before the public utilities commission of ohio

Case No. 08-917-EL-SSO
In the Matter of the Application of, Columbus Southern Power Company for, the Approval of its Electric Security) Plan; and an Amendment to its Corporate Separation Plan; and the, Sale or Transfer of Certain ) Generation Assets

Case No. 08-918-EL-SSO
In the Matter of the Application of, Ohio Power Company for the Approval, of its Electric Security Plan; and an) Amendment to its Corporate Separation Plan

BE IT REMEMBERED that upon the hearing of the above-entitled matter held before Commissioner Cheryl Roberto at the Glenwood School Auditorium, 101544 th Street, N.W., Canton, Ohio, and held on Thursday, the $16 t h$ day of October, 2008, at 6:30 o'clock p.m., the following proceedings were had.

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MS. SEE: I prefer not to use the mike. I just need to know if everyone can hear me. Okay. Thank you. We'll now commence the formal part of the hearing.

We have scheduled for hearing at this place and time before the public Utilities Commission of Ohio Case Number 08-917-EL-SSO being captioned in the Matter of the Application of Columbus Southern Power Company for Approval of its Electric Security Plan and an Amendment to its Corporate Separation Plan and the Sale or Transfer of Certain Generation Assets, as well as Case Number 08-918-EL-SSO being captioned in the Matter of the Application of Ohio Power Company for the Approval of its Electric Security Plan and an Amendment to its Corporate Separation Plan.

As Commissioner Roberto stated, my name is Greta See. I'm attorney examiner with the Commission's legal department and $I$ am one of the attorneys assigned to this case by the Commission.

There is other Commission personnel here. When you came into the
auditorium tonight you were likely greeted by one or two members of the commission, personnel of the Commission Amanda Stallings and Lawrence Hampton and you met previously Mrs. Jill Kocher.

If you have a question concerning your utility rate or service, other than the ESP case tonight, feel free to approach Miss Kocher, Miss Stallings or Mr. Hampton and they will try to get you information to address your issue or provide you with the Commission's 1-800 number.

I note that there are a number of parties that have filed for intervention in this case. That is, they're counsel for various consumer groups, be they residential customers, commercial customers or industrial customers, as well as other consumer groups.

At this time I would ask that counsel for the company make an appearance on the record.

MR. RESNICK: Thank you, Your Honor. My name is Marvin Resnick. I am appearing on behalf of Columbus Southern Power Company and Ohio Power Company. My address is

1 Riverside Plaza, Columbus, Ohio 43215 . And $I$ would note that among the folks from the company that are here, a gentleman Bill olds. Bill, do you want to raise your hand is here from our customer service representative group and is also available to answer questions that individual customers might have.

MS. SEE: Thank you. On behalf of the Ohio Consumers' Counsel.

MR. REESE: Thank you, Your Honor. On behalf of the residential rate payers of Ohio Power Company and Columbus Southern Power Company and on behalf of the Ohio Consumers' Counsel Janine Migden-Ostrander I'm Rick Reese, assistant consumers' counsel.

Also wanted to note $I$ have several colleagues with me tonight that would be happy to help you with your questions as well. Marty Burkowitz from our communications department, Chris Verr from outreach and education and Lisa Cane from our consumer services department. Thank you.

MS. SEE: Thank you. In addition to tonight's hearing the Commission has
scheduled four local public hearings, two more. There was one held on Tuesday in Marietta and there are two additional hearings scheduled for later this month.

The purpose of tonight's hearing is to receive comments from the public regarding AEP's application. And, I'm sorry, a lot of times I say AEP. I'm referring to Columbus Southern Power and Ohio Power as one entity. Don't intend to confuse anybody.

But the local public hearing is only one aspect of the case process. As Commissioner Roberto said, we are just beginning. There is an evidentiary hearing scheduled in this case to commence in Columbus on November 17 th at the Commission's offices.

The purpose of that hearing is to allow AEP Ohio consumers, numerous interveners and the Commission staff to present expert witnesses and evidence in support of their respective positions.

When you arrived here tonight you were offered an opportunity to sign in to indicate whether you wanted to offer testimony. If when you're called forward you
decide that you no longer want to offer testimony tonight, you can just indicate that you pass and $I$ will go on to the next witness.

If for some reason you did not sign up but wish to offer testimony, you can go out to the table at any time and sign up or I will open it up at the end for anyone that has decided that they want to offer testimony. When $I$ call your name, please step forward, come down, I'll ask you to raise your right hand and affirm that the information that you're about to give is true.

I'll then ask you to state and spell your name for the record because there is a court reporter. I don't know if you can see the woman in front of me, but she's transcribing everything that's said here tonight and it becomes part of the Commission's record in this case.

Are there any questions about the process of tonight's hearing -- tonight's hearing process? If there are none, then let's get started.

I'd like to call Miss Reggy Claytor. Miss Claytor, please raise your
right hand.

## PEGGY CLAYTOR

of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MS. CLAYTOR: $P-e-g-g-y$ last name Clayton, C-I-a-y-t-o-r.

MS. SEE: Go ahead with your statement.

MS. CLAYTOR: Good evening. My name is Peggy Clayton and $I$ am manager of state government affairs for The Timken Company.

As most of you know, Timken is a global leader in bearing and power transmission solutions and a leading manufacturer of high-quality alloy steel bar and tubing products, as well as precise steel components.

Our global headquarters is here in Canton and we have over 88 plants and offices in more than 124 sales offices, research and development centers and distribution centers
worldwide.
In 2007 we reported sales of $\$ 5.2$ billion. We employ approximately 25,000 associates worldwide with over 5900 of those here in Ohio and of that 5900 about 4800 are in Stark County.

I appear at tonight's public
hearing as a result of our significant interest in issues that affect the price and availability of electricity for our Ohio facilities.

More specifically $I$ am here to convey our concerns relative to the Electric Security Plan that has been filed by AEP which, if approved by the Commission, will establish the framework under which rates will be established for the next three years.

By way of explanation, we have 13 plants, office buildings and other facilities that are served by Ohio Power. They're located in Canton, North Canton, Bucyrus and New Philadelphia. Collectively these plants, offices and other facilities consume in excess of 1.5 billion kilowatt-hours per year and the annual cost of that electricity for these
facilities is in excess of $\$ 46$ million per annum.

As you can well imagine, even a small change in the price per kilowatt-hour of electricity has a significant impact on the electricity bills to operate these facilities.

AEP's Electric Security Plan has been widely publicized as involving a 15 percent rate increase in each of the next three years, 2009 through 2011 inclusive. In that this is a year-on-year increase, the compounded effect is, in fact, much higher: Yielding an increase significantly north of one billion dollars in increased revenues to AEP over the proposed three year period.

In essence, $A E P$ is seeking
recovery for past fuel and non-fuel costs it identifies as not having been recovered in current rates under the -- that were established during the rate stabilization plan period.

As you may recall, AEP's ohio rate stabilization proposal included elements of seven percent automatic annual increases for Ohio Power, plus the opportunity for an
additional four percent incremental discretionary increases each year.

For Columbus Southern it was three percent automatic on generation and an additional four percent discretionary. In both operating companies' circumstance provisions for recovery of carrying costs on environmental capital investments and regional transmission organization was also alighted for.

Now, it's my understanding that AEP indicates that none of the revenues that were derived from the aforementioned rate increases from the rate stabilization plans went to recover prior fuel costs.

I would say, however, that it may be at least helpful if the Commission took a look at how those revenues that were collected, how they were allocated, to what were they directed?

Certainly in the case of The Timken Company our rates in total have increased about $\$ 9$ million per year since that rate stabilization plan was put in effect and it would be helpful to understand how those
incremental revenues were applied.
Additionally, the AEP company's request that the PUCO authorize various riders and surcharges for future cost recovery it associates with various programs: Things such as energy efficiency, the Grid smart metering program, enhanced reliability program, et cetera.

According to what $I$ understand and having read the ESP, the revenue that will be collected by AEP from these various riders alone is in excess of $\$ 700$ million over the three year period.

For large industrial customers like Timken that are served under what is called the GS-4/IRP-D rate schedule, it's an interruptible rate schedule, Ohio Power's proposed ESP rates would increase our rates from roughly four cents a kilowatt-hour to approximately six and a half cents a kilowatt-hour by 2011. That's over a 62 percent increase in just three years.

Under current market conditions I assure you these increases in our cost structure will be impossible to offset the
price increases to our customers. Over the same three year period of time the cost increase for residential customers $I$ believe is projected to be about 45 and a half percent.

Now, I'm not trying to be hard on AEP. Certainly we understand that utility rates can and do go up based upon costs, but in its ESP, Ohio Power's requested increase seems inflated and certainly, in my humble opinion, warrants additional scrutiny. Here are some examples that $I$ think will illustrate why we are concerned.

For one, Ohio Power is long on generation, which means that it produces more than its Ohio consumers, customers can consume. Almost all of ohio Power's generation is from low cost coal plants and is produced for probably around $\$ 30$ a megawatt-hour.

In 2009 Ohio Power projects that it will generate roughly 22 and a half billion kilowatt-hours more that its customers can consume. Yet it calls for in their ESP to buy eight and a half billion kilowatt-hours over
three years at a very high market rate of around $\$ 85.32$ a megawatt-hour.

Buying high cost market power when the utility has a large surplus of low cost power will unnecessarily raise costs to Ohio Power customers to the tune we approximate of about $\$ 700$ million over three years.

Under its ESP Ohio Power would then take the low cost energy that is freed up from the high cost purchases and sell it out of state at high market prices. These increased profits from off-system sales would go to AEP shareholders and to ratepayers we believe in West Virginia and Kentucky by virtue of how the AEP interstate would agree to operate.

That means that Timken and other Ohio Power customers would be subsidizing power costs in other states. I don't think that Ohio can afford such subsidies when manufacturers are struggling to hold on to business and to jobs.

