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COMMISSION	BEFORE THE PUBLIC UTILITIES OF OHIO	
	Case No. 08-917-EL-SSO	
RECEIVED-DOCKETING I	In the Matter of the Application of Columbus Southern Power Company for the Approval of its Electric Securit Plan; and an Amendment to its Corporate Separation Plan; and the Sale or Transfer of Certain Generation Assets Case No. 08-918-EL-SSO In the Matter of the Application of Ohio Power Company for the Approval of its Electric Security Plan; and a Amendment to its Corporate Separation Plan	
fore Slenwood N.W., the 16th ck p.m., N BY	BE IT REMEMBERED that upon the of the above-entitled matter held be Commissioner Cheryl Roberto at the G School Auditorium, 1015 44th Street, Canton, Ohio, and held on Thursday, day of October, 2008, at 6:30 o'cloo the following proceedings were had. 	
r.com com case file	520 South Main Street, Su Akron, Ohio 44311 (330) 762-0031 (800) 332-0607 FAX: (330) 762-0300 E-Mail: bishassociates@neo.r www.bish-associates.c This is to certify that the images appea accurate and complete reproduction of a	
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1 MS. SEE: I prefer not to use the 2 mike. I just need to know if everyone can 3 hear me. Okay. Thank you. We'll now commence the formal part of the hearing. 4 5 We have scheduled for hearing at 6 this place and time before the Public 7 Utilities Commission of Ohio Case Number 8 08-917-EL-SSO being captioned in the Matter of 9 the Application of Columbus Southern Power 10 Company for Approval of its Electric Security 11 Plan and an Amendment to its Corporate 12 Separation Plan and the Sale or Transfer of 13 Certain Generation Assets, as well as Case 14 Number 08-918-EL-SSO being captioned in the 1.5 Matter of the Application of Ohio Power 16 Company for the Approval of its Electric 17 Security Plan and an Amendment to its 18 Corporate Separation Plan. 19 As Commissioner Roberto stated, my 20 name is Greta See. I'm attorney examiner with 21 the Commission's legal department and I am one 22 of the attorneys assigned to this case by the 23 Commission. 24 There is other Commission 25 personnel here. When you came into the

auditorium tonight you were likely greeted by 1 2 one or two members of the Commission, 3 personnel of the Commission Amanda Stallings 4 and Lawrence Hampton and you met previously 5 Mrs. Jill Kocher. 6 If you have a question concerning 7 your utility rate or service, other than the 8 ESP case tonight, feel free to approach Miss 9 Kocher, Miss Stallings or Mr. Hampton and they 10 will try to get you information to address 11 your issue or provide you with the 12 Commission's 1-800 number. 13 I note that there are a number of parties that have filed for intervention in 14 15 this case. That is, they're counsel for 16 various consumer groups, be they residential 17 customers, commercial customers or industrial 18 customers, as well as other consumer groups. 19 At this time I would ask that 20 counsel for the company make an appearance on 21 the record. 22 MR. RESNICK: Thank you, Your 23 Honor. My name is Marvin Resnick. I am 24 appearing on behalf of Columbus Southern Power 25 Company and Ohio Power Company. My address is

4 1 1 Riverside Plaza, Columbus, Ohio 43215. And I would note that among the 2 3 folks from the company that are here, a 4 gentleman Bill Olds. Bill, do you want to 5 raise your hand is here from our customer 6 service representative group and is also 7 available to answer questions that individual 8 customers might have. 9 Thank you. On behalf of MS. SEE: 10 the Ohio Consumers' Counsel. 11 MR. REESE: Thank you, Your Honor. 12 On behalf of the residential rate payers of 13 Ohio Power Company and Columbus Southern Power 14 Company and on behalf of the Ohio Consumers' 1.5Counsel Janine Migden-Ostrander I'm Rick 16 Reese, assistant consumers' counsel. 17 Also wanted to note I have several 18 colleagues with me tonight that would be happy 19 to help you with your questions as well. 20 Marty Burkowitz from our communications 21 department, Chris Verr from outreach and 22 education and Lisa Cane from our consumer 23 services department. Thank you. 24 MS. SEE: Thank you. In addition 25 to tonight's hearing the Commission has

1 scheduled four local public hearings, two 2 There was one held on Tuesday in more. 3 Marietta and there are two additional hearings 4 scheduled for later this month. 5 The purpose of tonight's hearing 6 is to receive comments from the public 7 regarding AEP's application. And, I'm sorry, 8 a lot of times I say AEP. I'm referring to 9 Columbus Southern Power and Ohio Power as one 10 entity. Don't intend to confuse anybody. 11 But the local public hearing is 12only one aspect of the case process. As 13 Commissioner Roberto said, we are just 14 beginning. There is an evidentiary hearing 15scheduled in this case to commence in Columbus 16 on November 17th at the Commission's offices. 17 The purpose of that hearing is to 18 allow AEP Ohio consumers, numerous interveners 19 and the Commission staff to present expert 20 witnesses and evidence in support of their 21 respective positions. 22 When you arrived here tonight you 23 were offered an opportunity to sign in to 24 indicate whether you wanted to offer 25 testimony. If when you're called forward you

1 decide that you no longer want to offer 2 testimony tonight, you can just indicate that 3 you pass and I will go on to the next witness. 4 If for some reason you did not 5 sign up but wish to offer testimony, you can 6 go out to the table at any time and sign up or 7 I will open it up at the end for anyone that 8 has decided that they want to offer testimony. 9 When I call your name, please step 10forward, come down, I'll ask you to raise your 11 right hand and affirm that the information 12 that you're about to give is true. 13 I'll then ask you to state and 14 spell your name for the record because there 15 is a court reporter. I don't know if you can 16 see the woman in front of me, but she's 17 transcribing everything that's said here 18 tonight and it becomes part of the 19 Commission's record in this case. 20 Are there any questions about the 21 process of tonight's hearing -- tonight's 22 hearing process? If there are none, then 23 let's get started. 24 I'd like to call Miss Peggy 25 Claytor, Miss Claytor, please raise your

7 1 right hand. 2 PEGGY CLAYTOR 3 of lawful age, a Witness herein, having been 4 first duly sworn, as hereinafter certified, testified and said as follows: 5 6 MS. SEE: Please state and spell 7 your name for the record. 8 MS. CLAYTOR: P-e-q-q-y last name Claytor, C-l-a-y-t-o-r. 9 10 MS. SEE: Go ahead with your 11 statement. MS. CLAYTOR: Good evening. 12 Μy 13 name is Peggy Claytor and I am manager of 14 state government affairs for The Timken 15 Company. 16 As most of you know, Timken is a 17 global leader in bearing and power 18 transmission solutions and a leading 19 manufacturer of high-quality alloy steel bar 20 and tubing products, as well as precise steel 21 components. 22 Our global headquarters is here in 23 Canton and we have over 88 plants and offices 24 in more than 124 sales offices, research and 25 development centers and distribution centers

8 1 worldwide. 2 In 2007 we reported sales of \$5.2 3 billion. We employ approximately 25,000 associates worldwide with over 5900 of those 4 here in Ohio and of that 5900 about 4800 are 5 6 in Stark County. 7 I appear at tonight's public 8 hearing as a result of our significant 9 interest in issues that affect the price and 10 availability of electricity for our Ohio 11 facilities. 12More specifically I am here to 13 convey our concerns relative to the Electric 14 Security Plan that has been filed by AEP 15 which, if approved by the Commission, will 16 establish the framework under which rates will 17 be established for the next three years. 18 By way of explanation, we have 13 19 plants, office buildings and other facilities 20 that are served by Ohio Power. They're 21 located in Canton, North Canton, Bucyrus and 22 New Philadelphia. Collectively these plants, 23 offices and other facilities consume in excess 24 of 1.5 billion kilowatt-hours per year and the 25 annual cost of that electricity for these

1 facilities is in excess of \$46 million per 2 annum. 3 As you can well imagine, even a 4 small change in the price per kilowatt-hour of 5 electricity has a significant impact on the 6 electricity bills to operate these facilities. 7 AEP's Electric Security Plan has 8 been widely publicized as involving a 15 9 percent rate increase in each of the next 1.0 three years, 2009 through 2011 inclusive. In 11that this is a year-on-year increase, the 12 compounded effect is, in fact, much higher: 13 Yielding an increase significantly north of 14 one billion dollars in increased revenues to 15 AEP over the proposed three year period. 16 In essence, AEP is seeking 17recovery for past fuel and non-fuel costs it 18identifies as not having been recovered in 19 current rates under the -- that were 2.0 established during the rate stabilization plan 21 period. 22 As you may recall, AEP's Ohio rate 23 stabilization proposal included elements of 24 seven percent automatic annual increases for 25 Ohio Power, plus the opportunity for an

10 1 additional four percent incremental 2 discretionary increases each year. 3 For Columbus Southern it was three percent automatic on generation and an 4 5 additional four percent discretionary. In 6 both operating companies' circumstance 7 provisions for recovery of carrying costs on 8 environmental capital investments and regional 9 transmission organization was also alighted 10 for. 11 Now, it's my understanding that 12AEP indicates that none of the revenues that 13 were derived from the aforementioned rate 14 increases from the rate stabilization plans 1.5 went to recover prior fuel costs. 16 I would say, however, that it may 17 be at least helpful if the Commission took a 18 look at how those revenues that were 19 collected, how they were allocated, to what were they directed? 20 21 Certainly in the case of The 22 Timken Company our rates in total have 23 increased about \$9 million per year since that 24 rate stabilization plan was put in effect and 25 it would be helpful to understand how those

11 1 incremental revenues were applied. 2 Additionally, the AEP company's 3 request that the PUCO authorize various riders 4 and surcharges for future cost recovery it 5 associates with various programs: Things such as energy efficiency, the Grid Smart metering 6 7 program, enhanced reliability program, et 8 cetera. 9 According to what I understand and 10 having read the ESP, the revenue that will be 11 collected by AEP from these various riders 12 alone is in excess of \$700 million over the 13 three year period. 14 For large industrial customers 15 like Timken that are served under what is 16 called the GS-4/IRP-D rate schedule, it's an 17interruptible rate schedule, Ohio Power's 18proposed ESP rates would increase our rates 19 from roughly four cents a kilowatt-hour to 2.0approximately six and a half cents a 21 kilowatt-hour by 2011. That's over a 62 22 percent increase in just three years. 23 Under current market conditions I 24 assure you these increases in our cost 25 structure will be impossible to offset the

1 price increases to our customers. Over the 2 same three year period of time the cost 3 increase for residential customers I believe 4 is projected to be about 45 and a half 5 percent. 6 Now, I'm not trying to be hard on 7 Certainly we understand that utility AEP. 8 rates can and do go up based upon costs, but 9 in its ESP, Ohio Power's requested increase 10seems inflated and certainly, in my humble 11 opinion, warrants additional scrutiny. Here 12 are some examples that I think will illustrate 13 why we are concerned. 14 For one, Ohio Power is long on 15 generation, which means that it produces more 16 than its Ohio consumers, customers can 17 consume. Almost all of Ohio Power's 18 generation is from low cost coal plants and is 19 produced for probably around \$30 a 20 megawatt-hour. 21In 2009 Ohio Power projects that 22 it will generate roughly 22 and a half billion 23 kilowatt-hours more that its customers can 24 consume. Yet it calls for in their ESP to buy 25 eight and a half billion kilowatt-hours over

13 1 three years at a very high market rate of around \$85.32 a megawatt-hour. 2 3 Buying high cost market power when 4 the utility has a large surplus of low cost 5 power will unnecessarily raise costs to Ohio 6 Power customers to the tune we approximate of 7 about \$700 million over three years. Under its ESP Ohio Power would 8 9 then take the low cost energy that is freed up 10 from the high cost purchases and sell it out 11 of state at high market prices. These 12 increased profits from off-system sales would 13 go to AEP shareholders and to ratepayers we 14believe in West Virginia and Kentucky by virtue of how the AEP interstate would agree 1516 to operate. 17 That means that Timken and other 18 Ohio Power customers would be subsidizing 19 power costs in other states. I don't think 2.0 that Ohio can afford such subsidies when 21 manufacturers are struggling to hold on to 22 business and to jobs. 23 Some of these increased profits 24 from off-system sales will actually flow back 25 to Ohio Power and Columbus Southern under the

