

February 20, 2008

VIA HAND DELIVERY

Ms. Reneé J. Jenkins
Director of Administration
Docketing Department
The Public Utilities Commission of Ohio
180 East Broad Street, 13th Floor
Columbus, Ohio 43215

RECEIVED-DOCKETING DIV
2008 FEB 20 PM 4:54
PUCO

Re: Case Nos. 07-551-EL-AIR, 07-552-EL-ATA, 07-553-EL-AAM, 07-554-EL-UNC, In the Matter of the Application of Ohio Edison Company, The Cleveland Electric Illuminating Company, and The Toledo Edison Company for Authority to Increase Rates For Distribution Service, Modify Certain Accounting Practices and for Tariff Approval.

Dear Ms. Jenkins:

Enclosed for filing on behalf of Ohio Edison Company, The Cleveland Electric Illuminating Company and The Toledo Edison Company are an original and twenty copies of the Rebuttal Testimony in the above-captioned cases. The witnesses are as follows, and are listed in the order in which they will be presented:

Friday, February 22, 2008

Harvey L. Wagner
Susan Lettrich
Gregory F. Hussing
Kevin L. Norris
Steven E. Ouellette

Monday, February 25, 2008

Michael J. Vilbert
Jeffrey R. Kalata
William R. Ridmann

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.
Technician Ann Date Processed 2/20/08

The Companies assume that other parties' rebuttal witness(es) will appear on Monday as well.

Copies have been served on all parties on the attached certificate of service, Please contact me if you have any questions.

Respectfully submitted,

Stephen L. Feld / JTS

Stephen L. Feld, Counsel of Record
Kathy J. Kolich
Arthur E. Korkosz
James W. Burk
Mark A. Hayden
Ebony L. Miller
76 South Main Street
Akron, Ohio 44308
330-384-4573 – Telephone
330-384-3875 – Fax
Felds@firstenergycorp.com

Mark A. Whitt
Jones Day
325 John H. McConnell Blvd.
Suite 600
P.O. Box 165017
Columbus, OH 43216-5017
(T) 614-281-3830
(F) 614-461-4198

Attorneys for Applicants, Ohio
Edison Company, The Cleveland
Electric Illuminating Company and
The Toledo Edison Company

CERTIFICATE OF SERVICE

The undersigned hereby certifies that the foregoing Rebuttal Testimony was this 20th day of February, 2008 served electronically on the parties of record reflected on the attached service list. Additionally, a copy was served on Joseph P. Meissner via UPS Next Day Air.

Ebony L. Miller / JRS
Ebony L. Miller
An Attorney for Applicants

**Case No. 07-551-EL-AIR, et al.
Service List**

Public Utilities Commission of Ohio

Delia Jackson-Black
180 East Broad St.
Columbus, OH 43215
Phone: 614.466.5455
Fax: 614.752.8352
E-mail:
delia.jackson-black@puc.state.oh.us

Jim Gould
180 East Broad St
Columbus, OH 43215
Phone: 614.466.8238
E-mail: james.gould@puc.state.oh.us

Industrial Energy Users (IEU)

Samuel C. Randazzo
Lisa G. McAlister
Daniel J. Neilsen
Joseph M. Clark
McNees, Wallace & Nurick LLC
21 East State St., 17th Floor
Columbus, OH 43215
Phone: 614.469.8000
Fax: 614.469.4653
E-mail: sam@mwncmh.com;
lmcalister@mwncmh.com;
dneilsen@mwncmh.com;

Kroger Co & Ohio Energy Group (OEG)

David F. Boehm
Michael L. Kurtz
Boehm, Kurtz & Lowry
36 East Seventh St., Suite 1510
Cincinnati, OH 45202-4454
Phone: 513.421.2255
Fax: 513.421.2764
E-mail: dboehm@BKLLawfirm.com;
mkurtz@BKLLawfirm.com

Ohio Consumers' Counsel (OCC)

Jeffrey L. Small
Richard C. Reese
Ohio Consumers' Counsel
10 West Broad St., Suite 1800
Columbus, OH 43215
Phone: 614.466.8574
E-mail: small@occ.state.oh.us;
reese@occ.state.oh.us

Ohio Home Builders Association (OHBA)

Thomas L. Froehle
Lisa G. McAlister
McNees, Wallace & Nurick LLC
21 East State St., 17th Floor
Columbus, OH 43215
Phone: 614.469.8000
Fax: 614.469.4653
E-mail: lmcalister@mwncmh.com;
tfroehle@mwncmh.com

Ohio Partners for Affordable Energy (OPEA)

David C. Rinebolt
Colleen L. Mooney
231 West Lima Street
P.O. Box 1793
Findlay, OH 45839-1793
Phone: 419.425.8860
Fax: 419.425.8862
E-mail: drinebolt@aol.com;
cmooney2@columbus.rr.com

**Northwest Ohio Aggregation Coalition
(NOAC)**

Toledo

Leslie A. Kovacik
Kerry Bruce
420 Madison Ave., Suite 100
Toledo, OH 43604-1219
Phone: 419.245.1893
Fax: 419.245.1853
E-mail: leslie.kovacik@toledo.oh.gov

Holland

Paul Skaff
Leatherman Witzler Dombey & Hart
353 Elm St.
Perrysburg, OH 43551
Phone: 419.874.3536
Fax: 419.874.3899
E-mail: paulskaff@justice.com

Lake

Thomas R. Hays
Lake Township – Solicitor
3315 Centennial Road, Suite A-2
Sylvania, OH 43560
Phone: 419.843.5355
Fax: 419.843.5350
E-mail: hayslaw@buckeye-express.com

Lucas

Lance M. Keiffer
Lucas County Assist Prosecuting Atty
711 Adams St., 2nd Floor
Toledo, OH 43624-1680
Phone: 419.213.2001
Fax: 419.213.2011
E-mail: lkeiffer@co.lucas.oh.us

Maumee

Sheilah H. McAdams
Marsh & McAdams – Law Director
204 West Wayne Street
Maumee, OH 43547
Phone: 419.893.4880
Fax: 419.893.5891
E-mail: sheilahmca@aol.com

Northwood

Brian J. Ballenger
Ballenger & Moore – Law Director
3401 Woodville Rd., Suite C
Toledo, OH 43619
Phone: 419.698.1040
Fax: 419.698.5493
E-mail: ballengerlawbjb@sbcglobal.net

Oregon

Paul S. Goldberg
Oregon – Law Director
5330 Seaman
Oregon, OH 43616
Phone: 419.843.5355
E-mail: pgoldberg@ci.oregon.oh.us

Perrysburg

Peter D. Gwyn
Perrysburg – Law Director
110 West Second St.
Perrysburg, Oh 43551
Phone: 419.874.3569
Fax: 419.874.8547
E-mail: pgwyn@toledolink.com

Sylvania

James E. Moan
Sylvania – Law Director
4930 Holland-Sylvania Rd
Sylvania, OH 43560
Phone: 419.882.7100
Fax: 419.882.7201
E-mail: jimmoan@hotmail.com

Jones Day

Mark A. Whitt
P.O. Box 165017
325 John H. McConnell Blvd. Suite 600
Columbus, OH 43216-5017
Phone: 614-281-3880
Fax: 614-461-4198
E-mail: mawhitt@jonesday.com

City of Cleveland

Robert J. Triozzi (0016532)
Director of Law
Direct Dial: (216) 664-2800
Harold A. Madorsky (0004686)
Assistant Director of Law
Direct Dial: (216) 664-2819
City of Cleveland
Cleveland City Hall
601 Lakeside Avenue, Room 106
Cleveland, Ohio 44114-1077
E-mail: RTriozzi@city.cleveland.oh.us
HMadorsky@city.cleveland.oh.us

John W. Bentine, Esq. (0016388)
Trial Counsel
Direct Dial: (614) 334-6121
Mark S. Yurick, Esq. (0039176)
Direct Dial: (614) 334-7197
Chester, Willcox & Saxbe LLP
65 East State Street, Suite 1000
Columbus, Ohio 43215-4213
(614) 221-4000 (Main Number)
E-mail: jbentine@cwslaw.com
myurick@cwslaw.com

Nucor Steel Marion, Inc's

Garret A. Stone
Counsel of Record
Michael K. Lavanga
Brickfield, Burchette, Ritts & Stone, P.C.
1025 Thomas Jefferson St, NW
8th Floor, West Tower
Washington, D.C. 20007
Phone: 202.342.0800
Fax: 202.342.0800
E-mail: gas@bbrslaw.com
mkl@bbrslaw.com

Constellation Energy Group

Howard Petricoff
Stephen M. Howard
Vorys, Sater, Seymour & Pease, LLP
52 East Gay Street
PO Box 1008
Columbus, OH 43216-1008
Phone: 614.464.5414
Fax: 614.464.6350
E-mail: mhpetricoff@vorys.com
smhoward@vorys.com

Cynthia A. Fonner
Senior Counsel
Constellation Energy Group, Inc.
550 W. Washington St., Suite 300
Chicago, IL 60661
Phone: 312.704.8518
Cell: 312.502.6151
Fax: 312.795.9286
E-mail:
Cynthia.A.Fonner@constellation.com

David I. Fein
VP, Energy Policy – Midwest/MISO
Constellation Energy Group, Inc.
550 West Washington Blvd., Suite 300
Chicago, IL 60661
Phone: 312.704.8499
E-mail: david.fein@constellation.com

Terry S. Harvill
VP & Director, Retail Energy Policy
Constellation Energy Resources
1000 Town Center
Suite 2350
Southfield, MI 48075
Phone: 248.936.9004
Cell: 312.415.6948
E-mail: terry.harvill@constellation.com

Ohio Manufacturers' Association (OMA)

Sally W. Bloomfield
Thomas J. O'Brien
Bricker & Eckler LLP
100 South Third Street
Columbus, OH 43215-4291
Phone: 614.227.2368; 227.2335
Fax: 614.227.2390
E-mail: sbloomfield@bricker.com
tobrien@bricker.com

Ohio Schools Council

Glen S. Krassen
Bricker & Eckler LLP
1375 East Ninth Street, Suite 1500
Cleveland, Ohio 44114
Phone: 216.523.5469
Fax: 216.523.7071
E-mail: gkrassen@bricker.com

The Citizens Coalition

Joseph P. Meissner
The Legal Aid Society of Cleveland
1223 West 6th Street
Cleveland, OH 44113
Phone: 216.687.1900
E-mail: jpmeissn@lascllev.org

Integrays Energy Services, Inc.

Bobby Singh
Senior Attorney
Integrays Energy Services, Inc.
300 West Wilson Bridge Rd., St. 350
Worthington, OH 43085
Phone: 614.844.4340
Fax: 614.844.8305
Email: bsingh@integraysenergy.com

**Case No. 07-551-EL-AIR
Case No. 07-552-EL-ATA
Case No. 07-553-EL-AAM
Case No. 07-554-EL-UNC**

**BEFORE
THE PUBLIC UTILITIES COMMISSION OF OHIO**

IN THE MATTER OF THE APPLICATION

**OHIO EDISON COMPANY
THE CLEVELAND ELECTRIC ILLUMINATING COMPANY
THE TOLEDO EDISON COMPANY**

**FOR AUTHORITY TO INCREASE RATES FOR DISTRIBUTION
SERVICE, MODIFY CERTAIN ACCOUNTING PRACTICES AND
FOR TARIFF APPROVAL**

Rebuttal Testimony

February 20, 2008

W. Ridmann	Company Exhibit 1-C
H. Wagner	Company Exhibit 3-C
J. Kalata	Company Exhibit 4-C
M. Vilbert	Company Exhibit 8-C
G. Hussing	Company Exhibit 13-C
K. Norris	Company Exhibit 15-C
S. Ouellette	Company Exhibit 16-C
S. Lettrich	Company Exhibit 17-C

PUCO

**RECEIVED-DOCKETING DIV
2008 FEB 20 PM 4:56**

**BEFORE THE
PUBLIC UTILITIES COMMISSION OF OHIO**

In the Matter of the Application of Ohio)	
Edison Company, The Cleveland Electric)	
Illuminating Company, and The Toledo	)	Case No. 07-551-EL-AIR
Edison Company for Authority to	)	Case No. 07-552-EL-ATA
Increase Rates for Distribution Service,	)	Case No. 07-553-EL-AAM
Modify Certain Accounting Practices	)	Case No. 07-554-EL-UNC
and for Tariff Approvals)	

REBUTTAL TESTIMONY OF

WILLIAM R. RIDMANN

ON BEHALF OF

OHIO EDISON COMPANY
THE CLEVELAND ELECTRIC ILLUMINATING COMPANY
THE TOLEDO EDISON COMPANY

- Management policies, practices, and organization
- Operating income
- Rate base
- Allocations
- Rate of return
- Rates and tariffs
- Other –Case Overview,
Revenue Requirements
Gross Rev. Conversion Factor

RECEIVED-DOCKETING DIV
 2008 FEB 20 PM 4: 56
 PUCCO

1

2 **Q. PLEASE STATE YOUR NAME FOR THE RECORD.**

3 A. My name is William R. Ridmann.

4 **Q. ARE YOU THE SAME WILLIAM R. RIDMANN THAT PROVIDED**
5 **INITIAL, UPDATE AND SUPPLEMENTAL TESTIMONY THAT WAS**
6 **FILED IN THIS PROCEEDING ON JUNE 7, 2007, AUGUST 6, 2007, AND**
7 **JANUARY 10, 2008, RESPECTIVELY?**

8 A. Yes, I am.

9 **Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?**

10 A. The purpose of my Rebuttal Testimony is to address several issues raised by Staff
11 witnesses regarding distribution related general plant and uncollectible expense
12 adjustments. Further I address the Staff's failure to affirmatively act upon the
13 Companies' requests for means to recover deferred fuel costs and non-distribution
14 related uncollectible expense and customer deposits.

15

16 **FirstEnergy Service Company General Plant**

17 **Q. STAFF WITNESS BUCKLEY REASONS IN HIS PREFILED TESTIMONY**
18 **THAT THE ALLOCATED PORTION OF THE FIRSTENERGY SERVICE**
19 **COMPANY GENERAL PLANT SHOULD NOT BE INCLUDED IN THE**
20 **COMPANIES' REVENUE REQUIREMENTS BECAUSE THE STAFF DID**
21 **NOT HAVE THE OPPORTUNITY TO REVIEW THE ASSETS DURING**
22 **THE "STAFF'S TYPICAL RATE BASE REVIEW." DO YOU AGREE**
23 **WITH THAT ARGUMENT?**

1 A. No. The Staff's rate base investigation was ongoing at the time it was made aware
2 of the Service Company general plant omission and it had an adequate opportunity
3 to review the assets.

4 **Q. WHEN DID THE COMPANIES FIRST LEARN OF THE INADVERTENT**
5 **OMISSION?**

6 A. We became aware of the omission in late October 2007.

7 **Q. WHEN WAS STAFF NOTIFIED?**

8 A. Staff was notified immediately through phone calls. The issue was formally
9 brought to the attention of Staff on November 1, 2007, in a Company response to a
10 data request Staff had issued as part of its ongoing rate base investigation.

11 **Q. HAD THE STAFF COMPLETED ITS RATE BASE INVESTIGATION AT**
12 **THE TIME IT WAS MADE AWARE OF THIS ISSUE?**

13 A. To the best of my knowledge, Staff had not completed its investigation. First, the
14 Staff was formally made aware of the issue through another rate base related data
15 request response, PUCO DR-87. Second, the Companies responded to a different
16 rate base related data request after the notice of this issue was made, PUCO DR-88.
17 Finally, the Staff Reports were issued December 4, 2007, more than one month
18 after the issue was raised. In the Reports, the Staff noted that its rate base
19 investigation was not yet completed, and that final Staff decisions on General Plant
20 would "be provided prior to making a final determination of the appropriate level of
21 plant in service for purposes of this proceeding" (CEI/OE/TE Staff Reports, pg. 5).

22 **Q. DID THE COMPANIES PROVIDE STAFF THE OPPORTUNITY TO**
23 **REVIEW THE NATURE OF THE ASSETS IN QUESTION?**

1 A. Yes. Staff was provided the opportunity to review a detailed list of the assets and
2 their associated values as of December 2000 and date certain. Additionally, Staff
3 issued several requests for discovery in which it asked for, among other things, (1)
4 detail behind selected asset balances, (2) account balance activity between
5 December 2000, and May 2007, (3) the estimated amount of the total asset transfer,
6 (4) the FERC accounting guidelines governing the transfer of such assets between a
7 service company and an operating subsidiary, and (5) reasons why the assets were
8 on the Service Company books, why they should be transferred back to the
9 Operating Companies, and why it is appropriate to include them now as rate base in
10 this proceeding. All these requests for discovery were responded to quickly, and
11 the information requested was provided.

12 **Q. WHY WERE THESE GENERAL PLANT ASSETS ON FIRSTENERGY**
13 **SERVICE COMPANY’S BOOKS?**

14 A. In December 2000, general plant assets (such as office equipment and furniture,
15 communications equipment, and certain software, among other things) were
16 transferred from the Operating Companies to the Service Company to capture the
17 “Value Center” concept. Value Centers were “department cost centers” within the
18 Value Based Management (VBM) System. The VBM system, which interfaced
19 with the Oracle accounting system, generated monthly reports that were used by the
20 Service Company and utility company employees to analyze on-going cost levels
21 such as labor and depreciation expense as well as capital expenditures. The Value
22 Centers were required to have “complete costs” associated with the services that
23 were provided by the Value Center. This would include depreciation expense

1 associated with the assets they had responsibility for. This is the reason the general
2 plant assets were transferred to these Value Centers that resided in the Service
3 Company.

4 **Q. WHY NOW ARE CERTAIN OF THESE ASSETS BEING TRANSFERRED**
5 **BACK TO THE OPERATING COMPANIES?**

6 A. First, the Service Company adopted the SAP accounting system in June 2003. SAP
7 provides a different reporting mechanism that does not require assets to be
8 categorized in value centers. The Oracle systems are now no longer in use.
9 Second, the assets in question are used by Service Company employees to support
10 the distribution function. Despite the Companies' inadvertent omission of these
11 general plant assets in their filings, these assets are in fact used by employees in
12 support of the distribution function. If these assets were not distribution related, the
13 Companies would not now be completing the transfer of certain balances to their
14 respective accounting books. Furthermore, as I indicate above, these assets were
15 not transferred to the Service Company until December 2000. Notwithstanding
16 additions, retirements and accumulated depreciation, these same assets were on the
17 books of the respective Operating Companies at the time of their last rate cases,
18 were included in the rate base in those cases, and were obviously in service as of
19 date certain in this case. Staff's decision not to recognize the costs associated with
20 these assets in the Companies' revenue requirements in this proceeding amounts to
21 an unreasonable confiscation of property utilized to serve distribution customers.

22 **Q. COMPANY WITNESS CHATMAN INDICATED IN HER**
23 **SUPPLEMENTAL TESTIMONY (COMPANY EXHIBIT 5-B) THAT THE**

1 **FINALIZED TRANSFER OF CERTAIN OF THESE ASSETS TO THE**
2 **OPERATING COMPANIES WOULD BE COMPLETED IN JANUARY**
3 **2008. HAS THIS TRANSFER BEEN FINALIZED?**

4 A. Yes. The final Designated Assets were transferred with the January 2008
5 accounting close. The total transfer now sums to \$17,377,469 for the three
6 Operating Companies, which compares to the \$15,099,631 transferred at the time
7 Company Witness Chatman submitted Supplemental Exhibit PRC-2.

8 **Q. ARE THERE ANY OTHER ASSETS TO CONSIDER CONCERNING THIS**
9 **ISSUE?**

10 A. Yes. In addition to the \$17,377,469 of general plant assets actually transferred to
11 the Operating Companies, another \$54,101,922 of assets still reside on the Service
12 Company books. These additional assets are used in support of distribution
13 operations and will be recognized as such going forward through the allocation of
14 their associated depreciation expense, property tax expense, and carrying costs to
15 each of the Operating Companies.

16 **Q. SINCE THE TRANSFERRED ASSETS ARE NOT INCLUDED, NOR ARE**
17 **THE CARRYING CHARGES ON THE REMAINING ASSETS BEING**
18 **ALLOCATED TO THE COMPANIES, IN EITHER THE COMPANIES'**
19 **FILINGS OR THE STAFF REPORTS, HOW WOULD YOU SUGGEST**
20 **THEY BE RECOGNIZED IN THE OVERALL REVENUE**
21 **REQUIREMENT?**

22 A. Rather than adding the net plant in service to each of the Companies' rate base, I
23 have calculated the revenue requirement associated with these assets, which can be

1 found on Rebuttal Exhibit WRR-1 (Line No. 20). The Companies are requesting
2 that the Commission approve an additional \$2,564,920, \$1,120,882 and \$2,063,191
3 be added to the revenue requirements of OE, TE and CEI, respectively.

4 **Q. THE SUM OF THOSE ADDITIONAL REVENUE REQUIREMENTS IS**
5 **APPROXIMATELY \$5.7 MILLION. HOW DOES THIS DIFFER FROM**
6 **COMPANY WITNESS FERNANDEZ'S PRIOR CALCULATION?**

7 A. Company Witness Fernandez represented that the additional revenue requirement
8 associated with the net plant in service was \$8.9 million (The \$8.9 million is
9 presented on Rebuttal Exhibit WRR-1, Line No. 16). The amount presented here
10 and in Rebuttal Exhibit WRR-1 nets accumulated deferred income tax liabilities
11 against the net plant to determine the amount of additional revenue requirement.

12 **Q. PLEASE DESCRIBE REBUTTAL EXHIBIT WRR-2.**

13 A. Rebuttal Exhibit WRR-2 calculates the tax-adjusted rate of return the Companies
14 are requesting be applied to the net amount of transferred assets. The tax-adjusted
15 rates of return shown in this exhibit, which are ultimately multiplied by the net rate
16 base shown in Rebuttal Exhibit WRR-1, are calculated using the following
17 determinants: (1) The 51% debt, 49% equity capital structure requested by the
18 Companies and supported by Staff Witness Cahaan, (2) the embedded cost of debt
19 (as revised by Company Witness Pearson in his Supplemental Testimony, Company
20 Exhibit 7-B) and return on equity requested by the Companies, (3) the state, local
21 and federal income tax rates used on the C-4 Tax Schedules in the Staff Report, and
22 (4) the uncollectible and CAT tax factors as identified in the Companies' Update C-

1 10 Schedules. Any of these variables can easily be changed to reflect the
2 Commission's decision on such inputs.

3 **Q. ARE THERE ANY OTHER CONSIDERATIONS YOU ACCOUNTED FOR**
4 **WHEN DETERMINING THE REVENUE REQUIREMENTS ASSOCIATED**
5 **WITH THE ASSET TRANSFER?**

6 A. Yes. As indicated by Company Witness Fernandez during his direct oral
7 examination on January 31, 2008, a small amount of carrying charges associated
8 with the assets in question was already being billed to the Operating Companies and
9 was included in the Companies' respective revenue requirements. These charges
10 should reduce the additional revenue requirements being requested; otherwise, the
11 expense would be double counted. This adjustment is made on Line No. 19 in
12 Rebuttal Exhibit WRR-1.

13 **Q. IS YOUR ADJUSTMENT DIFFERENT FROM THE AMOUNT**
14 **INDICATED BY COMPANY WITNESS FERNANDEZ?**

15 A. Yes. Company Witness Fernandez noted that the amount of carrying charge was
16 \$197,000 for the three Operating Companies. That amount represents the 2007
17 budget. The total carrying charge of \$153,797 presented in Rebuttal Exhibit WRR-
18 3 is the amount for the updated test-year, which includes three months of actual and
19 nine months of budget. Rebuttal Exhibit WRR-4 show the entries on the
20 Companies' books for March, April and May 2007.

21 **Q. DID YOU ACCOUNT FOR THE DEFERRED TAX LIABILITIES**
22 **ASSOCIATED WITH THESE ASSETS WHEN CALCULATING THE**
23 **IMPACT TO REVENUE REQUIREMENTS?**

1 A. Yes. Deferred tax liabilities associated with these assets are included on Line No.
2 13 of Rebuttal Exhibit WRR-1 and serve to reduce the rate base to which the tax-
3 adjusted rate of return is applied. The deferred taxes on the \$17,377,469 of
4 transferred assets were developed by determining where a book/tax depreciation
5 timing difference existed for the specific assets transferred to the Operating
6 Companies. The total of the book/tax timing difference was multiplied by the
7 effective Federal, State and Local deferred tax rates Company Witness Young
8 identifies in his Exhibit GDY-1 to his Supplemental Testimony (Co. Exhibit 6-B),
9 and the resulting value represents the accumulated deferred tax liability associated
10 with the assets as of date certain. The deferred taxes on the \$54,101,922 of assets
11 remaining at the Service Company represent a value applied to this net plant based
12 on the ratio of the total book/tax timing difference of the net transferred assets to the
13 total net plant of the assets transferred to the Operating Companies. The current
14 FirstEnergy Service Company effective deferred tax rates are then applied to the
15 resulting book/tax timing calculation to determine the deferred tax liabilities.

16 **Q. SHOULD THE COMMISSION MAKE ANY RECOGNITION OF THE**
17 **DEPRECIATION EXPENSE OR PROPERTY TAX EXPENSE**
18 **ASSOCIATED WITH THESE ASSETS?**

19 A. No. The depreciation and property tax expenses associated with these assets were
20 already being billed to each respective Operating Company at the time of the filings
21 and are included in the test year expenses. Going forward, the transfer of certain of
22 these assets will now cause the Operating Companies directly to incur these
23 expenses rather than incur them through allocation of Service Company expenses.

1 For the assets remaining at the Service Company, the allocation of such expenses
2 will continue.

3 **Q. SHOULD THE COMMISSION BE CONCERNED THAT ITS APPROVAL**
4 **OF THE COMPANIES' REQUEST TO INCLUDE THESE ASSETS IN**
5 **REVENUE REQUIREMENTS IS CONTRARY TO THE STANDARD**
6 **FILING REQUIREMENTS?**

7 A. No. As previously stated, these assets are used to serve the distribution function at
8 issue in this proceeding. The appropriate distribution related assets have been
9 transferred to the Operating Companies within the test period. Furthermore, the
10 value of the assets being considered here are the values as of date certain, which is
11 no different from any other plant in service item also considered in this proceeding.

12

13 **Rate Certainty Plan Deferred Fuel Costs**

14 **Q. AS WITH THE STAFF REPORT, HAS STAFF AGAIN FAILED TO**
15 **ADDRESS IN TESTIMONY AND REVISED SCHEDULES THE**
16 **COMPANIES' CONCERN OVER A MECHANISM TO RECOVER RCP**
17 **FUEL DEFERRALS?**

18 A. Yes. The Staff has failed to address the Companies' Objections I.c.3, I.c.5 and II.16
19 in testimony. All three of these objections deal with the Companies' request that
20 Staff address a recovery mechanism for the fuel deferrals the Companies presented
21 in this proceeding.

22 **Q. DO YOU FEEL THAT STAFF HAS EXPLORED ALL AVENUES**
23 **AVAILABLE WHEN CONSIDERING THIS ISSUE?**

1 A. No, I do not.

2 **Q. DO THE REVENUE REQUIREMENTS FILED BY THE COMPANIES IN**
3 **THIS PROCEEDING INCLUDE RECOVERY OF ANY DEFERRED FUEL**
4 **BALANCES?**

5 A. Yes, the Companies proposed that the estimated 12/31/2008 deferred fuel balance,
6 net of accumulated deferred income tax balances, be included as part of rate base.
7 The requested distribution revenue requirement inherently includes a portion related
8 to recovery of the deferred balance over 25 years with a return on the net balance at
9 the cost of debt. However, the Staff removed both the deferred balance and
10 amortization expense in its Staff Report.

11 **Q. DO YOU BELIEVE STAFF MISSED AN OPPORTUNITY TO CHANGE**
12 **THE METHODOLOGY THROUGH WHICH FUEL DEFERRALS ARE**
13 **ADDRESSED IN THIS PROCEEDING?**

14 A. Yes, I do.

15 **Q. HOW DO YOU PROPOSE TO REVISE THE METHODOLOGY?**

16 A. I propose removing the revenue requirements associated with the estimated fuel
17 deferrals that are currently included in the Companies' proposed overall distribution
18 revenue requirements and replacing them with separate revenue requirements based
19 upon appropriate actual data. I also propose recovering these revenue requirements
20 via a Rider in the Companies' tariffs and not through distribution rates.

21 **Q. WHY DO THE COMPANIES NOW PROPOSE THIS METHODOLOGY?**

22 A. At the time of the update filing, the Supreme Court had yet to rule on the recovery
23 mechanism for deferred fuel costs and the Companies' proposed recovery was

1 consistent with the RCP Stipulation and Recommendation. After the Court's
2 decision, however, the Staff Report was issued with fuel costs removed from the
3 revenue requirements and the Companies objected to the Staff's failure to
4 recommend a method by which recovery of the deferred fuel costs could be
5 accomplished. Subsequently, in its Order in Case No. 07-1003-EL-ATA, the
6 Commission granted the Companies the opportunity to recover the 2008 actual
7 incremental fuel costs contemporaneously through a rider ("Fuel Cost Recovery
8 Rider"), but did not approve a mechanism to address the 2006-2007 deferred fuel
9 costs and related carrying charges. The methodology presented here is the
10 Companies' proposed solution to recover the remaining costs in a manner consistent
11 with the Commission's treatment of the 2008 fuel costs addressed in PUCO Case
12 No. 07-1003-EL-ATA. The proposed Rider ("Deferred Fuel Cost Rider") also
13 avoids the issue posed by the Supreme Court decision since the deferred fuel costs
14 are removed from the distribution revenue requirement and placed in a rider that is
15 specifically related to fuel recovery.

16 **Q. HAVE YOU QUANTIFIED THE PORTION OF THE COMPANIES'**
17 **PROPOSED REVENUE REQUIREMENT FROM THE UPDATE FILING**
18 **ASSOCIATED WITH RECOVERY OF DEFERRED FUEL?**

19 A. Attached Rebuttal Exhibit WRR-5(a) does just that. From this Exhibit, I
20 recommend reducing the Companies' proposed revenue requirements as follows:
21 CE = \$16,945,383, OE = \$11,632,049, and TE = \$4,782,141. The Staff Report, of
22 course, has already accounted for this reduction by removing the fuel related rate
23 base and amortization expense from the calculation of revenue requirements.

1 **Q. HAVE YOU CALCULATED THE REVENUE REQUIREMENTS THAT**
2 **WOULD BE INCLUDED IN THE PROPOSED DEFERRED FUEL COST**
3 **RIDER?**

4 A. Yes, I have. These amounts are shown on the attached Rebuttal Exhibits WRR-5(b-
5 d). I have presented multiple recovery periods from which the Commission may
6 choose.

7 **Q. PLEASE EXPLAIN THE BASIS FOR THE REPLACEMENT REVENUE**
8 **REQUIREMENTS THAT YOU ARE PROPOSING TO BE RECOVERED**
9 **THROUGH THE RIDER.**

10 A. The Commission approved Fuel Cost Recovery Rider became effective January 11,
11 2008 to recover ongoing incremental fuel costs contemporaneously in 2008,
12 therefore, there are no 2008 fuel costs in the rate base nor associated amortization
13 expense in this proposed Deferred Fuel Cost Rider. Rather, the proposed Rider
14 only includes recovery of the actual December 31, 2007 deferred fuel balances
15 increased by the carrying costs through May 2008, plus a return at the cost of debt,
16 amortization expense, uncollectible expenses, and the Commercial Activity Tax.

17 **Q. FOR WHAT PERIOD DO THE COMPANIES PROPOSE THE DEFERRED**
18 **FUEL COST RIDER BE EFFECTIVE?**

19 A. The Companies propose that the Deferred Fuel Cost Rider (see Rebuttal Exhibit
20 WRR-6(a-c)) become effective June 1, 2008, but no later than January 1, 2009, and
21 continue until the deferred balance is fully recovered. If recovery does not begin on
22 June 1, 2008, the Commission must recognize the additional carrying charges on
23 the deferred fuel balances through the date on which recovery begins.

1 Q. ARE THE COMPANIES FILING A SIMILAR MECHANISM IN PUCO
2 CASE NO. 08-0124-EL-ATA?

3 A. Yes, a similar recovery mechanism was filed in that Case.

4 Q. SO WHY ADDRESS THE ISSUE IN THIS PROCEEDING?

5 A. At this time, the Companies are unsure of where the Commission will address the
6 2006-2007 deferred fuel costs. We are asking in this case that the Commission state
7 which proceeding the issue will be addressed, and rule accordingly. The
8 Companies are certain that the RCP Stipulation and Recommendation, as approved
9 by the Commission, specifically allows for the deferral and recovery of such costs.
10 The question before us now is how and where the recovery will be addressed.

11

12 Uncollectible Expense and Customer Deposits

13 Q. IN STAFF WITNESS CHOUDHURY'S CORRECTED ATTACHMENTS TO
14 PREFILED TESTIMONY, ADDITIONAL CHANGES WERE MADE TO
15 THE COMPANIES' TEST YEAR UNCOLLECTIBLE EXPENSE
16 THROUGH HER SCHEDULE C-3.12 ADJUSTMENTS. DO YOU AGREE
17 WITH THESE ADJUSTMENTS?

18 A. No. I believe the C-3.12 adjustments made by Staff Witness Choudhury are in
19 error.

20 Q. PLEASE EXPLAIN.

21 A. Staff witness Choudhury indicates in her Prefiled Testimony (page 2 at line 15) that
22 the ratio used to develop the amount of jurisdictional uncollectible expense includes
23 recognition of sales for resale revenue. The inclusion of this revenue in her

1 calculation is erroneous for two reasons. First, the Companies did not incur
2 uncollectible expense on this type of revenue during the test year. Except for a very
3 small portion of the Toledo Edison revenue - (approximately 4.6% of total sales for
4 resale revenue recognized in the test year), the near entirety of the sale for resale
5 revenue included in the test year is associated with inter-company sales (For OE
6 and CEI, the entire amount of sales for resale revenue was associated with inter-
7 company sales). There is no reason for an uncollectible expense to be incurred by
8 the Companies for a wholesale transaction that takes place between affiliated
9 subsidiaries of FirstEnergy Corp. Second, when developing jurisdictional
10 uncollectible expense for which the retail customer will be responsible, there should
11 be no recognition of a wholesale transaction to which the retail customer is not a
12 party. Including the sales for resale revenue in this calculation essentially makes
13 retail customers bear the obligation for uncollectible expense attributable to other
14 FirstEnergy subsidiaries. Therefore, these sales for resale revenues should not be
15 included in the calculation to determine jurisdictional uncollectible expense.

16 **Q. WHAT EFFECT DOES THE INCLUSION OF SALE FOR RESALE**
17 **REVENUE IN THE CALCULATION OF THE UNCOLLECTIBLE**
18 **EXPENSE RATIO HAVE ON THE AMOUNT OF JURISDICTIONAL**
19 **UNCOLLECTIBLE EXPENSE?**

20 A. Including the sales for resale revenue in the ratio used to determine jurisdictional
21 uncollectible expense increases the denominator of the ratio calculation, thereby
22 reducing the ratio and inappropriately reducing the amount of jurisdictional
23 uncollectible expense.

1 **Q. HAVE YOU QUANTIFIED THE CORRECT ADJUSTMENT NECESSARY**
2 **TO IDENTIFY JURISDICTIONAL UNCOLLECTIBLE EXPENSE?**

3 A. Yes. Attached Rebuttal Exhibit WRR-7 includes the corrected calculation of
4 jurisdictional uncollectible expense the Companies are seeking recovery of in this
5 case. The corrected expense adjustments are \$(7,687,898), \$(11,856,506) and
6 \$(4,929,762) for CEI, OE and TE, respectively.

7 **Q. STAFF WITNESS CHOUDHURY ALSO RESPONDS TO THE**
8 **COMPANIES' OBJECTION NO. II.2, RELATED TO THE STAFF'S**
9 **FAILURE TO RECOMMEND A MEANS BY WHICH THE REMAINING**
10 **PORTION OF UNCOLLECTIBLE EXPENSE (NOW REMOVED**
11 **THROUGH STAFF'S C-3.12 ADJUSTMENT, AS CORRECTED ABOVE)**
12 **SHOULD BE ADDRESSED. HAS STAFF ADDRESSED THE ISSUE**
13 **ADEQUATELY IN THIS PROCEEDING?**

14 A. No. The Companies acknowledge Staff's attempt to recognize in base distribution
15 rates only that portion of uncollectible expense that is distribution related.
16 However, I feel that the remainder of the uncollectible expense could be addressed
17 in this proceeding through a non-distribution related Rider ("Rider UNCD").

18 **Q. SIMILAR TO WITNESS CHOUDHURY'S COMMENTS ON THE NON-**
19 **DISTIRBUTION RELATED UNCOLLECTIBLE EXPENSE, STAFF**
20 **WITNESS CASTLE FAILS TO ADDRESS A METHODOLOGY IN WHICH**
21 **THE NON-DISTRIBTUION RELATED CUSTOMER DEPOSITS AND**
22 **INTEREST THEREON SHOULD BE HANDLED. COULD CUSTOMER**

1 **DEPOSITS AND THE RELATED INTEREST THEREON BE INCLUDED**
2 **IN RIDER UNCD AS WELL?**

3 A. Yes, they could. Uncollectible expense and customer deposits are both a function
4 of the level of revenue the Companies receive. The non-distribution related
5 portions of these items could both be handled similarly through this one rider.

6 **Q. COULD YOU PLEASE EXPLAIN THE MECHANICS OF THE PROPOSED**
7 **RIDER UNCD?**

8 A. The proposed Rider UNCD is structured so that an uncollectible/customer deposit
9 percentage is applied to all billing components exclusive of the distribution related
10 billing components addressed in this proceeding, transformer charges, and the list of
11 all applicable riders shown on Rebuttal Exhibits WRR-9(a-c). The value calculated
12 by applying such percentage will be added to the customer bill as a non-bypassable
13 charge for non-distribution related uncollectibles and customer deposits.

