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February 19, 2008 Via Overnight Delivery RECEIVED-DOCKETING DIV 2008 FEB 20 AM 9:22 PUCO

Ms. Renee Jenkins, Commission Secretary Public Utilities Commission of Ohio 180 East Broad Street, 13<sup>th</sup> Floor Columbus, Ohio 43215-3793

08-152-TP-ACE

RE: Application for Certificate for Service Provider for Access Point, Inc.

Dear Ms. Jenkins:

Enclosed for filing are the original and seven (7) copies of the above-referenced application submitted on behalf of Access Point, Inc.

Please acknowledge receipt of this filing by date stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided for that purpose.

Any questions you may have regarding this filing may be directed to me attention at 407-740-3001 or via email to <u>tforte@tminc.com</u>. Thank you for your assistance.

Sincerely, ues

Thomas M. Forte Consultant to Access Point, Inc.

TMF/rg

cc: Jason Brown - Access Point file: Access Point - OH Local tms: OHL0800

> This is to certify that the images appearing are an accurate and complete reproduction of a case this dominant delivered in the regular course of busines. Technisian \_\_\_\_\_\_ Date Processed 2/20/08

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2600 Maitland Center Pkwy, Suite 300 Maitland, FL 32751 P.O. Drawer 200 Winter Park, FL 32790-0200 Tel: 407-740-8575 Fax: 407-740-0613 www.tminc.com

	ies Commission of Ohio TION FORM for ROUTINE PROCE ive: 10/26/2007) ase No. 06-1345-TP-ORD)	EDINGS
In the Matter of the Application of <u>Access Point, Inc.</u> to Operate as a Facilities Based Carrier of Telecommunications Services in the Entire State of Ohio	<ul> <li>) TRF Docket No. 90</li> <li>) Case No. 28 - 152-TP - 152-TP</li></ul>	
Name of Registrant(s) Access Point, Inc.		
DBA(s) of Registrant(s)		
Address of Registrant(s) 1100 Crescent Green, Suite 109, Car	ry, North Carolina 27518	
Company Web Address <u>www.accesspointinc.com</u>		
Regulatory Contact Person(s) Jason Brown	Phone <u>919-851-4838</u>	Fax <u>919-851-5422</u>
Regulatory Contact Person's Email Address jason.brown@ac	cesspointinc.com	
Contact Person for Annual Report Jason Brown		Phone <u>919-851-4838</u>
Address (if different from above)		
Consumer Contact Information Ted Bohner		Phone <u>919-851-4838</u>
Address (if different from above)		
Motion for protective order included with filing? 🛄 Yes 🔀		
Motion for waiver(s) filed affecting this case? 🗌 Yes 🛛 N	o [Note: Waivers may toll any automatic (	timeframe.]

# Section I – Pursuant to Chapter 4901:11-6 OAC – Part I – Please indicate the Carrier Type and the reason for submitting this form by checking the boxes below. *CMRS providers: Please see the bottom of Section II*.

NOTES: (1) For requirements for various applications, see the identified section of Ohio Administrative Code Section 4901 and/or the supplemental application form noted.

(2) Information regarding the number of copies required by the Commission may be obtained from the Commission's web site at <u>www.puco.ohio.gov</u> under the docketing information system section, by calling the docketing division at 614-466-4095, or by visiting the docketing division at the offices of the Commission.

<b>Carrier Type</b> Other (explain below)		CLEC		AOS/IOS
Tier 1 Regulatory Treatment				
Change Rates within approved Range	TRF 1-6-04(B) (0 day Notice)	TRF 1-6-04(B) (0 day Notice)		
New Service, expanded local calling area, correction of textual error	(0 day Notice)	ZTA 1-6-04(B) (0 day Notice)		
Change Terms and Conditions, Introduce non-recurring service charges	ATA 1-6-04(B) (Auto 30 days)	ATA 1-6-04(B) (Auto 30 days)		RECEL
Introduce or Increase Late Payment or Returned Check Charge	ATA 1-6-04(B) (Auto 30 days)	ATA 1-6-04(B) (Auto 30 days)	T)	VED:
Business Contract	CTR 1-6-17 (0 day Notice)	CTR 1-6-17 (0 day Notice)		)-DOC
Withdrawal	(Nori-Auto)	ATW 1-6-12(A) (Auto 30 days)	(Car)	AH 1
Raise the Ceiling of a Rate	Not Applicable	SLF 1-6-04(B) (Auto 30 days)		TING D 9:22
Tier 2 Regulatory Treatment				V
Residential - Introduce non-recurring service charges	TRF 1-6-05(E) (0 day Notice)	TRF 1-6-05(E) (0 day Notice)		
Residential - Introduce New Tariffed Tier 2 Service(s)	□ TRF <i>1-6-05(C)</i> (0 day Notice)	TRF 1-6-05(C) (0 day Notice)	TRF 1-6-05(C) (0 day Notice)	
Residential - Change Rates, Terms and Conditions, Promotions, or Withdrawal	TRF <i>1-6-05(E)</i> (0 day Notice)	TRF 1-6-05(E) (0 day Notice)	TRF <i>1-6-05(E)</i> (0 day Notice)	
Residential - Tier 2 Service Contracts	CTR 1-6-17 (0 day Notice)	CTR 1-6-17 (0 day Notice)	CTR 1-6-17 (0 day Notice)	
Commercial (Business) Contracts	Not Filed	Not Filed	Not Filed	
Business Services (see "Other" below)	Detariffed	Detariffed	Detariffed	
Residential & Business Toll Services (see "Other" below)	Detariffed	Detariffed	Detariffed	

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#### Section I - Part II - Certificate Status and Procedural

Certificate Status	ILEC	CLEC	CTS	AOS/IOS
Certification (See Supplemental ACE form)		ACE 1-6-10 (Auto 30 days)	ACE 1-6-10 (Auto 30 days)	ACE 1-6-10 (Auto 30 days)
Add Exchanges to Certificate	ATA 1-6-09(C) (Auto 30 days)	AAC 1-6-10(F) (0 day Notice)	CLECs must attach a c Exchange Listing Form	
Abandon all Services - With Customers	ABN 1-6-11(A) (Non-Auto)	☐ ABN <i>1-6-11(A)</i> (Auto 90 day)	ABN 1-6-11(B) (Auto 14 day)	ABN <i>1-6-11(B)</i> (Auto 14 day)
Abandon all Services - Without Customers		ABN 1-6-11(A) (Auto 30 days)	□ ABN 1-6-11(B) (Auto 14 day)	ABN 1-6-11(B) (Auto 14 day)
Change of Official Name (See below)	ACN 1-6-14(B) (Auto 30 days)	ACN 1-6-14(B) (Auto 30 days)	CIO 1-6-14(A) (0 day Notice)	CIO 1-6-14(A) (0 day Notice)
Change in Ownership (See below)	ACO 1-6-14(B) (Auto 30 days)	ACO 1-6-14(B) (Auto 30 days)	CIO 1-6-14(A) (0 day Notice)	CIO 1-6-14(A) (0 day Notice) (
Merger (See below)	AMT 1-6-14(B) (Auto 30 days)	AMT <i>1-6-14(B)</i> (Auto 30 days)	CIO 1-6-14(A) (0 day Notice)	CIO 1-6-14(A) (0 day Notice)
Transfer a Certificate (See below)	ATC 1-6-14(B) (Auto 30 days)	ATC 1-6-14(B) (Auto 30 days)	CIO 1-6-14(A) (0 day Notice)	CIO 1-6-14(A) (0 day Notice)
Transaction for transfer or lease of property, plant or business (See below)	ATR 1-6-14(B) (Auto 30 days)	ATR 1-6-14(B) (Auto 30 days)	CIO 1-6-14(A) (0 day Notice)	CIO 1-6-14(A) (0 day Notice)
Procedural		· · · · · · · · · · · · · · · · · · ·		
Designation of Process Agent(s)	TRF (0 day Notice)	TRF (0 day Notice)	TRF (0 day Notice)	TRF (0 day Notice)