14 AEP pool agreement. This will increase their 1 2 earnings obviously. 3 But they want the profits from off-system sales excluded from the 4 5 substantially excessive earnings test that 6 Governor Strickland and the legislature put 7 into Senate Bill 221 as a ratepayer 8 protection. 9 Ohio Power's position, therefore, 10 would greatly reduce -- would greatly weaken 11 the excessive earnings test contrary to the 12will of the legislature. 13 Ohio Power essentially wants to 14 hardwire a seven percent rate increase in its 15 generation rates without any showing that its 16 cost have gone up or that its earnings are 17deficient. This would unnecessarily cost Ohio 18 Power ratepayers roughly \$135 million in over 19 three years. 2.0 Ohio Power further wants to 21 hardwire six and a half percent rate increase 22 on its distribution rate. This distribution 23 rate increase suffers from the same 24 shortcomings as the seven percent requested 25generation increase. We estimate that this

15 1 would cost customers roughly \$68 million over 2 three years. 3 Finally, Ohio Power wants to greatly increase the fee it charges customers 4 5 who want to shop for competitive generation. 6 This provider of last resort fee is 7 complicated and has not been justified by Ohio Power. 8 9 In closing, The Timken Company 1.0understands the need for AEP companies to 11 recoup legitimate cost increases and to earn a 12 reasonable return on an investment. It is 13 equally important, though, for customers to 14 receive fair and balanced treatment of this 1.5 regulatory process. 16 We recognize the aggressive -17 timeline that the Commission is under to 18 resolve this case, but given the significant 19 impact that it's going to have on customers of 20 every kind: Residential, commercial and 21 industrial alike, it is absolutely essential 22 that due diligence is not set aside. That 23 concludes my comments. 24 MS. SEE: Thank you, Miss Claytor. 25 May I ask that if you have your statement

1 typed out if you would be willing to provide 2 it to the court reporter. 3 MS. CLAYTOR: Certainly. 4 MS. SEE: We appreciate it. Thank 5 you. 6 Mr. David Boron. Sir, please 7 raise your right hand. 8 DAVID BORON 9 of lawful age, a Witness herein, having been 10 first duly sworn, as hereinafter certified, 11 testified and said as follows: 12MS. SEE: Please state and spell 13 your name for the record. 14 MR. BORON: My name is David 15 Boron. D-a-v-i-d Boron B-o-r-o-n. I don't 16have anything written but I think that 17 sometimes is the best. Say what's on your mind. 18 19 As the presidential candidates 20 would say I'm your Joe Plumber, your average 21 guy that lives in this neighborhood. 22 There are so many reasons and 23 we're going to hear those tonight from other 24 people. At the end of the month we have a few 25 bucks left over. Now we have to give the rest

17 1 of that to a utility, which makes it very 2 difficult. 3 And when I came in some tempers were flaring already because I just hope that 4 5 -- I'm going to call it AEP because that's 6 what I know it -- I just want AEP to know what 7 a hardship this might be to almost every 8 single American family. 9 I was reading here and it says 10that Senate Bill 221 was passed to avoid 11 sticker shock, but when I look on the back 12page and see the rate increase, to me, it's 13 still sticker shock: 46 percent the minimum 14 that it might raise in three years. To me 15 that's sticker shock. That's way too much. 16That is way too much of a percentage increase 17 for my electric bill to go up. Where does 18that money come from? 19 Isn't it ironic that we are in a 2.0 school that a levy isn't being passed? We're 21 sitting in this school that a levy cannot even 22 be passed for our children for their education 23 and now the money that we were considering to 24 pass a school levy, that money is going to be 25 forced to be going into our utility payment

1 now if this is passed.

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<u> </u>	now if chis is passed.
2	The other concern that I have is
3	what is reasonable? I don't know about
4	everybody else, but when my when I get a
5	raise on my paycheck it might be between one
6	percent and two percent of a raise. That's
7	pretty hard to pay out something that might be
8	going up 46 percent. It doesn't seem
9	reasonable.
10	It also says that this is over a
11	course of three years. Maybe there's a way to
12	string it out longer to prevent a sticker
13	shock.
14	Then the other point that I have
15	is I'm sure most of us would agree the money
16	that I spend I really want it to go to where
17	it's supposed to be going. If AEP is raising
18	their rates to fund numerous situations at
19	AEP, the fuel, the generation I hope the money
20	does go for that purpose.
21	I hope that they are not going to
22	be building an excess and becoming almost an
23	Exxon Mobile where they're funding retirement
24	accounts.
25	If my repairs at my house cost a
1	

1 thousand dollars, I pay a thousand dollars. Ι 2 just hope that their -- the money that they 3 need for generation and repairs, I hope the 4 money that they receive are in -- is not in 5 high excess of that amount. 6 So I hope if this increase does go 7 through, that the money is going where it's 8 supposed to be. I might feel a little bit 9 better if that was true. That's basically all 10 I have to say and I thank you for letting me 11 share my opinion. Thank you. 12 MS. SEE: Thank you. Mr. Craig 13 Roan and I apologize now if I mess up your 14 last name. Please raise your right hand. 15 CRAIG ROAN 16 of lawful age, a Witness herein, having been 17 first duly sworn, as hereinafter certified, testified and said as follows: 18 19 MS. SEE: Please state and spell 20 your name for the record. 21 MR. ROAN: Craig C-r-a-i-q. Roan 22 R-o-a-n. 23 Go ahead with your MS. SEE: 24 statement. 25 My statement is this, MR. ROAN:

1 if PUCO is in favor of the Ohio public, then 2 they should defer 15 percent increase. Ι 3 don't begrudge anyone an increase. However, 4 15 percent over the next three years, which is 5 a 45 percent increase, actually is too much 6 with people losing their jobs, this economy, 7 as Mr. Boron stated, is in economic crisis. 8 That is a little bit too much. 9 I think -- I think that we need 10 PUCO to stand up for Ohio. They need to start 11talking about other things also as far as gas 12prices. Please represent us. That's why you 1.3are here. You are here to represent us. 14 Please don't hurt us. That's all I have to 15 say. 16 MS. SEE: Raymond Fernandez. 17 RAYMOND FERNANDEZ 18 of lawful age, a Witness herein, having been 19 first duly sworn, as hereinafter certified, 20 testified and said as follows: 21 MS. SEE: Please state and spell 22 your name for the record. 23 MR. FERNANDEZ: Raymond 24 R-a-y-m-o-n-d Fernandez F-e-r-n-a-n-d-e-z. 25 MS. SEE: Go ahead.

1 MR. FERNANDEZ: I'd like to take 2 the opportunity right now to thank the PUCO 3 for holding this hearing. I think it's very 4 important, so important that I left my 5 nephew's football game to come here. 6 And my wife advised me not to come 7 and I told her I said, well, that's just like 8 saying I'm not going to vote because I don't 9 like either one of them. But you sit on your 10 duff nothing is going to get done. 11 I might also say that I had a 1.2dealing with the PUCO back in 1975 and I 13 faired out pretty well and I hope I do again. 14I read in the newspaper where AEP 15wants 15, 15 and 15. I thought it was a joke 16but it's not a joke. Let's put it this way, 17 if I was an employee of AEP and asked for a 18 wage increase of 15 percent per year for the 19 next three years they'd think I was nuts. 2.0 They'd go through the roof. 21Why should we give them a 15 22 And I recommend that you percent increase? 23 deny it or modify it maybe like five, five and 24 five. You know, you always ask for more than 25 what you really need.

1 You know AEP is not the same 2 company it used to be back in the 1970s. Μv 3 mother had a little apartment in her house and 4 this young couple, the man worked for AEP. At 5 that time it was called Ohio Power, yellow 6 trucks with red lettering. Any time you were 7 out and about you would see these trucks 8 maintaining poles, maintaining cables. 9 AEP doesn't do that any more. 10They wait until we get a storm and then I'm 11 out of power for six days and the first two 12 days nothing was done because they were down 13 south because they don't have maintenance 14 crews here. So the service is not what it 15 used to be, but they want more money. 16 I think the PUCO should go back to 17 AEP tell them go back and cut your costs and I 18 know they can cut their costs. For one 19 example they make good salaries and I don't 20 have anything against a person making a good 21 salary. I think they should make a good 22 salary. 23 I have nothing against them 24 getting a wage increase every year, but I 25 don't agree that they should give bonuses.

1 Why do you give a person a bonus when he's 2 already making a good salary and an annual 3 increase every year and then they say, well, 4 here is some more money. Who is paying for 5 this? Me and you. I thank you. 6 Thank you. Steve Katz. MS. SEE: 7 STEVE KATZ 8 of lawful age, a Witness herein, having been 9 first duly sworn, as hereinafter certified, testified and said as follows: 10 MS. SEE: State and spell your 11 12 name for the record. 13 MR. KATZ: Steven S-t-e-v-e-n 14 middle initial J Katz K-a-t-z. 15 MS. SEE: Go ahead with your 16 statement. 17 MR. KATZ: First I want to thank 18 you for the opportunity to comment tonight and 19 I also want to put my remarks within the 20 context that our organization, I work for 21 Canton Regional Chamber of Commerce, that we 22 have not taken a formal position on the rate 23 increase, but my purpose here tonight is to 24 really give you some background in terms of 25 AEP's role and contributions that they make to

24 1 the community as a corporate citizen and 2 they're really a fine example of a corporate 3 citizen. I will tell you that AEP is 4 5 involved in many community activities and with 6 respect to our organization their executives 7 serve as board members and also members of some important committees. 8 I would also like to mention that 9 10 they're an integral part of our economic 11 development program. Often when we have 12prospects or issues involving electric power 13 that their Columbus staff is readily available 14 and helps us with those leads and with those 15 prospects, as well as local staffs as well. 16 AEP also has -- there is a grant 17 program that we've utilized that's helped us 18 with some industrial development projects and 19 once again their staff is always on call, 20quickly responds when we have questions and 21 issues regarding power and electric 22 infrastructure. 23 AEP has been an active supporter 24 of our economic development program in terms 25 of helping fund that with some contributions.

25 They also support our downtown development 1 efforts and they do that primarily through 2 3 support of several programs that we conducted in the downtown area. 4 5 There is a holiday program that's 6 coming up in the next couple weeks that 7 they're supporting, as well as the annual blues festival and another downtown event and 8 9 these events are really designed to bring the 10 people from the suburban areas into the 11 downtown areas and acquaint them with the 12 benefits of what the downtown has to offer and 13 it's helped with those development efforts. 14 AEP has also been an active 15 supporter of our leadership program both in 16 terms of sponsoring different events through 17 that activity and having people go through our 18 leadership class. 19 Finally, they've been an active 20 supporter in one of the largest events that 21 goes on here on an annual basis and that's the 22 Pro Football Hall of Fame Festival. This past 23 year an AEP executive was the volunteer 24 chairman of that event and I will tell you 25 that took many, many hours of his time and

1 resources to help make that a successful 2 event, but they also help make the downtown 3 facility available for staging that event and 4 also provide support, financial support for 5 many of the activities surrounding the 6 festival. I've also been to their offices for 7 some charitable endeavors such as the leukemia 8 society and other activities like that. 9 So just wanted to provide you some 10comments tonight to talk a little bit about 11 their role in the community as they are a 12 corporate citizen. That's it. Thank you. 13 MS. SEE: Mr. Dan Birmingham. 14 DAN BIRMINGHAM 15 of lawful age, a Witness herein, having been 16 first duly sworn, as hereinafter certified, 17 testified and said as follows: 18 MS. SEE: Please state and spell 19 your name for the record. 20 MR. BIRMINGHAM: Yes, ma'am. 21 Daniel D-a-n-i-e-l Birmingham 22 B-i-r-m-i-n-g-h-a-m. My comments are really 23 relative to a strategic partnership that my 24 company has with AEP and what we think will 25 eventually become very beneficial for all of