Some of these increased profits from off-system sales will actually flow back to Ohio Power and Columbus southern under the

AEP pool agreement. This will increase their earnings obviously.

But they want the profits from off-system sales excluded from the substantially excessive earnings test that Governor Strickland and the legislature put into Senate Bill 221 as a ratepayer protection.

Ohio Power's position, therefore, would greatly reduce -- would greatly weaken the excessive earnings test contrary to the will of the legislature.

Ohio Power essentially wants to hardwire a seven percent rate increase in its generation rates without any showing that its cost have gone up or that its earnings are deficient. This would unnecessarily cost ohio Power ratepayers roughly $\$ 135$ million in over three years.

Ohio Power further wants to hardwire six and a half percent rate increase on its distribution rate. This distribution rate increase suffers from the same shortcomings as the seven percent requested generation increase. We estimate that this
would cost customers roughly $\$ 68$ million over three years.

Finally, Ohio Power wants to greatly increase the fee it charges customers who want to shop for competitive generation. This provider of last resort fee is complicated and has not been justified by Ohio Power.

In closing, The Timken Company understands the need for AEP companies to recoup legitimate cost increases and to earn a reasonable return on an investment. It is equally important, though, for customers to receive fair and balanced treatment of this regulatory process.

We recognize the aggressive timeline that the Commission is under to resolve this case, but given the significant impact that it's going to have on customers of every kind: Residential, commercial and industrial alike, it is absolutely essential that due diligence is not set aside. That concludes my comments.

MS. SEE: Thank you, Miss Claytor. May I ask that if you have your statement
typed out if you would be willing to provide it to the court reporter.

MS. CLAYTOR: Certainly.
MS. SEE: We appreciate it. Thank you.

Mr. David Boron. Sir, please raise your right hand. DAVID BORON
of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MR. BORON: My name is David Boron. $D-a-v-i-d$ Boron $B-o-r-o-n . \quad I$ don't have anything written but $I$ think that sometimes is the best. Say what's on your mind.

As the presidential candidates would say I'm your Joe Plumber, your average guy that lives in this neighborhood.

There are so many reasons and
we're going to hear those tonight from other people. At the end of the month we have a few bucks left over. Now we have to give the rest
of that to a utility, which makes it very difficult.

And when $I$ came in some tempers were flaring already because I just hope that -- I'm going to call it AEP because that's what $I$ know it -- I just want AEP to know what a hardship this might be to almost every single American family.

I was reading here and it says that Senate Bill 221 was passed to avoid sticker shock, but when $I$ look on the back page and see the rate increase, to me, it's still sticker shock: 46 percent the minimum that it might raise in three years. To me that's sticker shock. That's way too much. That is way too much of a percentage increase for my electric bill to go up. Where does that money come from?

Isn't it ironic that we are in a school that a levy isn't being passed? We're sitting in this school that a levy cannot even be passed for our children for their education and now the money that we were considering to pass a school levy, that money is going to be forced to be going into our utility payment
now if this is passed.
The other concern that $I$ have is what is reasonable? I don't know about everybody else, but when my -- when $I$ get a raise on my paycheck it might be between one percent and two percent of a raise. That's pretty hard to pay out something that might be going up 46 percent. It doesn't seem reasonable.

It also says that this is over a course of three years. Maybe there's a way to string it out longer to prevent a sticker shock.

Then the other point that $I$ have is I'm sure most of us would agree the money that $I$ spend $I$ really want it to go to where it's supposed to be going. If $A E P$ is raising their rates to fund numerous situations at AEP, the fuel, the generation $I$ hope the money does go for that purpose.

I hope that they are not going to be building an excess and becoming almost an Exxon Mobile where they're funding retirement accounts.
thousand dollars, I pay a thousand dollars. I just hope that their -- the money that they need for generation and repairs, I hope the money that they receive are in -- is not in high excess of that amount.

So I hope if this increase does go through, that the money is going where it's supposed to be. I might feel a little bit better if that was true. That's basically all I have to say and I thank you for letting me share my opinion. Thank you.

MS. SEE: Thank you. Mr. Craig Roan and I apologize now if $I$ mess up your last name. Please raise your right hand. CRAIG ROAN
of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MR. ROAN: Craig C-r-a-i-g. Roan
R-o-a-n.
MS. SEE: Go ahead with your statement.

MR. ROAN: My statement is this,
if PUCO is in favor of the Ohio public, then they should defer 15 percent increase. I don't begrudge anyone an increase. However, 15 percent over the next three years, which is a 45 percent increase, actually is too much with people losing their jobs, this economy, as Mr. Boron stated, is in economic crisis. That is a little bit too much.

I think -- I think that we need PUCO to stand up for ohio. They need to start talking about other things also as far as gas prices. Please represent us. That's why you are here. You are here to represent us. Please don't hurt us. That's all I have to say.

MS. SEE: Raymond Fernandez.
RAYMOND FERNANDEZ
of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MR. EERNANDEZ: Raymond $R-a-y-m-o-n-d$ Fernandez $F-e-r-n-a-n-d-e-z$.

MS. SEE: Go ahead.

MR. FERNANDEZ: I'd like to take the opportunity right now to thank the puco for holding this hearing. I think it's very important, so important that $I$ left my nephew's football game to come here.

And my wife advised me not to come and $I$ told her $I$ said, well, that's just like saying I'm not going to vote because $I$ don't like either one of them. But you sit on your duff nothing is going to get done.

I might also say that $I$ had a dealing with the PUCO back in 1975 and $I$ faired out pretty well and $I$ hope $I$ do again.

I read in the newspaper where AEP wants 15,15 and 15. I thought it was a joke but it's not a joke. Let's put it this way, if $I$ was an employee of $A E P$ and asked for a wage increase of 15 percent per year for the next three years they'd think $I$ was nuts. They'd go through the roof.

Why should we give them a 15 percent increase? And I recommend that you deny it or modify it maybe like five, five and five. You know, you always ask for more than what you really need.

You know $A E P$ is not the same company it used to be back in the 1970s. My mother had a little apartment in her house and this young couple, the man worked for AEP. At that time it was called Ohio Power, yellow trucks with red lettering. Any time you were out and about you would see these trucks maintaining poles, maintaining cables.

AEP doesn't do that any more. They wait until we get a storm and then I'm out of power for six days and the first two days nothing was done because they were down south because they don't have maintenance crews here. So the service is not what it used to be, but they want more money.

I think the PUCo should go back to
AEP tell them go back and cut your costs and I know they can cut their costs. For one example they make good salaries and I don't have anything against a person making a good salary. I think they should make a good salary.

> I have nothing against them getting a wage increase every year, but $I$ don't agree that they should give bonuses.

Why do you give a person a bonus when he's already making a good salary and an annual increase every year and then they say, well, here is some more money. Who is paying for this? Me and you. I thank you.

MS. SEE: Thank You. Steve Katz. STEVE KATZ
of lawful age, a witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: State and spell your name for the record.

MR. KATZ: Steven $S-t-e-v-e-n$ middle initial J Katz K-a-t-z.

MS. SEE: Go ahead with your statement.

MR. KATZ: First $I$ want to thank you for the opportunity to comment tonight and I also want to put my remarks within the context that our organization, I work for Canton Regional Chamber of Commerce, that we have not taken a formal position on the rate increase, but my purpose here tonight is to really give you some background in terms of AEP's role and contributions that they make to
the community as a corporate citizen and they're really a fine example of a corporate citizen.

I will tell you that AEP is
involved in many community activities and with respect to our organization their executives serve as board members and also members of some important committees.

I would also like to mention that they're an integral part of our economic development program. Often when we have prospects or issues involving electric power that their Columbus staff is readily available and helps us with those leads and with those prospects, as well as local staffs as well.

AEP also has -- there is a grant program that we've utilized that's helped us with some industrial development projects and once again their staff is always on call, quickly responds when we have questions and issues regarding power and electric infrastructure.

AEP has been an active supporter of our economic development program in terms of helping fund that with some contributions.

They also support our downtown development efforts and they do that primarily through support of several programs that we conducted in the downtown area.

There is a holiday program that's coming up in the next couple weeks that they're supporting, as well as the annual blues festival and another downtown event and these events are really designed to bring the people from the suburban areas into the downtown areas and acquaint them with the benefits of what the downtown has to offer and it's helped with those development efforts.

AEP has also been an active supporter of our leadership program both in terms of sponsoring different events through that activity and having people go through our leadership class.

Finally, they've been an active supporter in one of the largest events that goes on here on an annual basis and that's the Pro Football Hall of Fame Festival. This past year an $A E P$ executive was the volunteer chairman of that event and I will tell you that took many, many hours of his time and
resources to help make that a successful event, but they also help make the downtown facility available for staging that event and also provide support, financial support for many of the activities surrounding the festival. I've also been to their offices for some charitable endeavors such as the leukemia society and other activities like that.

So just wanted to provide you some comments tonight to talk a little bit about their role in the community as they are a corporate citizen. That's it. Thank you.

MS. SEE: Mr. Dan Birmingham. DAN BIRMINGHAM of lawful age, a witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MR. BIRMINGHAM: Yes, ma'am.
Daniel $D-a-n-i-e-1$ Birmingham
B-i-r-m-i-n-g-h-a-m. My comments are really relative to a strategic partnership that my company has with $A E P$ and what we think will eventually become very beneficial for all of

Ohioans.
As I said, my name is Dan
Birmingham and I'm the Director of Engineering for Rolls-Royce fuel cell systems in North Canton. Although many people associate our name with the automobile, Rolls-Royce is actually a global power systems company providing power for land and air and sea applications and we have major positions in aerospace, defense, marine, as well as energy markets.

We also, you know, offer gas engines, as turbines kind of solutions for power generation markets in over a hundred countries.

