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June 20, 2008

PUBLIC VERSION – REDACTED

Public Utilities Commission of Ohio
180 E. Broad Street, 13th Floor
Columbus, OH 43215-3793
Attn: Docketing Division

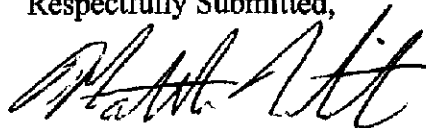
**Re: Case No. 02-1683-GA-CRS - Renewal of Competitive Retail Natural Gas
Service Certification of Interstate Gas Supply, Inc.**

Docketing Division:

Attached please find Interstate Gas Supply, Inc.'s ("IGS") Competitive Retail Natural Gas Service Certification ("CRNGS") Renewal Application. Pursuant to Ohio Administrative Code §4901: 1-27-09(B), there have been no material changes that have occurred since IGS's current CRNGS certification was granted.

Please contact me if you have any questions.

Respectfully Submitted,



Matthew White (0082859)
Chester, Willcox & Saxbe LLP
65 East State Street, Suite 1000
Columbus, Ohio 43215
Telephone: (614) 221-4000
Facsimile: (614) 221-4012
Attorney for Interstate Gas Supply, Inc.

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ND: 4818-2569-8562, v. 1

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PUCO USE ONLY - Version 1507		ORIGINAL CRS Case Number
Date Received	Renewal Certification Number	
		02 - 1863 - GA-CRS

RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS SUPPLIERS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-16 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 13th Floor, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply)

☒ Retail Natural Gas Aggregator ☒ Retail Natural Gas Broker ☒ Retail Natural Gas Marketer

A-2 Applicant information:

Legal Name Interstate Gas Supply, Inc.
Address 5020 Bradenton Ave., Dublin OH 43017
Telephone No. (614) 923-1000 Web site Address www.igsenergy.com
Current PUCO Certificate No. 02-002(3) Effective Dates July 24, 2006 through July 23, 2008

A-3 Applicant information under which applicant will do business in Ohio:

Name IGS, IGS Energy, Interstate Gas Supply, Inc.
Address 5020 Bradenton Ave., Dublin OH 43017; 5025 Bradenton Ave., Suite E, Dublin, OH 43017.
Web site Address www.igsenergy.com Telephone No. (614) 923-1000

A-4 List all names under which the applicant does business in North America:

Interstate Gas Supply, Inc., IGS, IGS Energy Interstate Gas Supply of Indiana, Inc.
Interstate Gas Supply of New York, Inc.
Interstate Gas Supply of Illinois, Inc.

A-5 Contact person for regulatory or emergency matters:

Name Vincent A Parisi Title General Counsel/Regulatory Affairs Officer
Business Address 5020 Bradenton Ave., Dublin OH 43017
Telephone No. (614) 734-2649 Fax No. (614) 923-1010 Email Address vparisi@igsenergy.com

A-6 Contact person for Commission Staff use in investigating customer complaints:

Name Tara Chapman Title Quality Assurance Manager
Business address 5025 Bradenton Ave., Suite E Dublin OH 43017
Telephone No. (614) 734-2644 Fax No. (614) 923-0470 Email Address tchapman@igsenergy.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer service address 5025 Bradenton Ave., Suite E Dublin OH 43017
Toll-Free Telephone No. (800) 280-4474 Fax No. (614) 923-0470 Email Address choice@igsenergy.com

A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee

Name Vincent A. Parisi Title General Counsel
Business address 5020 Bradenton Ave., Dublin OH 43017
Telephone No. (614) 923-1000 Fax No. (614) 923-1010 Email Address vparisi@igsenergy.com

A-9 Applicant's federal employer identification number 31-1286758

A-10 Applicant's form of ownership: (Check one)

- | | |
|--|--|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input checked="" type="checkbox"/> Corporation | <input type="checkbox"/> Other |

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: *residential, small commercial, and/or large commercial/industrial (mercantile) customers*. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

<input checked="" type="checkbox"/> Columbia Gas of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Dominion East Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Duke Energy Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Vectren Energy Delivery of Ohio	<input checked="" type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial

A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

☒ **Columbia Gas of Ohio**

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	8/1/1998	End Date	N/A
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	1992	End Date	N/A
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	8/1/1994	End Date	N/A
<input checked="" type="checkbox"/> Industrial	Beginning Date of Service	1994	End Date	N/A

☒ **Dominion East Ohio**

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	11/1/2000	End Date	N/A
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	1992	End Date	N/A
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	1/1/2000	End Date	N/A
<input checked="" type="checkbox"/> Industrial	Beginning Date of Service	1992	End Date	N/A