27 1 Ohioans. 2 As I said, my name is Dan 3 Birmingham and I'm the Director of Engineering for Rolls-Royce fuel cell systems in North 4 5 Canton. Although many people associate our 6 name with the automobile, Rolls-Royce is 7 actually a global power systems company 8 providing power for land and air and sea 9 applications and we have major positions in 10 aerospace, defense, marine, as well as energy 11 markets. 12 We also, you know, offer gas 13 engines, as turbines kind of solutions for 14 power generation markets in over a hundred 15 countries. 16 Now, with this as a background, 17 for the past 15 years Rolls-Royce has been 18 developing a solid oxide fuel cell system. So 19 this system will have nearly double the fuel 20 efficiency of what is current power generation 21 equipment. So that means that this system 22 will use half of the fuel that would be 23 required to produce the same amount of 24 electricity. 25 The Rolls-Royce fuel cell power

1 system that's currently designed to run with 2 natural gas, which is a clean fuel widely 3 available in north America and other locations 4 around the world. Our system can be 5 configured to run on liquid fuels, other 6 alternative fuels such as coal gas, bio-mass, 7 some of the alternative fuels. From an 8 environmental viewpoint, the system will have 9 negligible air emissions, minimum noise 10 profile. 11 So our company vision is to have a 1.2Rolls-Royce fuel cell system in every major 13 city in the world. That's our goal. 14 In November of 2006 Rolls-Royce 15chose North Canton as its North American 16 headquarters because of the state of Ohio's 17 commitment to create a fuel cell industry in 18 this area and due to the proximity to AEP, one 19 of the nation's most progressive electric 2.0 utility companies. 21 So Rolls-Royce and AEP have a 22 strategic partnership for doing a joint test 23 and evaluation program of a pre-commercial 24 fuel cell power system at their Walnut test 25 facility, which is down just outside of

1 Columbus.

2	This AEP test site is very unique
3	in the electric power industry as a site to
4	verify new technologies for the power grid of
5	the future. This partnership that's allowing
6	AEP and Rolls-Royce to evaluate a new power
7	system in a real world type of application
8	thereby accelerating its introduction as a new
9	energy technology.
10	So success in this will position
11	Ohio to be a leader in job creation for
12	cutting edge fuel cell technology and its
13	introduction into the Ohio electric grid will
14	make Ohio a more competitive state.
15	So Rolls-Royce fuel cell systems
16	we're excited about these opportunities and
17	our strong partnership with AEP. Together
18	we're working to capture the potential of fuel
19	cells and its very high efficiency as a
20	distributed power generation source with ultra
21	low emissions and with low carbon footprint
22	that qualifies as an alternative energy source
23	in the Ohio portfolio standard. That
24	concludes my comments.
25	MS. SEE: Thank you. Marcia

30 Roberts. 1 2 MARCIA ROBERTS 3 of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, 4 5 testified and said as follows: 6 MS. SEE: Please state and spell 7 your full name for the record. 8 MS. ROBERTS: My name is Marcia 9 M-a-r-c-i-a Roberts R-o-b-e-r-t-s and I use middle initial P. 1011 I'm new to this area. I moved 12 here four years ago from Austin, Texas. Ιn 13 Austin I was an employee first of Austin 14 Electric and I was also an employee of the 15 Lower Colorado River Authority. I also worked 16 for Northeast Utility when I lived in 17 Connecticut and I was an energy conscientious 18 representative for Northeast Utility in three 19 states. 20 My job as an architect was to 21 advise people, mainly commercial customers, on 22 how they could save energy in their 23 businesses. I also had a good amount of 24 experience beginning with my master's thesis in helping people save energy in their homes 25

based on the design of the building, based on 1 2 the equipment chosen, based on operations and 3 based on utility rates. 4 And anyone who worked for a 5 utility company knows that different rates are 6 available to different types of customers. 7 Different utility companies structure their rates based on what they consider to be their 8 9 best opportunity to recover their costs and 10 depending on the type of generation, different 11 types of customers are more valuable to 12 utility companies. 13 I have not studied Ohio Power 14 since I've been here. I've just been a 15 residential customer. I have not studied the 16 rate structure, but I have looked for myself 17 for the opportunity to improve the energy 18 efficiency of my home, which I inherited, 19 which is a 53 year old home that was built by 20 my uncle here in Canton, Ohio. 21 Now, since I have been here I have 22 been struggling to pay my utility bills. I've 23 been unemployed for four years. I live out of 24 my retirement savings. I do not spend any 25 All the money I have goes for my extra.

1 actual bills. All the money I spend I take 2 out of my retirement. 3 Now, fortunately I go on Social Security starting in December. So I will have 4 5 some income other than my savings. However, 6 my Social Security is going to be less than 7 the amount I've been spending to cover my costs since I've been living here. 8 That's 9 coming directly out of my retirement. 10 Of course you know what's 11 happening to retirement accounts. So I am not 12 going to have any money to supplement my 13 Social Security income once, you know, my 14retirement is gone. 15 The reason I'm making these points 16 is there has not been an incentive available 17 to me to reduce my electric costs other than 18to turn my thermostat down, not to use hot 19 water, turn off all my lights. There is no 20 available rebate. I do not see any plan 21 available to a customer that is trying to 22 reduce energy use. I don't see any benefit to 23 myself to conserve energy. 24 Now, when I lived in the City of 25 Austin a customer that used less than 500

33 kilowatts was on a different rate. I don't 1 2 see that available here. I don't know whether 3 large commercial customers get some kind of 4 time reduced rate. 5 I heard the person from Timken 6 talking about an interruptible rate. I don't 7 believe those kind of rates are available to 8 residential customers here. Those kinds of 9 rates could help a residential customer, such 10 as myself, to reduce my bills. 11 I'm suggesting that the Public 12 Utility Commission look at AEP's proposal and 13 ask them to develop a very transparent rate 14 structure that will allow them to see exactly 15 what types of customers are paying these 16 rates. Break it out in terms of transmission 17 costs, fuel costs, costs of operations, costs 18 of generation and then set up different rates 19for different types of customers. 20 You have your customers that use 21 five KW because they have a very large home or 22 because who knows what they're doing in their 23 home, if they have a business or whatever, but 24 what about the small customers on fixed rates 25 who are not eligible for LI HEAP because they

have a home, they have retirement. You know, 1 whatever I would have to withdraw to pay my 2 3 bills makes me ineligible for that type of 4 assistance. 5 But I am conscientiously looking 6 for ways to be able to stay within my means. 7 I think the Public Utilities Commission in 8 doing its job can find ways to help people 9 like me that are on fixed incomes that really 10have no recourse when it comes to a 15 percent 11 increase in rates. 12Be happy to answer any questions 13 if you haven't understood the points I'm 14 making. 15 MS. ROBERTO: Thank you. 16 MS. SEE: Thank you. Robert 17 Torres. 18 ROBERT TORRES 19 of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, 20 21testified and said as follows: 22 MS. SEE: Please state and spell 23 your name for the record. 24 MR. TORRES: Robert Torres, 25 R-o-b-e-r-t T-o-r-r-e-s. Thank you and good

35 1 evening. I am the Director of Development for 2 the City of Canton, Ohio. I have two letters 3 that I would like to read into entry. 4 One is from the Honorable William 5 J. Healy, II and the second would be a letter 6 from myself as the Director of Development for 7 the city. 8 This is the letter from the Mayor. 9 I write to you in reference to AEP Ohio's 10 recently filed Electric Security Plan. AEP 11 Ohio continues to be a strong partner of the 12 City of Canton and always considers the 13 community they serve when making business 14 decisions. 15 Although any rate increase will be 16 a burden on Canton residents who are already 17 struggling, the filed ESP works to mitigate 18 any strain on these consumers by phasing in 1.9the increase over a three-year period. This 20 arrangement promises to keep increases below 21 levels expected in other parts of the state 22 and country, as well as guarantees that AEP 23 will remain one of the lowest-cost providers 24 in the state. 25 Additionally, AEP renews its

36 1 commitment to the community through this 2 proposal by allocating \$75 million to the 3 "Partnership with Ohio" fund. On top of 4 assisting in economic development efforts, 5 this fund will provide weatherization and 6 energy efficiency assistance to those who need 7 it most, helping to defray short-term costs 8 and promote long-term savings. 9 Furthermore, AEP's investment in 10 advance and renewable energy development and 11 deployment will help the city reach its goal 12 of creating a more sustainable community. 13 In conclusion, I believe that AEP 14 Ohio has created an Electric Security Plan 15 that will provide stability and predictability 16 for their customers while preventing sharp 17 spikes in cost. This plan will allow AEP to 18 continue to be an important ally in 19 revitalizing our city and state. 20 Thank you for your time and 21 consideration of this matter. Sincerely, 22 William J. Healy, II, the Mayor, City of 23 Canton. And I have copies to leave with you. 24 MS. SEE: Okay. 25 MR. TORRES: Now my letter. I

1 submit this letter referencing AEP Ohio's 2 recently filed Electric Security Plan. This 3 plan represents AEP's continued commitment to 4 the economic growth of our community, more 5 importantly, their willingness to offer 6 resources to ensure its success. 7 The availability of electric power 8 that has stable and predictable rates is one 9 of the most important factors in attracting 10 new development and retaining existing 11 industries in Canton. This plan provides this advantage at a rate that will still be one of 12 13 the lowest in the state. 14 The "Partnership with Ohio" aids 15 in regional and statewide economic development 16 in several specific ways. First, it provides 17 assistance and incentives to companies for 18 expansion projects with the service territory. 19 Assistance is further available to help 20 increase productivity and energy efficiently, 21 helping not only to reduce operational costs, 22 but also to develop a sustainable and 23 environmentally responsible economy. 24 In addition, the partnership will 25 invest in developing and utilizing alternative

38 1 and renewable energies, helping to keep Ohio 2 on the forefront of this quickly growing 3 demand. 4 In this Electric Security Plan AEP 5 has created a balance between securing the 6 company's future, investing in our community 7 and reducing the overall effect on energy users. AEP plays a vital role in Canton, 8 9 having a long-term presence in our city. AEP 10 provides a significant amount of jobs and is 11 important that they remain a sustainable 12 corporate partner. 13 For the above-mentioned reasons, I 14 ask for you -- for your support and approval 15 of the full plan by the Public Utilities Commission of Ohio. 16 17 Sincerely, Robert Torres, Director 18 of Development for the City of Canton. Thank 19 you. 20 MS. SEE: Thank you, Mr. Torres. 21 MR. REESE: Excuse me, Your Honor, 22 I would like to ask a question. 23 MS. SEE: Is this a clarifying 24 question? 25 MR. REESE: No.