Now, with this as a background, for the past 15 years Rolls-Royce has been developing a solid oxide fuel cell system. So this system will have nearly double the fuel efficiency of what is current power generation equipment. So that means that this system will use half of the fuel that would be required to produce the same amount of electricity.

The Rolls-Royce fuel cell power
system that's currently designed to run with natural gas, which is a clean fuel widely available in north America and other locations around the world. Our system can be configured to run on liquid fuels, other alternative fuels such as coal gas, bio-mass, some of the alternative fuels. From an environmental viewpoint, the system will have negligible air emissions, minimum noise profile.

So our company vision is to have a Rolls-Royce fuel cell system in every major city in the world. That's our goal.

In November of 2006 Rolls-Royce chose North Canton as its North American headquarters because of the state of Ohio's commitment to create a fuel cell industry in this area and due to the proximity to $A E P$, one of the nation's most progressive electric utility companies.

So Rolls-Royce and AEP have a strategic partnership for doing a joint test and evaluation program of a pre-commercial fuel cell power system at their walnut test facility, which is down just outside of

Columbus.
This AEP test site is very unique in the electric power industry as a site to verify new technologies for the power grid of the future. This partnership that's allowing AEP and Rolls-Royce to evaluate a new power system in a real world type of application thereby accelerating its introduction as a new energy technology.

So success in this will position Ohio to be a leader in job creation for cutting edge fuel cell technology and its introduction into the Ohio electric grid will make Ohio a more competitive state.

So Rolls-Royce fuel cell systems we're excited about these opportunities and our strong partnership with AEP. Together we're working to capture the potential of fuel cells and its very high efficiency as a distributed power generation source with ultra low emissions and with low carbon footprint that qualifies as an alternative energy source in the Ohio portfolio standard. That concludes my comments.

MS. SEE: Thank you. Marcia

Roberts.

## MARCIA ROBERTS

of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your full name for the record.

MS. ROBERTS: My name is Marcia M-a-r-c-i-a Roberts $R-o-b-e-r-t-s$ and $I$ use middle initial $P$.

I'm new to this area. I moved here four years ago from Austin, Texas. In Austin $I$ was an employee first of Austin Electric and I was also an employee of the Lower Colorado River Authority. I also worked for Northeast Utility when $I$ lived in Connecticut and $I$ was an energy conscientious representative for Northeast utility in three states.

My job as an architect was to advise people, mainly commercial customers, on how they could save energy in their businesses. I also had a good amount of experience beginning with my master's thesis in helping people save energy in their homes
based on the design of the building, based on the equipment chosen, based on operations and based on utility rates.

And anyone who worked for a utility company knows that different rates are available to different types of customers. Different utility companies structure their rates based on what they consider to be their best opportunity to recover their costs and depending on the type of generation, different types of customers are more valuable to utility companies.

I have not studied Ohio Power
since I've been here. I've just been a residential customer. I have not studied the rate structure, but $I$ have looked for myself for the opportunity to improve the energy efficiency of my home, which I inherited, which is a 53 year old home that was built by my uncle here in Canton, Ohio.

Now, since $I$ have been here I have been struggling to pay my utility bills. I've been unemployed for four years. I live out of my retirement savings. I do not spend any extra. All the money $I$ have goes for my
actual bills. All the money I spend I take out of my retirement.

Now, fortunately $I$ go on Social Security starting in December. So I will have some income other than my savings. However, my Social security is going to be less than the amount I've been spending to cover my costs since I've been living here. That's coming directly out. of my retirement. Of course you know what's happening to retirement accounts. So I am not going to have any money to supplement my Social security income once, you know, my retirement is gone.

The reason I'm making these points is there has not been an incentive available to me to reduce my electric costs other than to turn my thermostat down, not to use hot water, turn off all my lights. There is no available rebate. I do not see any plan available to a customer that is trying to reduce energy use. I don't see any benefit to myself to conserve energy.

Now, when $I$ lived in the city of
Austin a customer that used less than 500
kilowatts was on a different rate. I don't see that available here. I don't know whether large commercial customers get some kind of time reduced rate.

I heard the person from Timken talking about an interruptible rate. I don't believe those kind of rates are available to residential customers here. Those kinds of rates could help a residential customer, such as myself, to reduce my bills.

I'm suggesting that the Public Utility Commission look at AEP's proposal and ask them to develop a very transparent rate structure that will allow them to see exactly what types of customers are paying these rates. Break it out in terms of transmission costs, fuel costs, costs of operations, costs of generation and then set up different rates for different types of customers.

You have your customers that use five $K W$ because they have a very large home or because who knows what they're doing in their home, if they have a business or whatever, but what about the small customers on fixed rates who are not eligible for LI HEAP because they
have a home, they have retirement. You know, whatever $I$ would have to withdraw to pay my bills makes me ineligible for that type of assistance.

But I am conscientiously looking for ways to be able to stay within my means. I think the Public utilities Commission in doing its job can find ways to help people like me that are on fixed incomes that really have no recourse when it comes to a 15 percent increase in rates.

Be happy to answer any questions if you haven't understood the points I'm making.

MS. ROBERTO: Thank you.
MS. SEE: Thank you. Robert
Torres.

## ROBERT TORRES

of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MR. TORRES: Robert Torres, $R-o-b-e-r-t \quad T-o-r-r-e-s . \quad$ Thank you and good
evening. I am the Director of Development for the City of Canton, Ohio. I have two letters that $I$ would like to read into entry.

One is from the Honorable William J. Healy, II and the second would be a letter from myself as the Director of Development for the city.

This is the letter from the Mayor.
I write to you in reference to AEP Ohio's recently filed Electric Security Plan. AEP Ohio continues to be a strong partner of the City of Canton and always considers the community they serve when making business decisions.

Although any rate increase will be a burden on Canton residents who are already struggling, the filed ESP works to mitigate any strain on these consumers by phasing in the increase over a three-year period. This arrangement promises to keep increases below levels expected in other parts of the state and country, as well as guarantees that AEP will remain one of the lowest-cost providers in the state.
commitment to the community through this proposal by allocating $\$ 75$ million to the "Partnership with Ohio" fund. On top of assisting in economic development efforts, this fund will provide weatherization and energy efficiency assistance to those who need it most, helping to defray short-term costs and promote long-term savings.

Furthermore, $A E P^{\prime} s$ investment in advance and renewable energy development and deployment will help the city reach its goal of creating a more sustainable community.

In conclusion, $I$ believe that $A E P$ Ohio has created an Electric Security plan that will provide stability and predictability for their customers while preventing sharp spikes in cost. This plan will allow AEP to continue to be an important ally in revitalizing our city and state.

Thank you for your time and consideration of this matter. Sincerely, William J. Healy, II, the Mayor, City of Canton. And I have copies to leave with you. MS. SEE: Okay.

MR. TORRES: Now my letter. I
submit this letter referencing $A E P$ Ohio's recently filed Electric Security Plan. This plan represents AEP's continued commitment to the economic growth of our community, more importantly, their willingness to offer resources to ensure its success.

The availability of electric power that has stable and predictable rates is one of the most important factors in attracting new development and retaining existing industries in Canton. This plan provides this advantage at a rate that will still be one of the lowest in the state.

The "Partnership with Ohio" aids in regional and statewide economic development in several specific ways. First, it provides assistance and incentives to companies for expansion projects with the service territory. Assistance is further available to help increase productivity and energy efficiently, helping not only to reduce operational costs, but also to develop a sustainable and environmentally responsible economy. In addition, the partnership will invest in developing and utilizing alternative
and renewable energies, helping to keep Ohio on the forefront of this quickly growing demand.

In this Electric Security Plan AEP has created a balance between securing the company's future, investing in our community and reducing the overall effect on energy users. AEP plays a vital role in Canton, having a long-term presence in our city. AEP provides a significant amount of jobs and is important that they remain a sustainable corporate partner.

For the above-mentioned reasons, I ask for you -- for your support and approval of the full plan by the public Utilities Commission of Ohio.

Sincerely, Robert Torres, Director of Development for the City of Canton. Thank you.

MS. SEE: Thank you, Mr. Torres.
MR. REESE: Excuse me, Your Honor, I would iike to ask a question.

MS. SEE: Is this a clarifying question?

MR. REESE: No.

MS. SEE: Lavon Daugherty.

## LAVON DAUGHERTY

of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MR. DAUGHERTY: Lavon Daugherty, $L-a-v-o-n \quad D-a-u-g-h-e-r-t-y$.

MS. SEE: Go ahead with your statement, sir.

MR. L. DAUGHERTY: I do not have much of a prepared statement at all because I found out about this about 3:00 this afternoon and made a few notes sitting in the office out here after $I$ got off work.

One of my concerns or what $I$ would like to know is what is AEP's or Ohio Powers' return on equity presently? How profitable are they as a company?

Now, I realize that we had commodity prices extremely high and expand a lot in the last year, year and a half. I happen to be in the agricultural end of business and in a commercial broker of
commodities. I have lived with the commodity market for $30-\mathrm{pl} u \mathrm{~s}$ years as a broker and many years before that as manager of grain elevators and hedging grain. I handle commercial accounts and consulting work through this type of client.

In the last six months we have seen commodity prices drop about 50 percent. We had oil prices, which I could understand where their costs have gone up, in the last year trading as a high as $\$ 140$ a barrel. Today we had it under $\$ 70$ a barrel.

We have also, looking at the agricultural community, we saw the price of grain run $u p$ very high this last year. It run so high that the biggest commercial grain companies refused to buy grain for more than 40 days out. This did not allow our farmers to sell that grain in advance when it was there.

Today we have it down 50 percent from that $h i g h$ that we had four months ago right at harvest time and all of their input costs: Their fuel, their fertilizer were much higher when they were putting this crop in the
ground and now they're selling it on prices that we have not seen for the last two years, a year and a half to two years. That's from that standpoint.