14 **Q. HOW WAS THIS UNCOLLECTIBLE / CUSTOMER DEPOSITS**
15 **PERCENTAGE DEVELOPED?**

16 A. The portion of the percentage associated with uncollectible expense is no different
17 than the percentage used to calculate the above distribution related uncollectible
18 expense. It is simply the ratio of total company test year uncollectible expense to
19 total company revenue, exclusive of sales for resale revenue. The portion of the
20 percentage associated with customer deposits and the related interest expense is
21 calculated similarly, however, the revenue used in the denominator of the
22 percentage calculation excludes both sales for resale and other operating revenues
23 (the Companies only collect customer deposits on retail electric sales). The sum of

1 the uncollectible portion, customer deposits portion and interest on customer
2 deposits portion collectively determine the Rider UNCD Percentage, which is
3 0.5465%, 0.6912% and 0.7510% for CEI, OE and TE, respectively (see attached
4 Rebuttal Exhibit WRR-8(a)). The calculation of the individual percentages for each
5 component can be reviewed throughout Rebuttal Exhibits WRR-8(b-d).

6 **Q. THE RIDERS, ATTACHED AS REBUTTAL EXHIBITS WRR-9(a-c),**
7 **INDICATE THAT THE DISTRIBUTION CHARGES AND**
8 **CHARGES/CREDITS RELATED TO CERTAIN RIDERS WILL BE**
9 **EXCLUDED FROM THE RIDER UNCD CALCULATION. ARE THERE**
10 **ANY OTHER CHARGES THAT SHOULD BE EXCLUDED?**

11 A. If any other rate mechanisms account for recovery of a portion of the total
12 uncollectible expense, then yes, the charges incurred through those mechanisms
13 should be excluded from the calculation of Rider UNCD.

14 **Q. WHEN WILL THESE RIDERS BECOME EFFECTIVE?**

15 A. Rider UNCD will become effective January 1, 2009, for each Operating Company.

16
17 **Stipulation on Revenue Distribution**

18 **Q. COULD YOU PLEASE DESCRIBE THE STIPULATION ENTERED IN**
19 **THIS PROCEEDING ON FEBRUARY 11, 2008?**

20 A. Yes. The stipulation resolves among the signatory parties the revenue distribution
21 coming out of this case and the rate design associated with the GS, GP, GSUB and
22 GT schedules.

1 It also withdraws all Objections to the Staff Reports submitted by the Ohio Energy
2 Group (OEG) and Kroger. The testimony of Mr. Baron, Mr. Baudino and Mr.
3 Kollen on behalf of OEG will not be offered in this proceeding. The testimony of
4 Mr. Higgins on behalf of Kroger Co. will also not be offered in this proceeding.

5

6 The stipulation also provides for the withdrawal of certain Objection to the Staff
7 Report filed by the Industrial Energy Users – Ohio, and the testimony of Mr.
8 Murray on behalf of IEU will not be offered in this proceeding.

9 **Q. DO YOU CONSIDER THIS STIPULATION A REASONABLE AGREEMENT**
10 **IN LIGHT OF THE ENTIRETY OF ISSUES IN THIS CASE?**

11 A. Yes, I do.

12 **Q. DO YOU CONSIDER THIS STIPULATION AGREEMENT TO BE IN THE**
13 **BEST INTEREST OF THE PUBLIC?**

14 A. Yes, I do.

15 **Q. IS THE STIPULATION SUPPORTED BY THE MAJORITY OF THE**
16 **PARTIES TO THIS PROCEEDING?**

17 A. Yes, it is.

18 **Q. DOES THIS STIPULATION VIOLATE ANY REGULATORY**
19 **PRINCIPLES?**

20 A. No, it does not.

21

1 **Percent of Income Payment Plan**

2 **Q. IS IT THE INTENT OF CEI AND TE THAT WITH THE ELIMINATION**
3 **OF THE PIPP DISCOUNT RATE, THOSE COMPANIES WILL USE THE**
4 **STANDARD 3% (ELECTRIC AS SECONDARY HEAT SOURCE) AND 13%**
5 **(ELECTRIC AS PRIMARY HEAT SOURCE) INCOME CRITERIA FOR**
6 **PIPP CUSTOMERS AT OR BELOW 50% OF THE POVERTY LEVEL?**

7 A. Yes, it is.

8 **Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?**

9 A. Yes, it does.

Ohio Edison Company
 The Cleveland Electric Illuminating Company
 The Toledo Edison Company
 Case No. 07-551-EL-AIR, et al.

Ohio Edison Company
 The Cleveland Electric Illuminating Company
 The Toledo Edison Company
 Case No. 07-551-EL-AIR, et al.

FirstEnergy Service Co
 Net Plant Value as of May 2007 (By Asset Category)

Line No.	Category	FERC			FE Service Company General Plant			Net General Plant Supporting Ohio Distribution Operations		
		Allocator	Gross Plant	Reserve	Net Plant	OE *	IE *	CEI *	Total	
1	Adminstr Services Total	Multi Factor - All	5,865,040	1,920,890	3,944,150	679,183	298,967	560,464	1,538,613	
2	Corporate Administration Total	Multi Factor - All	27,862,481	10,065,053	17,797,428	3,064,717	1,349,045	2,529,015	6,942,777	
3	Distribution Division Total	Multi Factor - Op Cos								
4	Finance Admin Total	Multi Factor - All	8,865,836	6,887,581	1,978,255	340,656	149,952	281,110	771,717	
5	Generation Total		1,014,757	307,027	707,730	-	-	-	-	
6	Governmental Affairs Total		54,841	16,820	37,821	-	-	-	-	
7	Information Systems Total	Multi Factor - All	153,933,058	39,159,993	114,773,064	19,763,922	8,699,798	16,309,252	44,772,972	
8	Legal Total	Multi Factor - All	282,780	88,361	194,419	33,479	14,737	27,627	75,843	
9	Total **		197,878,593	58,445,725	139,432,868	23,881,956	10,512,499	19,707,468	54,101,922	
10	Net Plant Transferred in December 2007 and January 2008 ***		116,395,085	83,486,708	33,118,379	7,998,608	3,177,622	6,201,239	17,377,469	
11	Grand Total		314,463,678	141,912,431	172,551,247	31,880,564	13,690,121	25,908,707	71,479,391	

Additional Revenue Requirement Calculation

12	Net Plant in Service (11)	OE	TE	CEI	Total
13	Accumulated Deferred Tax Liabilities	31,880,564	13,690,121	25,908,707	71,479,391
14	Rate Base (12 + 13)	(10,885,274)	(4,557,058)	(9,049,395)	(24,491,727)
15	Tax-adjusted ROR ****	20,995,290	9,193,063	16,859,312	46,987,664
		12.54%	12.60%	12.57%	
16	Carrying Charge on Net Plant (12 x 15)	3,997,823	1,724,955	3,256,724	8,979,502
17	Carrying Charge on Deferred Taxes (13 x 15)	(1,365,013)	(574,189)	(1,137,509)	(3,076,712)
18	Total Carrying Charge (16 + 17)	2,632,809	1,150,766	2,119,215	5,902,791
19	Portion of Carrying Charge included in Revenue Requirement *****	67,889	29,884	56,024	153,797
20	Total Additional Revenue Requirement (18 - 19)	2,564,920	1,120,882	2,063,191	5,748,994

* FERC Allocators applied to Net Plant
 OE 17.22% Multi Factor - All
 TE 20.81% Multi Factor-Op Cos
 CEI 9.16%
 14.21% 17.18%

** \$54,101,922 represents the date certain amount of assets residing on FE Service Company's books, the associated costs of which are now allocated to the Operating Companies (e.g. Depreciation Expense, Property Tax Expense, Carrying Cost).

*** \$17,377,469 of date certain assets had been transferred to the Operating Companies in December 2007 and January 2008 and now reside on each Companies' respective books. This value updates the \$15,099,631 provided on Company Witness Chatman's Supplemental Exhibit PRC-2.

**** Rebuttal Exhibit WRR-2

***** Rebuttal Exhibit WRR-3

Ohio Edison Company
 The Cleveland Electric Illuminating Company
 The Toledo Edison Company
 Case No. 07-551-EL-AIR, et al.

Calculation of Tax-adjusted Rate of Return

OE (a)	ROR	Tax Rates (b)	Tax-adjusted ROR
Long-Term Debt	Weighted Cost %		3.34%
Common Equity	3.34%		9.09%
Total Capitalization	5.76%	36.6847%	12.43%
	9.09%	0.8996%	12.54%

= Equity Return / (1 - Tax Rate)
 = 12.43% / (1 - Rate)

CEI (a)	Weighted Cost %	Tax Rates (b)	Tax-adjusted ROR
Long-Term Debt	3.34%		3.34%
Common Equity	5.76%		9.14%
Total Capitalization	9.09%	37.0100%	12.48%
		0.7497%	12.57%

= Equity Return / (1 - Tax Rate)
 = 12.48% / (1 - Rate)

TE (a)	Weighted Cost %	Tax Rates (b)	Tax-adjusted ROR
Long-Term Debt	3.34%		3.34%
Common Equity	5.76%		9.14%
Total Capitalization	9.09%	37.0307%	12.48%
		0.9477%	12.60%

= Equity Return / (1 - Tax Rate)
 = 12.48% / (1 - Rate)

(a) Capital structure and equity/debt costs per Companies' Update Filing
 (b) 2007 Income Tax rates per Staff Schedule C-4. Commercial Activities Tax rate of 0.156% and Uncollectible Percentages per Company Schedules C-10.

Income Taxes	OE	CEI	TE
(1) OH State	1.62944%	1.61469%	1.55953%
(2) Muni	0.65086%	1.09660%	0.92230%
(3) PA State	0.31150%	0.38100%	0.64240%
(4)	2.58180%	3.09229%	3.12423%
(5)	100.0%	100.0%	100.0%
(6) State/Muni deduction for Fed Tax (5 - 4)	97.40820%	96.90771%	96.87577%
(7) Federal Tax	35.0%	35.0%	35.0%
(8) Effective Federal (6 x 7)	34.09287%	33.91770%	33.90652%
(9) Total Effective Tax Rate (4 + 8)	36.68467%	37.00999%	37.03075%

Revenue Factors	CEI	TE
Uncollectible Accounts	0.5937%	0.7917%
CAT Tax	0.1560%	0.1560%
	0.8996%	0.9477%

(c) Embedded Cost of Long-Term Debt revised from the Companies' Original and Updated filings to reflect the Supplemental Testimony of Jim Pearson (Co. Exh. 7-B, pg. 12, line 22)

Ohio Edison Company
The Cleveland Electric Illuminating Company
The Toledo Edison Company
 Case No. 07-551-EL-AIR, et al.

FE Corp/Service Co. Loan Interest
 Included in Test Year Expense

2007 Multi Factors		2008 Multi Factors	
OE	17.22%	OE	16.97%
TE	7.58%	TE	7.47%
CE	14.21%	CE	14.01%
	39.01%		38.45%

	2007		Ohio Edison		Toledo Edison		Cleveland Elec. Illum.		TOTAL
	Budget		Multi Factors	Allocated Expense	Multi Factors	Allocated Expense	Multi Factors	Allocated Expense	
budget	69,851	12,028	17.22%	12,028	7.58%	5,295	14.21%	9,926	27,249
budget	66,481	11,448	17.22%	11,448	7.58%	5,039	14.21%	9,447	25,934
budget	63,111	10,868	17.22%	10,868	7.58%	4,784	14.21%	8,968	24,620
budget	59,741	10,287	17.22%	10,287	7.58%	4,528	14.21%	8,489	23,304
budget	56,372	9,707	17.22%	9,707	7.58%	4,273	14.21%	8,010	21,990
budget	53,002	9,127	17.22%	9,127	7.58%	4,018	14.21%	7,532	20,677
budget	30,761	5,297	17.22%	5,297	7.58%	2,332	14.21%	4,371	12,000
budget	27,579	4,749	17.22%	4,749	7.58%	2,091	14.21%	3,919	10,759
budget	24,398	4,201	17.22%	4,201	7.58%	1,849	14.21%	3,467	9,517
budget	21,217	3,654	17.22%	3,654	7.58%	1,608	14.21%	3,015	8,277
budget	18,036	3,106	17.22%	3,106	7.58%	1,367	14.21%	2,563	7,036
budget	14,855	2,558	17.22%	2,558	7.58%	1,126	14.21%	2,111	5,795
	505,405	87,030		87,030		38,310		71,818	197,158

	Test Year		Ohio Edison		Toledo Edison		Cleveland Elec. Illum.		TOTAL
	3mo. Actual	9mo. Budget	Multi Factors	Allocated Expense	Multi Factors	Allocated Expense	Multi Factors	Allocated Expense	
actual	64,998	11,193	17.22%	11,193	7.58%	4,927	14.21%	9,236	25,356
actual	59,523	10,250	17.22%	10,250	7.58%	4,512	14.21%	8,458	23,220
actual	58,016	9,990	17.22%	9,990	7.58%	4,398	14.21%	8,244	22,632
budget	53,002	9,127	17.22%	9,127	7.58%	4,018	14.21%	7,532	20,677
budget	30,761	5,297	17.22%	5,297	7.58%	2,332	14.21%	4,371	12,000
budget	27,579	4,749	17.22%	4,749	7.58%	2,091	14.21%	3,919	10,759
budget	24,398	4,201	17.22%	4,201	7.58%	1,849	14.21%	3,467	9,517
budget	21,217	3,654	17.22%	3,654	7.58%	1,608	14.21%	3,015	8,277
budget	18,036	3,106	17.22%	3,106	7.58%	1,367	14.21%	2,563	7,036
budget	14,855	2,558	17.22%	2,558	7.58%	1,126	14.21%	2,111	5,795
budget	11,090	1,882	16.97%	1,882	7.47%	828	14.01%	1,554	4,264
budget	11,090	1,882	16.97%	1,882	7.47%	828	14.01%	1,554	4,264
	394,564	67,889		67,889		29,884		56,024	153,797

(a) Totals tie to actual entries shown on Rebuttal Exhibit WRR-4 (pg. 2 of 2). Operating Company amounts are reconciled to charges assessed for March on Rebuttal Exhibit WRR-4 (pg. 2 of 2).

Entries to record the income/expense on the inter-company loan between FE Corp and FE Service Company for the purchase of certain General Plant Assets (debit FE Svc. Co expense / credit FE Corp income).

March 2007 Entry:

JE-Intercompany			
Overall no.	0108060493SC0007	Doc.currency	USD

CoCd	DocumentNo	Year	Type	Doc. Date	Pstng Date	Reference	Crcy	
Itm	PK	Account	Account short text	Assignment		Tx	Amount	Text
1000	108000308	2007	J1	03/28/2007	03/31/2007	16360942217	USD	
1	50	419399	Int&DivIncAssocCos				64,997.75-	INTERESTGNPLTADVANCE
2	40	146190	ARAssocFESC				64,997.75	
SC00	108060493	2007	J1	03/28/2007	03/31/2007	16360942217	USD	
1	40	430000	IntExpPrefSecAssocCo				64,997.75	INTERESTGNPLTADVANCE
2	50	234668	A/PASSCCO-1000				64,997.75-	

April 2007 Entry:

JE-Intercompany			
Overall no.	0108076073SC0007	Doc.currency	USD

CoCd	DocumentNo	Year	Type	Doc. Date	Pstng Date	Reference	Crcy	
Itm	PK	Account	Account short text	Assignment		Tx	Amount	Text
1000	108000467	2007	J1	04/25/2007	04/30/2007	16360942217	USD	
1	50	419399	Int&DivIncAssocCos				59,522.65-	INTERESTGNPLTADVANCE
2	40	146190	ARAssocFESC				59,522.65	
SC00	108076073	2007	J1	04/25/2007	04/30/2007	16360942217	USD	
1	40	430000	IntExpPrefSecAssocCo				59,522.65	INTERESTGNPLTADVANCE
2	50	234668	A/PASSCCO-1000				59,522.65-	

May 2007 Entry:

JE-Intercompany			
Overall no.	0108101076SC0007	Doc.currency	USD

CoCd	DocumentNo	Year	Type	Doc. Date	Pstng Date	Reference	Crcy	
Itm	PK	Account	Account short text	Assignment		Tx	Amount	Text
1000	108000661	2007	J1	05/30/2007	05/31/2007	16360942217	USD	
1	50	419399	Int&DivIncAssocCos				58,015.72-	INTERESTGNPLTADVANCE
2	40	146190	ARAssocFESC				58,015.72	
SC00	108101076	2007	J1	05/30/2007	05/31/2007	16360942217	USD	
1	40	430000	IntExpPrefSecAssocCo				58,015.72	INTERESTGNPLTADVANCE
2	50	234668	A/PASSCCO-1000				58,015.72-	

March 2007 charges to FE Service Company cost center 502633:

Cost Centers: Actual/Plan/Variance	Date: 02/08/2008	Page: 2 / 3
Cost Center/Group	502633	Column: 1 / 2
Person responsible:	Bob Cantwell	Spc Itms GenAct-SC00
Reporting period:	3 to 3 2007	

Cost elements	Act costs	Plan costs	Abs var	Var (%)
426502 MiscIncomDedctOther				
430000 IntExpPrefSecAssocC	54,997.75	63,111.31	1,885.44	2.99
550100 OutContractProNonLeg				
692000 LostVendorDiscounts	14,779.67		14,779.67	
692100 DiscountMngrProg	543.57		543.57	
* Debit	79,233.85	63,111.31	16,122.54	25.55
** Over/underabsorption	79,233.85	63,111.31	16,122.54	25.55

March 2007 Assessments (Multi-factored to all companies) (credit FE Svc. Co expense):

Breakdown by Partner	Date: 02/08/2008	Page: 2 / 2
Cost Center/Group	502633	Column: 1 / 2
Person responsible:	Bob Cantwell	Spc Itms GenAct-SC00
Reporting period:	3 to 3 2007	

Cost Elements/Partner Object	Act Costs	Plan Costs	Var (Abs)	Var (%)
CTR 300263 SC00A11oc-ATSI	3,811.15	2,997.79	813.36	27.13
CTR 404063 SC00A11oc-OE-Oth	13,644.07	10,709.99	2,934.08	27.40
CTR 414063 SC00A11oc-TE-Oth	6,005.93	4,714.41	1,291.52	27.40
CTR 424063 SC00A11oc-CE-Oth	11,259.13	8,841.89	2,417.24	27.34
CTR 434063 SC00A11oc-PP-Oth	1,980.85	1,552.54	428.31	27.59
CTR 444063 SC00A11oc-NE-Oth	7,400.44	5,812.55	1,587.89	27.32
CTR 454063 SC00A11oc-PN-Oth	7,281.59	5,717.88	1,563.71	27.35
CTR 464063 SC00A11oc-JC-Oth	14,167.01	11,126.52	3,040.49	27.33
CTR 600271 SC00A11oc-FE SUL	1,529.21	233.51	1,295.70	554.88
CTR 615359 SC00A11oc-GENCO	3,541.75	3,559.48	17.73	0.50
CTR 626079 Execb11toFENOC	39.62	75.73	36.11	47.68
CTR 640021 SC00A11ocatns-FENGO	4,413.33	4,266.32	147.01	3.45
CTR 700043 SC00A11oc-FEVentures	110.93	265.07	154.14	58.15
CTR 700303 SC00A11oc-FEProperty	23.77	18.93	4.84	25.57
CTR 700338 SC00A11oc-GPUTel	39.62	37.87	1.75	4.62
CTR 700405 SC00A11oc-MarbelEner	15.85	10.93	3.08	16.27
CTR 700642 SC00A11oc-DivHolding	7.92	6.31	1.61	25.52
CTR 700726 SC00A11oc-FEHldg	3,961.68	3,155.59	806.09	25.54
* 872008 ExAsSC00 OTL Allocat	79,233.85	63,111.31	16,122.54	25.55
** Credit	79,233.85	63,111.31	16,122.54	25.55
*** Over/Underabsorption	79,233.85	63,111.31	16,122.54	25.55

Reconcile March 2007 Journal Entry Assessments to Rebuttal Exhibit WRR-3:

	<u>OE</u>	<u>TE</u>	<u>CEI</u>
(1) Total March Assessment	13,644.07	6,005.93	11,259.13
	14,779.67	14,779.67	14,779.67
	<u>(543.57)</u>	<u>(543.57)</u>	<u>(543.57)</u>
(2) Portion of Assessment not related to General Plant interest	14,236.10	14,236.10	14,236.10
(3) Multi-Factor Assessment Ratio	17.22%	7.58%	14.21%
(4) Total Reduction (2 x 3)	2,451.46	1,079.10	2,022.95
(5) March Assessment related to General Plant interest (ties to Rebuttal Exhibit WRR-3, March values) (1 - 4)	<u>11,192.61</u>	<u>4,926.83</u>	<u>9,236.18</u>

Revenue Requirement for Fuel Deferral Recovery Included in Update Filing

Category	OE	CEI	TE	TOTAL
(1) Deferral Balance	\$206,630,453	\$139,867,602	\$59,271,411	\$405,769,466
(2) ADIT	\$74,826,441	\$50,391,894	\$21,476,450	\$146,694,785
(3) Rate Base	\$131,804,012	\$89,475,708	\$37,794,961	\$259,074,681
(4) Return	\$8,527,720	\$5,950,135	\$2,365,965	\$16,843,820
(5) Amortization	\$8,265,218	\$5,594,704	\$2,370,856	\$16,230,778
(6) Total Return + Amortization	\$16,792,938	\$11,544,839	\$4,736,821	\$33,074,598
(7) Uncollectible Accounts	0.743628%	0.593743%	0.791695%	
(8) CATT Tax	0.156000%	0.156000%	0.156000%	
(9)	0.899628%	0.749743%	0.947695%	
(10) Revenue Requirement	\$16,945,383	\$11,632,049	\$4,782,141	\$33,359,573

- (1) Actual fuel deferral balances as of date certain 5/31/07, including actual carrying charges, plus estimated deferral amounts and associated carrying charges from 6/1/07 through 12/31/08.
- (2) Accumulated deferred income taxes associated with row 1.
- (3) Calculation: Row 1 - Row 2.
- (4) Calculation: Cost of Debt x Row 3, where the Costs of Debt for OE, CEI, and TE are 6.47%, 6.65%, and 6.26%. Source: Schedule A-1 from the Update Filing.
- (5) Straight-line amortization of deferral balances in Row 1 based on a 25-year recovery period. Calculation: Row 1 / 25.
- (6) Calculation: Row 4 + Row 5.
- (7) Estimated rate for uncollectible expense applicable to the amounts in Row 6. Source: Schedule C-10 from the Update Filing.
- (8) Current CATT Tax rate applicable to the amounts in Row 6. Source: Schedule C-10 from the Update Filing.
- (9) Calculation: Row 7 + Row 8.
- (10) Calculation: Row 6 / (1 - Row 9).

Ohio Edison Company
Deferred Fuel Cost Rider Calculation

Category	5 Years	10 Years	15 Years	20 Years	25 Years
(1) Deferral Balance	\$114,328,841	\$114,328,841	\$114,328,841	\$114,328,841	\$114,328,841
(2) ADIT	\$40,728,395	\$40,728,395	\$40,728,395	\$40,728,395	\$40,728,395
(3) Rate Base	\$73,600,446	\$73,600,446	\$73,600,446	\$73,600,446	\$73,600,446
(4) Return	\$4,761,949	\$4,761,949	\$4,761,949	\$4,761,949	\$4,761,949
(5) Amortization	\$22,865,768	\$11,432,884	\$7,621,923	\$5,716,442	\$4,573,154
(6) Total Return + Amortization	\$27,627,717	\$16,194,833	\$12,383,872	\$10,478,391	\$9,335,103
(7) Uncollectible Accounts	0.743628%	0.743628%	0.743628%	0.743628%	0.743628%
(8) CATT Tax	0.260000%	0.260000%	0.260000%	0.260000%	0.260000%
(9)	1.003628%	1.003628%	1.003628%	1.003628%	1.003628%
(10) Revenue Requirement	\$27,907,808	\$16,359,017	\$12,509,420	\$10,584,621	\$9,429,742
(11) Forecasted MWH Sales	25,937,134	25,937,134	25,937,134	25,937,134	25,937,134
(12) Rate per KWH (cents/KWH)	0.10760	0.06307	0.04823	0.04081	0.03636

- (1) Actual fuel deferral balances as of 12/31/07, including actual carrying charges, plus estimated associated carrying charges from 1/1/08 through 5/31/08.
- (2) Accumulated deferred income taxes associated with row 1.
- (3) Calculation: Row 1 - Row 2.
- (4) Calculation: Cost of Debt x Row 3, where the Costs of Debt for OE is 6.47%.
Source: Schedule A-1 from the Update Filing.
- (5) Straight-line amortization of deferral balances in Row 1 based on a 25-year recovery period.
Calculation: Row 1 / 25.
- (6) Calculation: Row 4 + Row 5.
- (7) Estimated rate for uncollectible expense applicable to the amounts in Row 6.
Source: Schedule C-10 from the Update Filing.
- (8) CATT Tax rate to be effective 4/1/09 applicable to the amounts in Row 6.
- (9) Calculation: Row 7 + Row 8.
- (10) Calculation: Row 6 / (1 - Row 9).
- (11) Applicable forecasted MWH sales for the twelve months ended 5/31/09.
- (12) Calculation: (Row 10 / Row 11) / 10.

The Cleveland Electric Illuminating Company
Deferred Fuel Cost Rider Calculation

Category	5 Years	10 Years	15 Years	20 Years	25 Years
(1) Deferral Balance	\$78,546,940	\$78,546,940	\$78,546,940	\$78,546,940	\$78,546,940
(2) ADIT	\$28,228,331	\$28,228,331	\$28,228,331	\$28,228,331	\$28,228,331
(3) Rate Base	\$50,318,609	\$50,318,609	\$50,318,609	\$50,318,609	\$50,318,609
(4) Return	\$3,346,188	\$3,346,188	\$3,346,188	\$3,346,188	\$3,346,188
(5) Amortization	\$15,709,388	\$7,854,694	\$5,236,463	\$3,927,347	\$3,141,878
(6) Total Return + Amortization	\$19,055,576	\$11,200,882	\$8,582,650	\$7,273,535	\$6,488,065
(7) Uncollectible Accounts	0.593743%	0.593743%	0.593743%	0.593743%	0.593743%
(8) CATT Tax	0.260000%	0.260000%	0.260000%	0.260000%	0.260000%
(9)	0.853743%	0.853743%	0.853743%	0.853743%	0.853743%
(10) Revenue Requirement	\$19,219,662	\$11,297,332	\$8,656,555	\$7,336,167	\$6,543,934
(11) Forecasted MWH Sales	17,840,404	17,840,404	17,840,404	17,840,404	17,840,404
(12) Rate per KWH (cents/KWH)	0.10773	0.06332	0.04852	0.04112	0.03668

- (1) Actual fuel deferral balances as of 12/31/07, including actual carrying charges, plus estimated associated carrying charges from 1/1/08 through 5/31/08.
- (2) Accumulated deferred income taxes associated with row 1.
- (3) Calculation: Row 1 - Row 2.
- (4) Calculation: Cost of Debt x Row 3, where the Costs of Debt for CEI is 6.65%.
Source: Schedule A-1 from the Update Filing.
- (5) Straight-line amortization of deferral balances in Row 1 based on a 25-year recovery period.
Calculation: Row 1 / 25.
- (6) Calculation: Row 4 + Row 5.
- (7) Estimated rate for uncollectible expense applicable to the amounts in Row 6.
Source: Schedule C-10 from the Update Filing.
- (8) CATT Tax rate to be effective 4/1/09 applicable to the amounts in Row 6.
- (9) Calculation: Row 7 + Row 8.
- (10) Calculation: Row 6 / (1 - Row 9).
- (11) Applicable forecasted MWH sales for the twelve months ended 5/31/09.
- (12) Calculation: (Row 10 / Row 11) / 10.

The Toledo Edison Company
 Deferred Fuel Cost Rider Calculation

Category	5 Years	10 Years	15 Years	20 Years	25 Years
(1) Deferral Balance	\$33,400,428	\$33,400,428	\$33,400,428	\$33,400,428	\$33,400,428
(2) ADIT	\$12,066,221	\$12,066,221	\$12,066,221	\$12,066,221	\$12,066,221
(3) Rate Base	\$21,334,207	\$21,334,207	\$21,334,207	\$21,334,207	\$21,334,207
(4) Return	\$1,335,521	\$1,335,521	\$1,335,521	\$1,335,521	\$1,335,521
(5) Amortization	\$6,680,086	\$3,340,043	\$2,226,695	\$1,670,021	\$1,336,017
(6) Total Return + Amortization	\$8,015,607	\$4,675,564	\$3,562,217	\$3,005,543	\$2,671,538
(7) Uncollectible Accounts	0.791695%	0.791695%	0.791695%	0.791695%	0.791695%
(8) CATT Tax	0.260000%	0.260000%	0.260000%	0.260000%	0.260000%
(9)	1.051695%	1.051695%	1.051695%	1.051695%	1.051695%
(10) Revenue Requirement	\$8,100,803	\$4,725,259	\$3,600,078	\$3,037,488	\$2,699,934
(11) Forecasted MWH Sales	8,739,223	8,739,223	8,739,223	8,739,223	8,739,223
(12) Rate per KWH (cents/KWH)	0.09269	0.05407	0.04119	0.03476	0.03089

- (1) Actual fuel deferral balances as of 12/31/07, including actual carrying charges, plus estimated associated carrying charges from 1/1/08 through 5/31/08.
- (2) Accumulated deferred income taxes associated with row 1.
- (3) Calculation: Row 1 - Row 2.
- (4) Calculation: Cost of Debt x Row 3, where the Costs of Debt for TE is 6.26%.
Source: Schedule A-1 from the Update Filing.
- (5) Straight-line amortization of deferral balances in Row 1 based on a 25-year recovery period.
Calculation: Row 1 / 25.
- (6) Calculation: Row 4 + Row 5.
- (7) Estimated rate for uncollectible expense applicable to the amounts in Row 6.
Source: Schedule C-10 from the Update Filing.
- (8) CATT Tax rate to be effective 4/1/09 applicable to the amounts in Row 6.
- (9) Calculation: Row 7 + Row 8.
- (10) Calculation: Row 6 / (1 - Row 9).
- (11) Applicable forecasted MWH sales for the twelve months ended 5/31/09.
- (12) Calculation: (Row 10 / Row 11) / 10.

DEFERRED FUEL COST RIDER

This Deferred Fuel Cost Rider is effective for bills rendered beginning on the first billing portion of June 2008 and applies to all customers on tariffs and to all contracts that permit the inclusion of this Rider.

The amount of this Rider reflects eligible fuel costs deferred from January 2006 through December 2007, plus the associated Commission-approved carrying costs on the unrecovered deferred cost balance, in accordance with Case 05-1125-EL-ATA, et al. The Rider also includes carrying charges incurred after 2007 based on the annual embedded cost of long-term debt at 6.47%, applicable uncollectible expenses, and Commercial Activity Tax (CAT).

The Deferred Fuel Cost Rider Charge shall equal XXXXX ¢ per kWh.

Filed pursuant to Order dated _____, in Case No. _____, before

The Public Utilities Commission of Ohio

DEFERRED FUEL COST RIDER

This Deferred Fuel Cost Rider is effective for bills rendered beginning on the first billing portion of June 2008 and applies to all customers on tariffs and to all contracts that permit the inclusion of this Rider.

The amount of this Rider reflects eligible fuel costs deferred from January 2006 through December 2007, plus the associated Commission-approved carrying costs on the unrecovered deferred cost balance, in accordance with Case 05-1125-EL-ATA, et al. The Rider also includes carrying charges incurred after 2007 based on the annual embedded cost of long-term debt at 6.25%, applicable uncollectible expenses, and Commercial Activity Tax (CAT).

The Deferred Fuel Cost Rider Charge shall equal XXXXX ¢ per kWh.

Filed pursuant to Order dated _____, in Case No. _____, before

The Public Utilities Commission of Ohio

DEFERRED FUEL COST RIDER

This Deferred Fuel Cost Rider is effective for bills rendered beginning on the first billing portion of June 2008 and applies to all customers on tariffs and to all contracts that permit the inclusion of this Rider.

The amount of this Rider reflects eligible fuel costs deferred from January 2006 through December 2007, plus the associated Commission-approved carrying costs on the unrecovered deferred cost balance, in accordance with Case 05-1125-EL-ATA, et al. The Rider also includes carrying charges incurred after 2007 based on the annual embedded cost of long-term debt at 6.65%, applicable uncollectible expenses, and Commercial Activity Tax (CAT).

The Deferred Fuel Cost Rider Charge shall equal XXXXX ¢ per kWh.

Filed pursuant to Order dated _____, in Case No. _____, before

The Public Utilities Commission of Ohio

Rebuttal Exhibit WRR-7

UNCOLLECTIBLE EXPENSE ADJUSTMENT

Line Item Description	CEI	OE	TE	TOTAL
1 Staff's Adjusted Total Operating Revenue	\$435,968,968	\$508,093,367	\$156,930,031	\$1,100,992,366
2 Company Uncollectible Rate	0.5937%	0.7436%	0.7917%	0.6955%
3 Adjusted Uncollectible Expense	\$2,588,534	\$3,778,326	\$1,242,407	\$7,609,267
4 Unadjusted Total Company Uncollectible Expense	\$10,276,431	\$15,634,832	\$6,172,169	\$32,083,432
5 Corrected Uncollectible Expense Adjustment	(\$7,687,898)	(\$11,856,506)	(\$4,929,762)	(\$24,474,165)
6 Staff's Uncollectible Expense Adjustment	(\$7,856,183)	(\$11,981,321)	(\$5,174,859)	(\$25,012,363)
7 Difference	\$168,285	\$124,815	\$245,097	\$538,198

- 1 Staff Witness Choudhury Corrected Attachment Schedule C-3.12
- 2 Company Schedule C-10
- 3 Line 1 * Line 2
- 4 Company Schedule C-2.1
- 5 Line 3 - Line 4
- 6 Staff Witness Choudhury Corrected Attachment Schedule C-3.12
- 7 Line 5 - Line 6

**Ohio Edison Company
The Toledo Edison Company
The Cleveland Electric Illuminating Company
Case No. 07-551-EL-AIR, et al.**

Rebuttal Exhibit WRR-8(a)

Calculation of Rider UNCD Percentage

	<u>CEI</u>	<u>OE</u>	<u>TE</u>
1 Uncollectible Portion (a)	0.5937%	0.7436%	0.7917%
2 Return on Customer Deposits Balance Portion (b)	-0.0620%	-0.0689%	-0.0675%
3 Interest on Customer Deposits Portion (b)	<u>0.0148%</u>	<u>0.0165%</u>	<u>0.0268%</u>
4 RIDER UNCD Percentage (1 + 2 + 3)	0.5465%	0.6912%	0.7510%

NOTES:

- (a) See Rebuttal Exhibit WRR-8(b)
- (b) See Rebuttal Exhibit WRR-8(c)

**Ohio Edison Company
The Toledo Edison Company
The Cleveland Electric Illuminating Company**
Case No. 07-551-EL-AIR, et al.

Rebuttal Exhibit WRR-8(b)

Calculation of Uncollectible portion of Rider UNCD Percentage and related amount of expense recovery

	<u>CEI</u>	<u>OE</u>	<u>TE</u>
1 Total Company Revenue (a)	\$ 1,851,134,797	\$ 2,174,334,304	\$ 971,211,688
2 Sales for Resale [FERC Acct. 447] (b)	\$ 120,346,017	\$ 71,828,049	\$ 191,597,129
3 Total Revenue associated with Uncollectible (1 - 2)	\$ 1,730,788,780	\$ 2,102,506,255	\$ 779,614,559
4 Total Company Provision for Uncollectible (b)	\$ 10,276,431	\$ 15,634,832	\$ 6,172,169
5 Percentage of Total (4 / 3)	0.5937%	0.7436%	0.7917%
6 Staff Adjusted Jurisdictional Distribution Revenue (a)	\$ 435,968,968	\$ 508,093,367	\$ 156,930,031
7 Uncollectible Provision accounted for in Base Distribution Rates (5 x 6) (c)	\$ 2,588,534	\$ 3,778,326	\$ 1,242,407
8 Remaining Revenue [excluding Sales for Resale, Acct. 447] (1 - 2 - 6)	\$ 1,294,819,812	\$ 1,594,412,888	\$ 622,684,528
9 Uncollectible Provision to be recovered in RIDER UNCD (5 x 8)	\$ 7,687,898	\$ 11,856,506	\$ 4,929,762
10 Uncollectible portion of RIDER UNCD Percentage (9 / 8)	0.5937%	0.7436%	0.7917%

NOTES:

(a) Staff Report Adjustment C-3.1	\$ (689,324)	\$ 1,112,830	\$ 1,221,254
Revised Staff Report Adjustment C-3.15 (d)	\$ (6,948,582)	\$ (10,626,457)	\$ (1,735,332)
Staff Report Adjustment C-3.18 (CEI), C-3.17 (TE, OE)	\$ (8,522)	\$ 19,477	\$ 22,311
Total Staff Revenue Adjustments	\$ (7,626,428)	\$ (9,494,150)	\$ (491,767)
Unadjusted Jurisdictional Revenue per application (b)	\$ 443,595,396	\$ 517,587,517	\$ 157,421,798
Staff Adjusted Jurisdictional Distribution Revenue	\$ 435,968,968	\$ 508,093,367	\$ 156,930,031
Total Company Revenue per application (b)	\$ 1,851,134,797	\$ 2,174,334,304	\$ 971,211,688

(b) Applicant Schedule C-2.1

(c) See Rebuttal Exhibit WRR-7

(d) Schedule C-3.15, Corrected Attachments to Prefiled Testimony of Syeda Choudhury

Ohio Edison Company
The Toledo Edison Company
The Cleveland Electric Illuminating Company
Case No. 07-551-EL-AIR, et al.