39 1 MS. SEE: Lavon Daugherty. LAVON DAUGHERTY 2 3 of lawful age, a Witness herein, having been 4 first duly sworn, as hereinafter certified, 5 testified and said as follows: 6 MS. SEE: Please state and spell 7 your name for the record. 8 MR. DAUGHERTY: Lavon Daugherty, 9 L-a-v-o-n D-a-u-g-h-e-r-t-y. 10 MS. SEE: Go ahead with your 11 statement, sir. 12 MR. L. DAUGHERTY: I do not have 13 much of a prepared statement at all because I 14 found out about this about 3:00 this afternoon 15 and made a few notes sitting in the office out 16here after I got off work. 17 One of my concerns or what I would 18like to know is what is AEP's or Ohio Powers' 19 return on equity presently? How profitable 20 are they as a company? 21 Now, I realize that we had 22 commodity prices extremely high and expand a 23 lot in the last year, year and a half. Ι 24 happen to be in the agricultural end of 25 business and in a commercial broker of

1 commodities. I have lived with the commodity 2 market for 30-plus years as a broker and many 3 years before that as manager of grain 4 elevators and hedging grain. I handle 5 commercial accounts and consulting work 6 through this type of client. 7 In the last six months we have 8 seen commodity prices drop about 50 percent. 9 We had oil prices, which I could understand 10 where their costs have gone up, in the last 11 year trading as a high as \$140 a barrel. Today we had it under \$70 a barrel. 12 1.3We have also, looking at the 14agricultural community, we saw the price of 15 grain run up very high this last year. It run 16 so high that the biggest commercial grain 17 companies refused to buy grain for more than 18 40 days out. This did not allow our farmers 19 to sell that grain in advance when it was 20 there. 21 Today we have it down 50 percent 22 from that high that we had four months ago 23 right at harvest time and all of their input 24 Their fuel, their fertilizer were much costs: 25 higher when they were putting this crop in the

1 ground and now they're selling it on prices 2 that we have not seen for the last two years, 3 a year and a half to two years. That's from 4 that standpoint. 5 Now, a lot of that I think is 6 created by government. They have allowed our 7 big, what they call, index funds to have 8 unlimited amount of open position in the 9 commodity markets both in oil and grain and 10the rest of them. 11 So this has impacted the costs of AEP over the last year. These markets go up 12 13 and they come down and when they come down 14 they come down in half the time as a rule is 15 what it takes them to go up. So I have no 16 idea that the input costs of AEP are going to 17 be near as high over this next three years. 18 The other thing that bothers me 19 is, I think this come out this week, that the 20 cost of living index is going to go up about 21 five and a half percent and that is the 22 highest that we've had for quite a long time 23 from the standpoint of these retirement checks under Social Security. 24 25 Yet we're talking about a 15

1 percent per year here. I did a little math 2 sitting back here and I just took a hundred 3 dollar bill and 15 percent that would be \$15 4 next year, it would be \$17.25 the second year, 5 and \$19.80 the third year, which comes up to 6 52 percent by the end of the third year. 7 Now, I spoke a little bit about 8 from the agricultural standpoint, but I happen 9 to come over here tonight with a man that's in 10the grocery business and in the freezer, 11 refrigeration units and everything else in 12 there with a 52 percent increase over the next 13 -- at the end of three year period he says 14 he'll be out of business. 1.5 I can understand some increase 16 where it is justified, but I would like to see 17 that it's absolutely justified because that 18 kind of an increase is pretty hard for me to 19 believe that it could happen. 20 I think that's really about all 21 that I have to say, but I think that when you 22 go back and look at this type of an increase 23 that their costs will not go up anyways near 24 that amount to require that type of an 25 increase. Thank you.

1 MS. SEE: William Daugherty. 2 WILLIAM DAUGHERTY 3 of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, 4 testified and said as follows: 5 6 MS. SEE: Please state and spell 7 your name for the record. 8 MR. W. DAUGHERTY: William 9 W-i-l-l-i-a-m Daugherty D-a-u-g-h-e-r-t-y. 10 I'm here to speak. I'm an 11 ordinary guy. I'm a retiree and my golden 12 years is slowly, slowly being tarnished by the 13 vultures that are out there that are picking 14 away at my savings and my money. 15It just seems today that everybody 16 wants a rate increase. Everybody has got 17 something that they're trying to get at us. 18 I had a gas water heater that I 19 had to replace. Because gas prices have gone 20 so high I put in an electric one because the 21 prices are good. So now with the low rates 22 I've been conned into buying a piece of 23 equipment that now they're going to tell me 24 it's going to cost me more money to use now. 25 So I feel that I've been lied to.

1 They're constantly sucking us in. 2 Years ago we had coal for our furnaces. Gas 3 come along said it's cleaner, let's put clean 4 fuel. You don't have to go down and get the 5 coal out of your furnace. We do that. We all 6 change over to gas. I don't think anybody 7 here has a furnace that burns coal. Now coal 8 is cheap. 9 What's our gas? It's high. 10 What's our electric? It's going up. I feel 11 like I am sitting here and there is vultures 12 going around to pick my bones. I've got the 13 school system, I've got the MRDD, I have the 14 library. I've got every political person that 15 can suck money out of me in taxes trying to 16 get more. 17We have the Chamber of Commerce saying AEP is great. They give us time, they 18 19 give us people to help out. They give us 20 money. They write it off on their taxes. 21 Number one, how many politicians is here in 22 the audience? We got a letter from the Mayor 23 and shame on him. 24 I'm mad. I can't see any light in 25 the tunnel. All I see is the gas going up, my

45 1 gasoline going up, my taxes going up. We just 2 had an increase last year of \$10 on our 3 license plates for our roads. Do we see any 4 better roads? Amen. So thank you. 5 I don't see any way -- I feel that 6 it's gouging. It's just like all the other 7 companies, the oil companies. It's just an 8 excuse for them to gouge us more money and get 9 their hands deeper and deeper into my pocket 10 and everybody else's pocket here. 11 And thank you for being here. 12 This is the biggest crowd that I've seen. We 13 had maybe 25 people when the gas company 14 wanted to make a raise. I'm glad to see 15 everybody is getting excited. Thank you. 16 MS. SEE: William Sherer or 17 Sherey. 18 WILLIAM SHERER, II 19 of lawful age, a Witness herein, having been 20 first duly sworn, as hereinafter certified, 21 testified and said as follows: 22 MS. SEE: Please state and spell 23 your name for the record. 24 MR. SHERER: William Sherer, II. 25 W-i-l-l-i-a-m V as in Vernon for the middle

46 1 initial and S-h-e-r-e-r, II. 2 You know, I've been listening to a 3 lot of people's comments in here tonight and to be honest with you it is very tough today 4 5 for even -- for one income to make it in 6 today's economy. I'm very fortunate that, you 7 know, myself and my wife have decent jobs, but 8 even today that -- it's even a struggle for 9 us. 10You know, I'll be honest with you, 11 that on a week-to-week basis, I mean, we 12 basically live check to check. Now, I 13 understand, and trust me, there is a lot of 14 people in this room that's on fixed incomes, 15 there really are and even, you know, I heard a 16 lot of good comments about, you know, the bond 17 levy for Plain Township. 18 It's very tough for me that I have 19 three children that go to Plain Schools and to 20 be torn between me not wanting to vote for a 21 bond levy to benefit my children, you know, 22 and having my taxes raised and going through 23 the roof that, you know, here you can't afford 24 to do that, but the reason I wanted to come up 25 here today is to give a different perspective.

1 I'm not, you know, trust me. Ι 2 paid my gas bill last January and it was \$400. 3 That's a house payment for a lot of people. Now, for the electric bill the last thing I 4 5 want to do is see my electric bill go through 6 the roof, but the reason I wanted to come up 7 here today is give you guys a different 8 perspective. 9 I'm a labor leader in the City of 10 I'm the President of Iron Workers Canton. 11 Local 550 and I am responsible for 500 members 12and their families to keep them working. 13 Since we're, you know, the head of my union 14 what we try to offer our people is to make a 15 decent living wage and to have a good 16 retirement and I couldn't even tell you how 17 many pensions are going in the hole and offer 18 our members and their families decent 19 benefits. 20And one thing that I -- the last 21 thing I want to see is my electric rates go 22 through the roof, but to give you an example 23 we cover eight counties and part of eight 24 others. Our jurisdiction goes all the way to 25 Mansfield and all the way down to Cochocton.

1 To give you an example about Cochocton, five 2 miles south of Cochocton there's a powerhouse 3 called the Conesville Power Plant and that is 4 an AEP plant. 5 Within the last three years they 6 have sunk about \$600 million in upgrades in 7 that plant. That has been able to increase 8 our membership 20 percent in the last three 9 years. 10And now the last thing I want to 11 do is see my electric -- I mean, I pay them 12every day, but I see, in a sense, I see the 13 flip side of the coin that we've been able 14 through AEP -- there are power plants out in 15 the midwest who choose not to use union 16 contractors where they pay their employees 17substandard wages and zero benefits. 18 Now, our employees used to do work 19 up at the Hoover Plant. They're long gone and 20 that is a very -- I'm ashamed to live in this 21 community because I've seen so many 22 manufacturing jobs leave. But on the flip 23 side of the coin, I have seen, down at AEP's 24 plant, I've seen them return so much more 25 money that's been beneficial for us to

49 1 increase our membership 20 percent. Three 2 years ago we had 400 members. Now we're over 3 500. When I used to be the head of our 4 5 apprenticeship program eight years ago, we had 6 32 apprentices in a four year apprenticeship 7 program. Right now we have 140 apprentices 8 that we're able to offer these people decent 9 paying jobs. 10 I mean, the last thing I want to 11 do is see my electric bill go through the 12roof, but in return, I mean, they've been able 13 to put that money back in that plant and, you 14 know, I mean, I look at the job, you know. 15 Our jobs go for the next couple of years. 16They're talking about building another unit 17 there. It's going to take a couple thousand 18 workers to build this unit in the next couple 19 of years, I mean, to keep our members working. 20 I mean, and the reason I wanted to 21 come up here today is, you know, I'm kind of 22 torn between both. The last thing, even 23 though I'm fortunate that I have a decent 24 paying job and I'll tell you right now I'm not 25 loaded, I'm not rich, but we do struggle from

50 1 check to check and the last thing I want to do 2 is see my utilities go through the roof, which 3 I know they are already are, but, you know, I kind of see the flip side of the coin that 4 5 they have been improving, making upgrades in 6 that plant which has been very beneficial to 7 our members and their families. So that's all 8 I wanted to tell you. 9 MS. SEE: Thank you. Sandra 10 Pyles. 11 SANDRA PYLES 12 of lawful age, a Witness herein, having been 13 first duly sworn, as hereinafter certified, 14 testified and said as follows: 1.5 MS. SEE: Please state and spell 16 your name for the record. 17MS. PYLES: My name is Sandra 18Pyles S-a-n-d-r-a P-y-l-e-s. 19 First of all, I just want to say 20 thank you to the PUCO and American Electric 21 Power for giving the public the opportunity to 22 testify this evening and holding this public 23 hearing to alert and educate the general 24 public about the proposed American Electric 25 Power Electric Security Plan.

I'm the HEAP director here in 1 2 Stark County. I work for Stark County 3 Community Action Agency and I just feel 4 compelled to get up here to speak on behalf of 5 the clients that we serve. 6 No matter how you look at the 7 plan, our customers know that it equates to higher bills for them. And the customers that 8 9 we serve they're already struggling with 10 paying their electric bills and their gas 11 bills. So adding additional charges over a 12 three year period is really only going to make 13 it worse. 14 Little bit of history. Last year 15 here in Stark County during our emergency HEAP 16 program, which ran from November to March, we 17 disbursed a total of \$1,040,720 to assist 18 approximately 5600 households with utility 19 assistance. Of that 5,670 households 2,762 were AEP households. And the amount that we 20 21 distributed directly to AEP to help pay for 22 their services was \$257,741. 23 So approximately 48 percent of the 24 customers that we serve here in Stark County 2.5 are AEP customers who right now cannot afford

1 to pay their bills. And along with the low 2 income customers that we serve increasingly 3 households with incomes below the state median of \$44,000 find current electric prices 4 5 unaffordable. 6 So there are just three points I 7 kind of want to make regarding the Electric 8 Security Plan. Number one, from what we have 9 determined and estimated the plan could 10 possibly provide AEP with an additional 11 possible \$2 billion-plus over three years and 12that's just simply too big of an increase, you 13 know. 14 And it's larger, in my opinion, 15 than the 15 percent that they're proposing 16 over three years. And it's really larger when 17 you start looking at other costs that get 18 collected later, you know, deferrals and other 19 charges. 20 Number two, there is a critical 21 need here in Stark County, like there was the 22 person that talked about it earlier, that we 23 need some low income energy efficiency funding 24and I'm not sure what AEP has done in that 25 regard, but if you started to reach out to

organizations that do that type of work I hope that it results in you funding some programs to help people to be able to, you know, do some energy efficiency within their homes so that they can reduce their costs.

6 The third thing that I wanted to 7 talk about is that I just feel there is a dire 8 need for a fuel fund and if AEP could possibly 9 establish a fuel fund because, you know, right 10 now our agency, we're like the utility 11 customer service center for poor people and 12 when our resources run out when LI HEAP runs 13 out of funding and it was possible earlier 14 that we were going to lose some of our 15funding, you know, we don't have anywhere to 16 turn.