☒ **Duke Energy Ohio**

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	8/1/2001	End Date	N/A
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	3/1/1998	End Date	N/A
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	9/1/2001	End Date	N/A
<input checked="" type="checkbox"/> Industrial	Beginning Date of Service	3/1/1998	End Date	N/A

☒ **Vectren Energy Delivery of Ohio**

<input checked="" type="checkbox"/> Residential	Beginning Date of Service	12/1/1992	End Date	N/A
<input checked="" type="checkbox"/> Small Commercial	Beginning Date of Service	1998	End Date	N/A
<input checked="" type="checkbox"/> Large Commercial	Beginning Date of Service	12/1/1992	End Date	N/A
<input checked="" type="checkbox"/> Industrial	Beginning Date of Service	1998	End Date	N/A

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

<input type="checkbox"/>	Columbia Gas of Ohio	Intended Start Date
<input type="checkbox"/>	Dominion East Ohio	Intended Start Date
<input type="checkbox"/>	Duke Energy Ohio	Intended Start Date
<input type="checkbox"/>	Vectren Energy Delivery of Ohio	Intended Start Date

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 **Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 **Exhibit A-15 "Corporate Structure,"** provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.
- A-16 **Exhibit A-16 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-17 **Exhibit A-17 "Articles of Incorporation and Bylaws,"** provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*
- A-18 **Exhibit A-18 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 **Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 **Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 **Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as Exhibit B-5 "Disclosure of Consumer Protection Violations," detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.
- C-4 Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)
- C-5 Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRNGS operation, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

- C-6 **Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's current credit report from Experian, Dun and Bradstreet, or a similar organization.
- C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.
- C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant since applicant last filed for certification.

SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 **Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business. Please include whether the applicant's operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.
- D-2 **Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 **Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title

SA WLA, President

Sworn and subscribed before me this

19th

day of

June

Month

2008

Year

Vincent A. Parisi

Vincent A. Parisi

Signature of official administering oath

Print Name and Title

My commission expires on

N/A



VINCENT A. PARISI
Attorney at Law
Notary Public, State of Ohio
My Commission Has No Expiration
Section 147.03 R.C.



The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service
Affidavit Form
(Version 1.07)

In the Matter of the Application of)

Interstate Gas Supply, Inc.)

for a Certificate or Renewal Certificate to Provide)

Competitive Retail Natural Gas Service in Ohio.)

Case No. 02 - 1863 -GA-CRS

County of Franklin
State of Ohio

Scott White

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Affiant Signature & Title

Sworn and subscribed before me this

19th

day of

June

Month

2008

Year

Signature of Official Administering Oath

Vincent A. Parisi

Print Name and Title

My commission expires on

N/A

(CRNGS Supplier Renewal)

Page 7 of 7

PUBLIC VERSION

TRADE SECRETS, CONFIDENTIAL AND PROPRIETARY INFORMATION
REDACTED

RENEWAL CERTIFICATION FOR RETAIL NATURAL GAS SUPPLIER

Exhibits

Section A - Applicant Information and Services, Attachments and Explanations.

A-14 Exhibit A-14 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone number of the applicant's principal officers, directors, partners, or other similar officials.

Response: Scott White, President, 5020 Bradenton Ave., Dublin OH 43107
Work phone# (614) 734-2620
Doug Austin, Vice President, 5020 Bradenton Ave., Dublin OH 43107
Work phone# (614) 734-2601
Laurie Kruppa, Director, 5020 Bradenton Ave., Dublin OH 43107
Work phone# (614) 734-2630
Cathy Conner, Director, 5020 Bradenton Ave., Dublin OH 43107
Work phone# (614) 734-2618
Steve White, Director, 378 Knollwood Dr., Charleston, WV 35302
Work phone# (304) 343-2771
Vince Parisi, General Counsel, 5020 Bradenton Ave., Dublin OH 43107
Work phone# (614) 734-2649
Dave Warner, Chief Financial Officer, 5020 Bradenton Ave., Dublin OH 43107
Work phone# (614) 923-1000

A-15 Exhibit A-15 "Corporate Structure," provide a description of the applicant's corporate structure, including a graphical description of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America.

Response: IGS is a privately held company with no parent and three affiliated natural gas marketing companies, being Interstate Gas Supply of Illinois, Inc. (marketing natural gas products in Illinois), Interstate Gas Supply of New York, Inc. (marketing natural gas products in New York, Inc.), Interstate Gas Supply of Indiana, Inc.

