarq	TRUMBULL	Kinsman	X
United Telephone dba Embarq	TRUMBULL	Newton Falls	X
United Telephone dba Embarq	TRUMBULL	Warren	X
United Telephone dba Embarq	UNION	Byhalia	X
United Telephone dba Embarq	UNION	Magnetic Springs	X
United Telephone dba Embarq	UNION	Marysville	X
United Telephone dba Embarq	UNION	Milford Center	X
United Telephone dba Embarq	UNION	Raymond	X
United Telephone dba Embarq	UNION	York Center	X
United Telephone dba Embarq	VAN WERT	Van Wert	X
United Telephone dba Embarq	VAN WERT	Venedocia	X
United Telephone dba Embarq	WARREN	Lebanon	X
United Telephone dba Embarq	WARREN	Mason	X
United Telephone dba Embarq	WARREN	Morrow	X
United Telephone dba Embarq	WARREN	South Lebanon	X
United Telephone dba Embarq	WARREN	Waynesville	X
United Telephone dba Embarq	WASHINGTON	Bartlett	X
United Telephone dba Embarq	WAYNE	Apple Creek	X
United Telephone dba Embarq	WAYNE	Fredericksburg	X
United Telephone dba Embarq	WAYNE	Kidron	X

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Select All Cincinnati Bell

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ILEC	COUNTY	EXCHANGE	PMA
United Telephone dba Embarq	WAYNE	Marshallville	X
United Telephone dba Embarq	WAYNE	Orrville	X
United Telephone dba Embarq	WAYNE	Rittman	X
United Telephone dba Embarq	WAYNE	Shreve	X
United Telephone dba Embarq	WAYNE	Smithville	X
United Telephone dba Embarq	WAYNE	Sterling	X
United Telephone dba Embarq	WAYNE	Wooster	X
United Telephone dba Embarq	WILLIAMS	Stryker	X
United Telephone dba Embarq	WOOD	Bloomdale	X
United Telephone dba Embarq	WOOD	Cygnat	X
United Telephone dba Embarq	WOOD	Luckey	X
United Telephone dba Embarq	WOOD	Moline	X
United Telephone dba Embarq	WOOD	Portage	X
United Telephone dba Embarq	WOOD	Risingsun	X
United Telephone dba Embarq	WOOD	Stony Ridge	X
Vanlue	HANCOCK	Vanlue	
Vaughnsville	PUTNAM	Vaughnsville	
Verizon North	ADAMS	Manchester [ADA]	X
Verizon North	ADAMS	Peebles	X
Verizon North	ADAMS	Seaman	X
Verizon North	ADAMS	West Union	X
Verizon North	ALLEN	Spencerville	X
Verizon North	ASHLAND	Ashland	X
Verizon North	ASHLAND	Hayesville	X
Verizon North	ASHLAND	Loudonville	X
Verizon North	ASHLAND	Perrysville	X
Verizon North	ASHLAND	Polk	X
Verizon North	ASHLAND	Redhaw	X
Verizon North	ASHLAND	Savannah	X
Verizon North	ATHENS	Albany	X
Verizon North	ATHENS	Amesville	X
Verizon North	ATHENS	Athens	X
Verizon North	ATHENS	Guysville	X
Verizon North	ATHENS	New Marshfield	X
Verizon North	ATHENS	Shade	X
Verizon North	ATHENS	The Plains	X
Verizon North	AUGLAIZE	Minster	X
Verizon North	AUGLAIZE	New Bremen	X
Verizon North	AUGLAIZE	St. Marys	X
Verizon North	BELMONT	Flushing	X
Verizon North	BROWN	Decatur	X
Verizon North	BROWN	Georgetown	X