17 So I would propose that if, you 1.8know, if this rate increase does go through 19that AEP look at developing a fuel fund and 2.0 one of our partners, which is Ohio Partners 21 for Affordable Energy, they're already helping 22 Dominion and Vectren with a fuel fund. I'm 23 sure if you decided to develop one they could 24 help you with it and help you to implement it. 25 You know, I guess to put a human

face on all of this, you know, when our 1 programs are in effect and we have two 2 З programs: We have a winter crisis program that runs from November to March and we have a 4 5 summer crisis program that runs from June to 6 August. 7 When our programs are in effect, 8 we're able to help people. We get that person out of disconnect status. We get their 9 1.0 service restored. We help them, but then 11 there are times when we don't have a program. 12 Like right now we're in between programs. 13 September, October we don't have a program to 14 offer. April and May we don't have a program 15 to offer and that is when we see a lot of people that just simply can't -- they can't 16 17 make it, you know. Their electric service is 18 getting disconnected, you know. 19 Like right now we have people 20coming in to see us and their service is off 21 and we can't help them. You know, I just had 22 a customer in my office a couple of weeks ago. She was a cancer patient and her service was 23 24 turned off, you know, and she was upset, you 25 know.

1 She came in the office. She was 2 crying and, you know, we were trying to calm 3 her down. We were making phone calls for her, 4 you know. I even suggested to her that she 5 try to get emergency medical to get her 6 service restored and she said that she 7 couldn't do that because her doctor was not in 8 the office. 9 And so then I said, you know, 10 well, let me try to call. So I called Aultman 11 Hospital to see I could do something to get the emergency medical expedited for her and I 12 wasn't able to do that. So the lady basically 13 14 had an anxiety attack right there in our 15 office, you know, and it was bad. And, you 16 know, I felt sorry for her, you know. 17 And I kept calling different 18 people at AEP and finally I got ahold of 19 somebody and what I was able to do for her is 2.0get the reconnect amount that AEP was telling 21 her that they needed. I was able to get it 22 lowered and we were able to find somebody that 23 could pay that for her to get her service 24 restored, you know. 25 And so it started out being a very

1 bad thing for this woman, but it ended up in the end because of the phone calls and things 2 3 that we made it ended up being okay. We did get her service restored but, you know, I just 4 5 say that to say that every day that's the 6 clients we see, you know. 7 We see vulnerable, low income 8 people, elderly people, disabled people, 9 single parent families that cannot afford their electric bill right now, let alone bear 10 11 a 15 percent increase over the next three 12 years. 13 You know, it goes back to that old 14 saying and I know everybody has heard it 15 before that, you know, people start making 16 crazy choices. It's like what am I going to 17 do? Am I going to pay my electric bill or am 18 I going to buy some food? Am I going to buy 19 my kids something to eat, you know? They have to make some serious choices when it comes to 20 21 paying their bills. 22 And I just think that when you're 23 looking at this rate increase or approving it 24 you should look at trying to modify it in some 25 type of way because this is really affecting

real people, you know. It's affecting real 1 2 families and these people deserve to have a 3 chance out here in life and they deserve to, you know, have their voices heard. 4 5 So that's pretty much what I 6 wanted to say today. Thank you. 7 MS. SEE: Susan Artner. 8 MS. ARTNER: I think it's already 9 stated. 1.0MS. SEE: Okay. Michael -- I'm 11 sorry, Michele Lucas. 12 MICHELE LUCAS 13 of lawful age, a Witness herein, having been 1.4 first duly sworn, as hereinafter certified, 15 testified and said as follows: 16 MS. SEE: Please state and spell 17 your name for the record. 18 MS. LUCAS: My name is Michele 1.9 Lucas, that's M-i-c-h-e-l-e L-u-c-a-s and I'm 20 Director of HARCATUS Tri-County Community 21 Action Agency; that stands for Harrison, 22 Carroll and Tuscarawas Counties and, 23 Commissioner Roberto, pleased to meet you. 24 MS. ROBERTO: Nice to meet you. 25 MS. LUCAS: Haven't had the

1 opportunity yet but I'm sure we'll be seeing more of each other. 2 3 I'm here not only on behalf of my 4 clients, much like Sandra, but I'm also here 5 on behalf of myself. I live in Tuscarawas 6 County, I've grown up in Tuscarawas County. 7 Most of my life we have had Dover Electric 8 which is a municipal utility which purchases 9 power from AEP. I'm vulnerable just like the 10 next guy. 11 I really do appreciate the time 12 that everybody is putting into this hearing. 13 I know it's been a long day for most of us. 14But one thing that I would really like to 15 emphasize is that even a small increase in my 16 monthly electric bill is going to be difficult 17 to manage, especially if that small increase 18 will eventually amount to 45 to 52 percent over the next three years. 19 20 I'm not going to get that kind of 21 a raise. My husband is not going to get that 22 kind of a raise. In fact, I'm going to be 23 lucky if my husband has a job. I'm going to 24 be lucky if I don't even end up having to 25 layoff people who are seeing vulnerable, low

1 income individuals. And we don't have enough 2 right now. 3 I know Sandra can agree with this. 4 That first month or two starting November 1st 5 is going to be hell because we're not going to be able to see everybody that's been shut off. 6 7 We're not going to be able to resolve the 8 issues. We're going to be spending a lot of 9 time trying to establish eligibility and it's 10 not easy. 11 One month ago Ohio felt the impact 12of a hurricane in a way we would have never 13 imagined. Many people I personally know lost 14hundreds of dollars in food because their 15 power was out for three or more days. Most of 16 those people did not qualify for any relief 17 and to add insult to injury they ended up 18 cooking over camp stoves and in some cases 19 fires out in their backyard. 20 Some folks I know ended up taking 21 showers at our Tuscarawas YMCA, which opened 22 their doors, and a few other locations that 23 had their power restored within 24 hours. 24 They also suffered wind damage to 25 their homes and they had trees down with huge

amount of debris everywhere. I have to admit 1 2 I was in South Carolina with my parents at the 3 time. Here we were worried about the hurricane coming up the coast and it hit Ohio. 4 5 Who would have imagined? 6 People have already paid for that 7 storm damage. They've had to restore their They've had to cut up those logs. 8 homes. 9 They had to cut up those trees. They had to 1.0 deal with the debris and, according to 11 reliable sources, it should have never 12 happened to the extent that it did. 13 I was told that AEP has not 14 maintained their power lines, not that I 15 haven't noticed, equipment or support structures in a responsible manner. Had this 16 17 routine maintenance been performed responsibly, falling trees and power line 18 19 damage from extreme wind conditions would have 20 been minimized. 21 Now it looks like AEP wants to 22 recover their expenses from this storm or it 23 already has. 24 I suspect that my husband and I will manage, we usually do. We're both 25

1 employed, our youngest child is in college and 2 thank goodness it's the last one and we're 3 probably going to end up paying increased 4 college expenses because the college is going 5 to have a higher electric bill and it's going 6 to come out of someplace and it will probably 7 be tuition. We're going to get hit from both 8 sides. 9 And that is only one example of 10 what a lower middle class or upper lower, 11 whatever you want to call us, household like 12 mine is going to experience. 13 My husband works in a local 14 factory. Their electric bill is going to go 15 It's going to effect their ability to up. 16 give this man a raise, if he is still employed 17 in a couple of months. 18 I work for Tri-County Community 19 Action Agency and have been associated with 20 other non profits, mostly HARCATUS, since 21 My operating budget, like Sandra's, is 1977. 22 frozen. 23 I have four offices in AEP 24 territory. I know all about HEAP and PIPP and 25 the changes that have occurred over the past

1 30 years. I was one of seven individuals that 2 helped create PIPP. I mean, it was a way to 3 try to give our clients a fighting chance to 4 keep their regulated utilities on during the 5 harsh winters that we can experience in Ohio. 6 I know what I'm talking about when 7 I tell you that seniors on a fixed income and 8 the low income clients we attempt to help with 9 their home heating bills are not going to be 10 able to handle an increase of any amount. 11 American Electric Power or Ohio 12Power, whatever you want to call them, their 13 customers are not going to be able to pay 14their bills without further cutting back on 15their food and their medicines. SSI, SSDI, 16 low paying wages and many other fixed incomes 17will be expected to cover an increase that can 18 only mean more money in the pockets of AEP 19 employees and investors. 2.0 What will the penalties be if AEP 21 fails to improve its services as promised? 22 Please don't even consider increasing our 23 rates to cover that. 24Low income households, as defined 25 in the Federal Poverty Guidelines, already pay

1 an average of 25 percent of their income for 2 their housing, which includes their heat. 3 According to a report that was presented last week -- over a week ago by Mike Smalz of the 4 5 Ohio State Legal Services Association. How 6 much should we be expected to conserve if our 7 efforts don't result in any kind of a savings? 8 Why do we have to pay for improving the 9 distribution system reliability, economic 10 development discounts or compliance with 11 energy efficiency requirements? 12 I've been working with the Ohio 13 Consumers' Counsel (OCC), the Office of 14 Community Services (OCS) and Dave Reinbolt of 15 the Ohio Partners for Affordable Energy to 16 restructure the percent of Income Payment Plan 17 for the first time since 1983, other than what 18 utilities have taken liberty with since 1996. 19Hard work has been done on the 20 energy efficiency side with weatherization and 21 other conservation measures and AEP does have 22 a fund that pays into this that we do benefit 23 through our agency with our weatherization and 24 housing department. 25 Personally my husband and I just

1 recently had our home insulated and sided with 2 all new energy efficient windows. The 3 HARCATUS Housing and Weatherization Program spends every last dime they receive doing 4 5 similar work for as many low income residents 6 as they can reach with hundreds still on the 7 waiting list. 8 I know that it can take an average 9 household, if you're not disabled, if you're 10 not a senior, if you apply for weatherization 11 through HARCATUS good luck. Three to five 12years before they may even contact you to 13update your information. 14 And then that doesn't quarantee 15 they'll get to you because we have to 16 prioritize the seniors and the disabled, which 17 there's nothing wrong with that, but we can't 18get to the people that needs our service the 19 They've got children for the most part. most. 20All we're hoping for was to keep 21 our bills at last winter's rates with the 22 weatherization efforts, both on the part of 23 our clients and my own home. We didn't even 24 think about lowering our bills. That would be

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absurd.

OCS has data that clearly shows 7 that my clients and Sandra's are not the 2 3 high-use problem contrary to popular opinion. I am truly afraid that they are going to pay a 4 5 larger price this winter than many of us are willing to acknowledge. 6 7 These elderly, frail, mentally challenged, economically challenged and 8 9 under-employed people are going to be very cold and without necessities such as medicine, 10 11 decent food and other more frivolous things 12like basic telephone and television service. 13 Those are the first things to go. I know seniors who cut their 14 15 medicine in half against their doctors' 16 recommendations so that they can make it last 17 twice as long. They can't afford. And we've got affordable medical programs now for 1819 prescriptions but it's still not enough. 20 I made a few notes that are going 21to add to my prepared statement. I feel like 22 we've been sold out by the City of Canton. 23 I know how much my agency depends 24on volunteers and how much we depend on 25 donations. We're not as dependent as a lot of

1 other agencies in this area. We're lucky that 2 AEP and many, many other organizations that 3 aren't going to ask us to pay them back donate 4 their time and money and a good deal of the 5 money that an AEP employee that may sit on a 6 board or participate comes out of their own 7 pocket because that's expected. 8 There may be support, and I was 9 just in Columbus before I came here, trying to 10 find ways of gathering some more money. It's 11 getting more and more difficult. I can't find 12 the money. Last summer our summer cooling 13 program barely made it through July. We were 14out of money. I did not purchase any air 15 conditioners. And I purchased 25 fans for 16 each one of my offices. 17 Last winter lowly HARCATUS, which 18 is much smaller than Stark County Community 19 Action, spent over a million dollars and a 20 very large part of that went to AEP because it 21 doesn't matter how you heat your home you have

got to have that electricity unless it's coal and you've got, you know, gravity furnaces.