A-16 Exhibit A-16 "Company History," provide a concise description of the applicant's company history and principal business interest.

Response: IGS is a privately held company founded by Marv and Scott White. Co-founder Marv White was President and CEO of the Columbia Gas Distribution Companies when the first unregulated or "self help" natural gas program in the United States was implemented behind

Columbia Gas of Ohio. Scott White has been intimately involved in the natural gas industry since the inception of the company, for over 19 years, and is one of the leaders in natural gas deregulation.

IGS has pursued a deliberate and precise marketing and management strategy since its inception. IGS has worked diligently over the past few years to improve the Ohio natural gas market to bring additional benefits to Choice and Commercial and Industrial customers. IGS believes that controlled growth achieves the most positive and lasting results, and provides the greatest stability. As such, IGS has slowly expanded its participation in choice programs throughout the Midwest and East coast over the past several years and will continue to pursue a controlled growth strategy. IGS has built its business on putting the customer first and will continue that strategy in the future.

A-17 Exhibit A-17 “Articles of Incorporation and Bylaws,” provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*

Response: There have been no material changes to the Articles or Bylaws for IGS since the original filing.

A-18 Exhibit A-18 “Secretary of State,” provide evidence that the applicant is still currently registered with the Ohio Secretary of State.

Response: See Exhibit A-18, certificate of good standing for IGS.

Section B - Applicant's Managerial Capability and Experience

B-1 Exhibit B-1 “Jurisdiction of Operation,” provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered or otherwise authorized to provide retail natural gas services, or retail/wholesale electric services.

Response: IGS is currently certified, licensed, registered, or otherwise authorized to supply natural gas or through one of its affiliated companies in Ohio, Pennsylvania, Kentucky, Michigan, New York, Illinois and Indiana. IGS does not currently supply electric in any jurisdiction.

B-2 Exhibit B-2 “Experience and Plans,” provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with the Commission rules adopted pursuant to Section 4949.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.

Response: IGS has over 25 years of experience supplying natural gas to customers in multiple states behind multiple utilities. IGS has invested significantly over the past several years to continue to improve its IT infrastructure, call center capabilities, and employee development. IGS employs dozens of full time personnel tasked with responding to customer inquiries. IGS

believes that it has one of the most responsive and timely call centers in the industry, focused on first call resolution. Billing functions continue to be handled by the LDCs. IGS continues to have a dedicated manager devoted to responding to inquiries from Staff, OCC and other organizations.

B-3 Exhibit B-3 “Summary of Experience,” provide a concise and current summary of the applicant’s experience in providing the service(s) for which it is seeking renewed certification (e.g. number and types of customer served, utility service areas, volume of gas supplied, etc.).

Response: IGS has over 25 years experience in the natural gas supply and marketing industry, has a dedicated staff for risk management, supply, contract administration, operations and accounting and serves hundreds of thousands of residential and small commercial customers in Ohio. IGS has active customer base behind all four of the Ohio utilities with choice programs, including Columbia Gas of Ohio, Duke Energy, Dominion East Ohio and Vectren.

B-4 Exhibit B-4 “Disclosure of Liabilities and Investigations,” provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant’s financial or operational status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

Response: IGS has no existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant’s financial or operational status or inability to provide services since its inception. IGS has and continues to be a financially sound company with a strong balance sheet, and has never had a judgment against it or a license threatened or revoked.

Section C - Applicants Financial Capability and Experience

C-1 Exhibit C-1 “Annual Reports,” provide the two most recent Annual Reports to Shareholders. If the applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate the Exhibit C-1 is not applicable in any way.

Response: Since IGS is not a publicly traded company, there is no annual report to shareholders. However, see response to C-3.

C-2 Exhibit C-2 “SEC Filings,” provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.

Response: IGS is not a publicly traded company and as such is not required to file any documents with the SEC, including but not limited to 10-K/8-K filings. However, see response to C-3.

C-3 Exhibit C-3 “Financial Statements,” provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer –certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.

Response: The Response to C-3 requires disclosure about IGS that is PRIVILEGED AND CONFIDENTIAL INFORMATION. THE RESPONSE IS FILED UNDER SEAL.

C-4 Exhibit C-4 “Financial Arrangements,” provide copies of the applicant’s current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Response: The Response to C-4 requires disclosure about IGS that is PRIVILEGED AND CONFIDENTIAL INFORMATION. THE RESPONSE IS FILED UNDER SEAL.

C-5 Exhibit C-5 “Forecasted Financial Statements,” provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant’s CRNGS operations, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer.