Now, a lot of that $I$ think is created by government. They have allowed our big, what they call, index funds to have unlimited amount of open position in the commodity markets both in oil and grain and the rest of them.

So this has impacted the costs of $A E P$ over the last year. These markets go up and they come down and when they come down they come down in half the time as a rule is what it takes them to go up. So I have no idea that the input costs of AEP are going to be near as high over this next three years.

The other thing that bothers me is, I think this come out this week, that the cost of living index is going to go up about five and a half percent and that is the highest that we've had for quite a long time from the standpoint of these retirement checks under Social Security.

$$
\text { Yet we're talking about a } 15
$$

percent per year here. I did a little math sitting back here and $I$ just took a hundred dollar bill and 15 percent that would be $\$ 15$ next year, it would be $\$ 17.25$ the second year, and $\$ 19.80$ the third year, which comes up to 52 percent by the end of the third year. Now, I spoke a little bit about from the agricultural standpoint, but $I$ happen to come over here tonight with a man that's in the grocery business and in the freezer, refrigeration units and everything else in there with a 52 percent increase over the next -- at the end of three year period he says he'll be out of business.

I can understand some increase where it is justified, but I would like to see that it's absolutely justified because that kind of an increase is pretty hard for me to believe that it could happen.

I think that's really about all that $I$ have to say, but $I$ think that when you go back and look at this type of an increase that their costs will not go up anyways near that amount to require that type of an increase. Thank you.

MS. SEE: William Daugherty.
WILLIAM DAUGHERTY
of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MR. W. DAUGHERTY: William W-i-l-1-i-a-m Daugherty $D-a-u-g-h-e-r-t-y$.

I'm here to speak. I'm an ordinary guy. I'm a retiree and my golden years is slowly, slowly being tarnished by the vultures that are out there that are picking away at my savings and my money.

It just seems today that everybody wants a rate increase. Everybody has got something that they're trying to get at us.

I had a gas water heater that $I$ had to replace. Because gas prices have gone so high $I$ put in an electric one because the prices are good. So now with the low rates I've been conned into buying a piece of equipment that now they're going to tell me it's going to cost me more money to use now. So I feel that I've been lied to.

They're constantly sucking us in. Years ago we had coal for our furnaces. Gas come along said it's cleaner, let's put clean fuel. You don't have to go down and get the coal out of your furnace. We do that. We all change over to gas. I don't think anybody here has a furnace that burns coal. Now coal is cheap.

What's our gas? It's high.
What's our electric? It's going up. I feel like I am sitting here and there is vultures going around to pick my bones. I've got the school system, I've got the MRDD, I have the library. I've got every political person that can suck money out of me in taxes trying to get more.

We have the Chamber of Commerce saying AEP is great. They give us time, they give us people to help out. They give us money. They write it off on their taxes. Number one, how many politicians is here in the audience? We got a letter from the Mayor and shame on him.

I'm mad. I can't see any light in the tunnel. All I see is the gas going up, my
gasoline going up, my taxes going up. We just had an increase last year of $\$ 10$ on our license plates for our roads. Do we see any better roads? Amen. So thank you.

I don't see any way -- I feel that it's gouging. It's just like all the other companies, the oil companies. It's just an excuse for them to gouge us more money and get their hands deeper and deeper into my pocket and everybody else's pocket here.

And thank you for being here.
This is the biggest crowd that I've seen. We had maybe 25 people when the gas company wanted to make a raise. I'm glad to see everybody is getting excited. Thank you.

MS. SEE: William Sherer or Sherey.

## WILLIAM SHERER, II

of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MR. SHERER: William Sherer, II.
W-i-l-l-i-a-m $V$ as in Vernon for the middle
initial and $s-h-e-r-e-r, ~ I I$.
You know, I've been listening to a lot of people's comments in here tonight and to be honest with you it is very tough today for even -- for one income to make it in today's economy. I'm very fortunate that, you know, myself and my wife have decent jobs, but even today that -- it's even a struggle for us.

You know, I'll be honest with you, that on a week-to-week basis, I mean, we basically live check to check. Now, I understand, and trust me, there is a lot of people in this room that's on fixed incomes, there really are and even, you know, I heard a lot of good comments about, you know, the bond levy for Plain Township.

It's very tough for me that $I$ have three children that go to Plain Schools and to be torn between me not wanting to vote for a bond levy to benefit my children, you know, and having my taxes raised and going through the roof that, you know, here you can't afford to do that, but the reason $I$ wanted to come up here today is to give a different perspective. I'm not, you know, trust me. I paid my gas bill last January and it was $\$ 400$. That's a house payment for a lot of people. Now, for the electric bill the last thing I want to do is see my electric bill go through the roof, but the reason I wanted to come up here today is give you guys a different perspective.

I'm a labor leader in the City of Canton. I'm the president of Iron Workers Local 550 and I am responsible for 500 members and their families to keep them working. Since we're, you know, the head of my union what we try to offer our people is to make a decent living wage and to have a good retirement and $I$ couldn't even tell you how many pensions are going in the hole and offer our members and their families decent benefits.

And one thing that I -- the last thing I want to see is my electric rates go through the roof, but to give you an example we cover eight counties and part of eight others. Our jurisdiction goes all the way to Mansfield and all the way down to Cochocton.

To give you an example about cochocton, five miles south of Cochocton there's a powerhouse called the Conesville Power Plant and that is an AEP plant.

Within the last three years they have sunk about $\$ 600$ million in upgrades in that plant. That has been able to increase our membership 20 percent in the last three years.

And now the last thing $I$ want to do is see my electric -- I mean, I pay them every day, but $I$ see, in a sense, $I$ see the flip side of the coin that we've been able through AEP -- there are power plants out in the midwest who choose not to use union contractors where they pay their employees substandard wages and zero benefits.

Now, our employees used to do work up at the Hoover Plant. They're long gone and that is a very -- I'm ashamed to live in this community because I've seen so many manufacturing jobs leave. But on the flip side of the coin, I have seen, down at AEP's plant, I've seen them return so much more money that's been beneficial for us to
increase our membership 20 percent. Three years ago we had 400 members. Now we're over 500.

When $I$ used to be the head of our apprenticeship program eight years ago, we had 32 apprentices in a four year apprenticeship program. Right now we have 140 apprentices that we're able to offer these people decent paying jobs.

I mean, the last thing $I$ want to do is see my electric bill go through the roof, but in return, I mean, they've been able to put that money back in that plant and, you know, I mean, I look at the job, you know. Our jobs go for the next couple of years. They're talking about building another unit there. It's going to take a couple thousand workers to build this unit in the next couple of years, $I$ mean, to keep our members working.

I mean, and the reason I wanted to come up here today is, you know, I'm kind of torn between both. The last thing, even though I'm fortunate that $I$ have a decent paying job and I'll tell you right now I'm not loaded, I'm not rich, but we do struggle from
check to check and the last thing $I$ want to do is see my utilities go through the roof, which I know they are already are, but, you know, I kind of see the flip side of the coin that they have been improving, making upgrades in that plant which has been very beneficial to our members and their families. So that's all I wanted to tell you.

MS. SEE: Thank you. Sandra Pyles.

## SANDRA PYLES

of lawful age, a witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MS. PYLES: My name is Sandra Pyles $S-a-n-d-r-a \quad p-y-1-e-s$.

First of all, I just want to say thank you to the PUCO and American Electric Power for giving the public the opportunity to testify this evening and holding this public hearing to alert and educate the general public about the proposed American Electric Power Electric Security Plan.

I'm the HEAP director here in Stark County. I work for Stark County Community Action Agency and $I$ just feel compelled to get up here to speak on behalf of the clients that we serve.

No matter how you look at the plan, our customers know that it equates to higher bills for them. And the customers that we serve they're already struggling with paying their electric bills and their gas bills. So adding additional charges over a three year period is really only going to make it worse.

Little bit of history. Last year here in Stark county during our emergency HEAP program, which ran from November to March, we disbursed a total of $\$ 1,040,720$ to assist approximately 5600 households with utility assistance. Of that 5,670 households 2,762 were AEP households. And the amount that we distributed directly to AEP to help pay for their services was \$257,741.

So approximately 48 percent of the customers that we serve here in stark county are AEP customers who right now cannot afford
to pay their bills. And along with the low income customers that we serve increasingly households with incomes below the state median of $\$ 44,000$ find current electric prices unaffordable.

So there are just three points I kind of want to make regarding the Electric Security Plan. Number one, from what we have determined and estimated the plan could possibly provide AEP with an additional possible $\$ 2$ billion-plus over three years and that's just simply too big of an increase, you know.

And it's larger, in my opinion, than the 15 percent that they're proposing over three years. And it's really larger when you start looking at other costs that get collected later, you know, deferrals and other charges.

Number two, there is a critical need here in stark county, like there was the person that talked about it earlier, that we need some low income energy efficiency funding and I'm not sure what AEP has done in that regard, but if you started to reach out to
organizations that do that type of work $I$ hope that it results in you funding some programs to help people to be able to, you know, do some energy efficiency within their homes so that they can reduce their costs.

The third thing that $I$ wanted to
talk about is that $I$ just feel there is a dire need for a fuel fund and if AEP could possibly establish a fuel fund because, you know, right now our agency, we're like the utility customer service center for poor people and when our resources run out when II HEAP runs out of funding and it was possible earlier that we were going to lose some of our funding, you know, we don't have anywhere to turn.

So I would propose that if, you know, if this rate increase does go through that AEP look at developing a fuel fund and one of our partners, which is Ohio Partners for Affordable Energy, they're already helping Dominion and Vectren with a fuel fund. I'm sure if you decided to develop one they could help you with it and help you to implement it. You know, I guess to put a human
face on all of this, you know, when our programs are in effect and we have two programs: we have a winter crisis program that runs from November to March and we have a summer crisis program that runs from June to August.