Rebuttal Exhibit WRR-8(c)

Calculation of Customer Deposit portion of
Rider UNCD Percentage

	<u>CEI</u>	<u>OE</u>	<u>TE</u>
1 Total Company Revenue (a)	\$ 1,851,134,797	\$ 2,174,334,304	\$ 971,211,688
2 Sales for Resale [FERC Acct. 447] (a)	\$ 120,346,017	\$ 71,828,049	\$ 191,597,129
3 Other Operating Revenue [FERC Accts. 450-456] (a)	\$ 31,407,055	\$ 41,266,559	\$ 16,099,732
4 Total Revenue not associated with customer deposits (2 + 3)	\$ 151,753,072	\$ 113,094,608	\$ 207,696,861
5 Total Revenue associated with Customer Deposits (1 - 4)	\$ 1,699,381,724	\$ 2,061,239,696	\$ 763,514,827
6 Total Customer Deposits (related expense) (b)	\$ (1,053,685)	\$ (1,419,633)	\$ (515,394)
7 Percentage of Total (6 / 5)	-0.0620%	-0.0689%	-0.0675%

Calculation of Interest on Customer Deposit portion of
Rider UNCD Percentage

	<u>CEI</u>	<u>OE</u>	<u>TE</u>
8 Total Company Revenue (a)	\$ 1,851,134,797	\$ 2,174,334,304	\$ 971,211,688
9 Sales for Resale [FERC Acct. 447] (a)	\$ 120,346,017	\$ 71,828,049	\$ 191,597,129
10 Other Operating Revenue [FERC Accts. 450-456] (a)	\$ 31,407,055	\$ 41,266,559	\$ 16,099,732
11 Total Revenue not associated with customer deposits (9 + 10)	\$ 151,753,072	\$ 113,094,608	\$ 207,696,861
12 Total Revenue associated with Customer Deposits (8 - 11)	\$ 1,699,381,724	\$ 2,061,239,696	\$ 763,514,827
13 Total Interest on Customer Deposits (c)	\$ 251,476	\$ 339,625	\$ 204,522
14 Percentage of Total (13 / 12)	0.0148%	0.0165%	0.0268%

NOTES:

- (a) Applicant Schedule C-2.1
- (b) See Rebuttal Exhibit WRR-8(d)
- (c) See Staff Report Schedule C-3.16

Ohio Edison Company
The Toledo Edison Company
The Cleveland Electric Illuminating Company
Case No. 07-551-EL-AIR, et al.

Rebuttal Exhibit WRR-8(d)

Calculation of Return on Customer Deposits

	<u>CEI</u>	<u>OE</u>	<u>TE</u>
1 Total Customer Deposits Balance (a)	\$ (8,382,539)	\$ (11,320,834)	\$ (4,090,431)
2 Tax Impacted Rate of Return (b)	<u>12.57%</u>	<u>12.54%</u>	<u>12.60%</u>
4 Required Return on Customer Deposits Balance	\$ (1,053,685)	\$ (1,419,633)	\$ (515,394)

NOTES:

- (a) Staff Report Schedule B-6
- (b) See Rebuttal Exhibit WRR-2

RIDER UNCD
UNCOLLECTIBLE / CUSTOMER DEPOSITS RIDER

APPLICABILITY:

Applicable to any customer receiving generation service either from the Company through its RIDER GEN, Original Sheet No. 88, or from a Certified Supplier.

RATES:

The charges in this RIDER UNCD shall be added to the customer's bill by applying the below percentage to the Net Charges, exclusive of all of the following three charges: 1) Distribution Charges; 2) Transformer Charge; and 3) the charges included in the applicable Riders listed below. The Net Charges for a customer receiving service from a Certified Supplier will include those charges billed from the supplier for all services rendered.

RIDER UNCD percentage: 0.6912%

The RIDER UNCD Charge is calculated as follows:

$$\frac{\text{Net Charges}}{(1 - 0.6912\%)} - \text{Net Charges}$$

Where the Net Charges are all charges billed to a customer less Distribution Charges and the charges from the following applicable Riders:

- Residential Distribution Credit Rider, Sheet No. 81
- Business Distribution Credit Rider, Sheet No. 86
- Universal Service Rider, Sheet No. 90
- Deferred Fuel Cost Rider, Sheet No. 108

Filed pursuant to Order dated _____, in Case No. 07-551-EL-AIR, before

The Public Utilities Commission of Ohio

Issued by: Anthony J. Alexander, President

Effective: January 1, 2009

**RIDER UNCD
UNCOLLECTIBLE / CUSTOMER DEPOSITS RIDER**

APPLICABILITY:

Applicable to any customer receiving generation service either from the Company through its RIDER GEN, Original Sheet No. 88, or from a Certified Supplier.

RATES:

The charges in this RIDER UNCD shall be added to the customer's bill by applying the below percentage to the Net Charges, exclusive of all of the following three charges: 1) Distribution Charges; 2) Transformer Charge; and 3) the charges included in the applicable Riders listed below. The Net Charges for a customer receiving service from a Certified Supplier will include those charges billed from the supplier for all services rendered.

RIDER UNCD percentage: 0.5465%

The RIDER UNCD Charge is calculated as follows:

$$\frac{\text{Net Charges}}{(1 - 0.5465\%)} - \text{Net Charges}$$

Where the Net Charges are all charges billed to a customer less Distribution Charges and the charges from the following applicable Riders:

- Residential Distribution Credit Rider, Sheet No. 81
- Business Distribution Credit Rider, Sheet No. 86
- Universal Service Rider, Sheet No. 90
- Deferred Fuel Cost Rider, Sheet No. 108

Filed pursuant to Order dated _____, in Case No. 07-551-EL-AIR, before

The Public Utilities Commission of Ohio

Issued by: Anthony J. Alexander, President

Effective: January 1, 2009

RIDER UNCD
UNCOLLECTIBLE / CUSTOMER DEPOSITS RIDER

APPLICABILITY:

Applicable to any customer receiving generation service either from the Company through its RIDER GEN, Original Sheet No. 88, or from a Certified Supplier.

RATES:

The charges in this RIDER UNCD shall be added to the customer's bill by applying the below percentage to the Net Charges, exclusive of all of the following three charges: 1) Distribution Charges; 2) Transformer Charge; and 3) the charges included in the applicable Riders listed below. The Net Charges for a customer receiving service from a Certified Supplier will include those charges billed from the supplier for all services rendered.

RIDER UNCD percentage: 0.7510%

The RIDER UNCD Charge is calculated as follows:

$$\frac{\text{Net Charges}}{(1 - 0.7510\%)} - \text{Net Charges}$$

Where the Net Charges are all charges billed to a customer less Distribution Charges and the charges from the following applicable Riders:

- Residential Distribution Credit Rider, Sheet No. 81
- Economic Development Rider (4a), Sheet No. 84
- Business Distribution Credit Rider, Sheet No. 86
- Universal Service Rider, Sheet No. 90
- Deferred Fuel Cost Rider, Sheet No. 108

Filed pursuant to Order dated _____, in Case No. 07-551-EL-AIR, before

The Public Utilities Commission of Ohio

Issued by: Anthony J. Alexander, President

Effective: January 1, 2009

**BEFORE THE
PUBLIC UTILITIES COMMISSION OF OHIO**

In the Matter of the Application of Ohio)	
Edison Company, The Cleveland Electric)	
Illuminating Company, and The Toledo	)	Case No. 07-551-EL-AIR
Edison Company for Authority to	)	Case No. 07-552-EL-ATA
Increase Rates for Distribution Service,	)	Case No. 07-553-EL-AAM
Modify Certain Accounting Practices	)	Case No. 07-554-EL-UNC
and for Tariff Approvals)	

REBUTTAL TESTIMONY OF

HARVEY L. WAGNER

ON BEHALF OF

OHIO EDISON COMPANY
THE CLEVELAND ELECTRIC ILLUMINATING COMPANY
THE TOLEDO EDISON COMPANY

- Management policies, practices, and organization
- Operating income
- Rate base
- Allocations
- Rate of return
- Rates and tariffs
- Other –Case Overview,
Revenue Requirements
Gross Rev. Conversion Factor

PUCO

2008 FEB 20 PM 4: 56

RECEIVED-DOCKETING DIV

1 **Q. PLEASE STATE YOUR NAME FOR THE RECORD.**

2 A. My name is Harvey L. Wagner.

3 **Q. ARE YOU THE SAME HARVEY L. WAGNER THAT PROVIDED INITIAL**
4 **AND SUPPLEMENTAL TESTIMONY THAT WAS FILED IN THIS**
5 **PROCEEDING ON JUNE 7, 2007 AND JANUARY 10, 2008,**
6 **RESPECTIVELY?**

7 A. Yes, I am.

8 **Q. HAVE YOU REVIEWED THE TESTIMONY OF OCC WITNESS EFFRON**
9 **AND STAFF WITNESS CASTLE?**

10 A. Yes I have.

11 **Q. WILL YOU PLEASE SUMMARIZE THE ISSUES EACH HAS TAKEN**
12 **WITH REGARD TO ISSUES YOU ADDRESSED IN YOUR INITIAL AND**
13 **SUPPLEMENTAL TESTIMONY WITH WHICH YOU DISAGREE?**

14 A. Yes, the issues to which I take exception, as they relate to my testimony, are
15 summarized below.

16 Mr. Effron's Issues:

- 17 • Exclusion from rate base of the regulatory asset for other postretirement
18 benefit costs (OPEB);
- 19 • Methodology for quantifying Rate Certainty Plan (RCP) distribution
20 deferrals;
- 21 • Limiting rate base inclusion for RCP distribution deferrals to the date
22 certain balances;

- 1 • Calculation of carrying charges on RCP deferrals and transition tax
- 2 deferrals net of accumulated deferred income taxes;
- 3 • Exclusion from rate base of transition tax deferrals, or in the alternative to
- 4 include in rate base using only the embedded cost of debt;
- 5 • Exclusion of a portion of incentive compensation.

6 Mr. Castle's Issues:

- 7 • Limiting rate base inclusion for RCP distribution deferrals, Ohio Line
- 8 Extension deferrals, and transition tax deferrals to the date certain
- 9 balances;
- 10 • Methodology for quantifying RCP distribution deferrals; and
- 11 • Calculation of carrying charges on RCP deferrals, transition tax, and
- 12 Ohio line extension deferrals net of accumulated deferred income taxes.

13 **Q. WHY DO YOU DISAGREE WITH MR. EFFRON'S RECOMMENDATION**

14 **TO EXCLUDE THE REGULATORY ASSET FOR OPEB COSTS FROM**

15 **RATE BASE FOR CEI AND TE?**

16 A. Mr. Effron's conclusion is based on the incorrect assumption that the regulatory

17 asset balances for OPEB have not required the expenditure of funds by CEI and TE.

18 Accounting for postretirement benefits under Statement of Financial Accounting

19 Standards No. 106 is admittedly complicated and I can understand how Mr. Effron

20 may have reached his faulty conclusion. At the time that the OPEB transition

21 obligations were initially recorded upon adoption in 1993, recognition of the

22 obligation was represented by non-cash accounting entries. However, 15 years

23 later, in 2008, the liabilities resulting from those non-cash accounting entries have

1 indeed been reduced by payments for retiree health care costs applicable to the
2 obligations initially recognized in 1993. In fact, actual expenditures for the year
3 2006 related to the transition obligation balances as of January 1, 1993, were
4 computed to be approximately \$9.5 million for CEI retirees and \$5.8 million for TE
5 retirees. Estimates for payments for the years encompassing the test year in this
6 case are shown on Attachment HLW-1, with estimates for such payments for 2007
7 and 2008 set forth below:

	<u>2007</u>	<u>2008</u>
8 Toledo Edison	\$4.8 million	\$4.7 million
9 CEI	\$8.4 million	\$8.0 million

10
11
12 It is clear that both CEI and TE have expended and will continue to expend cash
13 that exceeds the balances of their OPEB regulatory assets as of the date certain in
14 the amounts of \$8.2 million for CEI and \$3.5 million for TE, and those balances are
15 appropriately includable in rate base.

16 **Q. WHAT IS YOUR DISAGREEMENT REGARDING THE**
17 **METHODOLOGIES FOR QUANTIFYING THE RCP DISTRIBUTION**
18 **DEFERRALS PUT FORTH BY MR. EFFRON?**

19 A. My overarching disagreement relates to the apparent lack of understanding that Mr.
20 Effron has in regard to the methodology to calculate distribution deferrals that arose
21 from the RCP case, Case Nos. 05-1125-EL-ATA et al., to compute the level of
22 costs the Companies incur in each year 2006, 2007 and 2008 that exceed the level
23 of costs that are embedded in the Companies' present rates. OCC did not file a
24 Memorandum Contra or otherwise object at the time to the Companies'
25 methodology to compute distribution deferrals as contained in their Motion for

1 Clarification filed in the RCP case. In fact, the OCC signed the Supplemental
2 Stipulation in the RCP case that bound them to not challenge the reasonableness of
3 the deferral process or the types of expenditures deferred. The PUCO Staff,
4 through the testimony of Mr. Castle, also rejects Mr. Effron's adjustment. The
5 Companies have applied this unopposed methodology consistently in 2006 and
6 2007, determining that the level of costs they incurred in each of those years
7 exceeded the cap imposed by the revised stipulation of \$150 million in the
8 aggregate for each year.

9 Mr. Effron has identified various mechanical applications all of which reduce the
10 distribution deferral balance for the Companies without regard to the intent or plain
11 language of the revised stipulation and Orders and Entries in the RCP case, or the
12 potential adverse financial impacts that could result if the Commission were to
13 adopt any of his positions. Mr. Effron's most egregious attempt to minimize the
14 distribution deferrals by imputing accumulated depreciation on embedded plant
15 since January 1, 2001 demonstrates his total disregard of the Commission's
16 directive in its January 25, 2006 Entry on Rehearing "...to substantiate that they
17 have spent more than the distribution O&M expense embedded in current rates...".

1 **Q. DO YOU AGREE WITH THE POSITION TAKEN BY MR. EFFRON AND**
2 **MR. CASTLE THAT THE CARRYING CHARGES ACCRUED ON THE**
3 **RCP DISTRIBUTION DEFERRALS SHOULD BE BASED ON THE**
4 **BALANCE OF THE REGULATORY ASSET NET OF ACCUMULATED**
5 **DEFERRED INCOME TAXES?**

6 A. Absolutely not. That is not what was agreed to in the RCP Stipulation by the
7 Companies. Nothing in the language of the RCP stipulation requires or
8 contemplates that such a calculation should take place or that the authorized
9 carrying charges were to be applied against the RCP deferral balance net of
10 accumulated deferred income taxes. In fact, while testifying in the RCP case, Case
11 Nos. 05-1125-EL-ATA et seq., I was directed during cross-examination to describe
12 information contained in a Form 8-K that the Companies filed with the Securities
13 and Exchange Commission regarding their application in those cases before the
14 PUCO. It was clear in those materials that carrying charges capitalized on the fuel
15 deferrals and distribution deferrals would be computed on those balances -- there
16 was no reference to reductions for accumulated deferred income taxes, because it
17 was not part of the Stipulated agreement or Orders or Entries in that case. Such a
18 provision would have changed the economics of the Stipulation for the Companies
19 such that the terms of the Stipulation would have been different if the economic
20 value of the carrying charge on the full amount of the deferrals was reduced. At the
21 time of the RCP Order, the Companies filed a Motion for Clarification setting out
22 the methodology that was to be used in calculating the deferrals. My understanding
23 is that discussions were held with Staff that showed that carrying charges would be

1 applied to the deferral balances gross of taxes, without objection from the Staff.
2 Nothing in the RCP Order or Entries did anything to change the methodology to be
3 followed as set forth by the Companies. This methodology has been followed since
4 January 2006 in accruing the deferrals on the Companies' books of account. The
5 same methodology was contained in the detailed breakdown of how the distribution
6 deferrals and carrying charges were being recorded by the Companies that was
7 provided to the Staff both in the first half of 2007 and then again in August 2007.
8 Staff did not advise the Companies at any time that the methodology and
9 calculations that the Companies had been following since 2006 were objectionable
10 in any way. It would be unreasonable for the Commission to now change its
11 finding and retroactively order the Companies to change the methodology they have
12 been following for over the past two years, thereby adversely affecting the
13 economics underlying the RCP Stipulation.

14 **Q. HAS THE COMMISSION COMPUTED CARRYING CHARGES ON ANY**
15 **OF THE COMPANIES' REGULATORY ASSET BALANCES NET OF**
16 **ACCUMULATED DEFERRED INCOME TAXES IN THE PAST?**

17 **A.** The Commission has not to my knowledge, since the implementation of Statement
18 of Financial Accounting Standards No. 92 (SFAS 92), required any of the
19 Companies' regulatory asset balances to be reduced by accumulated deferred
20 income taxes in order to compute the additional interest charges to be deferred
21 under any of the Companies' rate plans, and no justification has been offered in this
22 case to support such a change in Commission precedent -- accumulated deferred
23 income taxes have existed throughout the entire period.

1 **Q. IF A REGULATORY ASSET BALANCE WOULD BE REDUCED BY THE**
2 **ACCUMULATED DEFERRED INCOME TAXES FOR RATE BASE**
3 **TREATMENT WHEN THE REGULATORY ASSET IS INCLUDED IN**
4 **RATE BASE, WHY SHOULDN'T A SIMILAR ADJUSTMENT BE MADE**
5 **FOR CAPITALIZING CARRYING CHARGES ON THE REGULATORY**
6 **ASSET BALANCES BEFORE INCLUSION IN RATE BASE?**

7 A. First of all, that is not what the Companies agreed to in the RCP Stipulation and not
8 what the RCP Order and Entries required. Before the Financial Accounting
9 Standards Board issued SFAS 92, in 1987 (effective for the Companies in 1988),
10 regulated enterprises were permitted to capitalize an equity return as a regulatory
11 asset (e.g., post-in-service allowance for funds used during construction, including
12 equity). With the issuance of SFAS 92, the Financial Accounting Standards Board
13 recognized that an equity return was not an incurred cost. Accordingly, regulated
14 enterprises were specifically precluded from capitalizing an equity return on
15 regulatory assets, except under a qualifying phase-in plan in connection with the
16 completion of a major generating unit. Carrying charges on other regulatory assets,
17 however, could continue to represent interest expense associated with debt, which is
18 defined under generally accepted accounting principles as an incurred cost that may
19 be capitalized pursuant to an order of a regulatory commission. Since capitalizing
20 interest costs only does not reflect an equity return, not reducing the base for
21 capitalizing the carrying charge by the accumulated deferred income taxes mitigates
22 a portion of the lost equity return. That is precisely why the Companies have
23 requested and received authorization from the Commission to capitalize carrying

1 charges on the regulatory asset balances without reduction for accumulated deferred
2 income taxes. Capitalizing a return (including an authorized equity return) on
3 regulatory asset balances that have been reduced by accumulated deferred income
4 taxes would yield a regulatory asset balance that is larger than the regulatory asset
5 balance that results from capitalizing interest at the long-term debt rate on the
6 regulatory asset balance with no reduction for accumulated deferred income taxes.
7 This phenomenon is illustrated on Attachment HLW-2.

8 **Q. WOULD THERE BE ANY ADVERSE FINANCIAL IMPLICATIONS TO**
9 **THE COMPANIES IF THE COMMISSION WERE TO REQUIRE THE**
10 **COMPANIES TO REDUCE THE CARRYING CHARGES CAPITALIZED**
11 **ON THEIR RCP DISTRIBUTION DEFERRALS AS RECOMMENDED BY**
12 **MR. EFFRON?**

13 A. Yes, the Companies would be immediately required to write-off a portion of the
14 carrying charges that the Commission previously authorized the Companies to
15 accrue. Through December 31, 2008, the write-offs would amount to \$15 million
16 for OE, \$12 million for CEI and \$6 million for TE – a total of \$33 million for
17 FirstEnergy's Ohio utilities. Recording losses of this magnitude would jeopardize
18 the Companies' financial integrity with negative credit metric implications.
19 Further, such a result could potentially compromise the Commission's longstanding
20 credibility with the financial community by not following through with providing
21 recovery of prudently incurred costs that were authorized for deferral in prior
22 regulatory proceedings. The Commission should not adopt the position of Mr.
23 Effron on this issue. Such a change in policy by the Commission should not be

1 implemented on an ad hoc basis, and the Commission should reject Mr. Effron's
2 suggestion that such a change in policy be applied retroactively to deferrals that
3 were authorized years ago.

4 **Q. DOES THE DEFINITION OF DISTRIBUTION EXPENSES IN TERMS OF**
5 **THE FERC ACCOUNTS REFERENCED BY MR. EFFRON DIFFER FROM**
6 **THE DEFINITION OF DISTRIBUTION EXPENSES ON ATTACHMENT 2**
7 **TO THE RCP SUPPLEMENTAL STIPULATION?**

8 A. Yes, it does. Distribution expenses on Attachment 2 to the RCP Supplemental
9 Stipulation, attached as Attachment HLW-3, encompass more than just the
10 particular distribution FERC accounts referenced by Mr. Effron. The distribution
11 expenses set forth therein include costs recoverable through distribution rates such
12 as sub-transmission expenses, administrative and general expenses, customer
13 accounts expenses, and customer service expenses. The Companies' position is
14 consistent with Mr. Castle's conclusion that Mr. Effron was in error by stating the
15 RCP distribution deferrals must be limited to amounts in FERC Accounts 580-598.

16 **Q. Did the Companies defer any amounts from Account 561.4 or include any**
17 **amounts from Account 561.4 in the revenue requirements of this case?**

18 A. No.

19 **Q. If the amounts set forth in Account 561.4 were excluded from the calculation of**
20 **the maximum deferral, would the amount that the Companies deferred be any**
21 **different?**

22 A. No. The amounts deferred by the Companies in 2006 and 2007 would not be
23 impacted by excluding amounts set forth in Account 561.4 from the calculation of

1 the maximum deferral amount. The Companies would still defer \$150 million of
2 distribution deferrals in each of those years.

3 **Q. DO YOU AGREE WITH MR. CASTLE AND MR. EFFRON THAT THE**
4 **RCP DISTRIBUTION DEFERRAL BALANCES INCLUDED IN RATE**
5 **BASE AND THEIR SUBSEQUENT AMORTIZATION SHOULD BE BASED**
6 **ON THE DATE CERTAIN INSTEAD OF DECEMBER 31, 2008?**

7 A. No, I do not. For all of the reasons set forth in my previous testimonies, I believe
8 the most appropriate date is December 31, 2008, not the date certain.

9 **Q. HAVE YOU REVIEWED THE RECOMMENDED TREATMENT**
10 **RELATING TO THE TRANSITION TAX DEFERRAL PUT FORTH BY**
11 **MR. EFFRON?**

12 A. Yes, I have.

13 **Q. DO YOU AGREE WITH MR. EFFRON'S SUGGESTIONS REGARDING**
14 **THE TRANSITION TAX DEFERRAL?**

15 A. No, I do not.

16 **Q. WHAT DOES MR. EFFRON RECOMMEND REGARDING THE**
17 **TRANSITION TAX DEFERRAL?**

18 A. Mr. Effron recommends removing the Transition Tax deferral from rate base
19 because the Stipulation and Recommendation in Case No. 99-1212-EL-ETP did not
20 explicitly state that the transition tax deferrals could be included in rate base during
21 the recovery period. In addition, he also states that the transition tax deferral should
22 be removed from rate base due to what he has defined as a "short" (5 year) recovery
23 period.

1 **Q. DOES THE LACK OF SPECIFIC LANGUAGE IN THE ETP**
2 **STIPULATION STATING THAT THE REGULATORY ASSET ARISING**
3 **FROM THE TRANSITION TAX DEFERRAL MAY BE INCLUDED IN**
4 **DISTRIBUTION RATE BASE MEAN THAT INCLUSION OF THAT**
5 **REGULATORY ASSET IN RATE BASE IS PROHIBITED IN THIS**
6 **PROCEEDING OR CONTRARY TO THE COMMISSION'S INTENT?**

7 A. Of course not. Based on my experience reviewing Commission accounting orders
8 for many years, the Commission would not authorize the creation of deferrals,
9 including capitalized carrying charges on those deferrals, without the intent to
10 permit recovery of the cost and a return on investment (through inclusion in rate
11 base) in a future rate proceeding. To do otherwise would undermine the
12 Commission's credibility to follow through with appropriate rate making treatment
13 following authorization of deferral accounting.

14 **Q. SHOULD THE FACT THAT, IN MR. EFFRON'S WORDS, "THERE IS A**
15 **RELATIVELY SHORT AMORTIZATION PERIOD" HAVE ANY IMPACT**
16 **REGARDING WHETHER DEFERRED COSTS (REGULATORY ASSETS)**
17 **SHOULD BE EXCLUDED FROM RATE BASE?**

18 A. Certainly not. The amortization, or recovery period, is irrelevant and doesn't
19 change the fact that investors' funds were expended to finance the deferrals. The
20 fact remains that the Companies did pay the taxes giving rise to the Transition Tax
21 Deferrals, and they were paid years ago, and those will not be fully recovered for
22 years into the future. The Companies received authority from the Commission to

1 recover these costs as part of the ETP Stipulation, and full recovery, including a
2 return on the deferrals, should not now be denied.

3 **Q. DID MR. EFFRON RECOMMEND THAT CARRYING CHARGES ON THE**
4 **TRANSITION TAX DEFERRALS ALSO BE REDUCED TO REFLECT**
5 **INCLUSION OF ACCUMULATED DEFERRED INCOME TAXES AS A**
6 **REDUCTION TO THE CAPITALIZATION BASE?**

7 A. Yes and I disagree with his position for the same reasons as described above for the
8 RCP deferrals.

9 **Q. DO YOU HAVE A CONCERN WITH THE LONG-TERM DEBT RATE ON**
10 **THE TRANSITION TAX DEFERRALS EMPLOYED BY MR. EFFRON?**

11 A. Yes. Mr. Effron mentions that the embedded cost of long-term debt should be
12 consistent with the rate used to capitalize interest from the time of deferral until the
13 commencement of recovery. The Stipulation in Case No. 99-1212-EL-ETP Section
14 VIII.5 states: "The changes in taxes as a result of Am. Sub. S.B. No. 3 will be
15 addressed such that rates will be frozen at current levels as provided below:
16 (a)...the embedded cost of debt for the applicable company will be used to
17 capitalize interest on such balances;...." The ETP Stipulation only specified the
18 embedded cost of debt be used on regulatory asset balances before they were
19 included in rate base. Therefore, because the ETP Stipulation did not specify a
20 return different from the overall return, it is most appropriate to use the rate of
21 return approved from each Company's last rate case. However, at a minimum, the
22 approved cost of long-term debt existing at the time should be used. These
23 approved cost of long-term debt rates would remain constant at 9.83% for OE and

1 9.01% for CEI and TE. Staff agreed that the embedded long term debt rate for each
2 of the Companies as authorized in the previous rate case should be utilized. Tr.
3 Vol. VII, pp. 37-39.

4 **Q. IN THOSE INSTANCES WHERE MR. CASTLE SIMPLY AGREED WITH**
5 **AN ADJUSTMENT MADE BY MR. EFFRON, WOULD YOUR**
6 **ARGUMENTS AGAINST THAT POSITION REMAIN THE SAME AS SET**
7 **FORTH ABOVE?**

8 A. Yes they would.

9 **Q. WOULD YOU PLEASE DESCRIBE YOUR DISAGREEMENT WITH MR.**
10 **CASTLE'S APPROACH TO QUANTIFYING THE RCP DISTRIBUTION**
11 **DEFERRALS?**

12 A. Mr. Castle referred to my supplemental testimony with regard to one of the
13 "whichever is less" calculations applied by the Staff in quantifying the RCP
14 distribution deferrals. Apparently my points were not as clear in the supplemental
15 testimony as they could have been, leading to Mr. Castle's reference. The first
16 issue I have with the Staff's minimizing calculation is the way the Staff applied the
17 \$150 million maximum relating to the first five months of 2007. The Staff chose a
18 straight-line projection of the \$150 million calendar year maximum by limiting the
19 total deferrals for the first five months of 2007 to \$62.5 million (5/12 of \$150
20 million), without regard to the level of eligible expenditures incurred during that
21 five-month period that were permitted to be deferred under the RCP Order and
22 Entries. The stipulation and Order and Entries were very clear that the \$150 million
23 cap on the RCP distribution deferrals was to be applied on an individual calendar

1 year basis -- i.e., for each calendar year ending on December 31, 2006, 2007 and
2 2008. During cross-examination, even Mr. Castle agreed that there was nothing in
3 the RCP Orders and Entries other than an annual amount. Tr. Vol. VII, p. 49. The
4 actual eligible distribution deferral amount for 2007 for all three Companies
5 combined was \$182,749,923, so the actual deferral amount for 2007 was \$150
6 million, demonstrating that on an actual basis in 2007 no further restriction on the
7 level of deferrals below the cap was applicable. Imposing a partial year restriction
8 as of May 31st based on partial year results is inappropriate and inconsistent with
9 the RCP Orders and Entries.

10 **Q. WOULD YOUR ISSUE WITH MR. CASTLE'S PARTIAL YEAR**
11 **APPROACH BE RECTIFIED BY USING THE ESTIMATED RCP**
12 **DISTRIBUTION DEFERRAL BALANCES AS PROPOSED BY THE**
13 **COMPANIES AS OF DECEMBER 31, 2008, OR EVEN USING END OF**
14 **TEST YEAR BALANCES?**

15 A. Yes, it would. My previous testimony sets out the reasons why the Commission
16 should authorize distribution rates in this case based on the estimated December 31,
17 2008 balances, and for those reasons as well as the discussion set forth above, the
18 Companies continue to request the Commission to do so. But in any event, the
19 Companies should be permitted to include the actual level of eligible deferred
20 expenses for the January through May 2007 period in the amount of \$71,917,186,
21 as shown in the Total column of Mr. Castle's Exhibit MAC-1, page 1 of 19, Line 7.

1 **Q. DO YOU AGREE WITH THE APPROACH MR. CASTLE USES TO**
2 **CALCULATE THE DISTRIBUTION PLANT DEPRECIATION EXPENSE**
3 **AND PROPERTY TAX?**

4 A. No, I do not. The Companies establish the maximum amount eligible to defer for
5 all costs being recovered through distribution rates, including depreciation expense
6 and property taxes. The Motion for Clarification described the methodology the
7 Companies used to calculate those costs with respect to eligible property additions
8 as long as the aggregate deferral amounts did not exceed the lesser of \$150 million
9 or the total of costs incurred during the year in excess of costs embedded in rates in
10 Case No. 99-1212-EL-ETP. Mr. Castle inappropriately attempts to exclude these
11 amounts for distribution plant depreciation expense and property tax in developing
12 the aggregate maximum potential deferral amount.

13 **Q. HAVE YOU ANY RECOMMENDATIONS RELATED TO MR. CASTLE'S**
14 **ANALYSIS RELATED TO 2006 ON HIS EXHIBIT MAC-1?**

15 A. Yes. First the Companies' distribution deferral principal balance amount for 2006
16 as filed is appropriate. Even using Mr. Castle's numbers, as shown on Company
17 Exhibit 26, yields the result that the Companies should be permitted to include \$150
18 million in rate base for distribution deferrals. The RCP Order and Entries were
19 clear that the \$150 million was an aggregate number for all three companies. There
20 is nothing in that Order or those Entries that authorizes or even suggests otherwise.
21 Consistent with the language of the RCP Order and Entries, the \$150 million cap on
22 distribution deferrals is applicable to the aggregate of the three Companies, and on
23 that basis the Commission should include \$150 million in rate base.

1 **Q. WOULD A SIMILAR ISSUE ARISE RELATED TO DETERMINING THE**
2 **CAP FOR DISTRIBUTION DEFERRALS FOR 2007?**

3 A. No. Whether utilizing the Companies' methodology or the Staff's approach, for
4 2007 the Companies may defer \$150 million of distribution deferrals because under
5 either approach the maximum deferral exceeds \$150 million.

6 **Q. HAVE YOU REVIEWED MR. CASTLE'S POSITION REGARDING THE**
7 **OHIO LINE EXTENSION DEFERRAL?**

8 A. Yes. In addition to my supplemental testimony on this topic, I have an additional
9 area of concern associated with Mr. Castle's testimony at page10, lines 5 through
10 10. He states that should the Commission accept the company's view relative to the
11 treatment of carrying charges and monthly customer payments that one should rely
12 on Exhibit MAC-2, pages 1-3, for the calculation of the deferrals. I disagree. The
13 carrying charges computed on that schedule are reduced by the deferred income
14 taxes. For the same reasons stated earlier in my rebuttal testimony the carrying
15 charges should not be computed net of accumulated deferred income tax. For this
16 reason if the Commission adopts the Companies' position, it should rely on
17 Workpaper WPC3.5c for each Company that was submitted with the Update Filing.

18 **Q. PLEASE DESCRIBE THE POSITIONS TAKEN BY OCC AND STAFF**
19 **RELATED TO INCENTIVE COMPENSATION EXPENSE.**

20 A. Generally, both OCC and Staff argue against the inclusion of certain incentive
21 compensation expense in the revenue requirements for each of the Operating
22 Companies, namely the portion of incentive compensation expense that is
23 attributable to financial goals such as earnings per share and stock performance,

1 because the achievement of such goals, in their opinion, benefits shareholders only.
2 As such, OCC and Staff contend that the costs they identify as being associated
3 with these incentives should not be borne by customers.

4 **Q. DOES THE ACHIEVEMENT OF FINANCIAL GOALS IN THE**
5 **COMPANIES' INCENTIVE COMPENSATION PROGRAMS BENEFIT**
6 **SHAREHOLDERS ONLY, AS SUGGESTED BY OCC AND STAFF?**

7 A. No. I believe it is unreasonable to conclude that achievement of financial goals
8 provides benefits exclusively to shareholders because these goals are designed to
9 maximize profitability, increase cash flow, decrease interest expense, and increase
10 earnings, which are common goals that benefit customers as well.

11 **Q. CAN YOU PROVIDE ANY EXAMPLES OF CUSTOMERS BENEFITING**
12 **FROM THE ACHIEVEMENT OF SUCH FINANCIAL GOALS?**

13 A. Yes, I can. First, the achievement of certain financial goals results in greater cash
14 inflows to the Companies, which tends to defer the need for the next rate case and
15 provides more funds to reinvest in their infrastructure. Customers would see the
16 benefits of this reinvestment through maintaining and improving operational
17 performance such as higher quality of service and better reliability, and as OCC
18 Witness Effron noted in his Direct Testimony, incentives related to the achievement
19 of such operational goals should be recoverable from customers. Second, having a
20 company-wide focus on financial goals such as profit maximization facilitates a
21 common focus on efficiency across each of the Companies, which leads to cost
22 reductions and other efficiency enhancements. All interested parties, especially
23 customers, benefit by delivery of energy to the customers in the most cost efficient,

1 reliable and safe manner. Third, improved financial performance creates the
2 opportunity for the Companies to achieve better credit ratings, resulting in lower
3 borrowing costs. This reduction to the Companies' respective costs of debt will
4 benefit customers in future rate proceedings. In fact, today's customers have
5 already seen all of these benefits mentioned above as evidenced by the Companies
6 having refrained from seeking distribution related rate increases over a number of
7 years – 19 years for OE customers and 12 years for customers of CEI and TE.

8 **Q. OVERALL, WHAT IS THE PURPOSE OF THE COMPANIES' INCENTIVE**
9 **COMPENSATION PLANS?**

10 A. First, competitive pressures in the utility industry have created a more significant
11 need for a tool such as incentive compensation for the Companies to compete with
12 their peers for the best available talent. As such, the Companies' total
13 compensation packages allow them to better attract and retain employees because
14 the marketplace recognizes incentive pay, including financial incentives, as a
15 standard practice among well-regarded companies. More than 90% of larger
16 companies provide at least one type of variable pay program to employees.
17 Elimination of incentive compensation in today's environment would place the
18 Companies at a severe competitive disadvantage for which I believe the ratepayers
19 would suffer the consequences. The Companies must be able to compete for and
20 retain talent in order to continue to deliver safe and reliable electric service.
21 Second, the incentive compensation plans seek to shift a more significant portion of
22 compensation expense from fixed to variable – putting more of employees'
23 compensation at risk. Having more talented, motivated employees provides

1 enhanced performance that creates direct benefits to the customers of the
2 Companies.

3 **Q. DO YOU BELIEVE THAT RECOVERY OF FINANCIAL INCENTIVE**
4 **COMPENSATION EXPENSES SHOULD BE ALLOWED IN RATE CASES?**

5 A. Yes. For the reasons and examples stated above, I believe that overall, a successful
6 company is based on achieving financial and operational goals, both of which are
7 aligned to the interests of customers and therefore, the associated financial incentive
8 compensation expense should be fully supported by the customers.