#### Section II -- Carrier to Carrier (Pursuant to 95-845-TP-COI), CMRS and Other

Carrier to Carrier	ILEC	CLEC	<u></u>	
Interconnection agreement, or	🗋 NAG	🗌 NAG		
amendment to an approved agreement	(Auto 90 day)	(Auto 90 day)		
Request for Arbitration	(Non-Auto)	(Non-Auto)		
Introduce or change c-t-c service tariffs,		ATA (Auto 30 day)		
Introduce or change access service	🗌 ATA			
pursuant to 07-464-TP-COI	(Auto 30 day)			
Request rural carrier exemption, rural				
carrier supension or modifiction	(Non-Auto)	(Non-Auto)		
Pole attachment changes in terms and				
conditions and price changes.	(Non-Auto)	(Non-Auto)		
		<u> </u>		. · · · · · · · · · · · · · · · · · · ·
CMRS Providers See 4901:1-6-15	[Registration & Change (0 day)	in Operations]	[Interconnection Agree (Auto 90 days)	ment or Amendment]
Other* (explain)			(Auto bo days)	

\*NOTE: During the interim period between the effective date of the rules and an Applicant's Detariffing Filing, changes to existing business Tier 2 and all toll services, including the addition of new business Tier 2 and all new toll services, will be processed as 0-day TRF filings, and briefly described in the "Other" section above.

# All Section I and II applications that result in a change to one or more tariff pages require, at a minimum, the following exhibits. Other exhibits may be required under the applicable rule(s). ACN, ACO, AMT, ATC, ATR and CIO applications see <u>the 4901:1-6-14 Filing Requirements on the Commission's Web Page</u> for a complete list of exhibits.

Exhibit	Description:
A	The tariff pages subject to the proposed change(s) as they exist before the change(s)
В	The Tariff pages subject to the proposed change(s), reflecting the change, with the change(s) marked in
	the right margin.
C	A short description of the nature of the change(s), the intent of the change(s), and the customers affected.
D	A copy of the notice provided to customers, along with an affidavit that the notice was provided according to the applicable rule(s).

#### AFFIDAVIT

#### Compliance with Commission Rules and Service Standards

I am an officer/agent of the applicant corporation, Richard E. Brown (Name)

, and am authorized to make this statement on its behalf.

I attest that these tariffs comply with all applicable rules, including the Minimum Telephone Service Standards (MTSS) Pursuant to Chapter 4901:1-5 OAC for the state of Ohio. I understand that tariff notification filings do not imply Commission approval and that the Commission's rules, including the Minimum Telephone Service Standards, as modified and clarified from time to time, supersede any contradictory provisions in our tariff. We will fully comply with the rules of the state of Ohio and understand that noncompliance can result in various penalties, including the suspension of our certificate to operate within the state of Ohio.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on (Date)

at (Location) Cary, NC \*(Signature and Title) CEO/President

This affidavit is required for every tariff-affecting filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.

VERIFICATION

E. AWD.

I, verify that I have utilized the Telecommunications Application Form for Routine Proceedings provided by the Commission and that all of the information submitted here, and all additional information submitted in connection with this case, is true and correct to the best of my knowledge.

\*(Signature and Title) CEO/President

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\*Verification is required for every filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the

Send your completed Application Form, including all required attachments as well as the required number of copies, to:

**Public Utilities Commission of Ohio** Attention: Docketing Division 180 East Broad Street, Columbus, OH 43215-3793

Or

Make such filing electronically as directed in Case No 06-900-AU-WVR

#### The Public Utilities Commission of Ohio TELECOMMUNICATIONS SUPPLEMENTAL APPLICATION FORM for CARRIER CERTIFICATION

(Effective: 09/19/2007) (Pursuant to Case Nos. 06-1344-TP-ORD and 06-1345-TP-ORD) NOTE: This SUPPLEMENTAL form must be used WITH the TELECOMMUNICATIONS APPLICATION FORM for ROUTINE PROCEEDINGS.

> ) )

In the Matter of the Application of Access Point, Inc.
To operate as a Facilities Based Carrier of
Telecommunications Services in the Entire State of Ohio

Case No	-TP -

Name of Registrant(s) Access Point, Inc. DBA(s) of Registrant(s) Address of Registrant(s) 1100 Crescent Green, Suite 109, Cary, North Carolina 27518

Motion for protective order included with filing? Motion for waiver(s) filed affecting this case? 2 Yes X No [Note: waiver(s) tolls any automatic timeframe]

## List of Required Exhibits

#### Tariffs: (Include all that apply)

Interexchange Tariff <sup>1</sup>	🛛 Local Tariff <sup>1</sup>	-🛛 Carrier-to-Carrier (Access) Tariff
<b>Description of Services</b>	NOTE: All Facilities-Based ca	rriers must file an Access Tariff
Service provisioned via Resale	Service provisioned via Facilities	Both Resold and Facilities-based
Description of Proposed Services	Statement about the provision of CTS services	Description of the proposed market area
Explanation of how the proposed services in the proposed market area are in the public interest.	Description of the class of customers applicant intends to serve	s (e.g., residence, business) that the
Business Requirements		
Evidence of Registration with:	🛛 Ohio Department of Taxation	X Ohio Secretary of State <sup>2</sup> &

e of Registration with: 🛛 🖂	Ohio Departmen
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Certificate of Good Standing

#### Documentation attesting to the applicant's financial viability, including the following:

- An executive Summary describing the applicant's current financial condition, liquidity, and capital resources. Describe internally generated sources of cash and external funds available to support the applicant's operations that are the subject of this certification application.
- Copy of financial statements (actual and pro forma income statement and a balance sheet). Indicate if financial  $\square$ statements are based on a certain geographical area(s) or information in other jurisdictions
- $\square$ Documentation to support the applicant's cash and funding sources.

#### Documentation attesting to the applicant's managerial ability and corporate structure, including the following:

- Documentation attesting to the applicant's technical and managerial expertise relative to the proposed service  $\boxtimes$ offering(s) and proposed service area
- List of names, addresses, and phone numbers of officers and directors, or partners.
- Documentation indicating the applicant's corporate structure and ownership
- Information regarding any similar operations in other states.  $\boxtimes$

If this company has been previously certified in the State of Ohio, include that certification number

Verification that the applicant will maintain local telephony records separate and apart from any other accounting records in accordance with the GAAP.