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ILEC	COUNTY	EXCHANGE	PMA
Verizon North	BROWN	Hamersville	X
Verizon North	BROWN	Higginsport	X
Verizon North	BROWN	Mount Orab	X
Verizon North	BROWN	Russellville	X
Verizon North	BROWN	Sardinia	X
Verizon North	BUTLER	Morning Sun	X
Verizon North	BUTLER	Oxford	X
Verizon North	CARROLL	Carrollton	X
Verizon North	CARROLL	Dellroy	X
Verizon North	CARROLL	Harlem Springs	X
Verizon North	CARROLL	Malvern	X
Verizon North	CARROLL	Mechanicstown	X
Verizon North	CHAMPAIGN	Mechanicsburg	X
Verizon North	CHAMPAIGN	Woodstock	X
Verizon North	CLARK	Catawba	X
Verizon North	CLERMONT	Felicity	X
Verizon North	CLINTON	Blanchester	X
Verizon North	CLINTON	Clarksville	X
Verizon North	CLINTON	Martinsville	X
Verizon North	CLINTON	New Burlington	X
Verizon North	CLINTON	New Vienna	X
Verizon North	CLINTON	Port William	X
Verizon North	CLINTON	Sabina	X
Verizon North	CLINTON	Wilmington	X
Verizon North	COLUMBIANA	East Rochester	X
Verizon North	COLUMBIANA	Hanoverton	X
Verizon North	COLUMBIANA	North Georgetown	X
Verizon North	COLUMBIANA	Winona	X
Verizon North	COSHOCTON	Cooperdale	X
Verizon North	COSHOCTON	Warsaw	X
Verizon North	CRAWFORD	Crestline	X
Verizon North	CRAWFORD	Galion	X
Verizon North	CRAWFORD	New Washington	X
Verizon North	DARKE	North Star	X
Verizon North	DARKE	Yorkshire	X
Verizon North	DEFIANCE	Hicksville	X
Verizon North	DEFIANCE	Ney	X
Verizon North	DELAWARE	Ashley	X
Verizon North	DELAWARE	Cheshire Center	X
Verizon North	DELAWARE	Delaware	X
Verizon North	DELAWARE	Kilbourne	X
Verizon North	DELAWARE	Ostrander	X

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ILEC	COUNTY	EXCHANGE	PMA
Verizon North	DELAWARE	Radnor	X
Verizon North	DELAWARE	Rathbone	X
Verizon North	ERIE	Berlin Heights	X
Verizon North	ERIE	Huron	X
Verizon North	ERIE	Kelleys Island	X
Verizon North	ERIE	Milan	X
Verizon North	FAIRFIELD	Amanda	X
Verizon North	FAIRFIELD	Baltimore	X
Verizon North	FAIRFIELD	Bremen	X
Verizon North	FAIRFIELD	Millersport	X
Verizon North	FAIRFIELD	Pleasantville	X
Verizon North	FULTON	Fayette	X
Verizon North	GUERNSEY	Byesville	X
Verizon North	GUERNSEY	Cambridge	X
Verizon North	HANCOCK	Arlington	X
Verizon North	HANCOCK	Jenera	X
Verizon North	HANCOCK	McComb	X
Verizon North	HANCOCK	Mount Blanchard	X
Verizon North	HANCOCK	Rawson	X
Verizon North	HANCOCK	Van Buren	X
Verizon North	HARDIN	Forest	X
Verizon North	HARRISON	Bowerston	X
Verizon North	HARRISON	Cadiz	X
Verizon North	HARRISON	Freeport	X
Verizon North	HARRISON	Jewett	X
Verizon North	HARRISON	Scio	X
Verizon North	HIGHLAND	Greenfield	X
Verizon North	HIGHLAND	Leesburg	X
Verizon North	HIGHLAND	Lynchburg	X
Verizon North	HIGHLAND	Mowrystown	X
Verizon North	HIGHLAND	Sinking Spring	X
Verizon North	HOCKING	Laurelville	X
Verizon North	HOCKING	Logan	X
Verizon North	HOLMES	Berlin	X
Verizon North	HOLMES	Lakeville	X
Verizon North	HURON	Bellevue	X
Verizon North	HURON	Greenwich	X
Verizon North	HURON	Monroeville	X
Verizon North	HURON	New London	X
Verizon North	HURON	Norwalk	X
Verizon North	HURON	Wakeman	X
Verizon North	HURON	Willard	X