9 **Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?**

10 A. Yes, it does at this time.

FAS 106-Estimated Benefit Payments for employees hired prior to 1/1/93 and EARNED prior to 1/1/93

Year	Cleveland Electric		Toledo Edison		Total
	Active Employees as of 1/1/2007	Retirees as of 1/1/2007	Active Employees as of 1/1/2007	Retirees as of 1/1/2007	
(A) 2006	\$ -	\$ 9,500,000	\$ -	\$ 5,800,000	\$ 5,800,000
(E) 2007	\$ 41,070	\$ 8,403,416	\$ 518,092	\$ 4,787,249	\$ 5,305,341
2008	139,765	8,006,308	594,710	4,740,745	5,335,455
2009	277,629	7,678,652	686,792	4,666,128	5,352,920
2010	458,146	7,303,297	795,576	4,601,756	5,397,332
2011	667,181	7,001,335	922,397	4,403,090	5,325,486
2012	870,200	6,251,194	1,030,808	4,155,613	5,186,421
2013	1,085,008	5,725,924	1,142,468	3,910,339	5,052,807
2014	1,256,919	5,249,169	1,229,394	3,708,356	4,937,751
2015	1,280,232	4,799,980	1,271,220	3,549,372	4,820,592
2016	1,358,851	4,401,525	1,305,895	3,328,024	4,633,919
2017	1,397,683	4,065,007	1,305,784	3,107,943	4,413,727
2018	1,342,354	3,738,043	1,277,157	2,875,136	4,152,293
2019	1,323,400	3,436,356	1,249,777	2,643,050	3,892,826
2020	1,318,201	3,118,348	1,228,074	2,426,247	3,654,321

(A) - Actual

(E) - Estimate

Illustration of Gross vs. Net Balances for Carrying Charge

Capital Structure Assumption:

	<u>Weight</u>	<u>Cost</u>	<u>Weighted Cost</u>	<u>Pre-Tax Weighted Cost*</u>
Equity	49%	11%	5.39%	8.29%
Debt	51%	6%	3.06%	3.06%
	100%		8.45%	11.35%

* Assumes 35% income tax rate.

Assume Base:

Gross Deferral	\$ 100
Deferred Taxes	<u>35</u>
Net of Taxes	\$ 65

Carrying Charge:		<u>Revenue Requirement</u>
Debt -- Gross Basis =	$\$100 * 6\% =$	\$ 6.00
Overall -- Net Basis =	$\$65 * 11.35\% =$	\$ 7.38

Reduced Capitalized Carrying Charge on Gross = \$ 1.38

Check:

Balance Sheet -- Capital and Liabilities

Equity	\$ 31.85 (a)
Debt	33.15
Deferred Taxes	<u>35.00</u>
	\$ 100.00

After-Tax Return on Equity

Carrying Charge Income	\$ 7.38
Interest Expense	<u>1.99</u>
Pre-Tax Income	\$ 5.39
Income Taxes @ 35%	<u>1.89</u>
Net Income	\$ 3.50 (b)

Return on Equity 11.00% (b) / (a)

Attachment 2

Distribution Deferral Categories

Operation and Maintenance (O&M) Expenses

Obsolete Equipment

Costs associated with replacements of equipment due to inability to get parts, or outdated equipment. Remote terminal unit replacements, full line rehabilitation, transformer replacement, breaker replacement, substation spare equipment, line rebuilds, carrier set replacements, batteries/charger replacements, oscillograph digital fault recorder replacements and other distribution equipment.

Failures, Relocations, Storms

Costs associated with replacement of equipment and devices; Costs associated with relocation of facilities for which the Companies do not receive reimbursement; Costs associated with restoration activity in response to storms.

IT Services

Costs associated with Information Technology services such as hardware and software programs used to support customer service, operating and regional support, and regional dispatching personnel. The programs are used for improvements with customer service reliability or any other need for supporting the Companies' electric service.

Corrective Maintenance

O&M costs associated with the unplanned repair and maintenance of the system.

Operations

O&M costs associated with the activities related to managing and directing the distribution operations of the company.

Preventive Maintenance

O&M costs associated with the planned repair and maintenance of the system.

Vegetation Management

Costs associated with tree trimming and vegetation management program.

Other

Costs associated with the installation or removal of meters; Expenses incurred to improve/reinforce the reliability of the infrastructure assets. Examples include, but are not limited to, system control and data acquisitions and motor operated air break switch additions, recloser addition to distribution lines, relaying replacements, transrouters, CRI improvements, etc. Costs associated with street lighting and lighting services. O&M expenses associated with the purchase and upkeep of tools and work equipment. This also includes transportation tools and equipment; Costs associated with projects required to improve relieve or correct an existing or projected voltage or thermal condition. Also includes line terminal upgrades, line/wave traps, line reconductoring, line upgrades.

Capital

System Reinforcement

Costs associated with reinforcing our infrastructure. Examples include, but are not limited to, line terminal upgrades, line/wave traps, line reconductoring, line upgrades, replacement of a breaker due to load or interrupting current limitations, rebuilds to improve capacity.

Obsolete Equipment

Costs associated with replacements of equipment due to inability to get parts, or outdated equipment. Remote terminal unit replacements, full line rehabilitation, transformer replacement, breaker replacement, substation spare equipment, line rebuilds, carrier set replacements, batteries/charger replacements, oscillograph digital fault recorder replacements and other distribution equipment.

Failures, Relocations, Storms

Costs associated with replacement of equipment and devices; Costs associated with relocation of facilities for which the Companies do not receive reimbursement. .

IT Services

Costs associated with Information Technology services such as hardware and software programs used to support customer service, operating and regional support, and regional dispatching personnel. The programs are used for improvements with customer service reliability or any other need for supporting the Companies' electric service.

Corrective Maintenance

Capital costs associated with the unplanned repair and maintenance of the system.

Reliability

Capital costs incurred to improve/reinforce the reliability of the infrastructure assets. Examples include, but are not limited to, system control and data acquisition and motor operated air break switch additions, recloser addition to distribution lines, relaying replacements, transrouters, circuit reliability index improvements, etc.

Other

Capital costs associated with projects required to improve relieve or correct an existing or projected voltage or thermal condition. Some specific examples include, but are not limited to, new substations, transformer additions, transformer replacement, substation capacitor installation, line capacitor installation, and feeder/exit additions; Costs associated with the installation or removal of meters; Costs associated with street lighting and lighting services. Capital associated with the purchase and upkeep of tools and work equipment. This also includes transportation tools and equipment. Costs associated with tree trimming and vegetation management program.

**BEFORE THE
PUBLIC UTILITIES COMMISSION OF OHIO**

In the Matter of the Application of Ohio)	
Edison Company, The Cleveland Electric)	
Illuminating Company, and The Toledo	)	Case No. 07-551-EL-AIR
Edison Company for Authority to	)	Case No. 07-552-EL-ATA
Increase Rates for Distribution Service,	)	Case No. 07-553-EL-AAM
Modify Certain Accounting Practices	)	Case No. 07-554-EL-UNC
and for Tariff Approvals)	

REBUTTAL TESTIMONY OF

JEFFREY R. KALATA

ON BEHALF OF

OHIO EDISON COMPANY
THE CLEVELAND ELECTRIC ILLUMINATING COMPANY
THE TOLEDO EDISON COMPANY

- Management policies, practices, and organization
- Operating income
- Rate base
- Allocations
- Rate of return
- Rates and tariffs
- Other –Case Overview,
Revenue Requirements
Gross Rev. Conversion Factor

RECEIVED-DOCKETING DIV
 2008 FEB 20 PM 4:56
 PUCO

1 **I. Background**

2 **Q. PLEASE STATE YOUR NAME FOR THE RECORD.**

3 A. My name is Jeffrey R. Kalata.

4 **Q. ARE YOU THE SAME JEFFREY R. KALATA THAT PROVIDED INITIAL,**
5 **UPDATE AND SUPPLEMENTAL TESTIMONY THAT WAS FILED IN**
6 **THIS PROCEEDING ON JUNE 7, 2007, AUGUST 6, 2007, AND JANUARY**
7 **10, 2008, RESPECTIVELY?**

8 A. Yes, I am.

9 **Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?**

10 A. The purpose of my Rebuttal testimony is to address assertions related to Pension
11 and Other Post-Employment Benefits ("OPEB") costs made by witnesses for the
12 Ohio Office of Consumers' Counsel ("OCC") and Industrial Energy Users - Ohio
13 ("IEU"), and to address the position taken by the PUCO Staff with respect to test
14 year employee levels for full-time employees. I will also quantify the impacts of
15 the positions taken by Ohio Edison Company, The Cleveland Electric Illuminating
16 Company ("CEI"), and The Toledo Edison Company (collectively, "Operating
17 Companies") regarding full-time employee levels and incentive compensation
18 expense, the latter of which is described in the Rebuttal Testimony of the Operating
19 Companies' Witness Harvey L. Wagner.

20 **Q. DOES YOUR REBUTTAL TESTIMONY EQUALLY APPLY TO EACH OF**
21 **THE OPERATING COMPANIES?**

22 A. Yes, it does.

23

1 **II. Pension and OPEB Expense**

2 **Q. PLEASE SUMMARIZE THE POSITION TAKEN BY OCC and IEU**
3 **CONCERNING PENSION AND OPEB EXPENSES.**

4 A. Generally, each of these parties takes issue with the fact that the Operating
5 Companies determined pension and OPEB expense based on test year service costs,
6 rather than net periodic costs for the same period. They argue either individually or
7 collectively that the Operating Companies' methodology fails to recognize that
8 customers allegedly funded the relevant trust funds and/or that methodology does
9 not conform to Generally Accepted Accounting Principles ("GAAP"). As I will
10 explain, each of these assertions is flawed in its logic.

11 **Q. DID CUSTOMERS SUFFICIENTLY FUND THE RELEVANT PENSION**
12 **AND OPEB TRUST FUNDS?**

13 A. No. Based on a review of the Operating Companies' last individual rate cases,
14 which occurred in 1989 for Ohio Edison and 1995 for CEI and Toledo Edison,
15 pension expense was reflected as a credit to test year expenses and, therefore, there
16 could be no component of current base rates that funds or has funded these trust
17 funds. In fact, cash contributions totaling approximately \$450 million were made to
18 the Operating Companies' respective pension trust funds during 2004, 2005 and
19 2007. These were voluntary cash contributions and were not made to satisfy IRS
20 minimum funding requirements. Further, the vast majority of OPEB costs are
21 attributed to health care and prescription drug benefits. Inasmuch as costs for these
22 benefits have escalated significantly beyond those assumed in the Operating
23 Companies' last rate cases, any customer funding from the current base rates would

1 be insufficient to pay for the actual prescription drug costs incurred by the
2 Operating Companies.

3 **Q. IS THE OPERATING COMPANIES' CALCULATION OF OPEB AND**
4 **PENSION COSTS CONSISTENT WITH GAAP?**

5 A. Yes, it is. Each of the components used to determine both the OPEB and Pension
6 costs were calculated in accordance with GAAP. However, GAAP does not dictate
7 ratemaking treatment in this instance and the Operating Companies believe that the
8 use of current year service costs is appropriate. Therefore, the Operating
9 Companies excluded (i) the expected return on plan assets; (ii) the interest on the
10 unfunded liability; and (iii) the amortization of prior unrecognized costs. Further, it
11 is not unusual that costs included for purposes of ratemaking are not identical to
12 those included for financial reporting purposes. For example, under GAAP, capital
13 leases are treated as assets whereas for purposes of ratemaking, these leases are not
14 included in rate base and the entire payment is included as an operating cost. Also,
15 when developing the recommended capital structure for each of the Operating
16 Companies in this proceeding, debt due within one year has been included in the
17 debt component even though under GAAP it would be treated as a current liability.

18 **Q. WHY DID THE OPERATING COMPANIES EXCLUDE THE EXPECTED**
19 **RETURN ON PLAN ASSETS COMPONENT WHEN DETERMINING**
20 **PENSION/OPEB COSTS?**

21 A. The voluntary cash contributions made to the Operating Companies' pension trust
22 funds over the past several years have played a significant role in increasing the
23 expected return on plan assets. Inasmuch as the rates paid by customers did not

1 include a provision for pension expense in the Operating Companies' respective test
2 year revenue requirements upon which the current base rates were developed,
3 customers did not fund the voluntary payments made by the Operating Companies.
4 By accepting the intervenors' position, the Commission would be penalizing the
5 Company for voluntarily making contributions to its pension trust funds. The
6 Company could have decided not to make the contribution which would have
7 increased the test year net periodic pension expense for GAAP purposes. Similarly,
8 due to the significant increases in OPEB costs since the time the Operating
9 Companies' current base rates were established, customers have not sufficiently
10 funded the Operating Companies' OPEB obligation. Therefore, the benefits of the
11 expected return on the Operating Companies' investments should not flow back to
12 customers.

13 **Q. WHY DID THE OPERATING COMPANIES EXCLUDE THE INTEREST**
14 **EXPENSE ON THE UNFUNDED LIABILITY COMPONENT?**

15 A. The interest expense represents the growth in the future liability in the current year
16 necessary to increase the net present value of the liability from the end of the prior
17 year to the end of the current year. It is the Operating Companies' position that the
18 return on plan investments should be relatively equal to this interest expense --
19 especially over a period of years -- and, therefore, this expense should be offset by
20 the interest earned on the investments. Because the Operating Companies are
21 excluding the return on investment, they are also excluding this interest expense.

1 **Q. WHY DID THE OPERATING COMPANIES EXCLUDE THE**
2 **AMORTIZATION OF PRIOR UNRECOGNIZED COSTS WHEN**
3 **DETERMINING TEST YEAR PENSION AND OPEB EXPENSE?**

4 A. The amortization of unrecognized costs is based on prior activity that is not
5 reflective of the costs incurred by today's employees as participants in the
6 Operating Companies' current pension and OPEB plans. Thus, inclusion of these
7 costs should not be borne by today's ratepayers.

8 **III. Employee Levels for Full-Time Employees**

9 **Q. PLEASE DESCRIBE THE POSITION TAKEN BY STAFF WITNESS**
10 **SMITH REGARDING TEST YEAR EMPLOYEE LEVELS FOR FULL-**
11 **TIME EMPLOYEES.**

12 A. Staff Witness Smith contends that "only actual employee levels may be used when
13 calculating labor expense" and that the Operating Companies' proposal to include
14 budgeted employee levels for full-time employees as of the end of the test year is
15 inappropriate because these budgeted levels are "neither known nor measurable."
16 As such, Staff recommends using average employee levels for full-time employees
17 over the first six months of the test year when determining test year payroll
18 expense, in part, because taking the average would "smooth out any variances" that
19 may exist during this time period.

20 **Q. DO YOU AGREE WITH STAFF'S POSITION THAT THE OPERATING**
21 **COMPANIES SHOULD USE EMPLOYEE LEVELS FOR FULL-TIME**
22 **EMPLOYEES THAT ARE KNOWN AND MEASURABLE WHEN**
23 **DETERMINING TEST YEAR PAYROLL EXPENSE?**

1 A. While the Operating Companies still assert that budgeted employee levels as of the
2 end of the test year are best representative of the period that rates will be in effect, I
3 do not disagree, conceptually, with Staff's reliance on using employee levels that
4 are known and measurable. However, I do not believe that the Staff's method of
5 taking an average of the actual employee levels for full-time employees over the
6 first six months of the test year is appropriate for calculating test year payroll
7 expense.

8 **Q. WHY IS STAFF'S METHODOLOGY INAPPROPRIATE?**

9 A. Exhibit JRK-7 provides a graphic depiction of the actual employee levels for full-
10 time employees over the first eleven months of the test year, as compared to the
11 average employee levels used by Staff. As you can see from this graph, actual
12 employee levels for full-time employees have steadily increased each month. This
13 trend, when coupled with FirstEnergy's publicly stated intent to hire approximately
14 3,000 employees over the next few years, suggests that Staff's methodology is
15 inappropriate because it does not reflect the most current known and measurable
16 employee levels for full-time employees. Further, it is not necessary to use an
17 average because there is no upward and downward volatility associated with the
18 upward trend of the actual monthly employee levels presented in Exhibit JRK-7.
19 Thus, the most appropriate known and measurable employee levels for full-time
20 employees to be included in the determination of test year payroll expense are the
21 actual employee levels as of January 2008. Given the actual test year history to
22 date, these employee levels are most reflective of the period in which the rates
23 proposed in this proceeding will be in effect.

1 **Q. IN YOUR SUPPLEMENTAL TESTIMONY, YOU OBJECTED TO STAFF'S**
2 **EXCLUSION OF SFAS 123(R) EXPENSE IN THE DETERMINATION OF**
3 **TEST YEAR PAYROLL EXPENSE. DID STAFF ADDRESS THIS PART**
4 **OF THE OPERATING COMPANIES' OBJECTION IN ITS PREFILED**
5 **TESTIMONY?**

6 A. No, Staff did not address this issue in Prefiled Testimony. As evidenced by TJS
7 Exhibit OE 1, TJS Exhibit CEI 1, and TJS Exhibit TE 1 attached to the Prefiled
8 Testimony of Staff Witness Smith, SFAS 123(R) expense is not included in Staff's
9 revised test year payroll expense calculation. No rationale for excluding this
10 compensation expense, however, has been provided by Staff. This expense should
11 be included in the Operating Companies' revenue requirements because it reflects
12 the amortization of costs that have already been incurred to compensate employees
13 for performance that provides benefits to ratepayers.

14 **Q. WHAT IMPACT DO THE OPERATING COMPANIES' PROPOSED**
15 **CHANGES DESCRIBED IN THIS TESTIMONY HAVE ON THE STAFF'S**
16 **RECOMMENDED TEST YEAR PAYROLL EXPENSE AND FICA TAX**
17 **EXPENSE?**

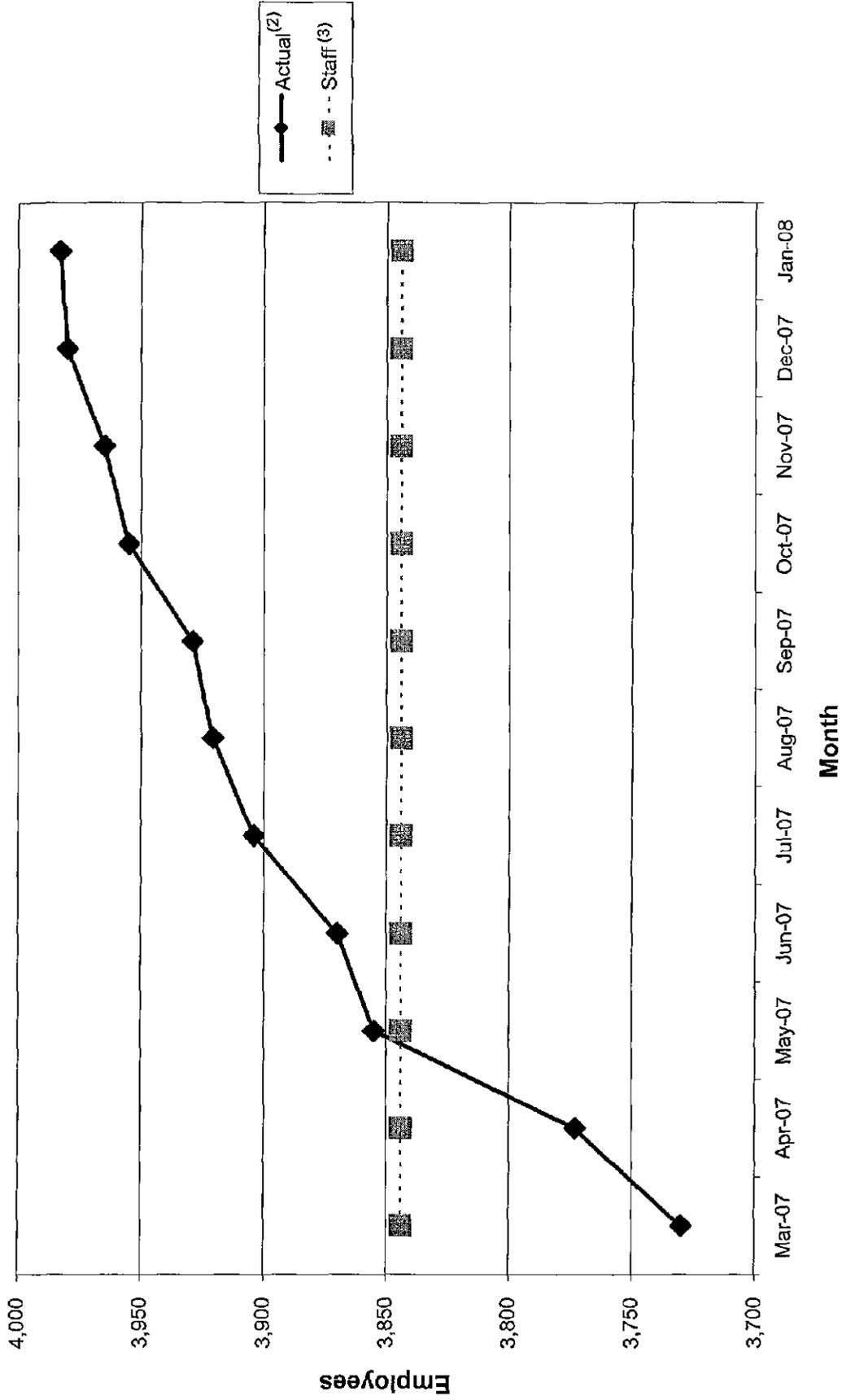
18 A. The attached Exhibit JRK-8 provides the test year payroll expense calculated by
19 incorporating actual employee levels for full-time employees as of January 2008
20 into the Staff's payroll methodology. Please note that this Exhibit also reflects the
21 Operating Companies' inclusion of SFAS 123(R) expense, (which is described in
22 more detail in my Supplemental Testimony), and the Operating Companies'
23 recommended changes to test year incentive compensation expense as described in

1 the Supplemental Testimony of Harvey L. Wagner. These changes to test year
2 payroll expense also impact the calculation of test year FICA Tax expense for each
3 of the Operating Companies, which is reflected on the attached Exhibit JRK-9.

4 **Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?**

5 A. Yes, it does.

Test Year Full-Time Employees ⁽¹⁾



⁽¹⁾ Includes employees of the Operating Companies and allocated FE Service Company employees.

⁽²⁾ Actual employee levels for the first 11 months of the test year.

⁽³⁾ Average actual employee levels during the first 6 months of the test year.

Ohio Edison Company
Case No. 07-551-EL-AIR
Adjustment for Labor Expense Annualization For the Twelve Months Ended February 29, 2008
PUCO Revised Staff Report vs. FirstEnergy

(A) Line No.	(B) Line Item Description	(C) PUCO	(D) FE	(E) Delta	(F) Head Count	(G) SFAS 123(R)	(H) ICP %	(I) Total
(1)	Annualized Test-Year Labor Expense	\$92,709,869	\$88,143,843	\$5,433,974	\$3,795,503	\$0	\$1,638,471	\$5,433,974
(2)	Average Annual Bonus Dollars	\$654,147	\$654,147	\$0	\$0	\$0	\$0	\$0
(3)	Average Annual Severance Dollars	\$2,883,528	\$2,883,528	\$0	\$0	\$0	\$0	\$0
(4)	Test-Year Employee Discount	\$0	\$0	\$0	\$0	\$0	\$0	\$0
(5)	Total Direct Labor (1) through (4)	\$96,247,544	\$101,681,518	\$5,433,974	\$3,795,503	\$0	\$1,638,471	\$5,433,974
(6)	O&M Expense Ratio	58.64%	58.64%	0.00%	58.64%	58.64%	58.64%	
(7)	O&M Labor Expense (5) x (6)	\$56,439,560	\$59,626,042	\$3,186,482	\$2,225,683	\$0	\$960,799	\$3,186,482
(8)	Jurisdictional Allocation Factor	87.97%	87.97%	0.00%	87.97%	87.97%	87.97%	
(9)	Jurisdictional O&M Labor Expense (7) x (8)	\$49,649,881	\$52,453,029	\$2,803,148	\$1,957,933	\$0	\$845,215	\$2,803,148
(10)	O&M Labor Expense Allocated from FE Service Company	\$32,280,180	\$34,592,065	\$2,311,885	\$1,202,897	\$313,188	\$795,800	\$2,311,885
(11)	Total O&M Labor Expense (9) + (10)	\$81,930,061	\$87,045,094	\$5,115,033	\$3,160,830	\$313,188	\$1,641,015	\$5,115,033
(12)	Test-year Labor Expense	\$82,606,482	\$82,606,482	\$0	\$0	\$0	\$0	\$0
(13)	Adjustment (11) - (12)	(\$676,421)	\$4,438,612	\$5,115,033	\$3,160,830	\$313,188	\$1,641,015	\$5,115,033

(C) Source: TJS Exhibit OE 1 from the Prefiled Testimony of Staff Witness Smith.

(D) Test year labor expense calculated by incorporating the changes described in Jeffrey R. Kalata's Rebuttal Testimony into the Staff's labor annualization methodology provided in the Staff reports.

(E) Calculation: column D - column C.

(F) Portion of the amount in column E that is attributable to the inclusion of actual employees for full-time employees as of January 2008, as opposed to average employee levels from March 2007 through August 2007, as proposed by Staff.

(G) Portion of the amount in column E that is attributable exclusively to the inclusion of SFAS 123(R) expense, which was excluded from the Staff's labor annualization methodology in the Staff Report. The amounts included in column I are based on a historical annual average from 2004 through 2006. Please see Exhibit JRK-5 from Jeffrey R. Kalata's Supplemental Testimony for more details.

(H) Portion of the amount in column E that is attributable to the inclusion of 100% of incentive compensation expense, as opposed to the 80% recommended by Staff and OCC. Please see the Rebuttal Testimony of Harvey L. Wagner for more details.

(I) Calculation: column F + column G + column H.

The Cleveland Electric Illuminating Company
Case No. 07-651-EL-AIR
Adjustment for Labor Expense Annualization For the Twelve Months Ended February 29, 2008
PUCO Revised Staff Report vs. FirstEnergy

(A) Line No.	(B) Line Item Description	(C) PUCO	(D) FE	(E) Delta	(F) Head Count	(G) Reconciliation of Delta Amounts		(H) ICP %	(I) Total
						SFAS 123(R)	ICP %		
(1)	Annualized Test-Year Labor Expense	\$77,198,580	\$80,424,277	\$3,225,697	\$2,040,789	\$0	\$1,184,908		\$3,225,697
(2)	Average Annual Bonus Dollars	\$337,682	\$337,682	\$0	\$0	\$0	\$0		\$0
(3)	Average Annual Severance Dollars	\$649,730	\$649,730	\$0	\$0	\$0	\$0		\$0
(4)	Test-Year Employee Discount	\$527,697	\$527,697	\$0	\$0	\$0	\$0		\$0
(5)	Total Direct Labor (1) through (4)	\$78,713,689	\$81,939,386	\$3,225,697	\$2,040,789	\$0	\$1,184,908		\$3,225,697
(6)	O&M Expense Ratio	51.20%	51.20%	0.00%	51.20%	51.20%	51.20%		51.20%
(7)	O&M Labor Expense (5) x (6)	\$40,301,409	\$41,952,966	\$1,651,557	\$1,044,884	\$0	\$606,673		\$1,651,557
(8)	Jurisdictional Allocation Factor	95.15%	95.15%	0.00%	95.15%	95.15%	95.15%		95.15%
(9)	Jurisdictional O&M Labor Expense (7) x (8)	\$38,346,791	\$39,918,247	\$1,571,456	\$994,207	\$0	\$577,249		\$1,571,456
(10)	O&M Labor Expense Allocated from FE Service Company	\$26,637,709	\$28,545,485	\$1,907,776	\$992,636	\$258,444	\$656,697		\$1,907,776
(11)	Total O&M Labor Expense (9) + (10)	\$64,984,500	\$68,463,732	\$3,479,232	\$1,986,843	\$258,444	\$1,233,946		\$3,479,232
(12)	Test-year Labor Expense	\$62,887,639	\$62,887,639	\$0	\$0	\$0	\$0		\$0
(13)	Adjustment (11) - (12)	\$2,096,861	\$5,576,093	\$3,479,232	\$1,986,843	\$258,444	\$1,233,946		\$3,479,232

(C) Source: TJS Exhibit CEI 1 from the Prefiled Testimony of Staff Witness Smith.

(D) Test year labor expense calculated by incorporating the changes described in Jeffrey R. Kalata's Rebuttal Testimony into the Staff's labor annualization methodology provided in the Staff reports.

(E) Calculation: column D - column C.

(F) Portion of the amount in column E that is attributable to the inclusion of actual employees for full-time employees as of January 2008, as opposed to average employee levels from March 2007 through August 2007, as proposed by Staff.

(G) Portion of the amount in column E that is attributable exclusively to the inclusion of SFAS 123(R) expense, which was excluded from the Staff's labor annualization methodology in the Staff Report. The amounts included in column I are based on a historical annual average from 2004 through 2006. Please see Exhibit JRK-5 from Jeffrey R. Kalata's Supplemental Testimony for more details.

(H) Portion of the amount in column E that is attributable to the inclusion of 100% of incentive compensation expense, as opposed to the 80% recommended by Staff and OCC. Please see the Rebuttal Testimony of Harvey L. Wagner for more details.

(I) Calculation: column F + column G + column H.

The Toledo Edison Company
Case No. 07-551-EL-AIR
Adjustment for Labor Expense Annualization For the Twelve Months Ended February 29, 2008
PUCO Revised Staff Report vs. FirstEnergy

(A) Line No.	(B) Line Item Description	(C) PUCO	(D) FE	(E) Delta	(F) Head Count	(G) SFAS 123(R)	(H) Reconciliation of Delta Amounts		(I) Total
							ICP %	ICP %	
(1)	Annualized Test-Year Labor Expense	\$33,640,569	\$35,258,804	\$1,618,235	\$1,075,706	\$0	\$542,529	\$0	\$1,618,235
(2)	Average Annual Bonus Dollars	\$101,166	\$101,166	\$0	\$0	\$0	\$0	\$0	\$0
(3)	Average Annual Severance Dollars	\$339,721	\$339,721	\$0	\$0	\$0	\$0	\$0	\$0
(4)	Test-Year Employee Discount	\$122,127	\$122,127	\$0	\$0	\$0	\$0	\$0	\$0
(5)	Total Direct Labor (1) through (4)	\$34,203,583	\$35,821,818	\$1,618,235	\$1,075,706	\$0	\$542,529	\$0	\$1,618,235
(6)	O&M Expense Ratio	53.24%	53.24%	0.00%	53.24%	53.24%	53.24%	53.24%	53.24%
(7)	O&M Labor Expense (5) x (6)	\$18,209,987	\$19,071,536	\$861,549	\$572,706	\$0	\$288,843	\$0	\$861,549
(8)	Jurisdictional Allocation Factor	95.87%	95.87%	0.00%	95.87%	95.87%	95.87%	95.87%	95.87%
(9)	Jurisdictional O&M Labor Expense (7) x (8)	\$17,457,915	\$18,283,882	\$825,967	\$549,053	\$0	\$276,914	\$0	\$825,967
(10)	O&M Labor Expense Allocated from FE Service Company	\$14,209,278	\$15,226,937	\$1,017,659	\$529,498	\$137,861	\$350,300	\$137,861	\$1,017,659
(11)	Total O&M Labor Expense (9) + (10)	\$31,667,193	\$33,510,819	\$1,843,626	\$1,078,551	\$137,861	\$627,214	\$137,861	\$1,843,626
(12)	Test-year Labor Expense	\$31,877,113	\$31,877,113	\$0	\$0	\$0	\$0	\$0	\$0
(13)	Adjustment (11) - (12)	(\$209,920)	\$1,633,706	\$1,843,626	\$1,078,551	\$137,861	\$627,214	\$137,861	\$1,843,626

(C) Source: TJS Exhibit TE 1 from the Prefiled Testimony of Staff Witness Smith.

(D) Test year labor expense calculated by incorporating the changes described in Jeffrey R. Kalata's Rebuttal Testimony into the Staff's labor annualization methodology provided in the Staff reports.

(E) Calculation: column D - column C.

(F) Portion of the amount in column E that is attributable to the inclusion of actual employees for full-time employees as of January 2008, as opposed to average employee levels from March 2007 through August 2007, as proposed by Staff.

(G) Portion of the amount in column E that is attributable exclusively to the inclusion of SFAS 123(R) expense, which was excluded from the Staff's labor annualization methodology in the Staff Report. The amounts included in column I are based on a historical annual average from 2004 through 2006. Please see Exhibit JRK-5 from Jeffrey R. Kalata's Supplemental Testimony for more details.

(H) Portion of the amount in column E that is attributable to the inclusion of 100% of incentive compensation expense, as opposed to the 80% recommended by Staff and OCC. Please see the Rebuttal Testimony of Harvey L. Wagner for more details.

(I) Calculation: column F + column G + column H.

Ohio Edison Company
Case No. 07-551-EL-AIR
Calculation of Test Year FICA Tax Expense
Revised Staff Report vs. FirstEnergy

(A) Line No.	(B) Description	(C) TJS Exhibit FICA (FE Revised)		(D) Jurisdictional Amount	(E) Delta
		PUCO	FE		
1	Annualized O&M Labor Expense	\$81,930,061	\$87,045,094	\$5,115,033	
2	Percentage of OASDI Taxable Wages	97.19%	97.19%	0.00%	
3	OASDI Taxable Wages (1 x 2)	\$79,627,826	\$84,599,127	\$4,971,301	
4	Effective Tax Rate	6.20%	6.20%	0.00%	
5	Old Age, Survivors and Disability Insurance (OASDI) Portion of FICA Tax (3 x 4)	\$4,936,925	\$5,245,146	\$308,221	
6	Medicare Effective Tax Rate	1.45%	1.45%	0.00%	
7	Medicare Expense Portion of FICA Tax (6 x 1)	\$1,187,986	\$1,262,154	\$74,168	
8	Test-Year FICA Tax Expense (5 + 7)	<u>\$6,124,911</u>	<u>\$6,507,300</u>	<u>\$382,389</u>	

(C) Source: TJS Exhibit FICA from the Prefiled Testimony of Staff Witness Smith.

(D) Test year FICA Tax expense calculated by incorporating Ohio Edison's revised test year labor expense into the Staff's methodology in TJS Exhibit FICA. Source of annualized O&M labor expense: Row 11, column D of Exhibit JRK-8 (page 1 of 3)

(E) Calculation: column D - column C.

The Cleveland Electric Illuminating Company
Case No. 07-551-EL-AIR
Calculation of Test Year FICA Tax Expense
Revised Staff Report vs. FirstEnergy

TJS Exhibit FICA (FE Revised)

(A) Line No.	(B) Description	(C)		(D)	(E)
		PUCO	FE		
1	Annualized O&M Labor Expense	\$64,984,500	\$68,463,732	\$3,479,232	
2	Percentage of OASDI Taxable Wages	96.38%	96.38%	0.00%	
3	OASDI Taxable Wages (1 x 2)	\$62,632,061	\$65,985,345	\$3,353,284	
4	Effective Tax Rate	6.20%	6.20%	0.00%	
5	Old Age, Survivors and Disability Insurance (OASDI) Portion of FICA Tax (3 x 4)	\$3,883,188	\$4,091,091	\$207,903	
6	Medicare Effective Tax Rate	1.45%	1.45%	0.00%	
7	Medicare Expense Portion of FICA Tax (6 x 1)	\$942,275	\$992,724	\$50,449	
8	Test-Year FICA Tax Expense (5 + 7)	<u>\$4,825,463</u>	<u>\$5,083,815</u>	<u>\$258,352</u>	

(C) Source: TJS Exhibit FICA from the Prefiled Testimony of Staff Witness Smith.

(D) Test year FICA Tax expense calculated by incorporating CEI's revised test year labor expense into the Staff's methodology in TJS Exhibit FICA. Source of annualized O&M labor expense: Row 11, column D of Exhibit JRK-8 (page 2 of 3).

(E) Calculation: column D - column C.

The Toledo Edison Company
Case No. 07-551-EL-AIR
Calculation of Test Year FICA Tax Expense
Revised Staff Report vs. FirstEnergy

TJS Exhibit FICA (FE Revised)

(A) Line No.	(B) Description	(C)	(D)	(E)	
				PUCO	Jurisdictional Amount FE Delta
1	Annualized O&M Labor Expense	\$31,667,193	\$33,510,819	\$1,843,626	
2	Percentage of OASDI Taxable Wages	97.11%	97.11%	0.00%	
3	OASDI Taxable Wages (1 x 2)	\$30,752,011	\$32,542,356	\$1,790,345	
4	Effective Tax Rate	6.20%	6.20%	0.00%	
5	Old Age, Survivors and Disability Insurance (OASDI) Portion of FICA Tax (3 x 4)	\$1,906,625	\$2,017,626	\$111,001	
6	Medicare Effective Tax Rate	1.45%	1.45%	0.00%	
7	Medicare Expense Portion of FICA Tax (6 x 1)	\$459,174	\$485,907	\$26,733	
8	Test-Year FICA Tax Expense (5 + 7)	\$2,365,799	\$2,503,533	\$137,734	

(C) Source: TJS Exhibit FICA from the Prefiled Testimony of Staff Witness Smith.

(D) Test year FICA Tax expense calculated by incorporating Toledo Edison's revised test year labor expense into the Staff's methodology in TJS Exhibit FICA. Source of annualized O&M labor expense: Row 11, column D of Exhibit JRK-8 (page 3 of 3).

(E) Calculation: column D - column C.