<sup>&</sup>lt;sup>1</sup> Detariffed services are regulated but not required to be filed in a tariff. For purposes of Certification, all detariffed services offered must be provided as an exhibit.

<sup>&</sup>lt;sup>2</sup> Certification from Ohio Secretary of State (domestic or foreign corporation, authorized use of fictitious name, etc.), and Certificate of Good Standing is required.

#### Documentation attesting to the applicant's managerial ability and corporate structure (cont'd):

	Verification of	compliance	with any	affiliate	transaction	requirements
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#### Documentation attesting to the applicant's proposed interactions with other Carriers

Explanation as to whether rates are derived through (check all applicable):

🔲 resale tariffs

- Explanation as to which service areas company currently has an approved interconnection or resale agreement.
- A notarized affidavit accompanied by bona fide letters requesting negotiation pursuant to Sections 251 and 252 of the Telecommunications Act of 1996 and a proposed timeline for construction, interconnection, and offering of services to end users.

#### Documentation attesting to the applicant's proposed interactions with Customers

- Explanation of whether applicant intends to provide Local Services which require payment in advance of Customer receiving dial tone.
- Tariff sheet(s) listing the services and associated charges that must be paid prior to customer receiving dial tone (if applicable)
- A sample copy of the customer bill and disconnection notice the applicant plans to utilize.
- Provide a copy of any customer application form required in order to establish residential service, if applicable.
- For CLECs, List of Ohio ILEC Exchanges the applicant intends to serve (Use spreadsheet from: <u>http://www.puc.state.ch.us/puco/forms/form.cfm?doc\_id=357</u>)
- If Mirroring the entire ILEC exchanges for both serving area and local calling areas, tariffs may incorporate by reference. If not mirroring the entire ILEC serving and/or local calling areas, the CLEC shall specifically define their service and local calling areas in the tariff.

#### <u>Affidavit</u>

am an authorized representative of the applicant corporation Richard E. Brown (Name)

and I am authorized to make this statement on its behalf. I attest that I have utilized the Telecommunications Supplemental Application Form for Carrier Certification provided by the Commission, and that all of the information submitted here, and all additional information submitted in connection with this case, is true and correct.

Executedion vour (Signature and Title) CEO/President

at <u>Cary NC</u> \_\_1/24/08

#### EXHIBIT A

## PROPOSED ACCESS TARIFF

The Company will be offering access services within Ohio but does not have an access services tariff draft completed. The company will file an initial access tariff with the Commission prior to offering any access related services.

#### EXHIBIT B

#### **DESCRIPTION OF PROPOSED SERVICES**

Applicant will provide local exchange services by combining unbundled network elements (UNE-P) and reselling services obtained from AT&T (formerly Ameritech), pursuant to an interconnection agreement that Applicant will file with the Commission in accordance with 47 U.S.C. Section 252 and applicable rules. Interexchange services will continue to be provided on a resale basis and utilize the network of other Certified facility based IXCs.

EXHIBIT C

DESCRIPTION OF PROPOSED MARKET AREA

Company Name: Access Point, Inc.

Select All AT&T Ohio

dba: Select All United Telephone dba Embarg

**Certificate Number:** 

Select All Verizon North

Select All Cincinnati Bell

Designate Proposed Market Area (PMA) by putting an "X" in appropriate boxes \* Hanover was inadvertently omitted from the exchange name which was updated on 9-6-06.

ILEC	COUNTY	EXCHANGE	<b>PMA</b>
Arcadia	HANCOCK	Arcadia	
Arthur Mutual		Arthur	
AT&T Ohio	ADAMS	Winchester	Х
AT&T Ohio	ATHENS	Nelsonville	Х
AT&T Ohio	BELMONT	Barnesville	Х
AT&T Ohio	BELMONT	Bellaire	Х
AT&T Ohio	BELMONT	Bethesda	Х
AT&T Ohio	BELMONT	Martins Ferry-Bridgeport	Х
AT&T Ohio	BELMONT	Somerton	Х
AT&T Ohio	BELMONT	St. Clairsville	X
AT&T Ohio	BROWN	Aberdeen	х
AT&T Ohio	BROWN	Ripley	Х
AT&T Ohio	BUTLER	Middletown	Х
AT&T Ohio	BUTLER	Monroe	X
AT&T Ohio	BUTLER	Trenton	X
AT&T Ohio	CHAMPAIGN	Christiansburg	x
AT&T Ohio	CLARK	Donnelsville	x
AT&T Ohio	CLARK	Enon	x
AT&T Ohio	CLARK	Medway	x
AT&T Ohio	CLARK	New Carlisle	x
AT&T Ohio			x
		North Hampton	
AT&T Ohio	CLARK	3,	X
AT&T Ohio	CLARK	South Charleston	X
AT&T Ohio	CLARK	South Vienna	X
AT&T Ohio	CLARK	Springfield	x
AT&T Ohio	CLARK	Tremont City	х
AT&T Ohio	COLUMBIANA	Columbiana	х
AT&T Ohio	COLUMBIANA	East Liverpool	Х
AT&T Ohio	COLUMBIANA	East Palestine	Х
AT&⊤ Ohio	COLUMBIANA	Leetonia	Х
AT&T Ohio	COLUMBIANA	Lisbon	Х
AT&T Ohio	COLUMBIANA	New Waterford	Х
AT&T Ohio	COLUMBIANA	Rogers	X
AT&T Ohio	COLUMBIANA	Salem	Х
AT&T Ohio	COLUMBIANA	Salineville	X
AT&T Ohio	COLUMBIANA	Wellsville	Х
AT&T Ohio	COSHOCTON	Conesville	X
AT&T Ohio	COSHOCTON	Coshocton	X
AT&T Ohio	COSHOCTON	West Lafayette	x
AT&T Ohio	CUYAHÓGA	Bedford	x
AT&T Ohio	CUYAHOGA	Berea	x
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AT&T Ohio	CUYAHOGA		X
AT&T Ohio	CUYAHOGA	Gates Mills	x
AT&T Ohio	CUYAHOGA	Hillcrest	X

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#### Proposed Market Area (PMA) for CLECs Provision of Local Service