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Select All Cincinnati Bell

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ILEC	COUNTY	EXCHANGE	PMA
Verizon North	JACKSON	Jackson	X
Verizon North	JACKSON	Oak Hill	X
Verizon North	JACKSON	Wellston	X
Verizon North	JEFFERSON	Adena	X
Verizon North	JEFFERSON	Amsterdam	X
Verizon North	JEFFERSON	Bergholz	X
Verizon North	JEFFERSON	Brilliant	X
Verizon North	JEFFERSON	Dillonvale-Mt. Pleasant	X
Verizon North	JEFFERSON	Knoxville	X
Verizon North	JEFFERSON	Richmond	X
Verizon North	JEFFERSON	Smithfield	X
Verizon North	JEFFERSON	Tiltsville	X
Verizon North	LAWRENCE	Chesapeake	X
Verizon North	LORAIN	Grafton	X
Verizon North	LORAIN	North Eaton	X
Verizon North	LORAIN	Oberlin	X
Verizon North	LORAIN	Wellington	X
Verizon North	LUCAS	Curtice-Oregon	X
Verizon North	LUCAS	Sylvania	X
Verizon North	MADISON	Resaca	X
Verizon North	MARION	Green Camp	X
Verizon North	MARION	Larue	X
Verizon North	MARION	Marion	X
Verizon North	MARION	Morral	X
Verizon North	MARION	Prospect	X
Verizon North	MARION	Waldo	X
Verizon North	MEDINA	Brunswick	X
Verizon North	MEDINA	Chatham	X
Verizon North	MEDINA	Homerville	X
Verizon North	MEDINA	Lodi	X
Verizon North	MEDINA	Medina	X
Verizon North	MEDINA	Seville	X
Verizon North	MEDINA	Sharon Center	X
Verizon North	MEDINA	Spencer	X
Verizon North	MEDINA	Valley City	X
Verizon North	MEDINA	Wadsworth	X
Verizon North	MEDINA	Westfield Center	X
Verizon North	MEIGS	Letart Falls	X
Verizon North	MEIGS	Pomeroy	X
Verizon North	MEIGS	Portland	X
Verizon North	MERCER	Celina	X
Verizon North	MERCER	Coldwater	X

12/4/2008

Proposed Market Area (PMA) for  
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**Certificate Number:**

Select All Verizon North

Select All Cincinnati Bell

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ILEC	COUNTY	EXCHANGE	PMA
Verizon North	MERCER	Fort Recovery	X
Verizon North	MERCER	Maria Stein	X
Verizon North	MERCER	Mendon	X
Verizon North	MIAMI	Laura	X
Verizon North	MIAMI	Tipp City	X
Verizon North	MIAMI	Troy	X
Verizon North	MIAMI	West Milton	X
Verizon North	MONTGOMERY	Brookville	X
Verizon North	MONTGOMERY	Englewood	X
Verizon North	MONTGOMERY	Farmersville	X
Verizon North	MONTGOMERY	Liberty	X
Verizon North	MONTGOMERY	New Lebanon	X
Verizon North	MONTGOMERY	Phillipsburg	X
Verizon North	MONTGOMERY	Trotwood	X
Verizon North	MUSKINGUM	New Concord	X
Verizon North	NOBLE	Caldwell	X
Verizon North	NOBLE	Dexter City	X
Verizon North	NOBLE	Summerfield	X
Verizon North	OTTAWA	Elmore	X
Verizon North	OTTAWA	Genoa	X
Verizon North	OTTAWA	Marblehead	X
Verizon North	OTTAWA	Oak Harbor	X
Verizon North	OTTAWA	Port Clinton	X
Verizon North	OTTAWA	Put-In-Bay	X
Verizon North	PAULDING	Antwerp	X
Verizon North	PAULDING	Payne	X
Verizon North	PICKAWAY	Ashville	X
Verizon North	PICKAWAY	Circleville	X
Verizon North	PICKAWAY	Williamsport	X
Verizon North	PIKE	Beaver	X
Verizon North	PIKE	Idaho	X
Verizon North	PIKE	Piketon	X
Verizon North	PIKE	Waverly	X
Verizon North	PORTAGE	Garrettsville	X
Verizon North	PREBLE	Gratis	X
Verizon North	PREBLE	Lewisburg	X
Verizon North	PREBLE	West Alexandria	X
Verizon North	RICHLAND	Plymouth	X
Verizon North	SANDUSKY	Clyde	X
Verizon North	SANDUSKY	Gibsonburg	X
Verizon North	SANDUSKY	Helena	X
Verizon North	SCIOTO	Portsmouth	X