I think we have two people that
might have steam heat too but they're not as

1 dependent. It's a very small number. We're 2 not coming up with alternatives. It's not out 3 there. And I don't see it happening any time in the next five to ten years. It's not 4 5 something that's that easy to develop and to 6 implement. 7 Mr. Sherer, I understand where you 8 come from on the union side. My husband was 9 in the union. That's great that more jobs 10 have been provided, but for Pete sake we can't 11 ride that on the back of people that can't 12 afford what their utility rates are right now. 13 For example, our home energy 14 assistance program this year, and we're not 15 even sure exactly how we're going to be doing 16 it yet, hopefully we'll find out before 17 November 1st, but we've been told that we can give \$950 to a household that heats with fuel. 18 19 Okay. That's pretty darn good, 20 but then they might not get the state HEAP, so 21 don't be too upset with them. \$750 for 22 propane, \$350 if you heat with coal, which 23 really isn't that cheap any more because the 24 hauling fee is what's killing us. We have got 25 to get this all over the countryside and our

1 coal haulers are not hauling out of as many 2 mines as they used to, especially not in 3 Harrison County. 4 Okay. Here we go down to the 5 bottom of the heap here. And it really is a 6 heap. \$175 to help with a utility bill. Now, 7 that's fine and dandy if you have got a 8 regulated utility because we've got PIPP that 9 can protect you and we are working on revising 10 that, like I said, which should help somehow. 11 We have yet to see how that will develop, but 12 if you heat with a municipal or cooperative 13 like Carroll Electric, Belmont Electric a 14 hundred and 75 bucks ain't going to cut it, 15folks. 16 And all of these other power 17 companies follow suit with whatever AEP as a 18 leader in Ohio is doing. You think for one 19 minute AEP is going to get 15 percent a year 20 and those other guys aren't? Not on your 21 life. 22 I really appreciate this 23 opportunity. I started testifying back in 24 1983 when we developed PIPP. I went in front 25 of an Ohio Power team of lawyers who doubted

69 1 my sincerity and I think I won. I would like 2 to see that happen here. Thank you very much. 3 MS. SEE: David Thornton. David 4 Thornton. 5 (No response.) 6 MS. SEE: Harry Eadon. 7 HARRY EADON, JR. 8 of lawful age, a Witness herein, having been 9 first duly sworn, as hereinafter certified, testified and said as follows: 10 11 MS. SEE: Please state and spell 12 your name for the record. 13 MR. EADON: Harry Eadon, Jr. and 14 that's H-a-r-r-y E-a-d-o-n Jr. The passion 15 here is incredible and it just really warms my 16 heart that there are this many people that are 17 willing to come out and talk about rate 18 increases when, in fact, you know, many people 19 are probably sitting at home on Thursday night 20 maybe watching a football game. Maybe that's 21 where I'll go next. 22 In any case, I would like to talk 23 just briefly that I'm the President and 24 Executive Director of the Tuscarawas County 25 Port Authority. We're an economic development

1 agency in Tuscarawas County and actually 2 regionally I guess and we have not taken a 3 position on the rate increase. 4 We'll probably discuss that at our 5 next meeting, but we certainly have not taken 6 a position at this point. 7 I would like to talk, though, very 8 briefly about the kinds of economic 9 development partnerships that Tuscarawas 10County has, as well as what the role is of AEP 11 in that economic development partnership. 12 I really appreciate you being here 13 this evening, Commissioner, because I think 14 it's important for you to hear the good as 15 well as, you know, maybe the things that 16 aren't considered quite so good. 17 The Tuscarawas County Port 18 Authority, along with the Community 19 Improvement Corporation, the Chamber of 20 Commerce, the County have created an economic 21 development partnership to try to promote the 22 creation, as well as retention of jobs in 23 Tuscarawas County and the region. 24 AEP certainly, along with the 25 other utilities, frankly are important members

71 1 of that team and I would like to share just a 2 couple of example of how they've created or 3 fostered that relationship. 4 They have participated with the 5 Chamber of Commerce in retention and expansion 6 efforts for businesses. They provided funds 7 for synchronous programs so we could afford to 8 go out and interview businesses, both 9 industrial customers, commercial businesses, 10 as well as retail customers and that's been a 11 very -- it's been very valuable to us because 12 we found out about businesses that may be --13 may have been in trouble that we were able to 14 help and actually retain in Tuscarawas County 15 where we may have lost those businesses. 16 They also helped with a local 17 business called Kimble Manufacturing through a 18 grant that they made in order to extend 19 utilities to a new site that they were 20 building on. Kimble Manufacturing retained 75 21 jobs and has already created 25 jobs and will 22 over the next three years create an additional 23 50 jobs. 24 Southern Gateway Business Park is 25 a business park that Tuscarawas County Port

1 Authority owned and we have that building 2 which was a 320,000 square foot building at 3 the time that we received or acquired that building. That building was empty, had been 4 empty for 12 years. Absolutely no one had 5 worked there. 6 7 Through a number of different 8 applications, not just AEP's grant that they 9 provided to us for an electrical upgrade, but 1.0 also a number of others we were able to bring 11 a business into that business park that will 12 be there from now until -- hopefully until at 13 least after I retire. 14We have retained 57 jobs in 15Tuscarawas County that likely would have 16 The company's headquartered in moved. 17 Wisconsin. This has become their Ohio 18 headquarters. They were, in fact, they were 19 encouraged to move to Indiana because of some 20 better business climate, but we were able to 21 retain them in part because of AEP's grant 22 program that we were able to do an electrical 23 upgrade at cost that was pretty reasonable for 24 the business and fairly reasonable for us. 25 That, as I mentioned, has retained

1 57 jobs in Tuscarawas County and Ohio, 25 new jobs that will be created over the next three 2 3 years and also made it possible to revitalize 4 a 15,000 square foot office building that has 5 also been empty for 12 to 14 years that we can 6 perhaps use for local agencies. We're taking 7 a look at how that might be utilized to help 8 local agencies that can't afford good office 9 space in the area. 10 That Southern Gateway Business 11 Park is in Gnadenhutten, Ohio so a little bit 12 remote for most of you here probably that --13 probably in Canton I would guess. 14 So, you know, I guess what my 15 message is is that certainly a 52 percent 16 increase, you know, 15 percent compounded over 17 three years sounds like a tremendous amount of 18 money and it is, you know. I'm not going to 19 discount that fact. It is and it's a heck of 20 a presentation that they're going to have to 21 make I'm sure to the PUCO to convince you to 22 do it. 23 But AEP is a good corporate 24 partner, you know. Whether or not they get 52 25 percent that certainly, Commissioner, in part

1 will be in part up to you. And, you know, 2 maybe that isn't going to be 52 percent. 3 Perhaps it's going to be some other amount. And I can understand the anxiety from people 4 5 here that are facing that amount. Certainly 6 I'm one of you also that is going to face that 7 amount, just like the steel union head. So I 8 can understand your anxiety. 9 I can also understand, I hope you 1.0can understand that AEP truly is a good 11 corporate partner, a good corporate neighbor 12 and not only in Tuscarawas County, I'm sure in 13 Stark County and the other parts of Ohio that 14 they participate in. 15 So thank you very much. I 16 appreciate your time and all of your passion. 17 Thank you. 18 MS. SEE: Thank you. Shawn 19 Starlin. 20 SHAWN STARLIN 21 of lawful age, a Witness herein, having been 22 first duly sworn, as hereinafter certified, 23 testified and said as follows: 24 MS. SEE: Please state and spell 25 your name for the record.

MR. STARLIN: Shawn Starlin, S-h-a-w-n S-t-a-r-l-i-n. I too am here to provide some incite regarding AEP's involvement in my local community of Holmes County.

6 Many years ago a concerned group 7 of county leadership saw the need to establish 8 an organization to address local economic 9 issues. After years of careful planning this 10 group, which included influential members from 11 AEP, were able to fulfill their vision of 12 forming what is now the Holmes County Economic 13 Development Council. Joining the organization 14 in December, I have come to realize and 15 appreciate the counsel, support and generosity 16 of AEP in fulfilling the council's mission of 17 promoting quality economic life for the residents in Holmes County. 18 19 AEP has provided invaluable 20 guidance, training, financial and technical 21 assistance to my organization as we strive to 22 create new employment opportunities and 23 recreation opportunities locally. 24 In addition, I am also aware of

25 other efforts on the part of AEP in Holmes

1 County aimed at community betterment. These 2 include involvement with the local Main Street 3 community. And in the short time that I have been actively associated with AEP I have found 4 5 their interests in and concern for the local 6 community to be quite genuine and sincere and 7 I see them as a very good and loyal community 8 partner. So that's it. 9 MS. SEE: Steve Paquette. 10STEVE PAQUETTE 11 of lawful age, a Witness herein, having been 12 first duly sworn, as hereinafter certified, 13 testified and said as follows: 14 MS. SEE: Please state and spell 15 your name for the record. 16 MR. PAQUETTE: Steve S-t-e-v-e 17Paquette P-a-g-u-e-t-t-e. I wish to address 18 the group, the Commissioner, to you tonight. I'm President of Stark Development Board in 19 20 Stark County. I'm not here to take a position 21 on this rate case right now, but I do have 22 some comments about the security plan that I 23 would like to put on the record. 24 Four points. The first is that I 25 realize that rate case is very difficult

1	because you're trying to balance interests of
2	the utility company, the rates it charges, the
3	equity it returns, the EPA requirements, all
4	these things that go in to make the company to
5	operate the utility today and that's a very
6	difficulty part of running a business in the
7	U.S. versus the interests of homeowners and
8	customers, commercial, industrial and what is
9	fair to them to be able to make sure that they
10	can get affordable power at the best price and
11	so I recognize it's a difficult job and hope
12	that you do your best to try to balance those
13	interests.
14	Having said that, what is critical
15	I think to the economic development community
16	is that when you balance that interest you're
17	not just looking at what AEP is doing within
18	Ohio, but also how it compares to utility
19	rates and what is being charged, particularly
20	the commercial industrial user rates, outside
21	of the state and to other utility companies
22	even within Ohio.
23	So that we look at the concept of
24	Ohio's comparative advantage that what we hope
25	we end up with is, through your deliberation,

1 is a rate that is competitive, that would still allow development groups like mine to be 2 3 aggressive in attracting new jobs and new industry to the area because we're not placed 4 5 in a situation where Ohio becomes 6 uncompetitive in its rate because Indiana and 7 other midwest states have a better rate. 8 So our concern is that you look at 9 competitive advantages as a key factor in 10 deciding what rate you choose so we can still 11 have the opportunity to use the utility rates 12as one way to get people in here. 13 AEP is a great company. This is 14one of the leaders in the nation, but we just 15 want to make sure that rates are competitive 16 so we can continue to sell jobs and 17 investments in Stark County and in the state. 18 Two other parts to the rate plan I 19 think are very interesting. One is that when 2.0 utility rates were deregulated years ago one 21 of the things that was abandoned at that point 22 was the idea of special contracts. Ιn 23 economic development and competing with other 24 states the ability for utilities to provide 25 special contracts for large users who are

major power users to come in and be able to 1 2 locate because there are special rates was 3 incredibly important prior to deregulation. I believe it's hurt this state and 4 5 hurt our area with deregulation in effect 6 because there are no more special contracts 7 and my understanding of AEP's Security Plan is that they will provide special contracts to be 8 9 negotiated again in the future and I think 10 that will help make Ohio much more competitive 11 than they have been in the last ten years or 12 We really support that idea. so. 13 The last thing is the development 14 board has been involved particularly the last 15 three, four years with really looking at 16 alternative energy projects. We heard from 17 Rolls-Royce tonight. 18 He helped create the committee to 19 help put together and design the fuel cell 20 prototype at Stark State believing that fuel 21 cell has a real viable future here. Thev 22 testified and worked on that project, but I 23 can tell you that between Rolls-Royce and last 24 week we had a hydrotech analysis which was 25 looking at re-refining transporting oil. That