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AT&T Ohio	HIGHLAND	Sugar Tree Ridge
AT&T Ohio	HOCKING	Murray City
AT&T Ohio	JEFFERSON	
		Mingo Junction
AT&T Ohio	JEFFERSON	Steubenville
AT&T Ohio	JEFFERSON	Toronto
AT&T Ohio	LAKE	Leroy
AT&T Ohio	LAKE	Mentor
AT&T Ohio	LAKE	Painesville
AT&T Ohio	LAKE	Wickliffe
AT&T Ohio	LAKE	Willoughby
AT&T Ohio	LAWRENCE	Arabia
AT&T Ohio	LAWRENCE	Ironton
AT&T Ohio	LUCAS	Holland
AT&T Ohio	LUCAS	Maumee
AT&T Ohio	LUCAS	Toledo
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AT&T Ohio	MAHONING	Sebring
AT&T Ohio	MAHONING	Youngstown
AT&T Ohio	MIAMI	Fletcher-Lena
AT&T Ohio	MIAMI	Piqua
AT&T Ohio	MONROE	Beallsville
AT&T Ohio	MONROE	Clarington
AT&T Ohio	MONROE	Duffy
AT&T Ohio	MONROE	Graysville
AT&T Ohio	MONROE	Lewisville
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AT&T Ohio	MUSKINGUM	Philo
AT&T Ohio	MUSKINGUM	Zanesville
AT&T Ohio	PERRY	Corning
AT&T Ohio	PERRY	Glenford
AT&T Ohio	PERRY	New Lexington
AT&T Ohio	PERRY	Roseville
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AT&T Ohio	SENECA	Tiffin
AT&T Ohio	STARK	Alliance
AT&T Ohio	STARK	Canal Fulton
AT&T Ohio	STARK	Canton
AT&T Ohio	STARK	Hartville
AT&T Ohio	STARK	Louisville
AT&T Ohio	STARK	Magnolia-Waynesburg
AT&T Ohio	STARK	Marlboro
AT&T Ohio	STARK	Massillon
AT&T Ohio	STARK	Navarre
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AT&T Ohio	WASHINGTON	New Matamoras
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AT&T Ohio	WAYNE	Dalton
AT&T Ohio	WOOD	Perrysburg
AT&T Ohio	WYANDOT	Upper Sandusky
Ayersville	DEFIANCE	Ayersville
Bascom Mutual	SENECA	Bascom
Benton Ridge	HANCOCK	Benton Ridge
Benton Ridge	HENRY	New Bavaria
Benton Ridge	PUTNAM	North Creek
Buckland	AUGLAIZE	Buckland
CC&S Telco	WILLIAMS	Соопеу
Century	ERIE	Birmingham
Century	ERIE	Vermilion
Century	LORAIN	Amherst
Century	LORAIN	Avon
Century	LORAIN	Avon Lake
Century	LORAIN	Lorain
Champaign	CHAMPAIGN	Terre Haute

Champaign	CHAMPAIGN
Chillicothe	ROSS
Cincinnati Bell	BUTLER
Cincinnati Bell	CLERMONT
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Cincinnati Bell	HAMILTON
Columbus Grove	PUTNAM
Conneaut	ASHTABULA
Continental	PAULDING
Continental	PUTNAM
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Doylestown	WAYNE
Farmers Mutual	HENRY
Fort Jennings	PUTNAM
Germantown	MONTGOME
Glandorf	PUTNAM
Kalida	PUTNAM
Little Miami	BROWN
Little Miami	WARREN
McClure	HENRY
Middle Point Home	VAN WERT
Minford	SCIOTO
New Knoxville	AUGLAIZE
Nova	ASHLAND
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Oakwood	PAULDING
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Pattersonville	CARROLL	Pattersonville
Ridgeville	HENRY	Ridgeville Corners
Sherwood Mutual	DEFIANCE	Sherwood
Sycamore	SENECA	McCutcheonville
Sycamore	SENECA	Melmore
Sycamore	WYANDOT	Sycamore
Telephone Service Co	AUGLAIZE	Cridersville
Telephone Service Co	AUGLAIZE	Wapakoneta
United of Indiana	DARKE	Union City
United Telephone dba Embarq	ALLEN	Beaverdam
United Telephone dba Embarq	ALLEN	Bluffton
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United Telephone dba Embarg	LOGAN	West Liberty
United Telephone dba Embarg	LOGAN	West Mansfield
United Telephone dba Embarq	LUCAS	Richfield Center-Berkey
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United Telephone dba Embarg	MORGAN	Stockport
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United Telephone dba Embarq	PERRY	Crooksville
United Telephone dba Embarq	PERRY	Junction City
United Telephone dba Embarq	PICKAWAY	Mount Sterling

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United Telephone dba Embarq	PORTAGE	Windham
United Telephone dba Embarg	PREBLE	Camden
United Telephone dba Embarq	PREBLE	Eaton
United Telephone dba Embarq	PREBLE	Eldorado
United Telephone dba Embarq	PREBLE	New Paris
United Telephone dba Embarq	PREBLE	West Manchester
United Telephone dba Embarq	PUTNAM	Ottawa
United Telephone dba Embarq	RICHLAND	Adario
United Telephone dba Embarq	RICHLAND	Bellville
United Telephone dba Embarq	RICHLAND	Butler
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United Telephone dba Embarq	RICHLAND	Lucas
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United Telephone dba Embarg	SHELBY	Jackson Center
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United Telephone dba Embarg	TRUMBULL	Bristolville
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United Telephone dba Embarq	TRUMBULL	Hartford
United Telephone dba Embarq	TRUMBULL	Johnston
United Telephone dba Embarg	TRUMBULL	Kinsman
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Verizon North	ALLEN	Spencerville
Verizon North	ASHLAND	Ashland
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Verizon North	ATHENS	Athens
Verizon North	ATHENS	Guysville
Verizon North	ATHENS	New Marshfield
Verizon North	ATHENS	Shade
Verizon North	ATHENS	The Plains
Verizon North	AUGLAIZE	Minster
Verizon North	AUGLAIZE	New Bremen
Verizon North	AUGLAIZE	St. Marys
Verizon North	BELMONT	Flushing
Verizon North	BROWN	Decatur
Verizon North	BROWN	Georgetown
Verizon North	BROWN	Hamersville
Verizon North	BROWN	Higginsport
Verizon North	BROWN	Mount Orab
Verizon North	BROWN	Russellville
Verizon North	BROWN	Sardinia
Verizon North	BUTLER	Morning Sun
Verizon North	BUTLER	Oxford
Verizon North	CARROLL	Carrollton
Verizon North	CARROLL	Dellroy
Verlzon North	CARROLL	Harlem Springs
Verizon North	CARROLL	Malvern
Verizon North	CARROLL	Mechanicstown
Verizon North	CHAMPAIGN	Mechanicsburg
Verizon North	CHAMPAIGN	Woodstock
Verizon North	CLARK	Catawba
Verizon North	CLERMONT	Felicity

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CLINTON	Martinsville
CLINTON	New Burlington
CLINTON	New Vienna
CLINTON	Port William
CLINTON	Sabina
CLINTON	Wilmington
COLUMBIANA	East Rochester
COLUMBIANA	Hanoverton
COLUMBIANA	North Georgetown
COLUMBIANA	Winona
COSHOCTON	Cooperdale
COSHOCTON	Warsaw
CRAWFORD	Crestline
CRAWFORD	Galion
CRAWFORD	New Washington
DARKE	North Star
DARKE	Yorkshire
DEFIANCE	Hicksville
DEFIANCE	Ney
DELAWARE	Ashley
DELAWARE	Cheshire Center
DELAWARE	Delaware
DELAWARE	Kilbourne
DELAWARE	Ostrander
DELAWARE	Radnor
DELAWARE	Rathbone
ERIE	Berlin Heights
ERIE	Huron
	Kelleys Island
	Milan
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FAIRFIELD	Baltimore
FAIRFIELD	Bremen
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GUERNSEY	Cambridge
HANCOCK	Arlington
HANCOCK	Jenera
HANCOCK	McComb
HANCOCK	Mount Blanchard
HANCOCK	Rawson
HANCOCK	Van Buren
HARDIN	Forest
HARRISON	Bowerston
HARRISON	Cadiz
HARRISON	Freeport
HARRISON	Jewett
HARRISON	Scio
HIGHLAND	Greenfield
HIGHLAND	Leesburg