Response: The Response to C-5 requires disclosure about IGS that is PRIVILEGED AND CONFIDENTIAL INFORMATION. THE RESPONSE IS FILED UNDER SEAL.

C-6 Exhibit C-6 “Credit Rating,” provide a statement disclosing the applicant’s current credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody’s Investors Services, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant’s parent or affiliate organization that guarantees the obligations of the applicant.

Response: IGS is a privately held company and does not have an independent credit rating from any of the aforementioned organizations. IGS does not have a parent Company.

C-7 Exhibit C-7 “Credit Report,” provide a copy of the applicant’s current credit report from Experian, Dun and Bradstreet or a similar organization.

Response: See exhibit C-7 attached. Dun and Bradstreet credit report, attached and incorporated herein by reference.

C-8 Exhibit C-8 “Bankruptcy Information,” provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.

Response: None.

C-9 Exhibit C-9 “Merger Information,” provide a statement describing any dissolution or merger or acquisition of the applicant since applicant last filed for certification.

Response: None.

Section D - Applicant's Technical Capability

D-1 Exhibit D-1 “Operations,” provide a current written description of the operational nature of the applicant's business. Please include whether the applicant's operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.

Response: IGS is a natural gas marketing company and as such IGS contracts for the supply of natural gas for ultimate delivery to its end use customers. IGS has over 50 relationships with producers of natural gas outside of Ohio, as well as a number of relationships with local producers. IGS also has a risk management department that deals primarily with matching contracts with risk avoidance programs, including hedge, fixed price matches. IGS contracts for upstream pipeline capacity and storage in order to ensure that its firm customer's gas is delivered. Also, where appropriate, IGS takes an assignment of assets to ensure deliverability for its firm supply customers. IGS has supply and risk management teams with significant experience in natural gas procurement and supply dedicated to ensuring that its customers receive their natural gas from IGS.

D-2 Exhibit D-2 “Operational Expertise,” given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.

Response: IGS has a team of 8 supply personnel dedicated to the daily task of procuring the needed quantities of natural gas from our various supply sources, both in and out of Ohio, and making nominations on inter and intra state pipelines consistent with the various utility tariff guidelines. Those detailed in response to D-3, below, have been with IGS for over 35 years collectively, and brought with them supply, nomination and procurement expertise from previous employment experiences. IGS has also developed a team of four additional people dedicated to risk management, dealing both with local supply procurement and contract risk management.

D-3 Exhibit D-3 “Key Technical Personnel,” provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operation aspects of the applicant's current business.

Response:

Tom Scarpitti Supply Manager (614) 923-1000 tscarpitti@igsenergy.com

Paul Leanza	Supply Manager	(614) 923-1000	pleanza@igsenergy.com
Laurie Kruppa	Dir. of Transportation	(614) 923-1000	lkruppa@igsenergy.com
Emily Kauffman	Operations Analyst	(614) 923-1000	ekauffman@igsenergy.com

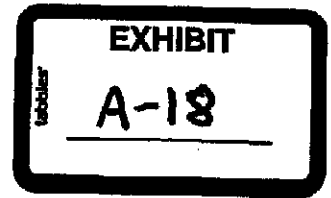
Tom Scarpitti joined IGS in 2002 and has been Director of Supply for over 5 years. Tom worked for several years with Excelon prior to joining IGS, primarily with the Chicago natural gas market. Tom has a BS from The Ohio State University in Business Administration, with a focus in Transportation and Logistics.

Paul Leanza joined IGS in January, 2003 and has been a Supply Manager for 5 years. Paul worked for several years with AEP prior to joining IGS, primarily as a trader. Paul has a BS in Economics from The Ohio State University.

Laura Kruppa has worked with IGS since 1993 in the gas nomination capacity. Her experience includes nominating gas on all four major Ohio LDCs, as well as numerous interstate pipelines.

Emily Kauffman has worked with IGS since 1998 in the Customer Choice operations department. Her areas of expertise include communication with and data transfer to and from all utilities currently with Choice programs in place in Ohio, as well as analysis of customer data.

**United States of America
State of Ohio
Office of the Secretary of State**



I, Jennifer Brunner, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show INTERSTATE GAS SUPPLY, INC., an Ohio corporation, Charter No. 754636, having its principal location in Columbus, County of Franklin, was incorporated on August 09, 1989 and is currently in GOOD STANDING upon the records of this office.



*Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 28th day of May, A.D. 2008*

Ohio Secretary of State

EXHIBIT C-3

REDACTED

EXHIBIT C-4

REDACTED

EXHIBIT C-5

REDACTED

D&B Comprehensive Report

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ATTN: **IGS ENERGY 3018 JENNIFER**

Report Printed: JAN 28 2008

Overview

BUSINESS SUMMARY

INTERSTATE GAS SUPPLY, INC
5020 Bradenton Ave
Dublin, OH 43017

D&B D-U-N-S Number: 62-605-8655

Do not confuse with interstate gas marketing, inc,
 columbus, oh.
 This is a **headquarters** location.
 Branch(es) or division(s) exist.

Web site: www.igsenergy.com

Telephone: 614 923-1000

Chief executive: SCOTT L WHITE, PRES

Year started: 1989

Employs: 100 (43 here)

Financial statement date: JUN 30 2005

Net worth: \$143,782,366

Gross revenue F: \$944,231,239

Histry: CLEAR

Financing: SECURED

SIC: 1311

Line of business: Crude petroleum/natural gas
 production

Credit Score Class: 1

Low risk of severe payment delinquency over next 12
 months

Financial Stress Class: 1

Low risk of severe financial stress over the next 12
 months

12-Month D&B PAYDEX®: 80

When weighted by dollar amount, payments to suppliers
 average generally within terms.

D&B Rating: 1R2
Number of employees: 1R is 10 or more
 employees.

Composite credit appraisal: 2 is good.

EXECUTIVE SUMMARY

The **Financial Stress Class of 1** for this company shows that firms with this classification had a failure rate of 1.2% (120 per 10,000), which is lower than the average of businesses in D&B's database

The **Credit Score class of 1** for this company shows that 2.0% of firms with this classification paid one or more bills severely delinquent, which is lower than the average of businesses in D&B's database.

Predictive Scores	This Business	Comments
Financial Stress Class	1	Failure Rate lower than the average of businesses in D&B's database
Financial Stress Score	1515	Highest Risk: 1,001; Lowest Risk: 1,875
Credit Score Class	1	Probability of Severely Delinquent Payment is lower than the average of businesses in



		D&B's database
Credit Score	595	Highest Risk: 101; Lowest Risk: 670
Other Key Indicators		
PAYDEX Scores	generally within terms	Pays more promptly than the average for its industry of 9 days beyond terms
Industry Median	9 days beyond terms	
Operations	Profitable	
Present management control	19 years	
UCC Filings	UCC filing(s) are reported for this business	
Public Filings	No record of open Suit(s), Lien(s), or Judgment(s) in the D&B database	
Financing	Is secured	
History	Is clear	
Special Events	Are reported for this business	

CREDIT CAPACITY SUMMARY

D&B Rating: **1R2**
Number of employees: 1R indicates **10 or more** employees.
Composite credit appraisal: 2 is good.

The 1R and 2R ratings categories reflect company size based on the total number of employees for the business. They are assigned to business files that do not contain a current financial statement. In 1R and 2R Ratings, the 2, 3, or 4 creditworthiness indicator is based on analysis by D&B of public filings, trade payments, business age and other important factors. 2 is the highest Composite Credit Appraisal a company not supplying D&B with current financial information can receive. For more information, see the D&B Rating Key.

# of Employees Total:	100 (43 here)	Payment Activity:	
		(based on 45 experiences)	
As of 06/30/05			
Worth:	\$143,782,366	Average High Credit:	\$217,701
Working Capital:	\$126,758,779	Highest Credit:	\$9,000,000
		Total Highest Credit:	\$9,361,150

Note: The Worth amount in this section may have been adjusted by D&B to reflect typical deductions, such as certain intangible assets.

SPECIAL EVENTS

06/21/2007

Typically companies prepare their fiscal financial statement within a few months of their fiscal year end close. However, for some businesses this timeframe varies considerably and their fiscal statement availability may be delayed. D&B generally begins to request an updated fiscal statement approximately 2-3 months after the fiscal close.

04/16/2007

A Rating change has occurred on this company.

Jump to:

[Overview](#) | [Payments](#) | [Public Filings](#) | [History & Operations](#) | [Banking & Finance](#)

Scores**FINANCIAL STRESS SUMMARY**

The Financial Stress Summary Model predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.

Financial Stress Class: **1**

Low risk of severe financial stress, such as a bankruptcy, over the next 12 months.