80 Ohio's got a very strategic opportunity 1 2 through this rate case and through Senate Bill 3 221 to look at really committing other companies to come into Ohio to look at 4 5 alternative energy. 6 And one of the things that in our 7 discussions with AEP is that they were prepared under their renewable portfolio 8 9 standard to really address helping to fund 10research and development that will look at 11 alternative energy as a way to spread out the 12 cost of utilities by using alternative energy. 13 And we really support that as 14well, because I think it's going to create a 15lot of new opportunities to bring new business 16 into the state who are coming to fill that 17 void. So particularly the special rate 18 packages and particularly the idea of the 19 alternative energy funding through this plan 20 we think is very important. So I thank you 21 for the chance to testify. 22 MS. SEE: Thank you. Lee 23 Henderson. 24 25

81 1 LEE HENDERSON 2 of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, 3 testified and said as follows: 4 5 MS. SEE: Please state your name 6 and spell it for the record. 7 MS. HENDERSON: Lee Henderson 8 L-e-e H-e-n-d-e-r-s-o-n. I'm facilities 9 manager at Union Metal Corporation. We're 10 located on Maple Avenue, northeast section of 11 Canton. 12 We have been heavily involved in 13 Senate Bill 221 with the Ohio Manufacturers 14 Association since the beginning. Along with 15 Timken we were concerned about deregulation of 16 electric power. It was going to raise our 17 rates 75 percent. Senate Bill 221 was 18 successful. 19 Ohio Manufacturers Association 20 sent us many correspondence through e-mails 21 and letters that it was successful. We didn't 22 get a 75 percent increase, we got a 52 percent 23 increase. 15 percent a year compounded is 52 24 percent as stated earlier, that's correct. 25 And that's very, very difficult

1 for a mid to small sized company such as us as 2 Union Metal. All Ohio companies that have 3 sister plants in other states will also suffer from this type of increase. If you own a 4 5 corporation and you had plants in three or 6 four states would you choose Ohio when you 7 know that the rates are going to be up 52 8 percent for all your electric power? 9 This has happened in Maryland and 10 other states where deregulation took effect 11 and their increases went up 75, 80 percent. 12Companies actually pulled back plans to 13 modernize the facility and to build additional 14 plants there. They went to other states that 15 are more friendly towards industry as far as 16 utility rates. 17 The 52 percent increase that we 18 will pay on our electric bill at Union Metal 19 which accounts for \$250,000 at the end of the 20 three years is really small compared to what 21 we will pay with our local vendors. 22 My maintenance department spends 23 in the local community in Canton area we have 24 a truck that goes out every day and picks up 25 parts, supplies, things like that. It's

1 nothing to do with our product, not even the 2 steel we buy is between 100 and \$150,000 a 3 year right here in the City of Canton. 4 If we weren't here that \$150,000 5 Every business will have to raise qoes away. 6 rates to compete. They will not be able to 7 absorb 52 percent increase in power. 8 Therefore, the chart that we were submitted, 9 that we were presented with tonight that shows 10what our electric bills are going to go up in 11 our residential areas that's only a small part 12of what the true increase will be and true 13 increase will be at the end of the month when 14 you buy your groceries and everything else you 15 buy. 16 Every vendor that we deal with 17 will increase rates if they're within the AEP 18 As I stated before, Union Metal's area. 19 electric bill at the end of the three years 20 will be \$250,000 a year, if it stays at 52 21 percent. It may be more. 22 We have 356 families at Union 23 Metal Corporation that depend on the company 24 to be there. We also are a good corporate 25 citizen. It's been stated that AEP is a good

84 1 corporate citizen. We are too. 2 Our employees donate time to help 3 some of the schools in the Canton area with reading. We have donated bicycles and other 4 5 promotional gifts to get students to come to 6 school and with good attendance. We do a lot 7 of good things within the community. Not to 8 the level of some of the larger corporations, 9 but we do I think an excellent job in 10 promoting this area of Ohio. 11 And I don't think the City of 12 Canton would really be very happy if they lost 13 the income tax money from 356 employees. Thank you. 14 15 Kevin Ellis. MS. SEE: Please 16 raise your right hand. 17 KEVIN ELLIS 18 of lawful age, a Witness herein, having been 19 first duly sworn, as hereinafter certified, 20 testified and said as follows: 21 MS. SEE: Please state and spell 22 your name for the record. MR. ELLIS: Kevin K-e-v-i-n Ellis 23 24 E-l-l-i-s. Thank you for the opportunity to 25 speak. I'm speaking strictly as an individual

85 1 but -- and incidentally the presentations here 2 have been dynamic you have to admit as far as 3 covering all areas of this. 4 My area is strictly from a 5 homeowner. Back in the end of '99 my wife and 6 I moved from Geauga County down to Louisville, 7 Ohio. One of the primary reasons was AEP. 8 Because we were in Cleveland Electric whatever 9 they are now, FirstEnergy, the gang and that 10 was -- the rates were higher. AEP was very 11 good. The rates were good. Stark County was 12 great. Still is. 13 I'm so happy to hear that AEP is 14 such a good community conscious. They're 15 helping the community. One of the first 16 things they should do is forget this damn 17 That would do a lot more for the increase. 18 community than anything else they're doing 19 most assuredly. 20 I went through -- incidentally 21 I've been battling the gas company. I didn't 2.2 find out about the electric until just 23 recently. I've had a little argument with MX 24 Energy and I got slammed there with a high 25 rate in July and getting out of their rate is

86 a hundred and 50 bucks. Take it or leave it. 1 2 Interesting thing, because of the 3 gas we looked at the possibility -- we had to put in a new hot water heater. We said, hey, 4 this would be great. Why wouldn't we use 5 electricity? That would be one less -- AEP 6 has a good rate. Then, of course, we found 7 out copper wire has gone up astronomically to 8 run and connect the electric hot water heater 9 10 because obviously it was gas. We ended up 11 staying with gas. I guess maybe we're going 12 to be thankful we have gas. 1.3But going through from '99 this is 14a summary of kilowatt hours and our rate. And 15 back in '99 we were averaging right around \$7 16 per kilowatt hour. Now we're right at 8, 8.5 17 but I did a projection just going up in 2009, 182010, 2011 just at our rate and another thing 19 we did is our electric air conditioner went 20 out. We said, hey, this is a good chance 21 because we're familiar having lived in 22 Kentucky with Kentucky utilities, which are 23 much better rate than AEP ever had. 24 We installed a heat pump, which as 25 anybody knows, you have efficiencies in excess of particularly raising the temperature 200 percent efficiency. It has been great. We have cut back our gas utilization last winter and the winter before was very, very significant.

6 Now we have a problem. What do we 7 do? And it's staggering when you multiply our 8 little problem with the number that we heard 9 of the people in this area and what's 10 surprised me tonight is the lack of government 11 officials that are here. The people that are 12 running for office, why don't they come out 13 with their little cards here and make a pitch 14 on behalf of the people they want to 15 represent?

16County commissioners, mentioned 17 the City of Canton, Louisville where are you? 18 I will certainly address Louisville council 19 next Monday night and remind them that maybe 20 they should write to you, PUCO. I don't know. 21 Can government write and sponsor? I mean, why 22 isn't Plain Township. I don't know who is 23 here from government. Nobody. Or a few. I'm 24 sorry.

25

And it has been a fantastic

88 presentation by the parties and you hear the 1 tragedy of people with limited income. 2 3 I would love to see this whole 4 thing at least get more time. I mean, as I 5 understand it everything is geared for the 6 December 31st date that they backup and they got 90 days, if I understand, so they get 7 their magic time that there is very little 8 time for anyone to do much evaluation. 9 1.0 They ended up coming with their 11 hit right after I think they -- on their quarter report or something talked about some 12 13 fantastic income and congratulations we're 14 going to, stockholders, we're going to 15increase the rate 52 percent. 16 I believe that the PUCO and anyone 17 else should kill this, at least delay it, give 18 it a year to have it be looked at more 19thoroughly and get more input from people on 2.0 all sides. Where is Marathon Oil for 21instance? They're probably not here. I don't 22 know if they're in AEP territory or not, but 23 I'm glad that Timken was here. 24I'm glad that some of the industry 25 was here, but out of horror stories that I can

1 tell in my previous life of what energy has 2 done. There is a case up -- it's out of AEP 3 territory, but a small body shop where they're 4 still paying their gas, now this is gas, but 5 the same problem, but it's deregulation where 6 a company is -- one man goes around and makes 7 -- his whole day is going around for Dominion 8 East Ohio collecting on payments on last 9 winter. Now we got this winter coming and 10 congratulations we're going to have 11 electricity up at a higher pace. 12 Again, I thank you for listening, 13 but I would ask that at the very minimum this 14 be delayed. I don't know if it can. I don't 15 know state statutes. I don't know state 16 regulations, but delay it a year, let it get 17 as much information on all sides. 18 Maybe there is better ways of 19 skinning a cat or skinning whatever and come 20 up with a plan that is better for Ohio, better 21 for industry and better particularly for the 22 individual homeowners. Thank you very much. 23 MS. SEE: John M. Beckham, II. 24 (No response.) 25 MS. SEE: Rob Hankins.

90 1 ROBERT HANKINS 2 of lawful age, a Witness herein, having been 3 first duly sworn, as hereinafter certified, testified and said as follows: 4 5 MS. SEE: Please state and spell 6 your name for the record. 7 MR. HANKINS: Robert R-o-b-e-r-t 8 Hankins H-a-n-k-i-n-s. I paid my electric 9 bill today. Curious that I was coming here on 10 the same day I signed the check. By day I'm 11 the Director of Arts of Stark County Arts 12 Council. We run the cultural center downtown 13 Canton, 330,000 square feet. All home to 14 nonprofit organizations with very little 15 money. 16 After three years of, let's see, 17 putting UV on the windows, turning down the 18 thermostats, getting computer controls to save 19 energy, new insulation, I wrote out a check 20 today for my monthly electric bill and it was 21 \$11,000 and it made me think, gosh, that's a 22 lot of money. 23 And none of the organizations at 24 the cultural center as non profits want to do 25 anything more than bring arts to all the

1 families in Stark County. They don't want to 2 spend money on electric bills. So what is the 3 answer here? I used to think I was smarter than 4 5 I think now. The world is a crazy place 6 today. If you listen to the presidential 7 debates, we know energy is a big issue and no 8 one seems to have an answer. I was surprised 9 to hear a week ago that a lot of the coal in 10 Ohio and West Virginia and Kentucky is going 11 to China and China is opening up a new coal 12 powered energy plant every week. 13 And one of the reasons we're 14 paying all of this money and AEP is paying 15 money is because the energy situation in the 16 world is so crazy. I think it's naive to 17 suggest that there aren't world issues and 18 energy issues that make this discussion 19 difficult. 20 You know, I personally need to do 21 better on saving energy. The non profits at 2.2 my cultural center need to do better at saving 23 energy. We use too much energy driving cars 24 and we're not turning things off. 25 Now, people here tonight say,

92 well, AEP is a good corporate citizen as if --1 2 and some people seem to suggest that it 3 doesn't matter. Let me tell you. I work with a lot of companies. Thank God I don't have to 4 5 tell you about the companies tonight who 6 aren't good corporate citizens. 7 I work with companies where no one serves on anyone's Board of Directors, where 8 9 no one contributes or gives to the community, 10 where the employees don't do anything. Part 11 of the mess at Wall Street is by companies who 12 aren't good corporate citizens. 13 So I think it is important if you 14 believe AEP is a good corporate citizen to say 15that and suggest it counts for something. 16 Since I'm not smart enough to know what the 17rate increase should be, but at 52 percent 18 increase for my non profits scares me. 19 I don't have an answer to that, 20 but I think it's naive to suggest in today's 21 world that some adjustments don't have to be 22 made. I'm just happy that you have to figure 23 out what those adjustments are and I thank you 24for your time. 25 MS. SEE: Rod Crider.