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#### Proposed Market Area (PMA) for CLECs Provision of Local Service

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HIGHLAND	Lynchburg
HIGHLAND	Mowrystown
HIGHLAND	Sinking Spring
HOCKING	Laurelville
HOCKING	Logan
HOLMES	Berlin
HOLMES	Lakeville
HURON	Bellevue
HURON	Greenwich
HURON	Monroeville
HURON	New London
HURON	Norwalk
HURON	Wakeman
HURON	Willard
JACKSON	Jackson
JACKSON	Oak Hill
JACKSON	Wellston
JEFFERSON	Adena
JEFFERSON	Amsterdam
JEFFERSON	Bergholz
JEFFERSON	Brilliant
JEFFERSON	Dillonvale-Mt. Pleasant
JEFFERSON	Knoxville
JEFFERSON	Richmond
JEFFERSON	Smithfield
JEFFERSON	Tiltonsville
LAWRENCE	Chesapeake
LORAIN	Grafton
LORAIN	North Eaton
LORAIN	Oberlin
LORAIN	Wellington
LUCAS	Curtice-Oregon
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MADISON	Resaca
MARION	Green Camp
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MEDINA	Chatham
	Homerville
MEDINA	Lodi
MEDINA	Medina
MEDINA	Seville
MEDINA	Sharon Center
MEDINA	Spencer
MEDINA	Valley City
MEDINA	Wadsworth
MEDINA	Westfield Center
MEIGS	Letart Falls
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MIAMI	Tipp City
MIAMI	Тгоу
MIAMI	West Milton
MONTGOMERY	Brookville
MONTGOMERY	Englewood
MONTGOMERY	Farmersville
MONTGOMERY	Liberty
MONTGOMERY	New Lebanon
MONTGOMERY	Phillipsburg
MONTGOMERY	Trotwood
MUSKINGUM	New Concord
NOBLE	Caldwell
NŐBLE	Dexter City
NOBLE	Summerfield
OTTAWA	Elmore
OTTAWA	Genoa
OTTAWA	Marblehead
OTTAWA	Oak Harbor
OTTAWA	Port Clinton
OTTAWA	Put-In-Bay
PAULDING	Antwerp
PAULDING	Payne
PICKAWAY	Ashville
PICKAWAY	Circleville
PICKAWAY	Williamsport
PIKE	Beaver
PIKE	Idaho
The second s	<ul> <li>A substantiation of the second statement of the second statement</li></ul>
PIKE	Piketon
PIKE	Waverly
PORTAGE	Garrettsville
PREBLE	Gratis
PREBLE	
PREBLE	West Alexandria
RICHLAND	Plymouth
SANDUSKY	Clyde
SANDUSKY	Gibsonburg
SANDUSKY	Helena
SCIOTO	Portsmouth
SENECA	Attica
SENECA	Bettsville
SENECA	Bloomville
SENECA	Republic
STARK	Beach City
STARK	Brewster
STARK	Minerva
STARK	Paris
STARK <sup>,</sup>	Wilmot
SUMMIT	Montrose [SUM]

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#### Verizon North Wabash Mutual Windstream Ohio Windstream Ohio

#### Proposed Market Area (PMA) for **CLECs Provision of Local Service**

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TUSCARAWAS	Baltic
TUSCARAWAS	Bolivar
TUSCARAWAS	Mineral City
TUSCARAWAS	New Philadelphia
TUSCARAWAS	Strasburg
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TUSCARAWAS	Sugarcreek
	Plain City
UNION	Richwood
VAN WERT	Convoy
VAN WERT	Ohio City
VAN WERT	Scott
VAN WERT	Willshire-Wren
VINTON	McArthur
VINTON	Wilkesville
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WASHINGTON	Barlow
WASHINGTON	Beverly
WASHINGTON	Lowell
WASHINGTON	Lower Salem
WASHINGTON	Watertown
WAYNE	Burbank
WAYNE A MAC	Congress
WAYNE	Creston
WAYNE	West Salem
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WILLIAMS	Bryan
WILLIAMS	Edgerton
WILLIAMS	Edon
WILLIAMS	Evansport
WILLIAMS	Montpelier
WILLIAMS	Pioneer
WILLIAMS	West Unity
WOOD	Bowling Green
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WOOD	Grand Rapids
WOOD	Haskins-Tontogany
WOOD	North Baltimore
WOOD	Pemberville
WOOD	Wayne-Bradner
WOOD	Weston
WYANDOT	Carey
WYANDOT	Harpster
WYANDOT	Nevada
WYANDOT	Wharton
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MERCER	Wabash
CHAMPAIGN	St. Paris
FULTON	Chesterfield
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	Hanover-Marne*
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Windstream Ohio	MIAMI	Covington
Windstream Ohio	MIAMI	Pleasant Hill
Windstream Ohio	PAULDING	Paulding
Windstream Western Reserve	ASHTABULA	Ashtabula
Windstream Western Reserve	ASHTABULA	Austinburg
Windstream Western Reserve	ASHTABULA	Dorset
Windstream Western Reserve	ASHTABULA	Geneva
Windstream Western Reserve	ASHTABULA	Kingsville
Windstream Western Reserve	ASHTABULA	Pierpont
Windstream Western Reserve	ASHTABULA	Rock Creek
Windstream Western Reserve	ASHTABULA	Trumbull
Windstream Western Reserve	ATHENS	Coolville
Windstream Western Reserve	BELMONT	Centerville [BEL]
Windstream Western Reserve	BELMONT	Morristown
Windstream Western Reserve	BELMONT	Powhatan Point
Windstream Western Reserve	GEAUGA	Bainbridge [GEA]
Windstream Western Reserve	GEAUGA	Chardon
Windstream Western Reserve	GEAUGA	East Claridon
Windstream Western Reserve	GEAUGA	Huntsburg
Windstream Western Reserve	GEAUGA	Middlefield
Windstream Western Reserve	GEAUGA	Montville
Windstream Western Reserve	GEAUGA	Newbury
Windstream Western Reserve	GEAUGA	Parkman
Windstream Western Reserve	GEAUGA	Russel
Windstream Western Reserve	GEAUGA	Thompson
Windstream Western Reserve	GUERNSEY	Cumberland
Windstream Western Reserve	GUERNSEY	Fairview
Windstream Western Reserve	GUERNSEY	Old Washington
Windstream Western Reserve	GUERNSEY	Quaker City
Windstream Western Reserve	HARRISON	Hopedale
Windstream Western Reserve	JEFFERSON	Bloomingdale
Windstream Western Reserve	LAKE	Madison
Windstream Western Reserve	LAKE	Perry
Windstream Western Reserve	MEDINA	Hinckley
Windstream Western Reserve	MEIGS	Chester
Windstream Western Reserve	PORTAGE	Aurora
Windstream Western Reserve	PORTAGE	Hiram
Windstream Western Reserve	SUMMIT	Hudson
Windstream Western Reserve	SUMMIT	Northfield
Windstream Western Reserve	SUMMIT	Peninsula
Windstream Western Reserve	SUMMIT	Richfield
Windstream Western Reserve	SUMMIT	Twinsburg
Windstream Western Reserve	TRUMBULL	Mesopotamia
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#### EXHIBIT D

# EXPLANATION OF HOW THE PROPOSED SERVICES IN THE PROPOSED MARKET AREA ARE IN THE PUBLIC INTEREST

Access Point's entry into competitive local exchange services in Ohio will promote the public interest by increasing the level of competition in the Ohio telecommunications market. Ultimately, competition will compel all exchange telecommunications service providers to operate more efficiently and pass the resultant cost savings on to consumers. The overall quality of local exchange service in the state will improve as a result of competition.