Incidence of Financial Stress

Among Businesses with this Class: 1.20% (120 per 10,000)

Average of Businesses in D&B's Database: 2.60% (260 per 10,000)

Financial Stress National Percentile: 98 (Highest Risk: 1; Lowest Risk: 100)

Financial Stress Score: 1515 (Highest Risk: 1,001; Lowest Risk: 1,875)

The Financial Stress Score of this business is based on the following factors:

- There are no financial stress comments for this case

Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The Incidence of Financial Stress shows the percentage of firms in a given Class that discontinued operations with loss to creditors. The Average Incidence of Financial Stress is based on businesses in D&B's database and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.
- All Financial Stress Class, Percentile, Score and Incidence statistics are based on sample data from 2004.

Norms	National %
This Business	98
Region: EAST NORTH CENTRAL	49
Industry: NATURAL RESOURCES	50
Employee Range: 100-499	99
Years in Business: 11-25	52

This business has a Financial Stress Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

CREDIT SCORE CLASS SUMMARY

The Credit Score Class predicts the likelihood of a firm paying in a severely delinquent manner (90+ Days Past Terms) over the next twelve months. It was calculated using statistically valid models and the most recent payment information in D&B's files.

Credit Score Class: 1

Low risk of severe payment delinquency over next 12 months.

Incidence of Delinquent Payment

Among Companies with this Class: 2.00%
Average Compared to Businesses in D&B's Database: 20.10%

Credit Score Percentile: 100 (Highest Risk: 1; Lowest Risk: 100)

Credit Score: 595 (Highest Risk: 101; Lowest Risk: 670)

The Credit Score of this business is based on the following factors:

- No record of open lien(s), or judgment(s) in the D&B files.

Notes:

- The Credit Score Class indicates that this firm shares some of the same business and payment characteristics of other companies with this classification. It does not mean the firm will necessarily experience delinquency.
- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 90 days past due or more by creditors. The calculation of this value is based on an inquiry weighted sample.
- The Percentile ranks this firm relative to other businesses. For example, a firm in the 80th percentile has a lower risk of paying in a severely delinquent manner than 79% of all scorable companies in D&B's files.
- The Credit Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.
- All Credit Class, Percentile, Score and Incidence statistics are based on sample data from 2004.

Norms	National %
This Business	100
Region: EAST NORTH CENTRAL	50
Industry: NATURAL RESOURCES	51
Employee Range: 100-499	75
Years in Business: 11-25	64

This business has a Credit Score Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.

- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

Jump to:[Overview](#)[Scores](#)[Public Filings](#)[History & Operations](#)[Banking & Finance](#)

Payments

PAYMENT TRENDS

Total Payment Experiences in D&B's File:	45	Current PAYDEX is:	80	equal to generally within terms
Payments Within Terms: (not dollar weighted)	93%	Industry Median is:	74	equal to 9 days beyond terms
Total Placed For Collection:	0	Payment Trend currently is:	unchanged, compared to payments three months ago	
Average Highest Credit:	\$217,701	Indications of slowness can be the result of dispute over merchandise, skipped invoices, etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.		
Largest High Credit:	\$9,000,000			
Highest Now Owning:	\$40,000			
Highest Past Due:	\$0			

PAYDEX Scores

Shows the D&B PAYDEX scores as calculated on the most recent 3 months and 12 months of payment experiences.

The D&B PAYDEX is a unique, dollar weighted indicator of payment performance based on up to payment experiences as reported to D&B by trade references. A detailed explanation of how to read and interpret PAYDEX scores can be found at the end of this report.

3-Month D&B PAYDEX: 80

When weighted by dollar amount, payments to suppliers average within terms.

12-Month D&B PAYDEX: 80

When weighted by dollar amount, payments to suppliers average generally within terms.

Based on payments collected over last 3 months.

Based on payments collected over last 12 months.

PAYDEX Yearly Trend

12 Month PAYDEX Scores Comparison to Industry

	2/07	3/07	4/07	5/07	6/07	7/07	8/07	9/07	10/07	11/07	12/07	1/08
This Business	80	80	80	80	80	80	80	80	80	80	80	80
Industry Quartiles												
Upper		79			79			79			80	
Median		73			73			73			74	
Lower		66			67			66			66	

- Current PAYDEX for this Business is 80, or equal to generally within terms
- The 12-month high is **80**, or equal to generally within terms
- The 12-month low is **80**, or equal to generally within terms

PAYDEX Comparison to Industry

Shows PAYDEX scores of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Crude petroleum/natural gas production, based on SIC code 1311.