When our programs are in effect, we're able to help people. We get that person out of disconnect status. We get their service restored. We help them, but then there are times when we don't have a program. Like right now we're in between programs. September, October we don't have a program to offer. April and May we don't have a program to offer and that is when we see a lot of people that just simply can't -- they can't make it, you know. Their electric service is getting disconnected, you know.

Like right now we have people coming in to see us and their service is off and we can't help them. You know, I just had a customer in my office a couple of weeks ago. She was a cancer patient and her service was turned off, you know, and she was upset, you know.

She came in the office. She was crying and, you know, we were trying to calm her down. We were making phone calls for her, you know. I even suggested to her that she try to get emergency medical to get her service restored and she said that she couldn't do that because her doctor was not in the office.

And so then $I$ said, you know, well, let me try to call. So $I$ called Aultman Hospital to see $I$ could do something to get the emergency medical expedited for her and $I$ wasn't able to do that. So the lady basically had an anxiety attack right there in our office, you know, and it was bad. And, you know, $I$ felt sorry for her, you know.

And $I$ kept calling different people at $A E P$ and finally $I$ got ahold of somebody and what $I$ was able to do for her is get the reconnect amount that $A E P$ was telling her that they needed. I was able to get it lowered and we were able to find somebody that could pay that for her to get her service restored, you know.

And so it started out being a very
bad thing for this woman, but it ended up in the end because of the phone calls and things that we made it ended up being okay. We did get her service restored but, you know, I just say that to say that every day that's the clients we see, you know.

We see vulnerable, low income people, elderly people, disabled people, single parent families that cannot afford their electric bill right now, let alone bear a 15 percent increase over the next three years.

You know, it goes back to that old saying and I know everybody has heard it before that, you know, people start making crazy choices. It's like what am I going to do? Am I going to pay my electric bill or am I going to buy some food? Am I going to buy my kids something to eat, you know? They have to make some serious choices when it comes to paying their bills.

And I just think that when you're looking at this rate increase or approving it you should look at trying to modify it in some type of way because this is really affecting
real people, you know. It's affecting real families and these people deserve to have a chance out here in life and they deserve to, you know, have their voices heard.

So that's pretty much what I wanted to say today. Thank you.

MS. SEE: Susan Artner.
MS. ARTNER: I think it's already stated.

MS. SEE: Okay. Michael -- I'm sorry, Michele Lucas.

## MICHELE LUCAS

of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MS. LUCAS: My name is Michele
Lucas, that's M-i-c-h-e-l-e L-u-c-a-s and I'm
Director of HARCATUS Tri-County Community
Action Agency; that stands for Harrison, Carroll and Tuscarawas Counties and, Commissioner Roberto, pleased to meet you.

MS. ROBERTO: Nice to meet you.
MS. LUCAS: Haven't had the
opportunity yet but I'm sure we'll be seeing more of each other.

I'm here not only on behalf of my clients, much like Sandra, but I'm also here on behalf of myself. I live in Tuscarawas county, I've grown up in Tuscarawas county. Most of my life we have had Dover Electric which is a municipal utility which purchases power from AEP. I'm vulnerable just like the next guy.

> I really do appreciate the time that everybody is putting into this hearing. I know it's been a long day for most of us. But one thing that $I$ would really like to emphasize is that even a small increase in my monthly electric bill is going to be difficult to manage, especially if that small increase will eventually amount to 45 to 52 percent over the next three years.

I'm not going to get that kind of a raise. My husband is not going to get that kind of a raise. In fact, I'm going to be lucky if my husband has a job. I'm going to be lucky if $I$ don't even end up having to layoff people who are seeing vulnerable, low
income individuals. And we don't have enough right now.

I know Sandra can agree with this. That first month or two starting November lst is going to be hell because we're not going to be able to see everybody that's been shut off. We're not going to be able to resolve the issues. We're going to be spending a lot of time trying to establish eligibility and it's not easy.

One month ago Ohio felt the impact of a hurricane in a way we would have never imagined. Many people $I$ personally know lost hundreds of dollars in food because their power was out for three or more days. Most of those people did not qualify for any relief and to add insult to injury they ended up cooking over camp stoves and in some cases fires out in their backyard.

Some folks $I$ know ended up taking showers at our Tuscarawas YMCA, which opened their doors, and a few other locations that had their power restored within 24 hours.

They also suffered wind damage to their homes and they had trees down with huge
amount of debris everywhere. I have to admit I was in south Carolina with my parents at the time. Here we were worried about the hurricane coming up the coast and it hit ohio. Who would have imagined?

People have already paid for that storm damage. They've had to restore their homes. They've had to cut up those logs. They had to cut up those trees. They had to deal with the debris and, according to reliable sources, it should have never happened to the extent that it did.

I was told that AEP has not maintained their power lines, not that $I$ haven't noticed, equipment or support structures in a responsible manner. Had this routine maintenance been performed responsibly, falling trees and power line damage from extreme wind conditions would have been minimized.

Now it looks like AEP wants to recover their expenses from this storm or it already has.

I suspect that my husband and $I$ will manage, we usually do. We're both
employed, our youngest child is in college and thank goodness it's the last one and we're probably going to end up paying increased college expenses because the college is going to have a higher electric bill and it's going to come out of someplace and it will probably be tuition. We're going to get hit from both sides.

And that is only one example of what a lower middle class or upper lower, whatever you want to call us, household like mine is going to experience.

My husband works in a local factory. Their electric bill is going to go up. It's going to effect their ability to give this man a raise, if he is still employed in a couple of months.

I work for $\operatorname{Tri}$ County Community
Action Agency and have been associated with other non profits, mostly HARCATUS, since 1977. My operating budget, like Sandra's, is frozen.

I have four offices in AEP
territory. I know all about HEAP and PIPP and the changes that have occurred over the past

30 years. I was one of seven individuals that helped create PIPP. I mean, it was a way to try to give our clients a fighting chance to keep their regulated utilities on during the harsh winters that we can experience in ohio.

I know what I'm talking about when
I tell you that seniors on a fixed income and the low income clients we attempt to help with their home heating bills are not going to be able to handle an increase of any amount.

American Electric Power or Ohio Power, whatever you want to call them, their customers are not going to be able to pay their bills without further cutting back on their food and their medicines. SSI, SSDI, low paying wages and many other fixed incomes will be expected to cover an increase that can only mean more money in the pockets of $A E P$ employees and investors.

What will the penalties be if AEP
fails to improve its services as promised? Please don't even consider increasing our rates to cover that.

Low income households, as defined in the Eederal Poverty Guidelines, already pay
an average of 25 percent of their income for their housing, which includes their heat. According to a report that was presented last week -- over a week ago by Mike Smalz of the Ohio State Legal Services Association. How much should we be expected to conserve if our efforts don't result in any kind of a savings? Why do we have to pay for improving the distribution system reliability, economic development discounts or compliance with energy efficiency requirements?

I've been working with the ohio Consumers' Counsel (OCC), the Office of Community Services (OCS) and Dave Reinbolt of the Ohio Partners for Affordable Energy to restructure the percent of Income Payment plan for the first time since 1983, other than what utilities have taken liberty with since 1996. Hard work has been done on the energy efficiency side with weatherization and other conservation measures and $A E P$ does have a fund that pays into this that we do benefit through our agency with our weatherization and housing department.

Personally my husband and I just
recently had our home insulated and sided with all new energy efficient windows. The HARCATUS Housing and Weatherization Program spends every last dime they receive doing similar work for as many low income residents as they can reach with hundreds still on the waiting list.

I know that it can take an average household, if you're not disabled, if you're not a senior, if you apply for weatherization through HARCATUS good luck. Three to five years before they may even contact you to update your information.

And then that doesn't guarantee they'll get to you because we have to prioritize the seniors and the disabled, which there's nothing wrong with that, but we can't get to the people that needs our service the most. They've got children for the most part.

All we're hoping for was to keep our bills at last winter's rates with the weatherization efforts, both on the part of our clients and my own home. We didn't even think about lowering our bills. That would be absurd.

OCS has data that clearly shows that my clients and Sandra's are not the high-use problem contrary to popular opinion. I am truly afraid that they are going to pay a larger price this winter than many of us are willing to acknowledge.

These elderly, frail, mentally challenged, economically challenged and under-employed people are going to be very cold and without necessities such as medicine, decent food and other more frivolous things like basic telephone and television service. Those are the first things to go.

I know seniors who cut their medicine in half against their doctors' recommendations so that they can make it last twice as long. They can't afford. And we've got affordable medical programs now for prescriptions but it's still not enough.

I made a few notes that are going to add to my prepared statement. I feel like we've been sold out by the city of canton.

I know how much my agency depends on volunteers and how much we depend on donations. We're not as dependent as a lot of
other agencies in this area. We're lucky that AEP and many, many other organizations that aren't going to ask us to pay them back donate their time and money and a good deal of the money that an AEP employee that may sit on a board or participate comes out of their own pocket because that's expected.

There may be support, and I was just in Columbus before $I$ came here, trying to find ways of gathering some more money. It's getting more and more difficult. I can't find the money. Last summer our summer cooling program barely made it through July. We were out of money. I did not purchase any air conditioners. And $I$ purchased 25 fans for each one of my offices.

Last winter lowly HARCATUS, which is much smaller than Stark County Community Action, spent over a million dollars and a very large part of that went to AEP because it doesn't matter how you heat your home you have got to have that electricity unless it's coal and you've got, you know, gravity furnaces.

I think we have two people that might have steam heat too but they're not as
dependent. It's a very small number. We're not coming up with alternatives. It's not out there. And $I$ don't see it happening any time in the next five to ten years. It's not something that's that easy to develop and to implement.