**BEFORE THE
PUBLIC UTILITIES COMMISSION OF OHIO**

**In the Matter of the Application of Ohio)
Edison Company, The Cleveland Electric)
Illuminating Company, and The Toledo) Case No. 07-551-EL-AIR
Edison Company for Authority to) Case No. 07-552-EL-ATA
Increase Rates for Distribution Service,) Case No. 07-553-EL-AAM
Modify Certain Accounting Practice) Case No. 07-554-EL-UNC
And for Tariff Approvals**

REBUTTAL TESTIMONY OF

MICHAEL J. VILBERT

ON BEHALF OF

OHIO EDISON COMPANY
THE TOLEDO EDISON COMPANY, AND
THE CLEVELAND ELECTRIC ILLUMINATING COMPANY

- Management policies, practice, and organization
- Operating income
- Rate base
- Allocations
- Rate of return
- Rates and tariffs
- Other – Cost of Service

RECEIVED-DOCKETING DIV
2008 FEB 20 PM 4:56
PUCO

TABLE OF CONTENTS

Section	Page #
I. INTRODUCTION AND SUMMARY	1
II. FINANCIAL RISK AND CAPITAL STRUCTURE	1
A. ATWACC AND MARKET-TO-BOOK ISSUES	2
B. THE ADAMS DIRECT'S CRITIQUE OF THE ATWACC METHOD.....	3
C. THE CAHAAN DIRECT'S CRITIQUE OF THE ATWACC METHOD.....	6
III. ESTIMATING THE SAMPLE COMPANIES' COSTS OF EQUITY	9
A. THE DCF MODEL	9
B. THE CAPM	11
C. THE ECAPM	16
IV. DETERMINING THE OHIO EDUS' COSTS OF EQUITY	18

1 **I. INTRODUCTION AND SUMMARY**

2 **Q1. Please state your name and address for the record.**

3 A1. My name is Michael J. Vilbert. My business address is The Brattle Group, 44 Brattle
4 Street, Cambridge, MA 02138, USA.

5 **Q2. Did you previously file testimony in this proceeding?**

6 A2. Yes, I filed Direct Testimony¹ (“Vilbert Direct”) on behalf of Ohio Edison Company
7 (“OE”), The Cleveland Electric Illuminating Company (“CEI”) and The Toledo Electric
8 Company (“TE”), (collectively, the “Companies” or the Ohio Electric Distribution
9 Utilities (“Ohio EDUs”)) in June 2007 regarding the return on equity that the Ohio EDUs
10 should be allowed an opportunity to earn on the equity financed portion of their rate
11 bases. I filed Supplemental Testimony (“Vilbert Supplemental”) on behalf of the
12 Companies in January 2008. Please see the detailed resume in Appendix A attached to
13 my Direct Testimony for my professional qualifications.

14 **Q3. What is the purpose of your rebuttal testimony?**

15 A3. I have been asked by the Companies to comment on the testimonies of Mr. Aster R.
16 Adams (“Adams Direct”) on behalf of the Office of the Ohio Consumers’ Counsel, of Mr.
17 Richard C. Cahaan as Staff Witness (“Cahaan Direct”), and of Mr. Howard Sogalnick on
18 behalf of the Ohio School Council (“Sogalnick Direct”) with regard to the appropriate
19 return on equity.

20 **II. FINANCIAL RISK AND CAPITAL STRUCTURE**

21 **Q4. What are the issues in the Adams Direct regarding capital structure?**

22 A4. The Adams Direct recommends using FirstEnergy’s capital structure,² but that capital
23 structure is not necessarily representative for the Ohio EDUs. Although financial risk is
24 acknowledged as a component of a firm’s risk³, the Adams Direct does not consider the

¹ Company Exhibit 8.

² Adams Direct, pp. 5-6 and Attachment ARA-2.

³ Adams Direct, p. 16.

1 impact on the required return on equity due to any difference in financial leverage
2 between the sample and the regulated companies.

3 **Q5. Please address the financial risk issue in the Adams Direct.**

4 A5. The estimated costs of equity reflect *both* the business risk and the financial risk of the
5 sample companies based upon the sample companies' *market value* capital structures.⁴ If
6 the market value capital structures of the sample firms were different, the estimated costs
7 of equity would be different as well. As noted in the Vilbert Supplemental and the
8 Vilbert Direct in Section II.C, "the ATWACC (After Tax Weighted Average Cost of
9 Capital) – a company's overall cost of capital -- is constant over a broad range of capital
10 structures. However, the cost of equity is not. The cost of equity for the Companies
11 should reflect the risk of their underlying assets and be comparable to the return that is
12 achievable on investments of comparable risk."⁵ In other words, the Adams Direct does
13 not adjust for the differences in the sample's capital structure nor for the fact that
14 FirstEnergy's capital structure has greater financial risk than the regulatory capital
15 structure filed by the Companies. Therefore a cost of equity recommendation that relied
16 on the parent's capital structure would be higher than one that relies on the Companies'
17 filed capital structure.

18 **A. ATWACC AND MARKET-TO-BOOK ISSUES**

19 **Q6. Is it appropriate to estimate the cost of equity for the sample companies using**
20 **market data?**

21 A6. Yes. The Adams Direct, the Staff Reports and the Vilbert Direct all estimate the cost of
22 equity for the sample companies using market information. The Discounted Cash Flow
23 Model ("DCF" model) and the risk positioning model (i.e., the CAPM and ECAPM) rely
24 upon market information, and the cost of equity estimates derived from those estimation
25 models reflect the business risk and financial risk of the sample companies at their *market*

⁴ Vilbert Supplemental, pp. 2-4.

⁵ Vilbert Supplemental, pp. 4-7.

1 value capital structures.⁶ The returns on equity recommended by the Adams Direct as
2 well as by the Cahaan Direct and the Vilbert Direct are derived from these models.

3 **B. THE ADAMS DIRECT'S CRITIQUE OF THE ATWACC METHOD**

4 **Q7. The Adams Direct claims that the ATWACC "method is flawed in that it tends to**
5 **overstate the true cost of equity" and that "the underlying flawed assumption is that**
6 **the Commission is obligated to maintain current stock price levels..."⁷ Are these**
7 **statements an accurate assessment of the ATWACC approach?**

8 A7. No. The comments in the Adams Direct testimony demonstrate a misunderstanding of
9 the ATWACC approach and its adjustment for financial risk. The Adams Direct claims
10 that the ATWACC approach is an attempt to maintain a particular ratio of the market
11 value of equity to the book value of equity (the "market-to-book value"), but this is
12 incorrect. The market-to-book value is irrelevant to the ATWACC approach.

13 **Q8. Please explain why the market-to-book ratio is irrelevant to the ATWACC**
14 **approach?**

15 A8. Note that in the formula (1) for the ATWACC displayed on p. 14 of the Vilbert Direct,
16 book values do not appear in the calculation; therefore, there is no way that the
17 ATWACC can anchor the market-to-book ratio. Regardless of the market-to-book ratio,
18 what matters is the percentage of the market value capital structure that is equity relative
19 to the percentage that is debt.

20 **Q9. Please explain the apparent source of the misunderstanding of the ATWACC**
21 **approach.**

22 A9. One source of the misunderstanding is that the ATWACC is a *rate of return* not a dollar
23 amount of return. The flaw in reasoning can be illustrated in the following simplified
24 example. Suppose that the cost of equity estimated using the DCF or the risk positioning
25 method is 10 percent for a regulated company with a market value capital structure with
26 67 percent equity and 33 percent debt. (See Step 1 in Figure 1 below.) Suppose that the

⁶ This is well accepted financial theory. See, for example, Richard A. Brealey, Stewart C. Myers, and Franklin Allen, *Principles of Corporate Finance*, New York: McGraw-Hill/Irwin 8th ed. (2006) pp. 503-06.

⁷ Adams Direct, pp. 18-19.

1 book value regulatory capital structure is 50 percent equity and 50 percent debt and that
2 the ATWACC adjusted rate of return on equity is 12.1 percent. (See Step 2 in Figure 1
3 below.) Does this mean that if the Commission allows a 12.1 percent return on equity
4 that the return on the market value of equity will be 12.1 percent? The answer, of course,
5 is no.

6 **Q10. Please illustrate why allowing an ATWACC adjusted return on rate base will not**
7 **provide a rate of return on the market value of equity equal to 12.1 percent in the**
8 **example.**

9 A10. The reason is that the ATWACC adjusted return on equity is applied to the *book value* of
10 equity in the rate base not the market value of equity. In this example, the market-to-
11 book ratio is 2.0, so that the market value of equity is \$1000 but the book value is only
12 \$500. A 12.1 percent rate of return on equity times a \$500 book value of equity gives a
13 return of about \$60.70 which would be about 6 percent (i.e., 60.70/1000) on the \$1000 of
14 market value of equity. In other words, although the return on the book value rate base
15 would be 12.1 percent in the example, the return on the market value of equity would be
16 about 6 percent, $\frac{1}{2}$ of the allowed return on the equity financed portion of the rate base.
17 A 6 percent return on the market value of equity is likely to be less than the company's
18 current market cost of debt. (See Step 3 in Figure 1 below.)

1

Figure 1: Example of ATWACC approach, and the resulting return on the market value of equity.

<i>Step 1: Compute ATWACC using market values</i>					
	Market Values		Return	Tax Rate	Wt. Average
Equity	1000	67%	10.0%		0.067
Debt	500	33%	6.0%	40%	0.012
	<u>1500</u>	<u>100%</u>		ATWACC	0.079
<i>Step 2: Using book value capital structure, compute allowed return on equity that yields the ATWACC determined in Step 1</i>					
	Book Values		Return	Tax Rate	Wt. Average
Equity	500	50%	12.1%		0.061
Debt	500	50%	6.0%	40%	0.018
	<u>1000</u>	<u>100%</u>		ATWACC	0.079
<i>Step 3: Implied allowed equity return on market value of equity</i>					
	Dollar Amount	Rate of Return			
Equity Return	60.7	6.07%			

2 The example in Figure 1 illustrates an additional advantage of the ATWACC approach:
 3 rate payers are indifferent to the regulatory capital structure. The cost to customers
 4 would be unaffected by a different regulatory capital structure because the return on
 5 equity would change as capital structure changes in order to maintain a constant
 6 ATWACC, but the capital costs (i.e., the sum of interest expense, equity return and
 7 income taxes) paid by customers would not be affected by changes in capital structure.

8 **Q11. If the allowed return on equity is 12.1 percent instead of 10 percent are you saying**
 9 **that this will or will not maintain the current market-to-book ratio?**

10 A11. The ATWACC approach does not say anything about this. Instead, the ATWACC
 11 approach simply says that the estimated return on investments of comparable business
 12 risk to the regulated company is equal to the ATWACC. Therefore the regulated
 13 company should be allowed an overall *rate of return* equal to the ATWACC on the *book*
 14 *value* rate base.

15 **Q12. Is the ATWACC method incompatible with the use of a book value rate base?**

16 A12. No. The use of book value rate base is perfectly consistent with the use of a rate of return
 17 calculated from market data using the ATWACC method. The book value rate base is

1 merely a historical record of the costs of assets purchased by investors to provide service
2 to customers. All rate-of-return analysts estimate a market cost of capital to apply to that
3 investment, and as noted above, all three testimonies use market data to estimate the cost
4 of equity for the sample companies. The only difference is that the Vilbert Direct
5 calculates the overall market rate of return on all of the sources of capital for the sample
6 firms and applies that overall rate of return to the rate base. Because the regulated capital
7 structure differs from the market value capital structures of the sample companies, the
8 allowed return on equity must be adjusted so that the weighted-average cost of capital
9 used to set rates is equal to the market-determined overall cost of capital from the sample
10 of companies with comparable business risk.

11 **Q13. Do you have any comments on Table 3 in the Adams Direct?**

12 A13. Yes. Table 3 is misleading. In Table 3, p. 21 the Adams Direct presents the average of
13 Vilbert Direct's cost of equity estimates before any financial risk adjustment which he
14 calls the "traditional methods". Mr. Adams then calculates what he characterizes as the
15 "overstatement" of cost of equity as the average difference between the Vilbert Direct's
16 cost of equity estimates before and after financial risk considerations. The differences
17 average about 1.4 percent. The table goes on to calculate the adjusted ROE as my
18 recommended cost of equity of 11¼ percent minus the 1.4 percent. This fails to take into
19 consideration that the average of the Vilbert Direct's DCF and risk positioning estimates
20 is 10.7 percent not the 10.3 percent that results from subtracting 1.4 percent from 11.75
21 percent. The Adams Direct simply misrepresents the Vilbert Direct's results. If the
22 Adams Direct wants to refer to an average of the "traditional" cost of equity estimates in
23 the Vilbert Direct, the proper figure is 10.7 percent shown in Table 3, not the 10.3 percent
24 cited, but in any event this value ignores the financial risk and would not be correct for
25 the Companies.

26 **C. THE CAHAAN DIRECT'S CRITIQUE OF THE ATWACC METHOD**

27 **Q14. How does the Cahaan Direct address financial risk?**

28 A14. The Cahaan Direct also accepts the importance of financial risk and evaluates the
29 ATWACC approach. The Cahaan Direct concludes that because the market value capital
30 structure of FirstEnergy is not substantially different from the average market capital

1 structure of the sample companies, there is no need for an adjustment for differences in
2 financial risk.⁸

3 **Q15. Is the Cahaan Direct correct that the financial risk of FirstEnergy, the parent**
4 **company, is comparable to the sample compared on a market value basis?**

5 A15. Yes, but that is not the right question. This proceeding is directed toward setting the
6 appropriate return on equity on the rate base for the Ohio EDUs not FirstEnergy. The
7 appropriate comparison is between the regulatory capital structure of the Ohio EDUs and
8 the (market value) capital structure of the sample companies because the costs of equity
9 estimated by the models (i.e., the DCF and the CAPM) reflect the business and financial
10 risk of the sample companies at their market value capital structures.

11 **Q16. Please continue.**

12 A16. The Cahaan Direct's concern seems to stem from the relatively high market-to-book
13 value ratios of the sample companies, but that issue is a distraction from the point being
14 made by the ATWACC approach. The market-to-book ratios are irrelevant to the
15 ATWACC approach. This was discussed above but another way to think about this is to
16 consider a world in which the market-to-book ratios are always equal to one for all of the
17 sample companies. If the sample companies' average capital structure was one with 67
18 percent equity and the regulated company's capital structure was one with 50 percent
19 equity, there would seem to be little disagreement that the financial risk of the sample
20 was lower than for the regulated company, but it would have absolutely nothing to do
21 with the market-to-book ratio. In particular, the ATWACC method is not a method to
22 introduce the market-to-book ratio through the "backdoor" as is of concern in the Cahaan
23 Direct.⁹

24 **Q17. Do the cost of equity estimates from the DCF model and the CAPM depend upon**
25 **the market value or book value capital structures of the sample companies?**

26 A17. The market value capital structure is the relevant measure of financial risk. The market
27 determined cost-of-equity estimates from the sample depend upon both the business and
28 the financial risk of the sample. The financial risk of the sample companies depends

⁸ Cahaan Direct, pp. 26-28.

⁹ Cahaan Direct, p. 28.

1 upon the market value not the book value capital structures. There is no debate in
2 financial theory that financial risk is a function of market value capital structures.

3 **Q18. Please continue with the example.**

4 A18. In the example, the average capital structure of the sample companies is 67 percent equity
5 even though the market-to-book ratios are all equal to one, but the regulated company's
6 capital structure has only 50 percent equity. Applying the cost of equity from the sample
7 in this situation without consideration of the differences in financial risk would clearly be
8 wrong. Anyone disagreeing with the last statement should consider whether their answer
9 would change if the regulatory capital structure had 80 percent equity or 90 percent
10 equity instead of 50 percent.

11 **Q19. But the sample companies and FirstEnergy's market-to-book ratios are not equal to**
12 **one. Doesn't that change the example?**

13 A19. No. First, again note that the market-to-book ratio does not enter the calculation of the
14 ATWACC for the sample companies. It is all based upon the market value capital
15 structures and the market costs of debt, preferred stock and equity. Second, the cost of
16 equity estimated from the market models still reflects the business and financial risk of
17 the sample companies at their market value capital structures not their book value capital
18 structures. Third, applying the cost of equity estimated from the market models to the
19 regulated entity still requires consideration of the differences in capital structures
20 between the sample and the regulated company just as when the market-to-book ratios
21 were all equal to one. Nothing of consequence has changed for application of the
22 ATWACC to the regulated entity due to the market-to-book ratios. Finally, note that
23 there is nothing inconsistent with applying the ATWACC to a book value capital
24 structure. Nothing I am recommending would change the way the Ohio EDUs are
25 regulated or would change the reliance on a rate base established on a book value basis.
26 What the ATWACC approach does do is change the way that the information from the
27 market models is interpreted for application to the book value rate base. Specifically, the
28 ATWACC approach recognizes that as the capital structure changes, the return on equity
29 must change as well in order to be consistent with the market determined cost of equity
30 estimates from the sample.

1 **III. ESTIMATING THE SAMPLE COMPANIES' COSTS OF EQUITY**

2 **Q20. Do you have any comments on the cost of equity methodologies relied upon by the**
3 **Adams Direct and the Cahaan Direct?**

4 A20. Yes. My comments in this section are primarily addressed to the Adams Direct because
5 the methodologies used by the Staff were addressed in my Supplemental Testimony. I do
6 note several places, however, that the Cahaan Direct agrees with my approach and rejects
7 several aspects of the way the Adams Direct implements the models. With regard to the
8 Adams Direct, I first address the implementation of the DCF method. Next, I address the
9 implementation of the CAPM, and finally, I discuss the Adams Direct's critique of the
10 Empirical Capital Asset Pricing Model ("ECAPM").

11 **A. THE DCF MODEL**

12 **Q21. What comments do you have regarding the Adams Direct's implementation of the**
13 **DCF model?**

14 A21. The Adams Direct implements the DCF model in a manner very similar to the Staff's
15 implementation, so the comments in my Supplemental Testimony apply equally to the
16 Adams Direct's implementation.¹⁰ Specifically, there are two problems with the DCF
17 model in the Adams Direct. The first is that the Adams Direct relies on stock prices that
18 are up to a year old. Because the DCF model is intended to be a forward-looking model,
19 it is important that the stock prices in the model reflect current information. The
20 calculation of the dividend yield in the Adams Direct with reference to a yearly average
21 price destroys one of the primary advantages of the DCF model in that it is a forward
22 looking model. Stock prices averaged over an entire year reflect stale and out of date
23 information. One need only consider the developments in the credit markets due to the
24 subprime mortgage crisis to realize how out of date information from a year ago truly is.
25 A year is simply too long a time period to rely on for the purpose of calculating the
26 current price and yield.

¹⁰ Vilbert Supplemental, pp. 13-14.

1 **Q22. What is the second problem in the Adams Direct implementation of the DCF**
2 **model?**

3 A22. The Adams Direct summarizes the dividend payments over the last four quarters rather
4 than annualizing the most recent dividend, i.e., multiplying the most recent dividend by
5 four. This procedure will definitely *underestimate* the cost of equity using the DCF
6 model. As noted above the DCF model assumes that dividends growth each period by
7 the assumed constant growth rate. Using historical dividends from as much as a year ago
8 violates the constant growth assumption and in general will underestimate future
9 dividends to the extent that dividends paid have increased over the last four quarters. As
10 with using historical prices from a year ago, this procedure weakens the forward looking
11 nature of the model.

12 **Q23. Do you have any other comments on the Adams Direct's reliance on the DCF model**

13 A23. The Adams Direct seems to believe that the DCF model provides more reliable estimates
14 of the cost of capital for the sample companies than the risk positioning model does at
15 this time, but that belief is highly debatable at best.¹¹ As noted in the Vilbert Direct,¹² the
16 DCF model can be a useful model if its assumptions are fully met, but those assumptions
17 are so unlikely to be satisfied and also have such a large effect on the estimated cost of
18 equity it produces that it is unusual for the conditions necessary for the completely
19 reliable implementation of the model to be present. In other words, changing the
20 "assumed" terminal growth rate as well as when the terminal growth rate will be achieved
21 in the non-constant growth formulation of the model changes the DCF estimates
22 substantially, but there is literally no information upon which to base those assumptions.

¹¹ The Surface Transportation Board recently decided to switch from using the constant growth DCF to the CAPM to determine the cost of capital for railroads citing among other factors, the assumption of a constant growth rate and a constant dividend payout ratio not being generally true. See *Surface Transportation Board Decision STB Ex Parte No. 664, "Methodology To Be Employed In Determining The Railroad Industry's Cost Of Capital,"* January 17, 2008.

¹² Vilbert Direct, p. 23.

1 **B. THE CAPM**

2 **Q24. Do you have a general comment on the Adams Direct's implementation of the**
3 **CAPM?**

4 A24. Yes. In general, most of the procedures used in the Adams Direct have the effect of an
5 unwarranted reduction in the estimated return on equity, a point with which the Cahaan
6 Direct agrees when it says that “[c]onsidering the current yields on FirstEnergy operating
7 companies’ long-term bonds, and bonds of similar quality, the risk premium implied by
8 the [Adams Direct’s] 8.61% or the 8.33% estimates are simply too low to be credible.”¹³

9 **Q25. Do you have any comment on the method that the Adams Direct uses to estimate the**
10 **parameters for use in the CAPM?**

11 A25. Yes. The Adams Direct estimates all of the parameters in the model by taking averages
12 of different information sources irrespective of whether it is appropriate to do so. For
13 example, Mr. Adams calculated the sample companies’ betas as the average of the betas
14 estimated by *Value Line*, Bloomberg’s, and Reuters,¹⁴ two of which adjust betas and one
15 of which does not. Rather than make a judgment whether betas should be adjusted or not,
16 the Adams Direct simply averages different estimates. A similar approach is used for the
17 risk-free rate where the Adams Direct relied on the average of yield on 10-year and 30-
18 year Treasury bonds for a full year ending in November 2007. This is a problem because
19 the MRP should be matched with the measure of the risk-free being used. The average
20 yields on 10-year Treasury bonds are generally lower than the yields on 30-year Treasury
21 bonds, so the MRP used with the yields on 10-year Treasury bonds compared to 30-year
22 Treasury bonds should be different as well. Moreover, interest rates that are as much as a
23 year old are stale and out of date which destroys the forward looking aspect of the CAPM.
24 Similarly, the Adams Direct averages many estimates of the MRP including geometric
25 and arithmetic from many sources to determine the MRP for use in the models. While

¹³ Cahaan Direct, p. 25.

¹⁴ *Value Line* betas are estimated using five years of weekly returns and the New York Stock Exchange Composite Index as the market proxy. *Value Line* betas are adjusted. Reuter’s betas are estimated using five years of monthly returns and the S&P 500 as the market proxy. Reuter betas are not adjusted. Bloomberg allows its user to determine the frequency as well as the time horizon over which betas are estimated. However, the standard is two years of weekly data. Bloomberg generally uses the S&P 500 index and allows its user to determine whether the betas are adjusted. In this case, the Bloomberg betas are quite similar to those obtained from *Value Line*.

1 such an approach reduces the effect of the analyst's judgment, it also has the effect of
2 making the analyst more of a calculating machine than an expert making judgments about
3 the weight of the evidence. The point is that simply averaging many values for a
4 parameter does not improve the estimate if the values being averaged are not appropriate.

5 **Q26. The Adams Direct relies on estimates of the MRP based upon the geometric mean. Is**
6 **this appropriate for use in the CAPM?**

7 A26. No. Although the Adams Direct cites a few sources in favor of relying on the geometric
8 average in some circumstances to determine the market risk premium, this is not
9 currently standard practice in finance and is specifically recommended against by nearly
10 every academic source. The Cahaan Direct agrees that the arithmetic average is correct
11 for use in the CAPM.¹⁵ The inappropriate use of the geometric estimate of the MRP
12 accounts, in part, for the exceptionally low CAPM cost of equity estimates in the Adams
13 Direct.

14 **Q27. Do you have other comments on the Adams Direct's estimation of the MRP for use**
15 **in the CAPM?**

16 A27. Yes. The Adams Direct's discussion of the literature on the market risk premium does
17 not include any articles more recent than 2005. Many of the more recent articles support
18 a higher estimate of the MRP. In addition, the Adams Direct goes through substantial
19 effort to calculate the ex ante risk premium based upon an original article by Ibbotson
20 and Chen and subsequently relied upon by Professor Randall Woolridge in a different
21 proceeding, but these calculations are unnecessary because Morningstar publishes the
22 Ibbotson and Chen ex ante risk premium in their *Valuation Edition* yearbook.

23 **Q28. Please elaborate on the market risk premium issue.**

24 A28. As discussed in the Vilbert Direct, there is currently no consensus on the market risk
25 premium. However, the Adams Direct does not cite a full spectrum of the literature that
26 focuses on this issue. For example, the Adams Direct cites a 2003 publication of Dimson,
27 March and Staunton in support of a relatively low market risk premium.¹⁶ However, in

¹⁵ Cahaan Direct, p. 12 cites p. 77 in the Ibbotson SBBi Valuation Edition Yearbook 2007 which states that the arithmetic mean is the appropriate measure of the MRP for use in the CAPM.

¹⁶ Adams Direct, p. 40.

1 their most recent publication, Dimson March and Stauton (2007) estimate the arithmetic
2 mean historical market risk premium at 6.6 percent relative to Treasury bonds for the
3 U.S.¹⁷ It is also noteworthy that another regulator, the Surface Transportation Board, in
4 its recent decision to rely on the CAPM decided after extensive review that the
5 Morningstar/Ibbotson historical arithmetic average from 1926 to today was the most
6 appropriate estimate of the MRP.

7 We are now persuaded that basing the equity-risk premium on returns dating
8 from 1926 is the superior and more standard approach. We are cognizant of
9 the literature, cited by several parties, indicating that some experts believe that
10 the forward-looking equity-risk premium should be lowered to reflect the
11 impact of higher price/earnings ratios. For example, the expert for the AAR
12 directed the agency to an adjusted equity-risk premium published by
13 Morningstar/Ibbotson that seeks to reflect the upward trend in price-earnings
14 ratios and reduces the forward-looking equity-risk premium. We acquired the
15 cost-of-capital book published by Morningstar/Ibbotson so that we might
16 carefully review that alternative figure. But while Morningstar/Ibbotson does
17 report such a figure, which falls in the 6% range, the company itself continues
18 to rely on returns dating from 1926 in its own CAPM calculations. Moreover,
19 WCTL submitted evidence showing that most commercial vendors of cost-of-
20 capital information use this same figure in their CAPM calculation.
21 Accordingly, we will follow the standard approach and use the historical
22 average from 1926. [footnotes omitted]¹⁸

23 **Q29. Earlier you noted that the Morningstar publishes its forecast of the Ibbotson and**
24 **Chen ex ante risk premium in its Valuation Edition Yearbook so that there was no**
25 **need to calculate the value. What is the forecast in the 2007 Yearbook?**

26 **A29.** The arithmetic forecast is 6.35 percent over Treasury bonds, which is very similar to the
27 6.5 percent MRP used by both the Vilbert Direct and the Staff Reports. The geometric
28 mean ex ante MRP is 4.33 percent.¹⁹ Note that the Adams Direct calculates the ex ante
29 geometric risk premium to be 4.64 percent, which is equal to 6.66 percent on an
30 arithmetic basis. As noted in the Morningstar *Valuation Edition*, for “use as the expected
31 equity risk premium in either the CAPM or the building block approach, the arithmetic

¹⁷ Elroy Dimson, Paul Marsh, and Mike Stauton (2007), *Global Investment Returns Yearbook 2007*, London Business School and ABN-AMRO, March 2007, p. 48.

¹⁸ *Surface Transportation Board*, “Methodology to Be Employed in Determining the Railroad Industry’s Cost of Capital,” Decision, STB Ex Parte No. 664, November 27, 2007, p. 13.

¹⁹ Morningstar, SBBI Valuation Edition, 2007 Yearbook, p. 96.

1 calculation is the relevant number.”²⁰ In other words, the Adams Direct ex ante MRP
2 should be about 200 basis points higher than the 4.64 percent geometric average used in
3 the calculations.

4 **Q30. The Adams Direct also argues that survivorship bias leads to an overstatement of**
5 **the historical market risk premium by as much a 1.50 percent.²¹ Does this represent**
6 **the most recent view in the academic literature?**

7 A30. No. There are newer academic articles that find the survivorship bias to be very minor.
8 As noted in the Vilbert Direct, Jorion and Goetzmann (1999) found the survivorship bias
9 to be only 29 basis points.²² The 2006 version of the Dimson, Marsh and Staunton article
10 cited by the Adams Direct calculates that the survivorship bias is de minimus, about
11 1/10th of 1 percent, i.e., 0.1 percent not 1.50 percent referenced in the Adams Direct.²³
12 Dimson et al note that higher estimates of the survivorship bias requires implausibly low
13 probabilities of the long-term market survival, but such low probabilities contradict the
14 history of world equity markets.

15 **Q31. The Adams Direct relies on the geometric market risk premium which is**
16 **inconsistent with standard financial economics. Please explain why the geometric**
17 **market risk premium is inappropriate for cost of capital estimation.**

18 A31. While the Adams Direct cites a few sources in support of the geometric market risk
19 premium, it is not standard practice in finance. In general, those articles rely on serial
20 correlation in market returns as justification of use of the geometric average, but those
21 articles also suggest weighting the arithmetic and geometric means with by far the
22 greatest weight on the arithmetic mean. Although the geometric mean return is
23 appropriate for consideration of achieved returns over a period of time, it is well
24 established that the geometric mean is not correct for estimating the expected return.
25 Based on current academic and other literature, the geometric average based MRP is not

²⁰ *Ibid.*, p. 96.

²¹ Adams Direct p. 39.

²² Jorion, P., and W. Goetzmann (1999), “Global Stock Markets in the Twentieth Century,” *Journal of Finance* 54:953-980. See also the Vilbert Direct, pp. B-6 to B-7.

²³ *The Worldwide Equity Premium: A Smaller Puzzle*, Revised 7 April 2006, by Elroy Dimson, Paul Marsh, and Mike Staunton, London Business School, p. 22.

1 appropriate for estimating cost of capital in a regulatory setting because the CAPM
2 requires a forward looking perspective. This is well understood in the broader finance
3 community. A few examples of current publications stating that the arithmetic mean not
4 the geometric mean is correct are Ibbotson Associates, *Stock, Bonds, Bills and Inflation,*
5 *Valuation Edition*, 2007 Yearbook, p. 77, Roger A. Morin (2006), *New Regulatory*
6 *Finance*, Public Utilities Reports, Inc., pp. 116-117, the *Investments* text by Professors
7 Bodie, Kane, and Marcus (2005) Zvi Bodie, Alex Kane, and Alan J. Marcus (2005),
8 *Investments*, 6th Edition, McGraw-Hill, p. 865, and *Principles of Corporate Finance*, 8th
9 Edition, McGraw-Hill, by Richard A. Brealey, Stewart C. Myers, and Franklin Allen
10 (2006), pp. 150-151.

11 **Q32. The Adams Direct also claims that the *Value Line* betas are over estimated because**
12 **they are calculated with regard to the NYSE Index as opposed to the S&P 500 Index**
13 **for the market proxy.²⁴ Is this a valid concern?**

14 A32. No, not in my opinion. In fact, I have never heard anyone claim that the choice of either
15 the S&P 500 Index or the NYSE Index has a significant effect on the estimation of beta.
16 Moreover, I am highly skeptical of this assertion because the correlation between the
17 NYSE Index and the S&P 500 Index is very high, on the order of 0.98 depending upon
18 time period,²⁵ so that betas estimated against one index are likely to be very similar to
19 betas against the other index. Recall that beta is a measure of the correlation of a
20 company's stock returns with the returns on the market.

²⁴ Adams Direct, p. 35.

²⁵ The correlation is 0.98 for the period January 1988 to September 2007.

1 **C. THE ECAPM**

2 **Q33.** The Adams Direct claims that “an ECAPM analysis using adjusted betas rather
3 than raw betas double-counts the empirical effect of historical Betas”²⁶ and that
4 “The use of Value Line betas in Dr. Vilbert’s ECAPM analysis results in an
5 overstatement of the cost of equity.”²⁷ Do you understand the nature of the Adams
6 Direct’s concern?

7 A33. Yes. The Adams Direct does not dispute the fact that the security market line is flatter
8 than predicted by the CAPM nor does it dispute that this can be captured by the ECAPM
9 as modeled in the Vilbert Direct. Indeed, the Adams Direct states the belief that: “If one
10 is going to use the results of the ECAPM to adjust a CAPM result, one must begin in the
11 same place that the ECAPM begins – with raw Betas.”²⁸ This explicitly acknowledges
12 the Adams Direct’s acceptance of the validity of the ECAPM relationship. The Adams
13 Direct does dispute, however, the use of *Value Line* betas in conjunction with the
14 ECAPM framework. Specifically, Mr. Adams believes that *Value Line*’s adjustment of
15 the estimated betas towards one already captures the ECAPM relationship.

16 **Q34. Is this true?**

17 A34. No. The interpretation of the literature on the ECAPM contained in the Adams Direct is
18 not accurate. Mr. Adams makes the unsubstantiated claim that “the use of a Value Line
19 Beta in a CAPM equation more than adequately compensates for the empirical evidence
20 relied upon by Dr. Vilbert.”²⁹ The argument relies upon the faulty premise that the
21 ECAPM empirical results are formed with “raw betas” and *Value Line* betas are
22 something else. The important point to remember is that the *Value Line* adjustment is
23 made to an *estimated* beta, not the actual underlying beta.³⁰ If the actual beta were
24 known, adjustment would not be necessary – indeed, there would be no need for

²⁶ Adams Direct, p. 22.

²⁷ *Ibid.*, p. 22.

²⁸ *Ibid.*, p. 22.

²⁹ Adams Direct, p. 23, ll. 9-11.

³⁰ It should be noted that this adjustment is a common one in the industry (e.g., Merrill-Lynch, Bloomberg).

1 estimation at all.^{31,32} The purpose of *Value Line* beta adjustment is to compensate for
2 beta estimation error in order to produce as accurate an estimate of the actual
3 (unobservable) beta as possible. Contrary to the claims in the Adams Direct, the
4 empirical research underlying the ECAPM does not describe a relationship between
5 estimated betas (i.e., “raw betas”) and expected returns.³³ Instead, these studies typically
6 use an alternative method to correct for sampling errors in order to form unbiased
7 estimates of actual betas.³⁴ Specifically, they typically employ a sophisticated
8 methodology relying on specially designed portfolios to remove the sampling error.
9 These studies therefore tell us that after adjusting for sampling error as much as possible,
10 there is still a flattening of the security market line relative to the CAPM relationship. So
11 whether one uses an adjustment as done in these studies, or one uses a (2/3, 1/3)
12 weighting as done by *Value Line* to transform raw beta estimates into unbiased estimates
13 of true betas, an adjustment is still unaccounted for in the security market line. This point
14 is particularly clear from the results in the article by Litzenberger, Ramaswamy, and
15 Sosin (1980), which explicitly uses both “raw” and “adjusted” betas to map the empirical
16 market line. With “raw” betas, the results support the use of a 3.912 percent alpha factor,
17 whereas with adjusted betas, this alpha factor is about 1.932 percent.³⁵ In other words,
18 even if the actual beta of a stock were known, an “alpha” term of almost 2 percent would
19 still be necessary to capture the empirical relationship between individual security excess

³¹ If the actual beta were unchanging, then an over-estimate of beta in one time period will make it more likely that an underestimate will be observed in the next – which results in the regression towards mean phenomenon. There is also evidence that betas of continuing firms tend to trend towards one. Together, these suggest that historical betas are biased estimators of true betas – using the *Value Line* type adjustment has been shown to be a very good estimator of true betas in this circumstance.

³² Professor Blume first documented the need for the *Value Line* style adjustment. See Blume, Marshall E. (1971), “On the Assessment of Risk,” *The Journal of Finance*, 26(1), pp. 785-795. The empirical fact has been replicated and widely acknowledged ever since.

³³ A representative list of articles that support the ECAPM approach is included in Appendix C, Table No. MJV-C1 included in the Vilbert Direct. See also “The Capital Asset Pricing Model: Theory and Evidence,” Eugene F. Fama and Kenneth R. French, *The Journal of Economic Perspectives*, Vol. 18, No. 3 (Summer, 2004), pp. 25-46.

³⁴ Litzenberger, Robert H. and Krishna Ramaswamy and Howard Sosin. (1980), “On the CAPM Approach to Estimation of a Public Utility's Cost of Equity Capital,” *The Journal of Finance* 35 (2), pp. 369-387.

³⁵ Although one might suggest that one should use the same portfolio methodology as in the papers instead of the *Value Line* adjustment, this is cannot be used to provide an unbiased estimate of an individual company's beta without excessive complication (i.e., it is designed for portfolios).

1 returns and market excess returns. This is precisely what I have done in the Vilbert
2 Direct.

3 **IV. DETERMINING THE OHIO EDUs' COSTS OF EQUITY**

4 **Q35. Mr. Adams claims that his recommended return on equity and resulting overall**
5 **weighted-average cost of capital is reasonable because it is consistent with historical**
6 **returns on total capital earned by a group of electric utilities covered by *Value Line*.**
7 **Are the returns reported by *Value Line* a relevant comparison for this rate case?**

8 A35. No. There are several problems with the return comparisons in Tables 6 and 7 of the
9 Adams Direct. First, the realized returns listed are those of FirstEnergy and not those of
10 the Companies. Second, the historical returns are not necessarily compatible with those
11 required going forward, and third, the method of calculating these returns makes them
12 meaningless for comparison to the required returns for the regulated companies.

13 **Q36. Do you have any comments on the level of the recommended return on equity?**

14 A36. Yes. The Adams Direct recommends a cost of equity below what is the norm for
15 investment grade rated public utilities which in and of itself indicates that the
16 recommendation is too low. The 9.26 percent return on equity that Adams Direct
17 recommends is well below the median return on equity for utilities that have a BBB
18 credit rating as determined by Standard & Poor's.³⁶ This is an indication that the
19 recommendation is likely to be viewed as very low by the investment community which
20 is troublesome given the planned capital expenditure by the Ohio EDUs of almost \$1.8
21 billion through 2011.³⁷ In this regard it is noteworthy that while Moody's Investors
22 Services, Inc. ("Moody's) rates Ohio Edison Company Baa2, both The Toledo Edison
23 Company and The Cleveland Electric Illuminating Company have Baa3 credit ratings by
24 Moody's. The Baa3 rating corresponds to the lowest investment grade rating from
25 Moody's.³⁸ In the current environment of substantial need for infrastructure expenditure

³⁶ Standard & Poor's, Corporate Ratings Criteria 2007, p. 43.