12/4/2008

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ILEC	COUNTY	EXCHANGE	PMA
Verizon North	SENECA	Attica	X
Verizon North	SENECA	Bettsville	X
Verizon North	SENECA	Bloomville	X
Verizon North	SENECA	Republic	X
Verizon North	STARK	Beach City	X
Verizon North	STARK	Brewster	X
Verizon North	STARK	Minerva	X
Verizon North	STARK	Paris	X
Verizon North	STARK	Wilmot	X
Verizon North	SUMMIT	Montrose [SUM]	X
Verizon North	TUSCARAWAS	Baltic	X
Verizon North	TUSCARAWAS	Bolivar	X
Verizon North	TUSCARAWAS	Mineral City	X
Verizon North	TUSCARAWAS	New Philadelphia	X
Verizon North	TUSCARAWAS	Strasburg	X
Verizon North	TUSCARAWAS	Sugarcreek	X
Verizon North	UNION	Plain City	X
Verizon North	UNION	Richwood	X
Verizon North	VAN WERT	Convoy	X
Verizon North	VAN WERT	Ohio City	X
Verizon North	VAN WERT	Scott	X
Verizon North	VAN WERT	Willshire-Wren	X
Verizon North	VINTON	McArthur	X
Verizon North	VINTON	Wilkesville	X
Verizon North	WASHINGTON	Barlow	X
Verizon North	WASHINGTON	Beverly	X
Verizon North	WASHINGTON	Lowell	X
Verizon North	WASHINGTON	Lower Salem	X
Verizon North	WASHINGTON	Watertown	X
Verizon North	WAYNE	Burbank	X
Verizon North	WAYNE	Congress	X
Verizon North	WAYNE	Creston	X
Verizon North	WAYNE	West Salem	X
Verizon North	WILLIAMS	Bryan	X
Verizon North	WILLIAMS	Edgerton	X
Verizon North	WILLIAMS	Edon	X
Verizon North	WILLIAMS	Evansport	X
Verizon North	WILLIAMS	Montpelier	X
Verizon North	WILLIAMS	Pioneer	X
Verizon North	WILLIAMS	West Unity	X
Verizon North	WOOD	Bowling Green	X
Verizon North	WOOD	Grand Rapids	X