Mr. Sherer, I understand where you come from on the union side. My husband was in the union. That's great that more jobs have been provided, but for pete sake we can't ride that on the back of people that can't afford what their utility rates are right now. For example, our home energy assistance program this year, and we're not even sure exactly how we're going to be doing it yet, hopefully well find out before November 1 st, but we've been told that we can give $\$ 950$ to a household that heats with fuel.

Okay. That's pretty darn good, but then they might not get the state HEAP, so don't be too upset with them. \$750 for propane, $\$ 350$ if you heat with coal, which really isn't that cheap any more because the hauling fee is what's killing us. We have got to get this all over the countryside and our
coal haulers are not hauling out of as many mines as they used to, especially not in Harrison County.

Okay. Here we go down to the bottom of the heap here. And it really is a heap. $\$ 175$ to help with a utility bill. Now, that's fine and dandy if you have got a regulated utility because we've got PIPP that can protect you and we are working on revising that, like I said, which should help somehow. We have yet to see how that will develop, but if you heat with a municipal or cooperative like Carroll Electric, Belmont Electric a hundred and 75 bucks ain't going to cut it, folks.

And all of these other power companies follow suit with whatever AEP as a leader in ohio is doing. You think for one minute AEP is going to get 15 percent a year and those other guys aren't? Not on your life.

I really appreciate this
opportunity. I started testifying back in 1983 when we developed PIPP. I went in front of an Ohio Power team of lawyers who doubted
my sincerity and $I$ think $I$ won. I would like to see that happen here. Thank you very much. MS. SEE: David Thornton. David Thornton.
(No response.)
MS. SEE: Harry Eadon. HARRY EADON, JR. of lawful age, a $W$ itness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MR. EADON: Harry Eadon, Jr. and that's H-a-r-r-y E-a-d-o-n Jr. The passion here is incredible and it just really warms my heart that there are this many people that are willing to come out and talk about rate increases when, in fact, you know, many people are probably sitting at home on Thursday night maybe watching a football game. Maybe that's where I'll go next.

In any case, I would like to talk
just briefly that $I$ 'm the President and Executive Director of the Tuscarawas County Port Authority. We're an economic development
agency in Tuscarawas county and actually regionally $I$ guess and we have not taken a position on the rate increase.

We'll probably discuss that at our next meeting, but we certainly have not taken a position at this point.

I would like to talk, though, very briefly about the kinds of economic development partnerships that Tuscarawas County has, as well as what the role is of AEP in that economic development partnership.

I really appreciate you being here this evening, Commissioner, because $I$ think it's important for you to hear the good as well as, you know, maybe the things that aren't considered quite so good.

The Tuscarawas County Port Authority, along with the community Improvement Corporation, the Chamber of Commerce, the county have created an economic development partnership to try to promote the creation, as well as retention of jobs in Tuscarawas County and the region.

AEP certainly, along with the other utilities, frankly are important members
of that team and $I$ would like to share just a couple of example of how they've created or fostered that relationship.

They have participated with the Chamber of Commerce in retention and expansion efforts for businesses. They provided funds for synchronous programs so we could afford to go out and interview businesses, both industrial customers, commercial businesses, as well as retail customers and that's been a very -- it's been very valuable to us because we found out about businesses that may be -may have been in trouble that we were able to help and actually retain in Tuscarawas county where we may have lost those businesses.
They also helped with a local
business called Kimble Manufacturing through a grant that they made in order to extend utilities to a new site that they were building on. Kimble Manufacturing retained 75 jobs and has already created 25 jobs and will over the next three years create an additional 50 jobs.
Southern Gateway Business Park is
a business park that Tuscarawas County Port

Authority owned and we have that building which was a 320,000 square foot building at the time that we received or acquired that building. That building was empty, had been empty for 12 years. Absolutely no one had worked there.

Through a number of different applications, not just AEP's grant that they provided to us for an electrical upgrade, but also a number of others we were able to bring a business into that business park that will be there from now until -- hopefully until at least after I retire.

We have retained 57 jobs in Tuscarawas County that likely would have moved. The company's headquartered in Wisconsin. This has become their Ohio headquarters. They were, in fact, they were encouraged to move to Indiana because of some better business climate, but we were able to retain them in part because of AEP's grant program that we were able to do an electrical upgrade at cost that was pretty reasonable for the business and fairly reasonable for us.

That, as I mentioned, has retained

57 jobs in Tuscarawas County and Ohio, 25 new jobs that will be created over the next three years and also made it possible to revitalize a 15,000 square foot office building that has also been empty for 12 to 14 years that we can perhaps use for local agencies. We're taking a look at how that might be utilized to help local agencies that can't afford good office space in the area.

That Southern Gateway Business Park is in Gnadenhutten, Ohio so a little bit remote for most of you here probably that -probably in Canton $I$ would guess.

So, you know, I guess what my message is is that certainly a 52 percent increase, you know, 15 percent compounded over three years sounds like a tremendous amount of money and it is, you know. I'm not going to discount that fact. It is and it's a heck of a presentation that they're going to have to make I'm sure to the PUCo to convince you to do it.

But AEP is a good corporate partner, you know. Whether or not they get 52 percent that certainly, Commissioner, in part
will be in part up to you. And, you know, maybe that isn't going to be 52 percent. Perhaps it's going to be some other amount. And $I$ can understand the anxiety from people here that are facing that amount. Certainly I'm one of you also that is going to face that amount, just like the steel union head. So I can understand your anxiety.

I can also understand, I hope you can understand that AEP truly is a good corporate partner, a good corporate neighbor and not only in Tuscarawas county, I'm sure in Stark County and the other parts of Ohio that they participate in.

So thank you very much. I appreciate your time and all of your passion. Thank you.

MS. SEE: Thank you. Shawn Starlin.

## SHAWN STARLIN

of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MR. STARLIN: Shawn Starlin, s-h-a-w-n $\mathrm{s}-\mathrm{t}-\mathrm{a}-\mathrm{r}-1-\mathrm{i}-\mathrm{n}$. I too am here to provide some incite regarding AEP's involvement in my local community of Holmes County.

Many years ago a concerned group of county leadership saw the need to establish an organization to address local economic issues. After years of careful planning this group, which included influential members from AEP, were able to fulfill their vision of forming what is now the Holmes county Economic Development Council. Joining the organization in December, I have come to realize and appreciate the counsel, support and generosity of AEP in fulfilling the council's mission of promoting quality economic life for the residents in Holmes County.

AEP has provided invaluable guidance, training, financial and technical assistance to my organization as we strive to create new employment opportunities and recreation opportunities locally.

$$
\text { In addition, } I \text { am also aware of }
$$ other efforts on the part of AEP in Holmes

County aimed at community betterment. These include involvement with the local Main Street community. And in the short time that $I$ have been actively associated with $A E P$ I have found their interests in and concern for the local community to be quite genuine and sincere and I see them as a very good and loyal community partner. So that's it.

MS. SEE: Steve Paquette.
STEVE PAQUETTE
of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MR. PAQUETTE: Steve $S-t-e-v-e$
Paquette $P-a-q-u-e-t-t-e . \quad I$ wish to address the group, the Commissioner, to you tonight. I'm President of Stark Development Board in Stark County. I'm not here to take a position on this rate case right now, but $I$ do have some comments about the security plan that I would like to put on the record.

Four points. The first is that I realize that rate case is very difficult
because you're trying to balance interests of the utility company, the rates it charges, the equity it returns, the EPA requirements, all these things that go in to make the company to operate the utility today and that's a very difficulty part of running a business in the U.S. versus the interests of homeowners and customers, commercial, industrial and what is fair to them to be able to make sure that they can get affordable power at the best price and so I recognize it's a difficult job and hope that you do your best to try to balance those interests.

Having said that, what is critical I think to the economic development community is that when you balance that interest you're not just looking at what $A E P$ is doing within Ohio, but also how it compares to utility rates and what is being charged, particularly the commercial industrial user rates, outside of the state and to other utility companies even within ohio.

So that we look at the concept of Ohio's comparative advantage that what we hope we end up with is, through your deliberation,
is a rate that is competitive, that would still allow development groups like mine to be aggressive in attracting new jobs and new industry to the area because we're not placed in a situation where ohio becomes uncompetitive in its rate because Indiana and other midwest states have a better rate.

So our concern is that you look at competitive advantages as a key factor in deciding what rate you choose so we can still have the opportunity to use the utility rates as one way to get people in here.

AEP is a great company. This is one of the leaders in the nation, but we just want to make sure that rates are competitive so we can continue to sell jobs and investments in Stark County and in the state.

Two other parts to the rate plan I think are very interesting. One is that when utility rates were deregulated years ago one of the things that was abandoned at that point was the idea of special contracts. In economic development and competing with other states the ability for utilities to provide special contracts for large users who are
major power users to come in and be able to locate because there are special rates was incredibly important prior to deregulation.

I believe it's hurt this state and hurt our area with deregulation in effect because there are no more special contracts and my understanding of AEP's security Plan is that they will provide special contracts to be negotiated again in the future and $I$ think that will help make ohio much more competitive than they have been in the last ten years or so. We really support that idea.

The last thing is the development board has been involved particularly the last three, four years with really looking at alternative energy projects. We heard from Rolls-Royce tonight.

He helped create the committee to help put together and design the fuel cell prototype at stark State believing that fuel cell has a real viable future here. They testified and worked on that project, but I can tell you that between Rolls-Royce and last week we had a hydrotech analysis which was looking at re-refining transporting oil. That

Ohio's got a very strategic opportunity through this rate case and through Senate Bill 221 to look at really committing other companies to come into ohio to look at alternative energy.

And one of the things that in our discussions with AEP is that they were prepared under their renewable portfolio standard to really address helping to fund research and development that will look at alternative energy as a way to spread out the cost of utilities by using alternative energy.

And we really support that as well, because $I$ think it's going to create a lot of new opportunities to bring new business into the state who are coming to fill that void. So particularly the special rate packages and particularly the idea of the alternative energy funding through this plan we think is very important. So $I$ thank you for the chance to testify.