³⁷ Actual and forecast for the period 2006 to 2011, FirstEnergy 2006 10-K, p. 12.

³⁸ Direct Testimony of James F. Pearson on behalf of the Ohio EDUs ("Pearson Direct"), pp. 6-7.

1 and “[m]ore-expensive and less-available credit”,³⁹ setting the allowed rate of return
2 below what investors expect is likely to hurt not only the Companies but in the long run
3 consumers as well, because the funds for needed investments may be more costly, more
4 difficult to obtain, or both in today’s credit markets. Given that two of the three Ohio
5 EDUs are at the bottom at the investment grade credit ratings scale, it is essential that the
6 Ohio EDUs’ credit ratings remain investment grade in order to maintain full access to
7 capital markets.

8 **Q37. Please elaborate on need to access capital markets.**

9 A37. The September 28, 2007 *Value Line* report points to the need for substantial investment
10 in generation and transmission,⁴⁰ a point also mentioned in several reports commissioned
11 by the *Edison Electric Institute*,^{41,42} but the industry is in a period of great uncertainty.
12 For example, the prices of fossil fuels have increased dramatically and have become
13 much more volatile over the last few years. Construction prices for all facilities have
14 recently increased rapidly, and uncertainties exist about how the rise in prices will affect
15 the infrastructure investment strategy:

16 However, rising construction costs will put additional upward pressure on
17 retail rates over time, and may alter the pace and composition of investments
18 going forward. The overall impact on the industry and on customers, however,
19 will be borne out in various ways, depending on how utilities, markets and
20 regulators respond to these cost increases.⁴³

21 Second, public concern with environmental sustainability and the need for renewable
22 sources of energy has led to the adoption in many states of renewable generation
23 requirements.⁴⁴ It seems certain that environmental concerns will increase in the future
24 and may lead to new restrictions on emissions from power plants, but the impact of these

³⁹ Testimony of Chairman Ben S. Bernanke, “The Economic Outlook,” before the Committee on the Budget, U.S. House of Representatives, January 17, 2008.

⁴⁰ Electric Utility Industry Report, *Value Line Investment Survey*, Plus Edition, as of September 28, 2007.

⁴¹ Basheda, Gregory et al., “*Why Are Electricity Prices Increasing: An Industry-Wide Perspective*”, report prepared for *The Edison Foundation* (June 2006).

⁴² Chupka, Mark and Gregory Basheda, *Rising Utility Construction Costs: Sources and Impacts*, report prepared for *The Edison Foundation* (September 2007).

⁴³ *Ibid.*, p. 31.

⁴⁴ “The Impact of a Federal Renewable Portfolio Standard,” North American Power Service Insight, Wood Mackenzie, February 2007.

1 concerns on renewable energy requirements and restrictions on green house gases is
2 uncertain. These uncertainties are a clear source of risks for electric utility investors. For
3 example, at the Federal level, the House passed a bill this summer proposing a 15 percent
4 renewable energy requirement by 2020, while an earlier Senate bill on energy did not
5 include a similar requirement.⁴⁵ Clearly, environmental issues are an important source of
6 uncertainty about future costs and regulation, and increase the risk of regulated electric
7 utilities.

8 **Q38. Please summarize your conclusions regarding the stability of the electric utility**
9 **industry at this time.**

10 A38. The future development of the electric industry is uncertain at this time, and the natural
11 gas industry must deal with rapidly increasing commodity prices and decreasing average
12 consumption so the stable conditions necessary for the reliable implementation of the
13 DCF model are not present at this time for either industry. The future structure of the
14 electric utility industry is far from certain, and the uncertainty regarding the future
15 direction of the electric industry makes access to capital markets more difficult. The
16 industry faces the need for substantial capital investment going forward to meet the
17 challenges of new environmental and safety standards as well as the need for
18 conservation. Acquiring the capital necessary for the required investments will require a
19 supportive regulatory environment including an adequate return on equity.

20 **Q39. Aren't most of the factors leading to instability in the electric industry factors that**
21 **affect generation or transmission only and as such would not be relevant to the risk**
22 **of the Ohio EDUs?**

23 A39. No. While many of the risks specifically affect generation, the risks are not restricted to
24 that portion of the industry, and investors are well aware of the turmoil and uncertainty in
25 the electric industry. Although generation is not part of the Ohio EDUs rate base, the
26 Companies have a Provider of Last Resort ("POLR") obligation which is accompanied by
27 a great deal of uncertainty at this time. To the extent that the mechanisms for the
28 recovery of the costs of procuring power for customers have not been resolved, the

⁴⁵ These pieces of legislation have been widely reported in the national press. For a specific reference, see
Edison Electric Institute press release of August 4, 2007, available at
http://www.eei.org/newsroom/press_releases/070804.htm.

1 uncertainty throughout the electric industry and particularly in the cost of power will
2 increase the risk and uncertainty of the Ohio EDUs.

3 **Q40. Are there other issues with how the Adams Direct arrived at its cost of equity**
4 **recommendation?**

5 A40. Yes. Mr. Adams does not address Ohio specific risk factors in his testimony. As I
6 explained in my Supplemental Testimony, the fact that the Ohio legislature is considering
7 legislation that may affect competition in Ohio adds uncertainty to the Ohio EDUs
8 operating environment. In the Vilbert Supplemental, I discussed the potential impact of
9 the legislation and concluded that not considering these factors will likely lead to an
10 underestimation of the cost of equity. Details are provided in the Vilbert Supplemental at
11 pp. 15-17.

12 **Q41. Are these risk concerns similar to the POLR concerns you noted in the Vilbert**
13 **Direct.**

14 A41. Yes. POLR obligations may also impose an asymmetric risk on the company which must
15 be recognized and evaluated when drawing cost of capital conclusions from the
16 benchmark samples.

17 **Q42. Mr. Adams also testified about the risk arising from the Ohio EDUs' POLR**
18 **obligations and whether the pending legislation in Ohio increased the Ohio EDUs'**
19 **risks.⁴⁶ What is your response?**

20 A42. The Ohio EDUs' POLR obligations increase the risk of the Ohio EDUs relative to the
21 sample companies in the Vilbert Direct because the precise mechanisms by which the
22 recovery of the costs of acquiring power for the Companies' customers has not been
23 resolved. The outcome of the pending legislation in Ohio may or may not increase the
24 risk of the Ohio EDUs' POLR obligations, but my point is that the outcome of the
25 legislation as well as the mechanism for acquiring power for customers and recovering
26 the costs of the power have not been finalized. As a result, there is a great deal of
27 uncertainty facing the Ohio EDUs with regard to their POLR obligations. As a general
28 observation, investors dislike uncertainty and demand higher returns in compensation.

⁴⁶ Hearing Transcript, February 12, 2008, pp. 70-74.

1 **Q43. Do you have any evidence that POLR risk has been a problem in other**
2 **jurisdictions?**

3 A43. Yes. The experience of distribution utilities in some other states has not been favorable.
4 Note that the point in the following examples is not whether the regulatory environment
5 in Ohio is similar to that in other states, but rather that investors are well aware of the
6 kinds of things that can go wrong. Investors must make judgments as to the ultimate
7 resolution of the issues in Ohio and will recognize and price the uncertainty of the
8 outcome. For example, in Illinois the legislation arbitrarily renewed a price cap in spite
9 of the fact that the cost of power had increased substantially. As a result, the rating
10 agencies immediately downgraded some of the state's utilities' credit ratings.⁴⁷ In
11 Maryland, similar uncertainty occurred regarding the full recovery of the costs of
12 acquiring power as the prices of power increased dramatically.⁴⁸ As with a policy of
13 reducing the cost of equity only in an era of declining performance, POLR obligations
14 typically impose significant asymmetric risks on a company's equity returns. All else
15 equal, investors respond to this by lowering the value they place on equity which has a
16 direct impact on the company's cost of capital. To ignore this fact and treat the
17 Companies as if they are of the same business risk (and have the same cost of capital) as
18 the benchmark samples risks a material error in the cost of capital for the Companies.

19 **Q44. But is the risk of the Companies' POLR obligations a topic that should be**
20 **considered here given the notion that the Commission and/or the legislature will**
21 **take care of things and not leave the Companies in a bind?**

22 A44. In my opinion, this proceeding should consider the uncertainty and corresponding risk of
23 the Companies' POLR obligations because it is a risk that is relevant to the Companies at
24 this time and will continue to be a risk until the uncertainty is resolved. Although some
25 parties here may have confidence that the POLR issue will be adequately dealt with by
26 the Commission, this confidence does not set the cost of capital – investor expectations
27 and uncertainty does. Since there has been no settlement of this issue as yet, investors

⁴⁷ See for example, Moody's Investors Service, Rating Action, "Union Electric Company," 12 March 2007 and "Fitch Downgrades ComEd's Ratings; Remains on Rating Watch Negative," Fitch Ratings, 9 March 2007.

⁴⁸ See for example, Fitch Ratings, "U.S. Power and Gas 2007 Outlook for Key Credits," Corporate Finance, December 16, 2006 and "BGE: Cap on Rates May Force Bankruptcy," *Baltimore Business Journal*, February 17, 2006.

1 still face material uncertainty as to how this issue will ultimately be resolved, when it will
2 be resolved, and even if it will be resolved. This continuing uncertainty means
3 continuing additional risk for investors, which means a higher cost of capital relative to a
4 sample of companies without POLR obligations.

5 **Q45. Do you have any evidence that investors feel this way?**

6 A45. Yes. For example, Moody's Industry Outlook for the U.S. Electric Utility Sector
7 specifically mentions the risk associated with the transformation of the industry in the
8 states that started on the path of restructuring in the late 1990s.⁴⁹ Similarly, S&P in its
9 "Top 10 U.S. Electric Utility Credit Issues For 2008 And Beyond," discusses the issue of
10 regulatory and legislative backlash against rising energy prices as a risk for investors and
11 notes "[l]ooming battles over transition rules in Ohio and Pennsylvania may not be as
12 contentious [as those in Maryland and Illinois], but there is risk that electric providers
13 could be harmed."⁵⁰ Fitch Ratings also notes that "[e]lectric utilities that emerge from
14 rate freezes or multi-year tariff settlements or subject to disproportionate increases in
15 costs and in greatest need of tariff increases remain most at risk. The risk is heightened
16 by the convergence of rising costs for fuel, equipment and maintenance materials,
17 pension and medical benefits, and infrastructure investments."⁵¹

18 **Q46. But if you consider POLR obligations as a basis for moving towards the higher end
19 of a cost of equity range, should you not also consider mechanisms that reduce the
20 risks faced by the Companies?**

21 A46. If such mechanisms existed and actually reduced the systematic risk of the Companies,
22 then certainly they should be considered as well.

23 **Q47. The Solganick Direct identifies the new rate design proposal by the Companies as
24 one such mechanism. In fact, Mr. Solganick recommends reducing the
25 recommended cost of equity by 50 basis points for the cost of service allocation to a
26 specific set of customers because of the rate design supposed reduction in the**

⁴⁹ "Industry Outlook – U.S. Electric Utility Sector," January 2008, Moody's Corporate Finance, pp. 7-9.

⁵⁰ "Top 10 U.S. Electric Utility Credit Issues For 2008 And Beyond," Standard & Poor's Ratings Direct, January 28, 2008, p.3.

⁵¹ U.S. Utilities, Power and Gas 2008 Outlook," Fitch Ratings, Corporates, December 11, 2007, p.5.

1 **Companies' business risks.⁵² Do you believe that this reduction in the cost of equity**
2 **is appropriate?**

3 A47. No. First, I disagree with the claim that this mechanism reduces the risk that is *relevant*
4 to the required rate of return on equity. The Solganick Direct draws a parallel between
5 the new rate design policy and decoupling mechanisms observed in other industries.
6 Based upon the assumed similarity, the Solganick Direct then argues that because the
7 adoption of decoupling mechanisms in other industries sometimes results in a reduction
8 in the allowed return on equity that a reduction of 50 basis points is appropriate here.⁵³
9 The Solganick Direct provides no evidence that the Companies' new rate design proposal
10 will reduce the Companies' systematic risk, i.e., the risk that affects the cost of capital. It
11 merely asserts that risk will be reduced, but the cost of capital is only affected by changes
12 in *systematic* risk, as described in the Vilbert Direct.⁵⁴ Without such evidence of a
13 reduction in systematic risk, a reduction in the cost of equity is not warranted. Second,
14 the Solganick Direct's recommendation is a selective adjustment to one particular class of
15 customers based upon one particular revision in the rate design for that one class of
16 customers without consideration of the totality of the risks for that class of customers
17 compared to the totality of risks for all classes of customers. I believe that such a
18 selective adjustment to the cost of service for one particular class of customers is not
19 warranted and likely to lead to endless debates about the relative risk of one class of
20 customers compared to another. Such selective rate making should be rejected.

21 **Q48. Does the fact that you have not addressed everything discussed in the Adams Direct,**
22 **the Cahaan Direct, or the Solganick Direct imply that you agree with everything you**
23 **have not addressed?**

24 A48. No, it does not.

25 **Q49. Does this conclude your Rebuttal Testimony?**

26 A49. Yes.

⁵² Solganick Direct, pp. 34-35, and 37.

⁵³ *Ibid.*

⁵⁴ Vilbert Direct, Appendix C, pp. 9-10.

**BEFORE THE
PUBLIC UTILITIES COMMISSION OF OHIO**

In the Matter of the Application of Ohio)	
Edison Company, The Cleveland Electric)	
Illuminating Company, and The Toledo	)	Case No. 07-551-EL-AIR
Edison Company for Authority to	)	Case No. 07-552-EL-ATA
Increase Rates for Distribution Service,	)	Case No. 07-553-EL-AAM
Modify Certain Accounting Practices	)	Case No. 07-554-EL-UNC
and for Tariff Approvals)	

REBUTTAL TESTIMONY OF

GREGORY F. HUSSING

ON BEHALF OF

OHIO EDISON COMPANY
THE CLEVELAND ELECTRIC ILLUMINATING COMPANY
THE TOLEDO EDISON COMPANY

- Management policies, practices, and organization
- Operating income
- Rate base
- Allocations
- Rate of return
- Rates and tariffs
- Other –Case Overview,
Revenue Requirements
Gross Rev. Conversion Factor

PUCO

2008 FEB 20 PM 4:57

RECEIVED-DOCKETING DIV

1 Q. PLEASE STATE YOUR NAME FOR THE RECORD.

2 A. My name is Gregory F. Hussing.

3 Q. ARE YOU THE SAME GREGORY F. HUSSING THAT PROVIDED
4 INITIAL, UPDATE AND SUPPLEMENTAL TESTIMONY THAT WAS
5 FILED IN THIS PROCEEDING ON JUNE 7, 2007, AUGUST 6, 2007, AND
6 JANUARY 10, 2008 RESPECTIVELY?

7 A. Yes, I am.

8 Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?

9 A. The purpose of my Rebuttal Testimony is to address issues raised in the direct
10 testimony of witnesses testifying on behalf of Intervening parties

11 Q. PLEASE IDENTIFY THE WITNESSES THAT YOU WILL BE
12 ADDRESSING.

13 A. I will address the testimony of Mr. Solganick for the Ohio Schools Council and Mr.
14 Goins for Nucor Marion Steel.

15 Q. DOES YOUR TESTIMONY APPLY TO ALL THREE OPERATING
16 COMPANIES?

17 A. Unless otherwise stated, yes, it does.

18 Q. HAVE YOU REVIEWED MR. SOLGANICK'S TESTIMONY?

19 A. Yes I have.

20 Q. DO YOU HAVE ANY CONCERNS REGARDING HIS ANALYSIS?

21 A. Yes, I have three general concerns.

1 Q. PLEASE EXPLAIN YOUR FIRST CONCERN.

2 A. My first concern is Mr. Solganick's sample of schools used to extrapolate results to
3 the total population of schools. Mr. Solganick states in his testimony that he did not
4 select the sample of schools, but was provided the data from the Ohio School
5 Council (OSC). In the Companies' cross examination of his testimony he stated
6 that the sample was randomly selected not by him but by the OSC. But Mr.
7 Solganick's request of OSC that those school accounts should include small,
8 medium, and large accounts suggests that the sample was not randomly selected at
9 all. Mr. Solganick provides no additional information in his testimony to support
10 the notion that the sample was randomly selected. When reviewing his work
11 papers, only 26 school districts out of 249 were used to represent the entire school
12 population, with almost half of the sample data coming from only four districts. In
13 addition, he includes six school accounts that take service on electric space
14 conditioning tariffs, which are available exclusively for electric heating commercial
15 customers. Such accounts are not representative of the population of schools on the
16 whole or typical school usage. Finally, his sample does not include any accounts
17 taking service on the Small School rate in Toledo Edison. It is important to note
18 that, as part of the normal billing process for the Energy for Education program, the
19 OSC was provided the monthly billing information contained in Company Exhibit
20 20, specifically including identification of the billing period and measured
21 demands. During cross examination, Mr. Solganick confirmed that his conclusions
22 were based on this sample. Therefore, Mr. Solganick's conclusion set forth in his

1 testimony and Exhibit HS-7 cannot reasonably be relied upon as evidence of the
2 demand characteristics of the total population of schools.

3 **Q. WHAT IS YOUR SECOND CONCERN?**

4 A. On page 27 and in Exhibit HS-6 of his testimony, Mr. Solganick presents an
5 analysis of energy usage of schools included in his sample. He concludes, "This
6 demonstrates that on an energy basis, school consumption is focused on the
7 instructional school year rather than the Companies' peak summer periods."¹
8 Energy consumption is not necessarily indicative of peak demands. Lower or
9 higher energy consumption does not necessarily indicate lower or higher demands.
10 For example a school facility in which the air-conditioning was used just once
11 during the month may have the same monthly billed demand as if the air-
12 conditioning was used every day. However, the energy consumption for the two
13 months would be different. But in the present case an analysis of usage would be
14 unnecessary because the vast majority of schools have demand meters.

15 **Q. WHAT IS YOUR THIRD CONCERN WITH MR. SOLGANICK'S**
16 **ANALYSIS?**

17 A. I believe his average demand ratios displayed in Exhibit HS-7 are misleading and if
18 relied upon would lead to improper conclusions. He calculates a monthly demand
19 ratio for each school account in his sample by dividing the billing demand for a
20 particular month by the peak billing demand for the 12 month period. He refers to
21 the collection of demand ratios from each of the schools for a given month as a
22 "billing set". The average demand ratio for a billing set (month) as calculated by
23 Mr. Solganick in his final results are a simple average of the individual school's

1 demand ratios, that force each school to have the same weighting *regardless of the*
2 *magnitude of the schools actual demand.* For example, according to Mr.
3 Solganick's analysis a school with a demand of 10 kW impacts his final average
4 demand ratio as much as a school with a demand of 800 kW. In order to show the
5 difference between an average-demand ratio which does not take into consideration
6 the magnitude of the schools actual demand and a weighted-demand ratio that
7 accounts for the magnitude of the schools actual demand I have created a set of
8 tables. For illustrative purposes Table 1 below displays the monthly demands of
9 three example schools (named "Small", "Medium", and "Large"). Note that these
10 are individual customers and not a group of customers. From the monthly data for
11 each of the schools, the average-demand ratios for each school in the "billing sets"
12 of Month A, Month B, and Month C as shown in Table 2, were calculated, for
13 comparative purposes, in the same fashion as Mr. Solganick performed in his
14 calculations used in his Exhibit HS-7.

¹ Solganick testimony, page 27, lines 9-11.

1

Month	Large	Medium	Small	Total	Weighted Demand Ratio
(1)	(2)	(3)	(4)	(5)	(6)
A	800	160	4	964	1.00
B	200	240	10	450	0.47
C	400	400	10	810	0.84
Maximum	800	400	10	964	

2
3
4
5
6
7
8
9

Table 1 - Column 6 shows the results of creating a weighted-demand ratio. It is calculated by dividing each month's total demand (Column 5; sum of the three schools demands in columns 2-4) to the maximum month's total demand. The larger the ratio the greater the total of the demands of the three customers for a given month. This table accounts for the magnitude of each school's monthly demand.

Billing Set	Large	Medium	Small	Average Demand Ratio
(1)	(2)	(3)	(4)	(5)
A	1.00	0.40	0.40	0.60
B	0.25	0.60	1.00	0.62
C	0.50	1.00	1.00	0.83

10

11 Table 2-Column 2 was calculated by dividing the monthly demand in Table 1 by
 12 the maximum demand for the same column. For example the value of .25 was
 13 calculated by dividing the demand of 200 by the demand of 800. Table 2-Column 3
 14 and 4 were done in a similar fashion. Table 2-Column 5 is the non-weighted
 15 average of the schools' demand ratios for each month, which is a simple average of
 16 columns 2-4. For example the value of .60 is equal to the sum of 1.00 + 0.40 + 0.40
 17 divided by three. From this column Mr. Solganick would conclude that the peak
 18 demand occurs in Month C. Since this table does not account for the magnitude of
 19 each school's billing demand, different conclusions are drawn concerning the
 20 relative magnitude of peak demands for each month as compared to those that are
 21 drawn from Table 1. For example, one would correctly conclude from Table 1 that
 22 schools peak in Month A, while Table 2 makes it appear as though they peak in
 23 Month C. A review of the hypothetical demand data in Table 1 leads to the correct
 24 conclusion that the schools as a group indeed did peak in Month A and not in
 25 Month C. Based upon Mr. Solganick's average-demand ratio methodology, I
 26 believe his Exhibit HS-7 is flawed and should not be used in any school analysis.

1 **Q. HAVE YOU PERFORMED AN ANALYSIS ADDRESSING YOUR CONCERNS**
 2 **OF MR. SOLGANICK'S SAMPLE DATA AND HIS USE OF A NON-**
 3 **WEIGHTED DEMAND RATIO METHODOLOGY?**

4 A. Yes, instead of relying on sampling, I used actual data from 1,500 of the OSC
 5 accounts under the Energy for Education program. In addition, I performed an
 6 analysis that reflected the sum of the school loads to create monthly weighted
 7 demand ratios.

8 **Q. HAVE YOU PREPARED A TABLE THAT DEPICTS THE AGGREGATE**
 9 **DEMANDS AND THE WEIGHTED DEMAND RATIOS FOR THE**
 10 **COMPANIES ON A COMBINED BASIS?**

11 A. Yes, it is marked as Table 3 below, and represents data from 1,500 OSC accounts
 12 that participate in the Energy for Education program.

13
14

Table 3		All Companies - TE, OE, and CEI	
Period	Number of Customers	Sum of Non-Coincident Demand (NCD) in MW	Weighted Demand Ratio
Aug-06	1,500	233	0.91
Sep-06	1,500	256	0.99
Oct-06	1,500	247	0.96
Nov-06	1,500	227	0.88
Dec-07	1,500	223	0.87
Jan-07	1,500	215	0.84
Feb-07	1,500	218	0.85
Mar-07	1,500	229	0.89
Apr-07	1,500	235	0.91
May-07	1,500	257	1.00
Jun-07	1,500	235	0.91
Jul-07	1,500	193	0.75

15
16

1 **Q. WHAT ARE YOUR CONCLUSIONS BASED UPON TABLE 3?**

2 A. I conclude that the aggregate monthly billing demands of schools in both summer
3 and non-summer months are not appreciably different as Mr. Solganick concluded,
4 and therefore I recommend that the Commission not adopt Mr. Solganick's
5 recommendation for a unique rate adjustment for school accounts.

6 **Q. IS IT APPROPRIATE TO INCLUDE SCHOOLS IN THE GENERAL
7 SERVICE RATE CLASSES?**

8 A. Yes. We have chosen to group general service customers using the point of service
9 voltage level as the criteria for determining rate classes. In this respect, schools are
10 identical to the other customers included in the general service rate class. Mr.
11 Solganick advocates a direction of increased special interest rates based upon
12 identity of customer that is not consistent with a goal of simplified rate design and
13 service voltage-based distribution rates proposed in this case. Subgroup pricing
14 would result in additional rate schedules and added complexity. In addition, rate
15 schedules specifically designed for schools are not always utilized by the schools.
16 This is evident by the fact that approximately 38% of schools in CEI and 37% of
17 schools in TE that take part in the Energy for Education Program do not take
18 service currently under a school rate, but rather under another general service
19 schedule. The Companies recommended distribution rate structure is rational and
20 appropriate for the distribution rate design in this case.

1 **Q. WHAT IS THE TREND ACROSS OHIO RELATIVE TO SPECIFIC**
2 **SCHOOL RATES?**

3 A. First, Ohio Edison has never had a specific school rate. Further, the number of
4 schools on school rates have been diminishing in Ohio as reflected in the tariffs of
5 Dayton Power & Light and Ohio Power. Both companies school rates are in the
6 process of elimination, with Ohio Power's rate schedule expiring at the end of 2008,
7 as approved by the PUCO, and Dayton Power & Light's school rate having been
8 grandfathered for many years.

9 **Q. HOW DO THE SCHOOLS IN OHIO EDISON SERVICE TERRITORY**
10 **CURRENTLY TAKE SERVICE ?**

11 A. The schools in Ohio Edison service territory utilize two different rates, General
12 Service Secondary and General Service Large. The schools that take service from
13 secondary voltages are served under General Service Secondary. The schools that
14 take primary service are served under General Service Large-Primary. This is
15 similar to the rate classifications which we have proposed for all three companies in
16 this case.

17 **Q. DO THE COMPANIES ADVOCATE THAT SCHOOLS BE PERMITTED TO**
18 **TAKE SERVICE UNDER THE BUSINESS DISTRIBUTION CREDIT**
19 **RIDER?**

20 A. No, unless the school account takes service under a rate schedule listed on the
21 Business Distribution Credit Rider (BDCR) as of December 31, 2008. The BDCR
22 is designed for end-use electric heating processes. Therefore it would be
23 inappropriate to use this Rider for non-heating loads. If the rider were applied to

1 schools, the cost responsibility shift to other general service customers would be
2 significant. For example, if only the schools that are presently under the
3 Companies' Energy for Education program were added to the Business
4 Distribution Credit Rider, it is estimated that over \$10.6 million dollars would need
5 to be recovered from other customers to pay for the additional discount. If all
6 school accounts were included the amount of the revenue shift would be much
7 larger.

8 **Q. HOW DOES THE STIPULATION ON REVENUE DISTRIBUTION AFFECT**
9 **THE PERCENT INCREASES FOR TOLEDO EDISON GENERAL**
10 **SERVICE CUSTOMERS?**

11 A. The Stipulation reduces the proposed distribution rate increase for the Toledo
12 Edison General Service Secondary rate class by approximately 10%, as compared
13 to the Company's proposal as filed.

14 **Q. HAVE YOU REVIEWED MR. SOLGANICK'S ANALYSIS OF THE NET**
15 **EFFECT OF THE COMPANIES' PROPOSED CONTRACT DEMAND**
16 **PROVISIONS?**

17 A. Yes I have.

18 **Q. WHAT IS YOUR FIRST CONCERN?**

19 A. Based upon the testimony of several witnesses in this proceeding, it appears that the
20 language in the proposed General Service tariffs related to Contract Demand has
21 caused confusion as to the Companies' intentions regarding implementation of that
22 provision.

1 **Q. ARE THE COMPANIES PROPOSING TO CLARIFY THE CONTRACT**
2 **DEMAND LANGUAGE IN ITS PROPOSED GENERAL SERVICE**
3 **TARIFFS?**

4 A. Yes. The Companies believe the following language is more precise and better
5 reflects how the Contract Demand provision will be applied to customers. Existing
6 customers generally will not be affected by the new Contract Demand language,
7 unless they experience a significant change in service. Existing customers with a
8 Contract Demand will remain at their existing Contract Demand level, as it exists
9 on December 31, 2008. The following language will supplant the existing Contract
10 Demand language currently set forth in the Companies' proposed General Service
11 tariffs:

12 "The Contract Demand shall be specified in the contract for electric service of
13 customers establishing service after December 31, 2008 and of customers requiring
14 or requesting a significant change in service. The Contract Demand shall be 60% of
15 the customer's expected, typical monthly peak load. Customers with a Contract
16 Demand on December 31, 2008 will remain at that existing Contract Demand level,
17 until such time as they reestablish service or request or require a significant change
18 in service."
19

20 I have included an example of these changes to the contract demand language in the
21 proposed General Service tariff sheets as Attachment GFH-1.

22 **Q. IS MR. SOLGANICK'S CONCERN THAT AN INADVERTENT PEAK**
23 **DEMAND WILL INCREASE THE LEVEL OF THE CONTRACT DEMAND**
24 **VALID ?**

25 A. No. An inadvertent peak demand would have no effect on the determination of the
26 level of the Contract Demand since it would not reflect the customers expected
27 typical demand. Therefore, his Exhibit HS-9 does not accurately reflect the

1 Companies' intended application of the Contract Demand provision of the proposed
2 tariffs.

3 **Q. DO YOU AGREE MR. SOLGANICK'S RECOMMENDATION THAT FOR**
4 **SCHOOL FACILITIES WITH A DEMONSTRABLE SEASONALITY THAT**
5 **THE CONTRACT DEMAND SHOULD NOT APPLY DURING THE**
6 **MONTHS OF JUNE, JULY, AND AUGUST?**

7 A. No, the Companies' distribution facilities are fixed assets that do not vary with
8 season. Consequently, the proposed distribution tariffs are designed to recover
9 costs over an annual period, not by season.

10 **Q. HAVE YOU REVIEWED MR. GOINS' TESTIMONY?**

11 A. Yes, I have.

12 **Q. DO YOU AGREE WITH MR. GOINS THAT GENERATION SERVICE**
13 **ISSUES SHOULD BE ADDRESSED IN THIS CASE?**

14 A. No, because this is a distribution service case.

15 **Q. DO YOU AGREE WITH MR. GOINS THAT INTERRUPTIBLE SERVICE**
16 **PROVIDES BENEFITS TO THE DISTRIBUTION SYSTEM?**

17 A. No, distribution service is predominantly asset-based. The costs incurred to provide
18 distribution service to customers are predominantly fixed and do not vary with the
19 level of customer usage, but rather are more related to the level of investment
20 associated with that service. The majority of the Mr. Goins' testimony describes
21 non-distribution related aspects of electric service. The only distribution related
22 comment made is that under certain conditions, interruptible load may create
23 distribution-related benefits. Once again, distribution costs are predominantly fixed

1 to serve the load requirements of the customer during interruptible and non-
2 interruptible operation. Interruptible customers have the option, and historically
3 have exercised that option, to buy-through during economic curtailment events.
4 With the ability and history of such customers operating during economic
5 interruptions, no distribution benefits are realized

6 **Q. DO YOU AGREE WITH MR. GOINS' PROPOSED CHANGE TO A 60**
7 **MINUTE BILLING DEMAND?**

8 A. No, the Companies must incur the level of distribution investment to provide
9 facilities of adequate capacity needed to provide service to the customer at their
10 peak demand. Both the Companies' existing and proposed General Service rates
11 are demand based in order to best reflect the underlying cost structure of the
12 required distribution facilities to serve the customers' needs. The Companies,
13 consistent with long standing standard utility practice, utilize demand periods such
14 as 30 minutes or shorter to better measure the actual peak occurrence that the
15 distribution facilities will be required to serve. A demand interval of 60 minutes
16 will average the magnitude of the customer's actual peak demand. A 30 minute
17 demand interval better reflects the magnitude of the customer's actual peak
18 demand, thus creating a better matching between the distribution investment
19 required to serve the customer and the customer's actual demand placed on the
20 system. Further, switching from the standard 30 minute demand interval to a 60
21 minute period would also require the unnecessary replacement of all the general
22 service meters now in service. Such an undertaking would be a significant project
23 and create significant additional expenses. Finally, if the demand interval were

1 increased from the proposed tariffs, as filed, it would cause the billing units to
2 decrease and thus the proposed charges would increase because demands from a 60-
3 minute interval would always be lower than or equal to demands from a 30-minute
4 interval.

5 **Q. DO YOU AGREE WITH MR. GOINS' PROPOSED DETERMINATION OF**
6 **BILLING DEMAND?**

7 A. No, the witness recommends that billing demand provisions for transmission and
8 sub-transmission customers be changed. He advocates calculating the monthly
9 billing demand for such customers to reflect the higher of a customer's maximum
10 60-minute demand during system peak hours or a specified percentage such as 60
11 percent of the customer's highest billing demand in the preceding 11 months. As
12 discussed above, an inadvertent peak created by the customer will not establish a
13 minimum demand for determination of future billing loads since that inadvertent
14 peak would not represent the expected, typical monthly demand. In addition, the
15 Companies' distribution facilities are fixed assets that do not vary with time or
16 season, thus the timing of the customer's monthly peak demand is inconsequential,
17 whether it occurs during system peak hours or not.

18 **Q. IS THERE A NEED TO UPDATE CONTRACTED LOAD LEVELS WHEN**
19 **A CUSTOMER INCREASES LOAD?**

20 A. Yes. Mr. Goins also objects to the proposed tariffs providing the Companies the
21 ability to require a customer with added load to enter into a new contract for electric
22 service. It is important that the Companies have an updated contract clearly stating
23 new load requirements of the customer in order to confirm the customer and the

1 Companies have the same understanding regarding load levels. This is necessary to
2 ensure effective and adequate capacity planning by the Companies.

3 **Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?**

4 A. Yes, at this time.

5

GENERAL SERVICE - SECONDARY (RATE "GS")**AVAILABILITY:**

Available to general service installations requiring Secondary Service. Secondary Service is defined in the Company's Electric Service Regulations. Choice of voltage shall be at the option of the Company.

SERVICE:

All service under this rate schedule will be served through one meter for each installation.

RATE:

All charges under this rate schedule shall be calculated as described below and charged on a monthly basis.

Distribution Charges:

Service Charge:	\$7.00
Capacity Charge:	
Up to 5 kW of billing demand	\$18.00
For each kW over 5 kW of billing demand	\$6.653
Reactive Demand Charge applicable to three phase customers only	
For each rkVA of reactive billing demand	\$0.36

BILLING DEMAND:

The billing demand for the month shall be the greatest of:

1. Measured Demand, being the highest thirty (30) minute integrated kW
2. 5.0 kW
3. The Contract Demand

Measured Demand shall be estimated for all customers not having a demand meter and using over 1,000 kWh per month by applying a factor of 200 by the following formula: Measured Demand = kWh / 200.

~~The Contract Demand shall be specified in the Contract for electric service, which shall reflect the customer's expected, typical monthly peak load.~~

REACTIVE BILLING DEMAND:

For installations metered with reactive energy metering, the reactive billing demand in rkVA for the month shall be determined by multiplying the Measured Demand by the ratio of the measured lagging reactive kilovoltampere hours to the measured kilowatthours by the following formula: rkVA = Measured Demand X (measured lagging reactive kilovoltampere hours ÷ measured kilowatthours). For all other installations, the reactive billing demand shall be the integrated reactive demand occurring coincident with the Measured Demand.

Filed pursuant to Order dated _____, in Case No. 07-551-EL-AIR, before

The Public Utilities Commission of Ohio

Issued by: Anthony J. Alexander, President

Effective: January 1, 2009

Ohio Edison Company

Original Sheet 20

Akron, Ohio

P.U.C.O. No. 11

Page 3 of 3

GENERAL SERVICE - SECONDARY (RATE "GS")**CONTRACT:**

Electric service hereunder shall be furnished in accordance with a written contract, at the Company's discretion, which by its term shall be in full force and effect for a minimum period of one year and shall continue in force thereafter from year to year unless either party shall give to the other not less than 60 days notice in writing prior to the expiration date of any said yearly periods that the contract shall be terminated at the expiration date of said yearly period. When a contract is terminated in the manner provided herein, the service will be discontinued.

The Contract Demand shall be specified in the contract for electric service of customers establishing service after December 31, 2008 and of customers requiring or requesting a significant change in service. The Contract Demand shall be 60% of the customer's expected, typical monthly peak load. Customers with a Contract Demand on December 31, 2008 will remain at that existing Contract Demand level, until such time as they reestablish service or request or require a significant change in service.

When the service is reestablished for the benefit of the same customer at the same location within a period of less than twelve months from the date when service was discontinued, all of the conditions during the previous contract period applicable to billing shall apply and the contract demand shall not be less than 60% of the highest billing demand during the last eleven months of the previous contract period.

If the customer's capacity or service requirements increase, the Company, at its sole and exclusive judgement, may at any time require the customer to enter into a new contract for electric service.

Filed pursuant to Order dated _____, in Case No. 07-551-EL-AIR, before

The Public Utilities Commission of Ohio

Issued by: Anthony J. Alexander, President

Effective: January 1, 2009

GENERAL SERVICE - PRIMARY (RATE "GP")

AVAILABILITY:

Available to general service installations requiring Primary Service. Primary Service is defined in the Company's Electric Service Regulations. Choice of voltage shall be at the option of the Company.

SERVICE:

All service under this rate schedule will be served through one meter for each installation.

The customer will be responsible for all transforming, controlling, regulating and protective equipment and its operation and maintenance.

RATE:

All charges under this rate schedule shall be applied as described below and charged on a monthly basis.

Distribution Charges:

Service Charge:	\$150.00
Capacity Charge: For each kW of billing demand	\$3.052
Reactive Demand Charge applicable to three phase customers only For each rkVA of reactive billing demand	\$0.36

BILLING DEMAND:

The billing demand for the month shall be the greatest of:

1. Measured Demand, being the highest thirty (30) minute integrated kW
2. 30.0 kW
3. The Contract Demand

~~The Contract Demand shall be specified in the Contract for electric service, which shall reflect the customer's expected, typical monthly peak load.~~

REACTIVE BILLING DEMAND:

For installations metered with reactive energy metering, the reactive billing demand in rkVA for the month shall be determined by multiplying the Measured Demand by the ratio of the measured lagging reactive kilovoltampere hours to the measured kilowatthours by the following formula: $rkVA = \text{Measured Demand} \times (\text{measured lagging reactive kilovoltampere hours} \div \text{measured kilowatthours})$. For all other installations, the reactive billing demand shall be the integrated reactive demand occurring coincident with the Measured Demand.