93 1 ROD CRIDER 2 of lawful age, a Witness herein, having been 3 first duly sworn, as hereinafter certified, testified and said as follows: 4 5 MS. SEE: Please state and spell 6 your name for the record. 7 MR. CRIDER: My name is Rod 8 Crider. C-r-i-d-e-r is the last time. Rodney 9 Crider. Thank you very much. 10 I too like the last speaker have 11 to appreciate the position that you are in. 12 This isn't the easiest subject to address. 13 There have been, like others have said, a 14 number of different opinions that have been 15 expressed and I think the diversity opinion is 16 a good one. 17 I'm one that's aligning with those 18 that wants to just basically talk a little bit 19 about my experience with AEP as an economic 20 development partner. We have had some of my 21 colleagues have been up here to talk about 22 their experience with AEP in their communities 23 and how they have helped but, you know, as I 24 sit here and listen to all the comments I 25 appreciate that this is definitely not a black

1 and white issue. It's a very gray issue. 2 Like the previous speaker, glad 3 that you are making the decision and I am not 4 in your position. 5 However, I do want to say that AEP 6 is an important partner in our community. I'm 7 from the City of Wooster, but I run the 8 economic development organization for Wayne 9 County. 10 Like one of the previous speakers, 11 my friend Steve Paquette, who works here in 12 Stark County, I think what's important to 13 consider is the competitive advantage because 14 people like Steve and I and Shawn and others 15 who were up here in economic development 16 before me are dealing every day with the 17 competitive I guess environment that exists 18 for new investments in our communities. 19 We're working very hard to keep 20 the companies that we have here. Like the 21 gentleman that talked -- I quess Timken spoke 22 before I was able to arrive here this evening 23 about how it might impact them negatively and 24 we're working really hard to do everything we 25 can to keep those companies here.

1 And certainly utilities is one 2 consideration that we have to take a look at 3 when we're trying to attract or retain businesses, but it is only one of many factors 4 5 and for some businesses it's more important 6 than others and for some it's absolutely 7 critical. And one of the major expenses for 8 some, like some of the technology companies 9 that we're trying to attract today, it's not 10 that big of a deal. 11 And I can tell you in Wayne County 12 we have three different -- at least three 13 different electric service providers and AEP 14today is the most competitive of those three 15 in our county and we have people looking to 16 locate in AEP territory because their rates 17 are the lowest among the providers that exist 18 there today. 1.9I don't know what that will look 20 like if this proposed increase goes through, 21 if it will remain that way or not, but that's 22 the way it is today. 23 And like some of my other 24 colleagues I'll just give you a couple of 25 examples of how AEP is helping us to attract

1 new jobs and retain jobs in Wayne County. 2 One of them is to provide funding 3 for us to help us with technology that's 4 necessary for us to compete. 87 percent I 5 learned today of all site searches for new 6 business locations start with the internet. 7 So basically if a community does not have a 8 good internet presence they're basically out 9 of the game to begin with. 10And AEP has helped to provide 11 funds to our organization and to others to 12 help us get that technology in place so that 13 we can compete. They also fund directly some 14 of our attraction efforts, our ability to go 1.5 out and talk with companies from other states, 16 other parts of the globe who are interested in 17 coming here to develop marketing materials so 18 we can communicate the advantages of northeast 19 Ohio to companies who may be looking at making 20 a new investment. And then retention efforts 21 as well. 22 One of the previous speakers 23 talked about the synchronous program. That's 24one of the leading software tools that's 25 available to communities to help get

1 information about companies and some of the 2 challenges that they may be facing, whether 3 they be utility rates, whether they be worker's compensation rates, whether they be 4 5 any other kind of expense that may be 6 associated with the operation of their 7 business. With synchronous we can identify 8 what those are and then address them through 9 programs like this and through others. 10 I also want to talk about some of 11 their planning efforts. We have had our share 12 of power outages when for no apparent reason 13 it's usually the dreaded squirrel that gets 14 in. I think we had one last week and power 15 went down for about an hour, but I can tell 16 you that AEP has been working with our 17 organization to identify where those shortages 18 are occurring and where the service needs are 19 and are spending considerable amount of money 20 to buy right of ways and other property from 21 individuals, private citizens who are 22 benefiting from those efforts to help us plan 23 for the future of our community and the growth 24 of our community. 25 Unlike many of the counties I

1 think in northeast Ohio Wayne County is still 2 one that's growing. We have a very robust 3 economy in Wayne County. We're highly 4 diversified. Our biggest issue is we don't 5 have enough land and buildings available for 6 the people that would like to locate there. 7 That's our biggest detriment to 8 attracting business to our community is the 9 fact that we don't have the money to build the 10 buildings that people would like to occupy in 11 Wayne County. So AEP has been helping us with 12 making sure that we have the electrical 13 infrastructure in place in order to help us to 14 attract those businesses in the future and we 15 appreciate that a lot. 16 And then I know that they have 17 made some efforts with our existing businesses 18 to help them when they have experienced what 19 they thought was some exorbitant expenses 2.0 related to their power usage. Pepsico, a 21 large international company located in Wayne 22 County, operates a Frito Lay plant there, were 23 having some issues at one time, in fact, about 24 the same time our local Chamber of Commerce 25 ran a survey of businesses who apparently had

1 issues with the outages that I mentioned earlier and the cost of those outages to their 2 3 businesses which can be significant. There is no question about that. 4 5 But I would say that I thought 6 AEP, and I've worked in five states now and 7 worked with a number of different utilities, I 8 would say that AEP was very responsive to that 9 company's needs in particular and I think it's

10reflective of how they approached other 11 companies in our community with their needs in 12 going in and providing them with some 13 consulting and engineering expertise to make 14 them take a look at maybe what some of their 15 internal systems where that could be improved 16 to help them conserve some of their energy 17costs and at the same time doing upgrades to 18 the service to the building and to that area 19 generally in our community to assist them. 20 So, again, I'll just close with 21 saying I don't envy your position. It is a 22 difficult one that you have to make, but it is 23 one of balance for us in the economic

24 development community. It's one of making 25 sure that Ohio remains a competitive place for

100 1 businesses to operate and we hope you will 2 take that into consideration as you make your 3 decision. Thank you. 4 MS. SEE: That concludes the 5 witness list that was composed as people came 6 in. Is there someone here that has not 7 offered testimony that wishes to do so? Step 8 forward, ma'am. 9 MS. KENDALL: Sharon Kendall. 10 MS. SEE: Please raise your right 11 hand, Sharon Kendall. 12 SHARON KENDALL 13 of lawful age, a Witness herein, having been 14 first duly sworn, as hereinafter certified, 15 testified and said as follows: 16 MS. SEE: Please spell your name. 17 MS. KENDALL: K-e-n-d-a-l-l. I'm a senior citizen and each of these raises that 18 19 come along really creates a hardship for all 20 of us. 21 And I understand that AEP probably 22 needs some kind of a raise, but the 15 percent 23 averaging out to 52 percent is a little over 24 the top and a little exorbitant and I think it 25 would be very hard for many of us, not only

101 1 senior citizens but even young people with 2 families to try to keep up with the cost of 3 the utilities. I believe that's way too much and 4 5 I think that consideration should be made for, 6 if there is an increase, a much less increase. 7 The 52 percent would raise our costs way 8 beyond what most of us could really consider 9 paying. 10 That's all I have to say. I think 11 it's too exorbitant. I think it should be a lower rate, if there is an increase at all. 12 13 Thank you. 14 MS. SEE: Thank you. Was there 15 someone else that wanted to offer testimony 16 tonight? Sir. 17 MR. L. DAUGHERTY: Can I speak 18 again? 19 MS. SEE: Come forward. You spoke 20 earlier today. 21 MR. L. DAUGHERTY: I'm still Lavon 22 Daugherty. 23 MS. SEE: I would just remind you 24 that you continue to be under oath. Okay. 25 MR. L. DAUGHERTY: I wanted to

102 1 point out a couple of things that came to my 2 mind back here. 3 I am not saying that AEP does not 4 need some kind of an increase, but most of the 5 people that I heard tonight speaking in terms 6 of their increases are basically the union 7 that has the employees of AEP, the City of Canton which has their offices of AEP here and 8 9 the like and they talk about holding their 10 jobs and what have you and then also the port 11 authority that talked about maintaining these 12 jobs and the like. 13 I also own farm land in five 14 counties and property in Tuscarawas County as 15 well and some of this is in rural 16 electrication areas. I think if you check the 17 rates their rates are less than what AEP's 18 are. 19 I will acknowledge that I got a 20 notice last month that the electrication 21 company was going to raise their rates but 22 they're looking at more like a ten percent if 23 I remember correctly. That's in Wayne County. 24 As Rod was speaking about in Wayne 25 County, Holmes Wayne Electric serves you

103 1 I have land in the Lorain/Medina areas there. 2 as well, which is I think cheaper than what 3 you're going to have with this. 4 But the thing that I was talking 5 about was competitiveness and they were 6 talking about competitiveness between the 7 other states around here. Now what I've heard 8 in all our political talks on the radio or the 9 TV and the like the last few months has not 10 been about our competition against the others. 11 It's these companies that are going to take 12 them out of the United States if we can't stay 13 competitive. 14 And I think that's the thing that 15 we ought to be thinking about as much as 16 anything else is maintaining the employment in 17 the United States and that is where the 18 biggest thing is happening with your 19 corporations are moving clear out of the 20 country. So I think we can not get too much 21 concerned with the competition just between 22 one another. We have to keep our employment 23 in this country I think. Thank you. 24 MS. ROBERTO: Anyone else? 25 W. DAUGHERTY: William MR.

104 1 Daugherty. 2 MS. SEE: Mr. Daugherty, I would З remind you that you continue to be under oath, okay? 4 5 MR. DAUGHERTY: Yes. I have been 6 sitting back here and listening to everything 7 and I quess I can't keep my mouth shut. I was 8 in the Navy and retired and I retired as a 9 first class petty officer because I couldn't 10 keep my mouth shut. I never made chief. 11 But I was taught by a bunch of old 12 chiefs if you had something to say you better 13 say it and if you're right and whatever. 14Now I've listened to the economic 15 development people here talking about AEP is 16 going to make it so easy for companies to come 17 in and come from out of state and they're 18 willing to pay 50 percent more for 19 electricity. Now, how can that happen? 2.0 Are they going to give some 21 sweetheart deals to companies to come in here 22 and are we as citizens and as payers and 23 taxpayers and people that use AEP are we going 24 to bear the brunt of them making sweetheart 25 deals?

105 1 Now, I'm no expert and no economic 2 person, but I cannot see raising the rate 50 3 percent and you're going to tell me that 4 you're going to go out and bring companies in 5 here unless there is some things going on 6 under the table. And too many things have 7 gone under the table and I am down here 8 talking that I want it brought out in the 9 open. Thank you. 10 MS. ROBERTO: Thank you. This 11 evening has been so very helpful to me 12 personally and I can't express to you enough 13 my gratitude that you took the time this 14 evening to spend it with us to share what your 15 experience has been paying your power bill, 16 living in this community. Thank you very 17 much. 18 And as I said earlier, we will 19 stay around afterwards. If you have any 20questions, we would be happy to hear from you 21on other topics. Thank you. 22 MS. SEE: Just one gentleman asked 23 if anyone could file comments in the case. 24You can file comments in the case. We just 25need you to indicate the case number, which is

08-917 and 08-918 and you can send those to the Public Utilities Commission of Ohio at 180 East Broad Street, Columbus, Ohio 43215. MALE VOICE: Do those have to be in affidavit form? MS. SEE: No, they do not, sir. It does not have to be an affidavit. We just ask that you sign your name. Okay. Thank you. (Meeting concluded at 9:00 o'clock p.m.)

CERTIFICATE

STATE OF OHIO,)) SS: SUMMIT COUNTY,)

I, Lori K. Phillips, an RMR and Notary Public within and for the State of Ohio, duly commissioned and qualified, do hereby certify that the proceedings were by me reduced to Stenotypy, afterwards transcribed upon a computer; and that the foregoing is a true and correct transcription of the proceedings so given as aforesaid.

I do further certify that these proceedings were taken at the time and place in the foregoing caption specified, and were completed without adjournment.

I do further certify that I am not a relative, counsel or attorney of any party, or otherwise interested in the event of this action.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal of office at Akron, Ohio, on this 27th day of October, 2008.

Livi X Chelless

Lori K. Phillips, RMR and Notary Public in and for the State of Ohio.

My Commission expires December 2, 2010.

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