#### **EXHIBIT E**

## DESCRIPTION OF THE CLASS OF CUSTOMERS THAT THE APPLICANT INTENDS TO SERVE

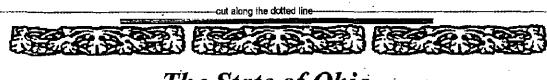
The company intends to provide service to both residential and business customers throughout the state of Ohio, as defined in Exhibit D. Initially the company will market its services to customers that currently utilize the company for interexchange long distance service within Ohio.

# EXHIBIT F

OHIO DEPARTMENT OF TAXATION OHIO SECRETARY OF STATE AND CERTIFICATE OF GOOD STANDING

. <b>∉</b> . 19/2000	DOCUMENT NO 200011000281	DESCRIPTION FAM FOREIGN/AMENDMENT	TOTAL	FILING 50.00 50.00	EXPED 0.00 0.00	<b>PENALTY</b> 0.00 0.00	CERT 0.00 0.00	COPY 0.00 0.00	
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Return To: CSC - TALLAHASSEE 1201 HAYS ST TALLAHASSEE, FL 32301-0000



# The State of Ohio

# Secretary of State - J. Kenneth Blackwell

990859

It is hereby certified that the Secretary of State of Ohio has custody of the business records for ACCESS POINT, INC. and that said business records show the filing and recording of:

<u>Document(s)</u> FOREIGN/AMENDMENT <u>Decument No(s);</u> 200011000281

United States of America State of Ohio Office of the Sceretary of State



Witness my hand and the seal of the Secretary of State at Columbus, Ohio, This 18th day of April, A.D. 2000

Lachmell

J. Kenneth Black well Secretary of State

# **EXHIBIT G**

SUMMARY OF FINANCIAL STANDING, COPY OF STATEMENTS AND DOCUMENTATION SUPPORTING APPLICANT'S CASH AND FUNDING SOURCES

Grant Thornton 🕏

Accountants and Business Advisors

#### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Directors of Access Point, Inc.:

We have audited the accompanying balance sheets of Access Point, Inc. (a North Carolina corporation and a majority-owned subsidiary of Access Point Communications, Inc.) as of December 31, 2006 and 2005, and the related statements of operations, changes in shareholders' (deficit) equity and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

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We conducted our audits in accordance with auditing standards generally accepted in the United States of America as established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Access Point, Inc. as of December 31, 2006 and 2005, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

GRANT THORNTON LLP

Raleigh, North Carolina May 3, 2007

1140 ParkLake Avenue Suite 130 Caleigh, NC 27612 919.881.2700 919.881.2795 V www.grantthornton.com

# Access Point, Inc.

## Balance Sheets December 31, 2006 and 2005

Assets	2006	2005
Current assets:		
Cash and cash equivalents	\$ 302,138	\$ 638,732
Accounts receivable, net of allowance for doubtful accounts of \$612,139 and		
\$563,971, respectively	2,434,910	2,448,036
Inventory	99,375	62,734
Unbilled receivables	263,853	330,819
Prepaid expenses	89,796	99,473
Total current assets	3,190,072	3,579,794
Property and equipment, net	568,971	686,525
Deposits	424,856	288,186
*	\$ 4,183,899	\$ 4,554,505
Liabilities and Shareholders' Deficit		
Current liabilities:		
Accounts payable	\$ 1,736,483	\$ 1,519,353
Accrued expenses	866,286	1,103,523
Current portion of capital lease obligation	61,723	47,576
Notes payable	1,755,557	1,473,159
Deferred revenue	587,190	539,926
Total current liabilities	5,007,239	4,683,537
Capital lease obligation, net of current portion	32,503	76,861
Deferred rent	33,248	42,311
Total liabilities	5,072,990	4,802,709
Commitments and contingencies (Note G) Shareholders' deficit:		
Common stock, \$.01 par value; 1,000,000 shares authorized, 109,220 shares		
issued and outstanding	1,092	1,092
Preferred stock, \$.01 par value; 1,000,000 shares authorized, 20,313 shares issued		
and outstanding	6,415,007	6,109,708
Additional paid-in capital	13,692,104	13,692,104
Accumulated deficit	(20,997,294)	(20,051,108)
Total shareholders' deficit	(889,091)	(248,204)
	\$ 4,183,899	\$ 4,554,505

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The accompanying notes are an integral part of these financial statements. Fage 2

# Access Point, Inc.

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## Statements of Operations For the Years Ended December 31, 2006 and 2005

- *	2006	2005
Sales	\$23,249,130	\$24,645,068
Cost of sales	16,329,344	16,815,172
Gross margin	6,919,786	7,829,896
Operating expenses:		· · · · · · · · · · · · · · · · · · ·
Selling, general and administrative	6,989,277	8,171,553
Depreciation and amortization	267,224	784,226
Total operating expenses	7,256,501	8,955,779
Loss from operations	(336,715)	(1,125,883)
Other income and expense:		
Interest income	8,215	26,534
Interest expense	(312,387)	(131,282)
Total other expense	(304,172)	(104,748)
Net loss	\$ (640,887)	\$ (1,230,631)

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Cash flows used in operating activities:		
Net loss	\$(640,887)	\$(1,230,631)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation and amortization	267,224	784,226
Provision for doubtful accounts	48,168	249,395
(Decrease) increase in deferred rent	(9,063)	42,311
Adjustments in operating assets and liabilities:		
Increase in accounts receivable	(35,042)	(284,244)
Increase in inventory	(36,641)	(62,734)
Decrease (increase) in prepaid expenses	9,677	(26,727)
Decrease in long-term deposits and unbilled receivables	(69,704)	20,553
(Decrease) increase in accounts payable, accrued expenses and other		
liabilities	(20,107)	381,880
Increase in deferred revenue	47,263	35,869
Net cash used in operating activities	(439,112)	(90,102)
Cash flows used in investing activities – Purchases of property and equipment	(129,803)	(397,828)
Cash flows provided by financing activities:	,	
Net borrowings of note payable	282,399	649,064
Repayments of capital leases	(50,078)	0
Repayments of note payable	0	(99,699)
Net cash provided by financing activities	232,321	549,365
Net (dectease) increase in cash and cash equivalents	(336,594)	61,435
Cash and cash equivalents, beginning of year	638,732	577,297
Cash and cash equivalents, end of year	\$ 302,138	\$ 638,732
Supplemental disclosures of cash and noncash information:		
Ĉash paid during the year for interest	\$ 312,386	\$ 131,282
Assets acquired with capital lease	19,867	124,437
Accrual of dividends on preferred stock	305,299	366,560

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The accompanying notes are an integral part of these financial statements. Page 5

#### EXHIBIT H

### COMPANY RESUMES, NAMES AND ADDRESSES OF OFFICERS AND DIRECTORS CORPORATE STRUCTURE, VERIFICATION THAT COMPANY WILL MAINTAIN RECORDS SEPARATE AND APART FROM ANY OTHER ACCOUNTING RECORDS

## **Key Management**

Access Point, Inc. was founded in 1996 by a team with over 50 years of combined experience. The following is a brief description of the qualifications and experience of Access Point's senior management team.