Quarterly PAYDEX Scores Comparison to Industry

Previous Year					Current Year				
	3/06	6/06	9/06	12/06		3/07	6/07	9/07	12/07
This Business	80	80	80	80	This Business	80	80	80	80
Industry Quartiles					Industry Quartiles				
Upper	79	79	79	79	Upper	79	79	79	80
Median	73	74	73	73	Median	73	73	73	74
Lower	65	66	67	67	Lower	66	67	66	66

- Current **PAYDEX** for this Business is **80**, or equal to generally within terms
- The present industry **median score** is **74**, or equal to 9 days beyond terms.
- Industry upper quartile represents the performance of the payers in the 75th percentile
- Industry lower quartile represents the performance of the payers in the 25th percentile

Payment Habits

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences used to calculate the percentage, and the total dollar value of the credit extended.

Dollar Range Comparisons:

\$ Credit Extended	# Payment Experiences	\$ Total Dollar Amount	% of Payments Within Terms
OVER \$100,000	1	\$9,000,000	100
\$50,000 - 99,999	2	\$140,000	100
\$15,000 - 49,999	7	\$180,000	96
\$5,000 - 14,999	4	\$22,500	100
\$1,000 - 4,999	7	\$13,000	90
Under \$1,000	22	\$5,650	79

Payment experiences reflect how bills are met in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc.

PAYMENT SUMMARY

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

There are 45 payment experiences in D&B's file for the most recent 12 months, with 37 experiences reported during the last three month period.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

Total Rcv'd (#)	Total Dollar Amts (\$)	Largest High Credit (\$)	Within Terms (%)	Days Slow <31 31-60 61-90 90> (%)
-----------------------	------------------------------	--------------------------------	------------------------	---

The highest **Now Owes** on file is \$40,000 The highest **Past Due** on file is \$0

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed. Indications of slowness can be result of dispute over merchandise, skipped invoices, etc.

PAYMENT DETAILS

Detailed payment history

Date Reported (mm/yy)	Paying Record	High Credit (\$)	Now Owes (\$)	Past Due (\$)	Selling Terms	Last Sale Within (months)
--------------------------	---------------	---------------------	------------------	------------------	---------------	---------------------------------

Payments Detail Key: red = 30 or more days beyond terms

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Jump to:

[Overview](#) | [Scores](#) | [Payments](#) | [History & Operations](#) | [Banking & Finance](#)

Public Filings

PUBLIC FILINGS

The following data includes both open and closed filings found in D&B's database on the subject company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCC's	27	11/19/2007

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

UCC FILINGS

There are additional UCC's in D&B's file on this company available by contacting 1-800-234-3867.

The public record items contained in this report may have been paid, terminated, vacated or released prior to the

date this report was printed.

GOVERNMENT ACTIVITY

Activity summary

Borrower (Dir/Guar):	NO
Administrative debt:	NO
Contractor:	NO
Grantee:	NO
Party excluded from federal program(s):	NO

Possible candidate for socio-economic program consideration

Labor surplus area:	YES (2007)
Small Business:	YES (2007)
8(A) firm:	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Jump to:

[Overview](#)

|

[Scores](#)

|

[Payments](#)

|

[Public Filings](#)

|

[Banking & Finance](#)

History & Operations

HISTORY

The following information was reported **10/09/2007**:

Officer(s): SCOTT L WHITE, PRES
CATHY CONNER, SEC-TREAS
STEVEN WHITE, STKHLDR

DIRECTOR(S): THE OFFICER(S)

Business started 1989 by Scott L White. 100% of capital stock is owned by officers.

SCOTT L WHITE born 1964. 1989-present active here.

CATHY CONNER born 1956. 1990-present active here.

STEVEN WHITE born 1951, not active here. Antecedents are undetermined.

Interstate Gas supply of New York, Inc

Interstate Gas supply of Indiana, Inc

Interstate Gas supply of Illinois, Inc

They have 3 sister companies that do not have any physical locations, but they service those areas and therefore had to incorporate there.

CORPORATE FAMILY

For more details on the Corporate Family, use D&B's Global Family Linkage product.

Branches (US):

Select companies below to buy Business Information Report(s).

Interstate Gas Supply of Indiana, Inc
Interstate Gas Supply, Inc

Springboro, OH
Cincinnati, OH

DUNS # 01-631-5876
DUNS # 00-454-5377

BUSINESS REGISTRATION

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF JAN 18 2008:

Registered Name: INTERSTATE GAS SUPPLY, INC.