MS. SEE: Thank you. Lee
Henderson.

## LEE HENDERSON

of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state your name and spell it for the record.

MS. HENDERSON: Lee Henderson L-e-e $H-e-n-d-e-r-s-o-n$. I'm facilities manager at Union Metal Corporation. We're located on Maple Avenue, northeast section of Canton.

We have been heavily involved in Senate Bill 221 with the Ohio Manufacturers Association since the beginning. Along with Timken we were concerned about deregulation of electric power. It was going to raise our rates 75 percent. Senate Bill 221 was successful.

Ohio Manufacturers Association sent us many correspondence through e-mails and letters that it was successful. We didn't get a 75 percent increase, we got a 52 percent increase. 15 percent a year compounded is 52 percent as stated earlier, that's correct.

And that's very, very difficult
for a mid to small sized company such as us as Union Metal. All Ohio companies that have sister plants in other states will also suffer from this type of increase. If you own a corporation and you had plants in three or four states would you choose ohio when you know that the rates are going to be up 52 percent for all your electric power?

This has happened in Maryland and other states where deregulation took effect and their increases went up 75,80 percent. Companies actually pulled back plans to modernize the facility and to build additional plants there. They went to other states that are more friendly towards industry as far as utility rates.

The 52 percent increase that we will pay on our electric bill at Union Metal which accounts for $\$ 250,000$ at the end of the three years is really small compared to what we will pay with our local vendors.

My maintenance department spends in the local community in Canton area we have a truck that goes out every day and picks up parts, supplies, things like that. It's
nothing to do with our product, not even the steel we buy is between 100 and $\$ 150,000$ a year right here in the City of Canton. If we weren't here that $\$ 150,000$ goes away. Every business will have to raise rates to compete. They will not be able to absorb 52 percent increase in power.

Therefore, the chart that we were submitted, that we were presented with tonight that shows what our electric bills are going to go up in our residential areas that's only a small part of what the true increase will be and true increase will be at the end of the month when you buy your groceries and everything else you buy.

## Every vendor that we deal with

will increase rates if they're within the AEP area. As $I$ stated before, Union Metal's electric bill at the end of the three years will be $\$ 250,000$ a year, if it stays at 52 percent. It may be more.

We have 356 families at Union
Metal Corporation that depend on the company to be there. We also are a good corporate citizen. It's been stated that AEP is a good
corporate citizen. We are too.
Our employees donate time to help some of the schools in the Canton area with reading. We have donated bicycles and other promotional gifts to get students to come to school and with good attendance. We do a lot of good things within the community. Not to the level of some of the larger corporations, but we do $I$ think an excellent job in promoting this area of Ohio.

And $I$ don't think the City of Canton would really be very happy if they lost the income tax money from 356 employees. Thank you.

MS. SEE: Kevin Ellis. Please raise your right hand.

KEVIN ELLIS
of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MR. ELLIS: Kevin K-e-v-i-n Ellis E-1-l-i-s. Thank you for the opportunity to speak. I'm speaking strictly as an individual
but -- and incidentally the presentations here have been dynamic you have to admit as far as covering all areas of this.

My area is strictly from a
homeowner. Back in the end of '99 my wife and I moved from Geauga County down to Louisville, Ohio. One of the primary reasons was AEP. Because we were in Cleveland Electric whatever they are now, FirstEnergy, the gang and that was -- the rates were higher. AEP was very good. The rates were good. Stark county was great. Still is.
I'm so happy to hear that AEP is
such a good community conscious. They're helping the community. One of the first things they should do is forget this damn increase. That would do a lot more for the community than anything else they're doing most assuredly.

I went through -- incidentally
I've been battling the gas company. I didn't find out about the electric until just recently. I've had a little argument with MX Energy and $I$ got slammed there with a high rate in July and getting out of their rate is
a hundred and 50 bucks. Take it or leave it. Interesting thing, because of the gas we looked at the possibility -- we had to put in a new hot water heater. We said, hey, this would be great. Why wouldn't we use electricity? That would be one less -- AEP has a good rate. Then, of course, we found out copper wire has gone up astronomically to run and connect the electric hot water heater because obviously it was gas. We ended up staying with gas. I guess maybe we're going to be thankful we have gas.

But going through from '99 this is a summary of kilowatt hours and our rate. And back in '99 we were averaging right around $\$ 7$ per kilowatt hour. Now we're right at 8, 8.5 but I did a projection just going up in 2009, 2010, 2011 just at our rate and another thing we did is our electric air conditioner went out. We said, hey, this is a good chance because we're familiar having lived in Kentucky with Kentucky utilities, which are much better rate than $A E P$ ever had.

We installed a heat pump, which as anybody knows, you have efficiencies in excess
of particularly raising the temperature 200 percent efficiency. It has been great. We have cut back our gas utilization last winter and the winter before was very, very significant.

Now we have a problem. What do we do? And it's staggering when you multiply our little problem with the number that we heard of the people in this area and what's surprised me tonight is the lack of government officials that are here. The people that are running for office, why don't they come out with their little cards here and make a pitch on behalf of the people they want to represent?

County commissioners, mentioned the City of Canton, Louisville where are you? I will certainly address Louisville council next Monday night and remind them that maybe they should write to you, PUCO. I don't know. Can government write and sponsor? I mean, why isn't Plain Township. I don't know who is here from government. Nobody. Or a few. I'm sorry.

And it has been a fantastic
presentation by the parties and you hear the tragedy of people with limited income.

I would love to see this whole thing at least get more time. I mean, as $I$ understand it everything is geared for the December $31 s t$ date that they backup and they got 90 days, if $I$ understand, so they get their magic time that there is very little time for anyone to do much evaluation.

They ended up coming with their hit right after $I$ think they -- on their quarter report or something talked about some fantastic income and congratulations we're going to, stockholders, we're going to increase the rate 52 percent.

I believe that the PUCO and anyone else should kill this, at least delay it, give it a year to have it be looked at more thoroughly and get more input from people on all sides. Where is Marathon Oil for instance? They're probably not here. I don't know if they're in AEP territory or not, but I'm glad that Timken was here.

I'm glad that some of the industry was here, but out of horror stories that $I$ can
tell in my previous life of what energy has done. There is a case up -- it's out of AEP territory, but a small body shop where they're still paying their gas, now this is gas, but the same problem, but it's deregulation where a company is -- one man goes around and makes -- his whole day is going around for Dominion East Ohio collecting on payments on last winter. Now we got this winter coming and congratulations we're going to have electricity up at a higher pace.

Again, $I$ thank you for listening, but I would ask that at the very minimum this be delayed. I don't know if it can. I don't know state statutes. I don't know state regulations, but delay it a year, let it get as much information on all sides.

Maybe there is better ways of skinning a cat or skinning whatever and come up with a plan that is better for ohio, better for industry and better particularly for the individual homeowners. Thank you very much. MS. SEE: John M. Beckham, II. (No response.)

MS. SEE: Rob Hankins.

## ROBERT HANKINS

of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MR. HANKINS: Robert $R-0-b-e-r-t$
Hankins $H-a-n-k-i-n-s . \quad$ paid my electric bill today. Curious that $I$ was coming here on the same day $I$ signed the check. By day I'm the Director of Arts of Stark County Arts Council. We run the cultural center downtown Canton, 330,000 square feet. All home to nonprofit organizations with very little money.

After three years of, let's see, putting $U V$ on the windows, turning down the thermostats, getting computer controls to save energy, new insulation, $I$ wrote out a check today for my monthly electric bill and it was $\$ 11,000$ and it made me think, gosh, that's a lot of money.

And none of the organizations at the cultural center as non profits want to do anything more than bring arts to all the
families in Stark County. They don't want to spend money on electric bills. So what is the answer here?

I used to think $I$ was smarter than
I think now. The world is a crazy place today. If you listen to the presidential debates, we know energy is a big issue and no one seems to have an answer. I was surprised to hear a week ago that a lot of the coal in Ohio and West Virginia and Kentucky is going to China and China is opening up a new coal powered energy plant every week.

And one of the reasons we're paying all of this money and AEP is paying money is because the energy situation in the world is so crazy. I think it's naive to suggest that there aren't world issues and energy issues that make this discussion difficult.

You know, I personally need to do better on saving energy. The non profits at my cultural center need to do better at saving energy. We use too much energy driving cars and we're not turning things off.

Now, people here tonight say,
well, AEP is a good corporate citizen as if -and some people seem to suggest that it doesn't matter. Let me tell you. I work with a lot of companies. Thank God I don't have to tell you about the companies tonight who aren't good corporate citizens.

I work with companies where no one serves on anyone's Board of Directors, where no one contributes or gives to the community, where the employees don't do anything. Part of the mess at wall street is by companies who aren't good corporate citizens.

So I think it is important if you believe AEP is a good corporate citizen to say that and suggest it counts for something. Since I'm not smart enough to know what the rate increase should be, but at 52 percent increase for my non profits scares me.

I don't have an answer to that, but $I$ think it's naive to suggest in today's world that some adjustments don't have to be made. I'm just happy that you have to figure out what those adjustments are and $I$ thank you for your time.

MS. SEE: Rod Crider.

## ROD CRIDER

of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please state and spell your name for the record.

MR. CRIDER: My name is Rod
Crider. C-r-i-d-e-r is the last time. Rodney Crider. Thank you very much.

I too like the last speaker have to appreciate the position that you are in. This isn't the easiest subject to address. There have been, like others have said, a number of different opinions that have been expressed and $I$ think the diversity opinion is a good one.

I'm one that's aligning with those that wants to just basically talk a little bit about my experience with AEP as an economic development partner. We have had some of my colleagues have been up here to talk about their experience with $A E P$ in their communities and how they have helped but, you know, as I sit here and listen to all the comments I appreciate that this is definitely not a black
and white issue. It's a very gray issue.
Like the previous speaker, glad that you are making the decision and $I$ am not in your position.