**Richard E. Brown – CEO.** Mr. Brown founded Access Point in March 1996. Prior to founding Access Point, he was employed at BTI which was then a regional reseller serving the BellSouth region. As a key executive of BTI, Mr. Brown helped to grow the organization from \$2.2 million in sales to over \$120 million and from 15 employees to over 500. Mr. Brown joined BTI in 1986 as Controller, and was promoted to Executive Vice President of Finance in 1991. In that role, he wrote the business plan and raised \$10 million in seed capital to start FiberSouth, a competitive access provider, as well as securing all financing required to grow BTI. In 1993, Mr. Brown also helped found Optex, a telecom billing company that specialized in developing software for switchless resellers. He served on the Board until it was sold in 1997 to Clairmont Technology and ultimately to CBSI, a publicly traded worldwide provider of information technology services. From 1980 to 1982, he was senior cost accountant at Brown Boveri Electric. In 1983, he joined Baker Perkins in Goldsboro as a plant cost accountant, and was promoted to General Accounting Manager in 1985. Mr. Brown is a 1979 graduate of the University of South Carolina with a BA in Accounting and became a CPA in 1987.

Robin A. Byers – COO. Mr. Byers joined Access Point in March 1996 as a co-founder. Over the last 20 years Mr. Byers has held a series of sales and management positions in the telecom industry. In 1990, he joined BTI as a Regional Sales Manager, was promoted to Divisional Sales Manager in 1992 and then to Director of Sales in 1994. As the Director of Sales, was responsible for leading the Direct Sales efforts at BTI. Mr. Byers led a Sales Team consisting of 150 Sales Representatives in 26 offices in the Southeast and Mid-Atlantic regions of the U.S. While in that role, Mr. Byers increased the average revenue-per-rep in the Direct Sales force by 11% and successfully opened 5 new markets. From 1986 to 1990, Mr. Byers was employed as a Sales Representative and promoted to Sales Manager at MOBILECOMM, a BellSouth Company. Mr. Byers attended Ohio State University.

J. Sean Wilson – Controller. Sean Wilson joined Access Point in early 2004 and brings more than 13 years of unique and diverse financial experience to the company. Mr. Wilson joined us from Deltacom Communications/BTI where he served as Manager of Accounting Operations. While employed with DeltaCom/BTI, Mr. Wilson held other positions such as General Ledger Manager and Revenue Assurance Manager. Mr. Wilson is a graduate of North Carolina State University with a Degree in Accounting. He is also a Certified Public Accountant and Certified Management Accountant.

#### **Gregory Taylor - Vice President of Information Services**

Mr. Taylor first joined Access Point in April 1999 with over six years of experience in the industry. Prior to that, he held the position of VP of Operations with Topcoat Software, Inc. a company that he helped form in 1998. Before the formation of that venture, he was with BTI for a period of six years, beginning as a Cost Analyst in 1992 and rising to the position of Cost Accounting Manager in 1997. In 2001 Mr. Taylor left the company for a period, working for Convergys – Information Management Group in the implementation of their billing and order tracking applications. He then re-joined Access Point in 2002 to head up the development of the company's next-generation OSS. Mr. Taylor received a BS in Accounting from East Carolina University in 1991.

#### Debra Pasquale - Vice President of Service Delivery

Mrs. Pasquale brings nearly 20 years of telecommunications experience to Access Point. Working for companies such as AT&T and BTI, Debra has proven herself to be a results-driven professional with excellent leadership and management skills. Most recently, Debra held the position of Vice President of Service Delivery with ITC-Deltacom. Her career with ITC-Deltacom spanned a nine-year period, where she began as a provisioner / circuit designer. She was promoted several times up through management, becoming a Vice President with the first eight years. Her outstanding performance has been recognized by the receipt of several awards including the Operational Excellence Award for Extraordinary Achievement and the Sales MVP in 2003. Debra is currently attending Wake Technical Community College.

#### Chris Kasprzak - Director of Customer Service

Mr. Kasprzak has over 15 years of telecommunications and service experience. He joined Access Point in 2000 and was promoted to Director of Customer Service in 2004. His previous experience includes ten years at GTE/Verizon, where he was responsible for major account development and management of a national Call Center. Prior to that, Mr. Kasprzak worked as a Sales and Marketing Director for the hotel industry. Mr. Kasprzak holds a BA in Public Administration from North Carolina Central University.

#### Scott Blanton - Director of Information Technology

Scott Blanton came to Access Point from Easter Seals of North Carolina where he served as Network Administrator from December 1995 to October 1998. Before that he was in IT Services at BTI, beginning with them in July 1994. Mr. Blanton has 8 years of industry and management experience. He holds multiple Certifications in the IT field including; Microsoft Certified Systems Engineer and Certified Novell Engineer. Mr. Blanton holds a BA in History from North Carolina State University, August 1993.

#### Jared Welch - Director of Product Development

Mr. Welch brings over 9 years of management experience to Access Point. Prior to joining Access Point, he owned and operated his own businesses. Before becoming an entrepreneur, he worked with a telecommunications company, BTI, in their service provisioning department where he received an award for making an immediate impact in the 2<sup>nd</sup> quarter of 1999. Before joining the telecommunications industry, Mr. Welch was a Manager for Midway Airlines in their Baggage Service and Operations departments from 1996 to 1999. Mr. Welch joined Access Point in 2000 and was promoted to Local Service Manager in 2001 and then on to become a Director in 2004. Mr. Welch attended the University of NC at Chapel Hill.

#### Jim Hart - Director of Operational Support Systems

James Hart joined Access Point in 1999 after serving several years with MCI/WorldCom. After starting with Access Point as a member of the billing team, Mr. Hart rose to the position of Billing Manager and was promoted to Director of Operational Support Systems in 2006. Through his 8 years of telecommunications and service experience, Mr. Hart has successfully lead the implementation and management of multiple OSS/BSS systems. Mr. Hart received a BS in Business Administration from the Kenan-Flagler Business School at the University of North Carolina at Chapel Hill.

# EXHIBIT I

## DOCUMENTATION ATTESTING TO PROPOSED INTERACTION WITH OTHER CARRIERS

The Company has requested an interconnection/commercial agreement with all carriers identified in Exhibit D. Copies of these requests is attached.