Business type:	CORPORATION	Common stock	
Corporation type:	PROFIT	Authorized shares:	740
Date incorporated:	AUG 09 1989	Authorized shares:	73,260
State of incorporation:	OHIO	Par value:	NO PAR VALUE
Filing date:	AUG 09 1989		
Registration ID:	754636		
Status:	ACTIVE		

Where filed: SECRETARY OF STATE/CORPORATIONS DIVISION, COLUMBUS, OH

Registered agent: CWS AGENCY CORPORATION, 65 E STATE ST; SUITE 1000, COLUMBUS, OH, 432150000
Agent appointed: OCT 28 2003
Agent status: ACTIVE

Principals: SCOTT L WHITE, INCORPORATOR

OPERATIONS

10/09/2007

Description: Produces & supplies natural gas.

Terms are net 30 days. Sells to residential and businesses. Territory : Illinois, Ohio, Pennsylvania, Michigan and Kentucky.

Nonseasonal.

Employees: 100 which includes officer(s). 43 employed here.

Facilities: Owns 10,000 sq. ft. in a one story brick building.

Location: Suburban business section on side street.

Branches: Maintains branches located at 120 Stony Pointe Dr, Springboro, OH and 2028 Hamlet Dr, Dayton, OH.

Subsidiaries: This business has one subsidiary listed below.

Interstate Gas Supply of Illinois, Inc (100%). Operates as a distributor of gas.

SIC & NAICS

SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more

NAICS:

211111 Crude Petroleum and Natural Gas Extraction

specific to a company's operations than if we use the standard 4-digit code.

The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

13110102 Natural gas production

Jump to:

[Overview](#) | [Scores](#) | [Payments](#) | [Public Filings](#) | [History & Operations](#)

Banking & Finance

BANKING

11/07 Loans granted to moderate 8 figures. Now owing high 6 figures. Matures in 1 to 5 years.

KEY BUSINESS RATIOS

Statement date: JUN 30 2005
Based on this number of establishments: 66

Industry Norms based on 66 establishments

	This Business	Industry Median	Industry Quartile
Profitability			
Return on Sales	4.6	16.9	3
Return on Net Worth	30.1	16.0	1
Short-Term Solvency			
Current Ratio	2.2	1.1	1
Quick Ratio	1.2	0.8	1
Efficiency			
Assets Sales	26.2	304.3	1
Sales / Net Working Capital	7.4	13.8	3
Utilization			
Total Liabs / Net Worth	72.1	132.8	2

FINANCE

01/10/2007

One-year statement comparative:

	Fiscal Consolidated Jun 30 2005
Current Assets	229,727,705
Current Liabs	102,968,926

Current Ratio	2.23
Working Capital	126,758,779
Other Assets	17,709,870
Net Worth	143,782,366
Sales	944,231,239
Long Term Liab	686,283
Net Profit (Loss)	43,255,854

Fiscal Consolidated statement dated JUN 30 2005:

Assets		Liabilities	
Cash	57,199,277	Accounts Payable & Accrued Expenses	72,453,656
Accts Rec	61,712,200	Fair Value Of Derivative Instrument	5,132,672
Inventory	86,566,801	Equity Advances From Brokers	22,952,598
Mktble Securities	23,059,346	Other Curr Liabs	2,430,000
Prepaid	1,190,081		
Curr Assets	\$229,727,705	Curr Liabs	\$102,968,926
Fixt & Equip	2,517,986	Fair Value Of Derivative Instrument	686,283
Restricted Cash	3,926,115	COMMON STOCK	2,403,354
Investments-Other	8,731,855	ACCUM OTHER COMPREHENSIVE INCOME	27,572,060
Intangible Assets-Customer Accounts	1,991,443	RETAINED EARNINGS	113,806,952
Notes Receivable	105,801		
Other Assets	436,670		
Total Assets	\$247,437,575	Total	\$247,437,575

From JUL 01 2004 to JUN 30 2005 annual sales \$944,231,239. Operating expenses \$899,938,677. Operating income \$44,292,562; other income \$659,432; other expenses \$1,696,140. Net income \$43,255,854.

Statement received by mail NOV 23 2005. Prepared from statement(s) by Accountant: Deloitte & Touche LLP, Columbus, OH.

ACCOUNTANT'S OPINION

A review of the accountant's opinion indicated that the financial statement meets generally accepted accounting principles and the audit contains no qualifications.

Accounts receivable shown net less \$848,462 allowance.

Explanations

Other Current Liabilities consist of Notes payable-shareholders.

On January 10, 2007, attempts to contact the management of this business have been unsuccessful. Outside sources confirmed operation and location.

CUSTOMER SERVICE

If you have questions about this report, please call our Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. If you are outside the U.S. contact your local D&B office.

*** Additional Decision Support Available ***

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. or visit our website at www.dnb.com.

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