Filed pursuant to Order dated _____, in Case No. 07-551-EL-AIR, before

The Public Utilities Commission of Ohio

Issued by: Anthony J. Alexander, President

Effective: January 1, 2009

Ohio Edison Company

Original Sheet 21

Akron, Ohio

P.U.C.O. No. 11

Page 2 of 3

GENERAL SERVICE - PRIMARY (RATE "GP")**APPLICABLE RIDERS:**

The charges included with the applicable riders as designated on the Summary Rider, Tariff Sheet 80 shall be added to the Rates and charges set forth above.

ADJUSTMENT FOR SECONDARY METERING:

The Company reserves the right to install the metering equipment on either the primary or secondary side of the transformers serving the customer, and when installed on the secondary side, at the Company's option, the Company shall correct for transformer losses by one of the two following methods: 1.) by using compensating-metering equipment or 2.) by increasing all demand and energy registrations by 2% each.

SPECIAL METERS:

Time-Of-Day and Interval Metering is available from the Company. Charges for such service are specified in the Miscellaneous Charges, Tariff Sheet 75.

DUPLICATE CIRCUIT SERVICE:

When service is furnished to provide redundancy to the Company's main service as requested by the customer, a contract demand shall be established by mutual agreement and shall be specified in the service contract. Such installations shall be considered Premium and shall be a separate account from the customer's main service.

ELECTRIC SERVICE REGULATIONS:

The Company's Electric Service Regulations shall apply to the installation and use of electric service.

CONTRACT:

Electric service hereunder shall be furnished in accordance with a written contract, which by its term shall be in full force and effect for a minimum period of two years and shall continue in force thereafter from year to year unless either party shall give to the other not less than 60 days notice in writing prior to the expiration date of any said yearly periods that the contract shall be terminated at the expiration date of said yearly period. When a contract is terminated in the manner provided herein, the service will be discontinued.

The Contract Demand shall be specified in the contract for electric service of customers establishing service after December 31, 2008 and of customers requiring or requesting a significant change in service. The Contract Demand shall be 60% of the customer's expected, typical monthly peak load. Customers with a Contract Demand on December 31, 2008 will remain at that existing Contract Demand level, until such time as they reestablish service or request or require a significant change in service.

When the service is reestablished for the benefit of the same customer at the same location within a period of less than twelve months from the date when service was discontinued, all of the conditions during the previous contract period applicable to billing shall apply and the contract demand shall not be less than 60% of the highest billing demand during the last eleven months of the previous contract period.

Filed pursuant to Order dated _____, in Case No. 07-551-EL-AIR, before

The Public Utilities Commission of Ohio

Issued by: Anthony J. Alexander, President

Effective: January 1, 2009

GENERAL SERVICE - PRIMARY (RATE "GP")

If the customer's capacity or service requirements increase, the Company, at its sole and exclusive judgement, may at any time require the customer to enter into a new contract for electric service.

Filed pursuant to Order dated _____, in Case No. 07-551-EL-AIR, before

The Public Utilities Commission of Ohio

Issued by: Anthony J. Alexander, President

Effective: January 1, 2009

GENERAL SERVICE - SUBTRANSMISSION (RATE "GSU")**AVAILABILITY:**

Available to general service installations requiring Subtransmission Service. Subtransmission Service is defined in the Company's Electric Service Regulations. Choice of voltage shall be at the option of the Company.

SERVICE:

All service under this rate schedule will be served through one meter for each installation.

The customer will be responsible for all transforming, controlling, regulating and protective equipment and its operation and maintenance.

RATE:

All charges under this rate schedule shall be calculated as described below and charged on a monthly basis.

Distribution Charges:

Service Charge:	\$200.00
Capacity Charge: For Each kVA of billing demand	\$1.218

BILLING DEMAND:

The billing demand for the month shall be the greatest of:

1. Measured Demand, being the highest thirty (30) minute integrated kVA
2. 30.0 kVA
3. The Contract Demand

~~The Contract Demand shall be specified in the Contract for electric service, which shall reflect the customer's expected, typical monthly peak load.~~

APPLICABLE RIDERS:

The charges included with the applicable riders as designated on the Summary Rider, Tariff Sheet 80 shall be added to the Rates and charges set forth above.

ADJUSTMENT FOR SECONDARY METERING:

The Company reserves the right to install the metering equipment on either the primary or secondary side of the transformers serving the customer, and when installed on the secondary side, at the Company's option, the Company shall correct for transformer losses by one of the two following methods: 1.) by using compensating-metering equipment or 2.) by increasing all demand and energy registrations by 2% each.

Filed pursuant to Order dated _____, in Case No. 07-551-EL-AIR, before

The Public Utilities Commission of Ohio

Ohio Edison Company

Original Sheet 22

Akron, Ohio

P.U.C.O. No. 11

Page 2 of 2

GENERAL SERVICE - SUBTRANSMISSION (RATE "GSU")**SPECIAL METERS:**

Time-Of-Day and Interval Metering is available from the Company. Charges for such service are specified in the Miscellaneous Charges, Tariff Sheet 75.

DUPLICATE CIRCUIT SERVICE:

When service is furnished to provide redundancy to the Company's main service as requested by the customer, a contract demand shall be established by mutual agreement and shall be specified in the service contract. Such installations shall be considered Premium and shall be a separate account from the customer's main service.

ELECTRIC SERVICE REGULATIONS:

The Company's Electric Service Regulations shall apply to the installation and use of electric service. The Company's general policy of supplying regulated voltages does not apply to this rate schedule.

CONTRACT:

Electric service hereunder shall be furnished in accordance with a written contract, which by its term shall be in full force and effect for a minimum period of two years and shall continue in force thereafter from year to year unless either party shall give to the other not less than 60 days notice in writing prior to the expiration date of any said yearly periods that the contract shall be terminated at the expiration date of said yearly period. When a contract is terminated in the manner provided herein, the service will be discontinued.

The Contract Demand shall be specified in the contract for electric service of customers establishing service after December 31, 2008 and of customers requiring or requesting a significant change in service. The Contract Demand shall be 60% of the customer's expected, typical monthly peak load. Customers with a Contract Demand on December 31, 2008 will remain at that existing Contract Demand level, until such time as they reestablish service or request or require a significant change in service.

~~When the service is reestablished for the benefit of the same customer at the same location within a period of less than twelve months from the date when service was discontinued, all of the conditions during the previous contract period applicable to billing shall apply and the contract demand shall not be less than 60% of the highest billing demand during the last eleven months of the previous contract period.~~

If the customer's capacity or service requirements increase, the Company, at its sole and exclusive judgement, may at any time require the customer to enter into a new contract for electric service.

Filed pursuant to Order dated _____, in Case No. 07-551-EL-AIR, before

The Public Utilities Commission of Ohio

Issued by: Anthony J. Alexander, President

Effective: January 1, 2009

Ohio Edison Company

Original Sheet 23

Akron, Ohio

P.U.C.O. No. 11

Page 1 of 2

GENERAL SERVICE - TRANSMISSION (RATE "GT")**AVAILABILITY:**

Available to general service installations requiring Transmission Service. Transmission Service is defined in the Company's Electric Service Regulations. Choice of voltage shall be at the option of the Company.

SERVICE:

All service under this rate schedule will be served through one meter for each installation.

The customer will be responsible for all transforming, controlling, regulating and protective equipment and its operation and maintenance.

RATE:

All charges under this rate schedule shall be calculated as described below and charged on a monthly basis.

Distribution Charges:

Service Charge:	\$320.00
Capacity Charge: For Each kVA of billing demand	\$0.930

BILLING DEMAND:

The billing demand for the month shall be the greatest of:

1. Measured Demand, being the highest thirty (30) minute integrated kVA.
2. 100.0 kVA
3. The Contract Demand

The Contract Demand shall be specified in the Contract for electric service, which shall reflect the customer's expected, typical monthly peak load.

APPLICABLE RIDERS:

The charges included with the applicable riders as designated on the Summary Rider, Tariff Sheet 80 shall be added to the Rates and charges set forth above.

ADJUSTMENT FOR SECONDARY METERING:

The Company reserves the right to install the metering equipment on either the primary or secondary side of the transformers serving the customer, and when installed on the secondary side, at the Company's option, the Company shall correct for transformer losses by one of the two following methods: 1.) by using compensating-metering equipment or 2.) by increasing all demand and energy registrations by 2% each.

Filed pursuant to Order dated _____, in Case No. 07-551-EL-AIR, before

The Public Utilities Commission of Ohio

Issued by: Anthony J. Alexander, President

Effective: January 1, 2009

GENERAL SERVICE - TRANSMISSION (RATE "GT")

SPECIAL METERS:

Time-Of-Day and Interval Metering is available from the Company. Charges for such service are specified in the Miscellaneous Charges, Tariff Sheet 75.

ELECTRIC SERVICE REGULATIONS:

The Company's Electric Service Regulations shall apply to the installation and use of electric service. The Company's general policy of supplying regulated voltages does not apply to this rate schedule.

CONTRACT:

Electric service hereunder shall be furnished in accordance with a written contract, which by its term shall be in full force and effect for a minimum period of one year and shall continue in force thereafter from year to year unless either party shall give to the other not less than 60 days notice in writing prior to the expiration date of any said yearly periods that the contract shall be terminated at the expiration date of said yearly period. When a contract is terminated in the manner provided herein, the service will be discontinued.

The Contract Demand shall be specified in the contract for electric service of customers establishing service after December 31, 2008 and of customers requiring or requesting a significant change in service. The Contract Demand shall be 60% of the customer's expected, typical monthly peak load. Customers with a Contract Demand on December 31, 2008 will remain at that existing Contract Demand level, until such time as they reestablish service or request or require a significant change in service.

~~When the service is reestablished for the benefit of the same customer at the same location within a period of less than twelve months from the date when service was discontinued, all of the conditions during the previous contract period applicable to billing shall apply and the contract demand shall not be less than 60% of the highest billing demand during the last eleven months of the previous contract period.~~

If the customer's capacity or service requirements increase, the Company, at its sole and exclusive judgement, may at any time require the customer to enter into a new contract for electric service.

Filed pursuant to Order dated _____, in Case No. 07-551-EL-AIR, before

The Public Utilities Commission of Ohio

Issued by: Anthony J. Alexander, President

Effective: January 1, 2009

**BEFORE THE
PUBLIC UTILITIES COMMISSION OF OHIO**

In the Matter of the Application of Ohio)	
Edison Company, The Cleveland Electric)	
Illuminating Company, and The Toledo	)	Case No. 07-551-EL-AIR
Edison Company for Authority to	)	Case No. 07-552-EL-ATA
Increase Rates for Distribution Service,	)	Case No. 07-553-EL-AAM
Modify Certain Accounting Practices	)	Case No. 07-554-EL-UNC
and for Tariff Approvals)	

REBUTTAL TESTIMONY OF

KEVIN L. NORRIS

ON BEHALF OF

OHIO EDISON COMPANY
THE CLEVELAND ELECTRIC ILLUMINATING COMPANY
THE TOLEDO EDISON COMPANY

- Management policies, practices, and organization
- Operating income
- Rate base
- Allocations
- Rate of return
- Rates and tariffs
- Other

PUCO

2008 FEB 20 PM 4: 57

RECEIVED-DOCKETING DIV

1 **Q. PLEASE STATE YOUR NAME FOR THE RECORD.**

2 A. My name is Kevin L. Norris.

3 **Q. ARE YOU THE SAME KEVIN L. NORRIS THAT PROVIDED INITIAL**
4 **AND SUPPLEMENTAL TESTIMONY THAT WAS FILED IN THIS**
5 **PROCEEDING ON JUNE 7, 2007 AND JANUARY 10, 2008**
6 **RESPECTIVELY?**

7 A. Yes, I am.

8 **Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?**

9 A. The purpose of my Rebuttal Testimony is to address certain statements made in the
10 Prefiled Testimony of Staff Witness Peter Baker and Staff Witness Barbara Bossart
11 that were each filed with the Commission on January 30, 2008. I will also address
12 the Direct Testimony of Bill Faith, filed on behalf of Ohio Partners for Affordable
13 Energy (OPAE) on January 10, 2008.

14 **Q. DOES YOUR REBUTTAL TESTIMONY APPLY TO ALL THREE**
15 **OPERATING COMPANIES?**

16 A. Yes, it does.

17 **Q. PLEASE IDENTIFY THE SPECIFIC STATEMENTS THAT YOU WILL BE**
18 **ADDRESSING IN MR. BAKER'S PREFILED TESTIMONY.**

19 A. I will be addressing Witness Baker's statements related to parallel interconnections
20 that begin on page 8, line 15 of his Prefiled Testimony and continues through page
21 10.

22 **Q. PLEASE BRIEFLY EXPLAIN**

1 A. First, I think some background information may be helpful. The Staff Report at
2 page 21 for each of the Companies stated that Section VIII.D of the Electric Service
3 Regulations requires customers who want parallel interconnection with the
4 Companies' system to pay for a dedicated telephone line for an interval meter.

5 **Q. IS THIS CORRECT?**

6 A. No, it is not. Section VIII.D of the Electric Service Regulations requires that
7 certain customers with parallel interconnection (whether a net-metering customer or
8 not) provide a direct telephone line to the Companies' load dispatcher. This section
9 does not require a direct telephone line for an interval meter. I am not sure what
10 Mr. Baker is referring to when he uses the term "special electric meter" on page 8 of
11 his testimony. However, the Companies are only seeking to preserve the ability to
12 require certain customers, which may include net metering customers, to provide a
13 direct telephone line to the Companies' load dispatcher.

14 **Q. WHY IS IT IMPORTANT THAT THE TARIFF LANGUAGE ALLOW THE**
15 **COMPANIES THE OPTION TO REQUIRE A CUSTOMER TO PROVIDE**
16 **A DIRECT TELEPHONE LINE TO THE COMPANIES LOAD**
17 **DISPATCHER?**

18 A. This communication link to the Companies' load dispatcher may be needed to
19 communicate critical information related to safety and reliability issues. Such
20 information may include notification of when the customer is coming off line, when
21 the customer is operating at reduced capacity, or when the Companies need the
22 customer to either start up or shut down to support system reliability. The

1 Companies will not always require this direct telephone line, however, on a case by
2 case basis this information could be crucial

3 **Q. TURNING TO WITNESS BOSSART'S PREFILED TESTIMONY, WHAT**
4 **SPECIFIC STATEMENTS WILL YOU ADDRESS?**

5 A. I will be addressing Witness Bossart's statements pertaining to the Companies'
6 objection V.a.9 that begins on page 4, line 6 of her Prefiled Testimony and
7 continues through page 5.

8 **Q. PLEASE EXPLAIN.**

9 A. Witness Bossart states on page 4 of her Prefiled Testimony that "Staff believes that
10 this [Field Collection] charge is a collection charge, as the title indicates, not a trip
11 charge". The Companies' position is that the Field Collection Charge is a field
12 charge assessed when the Companies make a field visit for the purpose of
13 attempting to collect on a delinquent account. The Companies' proposal is to
14 charge this Field Collection Charge directly to the customer who caused the
15 expense.

16 **Q. DO YOU AGREE WITH WITNESS BOSSART'S RECOMMENDATION**
17 **THAT THE COMPANIES ASSESS THE FIELD COLLECTION CHARGE**
18 **ONLY WHEN PAYMENT IS COLLECTED?**

19 A. No, I do not. Whether payment is collected or service is disconnected, the
20 Companies have incurred the expense of sending a representative to the customer's
21 premises.

22

1 **Q. WOULD THERE NEED TO BE ANY ADJUSTMENTS MADE TO THE**
2 **OVERALL REVENUE REQUIREMENTS FROM BASE RATES IF THE**
3 **FIELD COLLECTION CHARGE IS NOT CHARGED ON EACH VISIT,**
4 **BUT ONLY WHEN PAYMENT IS RECEIVED?**

5 A. Yes. Since the Companies calculated the miscellaneous revenues (which are
6 included in other revenue and not base rate revenue) based on charging the Field
7 Collection Charge on each visit, the miscellaneous revenues would have to be
8 appropriately adjusted, with an equal corresponding adjustment in the amount of
9 revenues needed from base rates.

10 **Q. WHAT IS THE EFFECT OF NOT CHARGING THE FIELD COLLECTION**
11 **CHARGE ON EACH VISIT, BUT ONLY WHEN PAYMENT IS**
12 **RECEIVED?**

13 A. The Field Collection Charge was proposed to require the customer creating
14 avoidable expenses to pay such expenses. The Companies incur expenses each time
15 they make a field visit to a customer (regardless of whether payment is received) to
16 collect the delinquent amount. On some occasions a customer, in an effort to keep
17 the lights on, will request that the Company make an additional visit because the
18 customer expects that funds will be available in the near future. The Companies in
19 most cases will honor this request. However, the result of not charging for the
20 additional visit is that all customers pay for the additional expense the Companies
21 incur to make such visits. The Companies are proposing that the customer
22 requesting the additional visit pay the additional expense.

1 Q. ARE THERE OTHER STATEMENTS BY WITNESS BOSSART THAT YOU
2 WANT TO ADDRESS?

3 A. Yes. At page 7 of Witness Bossart's testimony she discusses OP&E's Objection X.
4 This objection (OP&E Objection X) basically claims that the Staff Report requires
5 that all customers pay a \$200 temporary service drop, including low income
6 customers who are receiving health and safety services under a utility funded
7 program, when they have electrical upgrades.

8 Q. WHAT IS YOUR CONCERN WITH WITNESS BOSSART'S TESTIMONY
9 RELATED TO OP&E'S OBJECTION X?

10 A. I believe both OP&E in raising the objection and Staff in agreeing with it fail to
11 realize that the temporary service drop has not, nor will it be, charged to low
12 income customers who are receiving health and safety services under a utility-
13 funded program for upgrading service.

14 Q. TURNING NOW TO THE DIRECT TESTIMONY OF OP&E WITNESS
15 FAITH, WHAT ARE YOUR COMMENTS RELATED TO HIS
16 TESTIMONY?

17 A. Witness Faith's testimony points out the potential negative impacts of payday
18 lenders on families in Ohio. The Companies have not experienced any problems
19 with the use of payday lenders and would like to retain payday lenders as an option
20 for customers to pay their electric service bill.

21 Q. DO YOU AGREE WITH WITNESS FAITH'S DIRECT TESTIMONY
22 WHERE HE ULTIMATELY RECOMMENDS THAT ALL UTILITIES

1 **AGREE TO CEASE USING PAYDAY LENDERS AS AUTHORIZED**
2 **PAYMENT STATIONS?**

3 A. No, I do not. Witness Faith ignores the many valid reasons why payday lenders are
4 utilized as authorized payment stations by the Companies.

5 **Q. WHAT ARE SOME OF THE VALID REASONS FOR UTILIZING PAYDAY**
6 **LENDERS AS AUTHORIZED PAYMENT AGENTS?**

7 A. Payday lenders are utilized because of their stability and number of locations (often
8 near public transportation). In addition, such payday lenders are selectively
9 screened by Western Union and CheckFreePay based on several criteria including
10 experience and recommendations.

11 **Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?**

12 A. Yes, it does.

**BEFORE THE
PUBLIC UTILITIES COMMISSION OF OHIO**

In the Matter of the Application of Ohio)	
Edison Company, The Cleveland Electric)	
Illuminating Company, and The Toledo	)	Case No. 07-551-EL-AIR
Edison Company for Authority to	)	Case No. 07-552-EL-ATA
Increase Rates for Distribution Service,	)	Case No. 07-553-EL-AAM
Modify Certain Accounting Practices	)	Case No. 07-554-EL-UNC
and for Tariff Approvals)	

REBUTTAL TESTIMONY OF

STEVEN E. OUELLETTE

ON BEHALF OF

OHIO EDISON COMPANY
THE CLEVELAND ELECTRIC ILLUMINATING COMPANY
THE TOLEDO EDISON COMPANY

- Management policies, practices, and organization
- Operating Income
- Rate Base
- Allocations
- Rate of Return
- Rates and tariffs
- Other

RECEIVED-DOCKETING DIV
2008 FEB 20 PM 4:57
PUCO

1 **Q. PLEASE STATE YOUR NAME FOR THE RECORD.**

2 A. My name is Steven E. Ouellette.

3 **Q. ARE YOU THE SAME STEVEN E. OUELLETTE THAT PROVIDED**
4 **DIRECT AND SUPPLEMENTAL TESTIMONY IN THIS PROCEEDING?**

5 A. Yes, I am.

6 **Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?**

7 A. The purpose of my Rebuttal Testimony is to address the objections to the Staff
8 Report and Direct Testimony of The Office of the Ohio Consumers' Counsel
9 ("OCC") and Ohio Partners for Affordable Energy (OPAE) in regards to Demand
10 Side Management ("DSM") activities and low-income energy efficiency programs.

11 **Q. WHAT DEMAND SIDE MANAGEMENT PROGRAMS DO THE**
12 **COMPANIES CURRENTLY OFFER IN OHIO?**

13 A. The Companies currently offer the Direct Load Control ("DLC") Program and the
14 Home Performance with Energy Star ("HPES") Program. The implementation of
15 both programs is pursuant to the Rate Certainty Plan Supplemental Stipulation
16 ("RCP Stipulation") in Case 05-1125-EL-ATA.

17 **Q. PLEASE BRIEFLY DISCUSS PROVISIONS OF THE RCP STIPULATION**
18 **IN REGARDS TO THE DSM PROGRAMS?**

19 A. Pursuant to the RCP Stipulation, the Companies agreed to implement DSM
20 programs for 2006 - 2008 with a budget of \$25 million. The Companies also
21 agreed to provide an additional \$3 million in funding over the 2007-2008 time
22 period. Any funding not spent during the 2006 - 2008 time frame rolls over for one

1 year. Continuation of either of these DSM programs is subject to the programs
2 meeting a Total Resource Cost ("TRC") Test. In addition, all DSM costs incurred
3 as a result of the implementation of these programs, including lost distribution
4 revenues, are deferred and recovered through the proposed DSM Rider beginning
5 on January 1, 2009 for the Companies.

6 **Q. WHAT IS THE STATUS OF THE DLC PROGRAM AND THE HPES**
7 **PROGRAM?**

8 A. Due to legal challenges in the RSP and RCP cases, Ohio Supreme Court review of
9 the Commission's action and the associated uncertainty surrounding the RSP and
10 RCP, both programs were implemented as pilots during the latter half of 2007 and
11 are still in their infancy. As of the end of 2007, a portion of the funding remains for
12 the programs to be spent in 2008. It is expected that some funding will remain at
13 the end of the year in 2008, thus extending the programs into 2009.

14 **Q. IN HIS DIRECT TESTIMONY, WILSON GONZALEZ OF THE OCC**
15 **RECOMMENDS THAT THE COMPANIES SPEND APPROXIMATELY \$49**
16 **MILLION PER YEAR ON THE CURRENT AND NEW ENERGY**
17 **EFFICIENCY PROGRAMS STARTING IN 2009. IS THIS LEVEL OF**
18 **FUNDING AND IMPLEMENTATION OF NEW PROGRAMS**
19 **APPROPRIATE AT THIS TIME?**

20 A. No. As discussed above and in the Staff Report, the Companies' current DSM
21 programs are in their infancy and it is therefore premature to state whether they are
22 definitively meeting objectives as well as cost versus benefit standards.
23 Participation in the DLC Program and the HPES Program will increase throughout

1 2008 and the TRC Test will not occur until sometime in the 4th quarter of 2008.
2 Therefore, the Companies will not know the results of the existing DSM initiatives
3 until later in 2008 or early in 2009. These results are critical in that the Companies
4 must know whether the current DSM programs meet their objectives, as well as the
5 results of the cost-effectiveness test and customers' perspectives of the programs'
6 benefits. In addition, it is estimated that there will be sufficient funding remaining
7 at the end of 2008 to roll the programs over into 2009. Therefore, allocating
8 additional funds to the current and/or new programs before the results of existing
9 initiatives are known would be inappropriate.

10 **Q. ARE THERE ADDITIONAL REASONS WHY IMPLEMENTING NEW**
11 **PROGRAMS IS INAPPROPRIATE AT THIS TIME?**

12 A. Yes. As stated in the Staff Report, it is not yet clear what new state laws, policy
13 initiatives, or regulations may come out of the Governor's proposed energy bill that
14 will impact energy efficiency and DSM efforts. In addition, the Commission has
15 had recent workshops discussing potential DSM programs for the future and how
16 they will fit into Ohio's regulatory environment. With this uncertainty regarding
17 DSM and energy efficiency legislation, it would be imprudent to begin
18 implementing new programs.

19 **Q. IN HIS DIRECT TESTIMONY, WILSON GONZALEZ OF THE OCC**
20 **RECOMMENDS EXPLORING THE IMPLEMENTATION OF A**
21 **RESIDENTIAL APPLIANCE PROGRAM (INCLUDING RECYCLING OF**
22 **REMOVED UNITS) AND A RESIDENTIAL AIR-CONDITIONING**
23 **PROGRAM. DO YOU AGREE WITH HIS ASSESSMENT?**

1 A. No. The Companies' current HPES Program already offers these services. The
2 HPES Program offers recycling service of refrigerators and window air-
3 conditioning units. In addition, the HPES program offers incentives for customers
4 to upgrade their air-conditioning system to a high-efficiency model.

5 **Q. IN HIS DIRECT TESTIMONY, WILSON GONZALEZ OF THE OCC**
6 **RECOMMENDS THAT AN ENERGY EFFICIENCY SPENDING LEVEL**
7 **OF \$24.25 PER CUSTOMER IS APPROPRIATE. DO YOU AGREE?**

8 A. No. Varying energy efficiency programs require different levels of investment. In
9 addition, Mr. Gonzalez has provided no evidence or compelling justification that
10 this level of spending would pass a cost-effectiveness TRC Test.

11 **Q. IN HIS DIRECT TESTIMONY, MICHAEL SMALZ OF OPAE**
12 **RECOMMENDS AN INCREASE IN FUNDING OF \$5.5 MILLION FOR**
13 **LOW-INCOME ENERGY EFFICIENCY PROGRAMS. DO YOU AGREE?**

14 A. No. This level of funding is excessive and unreasonable. Low-income customers
15 receive funds and assistance from multiple state agencies and programs, such as the
16 Percentage of Income Payment Plan. Given the funding provided by the
17 Companies to low-income programs, additional funding for low-income energy
18 efficiency programs from the Companies is not warranted or appropriate at the level
19 suggested by OPAE Witness Smalz.

20 **Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?**

21 A. Yes, it does.

22

**BEFORE THE
PUBLIC UTILITIES COMMISSION OF OHIO**

In the Matter of the Application of Ohio)	
Edison Company, The Cleveland Electric)	
Illuminating Company, and The Toledo	)	Case No. 07-551-EL-AIR
Edison Company for Authority to	)	Case No. 07-552-EL-ATA
Increase Rates for Distribution Service,	)	Case No. 07-553-EL-AAM
Modify Certain Accounting Practices	)	Case No. 07-554-EL-UNC
and for Tariff Approvals)	

REBUTTAL TESTIMONY OF

SUSAN LETTRICH

ON BEHALF OF

OHIO EDISON COMPANY
THE CLEVELAND ELECTRIC ILLUMINATING COMPANY
THE TOLEDO EDISON COMPANY

- Management policies, practices, and organization
- Operating income
- Rate base
- Allocations
- Rate of return
- Rates and tariffs
- Other –System Safety and Reliability

RECEIVED-DOCKETING DIV
 2008 FEB 20 PM 4: 57
 PUCO

1 **Q. PLEASE STATE YOUR NAME FOR THE RECORD.**

2 A. My name is Susan Lettrich.

3 **Q. ARE YOU THE SAME SUSAN LETTRICH THAT PROVIDED DIRECT**
4 **TESTIMONY THAT WAS FILED IN THIS PROCEEDING ON JANUARY**
5 **10, 2008?**

6 A. Yes, I am.

7 **Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?**

8 A. The purpose of my Rebuttal Testimony is to address issues raised in the testimony
9 of the witness testifying on behalf of The Office of the Ohio Consumers' Counsel
10 ("the OCC") and the witnesses testifying on behalf of the Staff of the Commission
11 ("Staff").

12 **Q. PLEASE IDENTIFY THE WITNESSES THAT YOU WILL BE**
13 **ADDRESSING.**

14 A. I will be addressing the Direct Testimony of David W. Cleaver filed in this
15 proceeding on behalf of the OCC on January 10, 2008. I will also address the Pre-
16 filed Testimony of Mario F. Scaramellino, Jr., Duane A. Roberts and Peter K.
17 Baker, each filed in this proceeding on behalf of the Staff on January 30, 2008,
18 February 1, 2008 and January 30, 2008, respectively.

19 **Q. DOES YOUR REBUTTAL TESTIMONY APPLY TO ALL THREE**
20 **COMPANIES?**

21 A. Unless otherwise stated, yes, it does.

22 **Q. HAVE YOU REVIEWED MR. CLEAVER'S DIRECT TESTIMONY?**

23 A. Yes, I have.

1 **Q. WHAT WILL YOU ADDRESS FROM MR. CLEAVER'S DIRECT**
2 **TESTIMONY?**

3 A. I will address the OCC position pertaining to the Companies' reliability, record
4 keeping practices, and practice to deal with trees outside the right-of-way.

5 **Q. PLEASE STATE THE OCC POSITION ON RELIABILITY?**

6 A. On page 15, Mr. Cleaver references a "decline in service reliability" and states that
7 "System reliability index performance prior to 2007 (with major storm data
8 excluded) for CEI and OE has demonstrated a trend of reduced reliability,
9 particularly in the area of outage frequency (SAIFI) and average duration of outages
10 (CAIDI)." Mr. Cleaver is incorrect. Based on CEI's and Ohio Edison's reliability
11 index performance, service reliability has not been declining. In fact, Ohio Edison
12 and CEI have demonstrated marked improvement.

13 **Q. HAS TOLEDO EDISON'S SAIFI AND CAIDI PERFORMANCE**
14 **DEMONSTRATED A DECLINE IN SERVICE RELIABILITY OR A**
15 **TREND OF REDUCED RELIABILITY?**

16 A. Absolutely not. Mr. Cleaver at times in his testimony refers to each of the
17 Companies generally as "the Company" or "FirstEnergy". However, Toledo Edison
18 consistently outperformed its SAIFI targets each year from 2001-2007 and its
19 CAIDI targets each year from 2002-2007, as demonstrated on Chart SL-1 below.
20 Thus, it is unreasonable to include Toledo Edison in any discussions pertaining to
21 missed reliability targets.

22

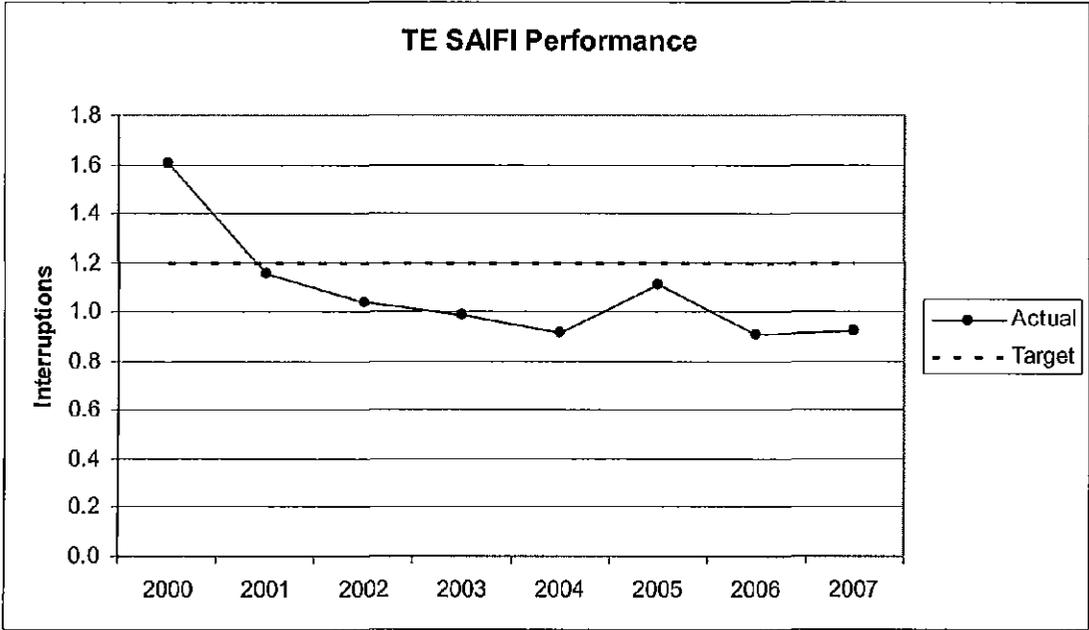
23

1

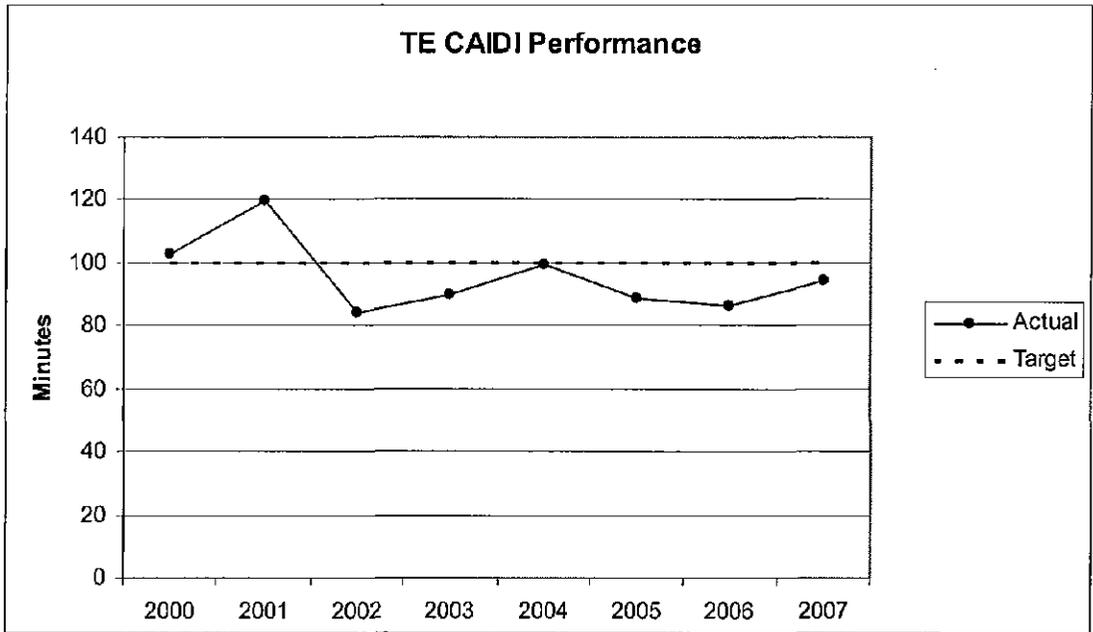
Chart SL-1

2

Toledo Edison's 8 Year Reliability Performance Index



3



4

1 **Q. HAS OHIO EDISON'S SAIFI AND CAIDI PERFORMANCE**
2 **DEMONSTRATED A DECLINE IN SERVICE RELIABILITY OR A**
3 **TREND OF REDUCED RELIABILITY?**

4 A. No. Ohio Edison's SAIFI and CAIDI performance does not demonstrate a decline
5 in service reliability or a trend of reduced reliability using the years 2000-2007 as a
6 reference point. In fact, setting aside 2005 when Ohio Edison missed its CAIDI
7 target by only 6.3 minutes, Ohio Edison has consistently met or outperformed its
8 CAIDI targets. As for SAIFI, Ohio Edison's 2000 and 2001 SAIFI performance
9 outperformed its SAIFI target. Ohio Edison did not meet its SAIFI target in 2002-
10 2004. However, in 2004 with the revision of Rule 10 and working with Staff, Ohio
11 Edison submitted a Rule 10 action plan documenting steps it would implement to
12 gradually get reliability levels back on track. In 2006, Ohio Edison's SAIFI had
13 improved by 7% over 2005 and the un-audited 2007 SAIFI number indicates that
14 SAIFI has improved an additional 21.5% and has now outperformed its SAIFI
15 target, as set forth below in Chart SL-2.