Eddie A. Reed, Jr. Director-Contract Management AT&T Wholesale Customer Care AT&T Inc. 311 S. Akard, Room 940.01 Dallas, TX 76202 Fax 800 404-4548



December 4, 2007

Jared Welch Director of Product Development Access Point, Inc. 1100 Crescent Green Suite 109 Cary, NC 27518

Dear Mr. Welch:

Your letter dated November 27, 2007, requesting commencement of negotiations on behalf of Access Point, Inc. ("Access Point") in compliance with our mutual good faith obligations under the Telecommunications Act of 1996 was faxed and received November 28, 2007. The aforementioned letter states that Access Point wishes to interconnect with AT&T's services in the states of Alabama, Arkansas, California, Connecticut, Florida, Georgia, Illinois, Indiana, Kansas, Kentucky, Louisiana, Michigan, Mississippi, Missouri, Nevada, North Carolina, Ohio, Oklahoma, South Carolina, Tennessee, Texas and Wisconsin. Access Point also desires signature-ready AT&T 13-State & 9-State Interconnection Agreements and Commercial Agreements in said states.

Our records Indicate that Access Point currently has an approved 9-State Interconnection Agreement in Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina and Tennessee, which does not expire until October 27, 2009. In addition, Access Point has a binding Commercial Agreement in said states, which expires December 31, 2008. At this time, AT&T shows that Access Point is not operating in Arkansas, California, Connecticut, Ililnois, Indiana, Kansas, Louisiana, Michigan, Missouri, Nevada, Ohio, Oklahoma, Texas and Wisconsin.

To facilitate any upcoming discussions, I have signed and enclosed for your consideration two copies of our 22-state Mutual Confidentiality and Nondisclosure Agreement, which covers those items that are subject to Sections 251 and 252 of the Telecommunications Act of 1996 ("the Act"). Please sign both documents and return one <u>original</u> to me.

For AT&T's records, Access Point must furnish proof of its certification as a CLEC for all states requested. Additionally, AT&T requires a copy of Access Point's registration with each Secretary of State's office showing its type of entity and company name. NAME ON STATE CERTIFICATION AND NAME REGISTERED WITH SECRETARY OF STATE MUST MATCH EXACTLY in order for AT&T to execute the Agreement. If they do not match, Access Point must change one or the other so that they are exactly the same for AT&T to sign the Agreement. Documentation may be faxed to 1-800-404-4548.

Again, be advised that proof of certification and a copy of Access Point's registration with the Secretary of State's office for each state requested must be submitted and must match exactly before AT&T can execute the Agreement.

Access Point must provide <u>documentation from Telcordia</u> of IIs IAC (interexchange Access Customer) (aka ACNA) Code, which may be faxed to the number listed above. Such Codes are assigned and administered by Telcordía as the maintenance agent for ANSI (American National Standards Institute) Standard T1.251, which is the specification for these codes. The IAC code is used in interfacing between companies and alding flowthrough. This three-character alphabetic code is used to populate such COMMON LANGUAGE® Universal Service Order (USO) record fields as "ACNA" and "PIC" and is used to populate the ACNA and CCNA fields on the Access Service Request (ASR) and the Local Service Request (LSR). If you do not yet have an ACNA, Telcordia may be contacted at the following address or website.

Customer Service Center Telcordia Technologies, Inc. One Telcordia Drive, RRC 1B-180 Piscataway, NJ 08854-4156 Phone: 866.672.6997 Fax: 732.336.222

#### http://telecom-info.telcordia.com/site-cgi/ido/

Access Point is also required to submit <u>documentation from NECA</u> of its Operating Company Number(s) (OCN), which may be faxed to the number listed above as well. OCNs are also known as company codes and AECNs (Alternate Exchange Carrier Numbers) and are company identifiers assigned by the National Exchange Carrier Association (NECA). It is AT&T's policy to achieve to the industry standards as defined by NECA above. AT&T requires Competitive Local Exchange Carriers (CLECs) wishing to conduct business in any of the AT&T-owned ILEC territories to establish Operating Company Numbers (OCNs) in accordance with the NECA standards. CLECs will be required to establish Resale and/or Facility-Based OCNs as outlined above prior to provisioning services under a Resale or Interconnection Agreement (ICA) entered into with AT&T or any AT&T-Owned ILEC.

NECA may be contacted at the following address or website to obtain an OCN.

80 South Jefferson Road Whippany, NJ 07981-1009 800-228-8597 Fax: 973-884-8469

#### http://www.neca.org/source/NECA\_BusinessSolutions\_4452.asp

Note that <u>AT&T-13STATE</u> offers a separate Transit Traffic Service Agreement that is not a part of the Section 251/252 agreement or negotiations process. It is <u>AT&T-13STATE</u>'s position that transit traffic service is not a 251(b) or (c) requirement and that negotiations for transiting rates, terms and conditions between <u>AT&T-13STATE</u> and Access Point should take place independently of 251/252 negotiation and arbitration process.

To that end, enclosed for your consideration are two copies of our 22-state Nondisclosure Agreement which covers those items that are not subject to Sections 251, 252, 271, and/or any state law counterpart; or are not subject to any other provision of the Communications Act of 1934, as amended ("Act") and/or or any state law counterpart. Please sign both documents and return one <u>original</u> to me.

In addition, enclosed is a Confidential Credit Application should be completed and faxed to (404) 986-0166.

Upon receipt of proof of certification and Secretary of State registration for each state requested, AT&T will be happy to prepare a signature-ready 13-State Interconnection Agreement for execution.

As a certificated telecommunications provider doing business in Texas, Access Point is required by law to comply with Chapter 283 of the Texas Local Government Code and the reporting and compensation requirements of Subchapter R of the P.U.C. Substantive Rules – Chapter 26, Applicable to Telecommunications Service Providers. In accordance with P.U.C. Substantive Rule § 26.467(k)(4), Southwestern Bell Telephone, L.P. d/b/a AT&T Texas will request adequate proof, through execution of an Adequate Proof Agreement, of your Intent to directly report your access lines to the Texas Public Utility Commission and remit the related payments to municipalities. <u>Access Point is required by P.U.C. Substantive Rule § 26.467(k)(4)(E) to provide this adequate proof as requested.</u> The rule states: "A reseiling CTP must provide adequate proof to the underlying CTP upon request."

AT&T Texas will comply with P.U.C. Substantive Rules by enclosing the Adequate Proof Agreement with Access Point's signature-ready Agreement. It must be signed and returned with the executed signature pages of the Agreement.

Please note that in responding to your request for negotiations under Sections 251/252 of the Act and providing any proposed contract terms in connection with this response or in our upcoming 251/252 negotiations, AT&T does not waive, but instead expressly reserves, all of its rights, remedies, and arguments. Accordingly, AT&T reserves the

right to withdraw, revise or otherwise modify its proposed provisions prior to the provisions being incorporated into an approved and effective interconnection agreement between the Parties.

Karon Ferguson will continue to be the AT&T Lead Negotiator assigned to Access Point, Inc. She may be reached at (404) 927-0149. Address any questions or concerns you may have to Karon.

The CLEC website <u>https://clec.att.com/clec</u> provides additional information with regard to doing business as a CLEC with AT&T.

Sincerely,

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Eddie A. Reed, Jr. Enclosures

## **EXHIBIT J**

## DOCUMENTATION ATTESTING TO THE APPLICANT'S PROPOSED INTERACTIONS WITH CUSTOMERS

The Company has requested an interconnection/commercial agreement with AT&T please see Exhibit I for letter of proposed interaction with AT&T. The Company will be providing local services for its customers through resale of products from AT&T. The Applicant has not provided a local tariff due to the current detariffing of all tariffs in the state of Ohio.