However, I do want to say that AEP is an important partner in our community. I'm from the City of wooster, but I run the economic development organization for Wayne County.

Like one of the previous speakers, my friend Steve Paquette, who works here in Stark County, I think what's important to consider is the competitive advantage because people like Steve and $I$ and Shawn and others who were up here in economic development before me are dealing every day with the competitive I guess environment that exists for new investments in our communities.

We're working very hard to keep the companies that we have here. Like the gentleman that talked -- I guess Timken spoke before $I$ was able to arrive here this evening about how it might impact them negatively and we're working really hard to do everything we can to keep those companies here.

And certainly utilities is one consideration that we have to take a look at when we're trying to attract or retain businesses, but it is only one of many factors and for some businesses it's more important than others and for some it's absolutely critical. And one of the major expenses for some, like some of the technology companies that we're trying to attract today, it's not that big of a deal.

And $I$ can tell you in wayne county we have three different -- at least three different electric service providers and AEP today is the most competitive of those three in our county and we have people looking to locate in AEP territory because their rates are the lowest among the providers that exist there today.

I don't know what that will look like if this proposed increase goes through, if it will remain that way or not, but that's the way it is today.

And like some of my other colleagues I'll just give you a couple of examples of how AEP is helping us to attract
new jobs and retain jobs in wayne County.
one of them is to provide funding for us to help us with technology that's necessary for us to compete. 87 percent I learned today of all site searches for new business locations start with the internet. So basically if a community does not have a good internet presence they're basically out of the game to begin with.

And AEP has helped to provide funds to our organization and to others to help us get that technology in place so that we can compete. They also fund directly some of our attraction efforts, our ability to go out and talk with companies from other states, other parts of the globe who are interested in coming here to develop marketing materials so we can communicate the advantages of northeast Ohio to companies who may be looking at making a new investment. And then retention efforts as well.

One of the previous speakers talked about the synchronous program. That's one of the leading software tools that's available to communities to help get
information about companies and some of the challenges that they may be facing, whether they be utility rates, whether they be worker's compensation rates, whether they be any other kind of expense that may be associated with the operation of their business. With synchronous we can identify what those are and then address them through programs like this and through others.

I also want to talk about some of their planning efforts. We have had our share of power outages when for no apparent reason it's usually the dreaded squirrel that gets in. I think we had one last week and power went down for about an hour, but $I$ can tell you that AEP has been working with our organization to identify where those shortages are occurring and where the service needs are and are spending considerable amount of money to buy right of ways and other property from individuals, private citizens who are benefiting from those efforts to help us plan for the future of our community and the growth of our community.
think in northeast Ohio Wayne County is still one that's growing. We have a very robust economy in Wayne County. We're highly diversified. Our biggest issue is we don't have enough land and buildings available for the people that would like to locate there.

That's our biggest detriment to attracting business to our community is the fact that we don't have the money to build the buildings that people would like to occupy in Wayne County. So AEP has been helping us with making sure that we have the electrical infrastructure in place in order to help us to attract those businesses in the future and we appreciate that a lot.

And then $I$ know that they have made some efforts with our existing businesses to help them when they have experienced what they thought was some exorbitant expenses related to their power usage. Pepsico, a large international company located in wayne County, operates a Frito Lay plant there, were having some issues at one time, in fact, about the same time our local Chamber of Commerce ran a survey of businesses who apparently had
issues with the outages that I mentioned earlier and the cost of those outages to their businesses which can be significant. There is no question about that.

But I would say that $I$ thought AEP, and I've worked in five states now and worked with a number of different utilities, I would say that AEP was very responsive to that company's needs in particular and $I$ think it's reflective of how they approached other companies in our community with their needs in going in and providing them with some consulting and engineering expertise to make them take a look at maybe what some of their internal systems where that could be improved to help them conserve some of their energy costs and at the same time doing upgrades to the service to the building and to that area generally in our community to assist them.

So, again, I'll just close with
saying I don't envy your position. It is a difficult one that you have to make, but it is one of balance for us in the economic development community. It's one of making sure that Ohio remains a competitive place for
businesses to operate and we hope you will take that into consideration as you make your decision. Thank you.

MS. SEE: That concludes the witness list that was composed as people came in. Is there someone here that has not offered testimony that wishes to do so? Step forward, ma'am.

MS. KENDALL: Sharon Kendall.
MS. SEE: Please raise your right hand, Sharon Kendall.

## SHARON KENDALL

of lawful age, a Witness herein, having been first duly sworn, as hereinafter certified, testified and said as follows:

MS. SEE: Please spell your name.
MS. KENDALL: $K-e-n-d-a-1-1 . \quad I ' m$ a senior citizen and each of these raises that come along really creates a hardship for all of us.

And $I$ understand that AEP probably needs some kind of a raise, but the 15 percent averaging out to 52 percent is a little over the top and a little exorbitant and 1 think it would be very hard for many of us, not only
senior citizens but even young people with families to try to keep up with the cost of the utilities.

I believe that's way too much and I think that consideration should be made for, if there is an increase, a much less increase. The 52 percent would raise our costs way beyond what most of us could really consider paying.

That's all $I$ have to say. I think it's too exorbitant. I think it should be a lower rate, if there is an increase at all. Thank you.

MS. SEE: Thank you. Was there someone else that wanted to offer testimony tonight? Sir.

MR. L. DAUGHERTY: Can $I$ speak again?

MS. SEE: Come forward. You spoke earlier today.

MR. L. DAUGHERTY: I'm still Lavon Daugherty.

MS. SEE: I would just remind you that you continue to be under oath. okay.

MR. L. DAUGHERTY: I wanted to
point out a couple of things that came to my mind back here.

I am not saying that AEP does not need some kind of an increase, but most of the people that $I$ heard tonight speaking in terms of their increases are basically the union that has the employees of $A E P$, the City of Canton which has their offices of AEP here and the like and they talk about holding their jobs and what have you and then also the port authority that talked about maintaining these jobs and the like.

I also own farm land in five counties and property in Tuscarawas county as well and some of this is in rural electrication areas. I think if you check the rates their rates are less than what AEP's are.

I will acknowledge that $I$ got a notice last month that the electrication company was going to raise their rates but they're looking at more like a ten percent if I remember correctly. That's in Wayne county.

As Rod was speaking about in Wayne County, Holmes Wayne Electric serves you
there. I have land in the Lorain/Medina areas as well, which is $I$ think cheaper than what you're going to have with this.

But the thing that $I$ was talking about was competitiveness and they were talking about competitiveness between the other states around here. Now what I've heard in all our political talks on the radio or the TV and the like the last few months has not been about our competition against the others. It's these companies that are going to take them out of the United States if we can't stay competitive.

And I think that's the thing that we ought to be thinking about as much as anything else is maintaining the employment in the United States and that is where the biggest thing is happening with your corporations are moving clear out of the country. So $I$ think we can not get too much concerned with the competition just between one another. We have to keep our employment in this country $I$ think. Thank you.

MS. ROBERTO: Anyone else?
MR. W. DAUGHERTY: William

Daugherty.
MS. SEE: Mr. Daugherty, I would remind you that you continue to be under oath, okay?

MR. DAUGHERTY: Yes. I have been sitting back here and listening to everything and $I$ guess $I$ can't keep my mouth shut. I was in the Navy and retired and $I$ retired as a first class petty officer because I couldn't keep my mouth shut. I never made chief.

But I was taught by a bunch of old chiefs if you had something to say you better say it and if you're right and whatever.

Now I've listened to the economic development people here talking about AEP is going to make it so easy for companies to come in and come from out of state and they're willing to pay 50 percent more for electricity. Now, how can that happen?

Are they going to give some sweetheart deals to companies to come in here and are we as citizens and as payers and taxpayers and people that use AEP are we going to bear the brunt of them making sweetheart deals?

Now, I'm no expert and no economic person, but $I$ cannot see raising the rate 50 percent and you're going to tell me that you're going to go out and bring companies in here unless there is some things going on under the table. And too many things have gone under the table and $I$ am down here talking that $I$ want it brought out in the open. Thank you.

MS. ROBERTO: Thank you. This evening has been so very helpful to me personally and I can't express to you enough my gratitude that you took the time this evening to spend it with us to share what your experience has been paying your power bill, living in this community. Thank you very much.

And as $I$ said earlier, we will stay around afterwards. If you have any questions, we would be happy to hear from you on other topics. Thank you.

MS. SEE: Just one gentleman asked if anyone could file comments in the case. You can file comments in the case. We just need you to indicate the case number, which is

08-917 and 08-918 and you can send those to the Public Utilities Commission of Ohio at 180 East Broad Street, Columbus, Ohio 43215.

MALE VOICE: Do those have to be in affidavit form?

MS. SEE: No, they do not, sir.
It does not have to be an affidavit. We just ask that you sign your name.

Okay. Thank you.
(Meeting concluded at 9:00 $0^{\prime}$ clock p.m.)

CE RT I FICA TE
STATE OF OHIO, )
) SS:
SUMMIT COUNTY, )

I, Lori K. Phillips, an RMR and Notary Public within and for the State of Ohio, duly commissioned and qualified, do hereby certify that the proceedings were by me reduced to Stenotypy, afterwards transcribed upon a computer; and that the foregoing is a true and correct transcription of the proceedings so given as aforesaid.

I do further certify that these proceedings were taken at the time and place in the foregoing caption specified, and were completed without adjournment.

I do further certify that $I$ am not a relative, counsel or attorney of any party, or otherwise interested in the event of this action.

IN WITNESS WHEREOF, I have
hereunto set my hand and affixed my seal of office at Akron, Ohio, on this $27 t h$ day of october, 2008.


My Commission expires December 2, 2010 .

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