16
17
18
19
20
21
22
23

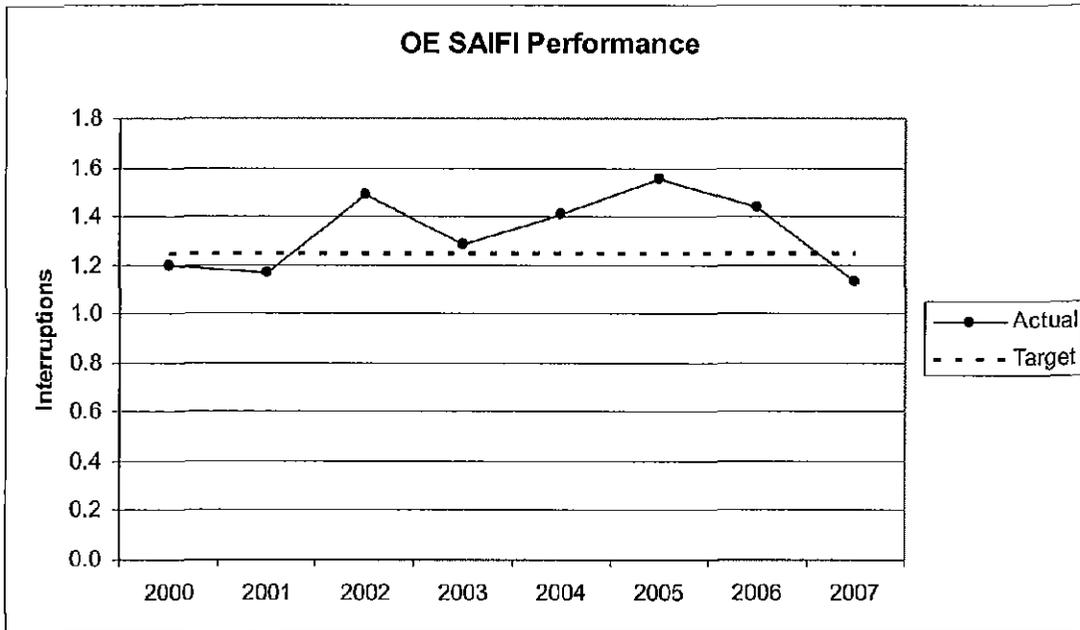
[INTENTIONALLY LEFT BLANK SEE CHART SL-2 ON PAGE 5]

1

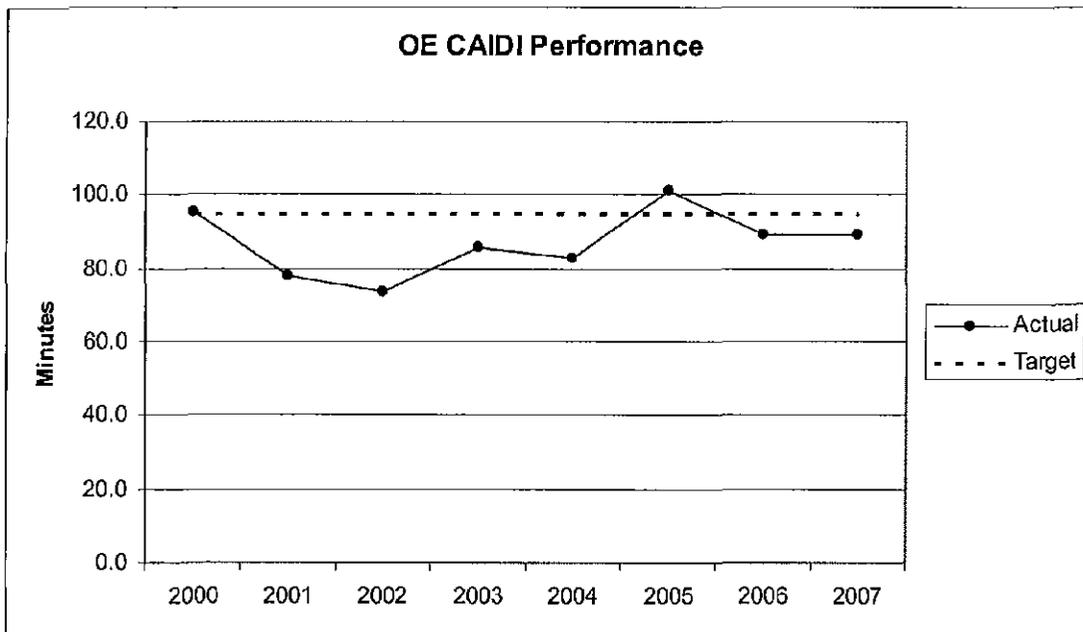
Figure SL-2

2

Ohio Edison's 8 Year Reliability Performance Index



3



4

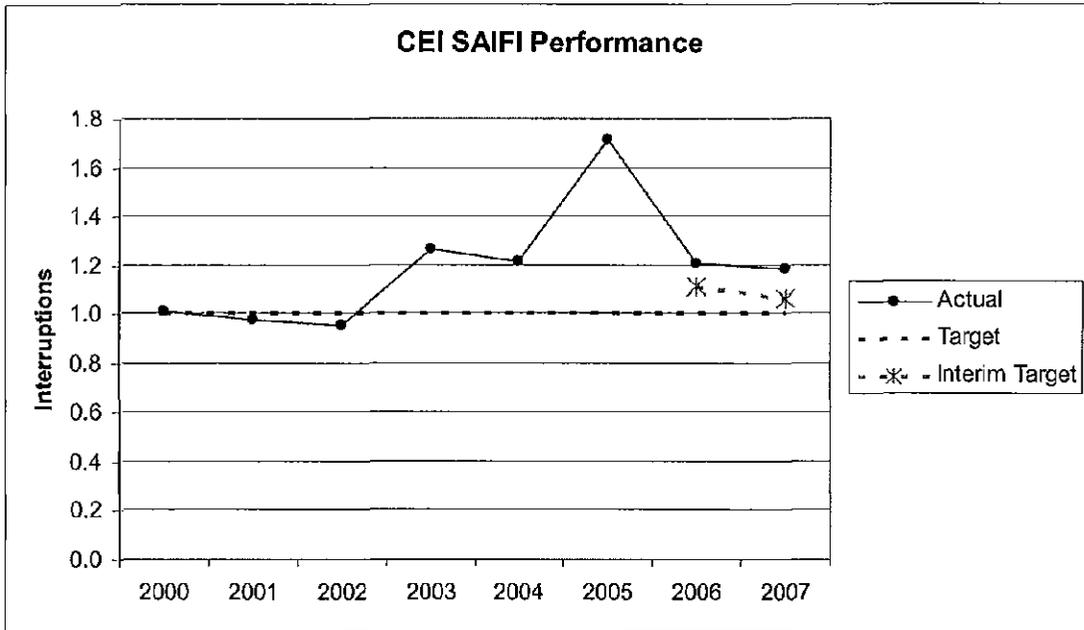
1 **Q. HAS CEI'S SAIFI AND CAIDI PERFORMANCE DEMONSTRATED A**
2 **DECLINE IN SERVICE RELIABILITY OR A TREND OF REDUCED**
3 **RELIABILITY?**

4 A. No. It is not correct to state that CEI's SAIFI and CAIDI performance has
5 demonstrated a decline in service reliability or a trend of reduced reliability. CEI's
6 SAIFI and CAIDI performance sets forth a series of improvements and setbacks
7 from 2000-2007 as demonstrated on Chart SL-3 below. Similar to Ohio Edison,
8 CEI submitted a Rule 10 action plan in 2004, the results of which appeared to
9 decrease CAIDI but increase SAIFI. In 2005, CEI submitted another action plan
10 under which the operational results appeared to increase CAIDI but decrease SAIFI.
11 In addition to CEI's items for implementation pursuant to its 2005 Rule 10 action
12 plan, CEI agreed to hire an independent consultant selected by Staff if its 2006 and
13 2007 reliability numbers did not meet certain interim targets. The purpose of the
14 consultant was to drill down into CEI's infrastructure and operational practices to
15 ascertain what was preventing CEI from meeting top quartile SAIFI and second
16 quartile CAIDI targets and then to make recommendations to improve the reliability
17 in the CEI service territory. CEI is committed to reaching its top quartile SAIFI
18 target and second quartile CAIDI target. This commitment is demonstrated in its
19 acceptance of 22 of the 25 UMS recommendations that are set forth on pages 77-79
20 of the CEI Staff Report, which includes the UMS recommendation to maintain
21 capital spending at the level currently planned for 2008. Moreover, the 2007 un-
22 audited numbers indicate that CEI is heading in the right direction. CEI's SAIFI is
23 at its lowest point since CEI outperformed its target in 2002, and CEI's CAIDI

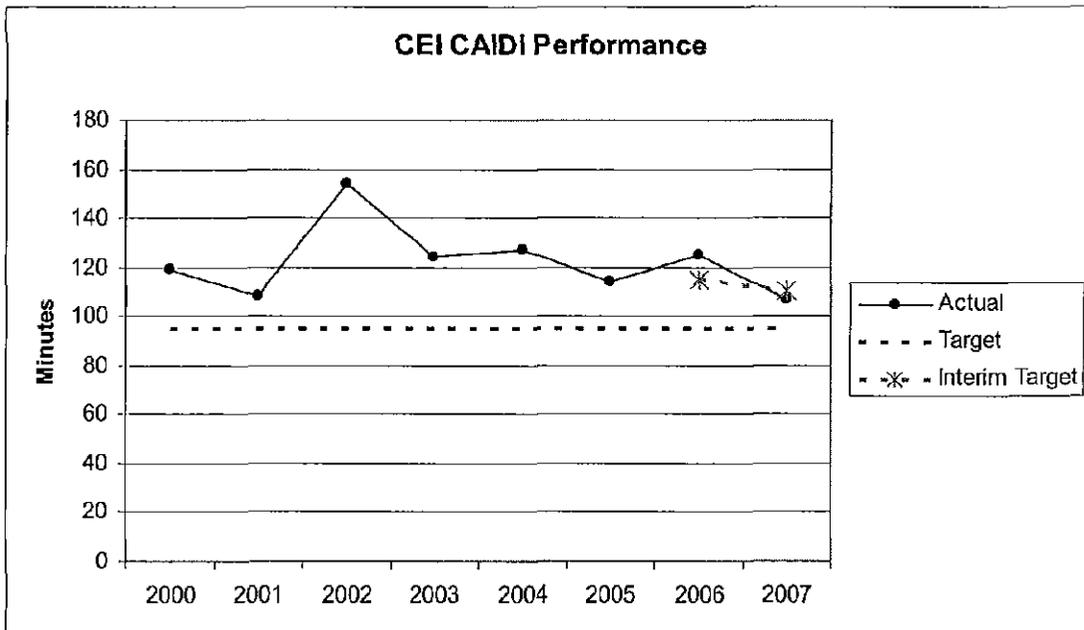
1 outperformed its interim target and is at its best level based on the data for the
2 2000-2007 timeframe. In light of CEI's recent direction of performance metrics,
3 its proactive steps to meet its aggressive targets, and its productive relationships
4 with Staff, I don't think it is appropriate that any punitive measures be imposed.

5 **Figure SL-3**

6 **CEI's 8 Year Reliability Performance Index**



7
8



1
2
3
4
5
6
7
8
9
10
11
12
13
14
15

Q. DO YOU BELIEVE THE TARGETS OF CEI OR OHIO EDISON REPRESENT MINIMUM STANDARDS FOR RELIABLE SERVICE?

A. Absolutely not. CEI's SAIFI target is particularly aggressive when compared to Ohio Edison's and Toledo Edison's SAIFI targets. The UMS Assessment on page 12 found that CEI's SAIFI target reflected top quartile performance compared to a sampling of 66 other electric distribution utilities. CEI's CAIDI target is also aggressive, however, to a lesser degree than its SAIFI target. The UMS Assessment on page 12 found that from "an industry-wide perspective, the challenge confronting CEI [in meeting its targets] is that of striving to meet 'top quartile' performance in SAIFI and 'second quartile' performance in CAIDI." Moreover, based on the chart on page 12 of the UMS Assessment, Ohio Edison's SAIFI and CAIDI targets represent second quartile performance in the industry. I don't think that targets set at top or second quartile performance in the industry can be characterized as "minimum standards".

1 **Q. DO THE COMPANIES SUPPORT STRIVING TO MEET FIRST AND**
2 **SECOND QUARTILE PERFORMANCE?**

3 A. Yes. The Companies are committed to their aggressive targets and strive to exceed
4 customer expectations. The Companies have had ongoing discussions with Staff
5 regarding the appropriateness of certain targets, but have not pushed to change their
6 targets because of the great challenge aggressive targets present. However, this
7 proceeding has highlighted how those outside of the process unfortunately confuse
8 top and second quartile performance with some sort of minimum standard.

9 **Q. HOW DO THE COMPANIES MEASURE CUSTOMER EXPECTATIONS**
10 **WHEN IT COMES TO RELIABILITY?**

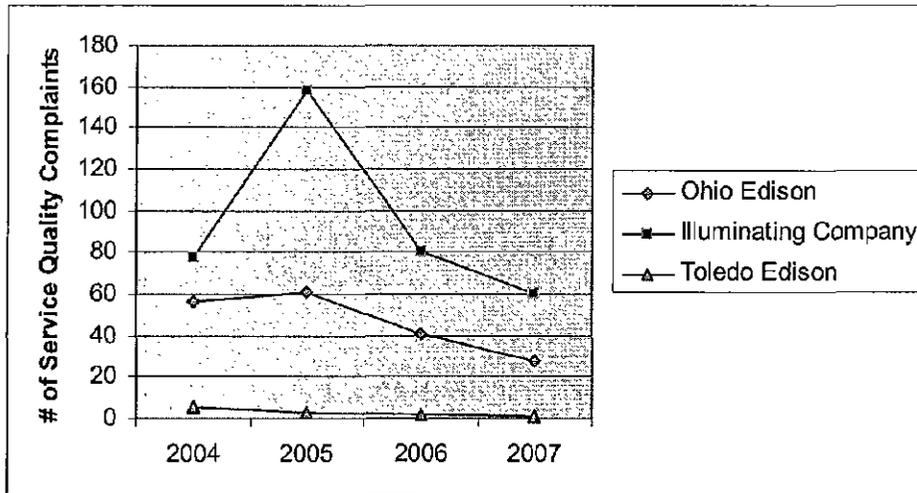
11 A. While there is no one way to measure customer expectations, one source of data
12 that the Companies use is the number of service quality complaints received by the
13 Commission and the OCC within a year. Chart SL-4 below sets forth the number of
14 service quality complaints for each company for the years 2004 – 2007. A
15 correlation is commonly made between an electric utility's reliability performance
16 level and the number of service complaints. The correlation provides that as
17 reliability improves, the number of service complaints go down. Further, a
18 reduction in service quality complaints is a general indicator of customer
19 expectations being met. The number of service quality complaints has lessened by
20 31% and 25% for CEI and Ohio Edison respectively from 2006 to 2007. This
21 reduction in service quality complaints is an indicator that the customer perception
22 of CEI's and Ohio Edison's reliability is improving.

23

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17

Figure SL-4

Number of Service Quality Complaints



Q. DO YOU AGREE WITH THE OCC'S CONTENTIONS REGARDING THE COMPANIES' RECORD KEEPING SYSTEMS AND POLICIES?

A. No. On page 14, Mr. Cleaver states "FirstEnergy's record keeping systems and policies on a companywide basis do not meet the requirement of the present ESSS rules and also are inadequate for the purpose of verifying the Company's reliability performance, particularly in the area of its pole and circuit inspection and vegetation control programs." The Companies have different systems for different types of records and Mr. Cleaver is wrong to suggest that the Companies' record keeping systems and policies do not meet the requirements of the present ESSS rule. In fact, certain record keeping systems utilize advanced technology to quantify, analyze and store information. Mr. Cleaver is also wrong in his assumption that records verify reliability performance. The Companies use a state of the art outage management system called PowerOn. PowerOn provides a precise system of measuring outage events, the number of customers impacted and the

1 duration of the events. Through PowerOn the Companies capture all relevant
2 outage related data that is used in calculating reliability indices such as CAIDI and
3 SAIFI.

4 **Q. WHAT ARE THE COMPANIES' RECORD KEEPING SYSTEMS FOR**
5 **INSPECTION AND MAINTENANCE RECORDS?**

6 A. The Companies' distribution inspection and maintenance records are stored as hard
7 copy and also in the Companies' SAP system; hardcopy records are retained for the
8 time appropriate to demonstrate compliance with the ESSS rules. Such records
9 include but are not limited to, maintenance plans; records of inspection work
10 performed; inspection results; records of corrective work performed; and repair
11 work.

12 **Q. DOES MR. CLEAVER MAKE ANY OTHER COMMENTS PERTAINING**
13 **TO THE COMPANIES' RECORD KEEPING WITH WHICH YOU**
14 **DISAGREE?**

15 A. Yes. On page 17 of Mr. Cleaver's direct testimony, he suggests that distribution
16 maintenance records are an indicator of "how well the system is or is not
17 performing". This is simply not correct. The Companies rely on the PowerOn
18 system to measure system performance. In fact, there have been upgrades to the
19 PowerOn system as well as to the Companies' GIS (Graphical Information System)
20 that have enhanced the Companies' abilities, not only to track reliability
21 performance on an operating company level, but also to track at a circuit and
22 customer level. Today, outage data from PowerOn is integrated into the GIS
23 system allowing the Companies to evaluate reliability of not only specific circuits,

1 but also portions of circuits. The Companies use PowerOn outage data through GIS
2 to identify the historical outage causes experienced on a circuit, a portion of a
3 circuit and even at a specific customer premise. The days of viewing and
4 evaluating such information through maintenance records have long since passed.

5 **Q. DO YOU AGREE WITH THE OCC'S CONTENTION ABOUT THE**
6 **COMPANIES' PROGRAM FOR DEALING WITH TREES OUTSIDE THE**
7 **RIGHT-OF-WAY?**

8 A. No. Mr. Cleaver states on page 15 of his testimony that "FirstEnergy does not
9 currently have a specific program to deal with trees outside the right-of-way as part
10 of the vegetation management effort". This statement is absolutely incorrect. The
11 Companies do have a practice for maintaining trees and other vegetation outside the
12 right-of-way.

13 **Q. WHAT IS THE COMPANIES' PROGRAM TO ADDRESS TREES**
14 **OUTSIDE THE RIGHT-OF-WAY?**

15 A. The Companies inspect and remove priority trees located outside the right-of-way
16 that are dead, dying, diseased, or significantly leaning. Trees located outside the
17 right-of-way are also subject to removal if they possess one or more of the
18 following characteristics: visible signs of severe insect, animal or mechanical
19 damage, tree is uprooting, poor site conditions (for example: shallow soils, wet area
20 or along stream bank), tree is split, twisted, damaged by lightning, fast growing or
21 structurally weak species (aspen, willow, poplar, basswood). In addition, a healthy
22 tree located outside the right-of- way is evaluated for removal based on its height
23 and the risk of reaching a conductor if the tree fell, its general proximity to a

1 conductor, the direction of prevailing winds, topography of the land and direction of
2 lean. The ultimate decision is based on whether the tree is likely to interfere with
3 the Companies' lines and/or conductors.

4 **Q. WHAT IS THE COMPANIES' PROGRAM TO ADDRESS OTHER**
5 **VEGETATION OUTSIDE THE RIGHT-OF-WAY?**

6 A. The Companies inspect and prune encroaching and overhanging branches located
7 outside the right-of-way that may grow into electric lines within the four year cycle.
8 Special emphasis is placed on removing overhanging branches that are structurally
9 weak or dead, which could fall or blow into the conductor and cause an outage.
10 Pruning is done in such a manner to achieve a minimum of four years of clearance
11 from conductors and is based on tree species and growing conditions.

12 **Q. HAVE YOU REVIEWED MR. SCARAMELLINO'S PREFILED**
13 **TESTIMONY?**

14 A. Yes. I have.

15 **Q. WHAT WILL YOU ADDRESS FROM MR. SCARAMELLINO'S PREFILED**
16 **TESTIMONY?**

17 A. I will address Staff's position on the Companies' quality control practice for line
18 reclosers and line capacitors; record keeping and record retention practice for right-
19 of-way vegetation control; and the two-pole program.

20 **Q. DO THE COMPANIES AGREE WITH MR. SCARAMELLINO'S**
21 **TESTIMONY PERTAINING TO THE COMPANIES' QUALITY CONTROL**
22 **PRACTICE FOR LINE RECLOSERS?**

1 A. No. Mr. Scaramellino recommends that CEI and TE commit to performing the
2 quality control oversight practice for line reclosers that Ohio Edison had previously
3 committed to perform for line capacitors. Line reclosers, however, are very
4 different from line capacitors and already receive quarterly inspection for quality
5 control.

6 **Q. WHAT IS THE PROBLEM WITH MR. SCARAMELLINO'S**
7 **RECOMMENDATION PERTAINING TO LINE RECLOSERS?**

8 A. Mr. Scaramellino does not distinguish the Companies' quality control practices for
9 line reclosers from the Companies' quality control practices for line capacitors. On
10 page 3 of Mr. Scaramellino's Pre-filed Testimony he describes the Companies'
11 quality control practice as primarily a review of completion date and field
12 inspection signatures. This is not correct for line reclosers. The Companies' quality
13 control of line reclosers also includes quarterly inspections by qualified personnel
14 that visually inspect the line recloser and records the number of times the recloser
15 opened and closed. This process is much different from the form review and annual
16 inspection performed on line capacitors.

17 **Q. DO CEI AND TOLEDO EDISON SUPPORT IMPLEMENTING THE**
18 **QUALITY CONTROL PRACTICES CURRENTLY UTILIZED BY OHIO**
19 **EDISON FOR LINE CAPACITORS?**

20 A. Yes. Now that Staff has clarified its recommendation as it pertains to line
21 capacitors, CEI and TE are not opposed to adopting the line capacitor review
22 process with audit checkpoints for in-process and completion audits currently being
23 utilized by Ohio Edison. Moreover, Ohio Edison will maintain its current process.

1 **Q. ARE THE COMPANIES IN COMPLIANCE WITH THE OHIO**
2 **ADMINISTRATIVE CODE ("OAC") IN CONNECTION WITH THEIR**
3 **RECORD KEEPING FOR RIGHT-OF-WAY VEGETATION CONTROL?**

4 A. Absolutely. Mr. Scaramellino is completely wrong in stating that the Companies
5 have violated the OAC. The Companies had and still maintain hard copy records
6 demonstrating compliance with their right-of-way vegetation control practice that
7 dates back before 2003. The issue here is not that the Companies failed to retain
8 records sufficient to demonstrate compliance, but rather that the Companies could
9 not provide Staff the information for this prior period electronically or generate an
10 electronic report without a substantial burdensome effort.

11 **Q. HOW DID THIS ISSUE ARISE?**

12 A. Staff in this proceeding requested the date, month and year that work was started
13 and completed on every single circuit of each of the three Companies for the period
14 2003-2006. The Companies responded that full compliance with the request was
15 overly burdensome but did provide a sample.

16 **Q. WAS IT UNUSUAL FOR STAFF TO REQUEST INFORMATION ON**
17 **EVERY CIRCUIT FOR THE FOUR YEAR CYCLE?**

18 A. Yes. Staff has traditionally taken an auditing approach to compliance review. Staff
19 would request information on a Staff selected sample of circuits (typically 40 to 60
20 circuits) and the Companies would provide data to demonstrate compliance with its
21 right-of-way vegetation control practice and the applicable OAC provisions. Given
22 this smaller sample size, the Companies could manually gather the information
23 using the hard copy records.

1 **Q. WHY WAS STAFF'S REQUEST OVERLY BURDENSOME?**

2 A. Staff retroactively abandoned the auditing approach and requested that each of the
3 Companies provide data on every single circuit from 2003-2006. This data request
4 would have required the Companies to sort through over 72 boxes of records and
5 notate the specific start and specific end dates for approximately 2400 circuits.

6 **Q. WHY DO THE COMPANIES OBJECT TO PROVIDING THAT**
7 **INFORMATION?**

8 A. As I stated before, that would be an incredible undertaking. Staff has consistently
9 audited the Companies' records based on a sampling approach. To now
10 retroactively require proof of compliance by auditing every single record is
11 unreasonable.

12 **Q. GOING FORWARD WOULD THE COMPANIES OBJECT TO**
13 **PROVIDING STAFF PROOF OF COMPLIANCE ON EACH CIRCUIT?**

14 A. No. The Companies now through their Internet Vegetation Management System
15 ("IVMS") have the technology going forward to reduce the workload and more
16 importantly, the Companies now have notice of Staff's revised practice.

17 **Q. PLEASE EXPLAIN THE TECHNOLOGY THAT THE COMPANIES HAD**
18 **BEFORE IVMS?**

19 A. Prior to IVMS the Companies had a very basic vegetation management system.
20 This system which was referred to as the Vegetation Management System contained
21 information from timesheets and tracked invoices. Circuit trim schedules (last
22 maintained/next maintained) were maintained separately using spreadsheets. This

1 system did not track circuit trim schedules or specific start/end dates and such
2 information was only available by referring to the hard copy record.

3 **Q. WHEN WAS IVMS IMPLEMENTED?**

4 A. The Companies implemented IVMS in 2003 in an effort to consolidate the
5 vegetation management systems of companies comprising FirstEnergy.

6 **Q. HOW WAS IVMS USED?**

7 A. Although IVMS had a number of capabilities (such as input of timesheets, certain
8 trim schedules, certain circuit information, billing information, specific start and
9 end dates, etc.), at the time it was implemented such functions were not utilized
10 corporate-wide. The main function was to notify forestry specialists when
11 maintenance was last performed and next scheduled. The Companies would
12 routinely reset the fields in the database after a vegetation cycle to reflect that the
13 cycle was complete.

14 **Q. WHEN DID THE COMPANIES BEGIN ENTERING SPECIFIC START
15 AND END DATES?**

16 A. In 2005, the Companies began recording specific start and end dates in IVMS. It is
17 possible that certain regions may have input certain specific start and end dates into
18 IVMS before 2005 but it was not a corporate-wide practice. IVMS has the
19 capability of electronically storing information (including specific start and end
20 dates) on all circuits and generating a report which provides a four year cycle.

21 **Q. ARE YOU AWARE WHY STAFF MAY HAVE BELIEVED THAT THE
22 COMPANIES HAD SPECIFIC START AND END DATES AVAILABLE
23 ELECTRONICALLY FOR ALL CIRCUITS?**

1 A. Yes. In 2004 Staff held an audit at Ohio Edison's Mansfield office to confirm
2 compliance with the Companies' right-of way vegetation control record keeping.
3 The audit included approximately 56 circuits and Staff was provided specific start
4 and end dates. At the time, the IVMS had been partially populated with data that
5 included the 56 circuits chosen for the audit. An electronic report was viewed by
6 Staff at the time for these particular circuits even though the database was not yet
7 fully populated with system-wide data.

8 **Q. STAFF RECOMMENDS THAT THE COMPANIES MAINTAIN A**
9 **PRECISE 48 MONTH CYCLE AND RELY ON SPECIFIC START DATES**
10 **AND END DATES TO VERIFY COMPLIANCE. DO THE COMPANIES**
11 **AGREE?**

12 A. No. This recommendation is arbitrary and likely to lower reliability. Moreover, it
13 is inconsistent with the Companies' right-of-way vegetation control practice
14 submitted and accepted by Staff. Currently, at the start of each year the forestry
15 department develops a plan directed toward ranking each of the circuits scheduled
16 for trimming in the given year. The purpose of this ranking is to decide in what
17 order the circuits are to be trimmed so that the results have the greatest positive
18 effect on system reliability. There are several pieces of information taken into
19 account to formulate the plan. The most important piece is that reliability issues are
20 evaluated. Each year designated personnel from forestry and engineering meet to
21 determine which circuits need to be trimmed immediately because they pose a
22 potential reliability risk. Next, location of the circuit (urban vs. rural) is taken into
23 account. Forestry personnel attempt to trim the circuits located in urban areas

1 before the crowded summer months. Lastly, customer density and circuit miles are
2 taken into account. Circuits that serve the largest number of customers are often
3 trimmed before circuits serving fewer customers. The length of the circuit is
4 considered to make sure there is adequate time to complete the trimming work in
5 the given year. This is important since circuit length can vary significantly. For
6 example, in the 2008 list of circuits, one operating company has a circuit that is 110
7 line miles compared to another that is only 0.12 line miles. Therefore, this has to be
8 taken into account when planning the work.

9 **Q. IS MR. SCARAMELLINO CORRECT IN STATING THAT UNDER THE**
10 **COMPANIES' FOUR YEAR CYCLE 4 YEARS AND 11 MONTHS COULD**
11 **ELAPSE BETWEEN THE SCHEDULED TRIMMING ACTIVITY ON A**
12 **CIRCUIT?**

13 A. Yes. It is possible for a circuit to go 4 years and 11 months however it is also
14 possible for a circuit to go 3 years and 1 month. The Companies are simply seeking
15 to maintain the flexibility to schedule the work required to be performed in a given
16 year based on sound industry practice and the critical need of the circuit.

17 **Q. WHAT DOES IT MEAN TO SCHEDULE THE WORK REQUIRED FOR A**
18 **GIVEN YEAR BASED ON THE CRITICAL NEED?**

19 A. Consider the example of two circuits. The first circuit, based on its last maintained
20 end date (hypothetically January 10, 2004), would be due for scheduled trimming
21 on January 10, 2008, if a precise 48 month cycle were applied. The second circuit,
22 based on its last maintained end date, would be due August 10, 2008, again if a
23 precise 48 month cycle were applied. But there may be a critical need to maintain

1 the second circuit before the spring growing season. If the same critical need does
2 not exist for the first circuit the Companies will re-prioritize the work and trim the
3 second circuit in January and the first circuit in August.

4 **Q. HOW IS MR. SCARAMELLINO'S RECOMMENDATION INCONSISTENT**
5 **WITH THE COMPANIES' RIGHT-OF-WAY VEGETATION CONTROL**
6 **PRACTICE SUBMITTED PURSUANT TO RULE 27?**

7 A. The Companies' Right-of-way Vegetation Control Practice provides "Vegetation is
8 routinely pruned, controlled or removed approximately every four years or as
9 required, to maintain reliability and access, make repairs, or restore service." The
10 term "approximately" is included to capture the flexibility necessary to address the
11 prioritization described in the prior answer and also to account for carryover due to
12 property owner refusals, or delays due to weather.

13 **Q. WHAT OTHER CONCERNS DO THE COMPANIES HAVE PERTAINING**
14 **TO RIGHT-OF-WAY-VEGETATION CONTROL?**

15 A. Staff has recommended that the Companies maintain records for eight years
16 demonstrating compliance with two four year cycles. The Companies are not
17 opposed going forward to retain the specific start and end dates for eight years in
18 IVMS database records, but the Companies maintain their objection to retaining any
19 hard copy data on such records for eight years.

20 **Q. WHY DO THE COMPANIES OBJECT TO RETAINING HARD COPY**
21 **DATA FOR EIGHT YEARS?**

22 A. Such a request would require the Companies to store an inordinate amount of paper
23 with no value if the four year cycle has already been confirmed for the first four

1 years. For example, such a request for the retention of eight years of records would
2 require the Companies to store approximately 144 boxes of data. The boxes would
3 include approximately 240,000 documents. The documents would include, but not
4 be limited to, time sheets, inspection forms, refusal forms and circuit maps. We do
5 not believe that maintaining this volume of paper records will improve the
6 vegetation management program.

7 **Q. ARE THE COMPANIES WILLING TO DEVELOP A PROCESS**
8 **PERTAINING TO TWO-POLE CONDITIONS?**

9 A. Yes. Now that Staff has clarified its recommendation, the Companies will continue
10 to participate in the process pertaining to two-pole conditions. However, the
11 Companies are opposed to any recommendation or finding that would require the
12 Companies to remove the pole or cause removal of the old pole and attachments of
13 other pole attaching companies. The Companies do not have the expertise to handle
14 any fiber optic or other equipment associated with the telecommunication or cable
15 industry.

16 **Q. WHAT ARE THE PROBLEMS ASSOCIATED WITH REMOVING POLES**
17 **WITH TELECOMMUNICATION OR CABLE COMPANY**
18 **ATTACHMENTS?**

19 A. The vast majority of two-pole conditions are created by the failure of
20 telecommunication entities to remove their attachments. The Companies' concerns
21 are twofold. First, attempting to remove such attachments poses a significant safety
22 risk to our employees. Second, our employees are not trained nor qualified to cut,
23 splice and relocate these lines, nor do they have the knowledge necessary to assess

1 whether the equipment is still providing service to customers. Any attempt by our
2 employees to work on this equipment may adversely affect that equipment or the
3 service to those customers. Moreover, the Companies do not have the design and
4 construction standards of the other pole attaching companies that would be needed
5 to remove such equipment and poles.

6 **Q. HOW HAVE THE COMPANIES ATTEMPTED TO RESOLVE TWO-POLE**
7 **CONDITIONS?**

8 A. The Companies have voluntarily participated in Staff's Task Force and have agreed
9 to include two-pole identification as part of their required five year circuit
10 inspections. In addition, the Companies agreed to Staff's recommendation that the
11 Companies develop a systematic means of tracking all two-pole conditions in their
12 service territories including: the location of poles; date of transfer of electric
13 service; and the date of pole removal.

14 **Q. HAVE YOU REVIEWED MR. ROBERTS' PREFILED TESTIMONY?**

15 A. Yes I have. And as I understand it, Mr. Roberts' Pre-filed Testimony is applicable
16 only to Ohio Edison.

17 **Q. DOES OHIO EDISON HAVE ANY CONCERNS WITH MR. ROBERTS'**
18 **PREFILED TESTIMONY?**

19 A. Yes. Ohio Edison has two concerns.

20 **Q. PLEASE EXPLAIN OHIO EDISON'S FIRST CONCERN WITH MR.**
21 **ROBERTS' TESTIMONY.**

1 A. Ohio Edison is concerned that Staff has recommended that Ohio Edison thoroughly
2 investigate all service interruptions coded "unknown" without limiting its request to
3 exclude service interruptions that occur during a storm.

4 **Q. WHY SHOULD STAFF'S REQUEST BE LIMITED TO EXCLUDE**
5 **SERVICE INTERRUPTIONS THAT OCCUR DURING A STORM?**

6 A. Typically, outages are spread out over the course of a year and it is manageable to
7 perform a root cause analysis on such outages coded "unknown". However, in the
8 case of a storm there is a high concentration of outages and a group of such storm
9 related outages may be coded as "unknown". It would be a tremendous amount of
10 work to go back and investigate each of the minor or major storm related outages to
11 ascertain the root cause of each specific outage (wind, tree branch, vehicle, etc.).
12 Ohio Edison currently does not have the resources to commit to such a large
13 undertaking.

14 **Q. WHAT IS OHIO EDISON'S CURRENT PRACTICE?**

15 A. Ohio Edison has a detailed focus on determining the root cause of outages coded
16 "unknown" on days that are not effected by storm conditions, which Staff believed
17 was commendable. The practice does not include performing root cause analysis
18 for outages that occur during a storm.

19 **Q. PLEASE EXPLAIN OHIO EDISON'S SECOND CONCERN WITH MR.**
20 **ROBERTS' TESTIMONY.**

21 A. Staff recommended that Ohio Edison perform "enhanced" vegetation clearance on
22 its distribution system. This "enhanced" program would consist of removing
23 overhang that arises from outside the right-of-way. This recommendation arises

1 from Staff's concerns about outages that are coded as "Trees/Not Preventable".
2 Ohio Edison's position is that neither Ohio Edison nor Staff has sufficient
3 information that establishes whether overhang from trees outside the right-of-way
4 creates a reliability problem. In an effort to obtain sufficient data, however, Ohio
5 Edison is willing to begin gathering information on outages caused by overhang
6 outside the right-of-way.

7 **Q. HOW DID THIS ISSUE ARISE?**

8 A. Staff in this proceeding requested information on whether Trees/Not Preventable
9 caused outages was caused by overhanging branches/limbs from outside the right-
10 of-way or by trees/branches/limbs from outside the right-of-way other than
11 overhang. The information presumably could have aided Staff in making a targeted
12 recommendation pertaining to either "overhang" or "other than overhang". Ohio
13 Edison responded that the Company did not track the level of detail requested by
14 Staff but Staff nonetheless made its recommendation pertaining to an "enhanced"
15 vegetation program without underlying data. In fact, Staff acknowledges that its
16 recommendation is based on this lack of information. Mr. Roberts' states on page 5
17 of his Prefiled Testimony that "it is [Ohio Edison's] failure to maintain data on
18 Trees/Not Preventable caused outages that prompts Staff's recommended vegetation
19 clearance practices to enhance [Ohio Edison's] reliability".

20 **Q. WHAT IS THE PROBLEM WITH STAFF'S RECOMMENDATION?**

21 A. At this time neither Ohio Edison nor Staff based on Mr. Roberts' Prefiled
22 Testimony is aware of whether "overhang" or "other than overhang" is driving the
23 number of Trees/Not Preventable. Unlike vegetation in Ohio Edison's right-of-way

1 where the Company has easement rights to maintain the vegetation, an outage cause
2 coded as "Trees/Not Preventable" means that the tree causing the outage was
3 located outside Ohio Edison's right-of-way. As I explained earlier in this testimony,
4 Ohio Edison's current practice includes removing overhang which is likely to cause
5 problems regardless whether the tree is located inside or outside the right-of-way.
6 The issue here is Staff's blanket endorsement through its recommendation that Ohio
7 Edison trim all overhang before there is enough information to determine what
8 percent of overhang that arises from outside the right-of-way is causing
9 outages. For that reason it is premature to recommend that Ohio Edison expend its
10 resources to remove overhang as described by Staff.

11 **Q. WILL OHIO EDISON TRACK TREES/NOT PREVENTABLE TO TREND**
12 **OUTAGES CAUSED BY OVERHANG?**

13 A. Yes. As stated before Ohio Edison is willing to begin gathering information on
14 outages due to overhang. Ohio Edison will track such data so that a fact-based
15 assessment can be made of how Ohio Edison can cost effectively reduce the number
16 of Trees/Not Preventable outages.

17 **Q. HAVE YOU REVIEWED MR. BAKER'S PREFILED TESTIMONY?**

18 A. Yes. I have and I would like to make two clarifications.

19 **Q. WHAT CLARIFICATIONS WOULD YOU LIKE TO MAKE TO MR.**
20 **BAKER'S PREFILED TESTIMONY?**

21 A. I believe even with the Corrective Page to Prefiled Testimony of Peter Baker there
22 still may be a degree of confusion around the \$84.7 million capital spend amount.

1 **Q. PLEASE EXPLAIN THE CONFUSION AROUND THE \$84.7 MILLION**
2 **CAPITAL SPEND.**

3 A. First, I want to make clear that the \$84.7 million capital spend is a 2008 budgeted
4 number. Second, the \$84.7 million is composed of \$68,245,000 (distribution
5 facilities); \$4,055,000 (sub-transmission facilities) (and approximately \$12.4
6 million of bulk transmission facilities within the CBI service territory that are
7 owned by ATSI).

8 **Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?**

9 A. Yes, it does.