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ILEC	COUNTY	EXCHANGE	PMA
Verizon North	WOOD	Haskins-Tontogany	X
Verizon North	WOOD	North Baltimore	X
Verizon North	WOOD	Pemberville	X
Verizon North	WOOD	Wayne-Bradner	X
Verizon North	WOOD	Weston	X
Verizon North	WYANDOT	Carey	X
Verizon North	WYANDOT	Harpster	X
Verizon North	WYANDOT	Nevada	X
Verizon North	WYANDOT	Wharton	X
Wabash Mutual	MERCER	Wabash	
Windstream Ohio	CHAMPAIGN	St. Paris	X
Windstream Ohio	FULTON	Chesterfield	X
Windstream Ohio	FULTON	Delta	X
Windstream Ohio	FULTON	Neapolis	X
Windstream Ohio	HARDIN	Kenton	X
Windstream Ohio	LICKING	Granville	X
Windstream Ohio	LICKING	Gratitot	X
Windstream Ohio	LICKING	Hanover-Marne*	X
Windstream Ohio	LICKING	Newark	X
Windstream Ohio	LICKING	St. Louisville	X
Windstream Ohio	LORAIN	Columbia Station	X
Windstream Ohio	LORAIN	Elyria	X
Windstream Ohio	MIAMI	Covington	X
Windstream Ohio	MIAMI	Pleasant Hill	X
Windstream Ohio	PAULDING	Paulding	X
Windstream Western Reserve	ASHTABULA	Ashtabula	
Windstream Western Reserve	ASHTABULA	Austinburg	
Windstream Western Reserve	ASHTABULA	Dorset	
Windstream Western Reserve	ASHTABULA	Geneva	
Windstream Western Reserve	ASHTABULA	Kingsville	
Windstream Western Reserve	ASHTABULA	Pierpont	
Windstream Western Reserve	ASHTABULA	Rock Creek	
Windstream Western Reserve	ASHTABULA	Trumbull	
Windstream Western Reserve	ATHENS	Coolville	
Windstream Western Reserve	BELMONT	Centerville [BEL]	
Windstream Western Reserve	BELMONT	Morristown	
Windstream Western Reserve	BELMONT	Powhatan Point	
Windstream Western Reserve	GEAUGA	Bainbridge [GEA]	
Windstream Western Reserve	GEAUGA	Chardon	
Windstream Western Reserve	GEAUGA	East Claridon	
Windstream Western Reserve	GEAUGA	Huntsburg	
Windstream Western Reserve	GEAUGA	Middlefield	

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ILEC	COUNTY	EXCHANGE	PMA
Windstream Western Reserve	GEAUGA	Montville	
Windstream Western Reserve	GEAUGA	Newbury	
Windstream Western Reserve	GEAUGA	Parkman	
Windstream Western Reserve	GEAUGA	Russell	
Windstream Western Reserve	GEAUGA	Thompson	
Windstream Western Reserve	GUERNSEY	Cumberland	
Windstream Western Reserve	GUERNSEY	Fairview	
Windstream Western Reserve	GUERNSEY	Old Washington	
Windstream Western Reserve	GUERNSEY	Quaker City	
Windstream Western Reserve	HARRISON	Hopedale	
Windstream Western Reserve	JEFFERSON	Bloomington	
Windstream Western Reserve	LAKE	Madison	
Windstream Western Reserve	LAKE	Perry	
Windstream Western Reserve	MEDINA	Hinckley	
Windstream Western Reserve	MEIGS	Chester	
Windstream Western Reserve	PORTAGE	Aurora	
Windstream Western Reserve	PORTAGE	Hiram	
Windstream Western Reserve	SUMMIT	Hudson	
Windstream Western Reserve	SUMMIT	Northfield	
Windstream Western Reserve	SUMMIT	Peninsula	
Windstream Western Reserve	SUMMIT	Richfield	
Windstream Western Reserve	SUMMIT	Twinsburg	
Windstream Western Reserve	TRUMBULL	Mesopotamia	
Windstream Western Reserve	WASHINGTON	Little Hocking	

X

Intrado Communications Inc.

Exhibit 25

Intrado Communications Inc. will mirror the ILEC exchanges for both service area and local calling areas.

**This foregoing document was electronically filed with the Public Utilities**

**Commission of Ohio Docketing Information System on**

**12/10/2008 12:50:03 PM**

**in**

**Case No(s). 08-1289-TP-ACE**

Summary: Application to Provide Facilities Based and Resold CLEC Services, part 2 of 2  
electronically filed by Ms. Suzanne Pagana on behalf of Intrado Communications Inc.